

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solution:  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

onferencing Applications = 10 % of Hardware and Software cost per each Application

com Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
MiVoice Office								
<b>MiVOICE OFFICE BASE PACKAGES WITH BASIC VOICEMAIL</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
52002686	MiVoice Office IP Base Kit no Compact Flash	1	05_PBX	\$1,995.00	30.00%	\$1,396.50	See Note 1.	See Note 2.
52002733	Axxess to 5000 Digital Upgrade Package	1	05_PBX	\$3,550.00	30.00%	\$2,485.00	See Note 1.	See Note 2.
52002821	Axxess to MiVoice Office IP Upgrade Pkg	1	05_PBX	\$3,550.00	30.00%	\$2,485.00	See Note 1.	See Note 2.
52002827	MiVoice Office Digital Base Pack	1	05_PBX	\$1,795.00	30.00%	\$1,256.50	See Note 1.	See Note 2.
<b>MiVOICE OFFICE SOLUTION LICENSES</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54004471	Convert T1 2nd port to MiVoice Office	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004477	Convert ACD Prem Feature to MiVoice Ofc	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004478	Convert MiVOfc RemoteACD Prem Feat to 5K	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004479	Convert MiVOfc Agent Help Prem Feat to5K	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004480	Convert Syst OAI Events-Axxess to MiVOfc	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004481	Convert MiVOfc Desktop OAI InterfaceFeat	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004482	Convert OAI3rdParty CallCtrl Axxess to5K	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004483	Convert MiVOfc Licnse-Cat A IP End Point	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54005387	MiVoice Ofc License - Cat E Promo Pkg	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54005604	MiVOfc License IP Phone Cat A to Cat D	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.

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54006062	MiVoice Office Lic SIP Trunk x10	1	05_PBX	\$900.00	30.00%	\$630.00	See Note 1.	See Note 2.
550.5312	Attendant Console v3.0 - Single-Node	1	05_PBX	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
840.0408	MiVOFc Lic-IP Phones Enable Syst pre-4.0	1	05_PBX	\$1,400.00	48.86%	\$715.91	See Note 1.	See Note 2.
840.0833	MiVoice Office License - SIP Trunk	1	05_PBX	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
840.0841	MiVoice Office License-Cat B to IP Promo	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
840.0845	Convert Axxess to MiVOFc IP Network Lic	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
<b>CALL PROCESSING UPGRADE LICENSE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
52002652	MiVoice Office PS-1 w/ License Key - NA	1	05_PBX	\$6,000.00	30.00%	\$4,200.00	See Note 1.	See Note 2.
54005326	MiVOFc Lic Upgd V3.X to V4.0 SWAS-only	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
840.0407	MiVoice Office License - v1.0 to v1.1	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
840.0458	MiVoice Office License - v1.1 to v1.2	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
840.0623	MiVoice Office License - v1.2 to v2.0	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
840.0725	MiVoice Office License - v2.0 to v2.1	1	05_PBX	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
840.0727	MiVoice Office License - v2.1 to v2.2	1	05_PBX	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
840.0757	MiVoice Office License - v2.2 to v2.3	1	05_PBX	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
840.0814	MiVoice Office License - v2.3 to v2.4	1	05_PBX	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
840.0816	MiVoice Office License - v2.4 to v3.0	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
840.0839	MiVoice Office License - v3.0 to v3.1	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
840.0843	MiVoice Office License - v3.1 to v3.2	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
840.0849	MiVoice Office License - v3.2 to v4.0	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
<b>DIGITAL EXPANSION COMPONENTS &amp; LICENSES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
52002624	MiVoice Office DDM-16 Card w/ cable	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
580.1001	MiVOFc Digital Exp Interface (DEI)	1	05_PBX	\$900.00	48.86%	\$460.23	See Note 1.	See Note 2.

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580.2100	MiVOfc Single Line Mdl (SLM-4) for CS/HX	1	05_PBX	\$460.00	48.86%	\$235.23	See Note 1.	See Note 2.
580.2101	MiVOfc Single Line Mdl (SLM-8) for DEI	1	05_PBX	\$895.00	48.86%	\$457.67	See Note 1.	See Note 2.
580.2200	MiVOfc Digital Endpoint Module (DEM-16)	1	05_PBX	\$600.00	48.86%	\$306.82	See Note 1.	See Note 2.
580.2202	MiVOfc DDM-16b CCA for HX (no cable)	1	05_PBX	\$975.00	30.00%	\$682.50	See Note 1.	See Note 2.
813.1814	MiVOfc CABLE DEM-16 RJ45 TO AMP 50P 15FT	1	05_PBX	\$30.00	0.00%	\$30.00	See Note 1.	See Note 2.
813.1847-001	MiVoice Office Cable DEI 8in	1	05_PBX	\$9.00	0.00%	\$6.30	See Note 1.	See Note 2.
840.0410	MiVoice Ofc Licnse-IP Phones Enable Syst	1	05_PBX	\$3,600.00	48.86%	\$1,840.91	See Note 1.	See Note 2.
840.0817	MiVoice Office License - Enable DEI #3	1	05_PBX	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
840.0818	MiVoice Office License - Enable DEI #4	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
<b>IP NETWORKING LICENSES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
840.0223	MiVOfc License - IP Network 5200 to 5400	1	05_PBX	\$2,200.00	30.00%	\$1,540.00	See Note 1.	See Note 2.
840.0224	MiVoice Office License - IP Networking	1	05_PBX	\$2,000.00	48.86%	\$1,022.73	See Note 1.	See Note 2.
840.0225	MiVoice Office License - IP Network 5400	1	05_PBX	\$4,000.00	30.00%	\$2,800.00	See Note 1.	See Note 2.
840.0636	MiVOfc Lic-IP Network 5400-5600 pre-v4.0	1	05_PBX	\$2,200.00	30.00%	\$1,540.00	See Note 1.	See Note 2.
<b>PREMIUM FEATURE LICENSES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54005357	MiVoice Office License UVM E-mail Synch	1	05_PBX	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54005358	MiVoice Office License - UVM BES Synch	1	05_PBX	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54005359	MiVoice Office License - Meet-Me Conf	1	05_PBX	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54005399	MiVoice Office License Hot Desk	1	05_PBX	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
840.0228	MiVoice Office License - Agent Help	1	05_PBX	\$140.00	48.86%	\$71.59	See Note 1.	See Note 2.
840.0229	MiVoice Office License - Analog VM HG	1	05_PBX	\$140.00	48.86%	\$71.59	See Note 1.	See Note 2.
840.0230	MiVoice Office License - ACD	1	05_PBX	\$140.00	48.86%	\$71.59	See Note 1.	See Note 2.
840.0231	MiVoice Office License VM AMIS Network	1	05_PBX	\$840.00	30.00%	\$588.00	See Note 1.	See Note 2.

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840.0232	MiVoice Office License VM PrivateNetwork	1	05_PBX	\$280.00	48.86%	\$143.18	See Note 1.	See Note 2.
840.0233	MiVoice Office License - Remote ACD	1	05_PBX	\$280.00	48.86%	\$143.18	See Note 1.	See Note 2.
840.0319	MiVoice Office License-Desktop Interface	1	05_PBX	\$280.00	30.00%	\$196.00	See Note 1.	See Note 2.
840.0320	MiVoice Office License - Syst OAI Events	1	05_PBX	\$420.00	48.86%	\$214.77	See Note 1.	See Note 2.
840.0321	MiVOfc Lincse Syst OAI 3rdParty CallCtrl	1	05_PBX	\$420.00	48.86%	\$214.77	See Note 1.	See Note 2.
840.0819	MiVoice Office License - File-based MOH	1	05_PBX	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
840.0844	MiVoice Office License - Dyn Ext Express	1	05_PBX	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
<b>TRUNK INTERFACES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
580.2304	MiVOfc Loop Start Mdl (LSM-4) for CS/HX	1	05_PBX	\$390.00	48.86%	\$199.43	See Note 1.	See Note 2.
580.2702	MiVOfc Dual T1/E1/PRI (TIM-2) for CS/HX	1	05_PBX	\$1,000.00	48.86%	\$511.36	See Note 1.	See Note 2.
840.0227	MiVoice Office License - Single PRI	1	05_PBX	\$1,400.00	48.86%	\$715.91	See Note 1.	See Note 2.
840.0234	MiVoice Office License -IP Gateway Trunk	1	05_PBX	\$125.00	48.86%	\$63.92	See Note 1.	See Note 2.
840.0759	MiVOfc Lincse Enable 2nd Port on T1/E1	1	05_PBX	\$1,000.00	48.86%	\$511.36	See Note 1.	See Note 2.
<b>STORAGE CARDS AND BASIC VOICEMAIL UPGRADES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
50006500	MiVoice Office 2GB Compact Flash NA	1	05_PBX	\$100.00	0.00%	\$100.00	See Note 1.	See Note 2.
50006501	MiVoice Office 2GB Compact FlashUK	1	05_PBX	\$285.00	30.00%	\$199.50	See Note 1.	See Note 2.
840.0460	MiVoice Office License - UVM Ports x4	1	05_PBX	\$1,000.00	48.86%	\$511.36	See Note 1.	See Note 2.
841.1152	MiVoice Office 1GB Compact Flash NA	1	05_PBX	\$60.00	0.00%	\$60.00	See Note 1.	See Note 2.
841.1154	MiVoice Office 1GB Compact Flash UK	1	05_PBX	\$165.00	0.00%	\$165.00	See Note 1.	See Note 2.
<b>ENDPOINT DEVICE LICENSES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54005605	MiVOfc Lincse Softph Cat B to SIP Cat F	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
840.0226	MiVoice Office License - IP Phone Cat A	1	05_PBX	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.

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840.0415	MiVoice Office License - IP Phone Cat C	1	05_PBX	\$50.00	48.86%	\$25.57	See Note 1.	See Note 2.
840.0416	MiVoice Office License - IP Phone Cat D	1	05_PBX	\$140.00	48.86%	\$71.59	See Note 1.	See Note 2.
840.0417	MiVoice Office License - Dig Phone Cat E	1	05_PBX	\$70.00	30.00%	\$49.00	See Note 1.	See Note 2.
840.0418	MiVoice Office License - IP Phone Cat F	1	05_PBX	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
<b>SPARES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
50006488	MiVoice Office HX to DEI Cable 16in	1	05_PBX	\$50.00	30.00%	\$35.00	See Note 1.	See Note 2.
50006504	KIT WALL MOUNT BKTS HX CONT, PS & 2 DEI	1	05_PBX	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
50006552	MiVOFc Cable DDM-16 3M To AMP 50P 3M	1	05_PBX	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
50006619	StreamLine - 8 port w Dongles x2	1	05_PBX	\$370.00	30.00%	\$259.00	See Note 1.	See Note 2.
50006620	StreamLine Power Supply for 8 Port	1	05_PBX	\$105.00	30.00%	\$73.50	See Note 1.	See Note 2.
550.3026	Kit External Modem MiVO Office/Axxess	1	05_PBX	\$195.00	0.00%	\$195.00	See Note 1.	See Note 2.
550.5310	Attendant Console v3.0 - Multi-Node	1	05_PBX	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
580.1003	MiVOFc HX Controller Chassis	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
580.2020	MiVOFc Processor Expansion Card (PEC-1)	1	05_PBX	\$1,200.00	61.31%	\$464.30	See Note 1.	See Note 2.
580.2304	MiVOFc Loop Start Mdl (LSM-4) for CS/HX	1	05_PBX	\$390.00	48.86%	\$199.43	See Note 1.	See Note 2.
580.3000	MiVOFc HX Processor Mdl (HPM)	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
580.9126	MiVOFc HX Ctrl Pwr Sup 120W 24VDC 5A	1	05_PBX	\$50.00	0.00%	\$50.00	See Note 1.	See Note 2.
813.1873	USB to Serial Converter Cable	1	05_PBX	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
823.1392	Bracket Mnt CS5200/5400 Base Sys Chassis	1	05_PBX	\$10.00	0.00%	\$10.00	See Note 1.	See Note 2.
828.1514	CT Gateway Sftwr (Multiple Application)	1	05_PBX	\$1,500.00	48.86%	\$767.05	See Note 1.	See Note 2.
828.1523	CT Gateway Software (Single Application)	1	05_PBX	\$200.00	48.86%	\$102.27	See Note 1.	See Note 2.
828.1692	MiVoice Office Wall Mount Kit	1	05_PBX	\$35.14	0.00%	\$35.14	See Note 1.	See Note 2.
828.1771	KIT BRKTS HX CONT AND PS WALL MOUNT	1	05_PBX	\$80.00	30.00%	\$56.00	See Note 1.	See Note 2.
841.0892	MiVoice Office Software License Key	1	05_PBX	\$35.00	0.00%	\$35.00	See Note 1.	See Note 2.

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SX-200 IP Communications Platform									
SX-200 ICP CARDS/NODES									
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance	
50003726	SX-200 IP Stratum 3 Clock Module	1	05_PBX	\$290.00	40.56%	\$172.38	See Note 1.	See Note 2.	
SX-200 ICP SYSTEM SOFTWARE									
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance	
50006511	SX-200 AX SW Kit	1	05_PBX	\$100.00	0.00%	\$100.00	See Note 1.	See Note 2.	
50006511XX	SX-200 AX SW Kit - INTL	1	05_PBX	\$100.00	0.00%	\$100.00	See Note 1.	See Note 2.	
54002834	Advanced Messaging SW Options Bundle	1	05_PBX	\$1,100.00	40.56%	\$653.87	See Note 1.	See Note 2.	
54002836	Premier SW Options Bundle	1	05_PBX	\$1,295.00	40.56%	\$769.78	See Note 1.	See Note 2.	
54002837	Hospitality SW Options Bundle	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.	
54002838	SX-200 ICP Core SW Options Bundle	1	05_PBX	\$195.00	30.00%	\$136.50	See Note 1.	See Note 2.	
54002839	24 Max. IP Sets SW Options Bundle	1	05_PBX	\$295.00	30.00%	\$206.50	See Note 1.	See Note 2.	
54002840	64 Max. IP Sets SW Options Bundle	1	05_PBX	\$795.00	30.00%	\$556.50	See Note 1.	See Note 2.	
54002841	100 Max. IP Sets SW Options Bundle	1	05_PBX	\$1,295.00	30.00%	\$906.50	See Note 1.	See Note 2.	
54003082	Uplift Max 24 to Max 64 IP Sets SW	1	05_PBX	\$600.00	40.56%	\$356.66	See Note 1.	See Note 2.	
54003083	Uplift Max 64 to Max 100 IP Sets SW	1	05_PBX	\$600.00	40.56%	\$356.66	See Note 1.	See Note 2.	
54003084	Uplift Max 100 to Max 248 IP Sets SW	1	05_PBX	\$1,700.00	40.56%	\$1,010.52	See Note 1.	See Note 2.	
54003085	SX-200 ICP Core SW w Speech Rec Server Option Bundle	1	05_PBX	\$195.00	40.56%	\$115.91	See Note 1.	See Note 2.	
54003441	MX w ASU Hospitality Software Bundle	1	05_PBX	\$4,140.00	30.00%	\$2,898.00	See Note 1.	See Note 2.	
SX-200 ICP SOFTWARE OPTIONS									
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance	
53001620	SX-200 ICP Std Unif Messaging Serv/Maint 1 yr	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.	

