

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
5602019-BS	Pwr Cord, 16A, SABS 16411.C19.SHLD	1Unit	Cables	\$120.00	5%	\$114.00	N/A	N/A
5602019-CS	Pwr Cord, 16A, I-RAM 2073.C19.SHLD	1Unit	Cables	\$50.00	5%	\$47.50	N/A	N/A
5602019-ES	Pwr Cord, 16A, CEE7.C19.SHLD	1Unit	Cables	\$75.00	5%	\$71.25	N/A	N/A
5602019-FS	Pwr Cord, NBR 14136, 16A, C19	1Unit	Cables	\$100.00	5%	\$95.00	N/A	N/A
5602019-J	Pwr Cord, 20A JUMPER, C20.C19	1Unit	Cables	\$50.00	5%	\$47.50	N/A	N/A
5602019-KS	Pwr Cord, 16A, BS 1363.C19.SHLD	1Unit	Cables	\$100.00	5%	\$95.00	N/A	N/A
5602019-SS	Pwr Cord, 16A, SEV1011.C19.SHLD	1Unit	Cables	\$50.00	5%	\$47.50	N/A	N/A
5602019-USJ	USA,CORD NEMA 6-20.C19.SHLD	1Unit	Cables	\$60.00	5%	\$57.00	N/A	N/A
5602019-USL6	Pwr Cord, 15A, TWISTLOCK NEMA L6-15, C19, 220V	1Unit	Cables	\$55.00	5%	\$52.25	N/A	N/A
5602019-USL6L20	Pwr Cord, 20A, TWISTLOCK NEMA L6-20, C19, 220V	1Unit	Cables	\$60.00	5%	\$57.00	N/A	N/A
5602019-USL1	Pwr Cord, 20A,NEMA 5-20P.C19.SHLD	1Unit	Cables	\$100.00	5%	\$95.00	N/A	N/A
71A-71GFAN	7100G Fan module, spare, reversible air flow	1Unit	Routing	\$325.00	38%	\$201.50	N/A	N/A
71A-EOS-ADVL3	7100K Advanced Routing License - OSPF, BGP, PIM-SM, PIM-DM, PIM-SSM	1Unit	Routing	\$4,500.00	38%	\$2,790.00	N/A	N/A
71A-EOS-G-ADVL3	7100G Advanced Routing License - OSPF, BGP, PIM-SM, PIM-DM, PIM-SSM	1Unit	Routing	\$2,000.00	38%	\$1,240.00	N/A	N/A
71A-FAN	7100 Fan Module, Spare, Reversible air flow.	1Unit	Routing	\$325.00	38%	\$201.50	N/A	N/A
71A-POE-A	7100G PoE Power Supply, 100-240VAC input, system I/O side air exhaust	1Unit	Routing	\$1,095.00	38%	\$678.90	N/A	N/A
71A-POE-B	7100G PoE Power Supply, 100-240VAC input, system I/O side air intake	1Unit	Routing	\$1,095.00	38%	\$678.90	N/A	N/A
71A-PS-A	7100 Power Supply, 474W, 100-240VAC input, system I/O side air exhaust	1Unit	Routing	\$695.00	38%	\$430.90	N/A	N/A
71A-PS-B	7100 Power Supply, 474W, 100-240VAC input, system I/O side air intake	1Unit	Routing	\$695.00	38%	\$430.90	N/A	N/A
71A-RACK-U	7100 Universal Rack Mount Kit for four post rack mount options	1Unit	Routing	\$350.00	38%	\$217.00	N/A	N/A
71G11K2L2-48	7148G-F 48 100Mb/1Gb SFP ports, 2 1/10Gb QSFP+ ports, 2 10/40Gb QSFP	1Unit	Routing	\$13,095.00	38%	\$8,118.90	N/A	N/A
71G21K2L2-24P24	7124G/24, 24 10/100/1000 PoE (Lat + J capable) RJ45 ports, 24 100Mb/1Gb	1Unit	Routing	\$12,795.00	38%	\$7,932.90	N/A	N/A
71G21K2L2-48P	7148G-T 48 10/100/1000 PoE (Lat + J capable) RJ45 ports, 2 1/10Gb SFP	1Unit	Routing	\$12,020.00	38%	\$7,746.90	N/A	N/A
71K11L4-24	7124, 24 ports 1/10Gb SFP+ with 4 10/40Gb QSFP+ ports, includes 2 revers	1Unit	Routing	\$24,610.00	38%	\$15,258.20	N/A	N/A
71K11L4-48	7148, 48 ports 1/10Gb SFP+ with 4 10/40Gb QSFP+ ports, includes 2 revers	1Unit	Routing	\$31,610.00	38%	\$19,598.20	N/A	N/A
71K91L4-24	7124T, 24 ports 1/10GBASE-T with 4 10/40Gb QSFP+ ports, includes 2 revel	1Unit	Routing	\$24,610.00	38%	\$15,258.20	N/A	N/A
71K91L4-48	7148T, 48 ports 1/10GBASE-T with 4 10/40Gb QSFP+ ports, includes 2 revel	1Unit	Routing	\$31,610.00	38%	\$19,598.20	N/A	N/A
9372065	ASSY CBL_RJ45 TO RJ-45ADAPTERS,PVC, US	1Unit	Cables	\$25.00	5%	\$23.75	N/A	N/A
9372119	PC ADAPTER DIF_RJ45	1Unit	Cables	\$1.84	4.9%	\$1.75	N/A	N/A
9380010-3M	CBL ASSY, LC TO LC DPLX, 10GB MM FBR, 3M	1Unit	Cables	\$150.00	5%	\$142.50	N/A	N/A
9380012-3M	CBL ASSY, SC TO LC DPLX, 10GB MM FBR, 3M	1Unit	Cables	\$150.00	5%	\$142.50	N/A	N/A
9380014-5M	CBL MPO-4 LC DPLX,PLENUM,10 GB MM, 5M	1Unit	Cables	\$1,295.00	5%	\$1,230.25	N/A	N/A
9380527-3M	CBL ASSY, LC TO SC DPLX, 62.5 MM FBR, 3M	1Unit	Cables	\$150.00	5%	\$142.50	N/A	N/A
9380529-3M	CBL ASSY, LC TO LC DPLX, 62.5 MM FBR, 3M	1Unit	Cables	\$150.00	5%	\$142.50	N/A	N/A
9380530-3M	CBL ASSY, LC TO SC DPLX, 3M FBR, 3M	1Unit	Cables	\$150.00	5%	\$142.50	N/A	N/A
A4H124-24	A4 24 Port 10/100 L2 Switch w Front-Panel Stacking	1Unit	Switching	\$699.00	38%	\$433.38	N/A	N/A
A4H124-24FX	A4 24 Port 100Base-FX L2 Switch w Front-Panel Stacking	1Unit	Switching	\$4,995.00	38%	\$3,096.90	N/A	N/A
A4H124-24P	A4 24 Port 10/100/802.3af PoE L2 Switch w Front-Panel Stacking	1Unit	Switching	\$1,999.00	38%	\$1,239.38	N/A	N/A
A4H124-48	A4 48 Port 10/100 L2 Switch w Front-Panel Stacking	1Unit	Switching	\$1,299.00	38%	\$805.38	N/A	N/A
A4H124-48P	A4 48 Port 10/100/802.3af PoE L2 Switch w Front-Panel Stacking	1Unit	Switching	\$2,499.00	38%	\$1,548.38	N/A	N/A
A4H254-8PST	A4 8x100FX + 8x10/100 L2 Switch w Front-Panel Stacking	1Unit	Switching	\$3,295.00	38%	\$2,042.90	N/A	N/A
B6G124-24	B6 (24) 10/100/1000 RJ45 ports, (4) combo SFP ports, (2) dedicated stacking	1Unit	Switching	\$2,795.00	38%	\$1,732.90	N/A	N/A
B6G124-24-G	B6 24x10/100/1000 + 4xSFP + 2xSTACKING - TAA	1Unit	Switching	\$2,850.00	38%	\$1,767.00	N/A	N/A
B6G124-24P2	B6 (24) 10/100/1000 AT-POE RJ45 ports, (4) combo SFP ports, (2) dedicated	1Unit	Switching	\$3,595.00	38%	\$2,228.90	N/A	N/A
B6G124-24P2-G	B6 24x10/100/1000 AT-POE + 4xSFP + 2xSTACKING - TAA	1Unit	Switching	\$3,670.00	38%	\$2,275.40	N/A	N/A
B6G124-48	B6 (48) 10/100/1000 RJ45 ports, (4) combo SFP ports, (2)dedicated stacking	1Unit	Switching	\$4,595.00	38%	\$2,848.90	N/A	N/A
B6G124-48-G	B6 48x10/100/1000 + 4xSFP + 2xSTACKING - TAA	1Unit	Switching	\$4,680.00	38%	\$2,901.60	N/A	N/A
B6G124-48P2	B6 (48) 10/100/1000 AT-POE RJ45 ports, (4) combo SFP ports, (2)dedicated	1Unit	Switching	\$5,995.00	38%	\$3,716.90	N/A	N/A
B6G124-48P2-G	B6 48x10/100/1000 AT-POE + 4xSFP + 2xSTACKING - TAA	1Unit	Switching	\$6,115.00	38%	\$3,791.30	N/A	N/A
B6K125-24	B6 (24) 10/100/1000 RJ45 ports, (2) combo SFP ports, (2) 10G ports, (2) ded	1Unit	Switching	\$4,295.00	38%	\$2,662.90	N/A	N/A
B6K125-24-G	B6 STACK 24x10/100/1000 + 2xSFP Combo + 2x10Gb + 2xSTACKING - TAA	1Unit	Switching	\$4,375.00	38%	\$2,712.50	N/A	N/A
B6K125-24P2	B6 (24) 10/100/1000 AT-POE RJ45 ports, (2) combo SFP ports, (2)10G ports	1Unit	Switching	\$6,495.00	38%	\$4,088.90	N/A	N/A
B6K125-24P2-G	B6 STACK 24x10/100/1000 AT-POE + 2xSFP combo + 2x10Gb + 2xSTACK	1Unit	Switching	\$5,600.00	38%	\$3,472.00	N/A	N/A
B6K125-48	B6 (48) 10/100/1000 RJ45 ports, (2) combo SFP ports, (2) 10G ports, (2) ded	1Unit	Switching	\$6,195.00	38%	\$3,840.90	N/A	N/A
B6K125-48-G	B6 STACK 48x10/100/1000 + 2xSFP combo + 2x10Gb + 2xSTACKING - TAA	1Unit	Switching	\$6,130.00	38%	\$3,800.60	N/A	N/A
B6K125-48P2	B6 (48) 10/100/1000 AT-POE RJ45 ports, (2) combo SFP ports, (2)10G ports	1Unit	Switching	\$7,295.00	38%	\$4,522.90	N/A	N/A
B6K125-48P2-G	B6 STACK 48x10/100/1000 AT-POE + 2xSFP combo + 2x10Gb + 2xSTACK	1Unit	Switching	\$7,440.00	38%	\$4,612.80	N/A	N/A
B6K48-BUN	QTY 8 BUNDLE OF B6K125-24	1Unit	Switching	\$29,206.00	38%	\$18,107.72	N/A	N/A
B6K48-BUN	QTY 8 BUNDLE OF B6K125-48	1Unit	Switching	\$42,126.00	38%	\$26,118.12	N/A	N/A
