

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

LifeSize (mfg)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2 or 3 Years per U/M (Hr, Unit, etc.)
LifeSize Conference									
1000-0000-1112	LifeSize Conference	Each	A	39,999.00	20.0%	31,999.20	N/A	N/A	N/A
1000-2100-1112	LifeSize Conference - Assurance Maintenance Services (1-year)	Each	A	3,000.00	20.0%	N/A	N/A	N/A	2,400.00
1000-2200-1112	LifeSize Conference - Assurance Maintenance Services (2-year)	Each	A	5,700.00	20.0%	N/A	N/A	N/A	4,560.00
1000-2300-1112	LifeSize Conference - Assurance Maintenance Services (2-year)	Each	A	8,100.00	20.0%	N/A	N/A	N/A	6,480.00
LSC-INSTALL	LifeSize Conference - Installation	Each	D	2,800.00	20.0%	N/A	2,240.00	N/A	N/A
1000-0000-1118	LifeSize Conference 200	Each	A	49,999.00	20.0%	N/A	N/A	N/A	39,999.20
1000-2100-1118	LifeSize Conference 200 - Assurance Maintenance Services (1-year)	Each	A	3,750.00	20.0%	N/A	N/A	N/A	3,000.00
1000-2200-1118	LifeSize Conference 200 - Assurance Maintenance Services (2-year)	Each	A	7,125.00	20.0%	N/A	N/A	N/A	5,700.00
1000-2300-1118	LifeSize Conference 200 - Assurance Maintenance Services (3-year)	Each	A	10,125.00	20.0%	N/A	N/A	N/A	8,100.00
LifeSize Room									
1000-0000-1101	LifeSize Room	Each	A	12,999.00	20.0%	10,399.20	N/A	N/A	N/A
LSR-INSTALL	LifeSize Room - Installation	Each	D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-1101	LifeSize Room - Extended Warranty - 1 Year	Each	A	910.00	20.0%	N/A	N/A	N/A	728.00
1000-1100-1101	LifeSize Room - Extended Warranty - 2 Years	Each	A	1,638.00	20.0%	N/A	N/A	N/A	1,310.40
1000-1200-1101	LifeSize Room - Extended Warranty - 3 Years	Each	A	2,321.00	20.0%	N/A	N/A	N/A	1,856.80
1000-2000-1101	LifeSize Room - Advanced Replacement - 1 Year	Each	A	390.00	20.0%	N/A	N/A	N/A	312.00
1000-1500-1101	LifeSize Room - Services Bundle - 2 Years	Each	A	1,606.00	20.0%	N/A	N/A	N/A	1,284.80
1000-1300-1101	LifeSize Room - Services Bundle - 3 Years	Each	A	2,392.00	20.0%	N/A	N/A	N/A	1,913.60
LifeSize Room Integrator - No Phone									
1000-0000-1104	LifeSize Room Integrator - No Phone	Each	A	11,999.00	20.0%	9,599.20	N/A	N/A	N/A
LSRINP-INSTALL	LifeSize Room Integrator - No Phone Installation	Each	D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-1104	LifeSize Room Integrator - No Phone - Extended Warranty - 1 Year	Each	A	840.00	20.0%	N/A	N/A	N/A	672.00
1000-1100-1104	LifeSize Room Integrator - No Phone - Extended Warranty - 2 Years	Each	A	1,512.00	20.0%	N/A	N/A	N/A	1,209.60
1000-1200-1104	LifeSize Room Integrator - No Phone - Extended Warranty - 3 Years	Each	A	2,142.00	20.0%	N/A	N/A	N/A	1,713.60
1000-2000-1104	LifeSize Room Integrator - No Phone - Advanced Replacement - 1 Year	Each	A	390.00	20.0%	N/A	N/A	N/A	312.00

1000-1500-1104	LifeSize Room Integrator - No Phone - Services Bundle - 2 Years	Each	A	1,539.00	20.0%	N/A	N/A	N/A	1,231.20
1000-1300-1104	LifeSize Room Integrator - No Phone - Services Bundle - 3 Years	Each	A	2,280.00	20.0%	N/A	N/A	N/A	1,824.00
LifeSize Room Integrator - No Camera									
1000-0000-1105	LifeSize Room Integrator - No Camera	Each	A	11,799.00	20.0%	9,439.20	N/A	N/A	N/A
LSRINC-INSTALL	LifeSize Room Integrator - No Camera - Installation	Each	D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-1105	LifeSize Room Integrator - No Camera - Extended Warranty - 1 Year	Each	A	826.00	20.0%	N/A	N/A	N/A	660.80
1000-1100-1105	LifeSize Room Integrator - No Camera - Extended Warranty - 2 Years	Each	A	1,487.00	20.0%	N/A	N/A	N/A	1,189.60
1000-1200-1105	LifeSize Room Integrator - No Camera - Extended Warranty - 3 Years	Each	A	2,106.00	20.0%	N/A	N/A	N/A	1,684.80
1000-2000-1105	LifeSize Room Integrator - No Camera - Advanced Replacement - 1 Year	Each	A	390.00	20.0%	N/A	N/A	N/A	312.00
1000-1500-1105	LifeSize Room Integrator - No Camera - Services Bundle - 2 Years	Each	A	1,526.00	20.0%	N/A	N/A	N/A	1,220.80
1000-1300-1105	LifeSize Room Integrator - No Camera - Services Bundle - 3 Years	Each	A	2,258.00	20.0%	N/A	N/A	N/A	1,806.40
LifeSize Room - Codec only									
1000-0000-0168	LifeSize Room - Codec only	Each	A	11,699.00	20.0%	9,359.20	N/A	N/A	N/A
LSCO-INSTALL	LifeSize Room - Codec only - Installation	Each	D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-0168	LifeSize Room - Codec only - Extended Warranty - 1 Year	Each	A	819.00	20.0%	N/A	N/A	N/A	655.20
1000-1100-0168	LifeSize Room - Codec only - Extended Warranty - 2 Years	Each	A	1,474.00	20.0%	N/A	N/A	N/A	1,179.20
1000-1200-0168	LifeSize Room - Codec only - Extended Warranty - 3 Years	Each	A	2,088.00	20.0%	N/A	N/A	N/A	1,670.40
1000-2000-0168	LifeSize Room - Codec only - Advanced Replacement - 1 Year	Each	A	390.00	20.0%	N/A	N/A	N/A	312.00
1000-1500-0168	LifeSize Room - Codec only - Services Bundle - 2 Years	Each	A	1,519.00	20.0%	N/A	N/A	N/A	1,215.20
1000-1300-0168	LifeSize Room - Codec only - Services Bundle - 3 Years	Each	A	2,246.00	20.0%	N/A	N/A	N/A	1,796.80
LifeSize Team MP - Phone									
1000-0000-1107	LifeSize Team MP - Phone	Each	A	9,999.00	20.0%	7,999.20	N/A	N/A	N/A
LSTMPP-INSTALL	LifeSize Team MP - Phone - Installation	Each	D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-1107	LifeSize Team MP - Phone - Extended Warranty - 1 Year	Each	A	700.00	20.0%	N/A	N/A	N/A	560.00
1000-1100-1107	LifeSize Team MP - Phone - Extended Warranty - 2 Years	Each	A	1,260.00	20.0%	N/A	N/A	N/A	1,008.00
1000-1200-1107	LifeSize Team MP - Phone - Extended Warranty - 3 Years	Each	A	1,785.00	20.0%	N/A	N/A	N/A	1,428.00
1000-2000-1107	LifeSize Team MP - Phone - Advanced Replacement - 1 Year	Each	A	360.00	20.0%	N/A	N/A	N/A	288.00
1000-1500-1107	LifeSize Team MP - Phone - Services Bundle - 2 Years	Each	A	1,349.00	20.0%	N/A	N/A	N/A	1,079.20
1000-1300-1107	LifeSize Team MP - Phone - Services Bundle - 3 Years	Each	A	1,984.00	20.0%	N/A	N/A	N/A	1,587.20
LifeSize Team MP - MicPod									
1000-0000-1108	LifeSize Team MP - MicPod	Each	A	8,999.00	20.0%	7,199.20	N/A	N/A	N/A
LSTMPP-INSTALL	LifeSize Team MP - MicPod - Installation		D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-1108	LifeSize Team MP - MicPod - Extended Warranty - 1 Year	Each	A	630.00	20.0%	N/A	N/A	N/A	504.00
1000-1100-1108	LifeSize Team MP - MicPod - Extended Warranty - 2 Years	Each	A	1,134.00	20.0%	N/A	N/A	N/A	907.20
1000-1200-1108	LifeSize Team MP - MicPod - Extended Warranty - 3 Years	Each	A	1,607.00	20.0%	N/A	N/A	N/A	1,285.60

1000-2000-1108	LifeSize Team MP - MicPod - Advanced Replacement - 1 Year	Each	A	360.00	20.0%	N/A	N/A	N/A	288.00
1000-1500-1108	LifeSize Team MP - MicPod - Services Bundle - 2 Years	Each	A	1,283.00	20.0%	N/A	N/A	N/A	1,026.40
1000-1300-1108	LifeSize Team MP - MicPod - Services Bundle - 3 Years	Each	A	1,872.00	20.0%	N/A	N/A	N/A	1,497.60
LifeSize Team MP - Codec only									
1000-0000-0203	LifeSize Team MP - Codec only	Each	A	7,999.00	20.0%	6,399.20	N/A	N/A	N/A
LSTMPC-INSTALL	LifeSize Team MP - Codec only - Installation	Each	D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-0203	LifeSize Team MP - Codec only - Extended Warranty - 1 Year	Each	A	560.00	20.0%	N/A	N/A	N/A	448.00
1000-1100-0203	LifeSize Team MP - Codec only - Extended Warranty - 2 Years	Each	A	1,008.00	20.0%	N/A	N/A	N/A	806.40
1000-1200-0203	LifeSize Team MP - Codec only - Extended Warranty - 3 Years	Each	A	1,428.00	20.0%	N/A	N/A	N/A	1,142.40
1000-2000-0203	LifeSize Team MP - Codec only - Advanced Replacement - 1 Year	Each	A	360.00	20.0%	N/A	N/A	N/A	288.00
1000-1500-0203	LifeSize Team MP - Codec only - Services Bundle - 2 Years	Each	A	1,216.00	20.0%	N/A	N/A	N/A	972.80
1000-1300-0203	LifeSize Team MP - Codec only - Services Bundle - 3 Years	Each	A	1,760.00	20.0%	N/A	N/A	N/A	1,408.00
LifeSize Team									
1000-0000-1102	LifeSize Team	Each	A	7,999.00	20.0%	6,399.20	N/A	N/A	N/A
LST-INSTALL	LifeSize Team - Installation	Each	D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-1102	LifeSize Team - Extended Warranty - 1 Year	Each	A	560.00	20.0%	N/A	N/A	N/A	448.00
1000-1100-1102	LifeSize Team - Extended Warranty - 2 Years	Each	A	1,008.00	20.0%	N/A	N/A	N/A	806.40
1000-1200-1102	LifeSize Team - Extended Warranty - 3 Years	Each	A	1,428.00	20.0%	N/A	N/A	N/A	1,142.40
1000-2000-1102	LifeSize Team - Advanced Replacement - 1 Year	Each	A	360.00	20.0%	N/A	N/A	N/A	288.00
1000-1500-1102	LifeSize Team - Services Bundle - 2 Years	Each	A	1,216.00	20.0%	N/A	N/A	N/A	972.80
1000-1300-1102	LifeSize Team - Services Bundle - 3 Years	Each	A	1,760.00	20.0%	N/A	N/A	N/A	1,408.00
LifeSize Team - Codec only									
1000-0000-0167	LifeSize Team - Codec only	Each	A	6,699.00	20.0%	5,359.20	N/A	N/A	N/A
LSTCO-INSTALL	LifeSize Team - Codec only - Installation	Each	D	995.00	20.0%	N/A	796.00	N/A	N/A
1000-1000-0167	LifeSize Team - Codec only - Extended Warranty - 1 Year	Each	A	469.00	20.0%	N/A	N/A	N/A	375.20
1000-1100-0167	LifeSize Team - Codec only - Extended Warranty - 2 Years	Each	A	844.00	20.0%	N/A	N/A	N/A	675.20
1000-1200-0167	LifeSize Team - Codec only - Extended Warranty - 3 Years	Each	A	1,196.00	20.0%	N/A	N/A	N/A	956.80
1000-2000-0167	LifeSize Team - Codec only - Advanced Replacement - 1 Year	Each	A	360.00	20.0%	N/A	N/A	N/A	288.00
1000-1500-0167	LifeSize Team - Codec only - Services Bundle - 2 Years	Each	A	1,130.00	20.0%	N/A	N/A	N/A	904.00
1000-1300-0167	LifeSize Team - Codec only - Services Bundle - 3 Years	Each	A	1,614.00	20.0%	N/A	N/A	N/A	1,291.20
LifeSize Express									
1000-0000-1106	LifeSize Express	Each	A	5,999.00	20.0%	4,799.20	N/A	N/A	N/A
LSE-INSTALL	LifeSize Express - Installation	Each	D	795.00	20.0%	N/A	636.00	N/A	N/A
1000-1000-1106	LifeSize Express - Extended Warranty - 1 Year	Each	A	420.00	20.0%	N/A	N/A	N/A	336.00
1000-1100-1106	LifeSize Express - Extended Warranty - 2 Years	Each	A	756.00	20.0%	N/A	N/A	N/A	604.80
1000-1200-1106	LifeSize Express - Extended Warranty - 3 Years	Each	A	1,071.00	20.0%	N/A	N/A	N/A	856.80
1000-2000-1106	LifeSize Express - Advanced Replacement - 1 Year	Each	A	360.00	20.0%	N/A	N/A	N/A	288.00
1000-1500-1106	LifeSize Express - Services Bundle - 2 Years	Each	A	1,083.00	20.0%	N/A	N/A	N/A	866.40
1000-1300-1106	LifeSize Express - Services Bundle - 3 Years	Each	A	1,536.00	20.0%	N/A	N/A	N/A	1,228.80
LifeSize Express - Focus									
1000-0000-1111	LifeSize Express - Focus	Each	A	4,999.00	20.0%	3,999.20	N/A	N/A	N/A
LSEF-INSTALL	LifeSize Express - Focus - Installation	Each	D	795.00	20.0%	N/A	636.00	N/A	N/A

1000-1000-1111	LifeSize Express - Focus - Extended Warranty - 1 Year	Each	A	350.00	20.0%	N/A	N/A	N/A	280.00
1000-1100-1111	LifeSize Express - Focus - Extended Warranty - 2 Years	Each	A	630.00	20.0%	N/A	N/A	N/A	504.00
1000-1200-1111	LifeSize Express - Focus - Extended Warranty - 3 Years	Each	A	893.00	20.0%	N/A	N/A	N/A	714.40
1000-2000-1111	LifeSize Express - Focus - Advanced Replacement - 1 Year	Each	A	360.00	20.0%	N/A	N/A	N/A	288.00
1000-1500-1111	LifeSize Express - Focus - Services Bundle - 2 Years	Each	A	1,017.00	20.0%	N/A	N/A	N/A	813.60
1000-1300-1111	LifeSize Express - Focus - Services Bundle - 3 Years	Each	A	1,424.00	20.0%	N/A	N/A	N/A	1,139.20
LifeSize Express - Codec only									
1000-0000-0199	LifeSize Express - Codec only	Each	A	4,999.00	20.0%	3,999.20	N/A	N/A	N/A
LSECO-INSTALL	LifeSize Express - Focus - Installation	Each	D	795.00	20.0%	N/A	636.00	N/A	N/A
1000-1000-0199	LifeSize Express - Focus - Extended Warranty - 1 Year	Each	A	350.00	20.0%	N/A	N/A	N/A	280.00
1000-1100-0199	LifeSize Express - Focus - Extended Warranty - 2 Years	Each	A	630.00	20.0%	N/A	N/A	N/A	504.00
1000-1200-0199	LifeSize Express - Focus - Extended Warranty - 3 Years	Each	A	893.00	20.0%	N/A	N/A	N/A	714.40
1000-2000-0199	LifeSize Express - Focus - Advanced Replacement - 1 Year	Each	A	360.00	20.0%	N/A	N/A	N/A	288.00
1000-1500-0199	LifeSize Express - Focus - Services Bundle - 2 Years	Each	A	1,017.00	20.0%	N/A	N/A	N/A	813.60
1000-1300-0199	LifeSize Express - Focus - Services Bundle - 3 Years	Each	A	1,424.00	20.0%	N/A	N/A	N/A	1,139.20
LifeSize Multipoint-12									
1000-0000-0152	LifeSize Multipoint-12	Each	B/C	29,999.00	20.0%	23,999.20	N/A	N/A	N/A
LSM12-INSTALL	LifeSize Multipoint-12 - Installation	Each	D	2,800.00	20.0%	N/A	2,240.00	N/A	N/A
1000-1000-0152	LifeSize Multipoint-12 - Extended Warranty - 1 Year	Each	B/C	2,100.00	20.0%	N/A	N/A	N/A	1,680.00
1000-1100-0152	LifeSize Multipoint-12 - Extended Warranty - 2 Years	Each	B/C	3,780.00	20.0%	N/A	N/A	N/A	3,024.00
1000-1200-0152	LifeSize Multipoint-12 - Extended Warranty - 3 Years	Each	B/C	5,355.00	20.0%	N/A	N/A	N/A	4,284.00
1000-2000-0152	LifeSize Multipoint-12 - Advanced Replacement - 1 Year	Each	B/C	1,200.00	20.0%	N/A	N/A	N/A	960.00
LifeSize Multipoint-24									
1000-0000-0153	LifeSize Multipoint-24	Each	B/C	49,999.00	20.0%	39,999.20	N/A	N/A	N/A
LSM24-INSTALL	LifeSize Multipoint-24 - Installation	Each	D	2,800.00	20.0%	N/A	2,240.00	N/A	N/A
1000-1000-0153	LifeSize Multipoint-24 - Extended Warranty - 1 Year	Each	B/C	3,500.00	20.0%	N/A	N/A	N/A	2,800.00
1000-1100-0153	LifeSize Multipoint-24 - Extended Warranty - 2 Years	Each	B/C	6,300.00	20.0%	N/A	N/A	N/A	5,040.00
1000-1200-0153	LifeSize Multipoint-24 - Extended Warranty - 3 Years	Each	B/C	8,925.00	20.0%	N/A	N/A	N/A	7,140.00
1000-2000-0153	LifeSize Multipoint-24 - Advanced Replacement - 1 Year	Each	B/C	2,000.00	20.0%	N/A	N/A	N/A	1,600.00
LifeSize Control -Single device license									
1000-0000-0005	LifeSize Control -Single device license	Each	A	499.00	20.0%	399.20	N/A	N/A	N/A
1000-1000-0005	LifeSize Control Single device license - Extended Warranty - 1 Year	Each	A	60.00	20.0%	N/A	N/A	N/A	48.00
LifeSize Control -Enterprise license									
1000-0000-0006	LifeSize Control -Enterprise license	Each	A	149,999.00	20.0%	119,999.20	N/A	N/A	N/A
1000-1000-0006	LifeSize Control Enterprise license - Extended Warranty - 1 Year	Each	A	22,500.00	20.0%	N/A	N/A	N/A	18,000.00

LifeSize Category Discounting				
Endpoints and Maintenance	N/A	A	N/A	20.0%
Bridges/Gateways	N/A	B/C	N/A	20.0%
Installation - This is not a manufacturer's category. It is a category offered by Expedite for LifeSize products. LifeSize does not offer installation.	N/A	D	N/A	20.0%