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Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

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54000131	SX-200 ICP Suite Services Option	1	05_PBX	\$1,221.00	42.77%	\$698.73	See Note 1.	See Note 2.
54000660	IP Phone License	1	05_PBX	\$110.00	30.00%	\$77.00	See Note 1.	See Note 2.
54000661	IP Network Channel License	1	05_PBX	\$100.00	40.56%	\$59.44	See Note 1.	See Note 2.
54000890	Compression Resource License (8 Channels)	1	05_PBX	\$550.00	40.56%	\$326.93	See Note 1.	See Note 2.
54000921	Voicemail Box License	1	05_PBX	\$25.00	40.56%	\$14.86	See Note 1.	See Note 2.
54000922	Voicemail Box License x 4	1	05_PBX	\$80.00	40.56%	\$47.55	See Note 1.	See Note 2.
54000923	IP Phone License x 4	1	05_PBX	\$400.00	55.42%	\$178.33	See Note 1.	See Note 2.
54000924	Digital Bay License	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54000925	Compression Resource License x 2	1	05_PBX	\$250.00	40.56%	\$148.61	See Note 1.	See Note 2.
54000927	Recorded Announcement Device	1	05_PBX	\$500.00	42.77%	\$286.13	See Note 1.	See Note 2.
54000929	2nd Port on IP Phones License	1	05_PBX	\$350.00	40.56%	\$208.05	See Note 1.	See Note 2.
54000930	SX-200 ICP Voicemail PMS	1	05_PBX	\$750.00	40.56%	\$445.82	See Note 1.	See Note 2.
54001134	SX-200 ICP Hospitality Option	1	05_PBX	\$500.00	40.56%	\$297.21	See Note 1.	See Note 2.
54001231	Internet Gateway Option SX-200 ICP	1	05_PBX	\$300.00	30.00%	\$210.00	See Note 1.	See Note 2.
54002469	SX-200 EL/ML Single Network Link License	1	05_PBX	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54002761	DID Server (embedded)	1	05_PBX	\$3,200.00	30.00%	\$2,240.00	See Note 1.	See Note 2.
54002832	TDM Device License	1	05_PBX	\$75.00	40.56%	\$44.58	See Note 1.	See Note 2.
9109-532-001-NA	Auto Attendant Option	1	05_PBX	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
9109-532-007-NA	Superset 4000 Series Sets Option	1	05_PBX	\$813.00	30.00%	\$569.10	See Note 1.	See Note 2.
9109-532-010-NA	Fax Tone Detection Option	1	05_PBX	\$408.00	30.00%	\$285.60	See Note 1.	See Note 2.
9109-532-011-NA	SX-200 Voicemail Softkey Option	1	05_PBX	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
9109-532-013-NA	ACD Real Time Event Option	1	05_PBX	\$3,360.00	30.00%	\$2,352.00	See Note 1.	See Note 2.
9109-532-021-NA	Record A Call Option	1	05_PBX	\$813.00	30.00%	\$569.10	See Note 1.	See Note 2.
9109-532-022-NA	CLASS Sets Option	1	05_PBX	\$2,440.00	30.00%	\$1,708.00	See Note 1.	See Note 2.
<b>SX-200 ML/EL/SX-200 ICP COMMON SOFTWARE OPTIONS</b>								

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Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54000660	IP Phone License	1	05_PBX	\$110.00	30.00%	\$77.00	See Note 1.	See Note 2.
<b>SX-200 ICP SYSTEM LICENSES</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54002415	SX-200 ICP Network Link License	1	05_PBX	\$500.00	40.56%	\$297.21	See Note 1.	See Note 2.
54002436	SX-200 ICP ISDN AUTO MIN/MAX Software	1	05_PBX	\$245.00	40.56%	\$145.63	See Note 1.	See Note 2.
54002440	SX-200 ICP Centralized VM & Attendant SW	1	05_PBX	\$813.00	40.56%	\$483.27	See Note 1.	See Note 2.
54002441	SX-200 ICP Software License SS4000 Sets	1	05_PBX	\$813.00	30.00%	\$569.10	See Note 1.	See Note 2.
54002443	SX-200 ICP Mitel App Interface(MiTAI) SW	1	05_PBX	\$408.00	30.00%	\$285.60	See Note 1.	See Note 2.
54002445	SX-200 ICP ACD Real Time Events Software	1	05_PBX	\$950.00	40.56%	\$564.70	See Note 1.	See Note 2.
54002446	SX-200 ICP Class Sets Software Option	1	05_PBX	\$500.00	40.56%	\$297.21	See Note 1.	See Note 2.
54002447	SX-200 ICP Record A Call Software Option	1	05_PBX	\$813.00	30.00%	\$569.10	See Note 1.	See Note 2.
54002449	SX-200 ICP SUPERSET 3/4DN/400 SERIES SW	1	05_PBX	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
54002450	SX-200 ICP Q.SIG SOFTWARE OPTION	1	05_PBX	\$1,403.00	40.56%	\$833.98	See Note 1.	See Note 2.
54002451	SX-200 ICP ISDN MIN/MAX SOFTWARE OPTION	1	05_PBX	\$750.00	40.56%	\$445.82	See Note 1.	See Note 2.
54002831	BONS/Class Line Card License	1	05_PBX	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
<b>SX-200 ICP END USER LICENSES</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54002414	SX-200 ICP ACD Single Agent license	1	05_PBX	\$120.00	40.56%	\$71.33	See Note 1.	See Note 2.
<b>SX-200 ICP SPARE COMPONENTS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
50005184	Analog Main Board III	1	05_PBX	\$600.00	30.00%	\$420.00	See Note 1.	See Note 2.
<b>SX-200 ISDN NODES/CARDS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
9109-532-015-NA	SX-200EL/ML Min/Max Software Option (PRI Card)	1	05_PBX	\$1,221.00	30.00%	\$854.70	See Note 1.	See Note 2.

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9109-532-020-NA	SX-200 QSIG Network Software Option	1	05_PBX	\$1,403.00	30.00%	\$982.10	See Note 1.	See Note 2.
<b>SX-200 ICP VERTICAL MARKET PACKAGES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
52002391	200 ICP AX Hospitality Hardware Package	1	05_PBX	\$9,500.00	30.00%	\$6,650.00	See Note 1.	See Note 2.
<b>SPARE COMPONENTS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
50001248	ICP Dual Fiber Interface Module	1	05_PBX	\$500.00	40.56%	\$297.21	See Note 1.	See Note 2.
50002979	ICP Quad DSP Card	1	05_PBX	\$1,200.00	40.56%	\$713.31	See Note 1.	See Note 2.
50003560	Embedded Digital Trunk Module	1	05_PBX	\$1,500.00	40.56%	\$891.64	See Note 1.	See Note 2.
50003695	3300 Multi-mode Extended Dual FIM	1	05_PBX	\$1,500.00	40.56%	\$891.64	See Note 1.	See Note 2.
50003696	3300 Single-Mode Extended Dual FIM	1	05_PBX	\$1,800.00	40.56%	\$1,069.97	See Note 1.	See Note 2.
50005160	T1/E1 COMBO MMC II	1	05_PBX	\$1,000.00	40.56%	\$594.43	See Note 1.	See Note 2.
50006162	MUSIC ON HOLD INPUT ADAPTOR	1	05_PBX	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
<b>DIGITAL PHONES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
50006122	8528 Telephone (NA)	1	05_PBX	\$185.00	30.00%	\$129.50	See Note 1.	See Note 2.
50006123	8568 Telephone (NA)	1	05_PBX	\$295.00	30.00%	\$206.50	See Note 1.	See Note 2.

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Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
MiVoice Business								
<b>3300 ICP CONTROLLERS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
50006093	3300 CX II Controller	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
50006094	3300 CXi II Controller	1	06_IP_Telephony	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
50006266	3300 CX(i) 8G SATA SSD	1	06_IP_Telephony	\$150.00	0.00%	\$150.00	See Note 1.	See Note 2.
50006266XX	3300 CX(i) 8G SATA SSD - INTL	1	06_IP_Telephony	\$150.00	0.00%	\$150.00	See Note 1.	See Note 2.
50006268	3300 MXe III Controller 32G SATA SSD	1	06_IP_Telephony	\$440.00	30.00%	\$308.00	See Note 1.	See Note 2.
50006268XX	3300 MXeIII Controller 32G SATA SSD INTL	1	06_IP_Telephony	\$440.00	30.00%	\$308.00	See Note 1.	See Note 2.
50006269	3300 MXe III Controller	1	06_IP_Telephony	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
50006489	3300 160G SATA HDD 2 pack(Cntr-Server)	1	06_IP_Telephony	\$200.00	30.00%	\$140.00	See Note 1.	See Note 2.
50006507	AX Controller	1	06_IP_Telephony	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
50006509	3300 AX 2G&4G Flash SSD	1	06_IP_Telephony	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
50006509XX	3300 AX 2G&4G Flash SSD - INTL	1	06_IP_Telephony	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
50006513	3300 MXe III 160G SATA HDD	1	06_IP_Telephony	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
50006513XX	3300 MXe III 160G SATA HDD - INTL	1	06_IP_Telephony	\$120.00	30.00%	\$84.00	See Note 1.	See Note 2.
54005967	MiVBus Standalone SW for 3300 (no users)	1	06_IP_Telephony	\$745.00	30.00%	\$521.50	See Note 1.	See Note 2.

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54005968	MiVBus Enterprise SW for 3300 (no users)	1	06_IP_Telephony	\$1,495.00	30.00%	\$1,046.50	See Note 1.	See Note 2.
<b>3300 ICP PACKAGES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
52002541	3300 User Controller 1400	1	06_IP_Telephony	\$8,000.00	30.00%	\$5,600.00	See Note 1.	See Note 2.
52002544	3300 CX Media Gateway	1	06_IP_Telephony	\$4,760.00	30.00%	\$3,332.00	See Note 1.	See Note 2.
52002545	3300 Mx Media Gateway	1	06_IP_Telephony	\$10,880.00	30.00%	\$7,616.00	See Note 1.	See Note 2.
52002546	3300 Analog User Controller	1	06_IP_Telephony	\$3,750.00	30.00%	\$2,625.00	See Note 1.	See Note 2.
52002547	3300 CX Analog Survivable Branch Office	1	06_IP_Telephony	\$2,380.00	30.00%	\$1,666.00	See Note 1.	See Note 2.
52002548	3300 CXi Analog Survivable Branch Office	1	06_IP_Telephony	\$3,380.00	30.00%	\$2,366.00	See Note 1.	See Note 2.
54002536	MiVoice Bus Gateway Base S/W Devices x64	1	06_IP_Telephony	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
54004610	MiVoice Bus Survivable Branch Devicesx64	1	06_IP_Telephony	\$2,160.00	30.00%	\$1,512.00	See Note 1.	See Note 2.
<b>MiVOICE BUSINESS SYSTEM SOFTWARE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54003611	MiVoice Bus S/W Base Pkg-Devices x64	1	06_IP_Telephony	\$1,250.00	30.00%	\$875.00	See Note 1.	See Note 2.
54004962	MiVoice Business Enterprise for ISS	1	06_IP_Telephony	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
54004971	MiVoice Business Standalone S/W for 3300	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54004973	MiVoice Business Enterprise S/W for 3300	1	06_IP_Telephony	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
54005062	3300 Upgrade to ISS	1	06_IP_Telephony	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
54005091	MiVBus (MCD) 4.0 Virtual Base Software	1	06_IP_Telephony	\$1,495.00	30.00%	\$1,046.50	See Note 1.	See Note 2.
54005111	MiVoice Bus Standalone for ISS	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54005284	MiVoice Business Media Gateway Uplift	1	06_IP_Telephony	\$2,100.00	30.00%	\$1,470.00	See Note 1.	See Note 2.
54005285	MiVoice Business Media Gateway Uplift	1	06_IP_Telephony	\$1,730.00	30.00%	\$1,211.00	See Note 1.	See Note 2.
54005366	Convert MiVoice Business to Virtual	1	06_IP_Telephony	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.

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54005748	MiVoice Business Virtual for Enterprise	1	06_IP_Telephony	\$1,495.00	30.00%	\$1,046.50	See Note 1.	See Note 2.
54005901	MiVoiceBus Base to Hospitality Base Uplift	1	06_IP_Telephony	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54005969	MiVoice Bus Standalone ISS SW (no users)	1	06_IP_Telephony	\$745.00	30.00%	\$521.50	See Note 1.	See Note 2.
<b>MiVOICE BUSINESS SYSTEM LICENSES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54000294	MiVoice Business License - Device	1	06_IP_Telephony	\$20.00	30.00%	\$14.00	See Note 1.	See Note 2.
54000297	MiVoice Business Mailbox license	1	06_IP_Telephony	\$50.00	55.43%	\$22.29	See Note 1.	See Note 2.
54000300	MiVoice Business ACD license	1	06_IP_Telephony	\$120.00	70.28%	\$35.67	See Note 1.	See Note 2.
54000303	MiVoice Business License - Digital Link	1	06_IP_Telephony	\$1,500.00	41.00%	\$885.00	See Note 1.	See Note 2.
54000497	MiVoice Business XNET	1	06_IP_Telephony	\$2,000.00	40.56%	\$1,188.85	See Note 1.	See Note 2.
54000540	MiVoice Business IP Networking	1	06_IP_Telephony	\$3,000.00	40.56%	\$1,783.28	See Note 1.	See Note 2.
54000650	MiVoice Business G.729 License 8channels	1	06_IP_Telephony	\$550.00	40.56%	\$326.93	See Note 1.	See Note 2.
54000860	3300 - Advanced Voicemail Option	1	06_IP_Telephony	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54000861	MiVoice Bus Voicemail Hospitality PMS	1	06_IP_Telephony	\$1,750.00	40.56%	\$1,040.24	See Note 1.	See Note 2.
54001130	MiVoice Business Voicemail Networking	1	06_IP_Telephony	\$2,000.00	40.56%	\$1,188.85	See Note 1.	See Note 2.
54001490	3300 TENANTING OPTION	1	06_IP_Telephony	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54002390	MiVoice Business License - SIP Trunk x1	1	06_IP_Telephony	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
54002701	MiVoice Business License - Analog Ext	1	06_IP_Telephony	\$75.00	40.56%	\$44.58	See Note 1.	See Note 2.
54002763	MCD SIP User licence	1	06_IP_Telephony	\$125.00	57.20%	\$53.50	See Note 1.	See Note 2.
54002949	MiVoice Business Remote Management	1	06_IP_Telephony	\$900.00	40.56%	\$534.98	See Note 1.	See Note 2.
54002950	MiVoice Business MLPP	1	06_IP_Telephony	\$7,500.00	30.00%	\$5,250.00	See Note 1.	See Note 2.
54003522	MiVoice Business License -T38 Channel x4	1	06_IP_Telephony	\$550.00	30.00%	\$385.00	See Note 1.	See Note 2.
54003691	MiVoice Business External Hot Desking	1	06_IP_Telephony	\$45.00	30.00%	\$31.50	See Note 1.	See Note 2.

## IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis  
 IP Telephony = \$ 2.35 per port and/or per active licenses basis  
 E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Networking Applications = 10 % of Hardware and Software cost per each Application

Peripherals & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

54004975	MiVoice Bus License - Enterprise User	1	06_IP_Telephony	\$180.00	30.00%	\$126.00	See Note 1.	See Note 2.
54005042	MiVoice Bus Standard Active Agent Lic	1	06_IP_Telephony	\$120.00	30.00%	\$84.00	See Note 1.	See Note 2.
54005043	MiVoice Bus Enterprise Active Agent Lic	1	06_IP_Telephony	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
54005044	MiVoice Business Standard IQ Port Lic	1	06_IP_Telephony	\$30.00	30.00%	\$21.00	See Note 1.	See Note 2.
54005045	MiVoice Business Enterprise IQ Port Lic	1	06_IP_Telephony	\$30.00	30.00%	\$21.00	See Note 1.	See Note 2.
54005064	MiVoice Business License -IDS Connection	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54005065	MiVoice Business Stnd Dynamic Extension	1	06_IP_Telephony	\$165.00	30.00%	\$115.50	See Note 1.	See Note 2.
54005066	MiVoice Bus Enterprise Dynamic Extension	1	06_IP_Telephony	\$205.00	30.00%	\$143.50	See Note 1.	See Note 2.
54005330	Enterprise License Group	1	06_IP_Telephony	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
54005400	MiVoice Business SIP Trunks x10	1	06_IP_Telephony	\$900.00	30.00%	\$630.00	See Note 1.	See Note 2.
54005401	MiVoice Business SIP Trunks x50	1	06_IP_Telephony	\$4,000.00	30.00%	\$2,800.00	See Note 1.	See Note 2.
54005970	MiVoice Bus Enterprise ISS SW (no users)	1	06_IP_Telephony	\$1,495.00	30.00%	\$1,046.50	See Note 1.	See Note 2.
<b>MiVOICE USER LICENSES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54000291	MiVoice Business License - User	1	06_IP_Telephony	\$220.00	30.00%	\$154.00	See Note 1.	See Note 2.
54004976	MiVoice Bus License - Standard User	1	06_IP_Telephony	\$140.00	30.00%	\$98.00	See Note 1.	See Note 2.
54005328	MiVoice Bus License Ent Multi-device User	1	06_IP_Telephony	\$295.00	30.00%	\$206.50	See Note 1.	See Note 2.
54005329	MiVoice Bus License Stnd Multi-device User	1	06_IP_Telephony	\$230.00	30.00%	\$161.00	See Note 1.	See Note 2.
<b>MiVOICE BUSINESS SPARE COMPONENTS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
50001247	3300 - 128 Channel Echo Canceller	1	06_IP_Telephony	\$1,000.00	40.56%	\$594.43	See Note 1.	See Note 2.
50001248	ICP Dual Fiber Interface Module	1	06_IP_Telephony	\$500.00	40.56%	\$297.21	See Note 1.	See Note 2.
50002979	ICP Quad DSP Card	1	06_IP_Telephony	\$1,200.00	40.56%	\$713.31	See Note 1.	See Note 2.

## IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

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PBX Systems = \$ 2.35 per port and/or per active licenses basis

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Networking Applications = 10 % of Hardware and Software cost per each Application

Peripherals & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

50003372	5550 IP Console Keypad Dark Grey (FRU)	1	06_IP_Telephony	\$2,000.00	30.00%	\$1,400.00	See Note 1.	See Note 2.
50003560	Embedded Digital Trunk Module	1	06_IP_Telephony	\$1,500.00	40.56%	\$891.64	See Note 1.	See Note 2.
50003695	3300 Multi-mode Extended Dual FIM	1	06_IP_Telephony	\$1,500.00	40.56%	\$891.64	See Note 1.	See Note 2.
50003696	3300 Single-Mode Extended Dual FIM	1	06_IP_Telephony	\$1,800.00	40.56%	\$1,069.97	See Note 1.	See Note 2.
50004070	3300 QUAD BRI MODULE	1	06_IP_Telephony	\$750.00	40.56%	\$445.82	See Note 1.	See Note 2.
50004451	Quad CIM Module	1	06_IP_Telephony	\$750.00	40.56%	\$445.82	See Note 1.	See Note 2.
50004871	ANALOG OPTION BOARD II	1	06_IP_Telephony	\$600.00	41.00%	\$354.00	See Note 1.	See Note 2.
50004920	3300 CX/CXi/AX/MXe I-BUTTON FRU	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
50004992	3300 R2 NSU (110V)	1	06_IP_Telephony	\$2,500.00	40.56%	\$1,486.06	See Note 1.	See Note 2.
50005084	MXe AC POWER SUPPLY	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
50005088	3300 HARD DISK ASSEMBLY	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
50005091	ASU II AC POWER SUPPLY	1	06_IP_Telephony	\$350.00	30.00%	\$245.00	See Note 1.	See Note 2.
50005104	4 LS Plus 12 ONS Combo Card	1	06_IP_Telephony	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
50005105	Analog Services Unit (ASU) II	1	06_IP_Telephony	\$700.00	40.56%	\$416.10	See Note 1.	See Note 2.
50005160	T1/E1 COMBO MMC II	1	06_IP_Telephony	\$1,000.00	40.56%	\$594.43	See Note 1.	See Note 2.
50005182	3300 AX AC POWER SUPPLY 300W	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
50005184	Analog Main Board III	1	06_IP_Telephony	\$600.00	30.00%	\$420.00	See Note 1.	See Note 2.
50005441	3300 AX CNTR 4 GIG VM FLASH DRIVE	1	06_IP_Telephony	\$200.00	0.00%	\$200.00	See Note 1.	See Note 2.
50005471	3300 AX CNTL FAN ASSY FRU	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
50005683	MXe Fan Assembly FRU	1	06_IP_Telephony	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
50005731	24 PORT ONSP CARD	1	06_IP_Telephony	\$860.00	30.00%	\$602.00	See Note 1.	See Note 2.
50005751	DSP II MMC	1	06_IP_Telephony	\$1,200.00	30.00%	\$840.00	See Note 1.	See Note 2.
50005761	3300 MXe RACK MOUNT BRACKETS	1	06_IP_Telephony	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.

## IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

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Networking Applications = 10 % of Hardware and Software cost per each Application

Peripherals & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

50005883	3300 512MB RAM MODULE	1	06_IP_Telephony	\$300.00	30.00%	\$210.00	See Note 1.	See Note 2.
50006162	MUSIC ON HOLD INPUT ADAPTOR	1	06_IP_Telephony	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
50006270	Power Cord C13 10A 250V - Australian Plug Type	1	06_IP_Telephony	\$15.00	30.00%	\$10.50	See Note 1.	See Note 2.
50006271	Power Cord C13 10A 125V - North American Plug Type	1	06_IP_Telephony	\$15.00	30.00%	\$10.50	See Note 1.	See Note 2.
50006431	MXe III Raid Sub-System	1	06_IP_Telephony	\$2,000.00	30.00%	\$1,400.00	See Note 1.	See Note 2.
50006432	MXe III Processor	1	06_IP_Telephony	\$1,250.00	30.00%	\$875.00	See Note 1.	See Note 2.
50006489XX	3300 160G SATA HDD 2pk INTL(Cntr-Server)	1	06_IP_Telephony	\$200.00	30.00%	\$140.00	See Note 1.	See Note 2.
50006508	AX Controller Card FRU	1	06_IP_Telephony	\$2,000.00	30.00%	\$1,400.00	See Note 1.	See Note 2.
50006510	3300 CX(i) II Fan Kit	1	06_IP_Telephony	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
50006593	StreamLine Unit - 24 port	1	06_IP_Telephony	\$2,000.00	30.00%	\$1,400.00	See Note 1.	See Note 2.
50006594	StreamLine Unit - 48 port	1	06_IP_Telephony	\$3,250.00	30.00%	\$2,275.00	See Note 1.	See Note 2.
50006596	StreamLine BS6312 (BT)Adpt. Cable-6 Pack	1	06_IP_Telephony	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
50006597	StreamLine Dongle - 6 Pack	1	06_IP_Telephony	\$350.00	30.00%	\$245.00	See Note 1.	See Note 2.
50006601	StreamLine Power Supply	1	06_IP_Telephony	\$405.00	30.00%	\$283.50	See Note 1.	See Note 2.
50006619	StreamLine - 8 port w Dongles x2	1	06_IP_Telephony	\$370.00	30.00%	\$259.00	See Note 1.	See Note 2.
50006620	StreamLine Power Supply for 8 Port	1	06_IP_Telephony	\$105.00	30.00%	\$73.50	See Note 1.	See Note 2.
51003344	3300 ICP PATCH PANEL	1	06_IP_Telephony	\$200.00	30.00%	\$140.00	See Note 1.	See Note 2.
51300183	3300 AMB/AOB Connection Unit-America	1	06_IP_Telephony	\$90.00	30.00%	\$63.00	See Note 1.	See Note 2.
51300751	50 Port System Harness	1	06_IP_Telephony	\$180.00	30.00%	\$126.00	See Note 1.	See Note 2.
51300752	100 Port System Harness	1	06_IP_Telephony	\$320.00	30.00%	\$224.00	See Note 1.	See Note 2.
51300753	200 Port System Harness	1	06_IP_Telephony	\$635.00	30.00%	\$444.50	See Note 1.	See Note 2.
51300754	5m M-F System Cable	1	06_IP_Telephony	\$50.00	30.00%	\$35.00	See Note 1.	See Note 2.
51300836	10m M-F System Cable	1	06_IP_Telephony	\$75.00	30.00%	\$52.50	See Note 1.	See Note 2.

## IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

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PBX Systems = \$ 2.35 per port and/or per active licenses basis  
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 IVR Applications = 10 % of Hardware and Software cost per each Application  
 Messaging Applications = 10 % of Hardware and Software cost per each Application  
 Peripherals & Accessories = 10 % of Hardware and Software cost per each Application  
 Voice Mail = \$ 9.00 Per Port

51300837	15m M-F System Cable	1	06_IP_Telephony	\$90.00	30.00%	\$63.00	See Note 1.	See Note 2.
52002581	3300 MXE III EXPANSION KIT	1	06_IP_Telephony	\$2,250.00	30.00%	\$1,575.00	See Note 1.	See Note 2.
MW404AA	Cable RJ45 to 2 X BNC	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
<b>UPGRADES TO MiVOICE BUSINESS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
52002591	SX-200 to MCD Standalone Upgrade Pkg	1	06_IP_Telephony	\$4,500.00	30.00%	\$3,150.00	See Note 1.	See Note 2.
52002592	SX-200 to MCD Enterprise Upgrade Pkg	1	06_IP_Telephony	\$6,000.00	30.00%	\$4,200.00	See Note 1.	See Note 2.
52002660	SX-2000 to MCD RIs 4.0 Upgrade Pkg.	1	06_IP_Telephony	\$8,000.00	30.00%	\$5,600.00	See Note 1.	See Note 2.
54000582	3340 Branch Office Solution Upgrade (40-250 Users)	1	06_IP_Telephony	\$9,647.00	30.00%	\$6,752.90	See Note 1.	See Note 2.
54001380	3340 GLOBAL TO 3300 ICP S/W UPGRADE	1	06_IP_Telephony	\$5,500.00	30.00%	\$3,850.00	See Note 1.	See Note 2.
54001381	3300 R2 GATEWAY UPGRADE	1	06_IP_Telephony	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
54002207	3300 CX/CXi GATEWAY UPGRADE	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54002208	3300 LX Digital Gateway Upgrade	1	06_IP_Telephony	\$9,000.00	30.00%	\$6,300.00	See Note 1.	See Note 2.
54002541	MiVoiceBus 200-device IntegS/W Uplift	1	06_IP_Telephony	\$1,785.00	40.56%	\$1,061.05	See Note 1.	See Note 2.
54002542	MiVBus 1400-device Integ S/W Uplift	1	06_IP_Telephony	\$3,000.00	40.56%	\$1,783.28	See Note 1.	See Note 2.
54002543	MiVBus 200-device Gateway S/W Uplift	1	06_IP_Telephony	\$1,375.00	40.56%	\$817.33	See Note 1.	See Note 2.
54002544	MiVBus 1400-device Gateway S/W Uplift	1	06_IP_Telephony	\$6,930.00	40.56%	\$4,119.37	See Note 1.	See Note 2.
54002766	MiVBus 500-device Integrated S/W Uplift	1	06_IP_Telephony	\$3,000.00	40.56%	\$1,783.28	See Note 1.	See Note 2.
54002946	MiVBus MiVOfc-device Gateway S/W Uplift	1	06_IP_Telephony	\$3,500.00	30.00%	\$2,450.00	See Note 1.	See Note 2.
54003615	MiVoice Bus 64-200 Devices Uplift	1	06_IP_Telephony	\$1,375.00	30.00%	\$962.50	See Note 1.	See Note 2.
54003616	MiVoice Bus 200-500 Devices Uplift	1	06_IP_Telephony	\$3,150.00	30.00%	\$2,205.00	See Note 1.	See Note 2.
54003617	MiVoice Bus 500-5000 Devices Uplift	1	06_IP_Telephony	\$7,000.00	30.00%	\$4,900.00	See Note 1.	See Note 2.
54004191	Mailbox License SX-200 to MiVoice Business	1	06_IP_Telephony	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.

## IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

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 Peripheral & Accessories = 10 % of Hardware and Software cost per each Application  
 Voice Mail = \$ 9.00 Per Port

54004192	Hospitality Option - SX-200 ML/EL/ICP to MCD	1	06_IP_Telephony	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004193	Migrate Analog Ext Line License to MiVBus	1	06_IP_Telephony	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004195	Migrate SX-200 to MiVBus Network Link License	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54004964	Convert to MiVoice Bus Ent - System	1	06_IP_Telephony	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54004974	Convert to MiVoice Bus Ent - Units	1	06_IP_Telephony	\$1.00	30.00%	\$0.70	See Note 1.	See Note 2.
54005241	SX-200 IP Phone to MiVoice Bus Stnd User	1	06_IP_Telephony	\$45.00	30.00%	\$31.50	See Note 1.	See Note 2.
54005242	SX-200 IP Phone to MiVoice Bus Ent User	1	06_IP_Telephony	\$60.00	30.00%	\$42.00	See Note 1.	See Note 2.
54005243	SX-200 to MiVoice Bus Stnd Active Agent	1	06_IP_Telephony	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
54005244	SX-200toMiVoice Bus Enterpr Active Agent	1	06_IP_Telephony	\$50.00	30.00%	\$35.00	See Note 1.	See Note 2.
54005348	Migrate SX2000 to MiVBus Digital Link	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54005349	Convert SX2000 to MiVoice Business ACD	1	06_IP_Telephony	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
<b>MiVoice Business Multi-Instance Platform</b>								
<b>MiVOICE BUSINESS BASE LICENSES AND UPLIFTS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54005293	MiVoice Bus Multi-inst Enterprise Base	1	06_IP_Telephony	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
<b>MiVOICE BUSINESS SYSTEM SOFTWARE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54004602	MiVoice Business Multi-inst Base S/W	1	06_IP_Telephony	\$25,000.00	30.00%	\$17,500.00	See Note 1.	See Note 2.
<b>MiVoice Desktop Devices &amp; Accessories</b>								
<b>IP PHONES / IP CONSOLES</b>								

## IP Telephony

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 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
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 August, 2014

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Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis  
 IP Telephony = \$ 2.35 per port and/or per active licenses basis  
 E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Recording Applications = 10 % of Hardware and Software cost per each Application

Peripherals & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
50005664	5324 IP Phone	1	06_IP_Telephony	\$255.00	30.00%	\$178.50	See Note 1.	See Note 2.
50005667	5324 IP Phone (Red)	1	06_IP_Telephony	\$399.00	30.00%	\$279.30	See Note 1.	See Note 2.
50005811	5540 IP Console	1	06_IP_Telephony	\$1,800.00	30.00%	\$1,260.00	See Note 1.	See Note 2.
50005847	5312 IP Phone	1	06_IP_Telephony	\$210.00	30.00%	\$147.00	See Note 1.	See Note 2.
50005991	5360 IP Phone	1	06_IP_Telephony	\$595.00	30.00%	\$416.50	See Note 1.	See Note 2.
50006191	5320 IP Phone	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
50006490	5550 IP Console (Global)	1	06_IP_Telephony	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
50006517	5505 Guest IP Phone Cordless NA	1	06_IP_Telephony	\$105.00	0.00%	\$105.00	See Note 1.	See Note 2.
50006518	5505 Guest Cordless Handset w/Cradle NA	1	06_IP_Telephony	\$35.00	0.00%	\$35.00	See Note 1.	See Note 2.
50006580	MiVoice Conference Unit (aka UC360 Audio variant)	1	06_IP_Telephony	\$995.00	30.00%	\$696.50	See Note 1.	See Note 2.
50006622	Audio Y-Cable for Revolabs Extension Microphone System	1	06_IP_Telephony	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
50006629	5320 IP Phone (SIP)	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
50006630	5320e IP Phone (SIP)	1	06_IP_Telephony	\$315.00	30.00%	\$220.50	See Note 1.	See Note 2.
50006631	5330e IP Phone (SIP)	1	06_IP_Telephony	\$395.00	30.00%	\$276.50	See Note 1.	See Note 2.
50006632	5340e IP Phone (SIP)	1	06_IP_Telephony	\$495.00	30.00%	\$346.50	See Note 1.	See Note 2.
50006633	5360 IP Phone (SIP)	1	06_IP_Telephony	\$595.00	30.00%	\$416.50	See Note 1.	See Note 2.
50006640	5330e IP Phone, Red	1	06_IP_Telephony	\$495.00	30.00%	\$346.50	See Note 1.	See Note 2.
51011571	5304 IP Phone	1	06_IP_Telephony	\$165.00	30.00%	\$115.50	See Note 1.	See Note 2.
51302468	Revolabs HD Tabletop Directional Microphone (NA)	1	06_IP_Telephony	\$350.00	30.00%	\$245.00	See Note 1.	See Note 2.
51302471	Revolabs HD Dual Channel System (w/o Microphones) (NA)	1	06_IP_Telephony	\$595.00	30.00%	\$416.50	See Note 1.	See Note 2.
51302672	Revolabs Tabletop Charger Always On (NA)	1	06_IP_Telephony	\$75.00	30.00%	\$52.50	See Note 1.	See Note 2.
51302673	Revolabs HD Lapel Microphone (NA)	1	06_IP_Telephony	\$350.00	30.00%	\$245.00	See Note 1.	See Note 2.

## IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

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Networking Applications = 10 % of Hardware and Software cost per each Application

Peripherals & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

52002823	Panasonic SP-105 LAN Camera Bundle (NA)	1	06_IP_Telephony	\$795.00	30.00%	\$556.50	See Note 1.	See Note 2.
52002829	Panasonic SP-305 LAN Camera Bundle (NA)	1	06_IP_Telephony	\$1,195.00	30.00%	\$836.50	See Note 1.	See Note 2.
<b>IP DESKTOP APPLICATIONS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51016170	Live Content Suite (For 5320/5320e/5330e/5340e/5360 Phones)	1	06_IP_Telephony	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54004400	MiVoice Bus License - HTML Apps x50	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54004891	MiVoice Bus License - HTML Apps x5	1	06_IP_Telephony	\$50.00	30.00%	\$35.00	See Note 1.	See Note 2.
<b>Live Business Gateway</b>								
<b>LIVE BUSINESS GATEWAY RELEASE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54002210	Live Business Gateway User Lic x 10	1	06_IP_Telephony	\$300.00	30.00%	\$210.00	See Note 1.	See Note 2.
54002580	LIVE BUSINESS GATEWAY WINDOWS VERSION inc 40 u	1	06_IP_Telephony	\$2,200.00	30.00%	\$1,540.00	See Note 1.	See Note 2.
<b>MiVoice Border Gateway</b>								
<b>TELEWORKER SOLUTION</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54003905	Upgrade TW to MBG	1	06_IP_Telephony	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54004491	Sip Trunking Channel Proxy	1	06_IP_Telephony	\$50.00	30.00%	\$35.00	See Note 1.	See Note 2.
54004571	MiVoice Border Gateway Base	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
54004572	MBG TW service 1 User	1	06_IP_Telephony	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
54004573	MBG TW service 10 User	1	06_IP_Telephony	\$1,100.00	30.00%	\$770.00	See Note 1.	See Note 2.

## IP Telephony

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Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

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54004575	MBG TW service 50 User	1	06_IP_Telephony	\$4,750.00	30.00%	\$3,325.00	See Note 1.	See Note 2.
54004577	MBG TW service 100 User	1	06_IP_Telephony	\$8,250.00	30.00%	\$5,775.00	See Note 1.	See Note 2.
54004578	Upgrade - Teleworker 4.5 to MBG 5.1	1	06_IP_Telephony	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54004582	MBG 5 session Compression License	1	06_IP_Telephony	\$340.00	30.00%	\$238.00	See Note 1.	See Note 2.
54005339	MiVoice Border Gateway Virtual	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
54005423	Convert MBG to Virtual	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
54005472	IPv6 License for MBG	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
54005803	Virtual MBG Srv Expiry 6mos Extension	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
<b>SIP TRUNK PROXY</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54005339	MiVoice Border Gateway Virtual	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
<b>Call Recording Solutions</b>								
<b>SECURE RECORDING LICENSES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54003181	SRC Base Pack Licenses x5	1	06_IP_Telephony	\$625.00	0.00%	\$625.00	See Note 1.	See Note 2.
54003182	SRC Single License	1	06_IP_Telephony	\$75.00	30.00%	\$52.50	See Note 1.	See Note 2.
54003183	SRC Licenses x10	1	06_IP_Telephony	\$650.00	30.00%	\$455.00	See Note 1.	See Note 2.
54003184	SRC Licenses x50	1	06_IP_Telephony	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
54005314	SRC to MBG with SWA	1	06_IP_Telephony	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
<b>MiCollab Client</b>								

## IP Telephony

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Peripherals & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

UNIFIED COMMUNICATOR ADVANCED								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54004266	MiCollab Client License - Desk Phone x1	1	06_IP_Telephony	\$99.00	30.00%	\$69.30	See Note 1.	See Note 2.
54004267	MiCollab Client License-Desk Phone x50	1	06_IP_Telephony	\$4,455.00	30.00%	\$3,118.50	See Note 1.	See Note 2.
54004281	MiCb Client License-Desk Phone&Softphone	1	06_IP_Telephony	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
54004823	MiCollab Client Console Option	1	06_IP_Telephony	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
54005151	MiCollab Mobile Standalone User x1	1	06_IP_Telephony	\$248.00	30.00%	\$173.60	See Note 1.	See Note 2.
54005154	MiCollab Client Mobility Ent Pk User x1	1	06_IP_Telephony	\$285.00	30.00%	\$199.50	See Note 1.	See Note 2.
54005155	MiCollab Client Mobility Ent Pk User x10	1	06_IP_Telephony	\$2,790.00	30.00%	\$1,953.00	See Note 1.	See Note 2.
54005156	MiCollab Client Mobility Ent Pk User x50	1	06_IP_Telephony	\$12,000.00	30.00%	\$8,400.00	See Note 1.	See Note 2.
54005344	MiCollab Client Virtual	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54005345	MiCollab Client Virtual 45-day Trial	1	06_IP_Telephony	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54005350	MiCollab Client Virtual Demo	1	06_IP_Telephony	\$600.00	0.00%	\$600.00	See Note 1.	See Note 2.
54005362	Convert MiCollabClient Server to Virtual	1	06_IP_Telephony	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54005380	MiCClient Licnse - Peering Adv Server	1	06_IP_Telephony	\$2,000.00	30.00%	\$1,400.00	See Note 1.	See Note 2.
54005381	MiCClient Licnse - Federation Adv Server	1	06_IP_Telephony	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
54005404	MiCollab Client Software	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54005598	MiCb Mobile Client License-SmartDevice x1	1	06_IP_Telephony	\$59.00	0.00%	\$59.00	See Note 1.	See Note 2.
54005599	MiCb MobileClient License-SmartDevice x50	1	06_IP_Telephony	\$2,655.00	0.00%	\$2,655.00	See Note 1.	See Note 2.
54005601	MiCClient Licnse-Stndlone SmartDevice x1	1	06_IP_Telephony	\$59.00	0.00%	\$59.00	See Note 1.	See Note 2.
54005802	MiCClient Virtual Service Expiry+6month	1	06_IP_Telephony	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54005830	MiCClient License-MiNET & SIP Softphone	1	06_IP_Telephony	\$75.00	0.00%	\$75.00	See Note 1.	See Note 2.

## IP Telephony

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 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
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**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis  
 IP Telephony = \$ 2.35 per port and/or per active licenses basis  
 E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application  
 IVR Applications = 10 % of Hardware and Software cost per each Application  
 Messaging Applications = 10 % of Hardware and Software cost per each Application  
 Peripheral & Accessories = 10 % of Hardware and Software cost per each Application  
 Voice Mail = \$ 9.00 Per Port

54005831	MiCClientLicnse DeskPh/SoftPh&SIP SoftPh	1	06_IP_Telephony	\$150.00	0.00%	\$150.00	See Note 1.	See Note 2.
54005832	MiCb Mobile Client AddOn SIP SmartDevice	1	06_IP_Telephony	\$50.00	0.00%	\$50.00	See Note 1.	See Note 2.
54005887	AddOn MiCollab Client Mobl SIP SF+Video	1	06_IP_Telephony	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54005889	Add On MiCollab Mobile Client S/P+Video	1	06_IP_Telephony	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
<b>UNIFIED COMMUNICATOR ADVANCED SOFTPHONE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54004268	MiCollab Client License - Softphone x1	1	06_IP_Telephony	\$75.00	30.00%	\$52.50	See Note 1.	See Note 2.
54004269	MiCollab Client License - Softphone x50	1	06_IP_Telephony	\$3,375.00	30.00%	\$2,362.50	See Note 1.	See Note 2.
54004281	MiCb Client License-Desk Phone&Softphone	1	06_IP_Telephony	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
54004823	MiCollab Client Console Option	1	06_IP_Telephony	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
<b>UNIFIED COMMUNICATOR EXPRESS SOFTPHONE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51302199	UCX Client Sftphn mode for MiVBus/MiVOfc	1	06_IP_Telephony	\$69.00	0.00%	\$69.00	See Note 1.	See Note 2.
51302200	UCX Client Dskphn mode for MiVBus/MiVOfc	1	06_IP_Telephony	\$69.00	0.00%	\$69.00	See Note 1.	See Note 2.
51302201	UCX Client Deskphone & Softphone Bundle	1	06_IP_Telephony	\$99.00	0.00%	\$99.00	See Note 1.	See Note 2.
51302202	G.729 Codec Upgrade Softphone Option	1	06_IP_Telephony	\$19.00	0.00%	\$19.00	See Note 1.	See Note 2.
<b>UNIFIED COMMUNICATOR MOBILE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54006064	MiCollab Mobile Client & SIP Softphone	1	06_IP_Telephony	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
<b>Mitel Unified IP Client for SunRay</b>								
<b>SOFTWARE AND LICENSES</b>								

## IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
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**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

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 Peripheral & Accessories = 10 % of Hardware and Software cost per each Application  
 Voice Mail = \$ 9.00 Per Port

Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54003723	UNIFIED IP CLIENT USER LICENSE	1	06_IP_Telephony	\$50.00	30.00%	\$35.00	See Note 1.	See Note 2.
54003724	SUN RAY UNIFIED IP CLIENT DEVICE LICENSE	1	06_IP_Telephony	\$85.00	0.00%	\$85.00	See Note 1.	See Note 2.
54003743	UNIFIED IP CLIENT BLADE BASE	1	06_IP_Telephony	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
<b>SERVER AND THIN CLIENTS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
52002746	Unified IP Client Bundle	1	06_IP_Telephony	\$350.00	30.00%	\$245.00	See Note 1.	See Note 2.
<b>Wireless Solutions - IP Dect</b>								
<b>WIRELESS HANDSETS AND ACCESSORIES</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51012483	Mitel 5606 Desktop Charger - Global P/S	1	06_IP_Telephony	\$75.00	30.00%	\$52.50	See Note 1.	See Note 2.
51012484	Mitel 5606 Programmer	1	06_IP_Telephony	\$390.00	30.00%	\$273.00	See Note 1.	See Note 2.
51012485	Mitel 5606 Rack Charger No Pwr Sup	1	06_IP_Telephony	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
51012488	Mitel 5602 Interface Cable	1	06_IP_Telephony	\$101.00	30.00%	\$70.70	See Note 1.	See Note 2.
51012500	Mitel 5606 Headset (Boom Type)	1	06_IP_Telephony	\$325.00	30.00%	\$227.50	See Note 1.	See Note 2.
51012502	Mitel 5606 Battery Pack	1	06_IP_Telephony	\$95.00	30.00%	\$66.50	See Note 1.	See Note 2.
51012505	Mitel 5606 SIM Card (programmed)	1	06_IP_Telephony	\$43.00	30.00%	\$30.10	See Note 1.	See Note 2.
51012506	Mitel 5606 SIM Card (programmed) incl SW	1	06_IP_Telephony	\$390.00	30.00%	\$273.00	See Note 1.	See Note 2.
51012511	Mitel 5602 Battery Pack	1	06_IP_Telephony	\$39.00	30.00%	\$27.30	See Note 1.	See Note 2.
51012525	Mitel 5602 Rack Charger Global	1	06_IP_Telephony	\$230.00	30.00%	\$161.00	See Note 1.	See Note 2.
51012633	Mitel 5606 Rack Charger P/S-Global	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.

## IP Telephony

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Voice Mail = \$ 9.00 Per Port

51013527	5602 Desktop Charger-NA P/S (V2)	1	06_IP_Telephony	\$42.00	30.00%	\$29.40	See Note 1.	See Note 2.
51015420	Mitel 5603	1	06_IP_Telephony	\$195.00	30.00%	\$136.50	See Note 1.	See Note 2.
51015421	Mitel 5604	1	06_IP_Telephony	\$295.00	30.00%	\$206.50	See Note 1.	See Note 2.
51015423	Mitel 5603/04 Charger Global(exclude EU)	1	06_IP_Telephony	\$46.00	30.00%	\$32.20	See Note 1.	See Note 2.
51015430	Mitel 5604 Battery Pack Charger Global	1	06_IP_Telephony	\$675.00	30.00%	\$472.50	See Note 1.	See Note 2.
51015431	Mitel 5603 Spare Battery Pack	1	06_IP_Telephony	\$31.00	30.00%	\$21.70	See Note 1.	See Note 2.
51015432	Mitel 5604 Spare Battery Pack	1	06_IP_Telephony	\$45.00	30.00%	\$31.50	See Note 1.	See Note 2.
51015433	Mitel 5603 Spare Belt Clip	1	06_IP_Telephony	\$75.00	30.00%	\$52.50	See Note 1.	See Note 2.
51015434	Mitel 5604 Security Swivel Clip	1	06_IP_Telephony	\$23.00	30.00%	\$16.10	See Note 1.	See Note 2.
51015435	Mitel 5603/04 Security Chain	1	06_IP_Telephony	\$21.00	30.00%	\$14.70	See Note 1.	See Note 2.
51015437	Mitel 5603 Leather Case	1	06_IP_Telephony	\$54.00	30.00%	\$37.80	See Note 1.	See Note 2.
51015440	Mitel 5604 Leather Case	1	06_IP_Telephony	\$54.00	30.00%	\$37.80	See Note 1.	See Note 2.
51015955	Mitel 5604 Spare Belt Clip	1	06_IP_Telephony	\$107.00	30.00%	\$74.90	See Note 1.	See Note 2.
51015956	Mitel 5603 Security Swivel Clip	1	06_IP_Telephony	\$21.00	30.00%	\$14.70	See Note 1.	See Note 2.
51015972	Mitel 5604 License Service	1	06_IP_Telephony	\$325.00	30.00%	\$227.50	See Note 1.	See Note 2.
51015973	Mitel 5604 License Personal Alarm	1	06_IP_Telephony	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
51015974	Mitel 5604 License DECT Location	1	06_IP_Telephony	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
51301120	Mitel 5607 Services License	1	06_IP_Telephony	\$260.00	30.00%	\$182.00	See Note 1.	See Note 2.
51301121	Mitel 5607 Alarm License	1	06_IP_Telephony	\$290.00	30.00%	\$203.00	See Note 1.	See Note 2.
51301122	Mitel 5607 DECT Location License	1	06_IP_Telephony	\$155.00	30.00%	\$108.50	See Note 1.	See Note 2.
51301124	Mitel 5607 Charger Global(excl EU)	1	06_IP_Telephony	\$88.00	30.00%	\$61.60	See Note 1.	See Note 2.
51301127	Mitel 5603/04/07 Programmer NA	1	06_IP_Telephony	\$265.00	30.00%	\$185.50	See Note 1.	See Note 2.
51301129	Mitel 5603/04/07/24 Rack Charger Global	1	06_IP_Telephony	\$675.00	30.00%	\$472.50	See Note 1.	See Note 2.

## IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis  
 IP Telephony = \$ 2.35 per port and/or per active licenses basis  
 E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Networking Applications = 10 % of Hardware and Software cost per each Application

Peripherals & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51301130	Mitel 5607 Battery Pack Charger Global	1	06_IP_Telephony	\$675.00	30.00%	\$472.50	See Note 1.	See Note 2.
51301133	Mitel 5607 Headset Adapter	1	06_IP_Telephony	\$83.00	30.00%	\$58.10	See Note 1.	See Note 2.
51301134	Mitel 5607 Leather Case	1	06_IP_Telephony	\$85.00	30.00%	\$59.50	See Note 1.	See Note 2.
51301135	Mitel 5607 Spare Belt Clip	1	06_IP_Telephony	\$19.50	30.00%	\$13.65	See Note 1.	See Note 2.
51301136	Mitel 5607 Security Swivel Clip	1	06_IP_Telephony	\$21.50	30.00%	\$15.05	See Note 1.	See Note 2.
51301142	Mitel 5607 Global	1	06_IP_Telephony	\$750.00	30.00%	\$525.00	See Note 1.	See Note 2.
51301143	Mitel 5607 Spare Battery Pack	1	06_IP_Telephony	\$94.00	30.00%	\$65.80	See Note 1.	See Note 2.
<b>BASESTATIONS &amp; ACCESSORIES</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51012499	Mitel 5606 Handset Belt Clip	1	06_IP_Telephony	\$18.00	30.00%	\$12.60	See Note 1.	See Note 2.
51012503	Mitel 5606 Leather Case	1	06_IP_Telephony	\$68.00	30.00%	\$47.60	See Note 1.	See Note 2.
51012504	Mitel 5606 Battery Pk Adpt Rack Charger	1	06_IP_Telephony	\$60.00	30.00%	\$42.00	See Note 1.	See Note 2.
51012509	Mitel 5602 Leather Case	1	06_IP_Telephony	\$60.00	30.00%	\$42.00	See Note 1.	See Note 2.
51012521	Mitel 5602 Handset Belt Clip	1	06_IP_Telephony	\$83.00	30.00%	\$58.10	See Note 1.	See Note 2.
51012524	Mitel 5602 Rack Charger No Pwr Sup	1	06_IP_Telephony	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
51012533	IP DECT SARI Certificate (Global)	1	06_IP_Telephony	\$56.00	30.00%	\$39.20	See Note 1.	See Note 2.
51012538	IP DECT Basestation Mount Brkt (Glob)	1	06_IP_Telephony	\$41.00	30.00%	\$28.70	See Note 1.	See Note 2.
51012689	IP DECT Basestation Power Supply-AU	1	06_IP_Telephony	\$75.00	30.00%	\$52.50	See Note 1.	See Note 2.
51300484	Site Survey Kit v2 - EU/NA/UK P/S	1	06_IP_Telephony	\$3,995.00	30.00%	\$2,796.50	See Note 1.	See Note 2.
51300485	Pole Mounting Kit for Outdoor Housing v2	1	06_IP_Telephony	\$95.00	30.00%	\$66.50	See Note 1.	See Note 2.
51300486	Basestation Outdoor Housing v2	1	06_IP_Telephony	\$650.00	30.00%	\$455.00	See Note 1.	See Note 2.
51300851	IP-DECT Site Survey Kit v2 No Pwr Sup	1	06_IP_Telephony	\$3,250.00	30.00%	\$2,275.00	See Note 1.	See Note 2.
51300852	Spare Batt Chger for Site Survey Kit v2	1	06_IP_Telephony	\$375.00	30.00%	\$262.50	See Note 1.	See Note 2.