CSG124-24	C5 (24) 10/100/1000 RJ45 ports, (4) combo SFP ports, (2) hi-speed dedicat	1Unit	Switching	\$4,695.00	38%	\$2,910.90	N/A	N/A
CSG124-24-G	C5 STACK 24x10/100/1000 + 4xSFP-combo + 2x HIGH SPEED STACKING	1Unit	Switching	\$4,780.00	38%	\$2,963.60	N/A	N/A
CSG124-24P2	C5 (24) 10/100/1000 AT-POE RJ45 ports, (4) combo SFP ports, (2) high spee	1Unit	Switching	\$6,995.00	38%	\$4,388.90	N/A	N/A
CSG124-24P2-G	C5 STACK 24x10/100/1000 AT-POE + 4xSFP-combo + 2x HIGH SPEED ST	1Unit	Switching	\$6,220.00	38%	\$3,856.40	N/A	N/A
CSG124-48	C5 (48) 10/100/1000 RJ45 ports, (4) combo SFP ports, (2) high speed dedic	1Unit	Switching	\$7,295.00	38%	\$4,522.90	N/A	N/A
CSG124-48-G	C5 STACK 48x10/100/1000 + 4xSFP-combo + 2xHIGH SPEED STACKING	1Unit	Switching	\$7,435.00	38%	\$4,609.70	N/A	N/A
CSG124-48P2	C5 (48) 10/100/1000 AT-POE RJ45 ports, (4) combo SFP ports, (2) high spee	1Unit	Switching	\$8,995.00	38%	\$5,576.90	N/A	N/A
CSG124-48P2-G	C5 STACK 48x10/100/1000 AT-POE + 4xSFP-combo + 2xHIGH SPEED STA	1Unit	Switching	\$9,180.00	38%	\$5,691.60	N/A	N/A
CSK125-24	C5 (24) 10/100/1000 RJ45 ports, (2) combo SFP ports, (2) SFP+ 1G/10G, (2)	1Unit	Switching	\$7,595.00	38%	\$4,708.90	N/A	N/A
CSK125-24-G	C5 STACK 24X10/100/1000 + 2xSFP-combo + 2xSFP Plus (1G/10G) + 2xH	1Unit	Switching	\$7,730.00	38%	\$4,792.60	N/A	N/A
CSK125-24P2	C5 (24) 10/100/1000 AT-POE RJ45 ports, (2) combo SFP ports, (2) SFP+ 1G	1Unit	Switching	\$9,195.00	38%	\$5,700.90	N/A	N/A
CSK125-24P2-G	C5 STACK 24X10/100/1000 AT-POE + 2xSFP-combo + 2xSFP Plus (1G/10G)	1Unit	Switching	\$9,370.00	38%	\$5,809.40	N/A	N/A
CSK125-48	C5 (48) 10/100/1000 RJ45 ports, (2) combo SFP ports, (2) SFP+ 1G/10G, (2)	1Unit	Switching	\$9,995.00	38%	\$6,196.90	N/A	N/A
CSK125-48-G	C5 STACK 48X10/100/1000 + 2xSFP-combo + 2xSFP Plus (1G/10G) + 2xH	1Unit	Switching	\$10,170.00	38%	\$6,305.40	N/A	N/A
CSK125-48P2	C5 (48) 10/100/1000 AT-POE RJ45 ports, (2) combo SFP ports, (2) SFP+ 1G	1Unit	Switching	\$11,995.00	38%	\$7,498.90	N/A	N/A
CSK125-48P2-G	C5 STACK 48X10/100/1000 AT-POE + 2xSFP-combo + 2xSFP Plus (1G/10G)	1Unit	Switching	\$12,215.00	38%	\$7,573.30	N/A	N/A
CSK175-24	C5 (24) SFP ports, (2) SFP+ 1G/10G, (2) high speed dedicated stacking port	1Unit	Switching	\$7,595.00	38%	\$4,708.90	N/A	N/A
CSK175-24-G	C5 STACK 24xSFP + 2xSFP-Plus (1Gb/10Gb) + 2xHIGH SPEED STACKING	1Unit	Switching	\$7,730.00	38%	\$4,792.60	N/A	N/A
CSK-24P2-BUN	QTY 8 CSK125-24P2 BUNDLE	1Unit	Switching	\$62,526.00	38%	\$38,766.12	N/A	N/A
CSK-48P2-BUN	QTY 8 CSK125-48P2 SALES BUNDLE	1Unit	Switching	\$81,566.00	38%	\$50,670.92	N/A	N/A
CSL3-LIC	1Unit	Switching	\$995.00	38%	\$616.90	N/A	N/A	
D2G124-12	12-port 10/100/1000 policy-enabled switch with 2 SFP combo ports and powe	1Unit	Switching	\$1,295.00	38%	\$802.90	N/A	N/A
D2G124-12-G	12 X 10/100/1000 L2 SWITCH - TAA	1Unit	Switching	\$1,750.00	38%	\$1,085.00	N/A	N/A
D2G124-12P	12-port 10/100/1000 PoE policy-enabled switch with 2 SFP combo ports and	1Unit	Switching	\$1,895.00	38%	\$1,174.90	N/A	N/A
D2G124-12P-G	12 X 10/100/1000 POE L2 SWITCH - TAA	1Unit	Switching	\$2,375.00	38%	\$1,472.50	N/A	N/A
D2-LOCKBOX	Wall-Mounted Lockbox for 8 Port Switches	1Unit	Switching	\$395.00	38%	\$249.80	N/A	N/A
D2POL-LIC	Optional D2 Policy License for D2s purchased prior to October 1st, 2011	1Unit	Switching	\$20.00	38%	\$12.40	N/A	N/A
D2-PWR	D2 EXTERNAL POWER BRICK	1Unit	Switching	\$115.00	38%	\$71.30	N/A	N/A
D2-PWR-POE	EXTERNAL POE POWER BRICK FOR D2 SWITCHES	1Unit	Switching	\$295.00	38%	\$182.90	N/A	N/A
D2-RMT	Rack Mount Kit for 8 Port Switches	1Unit	Switching	\$155.00	38%	\$96.10	N/A	N/A
D2-TBL-MNT	Under Table Mount Kit for 8 Port Switches	1Unit	Switching	\$110.00	38%	\$68.20	N/A	N/A
D2-WALL-MNT	Wall-Mount Kit for 8 Port Switches	1Unit	Switching	\$105.00	38%	\$65.10	N/A	N/A
DEMS-A1-25	EMS Appliance for 25 nodes	1Unit	Security	\$14,995.00	38%	\$9,296.90	N/A	N/A
DEMS-A1-25R	EMS Appliance for 25 nodes - HW only replacement for existing customers	1Unit	Security	\$10,995.00	38%	\$6,816.90	N/A	N/A

LAN Switching 0.38
LAN Routing 0.38
WAN Routing 0.38
Software 0.22
NAC Controller 0.35
Wireless 0.35
Intrusion Defense 0.38
Maintenance SW 0.06
Professional Svcs 0

Area NW HwSw-HL Update (3)

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
DEMS-A1-UJ	EMS Appliance with no node management restrictions	1Unit	Security	\$34,995.00	38%	\$21,696.90	N/A	N/A
DEMS-A1-UR	EMS Appliance with no node management restrictions - HW only replacement	1Unit	Security	\$17,995.00	38%	\$11,156.90	N/A	N/A
DIPS-FE-TX	DRAGON IPS ADDON TO EXISTING FE IDS APPLIANCE-INCLUDES DUAL	1Unit	Security	\$2,495.00	38%	\$1,546.90	N/A	N/A
DIPS-GE250-SX	DRAGON IPS ADDON TO EXISTING GE250 IDS APPLIANCE-INCLUDES D	1Unit	Security	\$6,495.00	38%	\$4,026.90	N/A	N/A
DIPS-GE500-SX	DRAGON IPS ADDON TO EXISTING GE500 IDS APPLIANCE-INCLUDES D	1Unit	Security	\$10,495.00	38%	\$6,506.90	N/A	N/A
DIPS-GE600-TX	DRAGON IPS ADDON TO EXISTING GE600 IDS APPLIANCE-INCLUDES D	1Unit	Security	\$10,495.00	38%	\$6,506.90	N/A	N/A
DIPS-GIG-SX	DRAGON IPS ADDON TO EXISTING GIG IDS APPLIANCE-INCLUDES TW	1Unit	Security	\$15,495.00	38%	\$9,606.90	N/A	N/A
DIPS-GIG-TX	DRAGON IPS ADDON TO EXISTING GIG IDS APPLIANCE-INCLUDES TW	1Unit	Security	\$15,495.00	38%	\$9,606.90	N/A	N/A
DIPS-MG	DRAGON IPS ADDON TO EXISTING MG NIDS	1Unit	Security	\$35,995.00	38%	\$22,316.90	N/A	N/A
DLX100-200KF-UP	LX UPGRADE FROM 100K TO 200K FLOWS	1Unit	Security	\$65,435.00	38%	\$40,569.70	N/A	N/A
DLX1-2.5KE-UP	LX UPGRADE TO 2500 EPS	1Unit	Security	\$34,385.00	38%	\$21,318.70	N/A	N/A
DLX1-6KE-UP	LX UPGRADE TO 5000 EPS	1Unit	Security	\$78,085.00	38%	\$48,412.70	N/A	N/A
DLX2-5.9KE-UP	LX UPGRADE FROM 2500 TO 5000 EPS	1Unit	Security	\$43,585.00	38%	\$27,022.70	N/A	N/A
DLX25-100KF-UP	LX UPGRADE TO 100K FLOWS	1Unit	Security	\$52,785.00	38%	\$32,726.70	N/A	N/A
DLX25-200KF-UP	LX UPGRADE TO 200K FLOWS	1Unit	Security	\$91,885.00	38%	\$56,968.70	N/A	N/A
DLX25-50KF-UP	LX UPGRADE TO 50K FLOWS	1Unit	Security	\$25,185.00	38%	\$15,614.70	N/A	N/A
DLX50-100KF-UP	LX UPGRADE FROM 50K TO 100K FLOWS	1Unit	Security	\$38,985.00	38%	\$24,170.70	N/A	N/A
DLX50-200KF-UP	LX UPGRADE FROM 50K TO 200K FLOWS	1Unit	Security	\$79,235.00	38%	\$49,125.70	N/A	N/A
DNEM-1950/2950	4G MEM UPO FOR 1950 & 2950 APPLIANCES	1Unit	Security	\$1745.00	38%	\$1061.90	N/A	N/A
DNIC-2X10G-SR	Dragon 2-PORT, 10GIG FIBER NIC	1Unit	Security	\$9,995.00	38%	\$6,196.90	N/A	N/A
DNIC-4PORT-SX	Dragon 4-PORT, FIBER NIC	1Unit	Security	\$4,995.00	38%	\$3,096.90	N/A	N/A
DNIC-4PORT-TX	Dragon 4-PORT, TRIPLE SPD, CU NIC	1Unit	Security	\$1,395.00	38%	\$864.90	N/A	N/A
DNICFO-2X10G-SR	Dragon 2-PORT, 10GIG, FAIL OPEN, FIBER NIC	1Unit	Security	\$13,995.00	38%	\$8,676.90	N/A	N/A
DNICFO-4PORT-SX	Dragon 4-PORT, FAIL-OPEN FIBER NIC	1Unit	Security	\$8,495.00	38%	\$5,266.90	N/A	N/A