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

Expedite (mfg)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2 or 3 Years per U/M (Hr, Unit, etc.)
Bridging									
IP/ISDN-Broadcast-HOUR	Bridging Services/Broadcasting Streaming 5user - Continental US	Hour	N/A	50.00	12.0%	44.00	N/A	N/A	N/A
IP/ISDN-BRDG-20HRS-PP	Prepaid IP/ISDN Bridging Services/Broadcasting Streaming 5 user - 20 Hours	Each	N/A	1,000.00	24.0%	760.00	0.00	N/A	N/A
IP/ISDN-BRDG-50HRS-PP	Prepaid IP/ISDN Bridging Services/Broadcasting Streaming 5 user - 50 Hours	Each	N/A	2,500.00	34.0%	1,650.00	0.00	N/A	N/A
IP/ISDN-BRDG-100HRS-PP	Prepaid IP/ISDN Bridging Services/Broadcasting Streaming 5 user - 100 Hours	Each	N/A	5,000.00	44.0%	2,800.00	0.00	N/A	N/A
IP/ISDN-BRDG-200HRS-PP	Prepaid IP/ISDN Bridging Services/Broadcasting Streaming 5 user - 200 Hours	Each	N/A	10,000.00	50.0%	5,000.00	0.00	N/A	N/A
myVRM									
GP-myVRM-501	myVRM scheduling software, includes multipoint conference scheduling support for one (1) MCU with up to (50) ports, and (50) conference rooms/endpoints.	Port	N/A	1,500.00	20.0%	1,200.00	N/A	N/A	N/A
C-myVRM-INS1	myVRM Onsite Installation of GP-myVRM-501, including all modules purchased with the initial PO of the base pkg. Includes a 4 hour operator training.	Site	N/A	4,000.00	20.0%	N/A	3,200.00	N/A	N/A
C-myVRM-RINS	myVRM Remote Installation of GP-myVRM-501, including all modules purchased with the initial PO of the base pkg. A 4 hour Web based operator training class will be conducted at the conclusion of the installation process class.	Each	N/A	2,500.00	20.0%	N/A	2,000.00	N/A	N/A
GP-myVRMBasMaint	myVRM Basic Maintenance provides for software patches and updates to purchased software version. Upgrades may be purchased at anytime and added to the maintenance contract at a pro-rated cost.	Each	N/A	225.00	20.0%	N/A	N/A	N/A	180.00
GP-myVRMMaintPlus	myVRM Maintenance Plus provides for software patches and updates to purchased software version as well as upgrades to the basic version of the next release of software. Additional modules not identified as part of the basic version may be purchased at anytime and added to the maintenance contract at a prorated cost.	Each	N/A	285.00	20.0%	N/A	N/A	N/A	228.00

GP-myVRM-CAS	myVRM module for (1) additional bridge and cascading support	Each	N/A	1,500.00	20.0%	1,200.00	N/A	N/A	N/A
GP-myVRMBasMaint	myVRM Basic Maintenance provides for software patches and updates to purchased software version. Upgrades may be purchased at anytime and added to the maintenance contract at a pro-rated cost.	Each	N/A	225.00	20.0%	N/A	N/A	N/A	180.00
GP-myVRMMaintPlus	myVRM Maintenance Plus provides for software patches and updates to purchased software version as well as upgrades to the basic version of the next release of software. Additional modules not identified as part of the basic version may be purchased at anytime and added to the maintenance contract at a prorated cost.	Each	N/A	285.00	20.0%	N/A	N/A	N/A	228.00
GP-myVRM-Rm1	myVRM additional room/endpoint support, price is a per room/endpoint basis up to (100) rooms	Each	N/A	400.00	20.0%	320.00	N/A	N/A	N/A
GP-myVRMBasMaint	myVRM Basic Maintenance provides for software patches and updates to purchased software version. Upgrades may be purchased at anytime and added to the maintenance contract at a pro-rated cost.	Each	N/A	60.00	20.0%	N/A	N/A	N/A	48.00
GP-myVRMMaintPlus	myVRM Maintenance Plus provides for software patches and updates to purchased software version as well as upgrades to the basic version of the next release of software. Additional modules not identified as part of the basic version may be purchased at anytime and added to the maintenance contract at a prorated cost.	Each	N/A	76.00	20.0%	N/A	N/A	N/A	60.80
GP-myVRM-O/L	myVRM module for email support utilizing either Outlook or Lotus Notes	Each	N/A	25,000.00	20.0%	20,000.00	N/A	N/A	N/A
GP-myVRMBasMaint	myVRM Basic Maintenance provides for software patches and updates to purchased software version. Upgrades may be purchased at anytime and added to the maintenance contract at a pro-rated cost.	Each	N/A	3,750.00	20.0%	N/A	N/A	N/A	3,000.00
GP-myVRMMaintPlus	myVRM Maintenance Plus provides for software patches and updates to purchased software version as well as upgrades to the basic version of the next release of software. Additional modules not identified as part of the basic version may be purchased at anytime and added to the maintenance contract at a prorated cost.	Each	N/A	4,750.00	20.0%	N/A	N/A	N/A	3,800.00
GP-myVRM-A/V	myVRM module for A/V support	Each	N/A	25,000.00	20.0%	20,000.00	N/A	N/A	N/A
GP-myVRMBasMaint	myVRM Basic Maintenance provides for software patches and updates to purchased software version. Upgrades may be purchased at anytime and added to the maintenance contract at a pro-rated cost.	Each	N/A	3,750.00	20.0%	N/A	N/A	N/A	3,000.00

GP-myVRMMaintPlus	myVRM Maintenance Plus provides for software patches and updates to purchased software version as well as upgrades to the basic version of the next release of software. Additional modules not identified as part of the basic version may be purchased at anytime and added to the maintenance contract at a prorated cost.	Each	N/A	4,750.00	20.0%	N/A	N/A	N/A	3,800.00
GP-myVRM-C	myVRM module for catering support	Each	N/A	25,000.00	20.0%	20,000.00	N/A	N/A	N/A
GP-myVRMBasMaint	myVRM Basic Maintenance provides for software patches and updates to purchased software version. Upgrades may be purchased at anytime and added to the maintenance contract at a pro-rated cost.	Each	N/A	3,750.00	20.0%	N/A	N/A	N/A	3,000.00
GP-myVRMMaintPlus	myVRM Maintenance Plus provides for software patches and updates to purchased software version as well as upgrades to the basic version of the next release of software. Additional modules not identified as part of the basic version may be purchased at anytime and added to the maintenance contract at a prorated cost.	Each	N/A	4,750.00	20.0%	N/A	N/A	N/A	3,800.00
GP-myVRM-P2P	myVRM module for point to point support	Each	N/A	12,500.00	20.0%	10,000.00	N/A	N/A	N/A
GP-myVRMBasMaint	myVRM Basic Maintenance provides for software patches and updates to purchased software version. Upgrades may be purchased at anytime and added to the maintenance contract at a pro-rated cost.	Each	N/A	1,875.00	20.0%	N/A	N/A	N/A	1,500.00
GP-myVRMMaintPlus	myVRM Maintenance Plus provides for software patches and updates to purchased software version as well as upgrades to the basic version of the next release of software. Additional modules not identified as part of the basic version may be purchased at anytime and added to the maintenance contract at a prorated cost.	Each	N/A	2,375.00	20.0%	N/A	N/A	N/A	1,900.00
GP-myVRM-ARCH	myVRM module for archiving and streaming support	Each	N/A	12,500.00	20.0%	10,000.00	N/A	N/A	N/A
GP-myVRMBasMaint	myVRM Basic Maintenance provides for software patches and updates to purchased software version. Upgrades may be purchased at anytime and added to the maintenance contract at a pro-rated cost.	Each	N/A	1,875.00	20.0%	N/A	N/A	N/A	1,500.00
GP-myVRMMaintPlus	myVRM Maintenance Plus provides for software patches and updates to purchased software version as well as upgrades to the basic version of the next release of software. Additional modules not identified as part of the basic version may be purchased at anytime and added to the maintenance contract at a prorated cost.	Each	N/A	2,375.00	20.0%	N/A	N/A	N/A	1,900.00

GP-myVRM-RmTng	myVRM 2-day Web Conducted operator training. Maximum class total - 10	hour	N/A	75.00	20.0%	60.00	N/A	N/A	N/A
GP-myVRM-RmTng	myVRM 2-day Web Conducted operator training. Maximum class total - 10	diem	N/A	500.00	20.0%	400.00	N/A	N/A	N/A
Expedite Services									
BENCH	Bench Charge - Flat Rate	Hour	N/A	200.00	25.0%	150.00	N/A	N/A	N/A
HOURLY	Hourly Rate for AV Integration/installation of solutions including control systems and peripherals	Hour	N/A	200.00	25.0%	150.00	N/A	N/A	N/A
CONSULT	Consulting	Hour	N/A	200.00	25.0%	150.00	N/A	N/A	N/A
Expedite Custom Room - Small									
CROOMSM	Small Custom Room - LifeSize Express, Single 42" Display and Cart. Includes Installation, Training and 1 year Service	Each	N/A	N/A	N/A	9,999.00	N/A	N/A	N/A
CROOMSM2	Small Custom Room - LifeSize Express, Two 42" Display and Cart. Includes Installation, Training and 1 year Service	Each	N/A	N/A	N/A	11,999.00	N/A	N/A	N/A
Expedite Custom Room - Medium									
CROOMME	Medium Custom Room - LifeSize Team, 50" Display and Cart. Includes Installation, Training and 1 year Service	Each	N/A	N/A	N/A	12,249.00	N/A	N/A	N/A
CROOMME2	Medium Custom Room - LifeSize Team, two 50" Displays and Cart. Includes Installation, Training and 1 year Service	Each	N/A	N/A	N/A	13,999.00	N/A	N/A	N/A
Expedite Custom Room - Large									
CROOMLA	Medium Custom Room - LifeSize Room, 65" Display and Cart. Includes Installation, Training and 1 year Service	Each	N/A	N/A	N/A	25,999.00	N/A	N/A	N/A
Expedite Branded Service for Polycom Products									
SERVICES - VIEWSTATION FX, VS4000									
4870-00047-112 ex	Premier 1 Yr, ViewStation FX, 4000, Parts shipped premium day of call, phone support During Business Hours. Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) Sales End of Life 9-30-2005, EOL-Svc 9-30-2010	Each	N/A	1,095.00	16.0%	N/A	N/A	N/A	919.80
4870-00047-114 ex	Premier Plus, 1 Yr, ViewStation FX, 4000, Next Business Day Parts & Labor, support during Business Hours. Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) Sales End of Life 9-30-2005, EOL-Svc 9-30-2010*	Each	N/A	1,995.00	16.0%	N/A	N/A	N/A	1,675.80
4870-00047-115 ex	Premier Plus 2 Day, 1 Yr, ViewStation FX, 4000, 2nd Business Day Parts & Labor, Phone support during Business Hrs, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) Sales End of Life 9-30-2005, EOL-Svc 9-30-2010 *	Each	N/A	1,595.00	16.0%	N/A	N/A	N/A	1,339.80

4870-00047-312 ex	Premier 3 Year, ViewStation FX, 4000, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades, Sales End of Life 9-30-2005, EOL-Svc 9-30-2010	Each	N/A	2,630.00	16.0%	N/A	N/A	N/A	2,209.20
4870-00047-314 ex	Premier Plus, 3 Yr, ViewStation FX, VS4000, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades, Sales End of Life 9-30-2005, EOL-Svc 9-30-2010*	Each	N/A	4,790.00	16.0%	N/A	N/A	N/A	4,023.60
SERVICES - VIEWSTATION MP, H.323, 512									
4870-00048-112 ex	Premier 1 Yr, ViewStation EX, 323, MP, 512, Parts shipped premium day of call, Phone Support During Bus Hrs, SW Updates & Upgrades (prices for terms other than 1 Yr prorated accordingly) End of Life Sales 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10	Each	N/A	795.00	16.0%	N/A	N/A	N/A	667.80
4870-00048-114 ex	Premier Plus, 1 Yr, ViewStation EX, 323, MP, 512, Next Bus Day Parts & Onsite Labor, Phone support during Bus Hrs, Software Updates & upgrades (prices for terms other than 1 Yr prorated accordingly) End of Life Sales 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10 *	Each	N/A	1,395.00	16.0%	N/A	N/A	N/A	1,171.80
4870-00048-115 ex	Premier Plus 2 Day, 1 Yr, ViewStation EX, 323, MP, 512, 2nd Bus Day Parts & Onsite Labor, Phone support during Bus Hrs, SW Updates & Upgrades (prices for terms other than 1 Yr prorated accordingly) End of Life Sales 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10 *	Each	N/A	1,095.00	16.0%	N/A	N/A	N/A	919.80
4870-00048-162 ex	Ptr Prem Out of Warr, 1 Yr, VS EX, 323, MP, 512, Qualified Svc Partner Only, Parts shipped premium day of call, Phone Supp to Prt, SW Updates & Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10	Each	N/A	250.00	16.0%	N/A	N/A	N/A	210.00
4870-00048-164 ex	Partner Premier+, 1 Yr, ViewStation EX, 323, MP, 512, Next Business Day Parts & Onsite Labor, Phone support to Prt during Bus Hrs, SW Updates & Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10*	Each	N/A	1,045.00	16.0%	N/A	N/A	N/A	877.80
4870-00048-165 ex	Partner Premier+2 Day, 1 Yr ViewStation EX, 323, MP, 512, 2nd Bus Day Parts & Onsite Labor, Phone supp to Prt during Bus Hours, SW Updates & Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10*	Each	N/A	820.00	16.0%	N/A	N/A	N/A	688.80

4870-00048-312 ex	Premier 3 Year, ViewStation EX, 323, MP, 512, Parts shipped premium day of call, Phone Support During Business Hours, Software Updates & Upgrades, End of Life Sales 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10	Each	N/A	1,910.00	16.0%	N/A	N/A	N/A	1,604.40
4870-00048-314 ex	Premier Plus, 3 Year, ViewStation EX, 323, MP, 512, Next Business Day Parts & On-site Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades, End of Life Sales 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10*	Each	N/A	3,350.00	16.0%	N/A	N/A	N/A	2,814.00
SERVICES - VIEWSTATION SP, 384, 128									
4870-00049-112 ex	Premier 1 Yr, ViewStation SP128, SP384, 128, Parts shipped premium day of call, Phone Support During Business Hrs, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10	Each	N/A	500.00	16.0%	N/A	N/A	N/A	420.00
4870-00049-114 ex	Premier+, 1 Yr, ViewStation SP128, SP384, 128, Next Bus Day Parts & On-site Labor, Phone support during Bus Hrs, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10 *	Each	N/A	750.00	16.0%	N/A	N/A	N/A	630.00
4870-00049-115 ex	Premier+2 Day, 1 Yr, ViewStation SP128, SP384, 128, 2nd Bus Day Parts & On-site Labor, Phone support during Bus Hrs, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10 *	Each	N/A	600.00	16.0%	N/A	N/A	N/A	504.00
4870-00049-312 ex	Premier 3 Year, ViewStation SP128, SP384, 128, Parts shipped premium day of call, Phone Technical Support During Business Hours, Software Updates & Upgrades, End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10	Each	N/A	1,200.00	16.0%	N/A	N/A	N/A	1,008.00
4870-00049-314 ex	Premier Plus, 3 Yr, ViewStation SP128, SP384, 128, Next Business Day Parts & On-site Labor, Phone support during Business Hrs, Software Updates & Upgrades, End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10 *	Each	N/A	1,795.00	16.0%	N/A	N/A	N/A	1,507.80
Expedite Equipment - Items that Expedite sells as a reseller									
NT1	Network termination (NT1). For U-interface ISDN BRI. One required per BRI. Includes Power Supply. Available in U.S. and Canada only.	Each	N/A						

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

VTEL (mfg)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2 or 3 Years per U/M (Hr, Unit, etc.)
VTEL IPanels									
VTL-IPanel-3700	VTEL IPanel 3700. NTSC. IP only. Includes H.264 video codec with integrated PC, Windows XP PRO Operating System, 37" LCD flat panel display, DVD player, Professional Pan/Tilt/Zoom camera, two wired microphones (VTL-IP-MIC), H.239 data-sharing, RF wirele	Each	DP	6,295.00	10.0%	5,665.50	N/A	N/A	N/A
INSTALL	OnSite Installation	Each	D	1,400.00	10.0%	N/A	1,260.00	N/A	N/A
VTL-WARR-YR2	Second Year Parts & Software Warranty; Purchased at Time of Initial Order	Each	DW	800.00	10.0%	N/A	N/A	N/A	720.00
VTL-WARR-YR2&3	Three Year Total (from shipment) Parts & Software Warranty; Purchased at time of Initial Order	Each	DW	1,600.00	10.0%	N/A	N/A	N/A	1,440.00
VTL-APS-12	Annual Extended Parts & Software Warranty when not purchased at time of initial order.	Each	DW	1,200.00	10.0%	N/A	N/A	N/A	1,080.00
VTL-IPanel-4200	VTEL IPanel 4200. NTSC. IP only. Includes H.264 video codec with integrated PC, Windows XP PRO Operating System, 42" LCD flat panel display, DVD player, Professional Pan/Tilt/Zoom camera, two wired microphones (VTL-IP-MIC), H.239 data-sharing, RF wirele	Each	DP	6,595.00	10.0%	5,935.50	N/A	N/A	N/A
INSTALL	OnSite Installation	Each	D	1,400.00	10.0%	N/A	1,260.00	N/A	N/A
VTL-WARR-YR2	Second Year Parts & Software Warranty; Purchased at Time of Initial Order	Each	DW	800.00	10.0%	N/A	N/A	N/A	720.00
VTL-WARR-YR2&3	Three Year Total (from shipment) Parts & Software Warranty; Purchased at time of Initial Order	Each	DW	1,600.00	10.0%	N/A	N/A	N/A	1,440.00
VTL-APS-12	Annual Extended Parts & Software Warranty when not purchased at time of initial order.	Each	DW	1,200.00	10.0%	N/A	N/A	N/A	1,080.00

VTL-IPanel-4700	VTEL IPanel 4700. NTSC. IP only. Includes H.264 video codec with integrated PC, Windows XP PRO Operating System, 47" LCD flat panel display, DVD player, Professional Pan/Tilt/Zoom camera, two wired microphones (VTL-IP-MIC), H.239 data-sharing, RF wirele	Each	DP	6,995.00	10.0%	6,295.50	N/A	N/A	N/A
INSTALL	OnSite Installation	Each	D	1,400.00	10.0%	N/A	1,260.00	N/A	N/A
VTL-WARR-YR2	Second Year Parts & Software Warranty; Purchased at Time of Initial Order	Each	DW	800.00	10.0%	N/A	N/A	N/A	720.00
VTL-WARR-YR2&3	Three Year Total (from shipment) Parts & Software Warranty; Purchased at time of Initial Order	Each	DW	1,600.00	10.0%	N/A	N/A	N/A	1,440.00
VTL-APS-12	Annual Extended Parts & Software Warranty when not purchased at time of initial order.	Each	DW	1,200.00	10.0%	N/A	N/A	N/A	1,080.00
VTL-IPanel-5500	VTEL IPanel 5500. NTSC. IP only. Includes H.264 video codec with integrated PC, Windows XP PRO Operating System, 55" LCD flat panel display, DVD player, Professional Pan/Tilt/Zoom camera, two wired microphones (VTL-IP-MIC), H.239 data-sharing, RF wirele	Each	DP	9,995.00	10.0%	8,995.50	N/A	N/A	N/A
INSTALL	OnSite Installation	Each	D	1,400.00	10.0%	N/A	1,260.00	N/A	N/A
VTL-WARR-YR2	Second Year Parts & Software Warranty; Purchased at Time of Initial Order	Each	DW	800.00	10.0%	N/A	N/A	N/A	720.00
VTL-WARR-YR2&3	Three Year Total (from shipment) Parts & Software Warranty; Purchased at time of Initial Order	Each	DW	1,600.00	10.0%	N/A	N/A	N/A	1,440.00
VTL-APS-12	Annual Extended Parts & Software Warranty when not purchased at time of initial order.	Each	DW	1,200.00	10.0%	N/A	N/A	N/A	1,080.00
IPanel Options									
VTL-IP-MIC	Replacement or additional microphone for IPanel. Includes a connector so that two microphones can be directly attached to a long microphone cable from IPanel. Ideal for medium sized meeting room or classroom. IPanels can have up to three of these wired	Each	DP	99.00	10.0%	89.10	N/A	N/A	N/A
VTL-MIC-SOLO-WIRELESS	Wireless tabletop omni-directional microphone. Includes base station/charging stand, spread spectrum technology, and mute button capability. Replaces the standard wired microphones. IPanels can have up to two wireless microphones (either tabletop or la	Each	DP	595.00	10.0%	535.50	N/A	N/A	N/A
VTL-MIC-LAVALIER-WIRELESS	Wireless lavalier microphone. Includes base station/charging stand, spread spectrum technology, and mute button capability. Replaces the standard wired microphones. IPanels can have up to two wireless microphones (either tabletop or lavalier) without m	Each	DP	595.00	10.0%	535.50	N/A	N/A	N/A
VTL-IPanel-Wall-32/37/42	Wall Mount Kit for IPanel or 3700 or 4200 (Includes custom bracket to accommodate codec)	Each	DP	350.00	10.0%	315.00	N/A	N/A	N/A