## IP Telephony

New York State Office of General Services  
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 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 1  
 PBX Systems  
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**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

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Networking Applications = 10 % of Hardware and Software cost per each Application

Peripherals & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51300853	Spare Batt Pack for Site Survey Kit v2	1	06_IP_Telephony	\$745.00	30.00%	\$521.50	See Note 1.	See Note 2.
51301118	Basestation v2(Global)	1	06_IP_Telephony	\$1,195.00	30.00%	\$836.50	See Note 1.	See Note 2.

New York State Office of General Services  
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ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Renewing Applications = 10 % of Hardware and Software cost per each Application

Peripheral & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
<b>Emergency Response Systems (ERS)</b>								
<b>E911 APPLICATIONS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54001610	Remote Client (ER Adviser)	1	07_E911	\$1,350.00	30.00%	\$945.00	See Note 1.	See Note 2.
54003052	ER Adviser Base S/W Options	1	07_E911	\$8,000.00	30.00%	\$5,600.00	See Note 1.	See Note 2.
54003054	STATION LIC - ONE (ER ADVISER)	1	07_E911	\$10.00	30.00%	\$7.00	See Note 1.	See Note 2.
54003056	STATION LIC - SITE LIC (ER ADVISER)	1	07_E911	\$40,000.00	30.00%	\$28,000.00	See Note 1.	See Note 2.

ACD

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 2  
 PBX Systems  
 August, 2014

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Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:

PBX Systems = \$ 2.35 per port and/or per active licenses basis

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E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

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Video Conferencing Applications = 10 % of Hardware and Software cost per each Application

Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
<b>MiContact Center Business Edition</b>								
<b>MiCONTACT CENTER (MiCC) BUSINESS EDITION</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51300633	Upgrade - MiContact Center BE to EE	1	09_ACD	\$1.00	30.00%	\$0.70	See Note 1.	See Note 2.
51301878	MiCC Softphone for VMware View x1	1	09_ACD	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
51302168	MiCC Outbound/Call Script Base S/W	1	09_ACD	\$19,050.00	30.00%	\$13,335.00	See Note 1.	See Note 2.
51302169	MiContact Center Call Scripting Seat x1	1	09_ACD	\$1,270.00	30.00%	\$889.00	See Note 1.	See Note 2.
51302170	MiContact Center Call Scripting Seatsx10	1	09_ACD	\$11,430.00	30.00%	\$8,001.00	See Note 1.	See Note 2.
51302171	MiContact Center Call Scripting Seatsx50	1	09_ACD	\$49,125.00	30.00%	\$34,387.50	See Note 1.	See Note 2.
<b>COMPETITIVE DISPLACEMENT FOR CONTACT CENTERS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51301878	MiCC Softphone for VMware View x1	1	09_ACD	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
51302168	MiCC Outbound/Call Script Base S/W	1	09_ACD	\$19,050.00	30.00%	\$13,335.00	See Note 1.	See Note 2.

ACD

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 2  
 PBX Systems  
 August, 2014

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Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Video Conferencing Applications = 10 % of Hardware and Software cost per each Application

Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51302169	MiContact Center Call Scripting Seat x1	1	09_ACD	\$1,270.00	30.00%	\$889.00	See Note 1.	See Note 2.
51302170	MiContact Center Call Scripting Seatsx10	1	09_ACD	\$11,430.00	30.00%	\$8,001.00	See Note 1.	See Note 2.
51302171	MiContact Center Call Scripting Seatsx50	1	09_ACD	\$49,125.00	30.00%	\$34,387.50	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiCONTACT CENTER (MiCC) COMMON COMPONENTS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51302172	MiCC Preview Dialer AddOn Seat x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51302173	MiCC Preview Dialer AddOn Seats x10	1	09_ACD	\$7,615.00	30.00%	\$5,330.50	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiCONTACT CENTER HARDWARE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51302172	MiCC Preview Dialer AddOn Seat x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51302173	MiCC Preview Dialer AddOn Seats x10	1	09_ACD	\$7,615.00	30.00%	\$5,330.50	See Note 1.	See Note 2.

ACD

New York State Office of General Services  
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Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiContact Center Enterprise Edition</b>								
<b>MiCONTACT CENTER (MiCC) ENTERPRISE EDITION</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51300541	MiCC EE Standard Starter Pack	1	09_ACD	\$7,995.00	30.00%	\$5,596.50	See Note 1.	See Note 2.
51300542	MiCC EE Advanced Starter Pack	1	09_ACD	\$11,950.00	30.00%	\$8,365.00	See Note 1.	See Note 2.
51300543	MiCC EE Premium Starter Pack	1	09_ACD	\$15,950.00	30.00%	\$11,165.00	See Note 1.	See Note 2.
51300551	MiContact Center EE Standard Agent x1	1	09_ACD	\$600.00	30.00%	\$420.00	See Note 1.	See Note 2.
51300552	MiContact Center EE Standard Agent x10	1	09_ACD	\$4,000.00	30.00%	\$2,800.00	See Note 1.	See Note 2.
51300553	MiContact Center EE Standard Agent x50	1	09_ACD	\$12,500.00	30.00%	\$8,750.00	See Note 1.	See Note 2.
51300554	MiContact Center EE Standard Agent x100	1	09_ACD	\$20,000.00	30.00%	\$14,000.00	See Note 1.	See Note 2.
51300555	MiContact Center EE Advanced Agent x1	1	09_ACD	\$775.00	30.00%	\$542.50	See Note 1.	See Note 2.
51300556	MiContact Center EE Advanced Agent x10	1	09_ACD	\$6,000.00	30.00%	\$4,200.00	See Note 1.	See Note 2.
51300557	MiContact Center EE Advanced Agent x50	1	09_ACD	\$18,750.00	30.00%	\$13,125.00	See Note 1.	See Note 2.

ACD

New York State Office of General Services  
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Voice Mail = \$ 9.00 Per Port

51300558	MiContact Center EE Advanced Agent x100	1	09_ACD	\$29,000.00	30.00%	\$20,300.00	See Note 1.	See Note 2.
51300559	MiContact Center EE Premium Agent x1	1	09_ACD	\$1,200.00	30.00%	\$840.00	See Note 1.	See Note 2.
51300560	MiContact Center EE Premium Agent x10	1	09_ACD	\$10,000.00	30.00%	\$7,000.00	See Note 1.	See Note 2.
51300562	MiContact Center EE Premium Agent x50	1	09_ACD	\$40,000.00	30.00%	\$28,000.00	See Note 1.	See Note 2.
51300563	MiContact Center EE Premium Agent x100	1	09_ACD	\$60,000.00	30.00%	\$42,000.00	See Note 1.	See Note 2.
51300597	MiContact Center EE License - Network	1	09_ACD	\$5,000.00	30.00%	\$3,500.00	See Note 1.	See Note 2.
51300598	MiContact Center EE System Admin x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51300601	Upgd - MiCC EE Stnd to Adv Starter Pk	1	09_ACD	\$4,351.00	30.00%	\$3,045.70	See Note 1.	See Note 2.
51300602	Upgd - MiCC EE Stnd to Prem Starter Pk	1	09_ACD	\$8,751.00	30.00%	\$6,125.70	See Note 1.	See Note 2.
51300603	Upgd - MiCC EE Adv to Prem Starter Pk	1	09_ACD	\$4,400.00	30.00%	\$3,080.00	See Note 1.	See Note 2.
51300643	MiCC EE Try&Buy - 1-5 Prem Agents	1	09_ACD	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
51300670	MiContact Center BE/EE Virtual	1	09_ACD	\$4,200.00	30.00%	\$2,940.00	See Note 1.	See Note 2.
51300673	MiCC BE/EE Virtual Bundle (CC/IVR/CA)	1	09_ACD	\$4,200.00	30.00%	\$2,940.00	See Note 1.	See Note 2.
51300955	MiContact Center EE Basic Starter Pack	1	09_ACD	\$3,200.00	30.00%	\$2,240.00	See Note 1.	See Note 2.
51300957	MiContact Center EE Basic Agent x1	1	09_ACD	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
51300958	MiContact Center EE Basic Agents x10	1	09_ACD	\$3,050.00	30.00%	\$2,135.00	See Note 1.	See Note 2.
51300960	MiContact Center EE Basic Agents x50	1	09_ACD	\$11,000.00	30.00%	\$7,700.00	See Note 1.	See Note 2.
51300961	MiContact Center EE Basic Agents x100	1	09_ACD	\$14,500.00	30.00%	\$10,150.00	See Note 1.	See Note 2.
51300962	Upgd MiCC EE Basic to Stnd Starter Pk	1	09_ACD	\$5,275.00	30.00%	\$3,692.50	See Note 1.	See Note 2.

ACD

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 2  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Video Conferencing Applications = 10 % of Hardware and Software cost per each Application

Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51300963	Upgd MiCC EE Basic to Adv Starter Pk	1	09_ACD	\$9,625.00	30.00%	\$6,737.50	See Note 1.	See Note 2.
51300964	Upgd MiCC EE Basic to Prem Starter Pk	1	09_ACD	\$14,025.00	30.00%	\$9,817.50	See Note 1.	See Note 2.
51300966	Upgd MiCC EE Basic to Stnd Agents x10	1	09_ACD	\$1,045.00	30.00%	\$731.50	See Note 1.	See Note 2.
51300967	Upgd MiCC EE Basic to Stnd Agents x50	1	09_ACD	\$1,650.00	30.00%	\$1,155.00	See Note 1.	See Note 2.
51300970	Upgd MiCC EE Basic to Adv Agents x10	1	09_ACD	\$3,245.00	30.00%	\$2,271.50	See Note 1.	See Note 2.
51300971	Upgd MiCC EE Basic to Adv Agents x50	1	09_ACD	\$8,525.00	30.00%	\$5,967.50	See Note 1.	See Note 2.
51300974	Upgrade MiCC EE Basic to Prem x10	1	09_ACD	\$7,645.00	30.00%	\$5,351.50	See Note 1.	See Note 2.
51300975	Upgd MiCC EE Basic to Prem x50	1	09_ACD	\$31,900.00	30.00%	\$22,330.00	See Note 1.	See Note 2.
51300977	Upgd MiCC EE Stnd to Adv Agents x10	1	09_ACD	\$2,200.00	30.00%	\$1,540.00	See Note 1.	See Note 2.
51300978	Upgd MiCC EE Stnd to Adv Agents x50	1	09_ACD	\$6,000.00	30.00%	\$4,200.00	See Note 1.	See Note 2.
51300980	Upgd MiCC EE Stnd to Prem Agent x10	1	09_ACD	\$6,600.00	30.00%	\$4,620.00	See Note 1.	See Note 2.
51300981	Upgd MiCC EE Stnd to Prem Agent x50	1	09_ACD	\$30,250.00	30.00%	\$21,175.00	See Note 1.	See Note 2.
51300983	Upgd MiCC EE Adv to Prem Agent x10	1	09_ACD	\$4,400.00	30.00%	\$3,080.00	See Note 1.	See Note 2.
51300984	Upgd MiCC EE Adv to Prem Agent x50	1	09_ACD	\$21,875.00	30.00%	\$15,312.50	See Note 1.	See Note 2.
<b>MiCONTACT CENTER (MiCC) BUSINESS EDITION</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51301878	MiCC Softphone for VMware View x1	1	09_ACD	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
51302168	MiCC Outbound/Call Script Base S/W	1	09_ACD	\$19,050.00	30.00%	\$13,335.00	See Note 1.	See Note 2.
51302169	MiContact Center Call Scripting Seat x1	1	09_ACD	\$1,270.00	30.00%	\$889.00	See Note 1.	See Note 2.

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New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 2  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

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E911 System = \$ 2.35 per port and/or per active licenses basis

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Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51302170	MiContact Center Call Scripting Seatsx10	1	09_ACD	\$11,430.00	30.00%	\$8,001.00	See Note 1.	See Note 2.
51302171	MiContact Center Call Scripting Seatsx50	1	09_ACD	\$49,125.00	30.00%	\$34,387.50	See Note 1.	See Note 2.
<b>COMPETITIVE DISPLACEMENT FOR CONTACT CENTERS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51301878	MiCC Softphone for VMware View x1	1	09_ACD	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
51302168	MiCC Outbound/Call Script Base S/W	1	09_ACD	\$19,050.00	30.00%	\$13,335.00	See Note 1.	See Note 2.
51302169	MiContact Center Call Scripting Seat x1	1	09_ACD	\$1,270.00	30.00%	\$889.00	See Note 1.	See Note 2.
51302170	MiContact Center Call Scripting Seatsx10	1	09_ACD	\$11,430.00	30.00%	\$8,001.00	See Note 1.	See Note 2.
51302171	MiContact Center Call Scripting Seatsx50	1	09_ACD	\$49,125.00	30.00%	\$34,387.50	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiCONTACT CENTER (MiCC) COMMON COMPONENTS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51302172	MiCC Preview Dialer AddOn Seat x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51302173	MiCC Preview Dialer AddOn Seats x10	1	09_ACD	\$7,615.00	30.00%	\$5,330.50	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.

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New York State Office of General Services  
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 Contract: PT64533  
 LOT 2  
 PBX Systems  
 August, 2014

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Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

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Video Conferencing Applications = 10 % of Hardware and Software cost per each Application

Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiCONTACT CENTER HARDWARE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51302172	MiCC Preview Dialer AddOn Seat x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51302173	MiCC Preview Dialer AddOn Seats x10	1	09_ACD	\$7,615.00	30.00%	\$5,330.50	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiContact Center Office</b>								
<b>STARTER &amp; UPLIFT PACKAGES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
52002672	MiCC Office Virtual Starter Pack	1	09_ACD	\$4,750.00	30.00%	\$3,325.00	See Note 1.	See Note 2.
52002674	BusDash Virtual Historic Report Start Pk	1	09_ACD	\$2,100.00	30.00%	\$1,470.00	See Note 1.	See Note 2.
54004317	MiCC Office Advanced Routing Uplift	1	09_ACD	\$4,000.00	30.00%	\$2,800.00	See Note 1.	See Note 2.
54004318	MiCC Office Media Blending Uplift	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.

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New York State Office of General Services  
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Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

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Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

54004319	MiCC Office License - Intelligent Router	1	09_ACD	\$4,500.00	30.00%	\$3,150.00	See Note 1.	See Note 2.
54005503	MiCC Office Software-Only Starter Pack	1	09_ACD	\$4,550.00	30.00%	\$3,185.00	See Note 1.	See Note 2.
54005516	Bus Dash S/W Only Historical Start Pack	1	09_ACD	\$1,900.00	30.00%	\$1,330.00	See Note 1.	See Note 2.
<b>MEDIA BLENDING LICENSING</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54004320	MiCC Ofc License - Media Blending Agent	1	09_ACD	\$300.00	30.00%	\$210.00	See Note 1.	See Note 2.
54004321	MiCC Ofc License-Media Blending Queue	1	09_ACD	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
<b>CLIENT LICENSING</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
54004326	MiCC Ofc License - Single Client Go	1	09_ACD	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
54004330	MiCC Ofc License Connection Assistant x1	1	09_ACD	\$165.00	30.00%	\$115.50	See Note 1.	See Note 2.
54004331	MiCC Ofc License Connection Assistant x10	1	09_ACD	\$1,450.00	30.00%	\$1,015.00	See Note 1.	See Note 2.
54004332	MiCC Ofc License Connect Assist x50	1	09_ACD	\$6,270.00	30.00%	\$4,389.00	See Note 1.	See Note 2.
54004333	MiCC Ofc License Connection Assist x100	1	09_ACD	\$9,900.00	30.00%	\$6,930.00	See Note 1.	See Note 2.
54004334	MiCC Office License - CallViewer x1	1	09_ACD	\$300.00	30.00%	\$210.00	See Note 1.	See Note 2.
54004335	MiCC Office License - CallViewer x10	1	09_ACD	\$2,790.00	30.00%	\$1,953.00	See Note 1.	See Note 2.
54004336	MiCC Office License - CallViewer x50	1	09_ACD	\$11,850.00	30.00%	\$8,295.00	See Note 1.	See Note 2.
54004337	MiCC Office License - CallViewer x100	1	09_ACD	\$18,000.00	30.00%	\$12,600.00	See Note 1.	See Note 2.
54004338	MiCC Office Go To Conn Assistant Uplift	1	09_ACD	\$65.00	30.00%	\$45.50	See Note 1.	See Note 2.