DNICFO-4PORT-TX	Dragon 4-PORT, FAIL-OPEN CU NIC	1Unit	Security	\$2,995.00	38%	\$1,846.90	N/A	N/A
DNIC-HS2X10G-S	HIGH PERFORMANCE NIC FOR DRAGON MULTI-GIG SENSORS - 2X10G	1Unit	Security	\$26,995.00	38%	\$16,736.90	N/A	N/A
DNIC-HS4PORT-SX	HIGH PERFORMANCE NIC FOR DRAGON MULTI-GIG SENSOR - 4x1 G FI	1Unit	Security	\$16,995.00	38%	\$10,536.90	N/A	N/A
DNIC-HS4PORT-TX	HIGH PERFORMANCE NIC FOR DRAGON MULTI-GIG SENSORS - 4x1 G	1Unit	Security	\$15,995.00	38%	\$9,916.90	N/A	N/A
DNIDS-V-100	Network IDS software, 100 Mbps limit	1Unit	Security	\$3,995.00	38%	\$2,476.90	N/A	N/A
DNIDS-V-1000	Network IDS software, 1 Gbps limit	1Unit	Security	\$22,995.00	38%	\$14,256.90	N/A	N/A
DNIDS-V-250	Network IDS software, 250 Mbps limit	1Unit	Security	\$6,995.00	38%	\$4,346.90	N/A	N/A
DNIDS-V-500	Network IDS software, 500 Mbps limit	1Unit	Security	\$14,995.00	38%	\$9,296.90	N/A	N/A
DNIPS-A1-G	Inline IPS/IDS appliance, 1 Gbps (requires NIC sold separately)	1Unit	Security	\$34,995.00	38%	\$21,696.90	N/A	N/A
DNIPS-A1-GR	Inline IPS/IDS appliance, 1 Gbps - HW only replacement for existing custom	1Unit	Security	\$15,995.00	38%	\$9,916.90	N/A	N/A
DNIPS-A1-MG	Inline IPS/IDS appliance, 6 Gbps (requires NIC sold separately)	1Unit	Security	\$104,995.00	38%	\$65,096.90	N/A	N/A
DNIPS-A1-MGR	Inline IPS/IDS appliance, 6 Gbps - HW only replacement for existing custom	1Unit	Security	\$29,995.00	38%	\$18,596.90	N/A	N/A
DRFONIC-SX-S	DUAL PORT GIG FIBER Optional Fail-Open NIC - Not installed, Use is limited	1Unit	Security	\$3,995.00	38%	\$2,476.90	N/A	N/A
DRFONIC-TX-S	DUAL PORT Fail-Open optional COPPER NIC - Not installed, Use is limited	1Unit	Security	\$1,245.00	38%	\$771.90	N/A	N/A
DSEMS7-LE	DRAGON ENTERPRISE MANAGEMENT SOFTWARE - Large enterprise, m	1Unit	Security	\$10,995.00	38%	\$6,816.90	N/A	N/A
DSEMS7-LU-LUG	Enterprise Management Server Software upgrade from large to unlimited Ent	1Unit	Security	\$5,495.00	38%	\$3,406.90	N/A	N/A
DSEMS7-ME	DRAGON ENTERPRISE MANAGEMENT SOFTWARE - Medium Enterprise, m	1Unit	Security	\$6,995.00	38%	\$4,336.90	N/A	N/A
DSEMS7-M-LUG	Enterprise Management Server Software upgrade from medium to large Ent	1Unit	Security	\$4,495.00	38%	\$2,786.90	N/A	N/A
DSEMS7-SE	DRAGON ENTERPRISE MANAGEMENT SOFTWARE - Small Enterprise, m	1Unit	Security	\$2,995.00	38%	\$1,856.90	N/A	N/A
DSEMS7-SM-LUG	Enterprise Management Server Software upgrade from small to medium Ent	1Unit	Security	\$4,495.00	38%	\$2,786.90	N/A	N/A
DSEMS7-U	DRAGON ENTERPRISE MANAGEMENT SOFTWARE - Unlimited, managed	1Unit	Security	\$15,995.00	38%	\$9,916.90	N/A	N/A
DSEVPST-UP	DSCC EVENT COUNT UPGRADE FOR DSIMBA7-EVP	1Unit	Security	\$57,495.00	38%	\$35,646.90	N/A	N/A
DSFAP-100K-UP	100K FLOW UPGRADE FOR DSIMBA7-FAP	1Unit	Security	\$59,495.00	38%	\$36,946.90	N/A	N/A
DSFAPST-UP	ADD. FLOW LIC. FOR DSIMBA7-FAP	1Unit	Security	\$108,495.00	38%	\$67,266.90	N/A	N/A
DSHS7-100-LIC	Dragon Host Sensor Software License (100 pack) v6.3 or 7.x	1Unit	Security	\$68,000.00	38%	\$42,160.00	N/A	N/A
DSHS7-10K-LIC	DRAGON HOST SENSOR SW LIC (10,000 PACK)	1Unit	Security	\$280,000.00	38%	\$173,600.00	N/A	N/A
DSHS7-1-LIC	Dragon Host Sensor Software License (Single)- v6.3 or 7.x	1Unit	Security	\$850.00	38%	\$527.00	N/A	N/A
DSHS7-25-LIC	Dragon Host Sensor Software License (25 pack) v6.3 or 7.x	1Unit	Security	\$18,983.00	38%	\$11,999.00	N/A	N/A
DSHS7-500-LIC	Dragon Host Sensor Software License (500 pack) v6.3 or 7.x	1Unit	Security	\$318,750.00	38%	\$197,650.00	N/A	N/A
DSHS7-L-LIC	DRAGON HOST SENSOR SW LIC (UNLIMITED)	1Unit	Security	\$350,000.00	38%	\$217,000.00	N/A	N/A
DSHS7-WebIPS	Dragon Host Sensor Software Web IPS (All Osa) - Must have Host IDS softw	1Unit	Security	\$495.00	38%	\$306.90	N/A	N/A
DSIM-APPL-R1	REPLACEMENT APPLIANCE FOR SIEM - CLASS 1	1Unit	Security	\$13,490.00	38%	\$8,363.80	N/A	N/A
DSIM-APPL-R2	REPLACEMENT APPLIANCE FOR SIEM - CLASS 2	1Unit	Security	\$11,490.00	38%	\$7,123.80	N/A	N/A
DSIMBA7-CON	SIEM (DSIMBA7-LU) CONSOLE MGR	1Unit	Security	\$61,495.00	38%	\$38,126.90	N/A	N/A
DSIMBA7-CON-HA	HIGH AVAILABILITY FOR SIEM CONSOLE MGR	1Unit	Security	\$41,495.00	38%	\$25,726.90	N/A	N/A
DSIMBA7-DEV	PER DEVICE OVER 750 FOR DSCC	1Unit	Security	\$125.00	38%	\$77.50	N/A	N/A
DSIMBA7-DEV-10K	SIEM (DSCC) ADDITIONAL 10K LOG SOURCES	1Unit	Security	\$172,500.00	38%	\$106,950.00	N/A	N/A
DSIMBA7-DEV-1K	SIEM (DSCC) ADDITIONAL 1K LOG SOURCES	1Unit	Security	\$43,500.00	38%	\$26,970.00	N/A	N/A
DSIMBA7-DEV-50	SIEM (DSCC) ADDITIONAL 50 LOG SOURCES	1Unit	Security	\$4,250.00	38%	\$2,635.00	N/A	N/A
DSIMBA7-DEV-500	SIEM (DSCC) ADDITIONAL 500 LOG SOURCES	1Unit	Security	\$29,000.00	38%	\$17,980.00	N/A	N/A
DSIMBA7-DEV-5K	SIEM (DSCC) ADDITIONAL 5K LOG SOURCES	1Unit	Security	\$144,000.00	38%	\$89,280.00	N/A	N/A
DSIMBA7-EVP	DSCC EVENT PROCESSOR	1Unit	Security	\$166,995.00	38%	\$103,536.90	N/A	N/A
DSIMBA7-EVP-FAP	SIEM EVENT/FLOW PROCESSOR APPLIANCE	1Unit	Security	\$66,995.00	38%	\$41,536.90	N/A	N/A
DSIMBA7-EVP-HA	SIEM HIGH AVAILABILITY FOR DSIMBA7-EVP	1Unit	Security	\$66,995.00	38%	\$41,536.90	N/A	N/A
DSIMBA7-FAP	DSCC FLOW PROCESSOR	1Unit	Security	\$170,995.00	38%	\$106,016.90	N/A	N/A
DSIMBA7-FAP-HA	SIEM HIGH AVAILABILITY FOR DSIMBA7-FAP	1Unit	Security	\$51,495.00	38%	\$31,926.90	N/A	N/A
DSIMBA7-LU	DSCC LARGE ENTERPRISE SCALABLE BASE	1Unit	Security	\$177,495.00	38%	\$110,046.90	N/A	N/A
DSIMBA7-LU-HA	SIEM HIGH AVAILABILITY FOR DSIMBA7-LU	1Unit	Security	\$45,495.00	38%	\$28,206.90	N/A	N/A
DSIMBA7-LX	All-in-One SIEM Appliance and License:Flows/Minutes=25,000 (50,000 NetFl	1Unit	Security	\$73,995.00	38%	\$45,876.90	N/A	N/A
DSIMBA7-LX-HA	All-in-One Appliance with DSIMBA7-LX license - High Availability	1Unit	Security	\$43,495.00	38%	\$26,966.90	N/A	N/A
DSIMBA7-SE	DSCC WITH INTEGRATED FLOW SENSOR	1Unit	Security	\$59,995.00	38%	\$37,196.90	N/A	N/A
DSIMBA7-SE-HA	SIEM HIGH AVAILABILITY FOR DSIMBA7-SE	1Unit	Security	\$38,995.00	38%	\$24,176.90	N/A	N/A
DSIMBST-VFLOW	SIEM VFLOW COLLECTOR FOR VMWARE ESX-ESXI	1Unit	Security	\$2,995.00	38%	\$1,856.90	N/A	N/A
DSIM-EVP2500	Event Processor Appliance Requires Distributed Console to be purchased fir	1Unit	Security	\$91,495.00	38%	\$56,726.90	N/A	N/A
DSIM-EVP2500-HA	EVP APPLIANCE - HIGH AVAILABILITY	1Unit	Security	\$55,495.00	38%	\$34,406.90	N/A	N/A
DSIM-FAP100K	FLOW PROCESSOR APPLIANCE (100K FPM)	1Unit	Security	\$91,495.00	38%	\$56,726.90	N/A	N/A
DSIM-FAP100K-HA	FAP APPLIANCE - HIGH AVAILABILITY	1Unit	Security	\$55,495.00	38%	\$34,406.90	N/A	N/A
DSLUS7-UP	ADD. FLOW AND EVENT LIC. FOR DSIMBA7-LU	1Unit	Security	\$79,995.00	38%	\$49,596.90	N/A	N/A
DSSES7-UP	SW LICENSE UPGRADE FOR DSIMBA7-S	1Unit	Security	\$22,995.00	38%	\$14,256.90	N/A	N/A
DVEVP-1KE-UP	UPGRADE VIRTUAL EVP TO 1K EPS -ADDS 500EPS TO DVSIEM-EVP +	1Unit	Security	\$14,400.00	38%	\$8,928.00	N/A	N/A