VTL-IPanel-Ceiling	Ceiling Mount Kit for IPanel 3700 or 4200 (Includes custom bracket to accommodate codec)	Each	DP	600.00	10.0%	540.00	N/A	N/A	N/A
VTL-IPanel-MobileStand	Mobile Stand for IPanel 3700 or 4200. (Includes shelf for placement of wireless keyboard and custom bracket to accommodate codec)	Each	DP	1,600.00	10.0%	1,440.00	N/A	N/A	N/A
VTL-IPanel-Case	Travel/shipping case for IPanel 3700	Each	DP	1,995.00	10.0%	1,795.50	N/A	N/A	N/A
PC Panel Platforms									
VTL-PC-Panel-3700	VTEL PC Panel 3700. NTSC. IP only. Includes integrated XP Pro PC, 37" LCD flat panel HDTV display, wireless keyboard for all functions, and 12-month standard hardware/software warranty. Ships complete with Windows XP Pro. Does not include videoconferere	Each	DO	3,295.00	10.0%	2,965.50	N/A	N/A	N/A
VTL-PC-Panel-4200	VTEL PC Panel B144200. NTSC. IP only. Includes integrated XP Pro PC, 32" LCD flat panel HDTV display, wireless keyboard for all functions, and 12-month standard hardware/software warranty. Ships complete with Windows XP Pro. Does not include videoconf	Each	DO	3,595.00	10.0%	3,235.50	N/A	N/A	N/A
VTL-PC-Panel-4700	VTEL PC Panel 4700. NTSC. IP only. Includes integrated XP Pro PC, 47" LCD flat panel HDTV display, wireless keyboard for all functions, and 12-month standard hardware/software warranty. Ships complete with Windows XP Pro. Does not include videoconferere	Each	DO	3,995.00	10.0%	3,595.50	N/A	N/A	N/A
VTL-PC-Panel-5500	VTEL PC Panel 5500. NTSC. IP only. Includes integrated XP Pro PC, 55" LCD flat panel HDTV display, wireless keyboard for all functions, and 12-month standard hardware/software warranty. Ships complete with Windows XP Pro. Does not include videoconferere	Each	DO	6,995.00	10.0%	6,295.50	N/A	N/A	N/A
PC Panel Options									
VTL-H323VC-KIT	VTEL H.323 Standards-based videoconferencing software & PTZ camera. IP only. Includes H.264 video codec software for installation on a VTEL PC Panel platform, H.239 Data-sharing, Professional quality Pan/Tilt/Zoom camera & bracket, two microphones, wire	Each	DO	3,000.00	10.0%	2,700.00	N/A	N/A	N/A
Multipoint Solutions									
VTL-SIMPLE-MCU	One Year of Simple Multipoint Service. Includes use of a port on a dedicated bridge for multi-point calls thru the public internet. Also includes access to 500 kbps of bandwidth at the bridge site. One Simple Multipoint Service is required for each sim	Each	DC	500.00	0.0%	500.00	N/A	N/A	N/A
VTL-VCB6-INT	6 Port Internal Multipoint Control Unit. Internal 6 port MCU software that can be downloaded to an existing IPanel when available. Projected release date in Q3 2008.	Each	DO	3,000.00	10.0%	2,700.00	N/A	N/A	N/A

VTL-VPOINT+USBCAM	Software client for Windows-based PC, either desktop or laptop. Separate USB connected camera with built-in microphone is included. See notes below.	Each	DO	\$ 495.00	10.0%	445.50	N/A	N/A	N/A
-------------------	--	------	----	-----------	-------	--------	-----	-----	-----

VTEL Category Discounting				
Special Items	N/A	DC	N/A	0.0%
PC Panels, System Options & Field Upgrades	N/A	DO	N/A	10.0%
VTEL Services & Enhanced Warranties	N/A	DW	N/A	10.0%
VTEL IPanel Systems	N/A	DP	N/A	10.0%
Installation - This is not a manufacturer's category. It is a category offered by Expedite for VTEL products. VTEL does not offer installation.	N/A	D	N/A	20.0%

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

Starbak (mfg)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2 or 3 Years per U/M (Hr, Unit, etc.)
Starbak									
V3-0108	V3 Manager Portal Software and Chassis. Intel Quad Core 1U Rack.	Each	B	9,995.00	10.0%	8,995.50	N/A	N/A	N/A
SR 0202	Per diem installation fee plus actual out of pocket expenses.	Diem	D	2,200.00	10.0%	N/A	1,980.00	N/A	N/A
V3-0109	First year maintenance & support for Manager. (V3-0108)	Each	A	799.00	10.0%	N/A	N/A	N/A	719.10
V3-0106	Starbak Conference Engine 3 ports. 1U Rack.	Each	C	9,995.00	20.0%	7,996.00	N/A	N/A	N/A
SR 0202	Per diem installation fee plus actual out of pocket expenses.	Diem	D	2,200.00	10.0%	N/A	1,980.00	N/A	N/A
V3-0107	First year maintenance & support for Conference engine (SKU V3-0106).	Each	A	799.00	10.0%	N/A	N/A	N/A	719.10
V3-0206	Starbak Conference Engine 5 port Chassis. 1U Rack.	Each	C	15,995.00	20.0%	12,796.00	N/A	N/A	N/A
SR 0202	Per diem installation fee plus actual out of pocket expenses.	Diem	D	2,200.00	10.0%	N/A	1,980.00	N/A	N/A
V3-0207	First year maintenance & support for Conference engine (SKU V3-0206).	Each	A	1,280.00	10.0%	N/A	N/A	N/A	1,152.00
V3-0100	StarBak Encoder/Transcoder for Windows Media - 1U rack.	Each	C	5,995.00	20.0%	4,796.00	N/A	N/A	N/A
SR 0202	Per diem installation fee plus actual out of pocket expenses.	Diem	D	2,200.00	10.0%	N/A	1,980.00	N/A	N/A
V3-0101	One year maintenance & support Encoder/Transcoder for Windows Media (SKU 0100).	Each	A	479.00	10.0%	N/A	N/A	N/A	431.10
V3-0102	StarBak Encoder for Windows Media - Office System.	Each	C	4,995.00	20.0%	3,996.00	N/A	N/A	N/A
SR 0202	Per diem installation fee plus actual out of pocket expenses.	Diem	D	2,200.00	10.0%	N/A	1,980.00	N/A	N/A
V3-0103	One year maintenance & support Encoder for Windows Media (SKU 0102).	Each	A	399.00	10.0%	N/A	N/A	N/A	359.10
V3-0112	StarBak Delivery Node for Streaming/Archiving - 1U rack	Each	C	9,995.00	20.0%	7,996.00	N/A	N/A	N/A
SR 0202	Per diem installation fee plus actual out of pocket expenses.	Diem	D	2,200.00	10.0%	N/A	1,980.00	N/A	N/A
V3-0113	One year maintenance & support Delivery Node for Streaming/Archiving (SKU 0112).	Each	A	799.00	10.0%	N/A	N/A	N/A	719.10
V3-0114	StarBak Delivery Node for Streaming/Archiving - Office System	Each	C	4,995.00	20.0%	3,996.00	N/A	N/A	N/A

SR 0202	Per diem installation fee plus actual out of pocket expenses.	Diem	D	2,200.00	10.0%	N/A	1,980.00	N/A	N/A
V3-0115	One year maintenance & support Delivery Node for Streaming/Archiving (SKU 0114).	Each	A	399.00	10.0%	N/A	N/A	N/A	359.10
V3-0118	StarBak Display Engine for Windows Media Video and Digital Signage - Office System.	Each	B	1,995.00	10.0%	1,795.50	N/A	N/A	N/A
SR 0202	Per diem installation fee plus actual out of pocket expenses.	Diem	D	2,200.00	10.0%	N/A	1,980.00	N/A	N/A
V3-0119	One year maintenance & support Display Engine for Windows Media Video and Digital Signage - Office System (SKU 0118).	Each	A	159.00	10.0%	N/A	N/A	N/A	143.10
Training									
SR0204	Training for installation, administration and end-user training plus out of pocket expenses.	Each	D	2,600.00	10.0%	2,340.00	N/A	N/A	N/A

Starbak Category Discounting				
Service	N/A	A	N/A	10.0%
Hardware	N/A	B	N/A	10.0%
Hardware	N/A	C	N/A	20.0%
Installation/Training	N/A	D	N/A	10.0%

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

Radvision (mfg)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2 or 3 Years per U/M (Hr, Unit, etc.)
Radvision									
54780-00601	SCOPIA MCU 12: - 4 High Definition processed video ports - 12 standard definition video ports - 24 desktop video ports (up to 384Kbps) - 72 audio ports	Each	HW	30,000.00	40.22%	17,934.00	N/A	N/A	N/A
56005-00001	Installation	Diem	S	2,800.00	10.0%	N/A	2,520.00	N/A	N/A
INSTALL	Standard Call Center 5*8Software updateRemote Diagnostic	Each	S	1,200.00	10.0%	N/A	N/A	N/A	1,080.00
56004-00031	Silver Call Center 5*8Software update & upgradeRemote diagnostic	Each	S	1,500.00	10.0%	N/A	N/A	N/A	1,350.00
56004-00017	StandardPLUS Call Center 5*8SW updateHW RepairRemote diagnostic	Each	S	1,350.00	10.0%	N/A	N/A	N/A	1,215.00
56004-00032	Silver Plus Call Center 5*8HW repairSW update & UpgradeRemote diagnostic	Each	S	1,800.00	10.0%	N/A	N/A	N/A	1,620.00
56002-00008	Advanced Replacement Same day HW shipment (Please see SLA for more details)	Each	S	1,200.00	10.0%	N/A	N/A	N/A	1,080.00
56004-00006	24*7 Call Center Extended call center services	Each	S	1,200.00	10.0%	N/A	N/A	N/A	1,080.00
56004- 00005	Level 1 & 2 Direct support to END user	Each	S	1,500.00	10.0%	N/A	N/A	N/A	1,350.00
54780-00603	SCOPIA MCU 12: - 4 High Definition processed video ports - 12 standard definition video ports - 24 desktop video ports (up to 384Kbps) - 72 audio ports SCOPIA B40 Gateway - 4 BRI ISDN Connectivity.	Each	HW	43,000.00	40.22%	25,705.40	N/A	N/A	N/A

56005-00001	Installation	Diem	S	2,800.00	10.0%	N/A	2,520.00	N/A	N/A
INSTALL	Standard Call Center 5*8Software updateRemote Diagnostic	Each	S	1,720.00	10.0%	N/A	N/A	N/A	1,548.00
56004-00031	Silver Call Center 5*8Software update & upgradeRemote diagnostic	Each	S	2,150.00	10.0%	N/A	N/A	N/A	1,935.00
56004-00017	StandardPLUS Call Center 5*8SW updateHW RepairRemote diagnostic	Each	S	1,935.00	10.0%	N/A	N/A	N/A	1,741.50
56004-00032	Silver Plus Call Center 5*8HW repairSW update & UpgradeRemote diagnostic	Each	S	2,580.00	10.0%	N/A	N/A	N/A	2,322.00
56002-00008	Advanced Replacement Same day HW shipment (Please see SLA for more details)	Each	S	1,720.00	10.0%	N/A	N/A	N/A	1,548.00
56004-00006	24*7 Call Center Extended call center services	Each	S	1,720.00	10.0%	N/A	N/A	N/A	1,548.00
56004- 00005	Level 1 & 2 Direct support to END user	Each	S	2,150.00	10.0%	N/A	N/A	N/A	1,935.00
54780-00604	SCOPIA MCU 12: - 4 High Definition processed video ports - 12 standard definition video ports - 24 desktop video ports (up to 384Kbps) - 72 audio ports SCOPIA P20 Gateway - 2 PRI ISDN Connectivity.	Each	HW	55,000.00	40.22%	32,879.00	N/A	N/A	N/A
56005-00001	Installation	Diem	S	2,800.00	10.0%	N/A	2,520.00	N/A	N/A
INSTALL	Standard Call Center 5*8Software updateRemote Diagnostic	Each	S	2,200.00	10.0%	N/A	N/A	N/A	1,980.00
56004-00031	Silver Call Center 5*8Software update & upgradeRemote diagnostic	Each	S	2,750.00	10.0%	N/A	N/A	N/A	2,475.00
56004-00017	StandardPLUS Call Center 5*8SW updateHW RepairRemote diagnostic	Each	S	2,475.00	10.0%	N/A	N/A	N/A	2,227.50
56004-00032	Silver Plus Call Center 5*8HW repairSW update & UpgradeRemote diagnostic	Each	S	3,300.00	10.0%	N/A	N/A	N/A	2,970.00
56002-00008	Advanced Replacement Same day HW shipment (Please see SLA for more details)	Each	S	2,200.00	10.0%	N/A	N/A	N/A	1,980.00
56004-00006	24*7 Call Center Extended call center services	Each	S	2,200.00	10.0%	N/A	N/A	N/A	1,980.00
56004- 00005	Level 1 & 2 Direct support to END user	Each	S	2,750.00	10.0%	N/A	N/A	N/A	2,475.00
54780-00602	SCOPIA MCU 24: - 16 High Definition processed video ports - 24 standard definition video ports - 48 desktop video ports (up to 384Kbps) - 72 audio ports	Each	HW	50,000.00	40.22%	29,890.00	N/A	N/A	N/A
56005-00001	Installation	Diem	S	2,800.00	10.0%	N/A	2,520.00	N/A	N/A
INSTALL	Standard Call Center 5*8Software updateRemote Diagnostic	Each	S	2,000.00	10.0%	N/A	N/A	N/A	1,800.00
56004-00031	Silver Call Center 5*8Software update & upgradeRemote diagnostic	Each	S	2,500.00	10.0%	N/A	N/A	N/A	2,250.00
56004-00017	StandardPLUS Call Center 5*8SW updateHW RepairRemote diagnostic	Each	S	2,250.00	10.0%	N/A	N/A	N/A	2,025.00
56004-00032	Silver Plus Call Center 5*8HW repairSW update & UpgradeRemote diagnostic	Each	S	3,000.00	10.0%	N/A	N/A	N/A	2,700.00

56002-00008	Advanced Replacement Same day HW shipment (Please see SLA for more details)	Each	S	2,000.00	10.0%	N/A	N/A	N/A	1,800.00
56004-00006	24*7 Call Center Extended call center services	Each	S	2,000.00	10.0%	N/A	N/A	N/A	1,800.00
56004- 00005	Level 1 & 2 Direct support to END user	Each	S	2,500.00	10.0%	N/A	N/A	N/A	2,250.00
54780-00605	SCOPIA MCU 24: - 16 High Definition processed video ports - 24 standard definition video ports - 48 desktop video ports (up to 384Kbps) - 72 audio ports SCOPIA P20 Gateway - 2 PRI ISDN Connectivity.	Each	HW	75,000.00	40.22%	44,835.00	N/A	N/A	N/A
56005-00001	Installation	Diem	S	2,800.00	10.0%	N/A	2,520.00	N/A	N/A
INSTALL	Standard Call Center 5*8Software updateRemote Diagnostic	Each	S	3,000.00	10.0%	N/A	N/A	N/A	2,700.00
56004-00031	Silver Call Center 5*8Software update & upgradeRemote diagnostic	Each	S	3,750.00	10.0%	N/A	N/A	N/A	3,375.00
56004-00017	StandardPLUS Call Center 5*8SW updateHW RepairRemote diagnostic	Each	S	3,375.00	10.0%	N/A	N/A	N/A	3,037.50
56004-00032	Silver Plus Call Center 5*8HW repairSW update & UpgradeRemote diagnostic	Each	S	4,500.00	10.0%	N/A	N/A	N/A	4,050.00
56002-00008	Advanced Replacement Same day HW shipment (Please see SLA for more details)	Each	S	3,000.00	10.0%	N/A	N/A	N/A	2,700.00
56004-00006	24*7 Call Center Extended call center services	Each	S	3,000.00	10.0%	N/A	N/A	N/A	2,700.00
56004- 00005	Level 1 & 2 Direct support to END user	Each	S	3,750.00	10.0%	N/A	N/A	N/A	3,375.00
54780-00606	SCOPIA MCU 24: - 16 High Definition processed video ports - 24 standard definition video ports - 48 desktop video ports (up to 384Kbps) - 72 audio ports 2 x SCOPIA P20 Gateway - 4 PRI ISDN Connectivity.	Each	HW	95,000.00	40.22%	56,791.00	N/A	N/A	N/A
56005-00001	Installation	Diem	S	2,800.00	10.0%	N/A	2,520.00	N/A	N/A
INSTALL	Standard Call Center 5*8Software updateRemote Diagnostic	Each	S	3,800.00	10.0%	N/A	N/A	N/A	3,420.00
56004-00031	Silver Call Center 5*8Software update & upgradeRemote diagnostic	Each	S	4,750.00	10.0%	N/A	N/A	N/A	4,275.00
56004-00017	StandardPLUS Call Center 5*8SW updateHW RepairRemote diagnostic	Each	S	4,275.00	10.0%	N/A	N/A	N/A	3,847.50
56004-00032	Silver Plus Call Center 5*8HW repairSW update & UpgradeRemote diagnostic	Each	S	5,700.00	10.0%	N/A	N/A	N/A	5,130.00
56002-00008	Advanced Replacement Same day HW shipment (Please see SLA for more details)	Each	S	3,800.00	10.0%	N/A	N/A	N/A	3,420.00
56004-00006	24*7 Call Center Extended call center services	Each	S	3,800.00	10.0%	N/A	N/A	N/A	3,420.00
56004- 00005	Level 1 & 2 Direct support to END user	Each	S	4,750.00	10.0%	N/A	N/A	N/A	4,275.00

54880-00612	SCOPIA 400 (dual power supply) including: - 1 x SCOPIA MCU card - 2 x SCOPIA MVP card Supporting: - 32 High Definition processed video ports - 48 Standard Definition video ports - 96 desktop video ports (up to 384Kbps) - 96 audio ports	Each	HW	96,000.00	40.22%	57,388.80	N/A	N/A	N/A
56005-00001	Installation	Diem	S	2,800.00	10.0%	N/A	2,520.00	N/A	N/A
INSTALL	Standard Call Center 5*8Software updateRemote Diagnostic	Each	S	3,840.00	10.0%	N/A	N/A	N/A	3,456.00
56004-00031	Silver Call Center 5*8Software update & upgradeRemote diagnostic	Each	S	4,800.00	10.0%	N/A	N/A	N/A	4,320.00
56004-00017	StandardPLUS Call Center 5*8SW updateHW RepairRemote diagnostic	Each	S	4,320.00	10.0%	N/A	N/A	N/A	3,888.00
56004-00032	Silver Plus Call Center 5*8HW repairSW update & UpgradeRemote diagnostic	Each	S	5,760.00	10.0%	N/A	N/A	N/A	5,184.00
56002-00008	Advanced Replacement Same day HW shipment (Please see SLA for more details)	Each	S	3,840.00	10.0%	N/A	N/A	N/A	3,456.00
56004-00006	24*7 Call Center Extended call center services	Each	S	3,840.00	10.0%	N/A	N/A	N/A	3,456.00
56004- 00005	Level 1 & 2 Direct support to END user	Each	S	4,800.00	10.0%	N/A	N/A	N/A	4,320.00
54880-00613	SCOPIA 400 (dual power supply) including: - 1 x SCOPIA MCU card - 3 x SCOPIA MVP card Supporting: - 48 High Definition processed video ports - 72 Standard Definition video ports - 96 desktop video ports (up to 384Kbps) - 96 audio ports	Each	HW	144,000.00	40.22%	86,083.20	N/A	N/A	N/A
56005-00001	Installation	Diem	S	2,800.00	10.0%	N/A	2,520.00	N/A	N/A
INSTALL	Standard Call Center 5*8Software updateRemote Diagnostic	Each	S	5,760.00	10.0%	N/A	N/A	N/A	5,184.00
56004-00031	Silver Call Center 5*8Software update & upgradeRemote diagnostic	Each	S	7,200.00	10.0%	N/A	N/A	N/A	6,480.00
56004-00017	StandardPLUS Call Center 5*8SW updateHW RepairRemote diagnostic	Each	S	6,480.00	10.0%	N/A	N/A	N/A	5,832.00
56004-00032	Silver Plus Call Center 5*8HW repairSW update & UpgradeRemote diagnostic	Each	S	8,640.00	10.0%	N/A	N/A	N/A	7,776.00
56002-00008	Advanced Replacement Same day HW shipment (Please see SLA for more details)	Each	S	5,760.00	10.0%	N/A	N/A	N/A	5,184.00
56004-00006	24*7 Call Center Extended call center services	Each	S	5,760.00	10.0%	N/A	N/A	N/A	5,184.00
56004- 00005	Level 1 & 2 Direct support to END user	Each	S	7,200.00	10.0%	N/A	N/A	N/A	6,480.00

