

IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Attachment C  
 Cost Tables  
 LOT 1 D  
 IP Telephony

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
N/A	trixbox Pro Standard Edition (SE) User License for 1 to 10 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$4.19 per ext.
N/A	trixbox Pro Standard Edition (SE) User License for 11 to 15 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$3.84 per ext.
N/A	trixbox Pro Standard Edition (SE) User License for 16 to 25 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$3.84 per ext.
N/A	trixbox Pro Standard Edition (SE) User License for 26 to 50 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$3.49 per ext
N/A	trixbox Pro Standard Edition (SE) User License for 51 to 100 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$3.14 per ext
N/A	trixbox Pro Standard Edition (SE) User License for 101 to 150 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$2.79 per ext
N/A	trixbox Pro Standard Edition (SE) User License for 151 to 250 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$2.79 per ext
N/A	trixbox Pro Standard Edition (SE) User License for 251 to 300 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$2.44 per ext
N/A	trixbox Pro Standard Edition (SE) User License for 301 to 350 Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$2.44 per ext
N/A	trixbox Pro Standard Edition (SE) User License for 351+ Extensions	Unlimited extensions	N/A	\$0.00	0%	\$0.00	N/A	\$2.44 per ext
N/A	trixbox Pro Enterprise Edition (EE) User License for 1 to 10 Extensions	Each Extension	N/A	\$249.99	30%	\$174.99	N/A	\$4.19 per ext.
N/A	trixbox Pro Enterprise Edition (EE) User License for 11 to 15 Extensions	Each Extension	N/A	\$219.99	30%	\$153.99	N/A	\$3.84 per ext.
N/A	trixbox Pro Enterprise Edition (EE) User License for 16 to 25 Extensions	Each Extension	N/A	\$189.99	30%	\$132.99	N/A	\$3.84 per ext.
N/A	trixbox Pro Enterprise Edition (EE) User License for 26 to 50 Extensions	Each Extension	N/A	\$159.99	30%	\$111.99	N/A	\$3.49 per ext
N/A	trixbox Pro Enterprise Edition (EE) User License for 51 to 100 Extensions	Each Extension	N/A	\$154.99	30%	\$108.49	N/A	\$3.14 per ext
N/A	trixbox Pro Enterprise Edition (EE) User License for 101 to 150 Extensions	Each Extension	N/A	\$149.99	30%	\$104.99	N/A	\$2.79 per ext
N/A	trixbox Pro Enterprise Edition (EE) User License for 151 to 250 Extensions	Each Extension	N/A	\$146.99	30%	\$102.89	N/A	\$2.79 per ext
N/A	trixbox Pro Enterprise Edition (EE) User License for 251 to 300 Extensions	Each Extension	N/A	\$143.99	30%	\$100.79	N/A	\$2.44 per ext
N/A	trixbox Pro Enterprise Edition (EE) User License for 301 to 350 Extensions	Each Extension	N/A	\$141.99	30%	\$99.39	N/A	\$2.44 per ext
N/A	trixbox Pro Enterprise Edition (EE) User License for 351+ Extensions	Each Extension	N/A	\$139.99	30%	\$97.99	N/A	\$2.44 per ext
N/A	trixbox Pro Call Center Edition (CCE) User License for 1 to 10 Extensions	Each Extension	N/A	\$499.99	30%	\$349.99	N/A	\$4.19 per ext.
N/A	trixbox Pro Call Center Edition (CCE) User License for 11 to 15 Extensions	Each Extension	N/A	\$399.99	30%	\$279.99	N/A	\$3.84 per ext.
N/A	trixbox Pro Call Center Edition (CCE) User License for 16 to 25 Extensions	Each Extension	N/A	\$324.99	30%	\$227.49	N/A	\$3.84 per ext.
N/A	trixbox Pro Call Center Edition (CCE) User License for 26 to 50 Extensions	Each Extension	N/A	\$284.99	30%	\$199.49	N/A	\$3.49 per ext
N/A	trixbox Pro Call Center Edition (CCE) User License for 51 to 100 Extensions	Each Extension	N/A	\$279.99	30%	\$195.99	N/A	\$3.14 per ext
N/A	trixbox Pro Call Center Edition (CCE) User License for 101 to 150 Extensions	Each Extension	N/A	\$274.99	30%	\$192.49	N/A	\$2.79 per ext
N/A	trixbox Pro Call Center Edition (CCE) User License for 151 to 250 Extensions	Each Extension	N/A	\$269.99	30%	\$188.99	N/A	\$2.79 per ext
N/A	trixbox Pro Call Center Edition (CCE) User License for 251 to 300 Extensions	Each Extension	N/A	\$264.99	30%	\$185.49	N/A	\$2.44 per ext
N/A	trixbox Pro Call Center Edition (CCE) User License for 301 to 350 Extensions	Each Extension	N/A	\$259.99	30%	\$181.99	N/A	\$2.44 per ext
N/A	trixbox Pro Call Center Edition (CCE) User License for 351+ Extensions	Each Extension	N/A	\$254.99	30%	\$178.49	N/A	\$2.44 per ext
N/A	Softphone software	per phone	N/A	\$33.75	30%	\$23.63	N/A	
N/A	trixbox Pro Linked Server for Standard Edition	per server	N/A	\$749.99	30%	\$524.99	N/A	
N/A	trixbox Pro Linked Server for Enterprise Edition	per server	N/A	\$749.99	30%	\$524.99	N/A	
N/A	trixbox Pro Linked Server for Call Center Edition	per server	N/A	\$1,499.99	30%	\$1,049.99	N/A	
N/A	trixbox Pro Server set up fee (Required for all EE and CCE Servers)	per system	N/A	\$99.00	0%	\$99.00	N/A	
TBP-00	trixbox Pro Appliance base (VoIP Only)	per server	N/A	\$1,099.00	10%	\$1,034.10	N/A	
TBP-01	trixbox Pro Appliance w/4FXO Ports	per server	N/A	\$1,599.00	10%	\$1,484.10	N/A	
TBP-02	trixbox Pro Appliance w/8FXO Ports	per server	N/A	\$2,099.00	10%	\$1,934.10	N/A	
TBP-03	trixbox Pro Appliance w/T1 Interface	per server	N/A	\$1,749.00	10%	\$1,619.10	N/A	

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TBPE-00	trixbox Pro Enterprise Appliance Base (VoIP Only)	per server	N/A	\$1,749.00	10%	\$1,619.10	N/A	
TBPE-01	trixbox Pro Enterprise Appliance w/8FXO Ports, Dual Power, Dual Hard Drive, Raid, HW Echo Cancellation	per server	N/A	\$3,099.00	10%	\$2,834.10	N/A	
TBPE-02	trixbox Pro Enterprise Appliance w/dual T1 interface, Dual Power, Dual Hard Drive, Raid, HW Echo Cancellation	per server	N/A	\$3,299.00	10%	\$3,014.10	N/A	
TBPE-04	trixbox Pro Enterprise Appliance with Quad T1 Interface, Dual Power, Dual Hard Drive, Raid, HW Echo Cancellation	per server	N/A	\$4,199.00	10%	\$3,824.10	N/A	