DVEVP-200E-UP	UPGRADE VIRTUAL EVP TO 200 EPS -ADDS 100 EPS TO DVSIEM-EVP	1Unit	Security	\$4,800.00	38%	\$2,976.00	N/A	N/A
DVEVP-500E-UP	UPGRADE VIRTUAL EVP TO 500EPS -ADDS 300EPS TO DVSIEM-EVP +	1Unit	Security	\$9,600.00	38%	\$5,952.00	N/A	N/A
DVFAP-25KF-UP	UPGRADE VIRTUAL FAP TO 25K FLOWS -ADDS 10K FLOWS TO DVSIEM	1Unit	Security	\$4,800.00	38%	\$2,976.00	N/A	N/A
DVFAP-50KF-UP	UPGRADE VIRTUA FAP TO 50K FLOWS -ADDS 25K FLOW TO DVSIEM	1Unit	Security	\$16,800.00	38%	\$10,416.00	N/A	N/A
DVSIEM	SIEM VIRTUAL APPLIANCE - ALL-IN-ONE 100EPS / 15K FLOWS	1Unit	Security	\$12,000.00	38%	\$7,440.00	N/A	N/A
DVSIEM-1KE-UP	UPGRADE VIRTUAL SIEM TO 1000EPS -ADDS 500EPS TO DVSIEM+200	1Unit	Security	\$16,800.00	38%	\$10,416.00	N/A	N/A
DVSIEM-200E-UP	ADDS 100 EPS TO DVSIEM (VIRTUAL ALL-IN-ONE)	1Unit	Security	\$7,200.00	38%	\$4,464.00	N/A	N/A
DVSIEM-25K-UP	UPGRADE VIRTUAL SIEM TO 25K FLOWS -ADDS 10K FLOWS TO DVSIEM	1Unit	Security	\$7,200.00	38%	\$4,464.00	N/A	N/A
DVSIEM-500E-UP	UPGRADE VIRTUAL SIEM TO 500 EPS -ADDS 300 EPS TO DVSIEM + 10	1Unit	Security	\$10,800.00	38%	\$6,696.00	N/A	N/A
DVSIEM-50KF-UP	UPGRADE VIRTUAL SIEM TO 50K FLOWS -ADDS 25K FLOWS TO DVSIEM	1Unit	Security	\$21,600.00	38%	\$13,392.00	N/A	N/A

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
DVSIEM-CON	SIEM VIRTUAL APPLIANCE - CONSOLE	1Unit	Security	\$10,800.00	38%	\$6,696.00	N/A	N/A
DVSIEM-EVP	VIRTUAL SIEM APPLIANCE - EVP 100EPS	1Unit	Security	\$8,400.00	38%	\$5,208.00	N/A	N/A
DVSIEM-FAP	VIRTUAL SIEM APPLIANCE - FLOW PROCESSOR (FAP) 15K FLOWS	1Unit	Security	\$8,400.00	38%	\$5,208.00	N/A	N/A
EO-OPA-1Y	On-Site Engineering - One Year	1Unit	Professional Services	\$225,000.00	0%	\$225,000.00	N/A	N/A
G3G124-24	24TX SWITCH + 3 EXPANSION SLOTS - ORDER POWER SUPPLY SEPAR	1Unit	Switching	\$5,995.00	38%	\$3,716.90	N/A	N/A
G3G124-24P	24TX POE SWITCH + 3 EXPANSION SLOTS - ORDER POWER SUPPLY S	1Unit	Switching	\$6,290.00	38%	\$3,899.80	N/A	N/A
G3G170-24	24 SFP SWITCH + 3 EXPANSION SLOTS - ORDER POWER SUPPLY SEP	1Unit	Switching	\$7,295.00	38%	\$4,522.90	N/A	N/A
G3G-24SFP	G3 I/O CARD - 24 SFP PORTS	1Unit	Switching	\$4,995.00	38%	\$3,097.90	N/A	N/A
G3G-24TX	G3 I/O CARD - 24 TX & 2 SFP COMBO PORTS	1Unit	Switching	\$3,995.00	38%	\$2,228.90	N/A	N/A
G3G-POE-B	G3 DAUGHTERCARD ENABLING POE ON 24 PORTS	1Unit	Switching	\$295.00	38%	\$182.90	N/A	N/A
G3IPV6-LIC	G3 IPV6 ROUTING LICENSE	1Unit	Switching	\$1,695.00	38%	\$1,050.90	N/A	N/A
G3K-2XFP	G3 I/O CARD - DUAL 10GB XFP PORTS	1Unit	Switching	\$3,995.00	38%	\$2,476.90	N/A	N/A
G3K-4XFP	G3 I/O CARD - QUAD 10GB XFP PORTS	1Unit	Switching	\$5,995.00	38%	\$3,158.90	N/A	N/A
G3-3LIC	G3 ADV. ROUTING LICENSE (RM, OSPF, VRRP	1Unit	Switching	\$3,995.00	38%	\$2,476.90	N/A	N/A
G3-PWR	G3 POWER SUPPLY - NON-POE	1Unit	Switching	\$645.00	38%	\$399.90	N/A	N/A
G3-PWR-625W	625W POE POWER SUPPLY FOR G3 SWITCH	1Unit	Switching	\$895.00	38%	\$554.90	N/A	N/A
G3-PWR-POE	G3 POWER SUPPLY - POE	1Unit	Switching	\$1,545.00	38%	\$957.90	N/A	N/A
I3H-12TX	INDUSTRIAL SWITCH 12 PT 10/100 I/O CARD	1Unit	Switching	\$495.00	38%	\$306.90	N/A	N/A
I3H252-12TX	FACTORY CONFIGURED I3H252-02 & I3H-12TX	1Unit	Switching	\$2,890.00	38%	\$1,791.90	N/A	N/A
I3H252-16FXM	16 PORT 100BASE-FX I-SERIES SWITCH	1Unit	Switching	\$5,385.00	38%	\$3,338.70	N/A	N/A
I3H252-24TX	FACTORY CONFIGURED 24 PT 10/100 I-SERIES	1Unit	Switching	\$3,385.00	38%	\$2,098.70	N/A	N/A
I3H252-8FXM-12TX	8 100BASE-FX & 12 TX I-SERIES SWITCH	1Unit	Switching	\$4,385.00	38%	\$2,718.70	N/A	N/A
I3H-8FX-MM	INDUSTRIAL SWITCH 8 PT MMF FX I/O CARD	1Unit	Switching	\$1,495.00	38%	\$926.90	N/A	N/A
I3H-DIN-KIT	DIN RAIL KIT FOR I-SERIES SWITCH	1Unit	Switching	\$195.00	38%	\$120.90	N/A	N/A
I3H-PWR	24VDC POWER UNIT FOR I-SERIES SWITCH	1Unit	Switching	\$360.00	38%	\$223.90	N/A	N/A
I3H-RACK-MNT	19" RACK MOUNT KIT FOR I-SERIES SWITCH	1Unit	Switching	\$145.00	38%	\$89.90	N/A	N/A
IA-A-20	Standard Capacity Identity and Access appliance - HW Only	1Unit	NAC Controller	\$9,995.00	35%	\$6,496.75	N/A	N/A
IA-A-300	High Capacity Identity and Access appliance - HW Only	1Unit	NAC Controller	\$19,995.00	35%	\$12,996.75	N/A	N/A
IAES-12K	Identity and Access 12,000 end-system license	1Unit	NAC Controller	\$84,995.00	35%	\$55,246.75	N/A	N/A
IAES-1K	Identity and Access 1,000 end-system license	1Unit	NAC Controller	\$7,995.00	35%	\$5,196.75	N/A	N/A
IAES-3K	Identity and Access 3,000 end-system license	1Unit	NAC Controller	\$22,495.00	35%	\$14,721.75	N/A	N/A
IA-PA-12K	Posture Assessment 12,000 End-system License for IA-ES-12K	1Unit	NAC Controller	\$39,995.00	35%	\$25,996.75	N/A	N/A
IA-PA-3K	Posture Assessment 3,000 end-system license	1Unit	NAC Controller	\$9,995.00	35%	\$6,496.75	N/A	N/A
I-MGBIC-GLX	I-Series Only, 40°C to +60°C, 1 Gb, 1000Base-LX, MM - 550 M, SM - 10 KM	1Unit	Switching	\$995.00	38%	\$616.90	N/A	N/A
I-MGBIC-GSX	I-Series Only, 40°C to +60°C, 1 Gb, 1000Base-SX, IEEE 802.3 MM, 850 nm	1Unit	Switching	\$495.00	38%	\$306.90	N/A	N/A
I-MGBIC-LC03	I-Series Only, 40°C to +60°C, 1 Gb, 1000Base-LX, MM, 1310 nm Long Wave	1Unit	Switching	\$945.00	38%	\$592.90	N/A	N/A
K10-102TRPL-BUN	K10 Triple Speed Chassis Bundle, 192 Triple Speed, 8 Ports SFP+	1Unit	Switching	\$65,835.00	38%	\$40,817.70	N/A	N/A
K10-CHASSIS	K-Series 10 Slot Chassis and Fan Tray	1Unit	Switching	\$5,965.00	38%	\$3,698.90	N/A	N/A
K10-FAN	K10 Fan Tray - Spare	1Unit	Switching	\$1,195.00	38%	\$740.90	N/A	N/A
K10-MID-KIT	K10 Mid-Mount Kit	1Unit	Switching	\$475.00	38%	\$294.90	N/A	N/A
K6-120SFP-BUN	K6 SFP Chassis Bundle, 120 Ports SFP, 4 Ports SFP+	1Unit	Switching	\$63,725.00	38%	\$39,509.50	N/A	N/A
K6-CHASSIS	K-Series 6 Slot Chassis and Fan Tray	1Unit	Switching	\$4,495.00	38%	\$2,786.90	N/A	N/A
K6-FAN	K6 Fan Tray - Spare	1Unit	Switching	\$745.00	38%	\$461.90	N/A	N/A
K6-MID-KIT	K6 Mid-Mount Kit	1Unit	Switching	\$475.00	38%	\$294.90	N/A	N/A
K-AC-PS	K-Series Power Supply, 15A, 100-240VAC input, (600W system, 400/800W F	1Unit	Switching	\$1,345.00	38%	\$833.90	N/A	N/A
K-EOS-L3	Advanced Routing License (OSPF, VRRP, PIM-SM/SSM)	1Unit	Switching	\$3,995.00	38%	\$2,476.90	N/A	N/A
K-EOS-PPC	K-Series Per Port User Capacity License Upgrade	1Unit	Switching	\$3,995.00	38%	\$2,476.90	N/A	N/A
K-EOS-VSB	K-Series Virtual Switch Bonding License	1Unit	Switching	\$4,995.00	38%	\$3,098.90	N/A	N/A
KG2001-0224	K-Series (24) Port 1Gb SFP IOM	1Unit	Switching	\$14,395.00	38%	\$8,924.90	N/A	N/A
KG2001-0224-G	K-Series (24) Port 1Gb SFP IOM (TAA Compliant)	1Unit	Switching	\$14,395.00	38%	\$8,924.90	N/A	N/A
KK2008-0204	K-Series (4) Port 10Gb SFP+ IOM	1Unit	Switching	\$6,795.00	38%	\$4,212.90	N/A	N/A
KK2008-0204-F1	K6 Management/Fabric Module (4) ports 10Gb via SFP+	1Unit	Switching	\$14,545.00	38%	\$9,017.90	N/A	N/A
KK2008-0204-F1G	K6 Management/Fabric Module (4) 10Gb via SFP+ (TAA Compliant)	1Unit	Switching	\$16,000.00	38%	\$9,920.00	N/A	N/A