Radvision Category Discounting				
Hardware	N/A	HW	N/A	40.22%
Software	N/A	SW	N/A	40.22%
Service	N/A	S	N/A	10.0%

| _____

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

Avteq (mfg)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2 or 3 Years per U/M (Hr, Unit, etc.)
Avteq									
ViewMount Series - ROLLABOUT STANDS									
RPS-1000S	Supports up to one 65" plasma or LCD screen. All steel construction, (12" deep inside) comes standard with 8u 19" rack mount bracket, 6 port power module, superior audio module, and integrated adjustable camera shelf.	Each	N/A	3,999.00	23.5%	3,059.24	N/A	N/A	N/A
RPS-1000L	Supports up to two 50" plasma or LCD screens. All steel construction, (12" deep inside) comes standard with 8u 19" rack mount bracket, 6 port power module, superior audio module, and integrated adjustable camera shelf.	Each	N/A	4,399.00	23.5%	3,365.24	N/A	N/A	N/A
RPS-1000S-E	All the features and functions of the RPS-1000S, includes an extended back panel, which increases the internal depth to 15 1/2" to mount extra deep equipment in rack mount space.	Each	N/A	4,299.00	23.5%	3,288.74	N/A	N/A	N/A
RPS-1000L-E	All the features and functions of the RPS-1000L, includes an extended back panel, which increases the internal depth to 15 1/2" to mount extra deep equipment in rack mount space.	Each	N/A	4,699.00	23.5%	3,594.74	N/A	N/A	N/A
RPS-500S	Supports one plasma or LCD screen up to 37" to 65", includes universal mounting bracket, one adjustable height shelf, wire management in rear, adjustable camera platform and 6 port APC power module.	Each	N/A	1,199.00	23.5%	917.24	N/A	N/A	N/A
RPS-500L	Supports two plasma or LCD screens up to 37" to 52", includes universal mounting bracket, one adjustable height shelf, wire management in rear, adjustable camera platform and 6 port APC power module.	Each	N/A	1,599.00	23.5%	1,223.24	N/A	N/A	N/A
VMS-100L	internal depth to 15 1/2" to mount extra deep equipment in rack mount space.	Each	N/A	2,400.00	23.5%	1,836.00	N/A	N/A	N/A
RPS-400	Supports one plasma or LCD screen up to 20" to 42". All steel construction. Comes standard with 6 port APC power module, one adjustable height shelf, universal screen mounting bracket, and camera shelf. ***UPS Shippable \$99 within 48 cont. states***	Each	N/A	799.00	23.5%	611.24	N/A	N/A	N/A

ViewMount Series - ACCESSORIES									
RPS-AS1	Accessory shelf for use with RPS-1000S/L	Each	N/A	99.00	23.5%	75.74	N/A	N/A	N/A
RPS-AS4	19" Accessory shelf for use with RPS-400	Each	N/A	49.00	23.5%	37.49	N/A	N/A	N/A
RPS-AS5	19" Accessory shelf for use with RPS-500S/L	Each	N/A	99.00	23.5%	75.74	N/A	N/A	N/A
PSM-200	M-Audio speaker set for AVTEQ Carts. Includes the M-Audio speakers and shelf. Units will come preinstalled	Each	N/A	499.00	23.5%	381.74	N/A	N/A	N/A
HDC-6	Set of 6" Heavy Duty Casters for GMP Series, RPS-1000 and RPS-500 Carts. Single wheel caster. Grey	Each	N/A	200.00	23.5%	153.00	N/A	N/A	N/A
AX-PS-XX	Additional shelf can be added to the PS-100L or PS-50. Choose between the above screen (ABV).	Each	N/A	198.00	23.5%	151.47	N/A	N/A	N/A
PS-50	24" back plate and one shelf. Center camera shelf will only work on "L" carts and mounts. Below camera	Each	N/A	378.00	23.5%	289.17	N/A	N/A	N/A
VS-500	Acrylic stand to vertically mount codec on any surface. Perfectly integrates the HDX-9000 series codec behind the screen on the RPS-1000S and RPS-1000L. This product carries a lifetime warranty.	Each	N/A	299.00	23.5%	228.74	N/A	N/A	N/A
ViewMount Series - PLASMA AND LCD SOLUTIONS									
ViewMount Series - WALL MOUNTS									
PS-100S	Universal videoconferencing wall mounting kit. Includes single screen wall mount for screens 32" to 65", one 32" or 24" back plate to accommodate various screen sizes, one above screen shelf and one below screen shelf. Accommodates split form factor systems as well as systems with subwoofers.	Each	N/A	776.00	23.5%	593.64	N/A	N/A	N/A
PS-100L-CTR	PS-100L with the alternative center mounted camera platform.	Each	N/A	1,128.00	23.5%	862.92	N/A	N/A	N/A
PS-100L	Universal video conferencing wall mounting kit. Includes dual screen wall mount for two screens up to 50", one 32" or 24" back plate to accommodate various screen sizes, one above screen shelf and one below screen shelf. Accommodates split form factor systems as well as systems with	Each	N/A	1,128.00	23.5%	862.92	N/A	N/A	N/A
ViewMount Series - ACCESSORIES									
VM-AS-100	15" Center mounted shelf, with borders to prevent sliding (needs VM-ARK-100)	Each	N/A	130.00	23.5%	99.45	N/A	N/A	N/A
Plana Series - PLASMA AND LCD SOLUTIONS									
APA	Rear screen mounted, adjustable height camera mount.	Each	N/A	399.00	23.5%	305.24	N/A	N/A	N/A

TT-1	Table top mounting system. Secures one 37" to 65" screen to cart without using the screen manufacturers' stand. Comes with integrated adjustable height camera stand to suspend a camera or set top system above the plasma or LCD. Easy cable routing featur	Each	N/A	795.00	23.5%	608.18	N/A	N/A	N/A
TT-2	Table top mounting system. Secures dual 50" screens to cart without using the screen manufacturers stand. Comes with integrated adjustable height camera stand to suspend a camera or set top system above the plasma or LCD screens.	Each	N/A	995.00	23.5%	761.18	N/A	N/A	N/A
PLANA SERIES - WOOD CART									
RMP-250S-TT1	32" Tall Cart holds up to one 42" Plasma or LCD screen, all wood top and base, easy access rear panel, tempered tinted glass door, (20.5" deep inside), comes standard with 6 port power module, and one adjustable shelf. Includes universal screen mounting	Each	N/A	2,195.00	23.5%	1,679.18	N/A	N/A	N/A
PLANA SERIES - METAL CARTS									
GMP-200S-TT1	32" Tall cart holds up to one 42" Plasma or LCD screen. All steel construction, (14" deep inside) comes standard with 19" 12U rack mount bracket in front and rear, and 6 port power module. Includes universal screen mounting system and set-top camera mou	Each	N/A	2,480.00	23.5%	1,897.20	N/A	N/A	N/A
GMP-350S-TT1	32" Tall cart holds up to one 42" Plasma or LCD screen. All steel construction, (19.75" deep inside) comes standard with 19" 12U rack mount bracket in front and rear, and 6 port power module. Extra deep to provide more space for larger systems. Include	Each	N/A	2,755.00	23.5%	2,107.58	N/A	N/A	N/A
GMP-300S-TT1	42" Tall cart holds up to one 42" Plasma or LCD screen. All steel construction, (19.75" deep inside) comes standard with 19" 17U rack mount bracket in front and rear, 6 port power module, and adjustable shelf. Extra deep to provide more space for larger	Each	N/A	2,820.00	23.5%	2,157.30	N/A	N/A	N/A
PLANA SERIES - WOOD CART									
RMP-250M-TT1	32" Tall Cart holds up to one 42" to 50" plasma or LCD screen, all wood top and base, easy access rear panel, tempered tinted glass door, (20.5" deep inside), comes standard with 6 port power module, and one adjustable shelf. Includes universal screen mo	Each	N/A	2,560.00	23.5%	1,958.40	N/A	N/A	N/A
PLANA SERIES - METAL CARTS									

GMP-200M-TT1	32" Tall cart holds up to one 42" to 50" Plasma or LCD screen. All steel construction, (14" deep inside) comes standard with 19" 12U rack mount bracket in front and rear, 6 port power module, and one adjustable shelf. Includes universal screen mounting	Each	N/A	2,754.00	23.5%	2,106.81	N/A	N/A	N/A
GMP-350M-TT1	32" Tall cart holds up to one 42" to 50" Plasma or LCD screen. All steel construction, (19.75" deep inside) comes standard with 19" 12U rack mount bracket in front and rear, and 6 port power module. Extra deep to provide more space for larger systems.	Each	N/A	3,034.00	23.5%	2,321.01	N/A	N/A	N/A
GMP-300M-TT1	42" Tall cart holds up to one 42" to 50" Plasma or LCD screen. All steel construction, (19.75" deep inside) comes standard with 19" 17U rack mount bracket in front and rear, 6 port power module, and adjustable shelf. Extra deep to provide more space for	Each	N/A	3,169.00	23.5%	2,424.29	N/A	N/A	N/A

PLASMA AND LCD SOLUTIONS

PLANA SERIES - WOOD CART

RMP-250L-TT1	32" Tall Wood Cart holds up to one 65" or up to two 50" plasma or LCD screens, all wood top and base, easy access rear panel, tempered tinted glass door, (20.5" deep inside), comes standard with 6 port power module. Includes universal screen mounting sys	Each	N/A	2,746.00	23.5%	2,100.69	N/A	N/A	N/A
RMP-250L-TT2	32" Tall Wood Cart holds up to one 65" or up to two 50" plasma or LCD screens, all wood top and base, easy access rear panel, tempered tinted glass door, (20.5" deep inside), comes standard with 6 port power module. Includes universal screen mounting sys	Each	N/A	2,924.00	23.5%	2,236.86	N/A	N/A	N/A

PLANA SERIES - METAL CARTS

GMP-200L-TT1	32" Tall cart holds up to one 65" or up to two 50" plasma or LCD screens. All steel construction, (14" deep inside) comes standard with 19" 12U rack mount bracket in front and rear, 6 port power module, and adjustable shelf. Includes universal screen mo	Each	N/A	2,938.00	23.5%	2,247.57	N/A	N/A	N/A
GMP-200L-TT2	32" Tall cart holds up to one 65" or up to two 50" plasma or LCD screens. All steel construction, (14" deep inside) comes standard with 19" 12U rack mount bracket in front and rear, 6 port power module, and adjustable shelf. Includes universal screen mo	Each	N/A	3,114.00	23.5%	2,382.21	N/A	N/A	N/A
GMP-350L-TT1	32" Tall cart holds up to one 65" or up to two 50" plasma or LCD screens. All steel construction, (19.75" deep inside) comes standard with 19" 12U rack mount bracket in front and rear, 6 port power module, and adjustable shelf. Extra deep to provide mor	Each	N/A	3,221.00	23.5%	2,464.07	N/A	N/A	N/A

GMP-350L-TT2	32" Tall cart holds up to one 65" or up to two 50" plasma or LCD screens. All steel construction. (19.75" deep inside) comes standard with 19" 12U rack mount bracket in front and rear, 6 port power module, and adjustable shelf. Extra deep to provide mor	Each	N/A	3,999.00	23.5%	3,059.24	N/A	N/A	N/A
GMP-300L-TT1	42" Tall cart holds up to one 65" or up to two 50" plasma or LCD screens. All steel construction. (19.75" deep inside) comes standard with 19" 17U rack mount bracket in front and rear, 6 port power module, and adjustable shelf. Extra deep to provide more	Each	N/A	3,354.00	23.5%	2,565.81	N/A	N/A	N/A
GMP-300L-TT2	42" Tall cart holds up to one 65" or up to two 50" plasma or LCD screens. All steel construction. (19.75" deep inside) comes standard with 19" 17U rack mount bracket in front and rear, 6 port power module, and adjustable shelf. Extra deep to provide more	Each	N/A	3,534.00	23.5%	2,703.51	N/A	N/A	N/A

PLANA SERIES - ACCESSORIES

RM-7000	This special rear panel accomodates the VSX-7000 subwoofer. The panel comes pre-installed and can be ordered with any RM-250 monitor or plasma cart.	Each	N/A	100.00	23.5%	76.50	N/A	N/A	N/A
AW-5	Caster upgrade for any GM-200 cart. 5" Heavy-duty casters.	Each	N/A	200.00	23.5%	153.00	N/A	N/A	N/A
GM-7000	Secures VSX-7000 subwoofer behind vented front panel. This option comes pre-installed and can be	Each	N/A	110.00	23.5%	84.15	N/A	N/A	N/A
GM-9000	Extended rear panel for GM-200 provides extra interior space to accommodate cables for systems over 13" deep.	Each	N/A	275.00	23.5%	210.38	N/A	N/A	N/A
VS-500	Acrylic stand to vertically mount codee on any surface	Each	N/A	349.00	23.5%	266.99	N/A	N/A	N/A
ACS-200	Shelf sits on top of plasma or LCD screen. Arms adjust in to 'bug' screen.	Each	N/A	325.00	23.5%	248.63	N/A	N/A	N/A
VMB1B	Bracket adapts VMPU-100 and TT-1 for use with Samsung 50" and all 61" Plasma screens	Each	N/A	60.00	23.5%	45.90	N/A	N/A	N/A
Alogo	Custom Door Logo * 10 days * lead needed for logo	Each	N/A	30.00	23.5%	22.95	N/A	N/A	N/A
AS-200	Accessory shelf for GM-200, 14" deep	Each	N/A	90.00	23.5%	68.85	N/A	N/A	N/A
AS-300	Accessory Shelf for GM-350 or GM-300, 20" deep	Each	N/A	93.00	23.5%	71.15	N/A	N/A	N/A
PWR	6 outlet APC surge protector	Each	N/A	26.00	23.5%	19.89	N/A	N/A	N/A
PSM-100	Amplified Speaker Module (fits GM-200, GM-350, and GM-300 series)	Each	N/A	745.00	23.5%	569.93	N/A	N/A	N/A

MONITOR CARTS

OPTIMA SERIES - WOOD CARTS

RM-150	32" Tall Cart holds up to one 36" monitor, adjustable shelf, easy access rear panel, black laminate finish, dual tempered tinted glass doors, (18" deep inside), comes standard with 6 port power module	Each	N/A	945.00	23.5%	722.93	N/A	N/A	N/A
RM-250S	32" Tall Cart holds up to one 36" monitor, all wood top and base, easy access rear panel, tempered tinted glass door, (20.5" deep inside), comes standard with 6 port power module.	Each	N/A	1,195.00	23.5%	914.18	N/A	N/A	N/A
RM-250L	32" Tall Cart holds up to two 32" monitors, all wood top and base, easy access rear panel, tempered tinted glass door, (20.5" deep inside), comes standard with 6 port power module.	Each	N/A	1,495.00	23.5%	1,143.68	N/A	N/A	N/A
OPTIMA SERIES - ACCESSORIES									
RM-7000	This special rear panel accomodates the V SX-7000 subwoofer. The panel comes pre-installed and can be ordered with any RM-250 monitor or plasma cart.	Each	N/A	100.00	23.5%	76.50	N/A	N/A	N/A
ACERO SERIES - METAL CARTS									
GM-200S	32" Tall Cart holds up to one 36" monitor, all steel construction, (14" deep inside), comes standard with 19" 12U rack mount bracket in front and rear, 6 port power module and adjustable shelf. Optional audio module available	Each	N/A	1,645.00	23.5%	1,258.43	N/A	N/A	N/A
GM-200P	32" Tall cart holds includes adjustable height camera platform. All steel construction, (14" deep inside) comes standard with 19" 12RU rack mount bracket in front and rear, M-Audio speaker set, and 6 port APC power module. For use with rooms with installed displays and projectors.	Each	N/A	2,399.00	23.5%	1,835.24	N/A	N/A	N/A
CC-50	Steel Communication Cabinet. 27L x 24W x 25H. 10U, standard 19" rack rails. Front and rear adjustable depth rack rails. Removable side panels for easy access. Stackable up to 3 units for additional space. Durable black powder coat finish.	Each	N/A	898.00	23.5%	686.97	N/A	N/A	N/A
REVO-2	4RU 19" rack mountable slide out drawer for (2) single channel Revolabs microphones.	Each	N/A	289.00	23.5%	221.09	N/A	N/A	N/A
REVO-HD	4RU 19" rack mountable slide out drawer for up to (2) Revolabs Executive HD systems.	Each	N/A	289.00	23.5%	221.09	N/A	N/A	N/A

REVO-S	6RU 19" rack mountable slide out drawer for Revolabs Fusion system.	Each	N/A	399.00	23.5%	305.24	N/A	N/A	N/A
REVO-HD4	4RU 19" rack mountable slide out drawer for up to (4) Revolabs Executive HD systems.	Each	N/A	289.00	23.5%	221.09	N/A	N/A	N/A
CREDENZA	AVTEQ Credenza. Capable of supporting dual screens up to 70" or single displays 60"-103". Includes sliding, rotating 12RU rack from Middle Atlantic as well as additional storage in cabinets. Available in blonde, cherry and mahogany. 79"Lx24"Wx29"H. Lead time 4 weeks.	Each	N/A	7,999.00	23.5%	6,119.24	N/A	N/A	N/A
CREDENZA FRAME	AVTEQ Credenza frame only. Includes metal frame to support dual screens up to 70" or single displays 60"-103". Includes sliding rotating 12u rack from Middle Atlantic as well as 2 additional storage cabinets. Will include CAD drawings for custom millwork or stone work for doors, top and sides. 79"Lx24"Wx29"H.	Each	N/A	5,999.00	23.5%	4,589.24	N/A	N/A	N/A
TMP-600	AVTEQ Telemedicine Supports 42". 20" deep 0 New Product* TMP-600 Cart, a single display up to 42". All steel construction, (20 inside) comes standard with 16RU of rack space and 6 port APC rackmountable power strip and 2 adjustable shelves. Also includes universal screen mounting system and adjustable camera mount.	Each	N/A	3,495.00	23.5%	2,673.68	N/A	N/A	N/A
TMP-600-TT2	AVTEQ Telemedicine Cart. Supports dual displays up to 32". All steel construction, (20" deep inside) comes standard with 16RU of rack space and 6 port APC rackmountable power strip and 2 adjustable shelves. Also includes universal screen mounting system and adjustable camera mount.	Each	N/A	3,695.00	23.5%	2,826.68	N/A	N/A	N/A
WM-32	Low-profile universal wall mount for screens up to 32"	Each	N/A	119.00	23.5%	91.04	N/A	N/A	N/A
WM-32T	Universal wall mount for screens up to 32". Mount has 15 degree tilt capability	Each	N/A	119.00	23.5%	91.04	N/A	N/A	N/A
WM-52	Low-profile universal wall mount for screens 32" to 52"	Each	N/A	195.00	23.5%	149.18	N/A	N/A	N/A

WM-52T	Universal wall mount for screens 32" to 52". Mount has 15 degree tilt capability	Each	N/A	195.00	23.5%	149.18	N/A	N/A	N/A
WM-70	Low profile universal wall mount for screens 52" to 70"	Each	N/A	329.00	23.5%	251.69	N/A	N/A	N/A
WM-70T	Universal wall mount for screen 52" to 70". Mount has 15 degree tilt capability	Each	N/A	329.00	23.5%	251.69	N/A	N/A	N/A
CM-1	Ceiling mount for 32-65" displays. Includes adjustable bracket ranging from 3ft to 5ft in length and mount for display. Hardware for mounting into stone, concrete and hollow block.	Each	N/A	299.00	23.5%	228.74	N/A	N/A	N/A
GM-200L	32" Tall cart holds up to two 32" monitors. All steel construction. (14" deep inside), comes standard with 19" 12U rack mount bracket in front and rear, 6 port power module and adjustable shelf. Optional audio module available.	Each	N/A	1,845.00	23.5%	1,411.43	N/A	N/A	N/A
GM-350S	32" Tall Single Monitor cart holds up to one 36" monitor. Extra deep to provide more space for larger systems. (19.75" deep inside). All Steel Construction. Comes standard with 19" 12U rack mount in front and rear, 6 port power module and adjustable she	Each	N/A	1,845.00	23.5%	1,411.43	N/A	N/A	N/A
GM-350L	32" Tall Dual Monitor Cart holds up to two 32" monitors. Extra deep to provide more space for larger systems. (19.75" deep inside) All steel construction. Comes standard with 19" 12U rack mount in front and rear, 6 port power module and adjustable she	Each	N/A	2,045.00	23.5%	1,564.43	N/A	N/A	N/A
SABIO SERIES - METAL CARTS									
GM-300S	42" Tall Single Monitor cart holds up to one 36" monitor (19.75" deep inside) All steel construction. Comes standard with 19" 17U rack mount in front and rear, 6 port power module, and adjustable shelf. Extra deep to provide more space for larger systems	Each	N/A	1,895.00	23.5%	1,449.68	N/A	N/A	N/A