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New York State Office of General Services  
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Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

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PBX Systems = \$ 2.35 per port and/or per active licenses basis

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E911 System = \$ 2.35 per port and/or per active licenses basis

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Voice Mail = \$ 9.00 Per Port

REPORTER & REALVIEWER LICENSING								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54004322	MiCC Ofc License-Single Agent Reporting	1	09_ACD	\$100.00	30.00%	\$70.00	See Note 1.	See Note 2.
54004323	MiCC Ofc License - Agent Reporting x10	1	09_ACD	\$880.00	30.00%	\$616.00	See Note 1.	See Note 2.
54004324	MiCC Ofc License - Agent Reporting x50	1	09_ACD	\$3,800.00	30.00%	\$2,660.00	See Note 1.	See Note 2.
54004325	MiCC Ofc License - Agent Reporting x100	1	09_ACD	\$6,000.00	30.00%	\$4,200.00	See Note 1.	See Note 2.
54004340	MiCC Ofc Licnse (Initial) Reporter Basic	1	09_ACD	\$1,250.00	30.00%	\$875.00	See Note 1.	See Note 2.
54004341	MiCCOfc Licnse (Additional) Report Basic	1	09_ACD	\$750.00	30.00%	\$525.00	See Note 1.	See Note 2.
54004342	MiCC Ofc License (Initial) - Reporter	1	09_ACD	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
54004343	MiCC Ofc License(Additional)-Reporter	1	09_ACD	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54004344	MiCC Ofc License (Initial) -Reporter Pro	1	09_ACD	\$5,500.00	30.00%	\$3,850.00	See Note 1.	See Note 2.
54004345	MiCC Ofc Licnse (Additional) Report Pro	1	09_ACD	\$3,300.00	30.00%	\$2,310.00	See Note 1.	See Note 2.
54004346	MiCC Office License - Auto Reporter	1	09_ACD	\$780.00	30.00%	\$546.00	See Note 1.	See Note 2.
54004347	MiCC Office License - RealViewer	1	09_ACD	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
54004348	MiCC Off Rptr Basic to Reporter Uplift	1	09_ACD	\$1,250.00	30.00%	\$875.00	See Note 1.	See Note 2.
54004349	Upgd MiCC Ofc Reporter to Reporter Pro	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
54005405	Bus Dash Real-Time Reporting Uplift	1	09_ACD	\$1,650.00	30.00%	\$1,155.00	See Note 1.	See Note 2.
MULTI NODE LICENSING								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance

ACD

New York State Office of General Services  
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54004350	MiCC Ofc MiVOfc Multi node Aware Nodes	1	09_ACD	\$1,750.00	30.00%	\$1,225.00	See Note 1.	See Note 2.
54004351	MiCC Ofc MiVOfc Multi node Aware Nodes	1	09_ACD	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
54005406	MiCCOfc MiVBus Multi-node Aware Node	1	09_ACD	\$1,750.00	30.00%	\$1,225.00	See Note 1.	See Note 2.
54005407	MiCC Ofc MiVBus Multi-node Aware +1 Nd	1	09_ACD	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
<b>MiCONTACT CENTER OFFICE UPGRADES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
50006539	Virtual MiContact Center Office DVD	1	09_ACD	\$30.00	30.00%	\$21.00	See Note 1.	See Note 2.
54005408	Upgd - Bus Dash S/W Only to CallView 4.x	1	09_ACD	\$3,150.00	0.00%	\$3,150.00	See Note 1.	See Note 2.
54005409	Upgd MiCC Ofc S/W Only to CallViewer 4.x	1	09_ACD	\$7,300.00	0.00%	\$7,300.00	See Note 1.	See Note 2.
54005412	Upgd Bus Dash6.0 Virtual for CallView4.x	1	09_ACD	\$3,150.00	0.00%	\$3,150.00	See Note 1.	See Note 2.
54005413	Upgrade CSM6.0 Virtual for CallViewer4.x	1	09_ACD	\$7,300.00	0.00%	\$7,300.00	See Note 1.	See Note 2.
<b>MiContact Center - Common Components</b>								
<b>MiCONTACT CENTER (MiCC) COMMON COMPONENTS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51300613	MiContact Center BE/EE Softphone x1	1	09_ACD	\$175.00	30.00%	\$122.50	See Note 1.	See Note 2.
51300614	MiContact Center BE/EE Softphones x10	1	09_ACD	\$1,550.00	30.00%	\$1,085.00	See Note 1.	See Note 2.
51300615	MiContact Center BE/EE Softphones x50	1	09_ACD	\$6,000.00	30.00%	\$4,200.00	See Note 1.	See Note 2.

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Voice Mail = \$ 9.00 Per Port

51300616	MiCC EE Workforce Scheduling Agent x1	1	09_ACD	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
51300617	MiCC EE Workforce Scheduling Agentx10	1	09_ACD	\$2,250.00	30.00%	\$1,575.00	See Note 1.	See Note 2.
51300618	MiCC EE Workforce Scheduling Agentx50	1	09_ACD	\$9,000.00	30.00%	\$6,300.00	See Note 1.	See Note 2.
51300626	MiCC BE/EE CTI Develop Tools - Server	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
51300627	MiCC BE/EE Salesforce.com Connector	1	09_ACD	\$5,000.00	30.00%	\$3,500.00	See Note 1.	See Note 2.
51300628	MiCC BE/EE Microsoft CRM Connector	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
51300630	CC Oaisys Call Recording Connector	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
51300631	MiCC BE/EE Oaisys Call Record Connector	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
51300634	Upgrade -MiCC Office to MiContact Center	1	09_ACD	\$1.00	30.00%	\$0.70	See Note 1.	See Note 2.
51300758	MiCC BE/EE Wkforce Schedule Connector	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
51302172	MiCC Preview Dialer AddOn Seat x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51302173	MiCC Preview Dialer AddOn Seats x10	1	09_ACD	\$7,615.00	30.00%	\$5,330.50	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiCONTACT CENTER OFFICE BASE STARTER PACKAGES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
52002763	MBD to Virtual MBD Conversion	1	09_ACD	\$595.00	30.00%	\$416.50	See Note 1.	See Note 2.

ACD

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 2  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Video Conferencing Applications = 10 % of Hardware and Software cost per each Application

Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

MiCONTACT CENTER HARDWARE								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51302172	MiCC Preview Dialer AddOn Seat x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51302173	MiCC Preview Dialer AddOn Seats x10	1	09_ACD	\$7,615.00	30.00%	\$5,330.50	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
COMPETITIVE DISPLACEMENT FOR CONTACT CENTERS								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
MiContact Center Optional Parts								
MiCONTACT CENTER (MiCC) COMMON COMPONENTS								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance

ACD

New York State Office of General Services  
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 Mitel Networks, Inc.  
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**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Video Conferencing Applications = 10 % of Hardware and Software cost per each Application

Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51302172	MiCC Preview Dialer AddOn Seat x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiCONTACT CENTER HARDWARE</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51302172	MiCC Preview Dialer AddOn Seat x1	1	09_ACD	\$850.00	30.00%	\$595.00	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiCONTACT CENTER (MiCC) BUSINESS EDITION</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51302168	MiCC Outbound/Call Script Base S/W	1	09_ACD	\$19,050.00	30.00%	\$13,335.00	See Note 1.	See Note 2.
51302169	MiContact Center Call Scripting Seat x1	1	09_ACD	\$1,270.00	30.00%	\$889.00	See Note 1.	See Note 2.
51302170	MiContact Center Call Scripting Seatsx10	1	09_ACD	\$11,430.00	30.00%	\$8,001.00	See Note 1.	See Note 2.
51302171	MiContact Center Call Scripting Seatsx50	1	09_ACD	\$49,125.00	30.00%	\$34,387.50	See Note 1.	See Note 2.
<b>COMPETITIVE DISPLACEMENT FOR CONTACT CENTERS</b>								

ACD

New York State Office of General Services  
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 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 2  
 PBX Systems  
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Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Video Conferencing Applications = 10 % of Hardware and Software cost per each Application

Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51302168	MiCC Outbound/Call Script Base S/W	1	09_ACD	\$19,050.00	30.00%	\$13,335.00	See Note 1.	See Note 2.
51302169	MiContact Center Call Scripting Seat x1	1	09_ACD	\$1,270.00	30.00%	\$889.00	See Note 1.	See Note 2.
51302170	MiContact Center Call Scripting Seatsx10	1	09_ACD	\$11,430.00	30.00%	\$8,001.00	See Note 1.	See Note 2.
51302171	MiContact Center Call Scripting Seatsx50	1	09_ACD	\$49,125.00	30.00%	\$34,387.50	See Note 1.	See Note 2.
51302174	MiCC Preview Dialer AddOn Seats x50	1	09_ACD	\$32,775.00	30.00%	\$22,942.50	See Note 1.	See Note 2.
51302175	MiCC Predictive Dialer AddOn Seat x1	1	09_ACD	\$985.00	30.00%	\$689.50	See Note 1.	See Note 2.
51302176	MiCC Predictive Dialer AddOn Seatsx10	1	09_ACD	\$8,885.00	30.00%	\$6,219.50	See Note 1.	See Note 2.
51302177	MiCC Predictive Dialer AddOn Seatsx50	1	09_ACD	\$38,250.00	30.00%	\$26,775.00	See Note 1.	See Note 2.
<b>MiVOICE CALL ACCOUNTING</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51300619	Call Accounting Starter Pack	1	09_ACD	\$1,300.00	30.00%	\$910.00	See Note 1.	See Note 2.
51300620	Call Accounting Extensions x50	1	09_ACD	\$250.00	30.00%	\$175.00	See Note 1.	See Note 2.
51300621	Call Accounting Extensions x250	1	09_ACD	\$1,125.00	30.00%	\$787.50	See Note 1.	See Note 2.
51300622	Call Accounting Extensions x500	1	09_ACD	\$1,750.00	30.00%	\$1,225.00	See Note 1.	See Note 2.
51300623	Call Accounting Extensions x1000	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
51300624	Call Accounting - Network License	1	09_ACD	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
51300625	Upgd CallAcct to MiCC EE NetwLicnse	1	09_ACD	\$4,400.00	30.00%	\$3,080.00	See Note 1.	See Note 2.
51300672	Call Accounting Virtual	1	09_ACD	\$4,200.00	30.00%	\$2,940.00	See Note 1.	See Note 2.

ACD

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Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 per port and/or per active licenses basis

IP Telephony = \$ 2.35 per port and/or per active licenses basis

E911 System = \$ 2.35 per port and/or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

Video Conferencing Applications = 10 % of Hardware and Software cost per each Application

Telecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

51300751	50 Port System Harness	1	09_ACD	\$180.00	30.00%	\$126.00	See Note 1.	See Note 2.
51300752	100 Port System Harness	1	09_ACD	\$320.00	30.00%	\$224.00	See Note 1.	See Note 2.
51300753	200 Port System Harness	1	09_ACD	\$635.00	30.00%	\$444.50	See Note 1.	See Note 2.
51300836	10m M-F System Cable	1	09_ACD	\$75.00	30.00%	\$52.50	See Note 1.	See Note 2.
51303024	Business Reporter Starter Pack	1	09_ACD	\$3,400.00	30.00%	\$2,380.00	See Note 1.	See Note 2.
51303028	Business Reporter Extensions x1000	1	09_ACD	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
51303029	Business Reporter Network License	1	09_ACD	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
54005784	Mitel Open Integration Gateway (OIG) Base	1	09_ACD	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54005807	OIG MCD Call Control - Std Server	1	09_ACD	\$1,950.00	30.00%	\$1,365.00	See Note 1.	See Note 2.
54005968	MiVBus Enterprise SW for 3300 (no users)	1	09_ACD	\$1,495.00	30.00%	\$1,046.50	See Note 1.	See Note 2.
<b>Inter-Tel Contact Center Suite</b>								
<b>MiCONTACT CENTER OFFICE BASE STARTER PACKAGES</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
52002763	MBD to Virtual MBD Conversion	1	09_ACD	\$595.00	30.00%	\$416.50	See Note 1.	See Note 2.
52002764	MiCollab Ofc to Virtual CSM Conversion	1	09_ACD	\$595.00	30.00%	\$416.50	See Note 1.	See Note 2.

IVR

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 Mitel Networks, Inc.  
 Contract: PT64533  
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Identify Contract / Customer: \_\_\_\_\_

- Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**  
 Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable  
 Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable
- Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**  
 PBX Systems = \$ 2.35 per port and/or per active licenses basis  
 IP Telephony = \$ 2.35 per port and/or per active licenses basis  
 E911 System = \$ 2.35 per port and/or per active licenses basis  
 ACD Applications = 10 % of Hardware and Software cost per each Application  
 IVR Applications = 10 % of Hardware and Software cost per each Application  
 Messaging Applications = 10 % of Hardware and Software cost per each Application  
 Periph & Accessories = 10 % of Hardware and Software cost per each Application  
 Voice Mail = \$ 9.00 Per Port

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
<b>IVR PACKS</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
51300547	MiCC EE IVR Std Routing Starter Pk	1	10_IVR	\$5,950.00	30.00%	\$4,165.00	See Note 1.	See Note 2.
51300548	MiCC EE IVR Adv Routing Starter Pk	1	10_IVR	\$7,950.00	30.00%	\$5,565.00	See Note 1.	See Note 2.
51300549	MiCC EE IVR Premium Routing Starter Pk	1	10_IVR	\$12,950.00	30.00%	\$9,065.00	See Note 1.	See Note 2.
51300550	MiCC EE IVR Redundant Routing Start Pk	1	10_IVR	\$3,750.00	30.00%	\$2,625.00	See Note 1.	See Note 2.
51300564	MiCC EE IQ Standard Routing Port x1	1	10_IVR	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
51300567	MiCC EE IQ Advanced Routing Port x1	1	10_IVR	\$1,100.00	30.00%	\$770.00	See Note 1.	See Note 2.
51300571	MiCC EE IQ Premium Routing Port x1	1	10_IVR	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
51300575	MiCC EE IVR Standard Routing Port x1	1	10_IVR	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
51300576	MiCC EE IVR Standard Routing Ports x5	1	10_IVR	\$4,500.00	30.00%	\$3,150.00	See Note 1.	See Note 2.
51300577	MiCC EE IVR Standard Routing Ports x10	1	10_IVR	\$8,000.00	30.00%	\$5,600.00	See Note 1.	See Note 2.
51300578	MiCC EE IVR Standard Routing Ports x50	1	10_IVR	\$35,000.00	30.00%	\$24,500.00	See Note 1.	See Note 2.
51300579	MiCC EE IVR Advanced Routing Port x1	1	10_IVR	\$1,100.00	30.00%	\$770.00	See Note 1.	See Note 2.
51300580	MiCC EE IVR Advanced Routing Ports x5	1	10_IVR	\$5,000.00	30.00%	\$3,500.00	See Note 1.	See Note 2.
51300581	MiCC EE IVR Advanced Routing Ports x10	1	10_IVR	\$9,000.00	30.00%	\$6,300.00	See Note 1.	See Note 2.
51300582	MiCC EE IVR Advanced Routing Ports x50	1	10_IVR	\$40,000.00	30.00%	\$28,000.00	See Note 1.	See Note 2.
51300583	MiCC EE IVR Premium Routing Port x1	1	10_IVR	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
51300584	MiCC EE IVR Premium Routing Ports x5	1	10_IVR	\$6,500.00	30.00%	\$4,550.00	See Note 1.	See Note 2.
51300585	MiCC EE IVR Premium Routing Ports x10	1	10_IVR	\$11,000.00	30.00%	\$7,700.00	See Note 1.	See Note 2.
51300586	MiCC EE IVR Premium Routing Ports x50	1	10_IVR	\$50,000.00	30.00%	\$35,000.00	See Note 1.	See Note 2.
51300587	MiCC EE IVR Redund Routing AddOn Port x	1	10_IVR	\$600.00	30.00%	\$420.00	See Note 1.	See Note 2.
51300588	MiCC EE IVR Redund Routing AddOn Port x	1	10_IVR	\$2,700.00	30.00%	\$1,890.00	See Note 1.	See Note 2.