KK2008-0204-F2	K10 Management/Fabric Module (4) ports 10Gb via SFP+	1Unit	Switching	\$15,895.00	38%	\$9,854.90	N/A	N/A
KK2008-0204-F2G	K10 Management/Fabric Module (4) 10Gb via SFP+ (TAA Compliant)	1Unit	Switching	\$17,485.00	38%	\$10,840.70	N/A	N/A
KK2008-0204-G	K-Series (4) Port 10Gb SFP+ IOM (TAA Compliant)	1Unit	Switching	\$6,795.00	38%	\$4,212.90	N/A	N/A
K-POE-48AY	K-Series External 4 Bay Power Shelf	1Unit	Switching	\$1,995.00	38%	\$1,236.90	N/A	N/A
K-POE-48AY-RAIL	Mounting Kit for K-POE-48AY	1Unit	Switching	\$295.00	38%	\$182.90	N/A	N/A
K-POE-CBL-2M	K-Series PoE Power to K Chassis Cable - 2M	1Unit	Switching	\$295.00	38%	\$182.90	N/A	N/A
KT2006-0224	K-Series (24) Port 10/100/1000 802.3at RJ45 PoE IOM	1Unit	Switching	\$3,975.00	38%	\$2,464.50	N/A	N/A
KT2006-0224-G	K-Series (24) Port 10/100/1000 802.3at RJ45 PoE IOM (TAA Compliant)	1Unit	Switching	\$4,373.00	38%	\$2,711.26	N/A	N/A
KT2010-0224	K-Series (24) Port 10/100/1000 802.3at Mini-RJ21 PoE IOM	1Unit	Switching	\$5,495.00	38%	\$3,406.90	N/A	N/A
KT2010-0224-G	K 24 PORT MINI-RJ21 802.3AT POE IOM	1Unit	Switching	\$6,945.00	38%	\$3,747.90	N/A	N/A
MGBIC-02	1 Gb, 1000Base-T, IEEE 802.3 Cat5, Copper Twisted Pair, 100 M, RJ 45 SFP	1Unit	Switching	\$295.00	38%	\$182.90	N/A	N/A
MGBIC-08	1 Gb, 1000Base-LX/LH, IEEE 802.3 SM, 1550 nm Long Wave Length, 80 KM	1Unit	Switching	\$3,995.00	38%	\$2,476.90	N/A	N/A
MGBIC-100BT	100 Mb, 100BASE-T Copper twisted pair, 100 m, RJ45 SFP	1Unit	Switching	\$450.00	38%	\$279.90	N/A	N/A
MGBIC-BX10-D	1 Gb, 1000Base-BX10-D Single Fiber SM, Bidirectional, 1490nm Tx / 1310nm	1Unit	Switching	\$1,099.00	38%	\$681.38	N/A	N/A
MGBIC-BX10-U	1 Gb, 1000Base-BX10-U Single Fiber SM, Bidirectional, 1310nm Tx / 1490nm	1Unit	Switching	\$1,099.00	38%	\$681.38	N/A	N/A
MGBIC-BX120-D	1 Gb, 1000Base-BX120-D Single Fiber SM, Bidirectional, 1590nm Tx / 1490nm	1Unit	Switching	\$6,995.00	38%	\$4,336.90	N/A	N/A
MGBIC-BX120-U	1 Gb, 1000Base-BX120-U Single Fiber SM, Bidirectional, 1490nm Tx / 1590n	1Unit	Switching	\$6,995.00	38%	\$4,336.90	N/A	N/A
MGBIC-BX40-D	1 Gb, 1000Base-BX40-D Single Fiber SM, Bidirectional, 1490nm Tx / 1310nm	1Unit	Switching	\$2,995.00	38%	\$1,856.90	N/A	N/A
MGBIC-BX40-U	1 Gb, 1000Base-BX40-U Single Fiber SM, Bidirectional, 1310nm Tx / 1490nm	1Unit	Switching	\$2,995.00	38%	\$1,856.90	N/A	N/A
MGBIC-LC01	1 Gb, 1000Base-SX, IEEE 802.3 MM, 850 nm Short Wave Length, 220/550 M	1Unit	Switching	\$495.00	38%	\$306.90	N/A	N/A
MGBIC-LC01-G	1 Gb, 1000Base-SX, IEEE 802.3 MM, 850 nm Short Wave Length, 220/550 M	1Unit	Switching	\$495.00	38%	\$306.90	N/A	N/A
MGBIC-LC03	1 Gb, 1000Base-LX, MM, 1310 nm Long Wave Length, 2km w/82.5 MMF, 1	1Unit	Switching	\$795.00	38%	\$492.90	N/A	N/A
MGBIC-LC04	100 Mb, 100Base-FX, IEEE 802.3 MM, 1310 nm Long Wave Length, 2 KM, L	1Unit	Switching	\$150.00	38%	\$93.00	N/A	N/A
MGBIC-LC04-24PK	24 PACK MGBIC-LC04	1Unit	Switching	\$3,600.00	38%	\$2,232.00	N/A	N/A
MGBIC-LC04-48PK	48 PACK MGBIC-LC04	1Unit	Switching	\$7,200.00	38%	\$4,464.00	N/A	N/A
MGBIC-LC04-96PK	96 PACK MGBIC-LC04	1Unit	Switching	\$14,400.00	38%	\$8,928.00	N/A	N/A
MGBIC-LC05	100 Mb, 100Base-LX/LH, IEEE 802.3 SM, 1310 nm Long Wave Length, 10 KM	1Unit	Switching	\$235.00	38%	\$146.90	N/A	N/A
MGBIC-LC07	1 Gb, Extended Long Reach, 1000Base-EX, IEEE 802.3 SM, 1550 nm Long	1Unit	Switching	\$4,995.00	38%	\$3,098.90	N/A	N/A
MGBIC-LC09	1 Gb, 1000Base-LX, IEEE 802.3 SM, 1310 nm Long Wave Length, 10 Km, L	1Unit	Switching	\$995.00	38%	\$616.90	N/A	N/A
MGBIC-LC09-G	1 Gb, 1000Base-LX, IEEE 802.3 SM, 1310 nm Long Wave Length, 10 Km, L	1Unit	Switching	\$995.00	38%	\$616.90	N/A	N/A
MOBILE-IAM-APP	Mobile IAM appliance for 3,000 end-systems and NMS for 5 devices	1Unit	Software	\$23,995.00	22%	\$18,716.10	N/A	N/A
MOBILE-IAM-VB	Mobile IAM virtual appliance for 3,000 end-systems and NMS for 5 devices	1Unit	Software	\$20,995.00	22%	\$16,376.10	N/A	N/A
MUX-CWDM-01	C Dense Wave Division Mux/Demux (CWDM), 4 Channel, 1271/1291/1311/13	1Unit	Switching	\$5,495.00	38%	\$3,406.90	N/A	N/A
MUX-RACK-01	MUX rack mount panel, 2 slot, 1U	1Unit	Switching	\$895.00	38%	\$554.90	N/A	N/A
NAC-A-20	NAC Gateway, supports up to 3000 end systems and available add-on asses	1Unit	NAC Controller	\$19,995.00	35%	\$12,996.75	N/A	N/A
NAC-ASSESS-LIC	NAC Assessment, Agent and Network-based for NAC appliances	1Unit	NAC Controller	\$9,995.00	35%	\$6,496.75	N/A	N/A
NAC-V-20	Virtual NAC Gateway, supports up to 3000 end systems and available add-on	1Unit	NAC Controller	\$16,995.00	35%	\$11,046.75	N/A	N/A
NAC-VB-20	Includes four virtual NAC Gateways each supporting up to 500 end systems &	1Unit	NAC Controller	\$16,995.00	35%	\$11,046.75	N/A	N/A
NMS-10	NMS for up to 10 devices and up to 100 thin APs (includes Console with 25	1Unit	Software	\$7,495.00	22%	\$5,736.10	N/A	N/A
NMS-100	NMS for up to 100 devices and up to 1,000 thin APs (includes Console with 2	1Unit	Software	\$34,995.00	22%	\$27,296.10	N/A	N/A
NMS-100-A100-UG	Upgrade from NMS-100 to NMS-ADV-100	1Unit	Software	\$25,995.00	22%	\$20,276.10	N/A	N/A

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
NMS-100-UG	Upgrade NMS-50 to NMS-100	1Unit	Software	\$10,995.00	22%	\$8,576.10	N/A	N/A
NMS-10-A10-UG	Upgrade from NMS-10 to NMS-ADV-10	1Unit	Software	\$8,995.00	22%	\$6,826.10	N/A	N/A
NMS-10-UG	Upgrade NMS-5 to NMS-10	1Unit	Software	\$3,995.00	22%	\$3,116.10	N/A	N/A
NMS-25	NMS for up to 25 devices and up to 250 thin APs (includes Console with 25	1Unit	Software	\$15,995.00	22%	\$12,476.10	N/A	N/A
NMS-250	NMS for up to 250 devices and up to 2,500 thin APs (includes Console with 2	1Unit	Software	\$49,995.00	22%	\$38,996.10	N/A	N/A
NMS-250-A250-UG	Upgrade from NMS-250 to NMS-ADV-250	1Unit	Software	\$30,995.00	22%	\$24,176.10	N/A	N/A
NMS-250-UG	Upgrade NMS-100 to NMS-250	1Unit	Software	\$15,995.00	22%	\$12,476.10	N/A	N/A
NMS-25-A25-UG	Upgrade from NMS-25 to NMS-ADV-25	1Unit	Software	\$14,995.00	22%	\$11,596.10	N/A	N/A
NMS-25-UG	Upgrade NMS-10 to NMS-25	1Unit	Software	\$11,995.00	22%	\$9,356.10	N/A	N/A
NMS-5	NMS for up to 5 devices and up to 50 thin APs (includes Console with 25 con	1Unit	Software	\$4,495.00	22%	\$3,506.10	N/A	N/A
NMS-50	NMS for up to 50 devices and up to 500 thin APs (includes Console with 25 c	1Unit	Software	\$24,995.00	22%	\$19,496.10	N/A	N/A
NMS-500	NMS for up to 500 devices and up to 5,000 thin APs (includes Console with 2	1Unit	Software	\$69,995.00	22%	\$54,596.10	N/A	N/A
NMS-500-A500-UG	Upgrade from NMS-500 to NMS-ADV-500	1Unit	Software	\$35,995.00	22%	\$28,076.10	N/A	N/A
NMS-500-UG	Upgrade NMS-250 to NMS-500	1Unit	Software	\$20,995.00	22%	\$16,376.10	N/A	N/A
NMS-50-A50-UG	Upgrade from NMS-50 to NMS-ADV-50	1Unit	Software	\$20,995.00	22%	\$16,376.10	N/A	N/A
NMS-50-UG	Upgrade NMS-25 to NMS-50	1Unit	Software	\$9,995.00	22%	\$7,796.10	N/A	N/A