GM-300L	42" Tall Dual Monitor cart holds up to two 32" monitors. (19.75" deep inside) All steel construction, comes standard with 19" 17U rack mount in front and rear, 6 port power module and adjustable shelf. Extra deep to provide more space for larger systems	Each	N/A	2,095.00	23.5%	1,602.68	N/A	N/A	N/A
ACERO AND SABIO SERIES - ACCESSORIES									
Alogo	Custom Door Logo * 10 days lead needed for logo	Each	N/A	30.00	23.5%	22.95	N/A	N/A	N/A
AS-200	Accessory shelf for GM-200, 15" deep	Each	N/A	90.00	23.5%	68.85	N/A	N/A	N/A
AS-300	Accessory Shelf for GM-300, 20" deep	Each	N/A	93.00	23.5%	71.15	N/A	N/A	N/A
PSM-100	Amplified Speaker Module fits GM-200, GM-350, and GM-300 carts	Each	N/A	745.00	23.5%	569.93	N/A	N/A	N/A
AMS-S1	94" tiedown strap with black buckle for single monitor	Each	N/A	40.00	23.5%	30.60	N/A	N/A	N/A
AMS-D1	188" tiedown strap with black buckle for dual carts	Each	N/A	45.00	23.5%	34.43	N/A	N/A	N/A

Avteq				
All	N/A	N/A	N/A	23.50%

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

3touch (mfg)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2 or 3 Years per U/M (Hr, Unit, etc.)
3touch									
3TS1	3T Room Booking Server License - Server license need 1 per site/ company	Per Site/ Per Room	N/A	1,998.00	5.00%	1,898.10	N/A	N/A	N/A
3TS02	3touch Presentation & Content - Ability to push content	Per Site/ Per Room	N/A	698.00	5.00%	663.10	N/A	N/A	N/A
3TH101	Room Booking - Hardware panel for outside the door room booking	Per Site/ Per Room	N/A	1,115.00	5.00%	1,059.25	N/A	N/A	N/A
3TS03	Room control Integration /3touch	Per Site/ Per Room	N/A	198.00	5.00%	188.10	N/A	N/A	N/A
3TS04	3T per room - Equipment Monitor Module	Per Site/ Per Room	N/A	198.00	5.00%	188.10	N/A	N/A	N/A
3TH201	Encoder to create an mpeg 1/2/4 stream on the network (DVDetc)	Per Site/ Per Room	N/A	2,398.80	5.00%	2,278.86	N/A	N/A	N/A
3TH202	Encoder to create an mpeg 1/2/4 stream on the network for upto 6 satellite channels	Per Site/ Per Room	N/A	9,598.80	5.00%	9,118.86	N/A	N/A	N/A
3TS05	Software module in the room that allows you to tune into the Streams created at 7 & 8 above	Per Site/ Per Room	N/A	250.00	5.00%	237.50	N/A	N/A	N/A
3TS06	Online hosted solution that allows scheduled multizone digital signage on any screen globally	Per Site/ Per Room	N/A	1,378.00	5.00%	1,309.10	N/A	N/A	N/A
3TRI	Remote installation with Integrator assistance via Phone, email & remote access support	Per Site/ Per Room	N/A	2,999.00	5.00%	2,849.05	N/A	N/A	N/A
3TOS	Engineers on site based on an average of 30 rooms in a single location where the cabling and wiring is already in place	Per Site/ Per Room	N/A	5,750.00	5.00%	5,462.50	N/A	N/A	N/A
3TD	Onsite installation per Day	Per Diem	N/A	1,000.00	5.00%	950.00	N/A	N/A	N/A
3TT	Onsite Training per day	Per Diem	N/A	1,000.00	5.00%	950.00	N/A	N/A	N/A

#touch				
All	N/A	N/A	N/A	5.00%

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

Adtran (mfg)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2 or 3 Years per U/M (Hr, Unit, etc.)
Adtran									
3127082-E	6 foot 8 conductor silver satin modular cable for DSU standstone products. RJ45 connector on both ends.	Each	N/A	\$10.00	7.0%	9.30	N/A	N/A	N/A
1100101L12	ACES Remote telephone support of customer installation of ATLAS 830, ATLAS 890 with 8 or less option modules.	Each	N/A	1,685.00	20.0%	1,348.00	N/A	N/A	N/A
1100101L13	ACES Remote telephone support of customer installation of ATLAS 890 with 9 or more option modules.	Each	N/A	2,250.00	20.0%	1,800.00	N/A	N/A	N/A
1100101L16	ACES Remote telephone support of customer installation of NetVanta VPN Client 100 Users	Each	N/A	3,995.00	20.0%	3,196.00	N/A	N/A	N/A
1100101L4	ACES Remote telephone support of customer installation of TA 608, 612	Each	N/A	375.00	20.0%	300.00	N/A	N/A	N/A
1100101L7	ACES Remote telephone support of customer installation of TA 616, 624, 850	Each	N/A	500.00	20.0%	400.00	N/A	N/A	N/A
1100101L8	ACES Remote telephone support of customer installation of ATLAS 550	Each	N/A	750.00	20.0%	600.00	N/A	N/A	N/A
1100101N10	ACES Remote telephone support of customer installation of upgrade for NetVanta routers and switches to the Enhanced Feature Pack.	Each	N/A	375.00	20.0%	300.00	N/A	N/A	N/A
1100101N11	ACES Remote telephone support of customer installation of NetVanta 5305 Substrate T3 Bundle	Each	N/A	1,795.00	20.0%	1,436.00	N/A	N/A	N/A
1100102L12	ACES On Site Installation of ATLAS 830, ATLAS 890 with 8 or less option modules.	Each	N/A	3,495.00	20.0%	2,796.00	N/A	N/A	N/A
1100102L13	ACES On Site Installation of ATLAS 890 with 9 or more option modules.	Each	N/A	4,595.00	20.0%	3,676.00	N/A	N/A	N/A
1100102L4	ACES On Site Installation of TA 608, 612	Each	N/A	990.00	20.0%	792.00	N/A	N/A	N/A
1100102L7	ACES On Site Installation of TA 616, 624, 850	Each	N/A	1,265.00	20.0%	1,012.00	N/A	N/A	N/A
1100102L8	ACES On Site Installation of ATLAS 550	Each	N/A	1,815.00	20.0%	1,452.00	N/A	N/A	N/A
1100102N10	ACES On Site Installation of upgrade for NetVanta routers and switches to the Enhanced Feature Pack.	Each	N/A	715.00	20.0%	572.00	N/A	N/A	N/A
1100102N11	ACES On Site Installation of NetVanta 5305 Substrate T3 Bundle	Each	N/A	3,595.00	20.0%	2,876.00	N/A	N/A	N/A
1100103L12	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of ATLAS 830, ATLAS 890 with 8 or less option modules.	Each	N/A	2,528.00	20.0%	2,022.40	N/A	N/A	N/A
1100103L13	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of ATLAS 890 with 9 or more option modules.	Each	N/A	3,375.00	20.0%	2,700.00	N/A	N/A	N/A
1100103L4	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of TA 608, 612	Each	N/A	563.00	20.0%	450.40	N/A	N/A	N/A
1100103L7	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of TA 616, 624, 850	Each	N/A	750.00	20.0%	600.00	N/A	N/A	N/A
1100103L8	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of ATLAS 550	Each	N/A	1,125.00	20.0%	900.00	N/A	N/A	N/A
1100103N10	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta routers and switches to the Enhanced Feature Pack.	Each	N/A	563.00	20.0%	450.40	N/A	N/A	N/A
1100103N4	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of 320s, 3430, 3448, 3450 or 3458 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	593.00	20.0%	474.40	N/A	N/A	N/A
1100103N5	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of 320s, 3120, 3130, 3430, 3448, 3450 or 3458 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	818.00	20.0%	654.40	N/A	N/A	N/A
1100103N6	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta 3305, 1224R, 1224STR(PoE) Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	818.00	20.0%	654.40	N/A	N/A	N/A
1100103N7	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of 4305, 1224R, 1224STR(PoE), Enhanced Install (includes BGP, IGMP, QOS, VPN), 1335 Excludes WiFi	Each	N/A	1,073.00	20.0%	858.40	N/A	N/A	N/A
1100103N8	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta 4305, 4430 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,073.00	20.0%	858.40	N/A	N/A	N/A
1100103N9	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of 4305, 4430 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	1,343.00	20.0%	1,074.40	N/A	N/A	N/A
1100104L12	ACES Sunday/Holiday Remote telephone support of customer installation of ATLAS 830, ATLAS 890 with 8 or less option modules.	Each	N/A	3,370.00	20.0%	2,696.00	N/A	N/A	N/A
1100104L13	ACES Sunday/Holiday Remote telephone support of customer installation of ATLAS 890 with 9 or more option modules.	Each	N/A	4,500.00	20.0%	3,600.00	N/A	N/A	N/A

1100104L4	ACES Sunday/Holiday Remote telephone support of customer installation of TA 608, 612	Each	N/A	750.00	20.0%	600.00	N/A	N/A	N/A
1100104L7	ACES Sunday/Holiday Remote telephone support of customer installation of TA 616, 624, 850	Each	N/A	1,000.00	20.0%	800.00	N/A	N/A	N/A
1100104L8	ACES Sunday/Holiday Remote telephone support of customer installation of ATLAS 550	Each	N/A	1,500.00	20.0%	1,200.00	N/A	N/A	N/A
1100104N4	ACES Sunday/Holiday Remote telephone support of customer installation of 320x, 3430, 3448, 3450 or 3458 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	790.00	20.0%	632.00	N/A	N/A	N/A
1100104N5	ACES Sunday/Holiday Remote telephone support of customer installation of 320x, 3120, 3130, 3430, 3448, 3450 or 3458 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	1,090.00	20.0%	872.00	N/A	N/A	N/A
1100104N6	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta 3305, 1224R, 1224STR(PoE) Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,090.00	20.0%	872.00	N/A	N/A	N/A
1100104N7	ACES Sunday/Holiday Remote telephone support of customer installation of 3305, 1224R, 1224STR(PoE), Enhanced Install (includes BGP, IGMP, QOS, VPN) 1335 Excludes WiFi	Each	N/A	1,430.00	20.0%	1,144.00	N/A	N/A	N/A
1100104N8	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta 4305, 4430 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,430.00	20.0%	1,144.00	N/A	N/A	N/A
1100104N9	ACES Sunday/Holiday Remote telephone support of customer installation of 4305, 4430 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	1,790.00	20.0%	1,432.00	N/A	N/A	N/A
1100105L12	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) ATLAS 890 with 8 or less option modules	Each	N/A	5,243.00	20.0%	4,194.40	N/A	N/A	N/A
1100105L13	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) ATLAS 890 with 9 or more option modules	Each	N/A	6,893.00	20.0%	5,514.40	N/A	N/A	N/A
1100105L4	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) TA 608, 612	Each	N/A	1,485.00	20.0%	1,188.00	N/A	N/A	N/A
1100105L7	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) TA 616, 624, 850	Each	N/A	1,898.00	20.0%	1,518.40	N/A	N/A	N/A
1100105L8	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) ATLAS 550	Each	N/A	2,723.00	20.0%	2,178.40	N/A	N/A	N/A
1100105N10	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) NetVanta routers and switches to the Enhanced Feature Pack	Each	N/A	1,073.00	20.0%	858.40	N/A	N/A	N/A
1100105N4	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) of 320x, 3430, 3448, 3450 or 3458 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,073.00	20.0%	858.40	N/A	N/A	N/A
1100105N5	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) of 320x, 3120, 3130, 3430, 3448, 3450 or 3458 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	1,485.00	20.0%	1,188.00	N/A	N/A	N/A
1100105N6	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) of NetVanta 3305, 1224R, 1224STR(PoE) Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,485.00	20.0%	1,188.00	N/A	N/A	N/A
1100105N7	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) of 3305, 1224R, 1224STR(PoE), Enhanced Install (includes BGP, IGMP, QOS, VPN) 1335 Excludes WiFi	Each	N/A	1,943.00	20.0%	1,554.40	N/A	N/A	N/A
1100105N8	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) of NetVanta 4305, 4430 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,943.00	20.0%	1,554.40	N/A	N/A	N/A
1100105N9	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) of 4305, 4430 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	2,593.00	20.0%	1,914.40	N/A	N/A	N/A
1100106L12	ACES Sunday/Holiday On-Site Installation of ATLAS 830, ATLAS 890 with 8 or less option modules	Each	N/A	6,990.00	20.0%	5,592.00	N/A	N/A	N/A
1100106L13	ACES Sunday/Holiday On-Site Installation of ATLAS 890 with 9 or more option modules	Each	N/A	9,190.00	20.0%	7,352.00	N/A	N/A	N/A
1100106L4	ACES Sunday/Holiday On-Site Installation of TA 608, 612	Each	N/A	1,980.00	20.0%	1,584.00	N/A	N/A	N/A
1100106L8	ACES Sunday/Holiday On-Site Installation of ATLAS 550	Each	N/A	3,630.00	20.0%	2,904.00	N/A	N/A	N/A
1100106N10	ACES Sunday/Holiday On-Site Installation of upgrade for NetVanta routers and switches to the Enhanced Feature Pack	Each	N/A	1,430.00	20.0%	1,144.00	N/A	N/A	N/A
1100106N4	ACES Sunday/Holiday On-Site Installation of 320x, 3430, 3448, 3450 or 3458 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,430.00	20.0%	1,144.00	N/A	N/A	N/A
1100106N5	ACES Sunday/Holiday On-Site Installation of 320x, 3120, 3130, 3430, 3448, 3450 or 3458 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	1,980.00	20.0%	1,584.00	N/A	N/A	N/A
1100106N6	ACES Sunday/Holiday On-Site Installation of NetVanta 3305, 1224R, 1224STR(PoE) Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,980.00	20.0%	1,584.00	N/A	N/A	N/A
1100106N7	ACES Sunday/Holiday On-Site Installation of 3305, 1224R, 1224STR(PoE), Enhanced Install (includes BGP, IGMP, QOS, VPN) 1335 Excludes WiFi	Each	N/A	2,590.00	20.0%	2,072.00	N/A	N/A	N/A
1100106N8	ACES Sunday/Holiday On-Site Installation of NetVanta 4305, 4430 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	2,590.00	20.0%	2,072.00	N/A	N/A	N/A
1100106N9	ACES Sunday/Holiday On-Site Installation of 4305, 4430 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	3,190.00	20.0%	2,552.00	N/A	N/A	N/A
1100201M10	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 830	Each	N/A	2,160.00	20.0%	1,728.00	N/A	N/A	N/A
1100201M18	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 890	Each	N/A	3,995.00	20.0%	3,196.00	N/A	N/A	N/A
1100201M4	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	210.00	20.0%	168.00	N/A	N/A	N/A
1100201M8	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	690.00	20.0%	552.00	N/A	N/A	N/A
1100201N11	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305 Subrate T3 Bundle	Each	N/A	1,585.00	20.0%	1,268.00	N/A	N/A	N/A
1100201N2	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	117.00	20.0%	93.60	N/A	N/A	N/A
1100201N3	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3805, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	160.00	20.0%	128.00	N/A	N/A	N/A

1100201N4	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	265.00	20.0%	212.00	N/A	N/A	N/A
1100201N5	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) or 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	337.00	20.0%	269.60	N/A	N/A	N/A
1100201N6	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Netvanta 1224STR(PoE) or 3450 w/ Enhanced Feature Pack, 1335(PoE) non-WiFi, or Netvanta 3458(PoE), 4305, 4430 w/Standard Feature Pack.	Each	N/A	354.00	20.0%	283.20	N/A	N/A	N/A
1100201N7	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Netvanta 3458(PoE), 4305, 4430 w/Enhanced Feature Pack	Each	N/A	540.00	20.0%	432.00	N/A	N/A	N/A
1100201N8	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/ Standard Feature Pack	Each	N/A	895.00	20.0%	716.00	N/A	N/A	N/A
1100201N9	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/ Enhanced Feature Pack.	Each	N/A	1,095.00	20.0%	876.00	N/A	N/A	N/A
1100202M10	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Atlas 830	Each	N/A	2,880.00	20.0%	2,304.00	N/A	N/A	N/A
1100202M18	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Atlas 890	Each	N/A	5,995.00	20.0%	4,796.00	N/A	N/A	N/A
1100202M4	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 608, 612, 616	Each	N/A	280.00	20.0%	224.00	N/A	N/A	N/A
1100202M8	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers ATLAS 550	Each	N/A	920.00	20.0%	736.00	N/A	N/A	N/A
1100202N11	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	2,065.00	20.0%	1,652.00	N/A	N/A	N/A
1100202N2	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	174.00	20.0%	139.20	N/A	N/A	N/A
1100202N3	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	238.00	20.0%	190.40	N/A	N/A	N/A
1100202N4	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	385.00	20.0%	308.00	N/A	N/A	N/A
1100202N5	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week NetVanta 1224STR(PoE) or 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	412.00	20.0%	329.60	N/A	N/A	N/A
1100202N6	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Netvanta 1224STR(PoE) or 3450 w/ Enhanced Feature Pack, 1335(PoE) non WiFi, Netvanta 3548(PoE), 4305, 4430 w/Standard Features Pack.	Each	N/A	476.00	20.0%	380.80	N/A	N/A	N/A
1100202N7	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Netvanta 3458(PoE), 4305, 4430 w/Enhanced Feature Pack	Each	N/A	720.00	20.0%	576.00	N/A	N/A	N/A
1100202N8	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 5305 w/ Standard Feature Pack	Each	N/A	1,345.00	20.0%	1,076.00	N/A	N/A	N/A
1100202N9	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 5305 w/ Enhanced Feature Pack.	Each	N/A	1,595.00	20.0%	1,276.00	N/A	N/A	N/A
1100203M10	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 830	Each	N/A	3,600.00	20.0%	2,880.00	N/A	N/A	N/A
1100203M18	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 890	Each	N/A	6,995.00	20.0%	5,596.00	N/A	N/A	N/A
1100203M4	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	350.00	20.0%	280.00	N/A	N/A	N/A
1100203M8	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	1,150.00	20.0%	920.00	N/A	N/A	N/A
1100203N11	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	2,395.00	20.0%	1,916.00	N/A	N/A	N/A
1100203N2	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	209.00	20.0%	167.20	N/A	N/A	N/A
1100203N3	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	286.00	20.0%	228.80	N/A	N/A	N/A
1100203N4	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	395.00	20.0%	316.00	N/A	N/A	N/A
1100203N5	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) or 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	495.00	20.0%	396.00	N/A	N/A	N/A