IVR

New York State Office of General Services  
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 Mitel Networks, Inc.  
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51300589	MiCC EE IVR Redund Routing AddOnPort x1	1	10_IVR	\$4,800.00	30.00%	\$3,360.00	See Note 1.	See Note 2.
51300590	MiCC EE IVR Redund Routing AddOnPort x5	1	10_IVR	\$21,000.00	30.00%	\$14,700.00	See Note 1.	See Note 2.
51300594	Upgd-EE IVR Stnd to Adv Routing Port x1	1	10_IVR	\$110.00	30.00%	\$77.00	See Note 1.	See Note 2.
51300595	Upgd-EE IVR Stnd to Prem Routing Port x1	1	10_IVR	\$550.00	30.00%	\$385.00	See Note 1.	See Note 2.
51300596	Upgd - EE IVR Adv to Prem Routing Portx1	1	10_IVR	\$440.00	30.00%	\$308.00	See Note 1.	See Note 2.
51300607	Upgd EE IVR Stnd to Adv Routing Start Pk	1	10_IVR	\$2,200.00	30.00%	\$1,540.00	See Note 1.	See Note 2.
51300608	Upgd EE IVR Stnd to Prem Routing StartPk	1	10_IVR	\$7,700.00	30.00%	\$5,390.00	See Note 1.	See Note 2.
51300609	Upgd EE IVR Adv to Prem Routing Start Pk	1	10_IVR	\$5,500.00	30.00%	\$3,850.00	See Note 1.	See Note 2.
51301172	MiCC BE/EE Virtual IVR Routing	1	10_IVR	\$4,200.00	30.00%	\$2,940.00	See Note 1.	See Note 2.
<b>Inter-Tel Collaboration Applications</b>								
<b>APPLICATIONS PLATFORM: PRE-CONFIG RACKMOUNT SYSTEM</b>								
<b>Part Number</b>	<b>Description</b>	<b>UoM</b>	<b>Category</b>	<b>MSRP</b>	<b>% Discount</b>	<b>NYS Net Price</b>	<b>Installation</b>	<b>Maintenance</b>
780.9077	24 Port T1 Application Platform: IVR Rackm	1	10_IVR	\$15,500.00	0.00%	\$15,500.00	See Note 1.	See Note 2.

Audio Conf

New York State Office of General Services  
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**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**  
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 ACD Applications = 10 % of Hardware and Software cost per each Application  
 IVR Applications = 10 % of Hardware and Software cost per each Application  
 Conferencing Applications = 10 % of Hardware and Software cost per each Application  
 Peripheral & Accessories = 10 % of Hardware and Software cost per each Application  
 Voice Mail = \$ 9.00 Per Port

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
MiCollab								
<b>MiCOLLAB - BASE SOFTWARE</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54004777	Upg MiCb Base 1.2 Mobility to 1.2 Base	1	11_Audio_Con	\$750.00	30.00%	\$525.00	See Note 1.	See Note 2.
54005441	MiCollab Base Software	1	11_Audio_Con	\$995.00	30.00%	\$696.50	See Note 1.	See Note 2.
54005442	MiCollab Virtual Appliance	1	11_Audio_Con	\$995.00	30.00%	\$696.50	See Note 1.	See Note 2.
54005444	MiCollab Base AddOn to MiCollab Client	1	11_Audio_Con	\$995.00	30.00%	\$696.50	See Note 1.	See Note 2.
54005445	MiCb Base Virt AddOn to MiCClient Virt	1	11_Audio_Con	\$995.00	30.00%	\$696.50	See Note 1.	See Note 2.
54005759	Virtual UC Business Bundle	1	11_Audio_Con	\$2,495.00	30.00%	\$1,746.50	See Note 1.	See Note 2.
54005799	MiCollab Virtual for MiVoice Office	1	11_Audio_Con	\$995.00	30.00%	\$696.50	See Note 1.	See Note 2.
54005892	MiCollab w/Voice Business Bundle	1	11_Audio_Con	\$2,495.00	30.00%	\$1,746.50	See Note 1.	See Note 2.
54005919	MiCollab w/ Voice Business Base	1	11_Audio_Con	\$1,495.00	30.00%	\$1,046.50	See Note 1.	See Note 2.
54005961	Convert LBGServer to MiCollab LyncServer	1	11_Audio_Con	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.

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54005963	MiCollab Base for Free MiCollab Client	1	11_Audio_Con	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54005964	MiCollab Base to Full MiCollab Base	1	11_Audio_Con	\$995.00	30.00%	\$696.50	See Note 1.	See Note 2.
54006039	MiCollab Virtual Base for Free MiCClient	1	11_Audio_Con	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54006055	MiCollab Base for MiVoice Office	1	11_Audio_Con	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54006056	MiVoice Office Virtual Base	1	11_Audio_Con	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54006089	MiCollab w/Voice Enterprise Bundle	1	11_Audio_Con	\$4,495.00	30.00%	\$3,146.50	See Note 1.	See Note 2.
54006091	MiCollab w/Voice Enterprise Base	1	11_Audio_Con	\$1,995.00	30.00%	\$1,396.50	See Note 1.	See Note 2.
54006092	MiCollab w/Voice Enterprise Demo Kit	1	11_Audio_Con	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
<b>MiCOLLAB - MESSAGING SOFTWARE LICENSES</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54001624	NPUM Voice Mail Networking	1	11_Audio_Con	\$2,500.00	41.00%	\$1,475.00	See Note 1.	See Note 2.
54001627	NPUM Record A Call	1	11_Audio_Con	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54001636	NPUM Forms / NPUM On Demand	1	11_Audio_Con	\$2,500.00	41.00%	\$1,475.00	See Note 1.	See Note 2.
54001637	NPUM Call Detail Recorder	1	11_Audio_Con	\$2,300.00	41.00%	\$1,357.00	See Note 1.	See Note 2.
54001773	NPUM +1 Prompt Language	1	11_Audio_Con	\$2,500.00	41.00%	\$1,475.00	See Note 1.	See Note 2.
54002375	NPUM Fax on One Port (max 6/node)	1	11_Audio_Con	\$1,000.00	41.00%	\$590.00	See Note 1.	See Note 2.
54002692	NPUM Text to Speech Port	1	11_Audio_Con	\$1,200.00	41.00%	\$708.00	See Note 1.	See Note 2.
54003292	NPUM SAA +1 SAA Port	1	11_Audio_Con	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
54003293	NPUM SAA Corp Directory Names x50	1	11_Audio_Con	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54004052	MiCollab NPUM Advanced Users x10	1	11_Audio_Con	\$550.00	30.00%	\$385.00	See Note 1.	See Note 2.
54004107	NPUM Standard UM Users x1	1	11_Audio_Con	\$17.50	30.00%	\$12.25	See Note 1.	See Note 2.
54004108	NPUM Standard UM Users x10	1	11_Audio_Con	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
54004109	NPUM Standard UM Users x50	1	11_Audio_Con	\$600.00	30.00%	\$420.00	See Note 1.	See Note 2.
54004110	NPUM Outbound Fax User x1	1	11_Audio_Con	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
54004111	NPUM Outbound Fax Users x10	1	11_Audio_Con	\$325.00	30.00%	\$227.50	See Note 1.	See Note 2.
54004112	NPUM Outbound Fax Users x50	1	11_Audio_Con	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
54004222	MiCollab NPUM Advanced User x1	1	11_Audio_Con	\$60.00	30.00%	\$42.00	See Note 1.	See Note 2.
54004223	MiCollab NPUM Advanced Users x50	1	11_Audio_Con	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
54004762	MiCollabNPUM Mailbox CallDir 3300 Userx1	1	11_Audio_Con	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
54004764	MiCollabNPUM Mailbox CallDir3300 Userx50	1	11_Audio_Con	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54004768	MiCollabNPUM MailboxCallDirMiVOfcUserx10	1	11_Audio_Con	\$350.00	30.00%	\$245.00	See Note 1.	See Note 2.
54004769	MiCollabNPUM MailboxCallDirMiVOfcUserx50	1	11_Audio_Con	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54004961	MiCollab NPUM Misc App Port	1	11_Audio_Con	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
54005610	MiCollab NPUM MiVBus Mailbox Licensesx10	1	11_Audio_Con	\$350.00	30.00%	\$245.00	See Note 1.	See Note 2.
54005611	MiCollab NPUM MiVBus Mailbox Licensesx50	1	11_Audio_Con	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54005612	MiCollab NPUM MiVBusMailbox Licensesx250	1	11_Audio_Con	\$5,000.00	30.00%	\$3,500.00	See Note 1.	See Note 2.
54005613	MiCollab NPUM MiVBus MailboxLicensesx500	1	11_Audio_Con	\$7,000.00	30.00%	\$4,900.00	See Note 1.	See Note 2.
<b>MiCOLLAB - COLLABORATION SOFTWARE LICENSES</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54003580	Upgd MiCollab Audio/Web 3300 User x1	1	11_Audio_Con	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54003973	MiCollab Adv Aud Only Up 5K Dig (1 User)	1	11_Audio_Con	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
54003974	MiCollab Adv Aud Only Up 5K Dig (10 User)	1	11_Audio_Con	\$3,455.00	30.00%	\$2,418.50	See Note 1.	See Note 2.

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54003976	MiCollab Adv Aud/Web Up 5K Dig (1 User)	1	11_Audio_Con	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54003977	MiCollab Adv Aud/Web Up 5K Dig (10 User)	1	11_Audio_Con	\$4,319.00	30.00%	\$3,023.30	See Note 1.	See Note 2.
54003978	MiCollab Adv Aud/Web Up 5K Dig (50 User)	1	11_Audio_Con	\$16,669.00	30.00%	\$11,668.30	See Note 1.	See Note 2.
54003981	MiVoice Ofc MiCollab Audio Only (1 User)	1	11_Audio_Con	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
54003982	MiVoiceOfc MiCollab Audio Only (10 User)	1	11_Audio_Con	\$3,455.00	30.00%	\$2,418.50	See Note 1.	See Note 2.
54003983	MiVoiceOfc MiCollab Audio Only (50 Users)	1	11_Audio_Con	\$13,247.00	30.00%	\$9,272.90	See Note 1.	See Note 2.
54003984	MiVoice Ofc MiCollab Audio/Web (1 User)	1	11_Audio_Con	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54003985	MiVoice Ofc MiCollab Audio/Web (10 Users)	1	11_Audio_Con	\$4,319.00	30.00%	\$3,023.30	See Note 1.	See Note 2.
54003986	MiVoice Ofc MiCollab Audio/Web (50 Users)	1	11_Audio_Con	\$16,669.00	30.00%	\$11,668.30	See Note 1.	See Note 2.
54004074	Upgd MiCollab Audio for 3300 Users x50	1	11_Audio_Con	\$13,247.00	30.00%	\$9,272.90	See Note 1.	See Note 2.
54004075	Upgd MiCollab Audio/Web 3300 Users x50	1	11_Audio_Con	\$16,669.00	30.00%	\$11,668.30	See Note 1.	See Note 2.
54004621	Upgd - MiCollab Web Only User x1	1	11_Audio_Con	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
54004622	Upgd - MiCollab Web Only Users x10	1	11_Audio_Con	\$3,455.00	30.00%	\$2,418.50	See Note 1.	See Note 2.
54004770	MiCollab Audio Only Axxess User x1	1	11_Audio_Con	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
54004771	MiCollab Audio Only Axxess Users x10	1	11_Audio_Con	\$3,455.00	30.00%	\$2,418.50	See Note 1.	See Note 2.
54004772	MiCollab Audio Only Axxess Users x50	1	11_Audio_Con	\$13,247.00	30.00%	\$9,272.90	See Note 1.	See Note 2.
54004773	MiCollab Audio/Web Axxess User x1	1	11_Audio_Con	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54004774	MiCollab Audio/Web Axxess Users x10	1	11_Audio_Con	\$4,319.00	30.00%	\$3,023.30	See Note 1.	See Note 2.
54004775	MiCollab Audio/Web Axxess Users x50	1	11_Audio_Con	\$16,669.00	30.00%	\$11,668.30	See Note 1.	See Note 2.
54004888	MiCb Base2.x App AddOn 1.2 SglApp AWC	1	11_Audio_Con	\$750.00	30.00%	\$525.00	See Note 1.	See Note 2.
54005477	MiCollab License - HD Codec & Web Collab	1	11_Audio_Con	\$500.00	0.00%	\$500.00	See Note 1.	See Note 2.
54005614	Upgd MiCollab Audio MiVBus User x1	1	11_Audio_Con	\$400.00	30.00%	\$280.00	See Note 1.	See Note 2.
54005615	Upgd MiCollab Audio MiVBus User x10	1	11_Audio_Con	\$3,455.00	30.00%	\$2,418.50	See Note 1.	See Note 2.
54005616	Upgd MiCollab Audio MiVoice Bus User x50	1	11_Audio_Con	\$13,247.00	30.00%	\$9,272.90	See Note 1.	See Note 2.
54005617	Upgd MiCollab Aud/Web MiVoice Bus Userx1	1	11_Audio_Con	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54005618	Upgd MiCollab Aud/Web MiVoiceBus Userx10	1	11_Audio_Con	\$4,319.00	30.00%	\$3,023.30	See Note 1.	See Note 2.
54005619	Upgd MiCollab Aud/Web MiVoiceBus Userx50	1	11_Audio_Con	\$16,669.00	30.00%	\$11,668.30	See Note 1.	See Note 2.
54005622	Upgd AWC H.264 for Active 3.9 Video-Free	1	11_Audio_Con	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54005978	UCC v2 Entry User for Enterprise	1	11_Audio_Con	\$245.00	30.00%	\$171.50	See Note 1.	See Note 2.
54005979	UCC v2 Standard User for Enterprise	1	11_Audio_Con	\$365.00	30.00%	\$255.50	See Note 1.	See Note 2.
54005980	UCC v2 Standard User for Enterprise x 50	1	11_Audio_Con	\$16,425.00	30.00%	\$11,497.50	See Note 1.	See Note 2.
54005981	UCC v2 Premium User for Enterprise	1	11_Audio_Con	\$480.00	30.00%	\$336.00	See Note 1.	See Note 2.
54005982	UCC v2 Premium User for Enterprise x 50	1	11_Audio_Con	\$21,600.00	30.00%	\$15,120.00	See Note 1.	See Note 2.
54005983	UCC v2 Entry User for Business	1	11_Audio_Con	\$215.00	30.00%	\$150.50	See Note 1.	See Note 2.
54005984	UCC v2 Standard User for Business	1	11_Audio_Con	\$325.00	30.00%	\$227.50	See Note 1.	See Note 2.
54005985	UCC v2 Standard User for Business x 50	1	11_Audio_Con	\$14,625.00	30.00%	\$10,237.50	See Note 1.	See Note 2.
54005986	UCC v2 Premium User for Business	1	11_Audio_Con	\$440.00	30.00%	\$308.00	See Note 1.	See Note 2.
54005987	UCC v2 Premium User for Business x 50	1	11_Audio_Con	\$19,800.00	30.00%	\$13,860.00	See Note 1.	See Note 2.
54006012	UCC Entry V2 to UCC Std V2 for Business	1	11_Audio_Con	\$210.00	30.00%	\$147.00	See Note 1.	See Note 2.
54006013	UCC Std V2 to UCC Prem V2 for Business	1	11_Audio_Con	\$165.00	30.00%	\$115.50	See Note 1.	See Note 2.
54006014	UCC Entry V2 to UCC StdV2 for Enterprise	1	11_Audio_Con	\$210.00	30.00%	\$147.00	See Note 1.	See Note 2.
54006015	UCC Std V2 to UCC Prem V2 for Enterprise	1	11_Audio_Con	\$165.00	30.00%	\$115.50	See Note 1.	See Note 2.