NMS-5-A5-UG	Upgrade from NMS-5 to NMS-ADV-5	1Unit	Software	\$6,995.00	22%	\$4,754.10	N/A	N/A
NMS-A-100-UG	Upgrade from NMS-ADV-50 to NMS-ADV-100	1Unit	Software	\$15,995.00	22%	\$12,476.10	N/A	N/A
NMS-A-10-UG	Upgrade from NMS-ADV-5 to NMS-ADV-10	1Unit	Software	\$5,995.00	22%	\$4,676.10	N/A	N/A
NMS-A-250-UG	Upgrade from NMS-ADV-100 to NMS-ADV-250	1Unit	Software	\$20,995.00	22%	\$16,376.10	N/A	N/A
NMS-A-25-UG	Upgrade from NMS-ADV-10 to NMS-ADV-25	1Unit	Software	\$15,995.00	22%	\$12,476.10	N/A	N/A
NMS-A-500-UG	Upgrade from NMS-ADV-250 to NMS-ADV-500	1Unit	Software	\$25,995.00	22%	\$20,276.10	N/A	N/A
NMS-A-50-UG	Upgrade from NMS-ADV-25 to NMS-ADV-50	1Unit	Software	\$15,995.00	22%	\$12,476.10	N/A	N/A
NMS-ADV-10	NetSight Advanced License for up to 10 devices and 100 thin Aps	1Unit	Software	\$14,995.00	22%	\$11,596.10	N/A	N/A
NMS-ADV-100	NetSight Advanced License for up to 100 devices and 1000 thin Aps	1Unit	Software	\$59,995.00	22%	\$46,396.10	N/A	N/A
NMS-ADV-25	NetSight Advanced License for up to 25 devices and 250 thin Aps	1Unit	Software	\$29,995.00	22%	\$23,396.10	N/A	N/A
NMS-ADV-250	NetSight Advanced License for up to 250 devices and 2500 thin APs	1Unit	Software	\$79,995.00	22%	\$62,396.10	N/A	N/A
NMS-ADV-5	NetSight Advanced License for up to 5 devices and 50 thin Aps	1Unit	Software	\$9,995.00	22%	\$7,796.10	N/A	N/A
NMS-ADV-50	NetSight Advanced License for up to 50 devices and 500 thin Aps	1Unit	Software	\$44,995.00	22%	\$35,096.10	N/A	N/A
NMS-ADV-500	NetSight Advanced License for up to 500 devices and 5000 thin Aps	1Unit	Software	\$104,995.00	22%	\$81,896.10	N/A	N/A
NMS-ADV-U	NetSight Advanced License for unrestricted devices and unrestricted thin Aps	1Unit	Software	\$139,995.00	22%	\$109,396.10	N/A	N/A
NMS-A-U-UG	Upgrade from NMS-ADV-500 to NMS-ADV-U	1Unit	Software	\$35,995.00	22%	\$28,076.10	N/A	N/A
NMS-B100-100-UG	Upgrade NMS-BASE-100 to NMS-100	1Unit	Software	\$22,995.00	22%	\$17,936.10	N/A	N/A
NMS-B-100-UG	Upgrade NMS-BASE-50 to NMS-BASE-100	1Unit	Software	\$6,495.00	22%	\$5,066.10	N/A	N/A
NMS-B10-10-UG	Upgrade NMS-BASE-10 to NMS-10	1Unit	Software	\$6,495.00	22%	\$5,066.10	N/A	N/A
NMS-B250-250-UG	Upgrade NMS-BASE-250 to NMS-250	1Unit	Software	\$30,995.00	22%	\$24,176.10	N/A	N/A
NMS-B-250-UG	Upgrade NMS-BASE-100 to NMS-BASE-250	1Unit	Software	\$7,995.00	22%	\$6,236.10	N/A	N/A
NMS-B25-25-UG	Upgrade NMS-BASE-25 to NMS-25	1Unit	Software	\$12,995.00	22%	\$10,136.10	N/A	N/A
NMS-B-25-UG	Upgrade NMS-BASE-10 to NMS-BASE-25	1Unit	Software	\$2,995.00	22%	\$2,336.10	N/A	N/A
NMS-B500-500-UG	Upgrade NMS-BASE-500 to NMS-500	1Unit	Software	\$40,995.00	22%	\$31,976.10	N/A	N/A
NMS-B-500-UG	Upgrade NMS-BASE-250 to NMS-BASE-500	1Unit	Software	\$10,995.00	22%	\$8,576.10	N/A	N/A
NMS-B50-50-UG	Upgrade NMS-BASE-50 to NMS-50	1Unit	Software	\$18,495.00	22%	\$14,526.10	N/A	N/A
NMS-B-50-UG	Upgrade NMS-BASE-25 to NMS-BASE-50	1Unit	Software	\$4,495.00	22%	\$3,506.10	N/A	N/A
NMS-BASE-10	Base NMS for up to 10 devices and up to 100 thin APs (includes Console w/it	1Unit	Software	\$1,595.00	22%	\$1,244.10	N/A	N/A
NMS-BASE-100	Base NMS for up to 100 devices and up to 1,000 thin APs (includes Console	1Unit	Software	\$12,995.00	22%	\$10,136.10	N/A	N/A
NMS-BASE-25	Base NMS for up to 25 devices and up to 250 thin APs (includes Console w/it	1Unit	Software	\$3,995.00	22%	\$3,116.10	N/A	N/A
NMS-BASE-250	Base NMS for up to 250 devices and up to 2,500 thin APs (includes Console	1Unit	Software	\$19,995.00	22%	\$15,596.10	N/A	N/A
NMS-BASE-50	Base NMS for up to 50 devices and up to 500 thin APs (includes Console w/it	1Unit	Software	\$7,495.00	22%	\$5,846.10	N/A	N/A
NMS-BASE-500	Base NMS for up to 500 devices and up to 5,000 thin APs (includes Console	1Unit	Software	\$29,995.00	22%	\$23,396.10	N/A	N/A
NMS-BASE-U	Base NMS for unrestricted devices and thin APs (includes Console with 3 cor	1Unit	Software	\$39,995.00	22%	\$31,196.10	N/A	N/A
NMS-B-U-UG	Upgrade NMS-BASE-500 to NMS-BASE-U	1Unit	Software	\$10,995.00	22%	\$8,576.10	N/A	N/A
NMS-BU-U-UG	Upgrade NMS-BASE-U to NMS-U	1Unit	Software	\$60,995.00	22%	\$47,576.10	N/A	N/A
NMS-K-12	NetSight for K-12	1Unit	Software	\$4,995.00	22%	\$3,896.10	N/A	N/A
NMS-U	NMS for unrestricted devices and thin APs (includes Console with 25 concour	1Unit	Software	\$99,995.00	22%	\$77,996.10	N/A	N/A
NMS-U-AU-UG	Upgrade from NMS-U to NMS-ADV-U	1Unit	Software	\$40,995.00	22%	\$31,976.10	N/A	N/A
NMS-U-UG	Upgrade NMS-500 to NMS-U	1Unit	Software	\$30,995.00	22%	\$24,176.10	N/A	N/A
NMS-A-20	NetSight Appliance (Requires separate NetSight license)	1Unit	Software	\$19,995.00	22%	\$15,596.10	N/A	N/A
NS-USER	NetSight User (Add 1 concurrent user license to existing NetSight server)	1Unit	Software	\$995.00	22%	\$776.10	N/A	N/A
PD-3501G-ENT	Single Port 1 Gigabit 802.3AT PoE Midspan	1Unit	3rd Party	\$120.00	38%	\$77.40	N/A	N/A
PD-9001G-ENT	Outdoor, single-port, 10/100/1000 E/N 802.3at PoE midspan (30W)	1Unit	3rd Party	\$599.00	38%	\$371.38	N/A	N/A
PD-9001GR-ENT	Single Port 1 Gigabit 802.3AT PoE Midspan	1Unit	3rd Party	\$185.00	38%	\$114.70	N/A	N/A
PD-9501G-ENT	Outdoor, single-port, 10/100/1000 E/N 802.3at+ PoE midspan (60W)	1Unit	3rd Party	\$799.00	38%	\$495.38	N/A	N/A
PD-M8KOUT	Mounting bracket for outdoor midspan	1Unit	3rd Party	\$129.00	38%	\$79.98	N/A	N/A
PS-CSS00-001	Secure Networks Professional Services - Custom Services	1Unit	Professional Services	\$0.00	0%	\$0.00	N/A	N/A
PS-DCM-BASICREMOTE	Data Center Manager Remote Installation in Visibility Mode	1Unit	Professional Services	\$1,250.00	0%	\$1,250.00	N/A	N/A
PS-DCM-ESU	On-Site installation of the Entersys Data Center Manager	1Unit	Professional Services	\$11,875.00	0%	\$11,875.00	N/A	N/A
PS-DCM-VDI	Entersys PS NetSight Data Center Manager - VDI add-on for basic and adv	1Unit	Professional Services	\$7,500.00	0%	\$7,500.00	N/A	N/A
PS-ERATE-ESU	ERATE PROF SERVICE FOR K12	1Unit	Professional Services	\$2,500.00	0%	\$2,500.00	N/A	N/A
PS-ESU-1	Extreme SERVICE UNITS, SINGLE	1Unit	Professional Services	\$2,500.00	0%	\$2,500.00	N/A	N/A
PS-ESU-10	Extreme SERVICE UNITS, 10-PACK	1Unit	Professional Services	\$22,000.00	0%	\$22,000.00	N/A	N/A
PS-ESU-20	Extreme SERVICE UNITS, 20-PACK	1Unit	Professional Services	\$40,000.00	0%	\$40,000.00	N/A	N/A
PS-ESU-5	Extreme SERVICE UNITS, 5-PACK	1Unit	Professional Services	\$11,875.00	0%	\$11,875.00	N/A	N/A
PS-EXP820-001	Travel and Expenses HW, Custom Quote	1Unit	Professional Services	\$0.00	0%	\$0.00	N/A	N/A
PS-MOBILEIAM	Extreme PS Mobile IAM Installation Service for up to 3,000 devices	1Unit	Professional Services	\$22,000.00	0%	\$22,000.00	N/A	N/A
PS-ON-CONNECT-ESU	On-Site installation of the Extreme OnFabric Connect using the Predefined	1Unit	Professional Services	\$11,875.00	0%	\$11,875.00	N/A	N/A