1100203N6	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) or 3450 w/Enhanced Feature Pack, 1335(PoE) non-WiFi, NetVanta 3458(PoE), 4305, 4430 w/Standard Feature Pack.	Each	N/A	572.00	20.0%	457.60	N/A	N/A	N/A
1100203N7	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3458(PoE), 4305, 4430 w/Enhanced Feature Pack	Each	N/A	900.00	20.0%	720.00	N/A	N/A	N/A
1100203N8	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/Standard Feature Pack	Each	N/A	1,495.00	20.0%	1,196.00	N/A	N/A	N/A
1100203N9	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/Enhanced Feature Pack	Each	N/A	1,795.00	20.0%	1,436.00	N/A	N/A	N/A
1100204M10	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 830	Each	N/A	3,960.00	20.0%	3,168.00	N/A	N/A	N/A
1100204M18	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 890	Each	N/A	7,495.00	20.0%	5,996.00	N/A	N/A	N/A
1100204M4	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	385.00	20.0%	308.00	N/A	N/A	N/A
1100204M8	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	1,265.00	20.0%	1,012.00	N/A	N/A	N/A
1100204N11	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	2,635.00	20.0%	2,108.00	N/A	N/A	N/A
1100204N2	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	239.00	20.0%	191.20	N/A	N/A	N/A
1100204N3	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	327.00	20.0%	261.60	N/A	N/A	N/A
1100204N4	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	495.00	20.0%	396.00	N/A	N/A	N/A
1100204N5	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) or 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	566.00	20.0%	452.80	N/A	N/A	N/A
1100204N6	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) or 3450 w/Enhanced Feature Pack, 1335(PoE) non-WiFi, or NetVanta 3458, 4305, 4430 w/Standard Feature Pack.	Each	N/A	654.00	20.0%	523.20	N/A	N/A	N/A
1100204N7	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3458, 4305, 4430 w/Enhanced Feature Pack	Each	N/A	990.00	20.0%	792.00	N/A	N/A	N/A
1100204N8	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/Standard Feature Pack	Each	N/A	1,645.00	20.0%	1,316.00	N/A	N/A	N/A
1100204N9	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/Enhanced Feature Pack	Each	N/A	1,995.00	20.0%	1,596.00	N/A	N/A	N/A
1100205M10	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers Atlas 830	Each	N/A	5,040.00	20.0%	4,032.00	N/A	N/A	N/A
1100205M18	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers Atlas 890	Each	N/A	9,495.00	20.0%	7,596.00	N/A	N/A	N/A
1100205M4	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 608, 612, 616	Each	N/A	446.00	20.0%	356.80	N/A	N/A	N/A
1100205M8	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers ATLAS 550	Each	N/A	1,610.00	20.0%	1,288.00	N/A	N/A	N/A
1100205N11	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	3,335.00	20.0%	2,668.00	N/A	N/A	N/A
1100205N2	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	267.00	20.0%	213.60	N/A	N/A	N/A
1100205N3	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	366.00	20.0%	292.80	N/A	N/A	N/A
1100205N4	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	545.00	20.0%	436.00	N/A	N/A	N/A
1100205N5	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 1224STR(PoE) or 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	633.00	20.0%	506.40	N/A	N/A	N/A

1100205N6	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers Netvanta 1224STR(PoE) or 3450 w/Enhanced Feature Pack, 1335(PoE) non-WiFi, Netvanta 3458(PoE), 4305, 4430 w/Standard Feature Pack.	Each	N/A	732.00	20.0%	585.60	N/A	N/A	N/A
1100205N7	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers Netvanta 3458(PoE), 4305, 4430 w/Enhanced Feature Pack.	Each	N/A	1,238.00	20.0%	990.40	N/A	N/A	N/A
1100205N8	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 5305 w/ Standard Feature Pack	Each	N/A	2,095.00	20.0%	1,676.00	N/A	N/A	N/A
1100205N9	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 5305 w/ Enhanced Feature Pack.	Each	N/A	2,495.00	20.0%	1,996.00	N/A	N/A	N/A
1100301M10	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 830	Each	N/A	5,832.00	20.0%	4,665.60	N/A	N/A	N/A
1100301M18	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 890	Each	N/A	10,787.00	20.0%	8,629.60	N/A	N/A	N/A
1100301M4	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	567.00	20.0%	453.60	N/A	N/A	N/A
1100301M8	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	1,863.00	20.0%	1,490.40	N/A	N/A	N/A
1100301N2	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	316.00	20.0%	252.80	N/A	N/A	N/A
1100301N3	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	432.00	20.0%	345.60	N/A	N/A	N/A
1100301N4	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	716.00	20.0%	572.80	N/A	N/A	N/A
1100301N5	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) (no 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	910.00	20.0%	728.00	N/A	N/A	N/A
1100301N6	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Netvanta 1224STR(PoE) or 3450 w/ Enhanced Feature Pack, 1335(PoE) non-WiFi, Netvanta 3458(PoE), 4305, 4430 w/Standard Feature Pack.	Each	N/A	956.00	20.0%	764.80	N/A	N/A	N/A
1100301N7	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Netvanta 3458(PoE), 4305, 4430 w/Enhanced Feature Pack	Each	N/A	1,458.00	20.0%	1,166.40	N/A	N/A	N/A
1100301N8	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/ Standard Feature Pack	Each	N/A	2,417.00	20.0%	1,933.60	N/A	N/A	N/A
1100302M10	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Atlas 830	Each	N/A	7,776.00	20.0%	6,220.80	N/A	N/A	N/A
1100302M18	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Atlas 890	Each	N/A	16,187.00	20.0%	12,949.60	N/A	N/A	N/A
1100302M4	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 608, 612, 616	Each	N/A	756.00	20.0%	604.80	N/A	N/A	N/A
1100302M8	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers ATLAS 550	Each	N/A	2,484.00	20.0%	1,987.20	N/A	N/A	N/A
1100302N11	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	5,575.00	20.0%	4,460.00	N/A	N/A	N/A
1100302N2	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	470.00	20.0%	376.00	N/A	N/A	N/A
1100302N3	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	643.00	20.0%	514.40	N/A	N/A	N/A
1100302N4	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	1,040.00	20.0%	832.00	N/A	N/A	N/A
1100302N5	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 1224STR(PoE) (no 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	1,112.00	20.0%	889.60	N/A	N/A	N/A
1100302N6	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Netvanta 1224STR(PoE) or 3450 w/ Enhanced Feature Pack, 1335(PoE) non WiFi, Netvanta 3548(PoE), 4305, 4430 w/Standard Feature Pack.	Each	N/A	1,285.00	20.0%	1,028.00	N/A	N/A	N/A
1100302N7	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Netvanta 3458(PoE), 4305, 4430 w/Enhanced Feature Pack	Each	N/A	1,944.00	20.0%	1,555.20	N/A	N/A	N/A
1100302N8	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 5305 w/ Standard Feature Pack	Each	N/A	3,632.00	20.0%	2,905.60	N/A	N/A	N/A
1100302N9	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 5305 w/ Enhanced Feature Pack.	Each	N/A	4,307.00	20.0%	3,445.60	N/A	N/A	N/A
1100303M10	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 830	Each	N/A	9,720.00	20.0%	7,776.00	N/A	N/A	N/A

1100303M18	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 890	Each	N/A	18,887.00	20.0%	15,109.60	N/A	N/A	N/A
1100303M4	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	945.00	20.0%	756.00	N/A	N/A	N/A
1100303M8	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	3,105.00	20.0%	2,484.00	N/A	N/A	N/A
1100303N11	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	6,466.00	20.0%	5,172.80	N/A	N/A	N/A
1100303N2	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	564.00	20.0%	451.20	N/A	N/A	N/A
1100303N3	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	722.00	20.0%	617.60	N/A	N/A	N/A
1100303N4	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	1,067.00	20.0%	853.60	N/A	N/A	N/A
1100303N5	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) or 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	1,337.00	20.0%	1,069.60	N/A	N/A	N/A
1100303N6	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Netvanta 1224STR(PoE) or 3450 w/Enhanced Feature Pack, 1335(PoE) non-WiFi, Netvanta 3458(PoE), 4305, 4430 w/Standard Feature Pack.	Each	N/A	1,544.00	20.0%	1,235.20	N/A	N/A	N/A
1100303N7	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Netvanta 3458(PoE), 4305, 4430 w/Enhanced Feature Pack	Each	N/A	2,430.00	20.0%	1,944.00	N/A	N/A	N/A
1100303N8	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/Standard Feature Pack	Each	N/A	4,037.00	20.0%	3,229.60	N/A	N/A	N/A
1100303N9	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/Enhanced Feature Pack	Each	N/A	4,847.00	20.0%	3,877.60	N/A	N/A	N/A
1100304M10	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 830	Each	N/A	10,692.00	20.0%	8,553.60	N/A	N/A	N/A
1100304M18	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 890	Each	N/A	20,237.00	20.0%	16,189.60	N/A	N/A	N/A
1100304M4	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	1,040.00	20.0%	832.00	N/A	N/A	N/A
1100304M8	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	3,416.00	20.0%	2,732.80	N/A	N/A	N/A
1100304N11	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	7,114.00	20.0%	5,691.20	N/A	N/A	N/A
1100304N2	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	645.00	20.0%	516.00	N/A	N/A	N/A
1100304N3	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	883.00	20.0%	706.40	N/A	N/A	N/A
1100304N4	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Enhanced Feature Pack or 1224R w/Standard Feature Pack	Each	N/A	1,337.00	20.0%	1,069.60	N/A	N/A	N/A
1100304N5	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) or 3450 w/Standard Feature Pack or 1224R w/Enhanced Feature Pack	Each	N/A	1,528.00	20.0%	1,222.40	N/A	N/A	N/A
1100304N6	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Netvanta 1224STR(PoE) or 3450 w/Enhanced Feature Pack, 1335(PoE) non-WiFi, Netvanta 3458(PoE), 4305, 4430 w/Standard Feature Pack.	Each	N/A	1,766.00	20.0%	1,412.80	N/A	N/A	N/A
1100304N7	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Netvanta 3458(PoE), 4305, 4430 w/Enhanced Feature Pack	Each	N/A	2,673.00	20.0%	2,138.40	N/A	N/A	N/A
1100304N8	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/Standard Feature Pack	Each	N/A	4,442.00	20.0%	3,553.60	N/A	N/A	N/A
1100304N9	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 w/Enhanced Feature Pack	Each	N/A	5,387.00	20.0%	4,309.60	N/A	N/A	N/A
1100305M10	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers Atlas 890 or 830	Each	N/A	13,608.00	20.0%	10,886.40	N/A	N/A	N/A

1100305M18	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers Atlas 800 or 830	Each	N/A	25,637.00	20.0%	20,509.60	N/A	N/A	N/A
1100305M4	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 608, 612, 616	Each	N/A	1,204.00	20.0%	963.20	N/A	N/A	N/A
1100305M8	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers ATLAS 550	Each	N/A	4,347.00	20.0%	3,477.60	N/A	N/A	N/A
1100305N11	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	8,999.00	20.0%	7,199.20	N/A	N/A	N/A
1100305N2	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	721.00	20.0%	576.80	N/A	N/A	N/A
1100305N3	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	988.00	20.0%	790.40	N/A	N/A	N/A
1100305N4	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 3305, 3448 with Enhanced Feature Pack	Each	N/A	1,472.00	20.0%	1,177.60	N/A	N/A	N/A
1100305N5	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 1224STR(PdE) or 3450 w/Standard Feature Pack	Each	N/A	1,709.00	20.0%	1,367.20	N/A	N/A	N/A
1100305N6	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 1224STR(PdE) or 3450 w/ Enhanced Feature Pack, 1335(PdE) excludes WiFi, or NetVanta 3458(PdE), 4305, 4430 w/Standard Feature Pack	Each	N/A	1,976.00	20.0%	1,580.80	N/A	N/A	N/A
1100305N7	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 3458(PdE), 4305, 4430 w/Enhanced Feature Pack	Each	N/A	3,343.00	20.0%	2,674.40	N/A	N/A	N/A
1100305N8	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 5305 w/ Standard Feature Pack	Each	N/A	5,657.00	20.0%	4,525.60	N/A	N/A	N/A
1100305N9	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 5305 w/ Enhanced Feature Pack	Each	N/A	6,737.00	20.0%	5,389.60	N/A	N/A	N/A
1100401L1	Hourly rate for non-contracted on site support during normal business hours, can also be used to bill travel time. Does not include any applicable freight charges for equipment dispatched under emergency circumstances.	Each	N/A	250.00	20.0%	200.00	N/A	N/A	N/A
1100401L2	Hourly rate for non-contracted on site support after normal business hours, can also be used to bill travel time. Applicable for Weekday evenings and Saturdays.	Each	N/A	375.00	20.0%	300.00	N/A	N/A	N/A
1100401L3	Hourly rate for non-contracted on site support on Sundays or Holidays, can also be used to bill travel time.	Each	N/A	500.00	20.0%	400.00	N/A	N/A	N/A
1100401L4	Hourly rate for non-contracted remote support during normal business hours, can also be used to bill travel time.	Each	N/A	125.00	20.0%	100.00	N/A	N/A	N/A
1100401L5	Hourly rate for non-contracted remote support after normal business hours, can also be used to bill travel time. Applicable for Weekday evenings and Saturdays.	Each	N/A	188.00	20.0%	150.40	N/A	N/A	N/A
1100401L6	Hourly rate for non-contracted remote support on Sundays or Holidays, can also be used to bill travel time.	Each	N/A	250.00	20.0%	200.00	N/A	N/A	N/A
1100402L1	Expedite fee for scheduling on-site installations with less than 5 business day notification	Each	N/A	500.00	20.0%	400.00	N/A	N/A	N/A
1100402L2	Expedite fee for scheduling remote installation support with less than 5 business day notification	Each	N/A	250.00	20.0%	200.00	N/A	N/A	N/A
1100403L1	Site not ready fee charged for site visit for installation when site is not ready and a return trip is necessary to perform the installation	Each	N/A	300.00	20.0%	240.00	N/A	N/A	N/A
1100403L2	Site not ready fee charged for rescheduling remote installation when site is not ready and the installation must be rescheduled	Each	N/A	150.00	20.0%	120.00	N/A	N/A	N/A
1100409L1	Rescheduling fee charged when on site installation is rescheduled less than 24 Business Hours prior to the scheduled installation.	Each	N/A	300.00	20.0%	240.00	N/A	N/A	N/A
1100409L2	Rescheduling fee charged when remote installation is rescheduled less than 24 Business Hours prior to the scheduled installation.	Each	N/A	150.00	20.0%	120.00	N/A	N/A	N/A
1100501M10	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 800 or 830	Each	N/A	9,720.00	20.0%	7,776.00	N/A	N/A	N/A
1100501M18	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 800	Each	N/A	17,978.00	20.0%	14,382.40	N/A	N/A	N/A
1100501M4	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	945.00	20.0%	756.00	N/A	N/A	N/A
1100501M8	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	3,105.00	20.0%	2,484.00	N/A	N/A	N/A
1100501N11	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 5305 Subrate T3 Bundle	Each	N/A	7,133.00	20.0%	5,706.40	N/A	N/A	N/A
1100501N2	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 320X or 3430 with Standard Feature Pack	Each	N/A	527.00	20.0%	421.60	N/A	N/A	N/A
1100501N3	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Standard Feature Pack, or NetVanta 320X, 3430 w/Enhanced Feature Pack	Each	N/A	720.00	20.0%	576.00	N/A	N/A	N/A
1100501N4	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 3305, 3448 with Enhanced Feature Pack	Each	N/A	1,193.00	20.0%	954.40	N/A	N/A	N/A
1100501N5	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PdE) or 3450 w/Standard Feature Pack	Each	N/A	1,517.00	20.0%	1,213.60	N/A	N/A	N/A

1100501N6	30 minute phone response, next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 1224STR(PoE) or 3450 w/Enhanced Feature Pack, 1335(PoE) non-WiFi, or NetVanta 3450(PoE), 4305, 4430 w/Standard Feature Pack.	Each	N/A	1,593.00	20.0%	1,274.40	N/A	N/A	N/A
1100502M10	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Atlas 800 or 830	Each	N/A	12,960.00	20.0%	10,368.00	N/A	N/A	N/A
1100502M18	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers Atlas 890	Each	N/A	26,978.00	20.0%	21,582.40	N/A	N/A	N/A
1100502M4	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 608, 612, 616	Each	N/A	1,260.00	20.0%	1,008.00	N/A	N/A	N/A
1100502M8	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers ATLAS 550	Each	N/A	4,140.00	20.0%	3,312.00	N/A	N/A	N/A
1100503M10	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 800 or 830	Each	N/A	16,200.00	20.0%	12,960.00	N/A	N/A	N/A
1100503M18	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 890	Each	N/A	31,478.00	20.0%	25,182.40	N/A	N/A	N/A
1100503M4	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	1,575.00	20.0%	1,260.00	N/A	N/A	N/A
1100503M8	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	5,175.00	20.0%	4,140.00	N/A	N/A	N/A
1100504M10	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 800 or 830	Each	N/A	17,280.00	20.0%	13,824.00	N/A	N/A	N/A
1100504M18	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers Atlas 890	Each	N/A	33,728.00	20.0%	26,982.40	N/A	N/A	N/A
1100504M4	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 608, 612, 616	Each	N/A	1,733.00	20.0%	1,386.40	N/A	N/A	N/A
1100504M8	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers ATLAS 550	Each	N/A	5,693.00	20.0%	4,554.40	N/A	N/A	N/A
1100505M10	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers Atlas 800 or 830	Each	N/A	22,680.00	20.0%	18,144.00	N/A	N/A	N/A
1100505M18	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers Atlas 890	Each	N/A	42,728.00	20.0%	34,182.40	N/A	N/A	N/A
1100505M4	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 608, 612, 616	Each	N/A	2,007.00	20.0%	1,605.60	N/A	N/A	N/A
1100505M8	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers ATLAS 550	Each	N/A	7,245.00	20.0%	5,796.00	N/A	N/A	N/A
1100ALR10014N	ACES Remote telephone support of customer installation of NetVanta 150 - not avail as stand alone installation. Must be sold with the installation of WiFi Controller	Each	N/A	75.00	20.0%	60.00	N/A	N/A	N/A
1100ALR10015N	ACES Remote telephone support of customer installation of NetVanta 1335(PoE) WiFi	Each	N/A	775.00	20.0%	620.00	N/A	N/A	N/A
1100ALR10020N	ACES Remote telephone support of customer installation of NetVanta VPN Client 5 Users	Each	N/A	250.00	20.0%	200.00	N/A	N/A	N/A
1100ALR10023N	ACES Remote telephone support of customer installation of NetVanta VPN Client 10 Users	Each	N/A	500.00	20.0%	400.00	N/A	N/A	N/A
1100ALR10024N	ACES Remote telephone support of customer installation of NetVanta VPN Client 50 Users	Each	N/A	2,250.00	20.0%	1,800.00	N/A	N/A	N/A
1100ALR10025N	ACES Remote telephone support of customer installation of NetVanta 6355	Each	N/A	545.00	20.0%	436.00	N/A	N/A	N/A
1100ALR10026L	ACES Remote telephone support of customer installation of TA 609R, 604	Each	N/A	250.00	20.0%	200.00	N/A	N/A	N/A
1100ALR10027L	ACES Remote telephone support of customer installation of TA 904, 908, 912, NetVanta 6310	Each	N/A	375.00	20.0%	300.00	N/A	N/A	N/A
1100ALR10028L	ACES Remote telephone support of customer installation of TA 916, 924	Each	N/A	500.00	20.0%	400.00	N/A	N/A	N/A
1100ALR11514N	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta 150	Each	N/A	113.00	20.0%	90.40	N/A	N/A	N/A
1100ALR11515N	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta 1335(PoE) WiFi	Each	N/A	1,163.00	20.0%	930.40	N/A	N/A	N/A
1100ALR11520N	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta VPN Client 5 Users	Each	N/A	375.00	20.0%	300.00	N/A	N/A	N/A
1100ALR11523N	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta VPN Client 10 Users	Each	N/A	750.00	20.0%	600.00	N/A	N/A	N/A
1100ALR11524N	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta VPN Client 50 Users	Each	N/A	3,375.00	20.0%	2,700.00	N/A	N/A	N/A
1100ALR11525N	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta 6355	Each	N/A	818.00	20.0%	654.40	N/A	N/A	N/A
1100ALR11526L	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of TA 609R, 604	Each	N/A	375.00	20.0%	300.00	N/A	N/A	N/A
1100ALR11527L	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of TA 904, 908, 912, NetVanta 6310	Each	N/A	563.00	20.0%	450.40	N/A	N/A	N/A
1100ALR11528L	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of TA 916, 924	Each	N/A	750.00	20.0%	600.00	N/A	N/A	N/A
1100ALR115L16	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta VPN Client 100 Users	Each	N/A	5,993.00	20.0%	4,794.40	N/A	N/A	N/A
1100ALR115N11	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta 5305 Subrate T3 Bundle	Each	N/A	2,693.00	20.0%	2,154.40	N/A	N/A	N/A
1100ALR115N12	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta 5305 Standard Install (excludes BGP, ICMP, QOS, VPN)	Each	N/A	2,093.00	20.0%	1,674.40	N/A	N/A	N/A