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54006046	UCC v2 Entry User for Business x 50	1	11_Audio_Con	\$9,675.00	30.00%	\$6,772.50	See Note 1.	See Note 2.
54006047	UCC v2 Entry User for Business x 100	1	11_Audio_Con	\$17,200.00	30.00%	\$12,040.00	See Note 1.	See Note 2.
54006048	UCC v2 Standard User for Business x 100	1	11_Audio_Con	\$26,000.00	30.00%	\$18,200.00	See Note 1.	See Note 2.
54006049	UCC v2 Premium User for Business x 100	1	11_Audio_Con	\$35,200.00	30.00%	\$24,640.00	See Note 1.	See Note 2.
54006050	UCC v2 Entry User for Enterprise x 50	1	11_Audio_Con	\$11,025.00	30.00%	\$7,717.50	See Note 1.	See Note 2.
54006051	UCC v2 Entry User for Enterprise x 100	1	11_Audio_Con	\$19,600.00	30.00%	\$13,720.00	See Note 1.	See Note 2.
54006052	UCC v2 Standard User for Enterprise x 100	1	11_Audio_Con	\$29,200.00	30.00%	\$20,440.00	See Note 1.	See Note 2.
54006053	UCC v2 Premium User for Enterprise x 100	1	11_Audio_Con	\$38,400.00	30.00%	\$26,880.00	See Note 1.	See Note 2.
54006095	UCC(V3) STD User for Enterprise	1	11_Audio_Con	\$365.00	30.00%	\$255.50	See Note 1.	See Note 2.
54006096	UCC v3 STD User Enterprise x50	1	11_Audio_Con	\$15,513.00	30.00%	\$10,859.10	See Note 1.	See Note 2.
54006097	UCC v3 STD User Enterprise x100	1	11_Audio_Con	\$27,375.00	30.00%	\$19,162.50	See Note 1.	See Note 2.
54006098	UCC(V3) STD User for Business	1	11_Audio_Con	\$325.00	30.00%	\$227.50	See Note 1.	See Note 2.
54006099	UCC v3 STD User Business x50	1	11_Audio_Con	\$13,813.00	30.00%	\$9,669.10	See Note 1.	See Note 2.
54006100	UCC v3 STD User Business x100	1	11_Audio_Con	\$24,375.00	30.00%	\$17,062.50	See Note 1.	See Note 2.
54006101	UCC(V3) Prem User for Enterprise	1	11_Audio_Con	\$480.00	30.00%	\$336.00	See Note 1.	See Note 2.
54006102	UCC v3 Prem User Enterprise x50	1	11_Audio_Con	\$20,400.00	30.00%	\$14,280.00	See Note 1.	See Note 2.
54006103	UCC v3 Prem User Enterprise x100	1	11_Audio_Con	\$36,000.00	30.00%	\$25,200.00	See Note 1.	See Note 2.
54006104	UCC(V3) Prem User for Business	1	11_Audio_Con	\$440.00	30.00%	\$308.00	See Note 1.	See Note 2.
54006105	UCC v3 Prem User Business x50	1	11_Audio_Con	\$18,700.00	30.00%	\$13,090.00	See Note 1.	See Note 2.
54006106	UCC v3 Prem User Business x100	1	11_Audio_Con	\$33,000.00	30.00%	\$23,100.00	See Note 1.	See Note 2.
54006107	UCC(V3) Basic to V3 Entry for Enterprise	1	11_Audio_Con	\$55.00	30.00%	\$38.50	See Note 1.	See Note 2.
54006108	UCC(V3) Entry to V3 Std for Enterprise	1	11_Audio_Con	\$165.00	30.00%	\$115.50	See Note 1.	See Note 2.
54006109	UCC(V3) Std to V3 Prem for Enterprise	1	11_Audio_Con	\$165.00	30.00%	\$115.50	See Note 1.	See Note 2.
54006110	UCC(V3) Basic to V3 Entry for Business	1	11_Audio_Con	\$55.00	30.00%	\$38.50	See Note 1.	See Note 2.
54006111	UCC(V3) Entry to V3 Std for Buiness	1	11_Audio_Con	\$210.00	30.00%	\$147.00	See Note 1.	See Note 2.
54006112	UCC(V3) Standard to V3 Prem for Business	1	11_Audio_Con	\$210.00	30.00%	\$147.00	See Note 1.	See Note 2.
54006128	UCC(V3) Entry User for Enterprise	1	11_Audio_Con	\$245.00	30.00%	\$171.50	See Note 1.	See Note 2.
54006129	UCC v3 Entry User Enterprise x50	1	11_Audio_Con	\$10,413.00	30.00%	\$7,289.10	See Note 1.	See Note 2.
54006130	UCC v3 Entry User Enterprise x100	1	11_Audio_Con	\$18,375.00	30.00%	\$12,862.50	See Note 1.	See Note 2.
54006131	UCC(V3) Entry User for Business	1	11_Audio_Con	\$215.00	30.00%	\$150.50	See Note 1.	See Note 2.
54006132	UCC v3 Entry User Business x50	1	11_Audio_Con	\$9,138.00	30.00%	\$6,396.60	See Note 1.	See Note 2.
54006133	UCC v3 Entry User Business x100	1	11_Audio_Con	\$16,125.00	30.00%	\$11,287.50	See Note 1.	See Note 2.

Voice Mail

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Mitel Networks, Inc.  
 Contract: PT64533  
 LOT 2  
 PBX Systems  
 August, 2014

**Note 1: Installation Labor Rate - All work is custom and based on customers requirements. Billed as follows:**

Part Number - 53000245, at \$ 210.00 per hr., Advanced Implementation & Integration - No Discountable

Part Number - 53000253, at \$ 120.00 per hr., Standard Implementation & Integration - No Discountable

**Note 2: For 24 hrs. x 7 days Monthly Maintenance Rate --- Covers all Software, Hardware Components, Desktop Sets and UPS. Billed as follows:**

PBX Systems = \$ 2.35 or per active licenses basis

IP Telephony = \$ 2.35 or per active licenses basis

E911 System = \$ 2.35 or per active licenses basis

ACD Applications = 10 % of Hardware and Software cost per each Application

IVR Applications = 10 % of Hardware and Software cost per each Application

conferencing Applications = 10 % of Hardware and Software cost per each Application

ecom Periph & Accessories = 10 % of Hardware and Software cost per each Application

Voice Mail = \$ 9.00 Per Port

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
<b>NuPoint Unified Messaging</b>								
<b>NUPOINT STANDARD EDITION (NP-STD)</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54002984	NPUM Advanced UM unlimited users	1	13_VoiceMail	\$30,000.00	40.56%	\$17,832.75	See Note 1.	See Note 2.
54002985	NPUM Std Advanced UM System Enable	1	13_VoiceMail	\$2,000.00	40.56%	\$1,188.85	See Note 1.	See Note 2.
54004113	NPUM Std UM - unlimited users	1	13_VoiceMail	\$15,000.00	30.00%	\$10,500.00	See Note 1.	See Note 2.
54004114	NPUM Std 5.0 Base Options Bundle	1	13_VoiceMail	\$4,600.00	30.00%	\$3,220.00	See Note 1.	See Note 2.
54005499	Convert NPUM Standard to Virtual	1	13_VoiceMail	\$2,900.00	30.00%	\$2,030.00	See Note 1.	See Note 2.
<b>STANDARD EDITION (NP-STD) OR SINGLE SERVER (NP-SS)</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54002986	NPUM Std/SS 8Ports to 9-32 Ports Uplift	1	13_VoiceMail	\$3,000.00	40.56%	\$1,783.28	See Note 1.	See Note 2.
54002987	NPUM Std/SS 8Ports to 33-64Ports Uplift	1	13_VoiceMail	\$4,000.00	40.56%	\$2,377.70	See Note 1.	See Note 2.
54003191	NPUM Std/SS 2Ports to 9-32Ports Uplift	1	13_VoiceMail	\$750.00	40.56%	\$445.82	See Note 1.	See Note 2.
54003192	NPUM Std/SS 2Ports to 33-64Ports Uplift	1	13_VoiceMail	\$1,000.00	40.56%	\$594.43	See Note 1.	See Note 2.
54005498	NPUM Virtual Base	1	13_VoiceMail	\$7,500.00	30.00%	\$5,250.00	See Note 1.	See Note 2.
54006063	vNP 8 Ports	1	13_VoiceMail	\$6,000.00	30.00%	\$4,200.00	See Note 1.	See Note 2.

Voice Mail

NUPOINT SINGLE SERVER (NP-SS)								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54002988	NPUM SS 8 Ports to 65-96 Ports Uplift	1	13_VoiceMail	\$5,000.00	40.56%	\$2,972.13	See Note 1.	See Note 2.
54002989	NPUM SS 8 Ports to 97-120 Ports Uplift	1	13_VoiceMail	\$6,000.00	40.56%	\$3,566.55	See Note 1.	See Note 2.
54003571	NP-UM 640 SS Base Options Bundle	1	13_VoiceMail	\$7,500.00	40.56%	\$4,458.19	See Note 1.	See Note 2.
54005500	Convert NPUM SS to Virtual	1	13_VoiceMail	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
ALL VERSIONS OF NUPOINT (NP)								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54001624	NPUM Voice Mail Networking	1	13_VoiceMail	\$2,500.00	41.00%	\$1,475.00	See Note 1.	See Note 2.
54001627	NPUM Record A Call	1	13_VoiceMail	\$0.00	0.00%	\$0.00	See Note 1.	See Note 2.
54001628	NPUM Personal Call Director Users x10	1	13_VoiceMail	\$250.00	40.56%	\$148.61	See Note 1.	See Note 2.
54001634	NPUM Hospitality IP-PMS Integration	1	13_VoiceMail	\$1,000.00	40.56%	\$594.43	See Note 1.	See Note 2.
54001635	NPUM Hospitality - Generic Hotel Prompts	1	13_VoiceMail	\$800.00	40.56%	\$475.54	See Note 1.	See Note 2.
54001636	NPUM Forms / NPUM On Demand	1	13_VoiceMail	\$2,500.00	41.00%	\$1,475.00	See Note 1.	See Note 2.
54001637	NPUM Call Detail Recorder	1	13_VoiceMail	\$2,300.00	41.00%	\$1,357.00	See Note 1.	See Note 2.
54001641	NPUM Competitive TUI	1	13_VoiceMail	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54001773	NPUM +1 Prompt Language	1	13_VoiceMail	\$2,500.00	41.00%	\$1,475.00	See Note 1.	See Note 2.
54002220	NPUM Personal Call Director Users x 100	1	13_VoiceMail	\$1,500.00	40.56%	\$891.64	See Note 1.	See Note 2.
54002375	NPUM Fax on One Port (max 6/node)	1	13_VoiceMail	\$1,000.00	41.00%	\$590.00	See Note 1.	See Note 2.
54002434	NPUM Personal Call Director Users x 1000	1	13_VoiceMail	\$5,000.00	41.00%	\$2,950.00	See Note 1.	See Note 2.
54002684	NPUM Advanced UM Users x 50	1	13_VoiceMail	\$1,500.00	40.56%	\$891.64	See Note 1.	See Note 2.
54002685	NPUM Advanced UM Users x 100	1	13_VoiceMail	\$2,500.00	40.56%	\$1,486.06	See Note 1.	See Note 2.
54002691	NPUM Advanced UM Users x 1000	1	13_VoiceMail	\$20,000.00	41.00%	\$11,800.00	See Note 1.	See Note 2.
54002692	NPUM Text to Speech Port	1	13_VoiceMail	\$1,200.00	41.00%	\$708.00	See Note 1.	See Note 2.
54004106	NPUM Advanced UM Users x10	1	13_VoiceMail	\$325.00	30.00%	\$227.50	See Note 1.	See Note 2.
54004107	NPUM Standard UM Users x1	1	13_VoiceMail	\$17.50	30.00%	\$12.25	See Note 1.	See Note 2.
54004108	NPUM Standard UM Users x10	1	13_VoiceMail	\$150.00	30.00%	\$105.00	See Note 1.	See Note 2.
54004109	NPUM Standard UM Users x50	1	13_VoiceMail	\$600.00	30.00%	\$420.00	See Note 1.	See Note 2.
54004110	NPUM Outbound Fax User x1	1	13_VoiceMail	\$40.00	30.00%	\$28.00	See Note 1.	See Note 2.
54004111	NPUM Outbound Fax Users x10	1	13_VoiceMail	\$325.00	30.00%	\$227.50	See Note 1.	See Note 2.
54004112	NPUM Outbound Fax Users x50	1	13_VoiceMail	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
54005322	NP. Speech to Text Enablement	1	13_VoiceMail	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
54005498	NPUM Virtual Base	1	13_VoiceMail	\$7,500.00	30.00%	\$5,250.00	See Note 1.	See Note 2.
54005862	NPUM Speech Navigation Users x10	1	13_VoiceMail	\$200.00	30.00%	\$140.00	See Note 1.	See Note 2.
54005863	NPUM System Enablement for G.729	1	13_VoiceMail	\$3,000.00	30.00%	\$2,100.00	See Note 1.	See Note 2.
54005881	NPUM 640 Migration	1	13_VoiceMail	\$0.00	30.00%	\$0.00	See Note 1.	See Note 2.
SPEECH AUTO ATTENDANT								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54003291	NPUM Speech Auto Attendant Only	1	13_VoiceMail	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
54003292	NPUM SAA +1 SAA Port	1	13_VoiceMail	\$1,000.00	30.00%	\$700.00	See Note 1.	See Note 2.
54003293	NPUM SAA Corp Directory Names x50	1	13_VoiceMail	\$500.00	30.00%	\$350.00	See Note 1.	See Note 2.
54003294	NPUM SAA Corp Directory Names x2000	1	13_VoiceMail	\$8,000.00	30.00%	\$5,600.00	See Note 1.	See Note 2.
54003300	Upgrade - NPUM Base to SAA	1	13_VoiceMail	\$2,500.00	30.00%	\$1,750.00	See Note 1.	See Note 2.
54004054	NPUM SAA Corp Directory Name x1	1	13_VoiceMail	\$15.00	30.00%	\$10.50	See Note 1.	See Note 2.
MITEL NUPOINT - LEGACY COMPONENTS								

Voice Mail

Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
54002367	NPUM Stnd 8-Port to 65-120 Ports Uplift	1	13_VoiceMail	\$4,000.00	30.00%	\$2,800.00	See Note 1.	See Note 2.
54002419	NPUM 9 to 12 Upgrade Base Option	1	13_VoiceMail	\$2,300.00	30.00%	\$1,610.00	See Note 1.	See Note 2.
54002531	NuPoint Messenger Rel 8 to current Upgrade Option	1	13_VoiceMail	\$2,300.00	30.00%	\$1,610.00	See Note 1.	See Note 2.
54002983	Upgd NPUM Stnd 10.0 to Current Release	1	13_VoiceMail	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
54003384	Upgd NPUM Stnd 11.0 to Current Release	1	13_VoiceMail	\$1,500.00	30.00%	\$1,050.00	See Note 1.	See Note 2.
<b>NuPoint Unified Messaging - PBX Integrations</b>								
<b>PBX INTEGRATIONS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
51006451	Intel PIMG - PBX / DSE 8 port Unit	1	13_VoiceMail	\$3,500.00	40.56%	\$2,080.49	See Note 1.	See Note 2.
51006453	Intel PIMG - Analog 8 port Unit	1	13_VoiceMail	\$2,700.00	40.56%	\$1,604.95	See Note 1.	See Note 2.
54001622	NPUM IP Integration (max 4 connections)	1	13_VoiceMail	\$1,800.00	41.00%	\$1,062.00	See Note 1.	See Note 2.
54001850	NPUM Enhanced SMDI Integration	1	13_VoiceMail	\$1,000.00	40.56%	\$594.43	See Note 1.	See Note 2.
<b>Inter-Tel Messaging</b>								
<b>ENT MSG - SPARE/REPLACEMENT PARTS</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
550.5111	Floppy Disk Drive 1.44 MB	1	13_VoiceMail	\$60.00	0.00%	\$60.00	See Note 1.	See Note 2.
<b>ENT MSG - FAX LICENSES</b>								
Part Number	Description	UoM	Category	MSRP	% Discount	NYS Net Price	Installation	Maintenance
840.0810	Enterprise Messaging - 1 Fax Port	1	13_VoiceMail	\$400.00	48.86%	\$204.55	See Note 1.	See Note 2.

1. Name of the project  
2. Location  
3. Date  
4. Scale  
5. Author  
6. Reviewer  
7. Date of review

Item No.	Description	Quantity	Unit	Material	Remarks
1	Excavation				
2	Foundation				
3	Structure				
4	Roofing				
5	Plumbing				
6	Electrical				
7	Painting				
8	Sanitation				
9	Water supply				
10	Drainage				
11	Landscaping				
12	Site works				
13	Site clearing				
14	Site preparation				
15	Site grading				
16	Site drainage				
17	Site fencing				
18	Site lighting				
19	Site security				
20	Site maintenance				
21	Site safety				
22	Site health				
23	Site environment				
24	Site social				
25	Site economic				
26	Site cultural				
27	Site historical				
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Form 1041-ES (2010)  
Estimated Tax for Individuals  
OMB No. 1545-0047

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