PS-ONCONNECTREMOTE	Remote installation of the Extreme OnFabric Connect using the Predefined	1Unit	Professional Services	\$1,250.00	0%	\$1,250.00	N/A	N/A
PS-OHE810-001	On-Site FE, Non Contract Customer, 8am-5pm, M-F. Price calculated on an	HR	Professional Services	\$250.00	0%	\$250.00	N/A	N/A
PS-OHE811-001	On-Site FE, Non Contract Customer, 5pm-8am, any day including Holidays.	HR	Professional Services	\$315.00	0%	\$315.00	N/A	N/A
PV-50K-SYS	Purview system: Application management for 50K Flows/Minute - using HW F	1Unit	Software	\$54,995.00	22%	\$42,896.10	N/A	N/A
PV-50K-SYS	Purview system: Application management for 50K Flows/Minute - using HW F	1Unit	Software	\$54,995.00	22%	\$42,896.10	N/A	N/A
PV-50K-SYS-2	Purview Sys 50K FPM HW w/PAS	1Unit	Software	\$29,995.00	22%	\$23,596.10	N/A	N/A
PV-A-300	Purview Appliance - Hardware Only, up to 1 million Flows/Minute	1Unit	Software	\$19,995.00	22%	\$15,596.10	N/A	N/A
PV-A-300-10G-UG	10 Gigabit NIC for PV-A-300	1Unit	Software	\$4,995.00	22%	\$3,896.10	N/A	N/A
PV-FG-180	PURVIEW APP SENSOR, 4 SFP+ PORTS	1Unit	Software	\$15,995.00	22%	\$12,476.10	N/A	N/A
PV-FPM-100K	Purview license - 100K Flows/Minute	1Unit	Software	\$24,995.00	22%	\$19,496.10	N/A	N/A
PV-FPM-1M	Purview license - 1M Flows/Minute	1Unit	Software	\$149,995.00	22%	\$116,396.10	N/A	N/A
PV-FPM-3M	Purview license - 3M Flows/Minute	1Unit	Software	\$249,995.00	22%	\$194,996.10	N/A	N/A
PV-FPM-500K	Purview license - 500K Flows/Minute	1Unit	Software	\$99,995.00	22%	\$77,996.10	N/A	N/A
PV-V50K-SYS	Purview system: Application management for 50K Flows/Minute - using virtual	1Unit	Software	\$34,995.00	22%	\$27,296.10	N/A	N/A
PV-V50K-SYS	Purview system: Application management for 50K Flows/Minute - using virtual	1Unit	Software	\$34,995.00	22%	\$27,296.10	N/A	N/A
PV-V-50K-SYS-2	Purview Sys 50K FPM virt w/PAS	1Unit	Software	\$19,995.00	22%	\$15,596.10	N/A	N/A
PWRS-14000-148R	External Power Supply for the AP 4022 or the AP 4522.	1Unit	Wireless	\$58.00	35%	\$37.70	N/A	N/A
PWRS-14000-244R	Spare Power module for WM3400 Controller	1Unit	Wireless	\$150.00	35%	\$97.50	N/A	N/A
PWRS-147376-01R	External Power Supply for the AP 4021 or the AP 4521.	1Unit	Wireless	\$54.00	35%	\$35.10	N/A	N/A

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
QSFP-SFP-ADPT	10GB QSFP+ to SFP+ Port Adaptor. Supports one SFP+ transceiver in QSFP	1Unit	Switching	\$225.00	38%	\$139.50		N/A
RAN4054	Environment: Outdoor Rated Down tilt: Type: Dipole; Gain: 8 dBi @2.4GHz;	1Unit	Wireless	\$350.00	35%	\$162.50		N/A
RFS-6011-MTKTZU-WR	Summit VM6411 Rack Mount Kit	1Unit	Wireless	\$140.00	35%	\$91.00		N/A
S1-CHASSIS-A	S-Series S1 Chassis and fan tray. Compatible with Fabric Modules only. (SS)	1Unit	Switching	\$3,995.00	38%	\$2,476.90		N/A
S1-EOS-USER	S-Series S1S1A. 8K User Capacity License	1Unit	Switching	\$7,495.00	38%	\$4,646.90		N/A
S1-EOS-VSB	S-Series S1 Chassis Virtual Switch Bonding License Upgrade (For use on S1)	1Unit	Switching	\$2,495.00	38%	\$1,546.90		N/A
S1-FAN-A	S1A Chassis fan tray. Spare (For use w/ S1A)	1Unit	Switching	\$695.00	38%	\$430.90		N/A
S1-Mount-Kit	S-Series S1 Chassis 19 accessory mounting kit. Supports midmount and rail	1Unit	Switching	\$425.00	38%	\$263.90		N/A
S1-S150-10G-BUN	S1 Chassis and fan tray, (2) 1000W power supplies, 16 ports 10GBASE-X v	1Unit	Switching	\$44,995.00	38%	\$27,896.90		N/A
S3-108SFP-BUN	S3 SFP Chassis Bundle, 108 Ports SFP, 4 Ports SFP+	1Unit	Switching	\$57,332.00	38%	\$35,545.84		N/A
S3-Chassis-A	S-Series S3 Chassis(A) and fan tray (Power supplies ordered separately)	1Unit	Switching	\$8,495.00	38%	\$5,266.90		N/A
S3-Chassis-POEA	S-Series S3 Chassis(A) and fan tray with 4 bay POE subsystem (System and P	1Unit	Switching	\$13,495.00	38%	\$8,366.90		N/A
S3-Midmount-Kit	S-Series S3 Chassis 19 midmount installation rack kit, can be used with all S	1Unit	Switching	\$325.00	38%	\$201.50		N/A
S3-POE-4BAY-UGK	S-Series 4 bay POE upgrade kit for the S3 (POE Power supplies ordered sep	1Unit	Switching	\$5,795.00	38%	\$3,592.90		N/A
S4-64SFP-BUN	S4 SFP+ Chassis Bundle, 64 Ports SFP+	1Unit	Switching	\$173,232.00	38%	\$107,403.84		N/A
S4-Chassis	S-Series S4 Chassis and fan tray (Power supplies ordered separately)	1Unit	Switching	\$14,995.00	38%	\$9,296.90		N/A
S4-Chassis-POE4	S-Series S4 Chassis and fan tray with 4 bay POE subsystem (System and P)	1Unit	Switching	\$19,995.00	38%	\$12,396.90		N/A
S4-Midmount-Kit	S-Series S4 Chassis 19 midmount installation rack kit, can be used with all S	1Unit	Switching	\$350.00	38%	\$217.00		N/A
S4-POE-4BAY-UGK	S-Series 4 bay POE upgrade kit for the S4 (POE Power supplies ordered sep	1Unit	Switching	\$5,795.00	38%	\$3,592.90		N/A
S6-96SFP-BUN	S6 SFP+ Chassis Bundle, 96 ports SFP+	1Unit	Switching	\$282,212.00	38%	\$162,571.44		N/A
S6-Chassis	S-Series S6 Chassis and fan trays. Front to back cooling. (Power supplies o	1Unit	Switching	\$24,995.00	38%	\$15,496.90		N/A
S6-Chassis-POE4	S-Series S6 Chassis and fan tray with 4 bay POE subsystem. Front to back	1Unit	Switching	\$29,995.00	38%	\$18,596.90		N/A
S6-FAN	S-Series Fan Tray (For use w/ S6)	1Unit	Switching	\$2,195.00	38%	\$1,360.90		N/A
S6-Midmount-Kit	S-Series S6 Chassis 19 midmount installation rack kit, can be used with all S	1Unit	Switching	\$400.00	38%	\$248.00		N/A
S6-34TRPL-BUN	S6 Triple Speed Chassis Bundle, 348 Ports Triple Speed, 4 Ports SFP+	1Unit	Switching	\$141,376.00	38%	\$87,668.12		N/A
S8-Chassis	S-Series S8 Chassis and fan trays (Power supplies ordered separately)	1Unit	Switching	\$19,995.00	38%	\$12,396.90		N/A
S8-Chassis-POE4	S-Series S8 Chassis and fan trays with 4 bay POE subsystem (System and F	1Unit	Switching	\$24,995.00	38%	\$15,496.90		N/A
S8-Chassis-POE8	S-Series S8 Chassis and fan trays with 8 bay POE subsystem (System and I	1Unit	Switching	\$27,495.00	38%	\$17,046.90		N/A
S8-Midmount-Kit	S-Series S8 Chassis 19 midmount installation rack kit, can be used with all S	1Unit	Switching	\$400.00	38%	\$248.00		N/A
S8-POE-4BAY-UGK	S-Series 4 bay POE upgrade kit for the S8 (POE Power supplies ordered sep	1Unit	Switching	\$5,795.00	38%	\$3,592.90		N/A
S8-POE-8BAY-UGK	S-Series 8 bay POE upgrade kit for the S8 (POE Power supplies ordered sep	1Unit	Switching	\$7,995.00	38%	\$4,956.90		N/A
S-AC-PS	S-Series AC power supply, 20A, 100-240VAC input, (1200/1600W) (For use w	1Unit	Switching	\$1,595.00	38%	\$988.90		N/A
S-AC-PS-15A	S-Series AC power supply, 15A, 100-240VAC input, (930/1600W) (For use w	1Unit	Switching	\$1,595.00	38%	\$988.90		N/A
S-AC-PS-G	S-Series AC power supply, 20A, 100-240VAC input, (1200/1600W) (For use i	1Unit	Switching	\$1,795.00	38%	\$1,112.90		N/A
S-DC-PS	S-Series 48-60V DC Power Supply (For Use w/ S3S4/S6/S8) (1200W)	1Unit	Switching	\$4,500.00	38%	\$2,790.00		N/A