1100ALR115N13	ACES After Hrs Remote (excludes Sunday & Holidays) telephone support of customer installation of NetVanta 5305 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	2,993.00	20.0%	2,394.40	N/A	N/A	N/A
1100ALR12014N	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta 150	Each	N/A	150.00	20.0%	120.00	N/A	N/A	N/A
1100ALR12015N	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta 1335(PdE) WiFi	Each	N/A	1,550.00	20.0%	1,240.00	N/A	N/A	N/A
1100ALR12020N	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta VPN Client 5 Users	Each	N/A	500.00	20.0%	400.00	N/A	N/A	N/A
1100ALR12023N	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta VPN Client 10 Users	Each	N/A	1,000.00	20.0%	800.00	N/A	N/A	N/A
1100ALR12024N	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta VPN Client 50 Users	Each	N/A	4,500.00	20.0%	3,600.00	N/A	N/A	N/A
1100ALR12025N	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta 6355	Each	N/A	1,090.00	20.0%	872.00	N/A	N/A	N/A
1100ALR12026L	ACES Sunday/Holiday Remote telephone support of customer installation of TA 600R, 604	Each	N/A	500.00	20.0%	400.00	N/A	N/A	N/A
1100ALR12027L	ACES Sunday/Holiday Remote telephone support of customer installation of TA 904, 908, 912, NetVanta 6310	Each	N/A	750.00	20.0%	600.00	N/A	N/A	N/A
1100ALR12028L	ACES Sunday/Holiday Remote telephone support of customer installation of TA 916, 924	Each	N/A	1,000.00	20.0%	800.00	N/A	N/A	N/A
1100ALR120N10	ACES Sunday/Holiday Remote telephone support of customer installation of upgrade for NetVanta routers and switches to the Enhanced Feature Pack	Each	N/A	750.00	20.0%	600.00	N/A	N/A	N/A
1100ALR120N11	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta 5305 Subrate T3 Bundle	Each	N/A	3,590.00	20.0%	2,872.00	N/A	N/A	N/A
1100ALR120N12	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta 5305 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	2,790.00	20.0%	2,232.00	N/A	N/A	N/A
1100ALR120N13	ACES Sunday/Holiday Remote telephone support of customer installation of NetVanta 5305 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	3,990.00	20.0%	3,192.00	N/A	N/A	N/A
1100ALS10001T	ACES On-Site Installation of ADTRAN Phones for HPC	Each	N/A	31.00	20.0%	24.80	N/A	N/A	N/A
1100ALS10014N	ACES On-Site Installation of NetVanta 150 - not avail as stand alone installation. Must be sold with the installation of WiFi Controller	Each	N/A	115.00	20.0%	92.00	N/A	N/A	N/A
1100ALS10015N	ACES On-Site Installation of NetVanta 1335(PdE) WiFi	Each	N/A	1,410.00	20.0%	1,128.00	N/A	N/A	N/A
1100ALS10025N	ACES On-Site Installation of NetVanta 6355	Each	N/A	990.00	20.0%	792.00	N/A	N/A	N/A
1100ALS10026L	ACES On-Site Installation of TA 600R, 604	Each	N/A	715.00	20.0%	572.00	N/A	N/A	N/A
1100ALS10027L	ACES On-Site Installation of TA 904, 908, 912, NetVanta 6310	Each	N/A	990.00	20.0%	792.00	N/A	N/A	N/A
1100ALS10028L	ACES On-Site Installation of TA 916, 924	Each	N/A	1,265.00	20.0%	1,012.00	N/A	N/A	N/A
1100ALS11514N	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) NetVanta 150 when sold with installation of WiFi Controller	Each	N/A	173.00	20.0%	138.40	N/A	N/A	N/A
1100ALS11515N	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) NetVanta 1335(PdE) WiFi	Each	N/A	2,115.00	20.0%	1,692.00	N/A	N/A	N/A
1100ALS115N11	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) NetVanta 5305 Subrate T3 Bundle	Each	N/A	5,393.00	20.0%	4,314.40	N/A	N/A	N/A
1100ALS115N12	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) NetVanta 5305 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	3,743.00	20.0%	2,994.40	N/A	N/A	N/A
1100ALS115N13	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) NetVanta 5305 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	5,243.00	20.0%	4,194.40	N/A	N/A	N/A
1100ALS11525N	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) NetVanta 6355	Each	N/A	1,485.00	20.0%	1,188.00	N/A	N/A	N/A
1100ALS11526L	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) TA 600R, 604	Each	N/A	1,073.00	20.0%	858.40	N/A	N/A	N/A
1100ALS11527L	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) TA 904, 908, 912	Each	N/A	1,485.00	20.0%	1,188.00	N/A	N/A	N/A
1100ALS11528L	ACES After Hrs On-Site Installation (excludes Sunday & Holidays) TA 916, 924	Each	N/A	1,898.00	20.0%	1,518.40	N/A	N/A	N/A
1100ALS12014N	ACES Sunday/Holiday On-Site Installation of NetVanta 150 when sold with installation of WiFi Controller	Each	N/A	230.00	20.0%	184.00	N/A	N/A	N/A
1100ALS12015N	ACES Sunday/Holiday On-Site Installation of NetVanta 1335(PdE) WiFi	Each	N/A	2,820.00	20.0%	2,256.00	N/A	N/A	N/A
1100ALS12025N	ACES Sunday/Holiday On-Site Installation of NetVanta 6355	Each	N/A	1,980.00	20.0%	1,584.00	N/A	N/A	N/A
1100ALS12026L	ACES Sunday/Holiday On-Site Installation of TA 600R, 604	Each	N/A	1,430.00	20.0%	1,144.00	N/A	N/A	N/A
1100ALS12027L	ACES Sunday/Holiday On-Site Installation of TA 904, 908, 912, NetVanta 6310	Each	N/A	1,980.00	20.0%	1,584.00	N/A	N/A	N/A
1100ALS12028L	ACES Sunday/Holiday On-Site Installation of TA 916, 924	Each	N/A	2,530.00	20.0%	2,024.00	N/A	N/A	N/A
1100ALS120N11	ACES Sunday/Holiday On-Site Installation of NetVanta 5305 Subrate T3 Bundle	Each	N/A	7,190.00	20.0%	5,752.00	N/A	N/A	N/A
1100ALS120N12	ACES Sunday/Holiday On-Site Installation of NetVanta 5305 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	4,990.00	20.0%	3,992.00	N/A	N/A	N/A
1100ALS120N13	ACES Sunday/Holiday On-Site Installation of NetVanta 5305 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	6,990.00	20.0%	5,592.00	N/A	N/A	N/A
1100AMS44122N	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	385.00	20.0%	308.00	N/A	N/A	N/A
1100AMS44125M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600R	Each	N/A	260.00	20.0%	208.00	N/A	N/A	N/A
1100AMS44126M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	280.00	20.0%	224.00	N/A	N/A	N/A
1100AMS44127N	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	990.00	20.0%	792.00	N/A	N/A	N/A
1100AMS44129M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	495.00	20.0%	396.00	N/A	N/A	N/A
1100AMS44130M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	495.00	20.0%	396.00	N/A	N/A	N/A
1100AMS44131M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	605.00	20.0%	484.00	N/A	N/A	N/A
1100AMS44322N	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	1,040.00	20.0%	832.00	N/A	N/A	N/A

1100AM544325M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600R	Each	N/A	702.00	20.0%	561.60	N/A	N/A	N/A
1100AM544326M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	756.00	20.0%	604.80	N/A	N/A	N/A
1100AM544327N	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	2,673.00	20.0%	2,138.40	N/A	N/A	N/A
1100AM544329M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	1,337.00	20.0%	1,069.60	N/A	N/A	N/A
1100AM544330M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	1,337.00	20.0%	1,069.60	N/A	N/A	N/A
1100AM544331M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	1,634.00	20.0%	1,307.20	N/A	N/A	N/A
1100AM544322N	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916	Each	N/A	1,733.00	20.0%	1,386.40	N/A	N/A	N/A
1100AM544325M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600R	Each	N/A	1,170.00	20.0%	936.00	N/A	N/A	N/A
1100AM544326M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	1,260.00	20.0%	1,008.00	N/A	N/A	N/A
1100AM544327N	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	4,455.00	20.0%	3,564.00	N/A	N/A	N/A
1100AM544329M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	2,228.00	20.0%	1,782.40	N/A	N/A	N/A
1100AM544330M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	2,228.00	20.0%	1,782.40	N/A	N/A	N/A
1100AM544331M	30 minute phone response, 4 business hours on site replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	2,723.00	20.0%	2,178.40	N/A	N/A	N/A
1100AM580101T	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers IP 430, 650E/M, 206, IP 712	Each	N/A	12.00	20.0%	9.60	N/A	N/A	N/A
1100AM580102T	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers IP 650	Each	N/A	16.00	20.0%	12.80	N/A	N/A	N/A
1100AM580111T	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers IP 6000 Phone	Each	N/A	50.00	20.0%	40.00	N/A	N/A	N/A
1100AM580122N	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	210.00	20.0%	168.00	N/A	N/A	N/A
1100AM580125M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600R	Each	N/A	117.00	20.0%	93.60	N/A	N/A	N/A
1100AM580126M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	165.00	20.0%	132.00	N/A	N/A	N/A
1100AM580127N	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	540.00	20.0%	432.00	N/A	N/A	N/A
1100AM580129M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	270.00	20.0%	216.00	N/A	N/A	N/A
1100AM580130M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	270.00	20.0%	216.00	N/A	N/A	N/A
1100AM580131M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	330.00	20.0%	264.00	N/A	N/A	N/A
1100AM580145N	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 450 Server	Each	N/A	1,079.00	20.0%	863.20	N/A	N/A	N/A
1100AM5801MAC	Remote move, add, change support one year for 7100 ACES customers, Monday-Friday 8am-5pm	Each	N/A	313.00	20.0%	250.40	N/A	N/A	N/A
1100AM580322N	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	567.00	20.0%	453.60	N/A	N/A	N/A
1100AM580325M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600R	Each	N/A	316.00	20.0%	252.80	N/A	N/A	N/A
1100AM580326M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	446.00	20.0%	356.80	N/A	N/A	N/A
1100AM580327N	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	1,458.00	20.0%	1,166.40	N/A	N/A	N/A
1100AM580329M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	729.00	20.0%	583.20	N/A	N/A	N/A
1100AM580330M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	729.00	20.0%	583.20	N/A	N/A	N/A
1100AM580331M	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	891.00	20.0%	712.80	N/A	N/A	N/A
1100AM580522N	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	945.00	20.0%	756.00	N/A	N/A	N/A
1100AM580525M	30 minute phone response, 4 business hours on site replacement of failed parts available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600R	Each	N/A	527.00	20.0%	421.60	N/A	N/A	N/A

1100AM580526M	30 minute phone response, 4 business hours on site replacement of failed parts available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	743.00	20.0%	594.40	N/A	N/A	N/A
1100AM580527N	30 minute phone response; next business day delivery of replacement parts, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	2,340.00	20.0%	1,872.00	N/A	N/A	N/A
1100AM580529M	30 minute phone response, 4 business hours on site replacement of failed parts available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	1,215.00	20.0%	972.00	N/A	N/A	N/A
1100AM580530M	30 minute phone response, 4 business hours on site replacement of failed parts available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	1,215.00	20.0%	972.00	N/A	N/A	N/A
1100AM580531M	30 minute phone response, 4 business hours on site replacement of failed parts available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	1,485.00	20.0%	1,188.00	N/A	N/A	N/A
1100AM588122N	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	350.00	20.0%	280.00	N/A	N/A	N/A
1100AM588125M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600r	Each	N/A	222.00	20.0%	177.60	N/A	N/A	N/A
1100AM588126M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	254.00	20.0%	203.20	N/A	N/A	N/A
1100AM588127N	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	900.00	20.0%	720.00	N/A	N/A	N/A
1100AM588129M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	450.00	20.0%	360.00	N/A	N/A	N/A
1100AM588130M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	450.00	20.0%	360.00	N/A	N/A	N/A
1100AM588131M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	550.00	20.0%	440.00	N/A	N/A	N/A
1100AM588322N	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	945.00	20.0%	756.00	N/A	N/A	N/A
1100AM588325M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600r	Each	N/A	599.00	20.0%	479.20	N/A	N/A	N/A
1100AM588326M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	686.00	20.0%	548.80	N/A	N/A	N/A
1100AM588327N	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	2,430.00	20.0%	1,944.00	N/A	N/A	N/A
1100AM588329M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	1,215.00	20.0%	972.00	N/A	N/A	N/A
1100AM588330M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	1,215.00	20.0%	972.00	N/A	N/A	N/A
1100AM588331M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	1,485.00	20.0%	1,188.00	N/A	N/A	N/A
1100AM588322N	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 904, 908, 912, 916	Each	N/A	1,575.00	20.0%	1,260.00	N/A	N/A	N/A
1100AM588325M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 600R	Each	N/A	999.00	20.0%	799.20	N/A	N/A	N/A
1100AM588326M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 604	Each	N/A	1,143.00	20.0%	914.40	N/A	N/A	N/A
1100AM588327N	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers NetVanta 6355	Each	N/A	4,050.00	20.0%	3,240.00	N/A	N/A	N/A
1100AM588329M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 624	Each	N/A	2,025.00	20.0%	1,620.00	N/A	N/A	N/A
1100AM588330M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 924	Each	N/A	2,025.00	20.0%	1,620.00	N/A	N/A	N/A
1100AM588331M	30 minute phone response, next business day replacement of failed parts by ADTRAN representative, available Monday - Friday 8 a.m. - 5 p.m. (local time) covers TA 850	Each	N/A	2,475.00	20.0%	1,980.00	N/A	N/A	N/A
1100AM740101T	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers IP 430, 650EM, IP 706, IP 712	Each	N/A	35.00	20.0%	28.00	N/A	N/A	N/A
1100AM740102T	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers IP 650	Each	N/A	55.00	20.0%	44.00	N/A	N/A	N/A
1100AM740111T	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers IP 6000 Phone	Each	N/A	125.00	20.0%	100.00	N/A	N/A	N/A
1100AM740122N	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	280.00	20.0%	224.00	N/A	N/A	N/A
1100AM740125M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 600R	Each	N/A	174.00	20.0%	139.20	N/A	N/A	N/A
1100AM740126M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 604	Each	N/A	223.00	20.0%	178.40	N/A	N/A	N/A

1100AM740127N	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 6355	Each	N/A	720.00	20.0%	576.00	N/A	N/A	N/A
1100AM740129M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 624	Each	N/A	360.00	20.0%	288.00	N/A	N/A	N/A
1100AM740130M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 924	Each	N/A	360.00	20.0%	288.00	N/A	N/A	N/A
1100AM740131M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 850	Each	N/A	440.00	20.0%	352.00	N/A	N/A	N/A
1100AM740322N	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	756.00	20.0%	604.80	N/A	N/A	N/A
1100AM740325M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 600R	Each	N/A	470.00	20.0%	376.00	N/A	N/A	N/A
1100AM740326M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 604	Each	N/A	602.00	20.0%	481.60	N/A	N/A	N/A
1100AM740327N	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 6355	Each	N/A	1,944.00	20.0%	1,555.20	N/A	N/A	N/A
1100AM740329M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 624	Each	N/A	972.00	20.0%	777.60	N/A	N/A	N/A
1100AM740330M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 924	Each	N/A	972.00	20.0%	777.60	N/A	N/A	N/A
1100AM740331M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 850	Each	N/A	1,188.00	20.0%	950.40	N/A	N/A	N/A
1100AM740522N	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 904, 908, 912, 916	Each	N/A	1,260.00	20.0%	1,008.00	N/A	N/A	N/A
1100AM740525M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 600R	Each	N/A	783.00	20.0%	626.40	N/A	N/A	N/A
1100AM740526M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 604	Each	N/A	1,004.00	20.0%	803.20	N/A	N/A	N/A
1100AM740527N	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers NetVanta 6355	Each	N/A	3,240.00	20.0%	2,592.00	N/A	N/A	N/A
1100AM740529M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 624	Each	N/A	1,620.00	20.0%	1,296.00	N/A	N/A	N/A
1100AM740530M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 924	Each	N/A	1,620.00	20.0%	1,296.00	N/A	N/A	N/A
1100AM740531M	30 minute phone response, 4 hour delivery of replacement parts, available 24 hours a day, 7 days a week covers TA 850	Each	N/A	1,980.00	20.0%	1,584.00	N/A	N/A	N/A
1100AM744122N	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 904, 908, 912, 916, NetVanta 6310	Each	N/A	446.00	20.0%	356.80	N/A	N/A	N/A
1100AM744125M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 600R	Each	N/A	350.00	20.0%	280.00	N/A	N/A	N/A
1100AM744126M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 604	Each	N/A	425.00	20.0%	340.00	N/A	N/A	N/A
1100AM744127N	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 6355	Each	N/A	1,238.00	20.0%	990.40	N/A	N/A	N/A
1100AM744129M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 624	Each	N/A	634.00	20.0%	507.20	N/A	N/A	N/A
1100AM744130M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 924	Each	N/A	634.00	20.0%	507.20	N/A	N/A	N/A
1100AM744131M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 850	Each	N/A	816.00	20.0%	652.80	N/A	N/A	N/A
1100AM744322N	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 904, 908, 912, 916	Each	N/A	1,204.00	20.0%	963.20	N/A	N/A	N/A
1100AM744325M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 600R	Each	N/A	945.00	20.0%	756.00	N/A	N/A	N/A
1100AM744326M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 604	Each	N/A	1,148.00	20.0%	918.40	N/A	N/A	N/A
1100AM744327N	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers NetVanta 6355	Each	N/A	3,343.00	20.0%	2,674.40	N/A	N/A	N/A
1100AM744329M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 624	Each	N/A	1,712.00	20.0%	1,369.60	N/A	N/A	N/A
1100AM744330M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 924	Each	N/A	1,712.00	20.0%	1,369.60	N/A	N/A	N/A
1100AM744331M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 850	Each	N/A	2,203.00	20.0%	1,762.40	N/A	N/A	N/A
1100AM744525M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 600R	Each	N/A	1,575.00	20.0%	1,260.00	N/A	N/A	N/A
1100AM744526M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 604	Each	N/A	1,913.00	20.0%	1,530.40	N/A	N/A	N/A
1100AM744529M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 624	Each	N/A	2,853.00	20.0%	2,282.40	N/A	N/A	N/A
1100AM744531M	30 minute phone response, 4 hour on site replacement of failed parts by ADTRAN representative, available 24 hours a day, 7 days a week covers TA 850	Each	N/A	3,672.00	20.0%	2,937.60	N/A	N/A	N/A
1101101N12	ACES Remote telephone support of customer installation of NetVanta 5305 Standard Install (excludes BGP, ICMP, QOS, VPN)	Each	N/A	1,395.00	20.0%	1,116.00	N/A	N/A	N/A
1101101N13	ACES Remote telephone support of customer installation of NetVanta 5305 Enhanced Install (includes BGP, ICMP, QOS, VPN)	Each	N/A	1,995.00	20.0%	1,596.00	N/A	N/A	N/A

1101101N4	ACES Remote telephone support of customer installation of 320s, 3430, 3448, 3450 or 3458 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	395.00	20.0%	316.00	N/A	N/A	N/A
1101101N5	ACES Remote telephone support of customer installation of 320s, 3120, 3130, 3430, 3448, 3450 or 3458 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	545.00	20.0%	436.00	N/A	N/A	N/A
1101101N6	ACES Remote telephone support of customer installation of NetVanta 3305, 1224R, 1224STR(PoE) Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	545.00	20.0%	436.00	N/A	N/A	N/A
1101101N7	ACES Remote telephone support of customer installation of 3305, 1224R, 1224STR(PoE), Enhanced Install (includes BGP, IGMP, QOS, VPN), 1335 Excludes WiFi	Each	N/A	715.00	20.0%	572.00	N/A	N/A	N/A
1101101N8	ACES Remote telephone support of customer installation of NetVanta 4305, 4430 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	715.00	20.0%	572.00	N/A	N/A	N/A
1101101N9	ACES Remote telephone support of customer installation of 4305, 4430 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	895.00	20.0%	716.00	N/A	N/A	N/A
1101102N12	ACES On Site Installation of NetVanta 5305 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	2,495.00	20.0%	1,996.00	N/A	N/A	N/A
1101102N13	ACES On Site Installation of NetVanta 5305 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	3,495.00	20.0%	2,796.00	N/A	N/A	N/A
1101102N4	ACES On Site Installation of 320s, 3430, 3448, 3450 or 3458 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	715.00	20.0%	572.00	N/A	N/A	N/A
1101102N5	ACES On Site Installation of 320s, 3120, 3130, 3430, 3448, 3450 or 3458 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	990.00	20.0%	792.00	N/A	N/A	N/A
1101102N6	ACES On Site Installation of NetVanta 3305, 1224R, 1224STR(PoE) Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	990.00	20.0%	792.00	N/A	N/A	N/A
1101102N7	ACES On Site Installation of 3305, 1224R, 1224STR(PoE), Enhanced Install (includes BGP, IGMP, QOS, VPN), 1335 Excludes WiFi	Each	N/A	1,295.00	20.0%	1,036.00	N/A	N/A	N/A
1101102N8	ACES On Site Installation of NetVanta 4305, 4430 Standard Install (excludes BGP, IGMP, QOS, VPN)	Each	N/A	1,295.00	20.0%	1,036.00	N/A	N/A	N/A
1101102N9	ACES On Site Installation of 4305, 4430 Enhanced Install (includes BGP, IGMP, QOS, VPN)	Each	N/A	1,595.00	20.0%	1,276.00	N/A	N/A	N/A
RPS-1000S-E	All the features and functions of the RPS-1000S, includes an extended back panel, which increases the internal depth to 15 1/2" to mount extra deep equipment in rack mount space.	Each	N/A	4,299.00	23.5%	3,288.74	N/A	N/A	N/A

New York State Office of General Services
 Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions
 Expedite Video Conferencing

PT64261

Lot 2

Electrograph (dist)

March, 2012

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)	NYS Maintenance Cost per 1,2,3,4 or 5 Years per U/M (Hr, Unit, etc.)
Da-Lite									
33033	Da-Lite MATTE WHITE FORMAT WIDE POWER	Each	N/A	610.00	40.0%	366.00	N/A	N/A	N/A
40118	Da-Lite 43X57 72D in Mat white	Each	N/A	216.00	43.0%	123.12	N/A	N/A	N/A
40124	Da-Lite 40124 60X60 PICTURE KING W/MATTE WHT	Each	N/A	216.00	43.0%	123.12	N/A	N/A	N/A
40141	Da-Lite 40141 84X84 MATTE WHITE PICTURE KING	Each	N/A	368.00	43.0%	209.76	N/A	N/A	N/A
40146	Da-Lite 40146 72X96 PCTRKNG W KEYSTONE ELMNTR SQFRMT	Each	N/A	400.00	44.0%	224.00	N/A	N/A	N/A
40149	Da-Lite 120" Picture King	Each	N/A	400.00	44.0%	224.00	N/A	N/A	N/A
40180	"Da-Lite Manual 50" x 50" Square Format Classroom Wall Screen with Matte White Fabric"	Each	N/A	74.00	30.0%	51.80	N/A	N/A	N/A
40191	Da-Lite 40191 64x84in MODL B SCRIN MATTE WHT SQ FORMAT	Each	N/A	164.00	32.0%	111.52	N/A	N/A	N/A
40208	Da-Lite 40208 MODEL B 96X96 MATTE WHITE	Each	N/A	220.00	30.0%	154.00	N/A	N/A	N/A
40215	Da-Lite 40215 50X50 DLEX MDL B SQ FRMT TNSND MATTE W	Each	N/A	132.00	41.0%	77.88	N/A	N/A	N/A
JBL									
ARENA	JBL 2-WAY 6" BOOKSHELF SPK BLACK PAIR	Each	N/A	279.00	50.0%	139.50	N/A	N/A	N/A
BALCONY	JBL 2-WAY 4" ON-WALL SPEAKER BLK PAIR	Each	N/A	199.00	50.0%	100.00	N/A	N/A	N/A
CONTROL 24CT	JBL Pro 4" 2-Way Vented Speaker With Transformer -Pair	Each	N/A	264.00	35.0%	171.60	N/A	N/A	N/A
CONTROL 24CT MICRO	JBL Pro 4" 2-way Speaker With Transformer - Pair	Each	N/A	156.00	30.0%	109.20	N/A	N/A	N/A
CVSAT50	JBL SURROUND SOUND SPEAKERS FOR CINEMA	Each	N/A	299.00	60.0%	119.60	N/A	N/A	N/A
SP5II	JBL 2 WAY 5 1/4 IN-WALL SPEAKER PR PAIR	Each	N/A	199.00	47.0%	105.47	N/A	N/A	N/A
SP6CSII	JBL 2-CHANL 6 1/2"RND IN CEILING SPK EA	Each	N/A	179.00	41.0%	105.61	N/A	N/A	N/A
SP8CII	JBL 100 watt ceiling 8" Speakers	Each	N/A	199.00	20.0%	159.20	N/A	N/A	N/A
Kramer									
C-HDMI/HDMI-10	Kramer C-HDMI/HDMI-10 HDMI(M) TO HDMI(M) 10 FT CABL	Each	N/A	50.00	50.0%	25.00	N/A	N/A	N/A
401DN	Kramer COMPOSITE VIDEO TO S-VIDEO DECODER	Each	N/A	150.00	31.0%	103.50	N/A	N/A	N/A
VP-5XL	Kramer 1:5 XGA Distribution Amplifier	Each	N/A	350.00	35.0%	228.00	N/A	N/A	N/A

ASPV32-AVT	NEC 32" LCD Digital Television 1366 x 768 1080i 15w Bottom Mount Speaker Included	Each	N/A	999.99	17.0%	829.99	\$124.00hr	N/A	2yr \$69 walk-in service; 3yr \$95 walk- in service; 4yr \$125 walk-in service; 5yr \$159 walk-in service
LCD4020-2-AV	NEC 40" LCD Public Display 1920 x 1080 AV Function	Each	N/A	4,600.00	56.0%	2,024.00	\$124.00hr	N/A	2yr \$159 onsite \$75 walk-in service; 3yr \$220 onsite \$125 walk- in service; 4yr \$295 onsite \$180 walk-in service; 5yr \$385 onsite \$220 walk-in service
LCD4020-2-IT	NEC 40" LCD Public Display 1366 x 768 1080i PC Function Only (Optional Stand ST-4020)	Each	N/A	3,124.00	38.0%	1,936.88	\$124.00hr	N/A	2yr \$159 onsite \$75 walk-in service; 3yr \$220 onsite \$125 walk- in service; 4yr \$295 onsite \$180 walk-in service; 5yr \$385 onsite \$220 walk-in service
LCD4020-BK-AV	NEC 40" LCD Public Display 1366 x 768 1080i (AV Function)	Each	N/A	4,599.00	54.0%	2,116.00	\$124.00hr	N/A	2yr \$159 onsite \$75 walk-in service; 3yr \$220 onsite \$125 walk- in service; 4yr \$295 onsite \$180 walk-in service; 5yr \$385 onsite \$220 walk-in service
LCD4620-2-AV	NEC 46" LCD 1920 x 1080 Public Display Optional Stand Speakers	Each	N/A	6,600.00	47.0%	3,498.00	\$124.00hr	N/A	2yr \$219 onsite \$129 walk-in service; 3yr \$310 onsite \$199 walk- in service; 4yr \$499 onsite \$315 walk-in service; 5yr \$610 onsite \$350 walk-in service
LCD4620-2-IT	NEC 46" LCD 1366 x 768 1080i	Each	N/A	4,999.99	37.0%	3,149.99	\$124.00hr	N/A	2yr \$219 onsite \$129 walk-in service; 3yr \$310 onsite \$199 walk- in service; 4yr \$499 onsite \$315 walk-in service; 5yr \$610 onsite \$350 walk-in service
LCD5710-BK	NEC 57" LCD Public Display 1920 x 1080 1080p Optional Stand	Each	N/A	14,999.99	32.0%	10,199.99	\$124.00hr	N/A	2yr \$389 onsite \$199 walk-in service; 3yr \$525 onsite \$365 walk- in service; 4yr \$675 onsite \$415 walk-in service; 5yr \$899 onsite \$510 walk-in service
LCD6520L-BK-AV	NEC 65" LCD Public Display (Landscape Only) 1920 x 1080 1080p Full AV Function	Each	N/A	23,124.00	38.0%	14,336.88	\$124.00hr	N/A	2yr \$650 onsite \$385 walk-in service; 3yr \$825 onsite \$545 walk- in service; 4yr \$1075 onsite \$699 walk-in service; 5yr \$1,250 onsite \$799 walk-in service
LCD6520P-BK-AV	NEC 65" LCD Public Display (Portrait Only) 1920 x 1080 1080p Full AV Function	Each	N/A	24,999.00	38.0%	15,500.00	\$124.00hr	N/A	2yr \$650 onsite \$385 walk-in service; 3yr \$825 onsite \$545 walk- in service; 4yr \$1075 onsite \$699 walk-in service; 5yr \$1,250 onsite \$799 walk-in service
M40-AV	NEC 40" LCD 1920 x 1080 1080p - VGA DVI BNC HDMI (Optional - Speakers SP-M40, Bezel Kit BB-40)	Each	N/A	3,299.00	32.0%	2,243.32	\$124.00hr	N/A	2yr \$159 onsite \$75 walk-in service; 3yr \$220 onsite \$125 walk- in service; 4yr \$295 onsite \$180 walk-in service; 5yr \$385 onsite \$220 walk-in service
NEXTWINDOW									
PDST-320	NextWindow NextWindow PDST- 320 Touchscreen Overlay - 32" - Optical Imaging Technology	Each	N/A	2,039.00	10.0%	1,835.10	N/A	N/A	N/A

PDST-321	NEXTWINDOW 32" TOUCH FRAME (OD 31.18" X 19.	Each	N/A	2,039.00	10.0%	1,835.10	N/A	N/A	N/A
PDST-420	NextWindow NextWindow PDS EZtouch PDST-420 LCD & Plasma Overlay - 42" - Optical Technology	Each	N/A	2,329.00	10.0%	2,097.00	N/A	N/A	N/A
PDST-421	NextWindow NextWindow PDS EZtouch PDST-421 LCD & Plasma Overlay - 42" - Optical Technology	Each	N/A	2,322.00	10.0%	2,089.80	N/A	N/A	N/A
PDST-422	NextWindow 2403-42901 EZTCH 42 OVRLY COMBO 41.73X25.59	Each	N/A	2,322.00	10.0%	2,089.80	N/A	N/A	N/A
PDST-460	NextWindow NextWindow PDS EZtouch PDST-460 LCD & Plasma Overlay - 46" - Optical Technology	Each	N/A	2,699.00	13.0%	2,348.13	N/A	N/A	N/A
PDST-461	NextWindow NextWindow PDS EZtouch PDST-461 LCD & Plasma Overlay - 46" - Optical Technology	Each	N/A	2,699.00	13.0%	2,348.13	N/A	N/A	N/A
PDST-462	NEXTWINDOW 46" TOUCH FRAME	Each	N/A	2,855.00	18.0%	2,341.10	N/A	N/A	N/A
Panasonic									
TY-42TM6B	Panasonic BNC COMPOSITE BOARD/PANA 6 SERIES	Each	N/A	145.00	7.0%	134.85	N/A	N/A	N/A
TY-42TM6P	Panasonic TY-42TM6P PC INPUT SERIES 6 OR 7 PLASMA	Each	N/A	110.00	10.0%	99.00	N/A	N/A	N/A
TY-42TM6V	Panasonic TY-42TM6V RCA COMPO SERIES 6 OR 7 PLASMA/SLOT 1 OR 2	Each	N/A	145.00	6.0%	136.30	N/A	N/A	N/A
TY-42TM6Y	Panasonic VIDEO TERMINAL BOARD	Each	N/A	270.00	13.0%	234.90	N/A	N/A	N/A
TY-FB9BD	Panasonic BNC Dual Video Terminal Board	Each	N/A	170.00	15.0%	144.50	N/A	N/A	N/A
Raxxess									
FAN-10	RAXXESS METALSMITHS 10" FAN FOR GARFTP-10	Each	N/A	209.95	35.0%	136.47	N/A	N/A	N/A
HPSW-100	RAXXESS METALSMITHS HEADER POINT SCREWS WITH CAPTIVE WA	Each	N/A	31.00	40.0%	18.60	N/A	N/A	N/A
KAR-35-28	RAXXESS METALSMITHS ENCLOSURE ONLY, 35 SPACE, 28" DEEP	Each	N/A	630.00	40.0%	378.00	N/A	N/A	N/A
KAR-44-28	RAXXESS METALSMITHS ENCLOSURE ONLY, 44 SPACE, 28" DEEP	Each	N/A	720.00	40.0%	432.00	N/A	N/A	N/A
KAR-44RR	RAXXESS METALSMITHS ADJUSTABLE REAR RACK RAIL KIT FOR K	Each	N/A	92.40	40.0%	55.44	N/A	N/A	N/A
Samsung									
PPM50M7HB	Samsung 50" Plasma 1366 x 768 1080i with No Tuner	Each	N/A	2,499.00	37.0%	1,574.37	\$124.00hr	N/A	2yr \$139 onsite \$69 walk-in service; 3yr \$210 onsite \$125 walk-in service; 4yr \$249 onsite \$159 walk-in service; 5yr \$339 onsite \$179 walk-in service
PPM63M7FB	Samsung 63" Plasma 1366 x 768 1080i with No Tuner	Each	N/A	8,909.00	44.0%	4,989.04	\$124.00hr	N/A	2yr \$250 onsite \$135 walk-in service; 3yr \$385 onsite \$225 walk-in service; 4yr \$510 onsite \$275 walk-in service; 5yr \$625 onsite \$340 walk-in service
460PXN	Samsung 46" LCD 1366 x 768 with No Tuner	Each	N/A	4,729.00	46.0%	2,553.66	\$124.00hr	N/A	2yr \$175 onsite \$99 walk-in service; 3yr \$259 onsite \$149 walk-in service; 4yr \$365 onsite \$199 walk-in service; 5yr \$435 onsite \$249 walk-in service

400PXN	Samsung 40" LCD 1366 x 768 with No Tuner	Each	N/A	4,549.00	59.0%	1,865.09	\$124.00hr	N/A	2yr \$175 onsite \$79 walk-in service; 3yr \$219 onsite \$125 walk-in service; 4yr \$265 onsite \$169 walk-in service; 5yr \$379 onsite \$219 walk-in service
460PX-BLACK	Samsung 46" LCD 1366 x 768 with No Tuner	Each	N/A	4,269.00	40.0%	2,561.40	\$124.00hr	N/A	2yr \$175 onsite \$79 walk-in service; 3yr \$219 onsite \$125 walk-in service; 4yr \$265 onsite \$169 walk-in service; 5yr \$379 onsite \$219 walk-in service
570DX	SAMSUNG 57" LCD 1920x1080 1080P VGA	Each	N/A	14,549.00	40.0%	8,729.40	\$124.00hr	N/A	2yr \$379 onsite \$199 walk-in service; 3yr \$575 onsite \$359 walk-in service; 4yr \$725 onsite \$425 walk-in service; 5yr \$899 onsite \$505 walk-in service
320PX-BLACK	Samsung 32" LCD 1366 x 768 with No Tuner	Each	N/A	1,289.00	32.0%	876.52	\$124.00hr	N/A	2yr \$69 walk-in service; 3yr \$95 walk-in service; 4yr \$125 walk-in service; 5yr \$159 walk-in service
PPM42M7HB	Samsung 42" Plasma 1024 x 768 1080i with No Tuner	Each	N/A	1,819.00	42.0%	1,055.02	\$124.00hr	N/A	2yr \$69 walk-in service; 3yr \$95 walk-in service; 4yr \$125 walk-in service; 5yr \$159 walk-in service
PSN5030D	Samsung SPEAKERS FOR 50"	Each	N/A	499.00	50.0%	249.50	\$124.00hr	N/A	N/A
PSM6330D	Samsung PSM6330D Speaker System - 2.0-channel	Each	N/A	499.00	45.0%	274.45	\$124.00hr	N/A	N/A
Sharp									
LC37D44U	Sharp 37" LCD 1366 x 768 with Tuner	Each	N/A	1,299.99	20.0%	1,039.99	\$124.00hr	N/A	2yr \$149 onsite \$69 walk-in service; 3yr \$180 onsite \$99 walk-in service; 4yr \$269 onsite \$139 walk-in service; 5yr \$330 onsite \$179 walk-in service
LC37D62U	Sharp 37" LCD 1366 x 768 With Tuner	Each	N/A	1,599.00	24.0%	1,215.24	\$124.00hr	N/A	2yr \$149 onsite \$69 walk-in service; 3yr \$180 onsite \$99 walk-in service; 4yr \$269 onsite \$139 walk-in service; 5yr \$330 onsite \$179 walk-in service
LC37D64U	Sharp LC37D64U 37" 1080P HD LCDTV	Each	N/A	1,499.99	15.0%	1,274.99	\$124.00hr	N/A	2yr \$149 onsite \$69 walk-in service; 3yr \$180 onsite \$99 walk-in service; 4yr \$269 onsite \$139 walk-in service; 5yr \$330 onsite \$179 walk-in service
LC42BT10U	SHARP 42" LCD 1920x1080 1080P VGA	Each	N/A	2,499.99	40.0%	1,500.00	\$124.00hr	N/A	2yr \$149 onsite \$69 walk-in service; 3yr \$180 onsite \$99 walk-in service; 4yr \$269 onsite \$139 walk-in service; 5yr \$330 onsite \$179 walk-in service
LC42D43U	Sharp 42" LCD 1366 x 768 With Tuner	Each	N/A	1,699.99	24.0%	1,292.00	\$124.00hr	N/A	2yr \$149 onsite \$69 walk-in service; 3yr \$180 onsite \$99 walk-in service; 4yr \$269 onsite \$139 walk-in service; 5yr \$330 onsite \$179 walk-in service
LC42D64U	SHARP 42" LCD 1920x1080 1080P Tuner VGA	Each	N/A	1,999.99	24.0%	1,519.99	\$124.00hr	N/A	2yr \$139 onsite \$69 walk-in service; 3yr \$210 onsite \$125 walk-in service; 4yr \$249 onsite \$159 walk-in service; 5yr \$339 onsite \$179 walk-in service

LC46SB54U	Sharp 46" LCD 1920 x 1080 with Tuner	Each	N/A	1,799.00	14.0%	1,547.14	\$124.00hr	N/A	2yr \$139 onsite \$69 walk-in service; 3yr \$210 onsite \$125 walk-in service; 4yr \$249 onsite \$159 walk-in service; 5yr \$339 onsite \$179 walk-in service
LC52D43U	Sharp 52" LCD 1366 x 768 With Tuner	Each	N/A	2,999.99	30.0%	2,099.99	\$124.00hr	N/A	2yr \$139 onsite \$69 walk-in service; 3yr \$210 onsite \$125 walk-in service; 4yr \$249 onsite \$159 walk-in service; 5yr \$339 onsite \$179 walk-in service
PN-525U	SHARP 52" LCD 1920x1080 1080P VGA	Each	N/A	6,495.00	37.0%	4,091.85	\$124.00hr	N/A	2yr \$249 onsite \$149 walk-in service; 3yr \$389 onsite \$210 walk-in service; 4yr \$510 onsite \$259 walk-in service; 5yr \$605 onsite \$379 walk-in service
PN-G655U	SHARP 65" LCD 1920x1080 1080P	Each	N/A	16,195.00	37.0%	10,202.85	\$124.00hr	N/A	2yr \$399 onsite \$229 walk-in service; 3yr \$599 onsite \$379 walk-in service; 4yr \$765 onsite \$450 walk-in service; 5yr \$949 onsite \$535 walk-in service
Sony									
FWD-32LX2F	SONY 32" LCD 1366x768 1080i VGA	Each	N/A	1,899.00	43.0%	1,082.43	\$124.00hr	N/A	2yr \$149 onsite \$69 walk-in service; 3yr \$180 onsite \$99 walk-in service; 4yr \$269 onsite \$139 walk-in service; 5yr \$330 onsite \$179 walk-in service
FWD-40LX2F	Sony 40" LCD 1366 x 768 With No Tuner	Each	N/A	2,899.00	45.0%	1,594.45	\$124.00hr	N/A	2yr \$139 onsite \$69 walk-in service; 3yr \$210 onsite \$125 walk-in service; 4yr \$249 onsite \$159 walk-in service; 5yr \$339 onsite \$179 walk-in service
KLH-W26	Sony 26" LCD 1366 x 768 with No Tuner	Each	N/A	1,399.00	37.0%	881.37	\$124.00hr	N/A	2yr \$69 walk-in service; 3yr \$95 walk-in service; 4yr \$125 walk-in service; 5yr \$159 walk-in service
KLH-W32	Sony 32" LCD 1366 x 768 With No Tuner	Each	N/A	1,599.00	36.0%	1,023.36	\$124.00hr	N/A	2yr \$149 onsite \$69 walk-in service; 3yr \$180 onsite \$99 walk-in service; 4yr \$269 onsite \$139 walk-in service; 5yr \$330 onsite \$179 walk-in service