S-EOS-FLOW	S-Series Flow Capacity License	1Unit	Switching	\$5,995.00	38%	\$3,716.90		N/A
S-EOS-L3-S130	S-Series Advanced Routing License (For use on S130 Class Modules) (VRF)	1Unit	Switching	\$9,995.00	38%	\$6,196.90		N/A
S-EOS-L3-S150	S-Series Advanced Routing License (For use on S150 Class Modules), (ena)	1Unit	Switching	\$9,995.00	38%	\$6,196.90		N/A
S-EOS-PPC	S-Series Per Port User Capacity License Upgrade (For use on S-130 Class F	1Unit	Switching	\$6,995.00	38%	\$4,336.90		N/A
S-EOS-VSB	S-Series Multi-slot Virtual Switch Bonding License Upgrade (For use on S130	1Unit	Switching	\$9,995.00	38%	\$6,196.90		N/A
S-FAN	S-Series Fan Tray (For use w/ S3S4/S8)	1Unit	Switching	\$1,595.00	38%	\$988.90		N/A
SG2201-0848	S-Series S150 Class I/O Module - 48 Ports 100BASE-X via SFP and two T	1Unit	Switching	\$32,995.00	38%	\$20,456.90		N/A
SG2201-0848-F6	S-Series S150 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports	1Unit	Switching	\$41,995.00	38%	\$26,036.90		N/A
SG2201-0848	vS-Series S140 I/O Module - 48 Ports 1000BASE-X ports via SFP and two T	1Unit	Switching	\$32,995.00	38%	\$20,456.90		N/A
SG4101-0248	S-Series S130 Class I/O Module - 48 Ports 1000BASE-X via SFP and one T	1Unit	Switching	\$23,995.00	38%	\$14,876.90		N/A
SG5201-0848-F6	S-Series S155 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports	1Unit	Switching	\$49,995.00	38%	\$30,996.90		N/A
SG5201-0848-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 48 Ports 1000BASE	1Unit	Switching	\$49,995.00	38%	\$30,996.90		N/A
SK1008-0816	S-Series S150 Class I/O Module -16 Ports 10GBASE-X via SFP+ (Used in S	1Unit	Switching	\$43,995.00	38%	\$27,276.90		N/A
SK1208-0808-F6	S-Series S150 Class I/O-Fabric Module, 1280Gbps Load Sharing - 8 Ports	1Unit	Switching	\$33,995.00	38%	\$21,076.90		N/A
SK2008-0832	S-Series S140 Class I/O Module -32 Ports 10GBASE-X via SFP+ (Used in S	1Unit	Switching	\$53,995.00	38%	\$33,476.90		N/A
SK2009-0824	S-Series S140 Class I/O Module 24 Ports 10GBASE-T via RJ45 (Used in S)	1Unit	Switching	\$53,995.00	38%	\$33,476.90		N/A
SK2008-0808-F6	S-Series S150 Class I/O-Fabric Module, 1280Gbps Load Sharing - 8 Ports	1Unit	Switching	\$38,995.00	38%	\$24,176.90		N/A
SK8008-1224	S-Series S180 Class I/O Module -24 Ports 10GBASE-X via SFP+ VSB expa	1Unit	Switching	\$53,995.00	38%	\$33,476.90		N/A
SK8008-1224-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 24 Ports 10GBASE-X	1Unit	Switching	\$59,385.00	38%	\$36,818.70		N/A
SK8009-1224	S-Series S180 Class I/O Module -24 Ports 10GBASE-T via RJ45, VSB expa	1Unit	Switching	\$53,995.00	38%	\$33,476.90		N/A
SK8009-1224-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 24 Ports 10GBASE-T	1Unit	Switching	\$59,385.00	38%	\$36,818.70		N/A
SK8208-0808-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 8 Ports 10GBASE-X	1Unit	Switching	\$38,995.00	38%	\$24,176.90		N/A
SL8013-1206	S-Series S180 Class I/O Module - 6 Ports 40GBASE-X Ethernet via QSFP+	1Unit	Switching	\$58,995.00	38%	\$36,576.90		N/A
SL8013-1206A	S-Series S180 Class I/O Module - 6 Ports 40GBASE-X Ethernet via QSFP+	1Unit	Switching	\$58,995.00	38%	\$36,576.90		N/A
SL8013-1206-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 6 Ports 40GBASE-X	1Unit	Switching	\$64,385.00	38%	\$39,918.70		N/A
SL8013-1206-F8A	S-Series S180 Class I/O-Fabric Module, Load Sharing - 6 Ports 40GBASE-X	1Unit	Switching	\$65,385.00	38%	\$40,538.70		N/A
SG2201-0112	S-Series Option Module (Type1) - 12 Ports 1000BASE-X via SFP (Compati	1Unit	Switching	\$5,495.00	38%	\$3,406.90		N/A
SG2218-0212	S-Series Option Module (Type2) - 10 Ports 1000BASE-X via SFP and 2 port	1Unit	Switching	\$7,995.00	38%	\$4,956.90		N/A
SK2208-0102	S-Series Option Module (Type1) - 2 Ports 10GBASE-X via SFP+ (Compati	1Unit	Switching	\$5,995.00	38%	\$3,716.90		N/A
SK2208-0104	S-Series Option Module (Type1) - 4 Ports 10GBASE-X via SFP+ (Compati	1Unit	Switching	\$6,495.00	38%	\$4,026.90		N/A
SK2208-0204	S-Series Option Module (Type2) - 4 Ports 10GBASE-X via SFP+ (Compati	1Unit	Switching	\$7,695.00	38%	\$4,770.90		N/A
SOT2206-0112	S-Series Option Module (Type1) - 12 Ports 10/100/1000BASE-T via RJ45 w	1Unit	Switching	\$4,495.00	38%	\$2,786.90		N/A
SOT2268-0212	S-Series Option Module (Type2) - 10 Ports 10/100/1000BASE-T via RJ45 w	1Unit	Switching	\$6,995.00	38%	\$4,336.90		N/A
SOV3008-0404	S-Series VSB Expansion Module - 4 port VSB Module (Compatible with S180	1Unit	Switching	\$2,995.00	38%	\$1,856.90		N/A
SOV3028-0202	S-Series Option Module (Type2) - 2 port VSB Option Module (Compatible w	1Unit	Switching	\$2,495.00	38%	\$1,546.90		N/A
S-POE-PS	S-Series POE power supply, 20A, 100-240VAC input, (1200/2000W) (For use	1Unit	Switching	\$1,595.00	38%	\$988.90		N/A
SSA-AC-PS-1000G	S-Series Standalone (SSA S130 and S150 Class) and S1-Chassis (TAA Com	1Unit	Switching	\$2,195.00	38%	\$1,360.90		N/A
SSA-AC-PS-1000W	S-Series Standalone (SSA S130 and SSA150 Class) and S1 Chassis - AC ar	1Unit	Switching	\$1,795.00	38%	\$1,112.90		N/A
SSA-AC-PS-625W	S-Series Standalone (SSA S130 and SSA150 Class) - AC power supply - 1	1Unit	Switching	\$795.00	38%	\$492.90		N/A
SSA-EOS-2XUSER	SSA150 and SSA180 double user capacity license	1Unit	Switching	\$2,995.00	38%	\$1,856.90		N/A
SSA-EOS-VSB	S-Series SSA Virtual Switch Bonding License Upgrade (For use on SSA Onl	1Unit	Switching	\$2,495.00	38%	\$1,546.90		N/A
SSA-FAN-KIT	S-Series Standalone (SSA S130 and S150 Class) - Replacement fan assem	1Unit	Switching	\$69.00	38%	\$42.78		N/A
SSA-FB-AC-PS-A	S-Series Standalone (SSA180 Front to Back) - AC power supply, 15A, 100-2	1Unit	Switching	\$695.00	38%	\$430.90		N/A
SSA-FB-AC-PS-B	S-Series Standalone (SSA180 Front to Back) - AC power supply, 15A, 100-2	1Unit	Switching	\$695.00	38%	\$430.90		N/A
SSA-FB-FAN	S-Series Standalone (SSA180 Front to Back) - Spare fan tray assembly	1Unit	Switching	\$325.00	38%	\$201.50		N/A
SSA-FB-FAN-G	S-Series Standalone (SSA180 Front to Back) (TAA Compliant) - Spare fan tr	1Unit	Switching	\$525.00	38%	\$321.00		N/A
SSA-FB-MOUNTKIT	Optional Rack Mount Kit for the SSA180 Front to Back modules.	1Unit	Switching	\$350.00	38%	\$217.00		N/A
SSA-G1018-0652	S-Series S150 Class Standalone (SSA) - 48 Ports 1000BASE-X via SFP and	1Unit	Switching	\$22,995.00	38%	\$14,256.90		N/A
SSA-G8018-0652	S-Series S180 Class Standalone (SSA) - 48 Ports 1000BASE-X via SFP and	1Unit	Switching	\$22,995.00	38%	\$14,256.90		N/A
SSA-G8018-A-G	S-Series S180 Class Standalone (SSA - I/O side exhaust) (TAA Compliant)	1Unit	Switching	\$28,495.00	38%	\$17,666.90		N/A
SSA-G8018-B-G	S-Series S180 Class Standalone (SSA - I/O side intake) (TAA Compliant)	1Unit	Switching	\$28,495.00	38%	\$17,666.90		N/A
SSA-T1068-0652A	S-Series S150 Class Standalone (SSA) - 48 Ports 10/100/1000BASE-T via R	1Unit	Switching	\$21,995.00	38%	\$13,636.90		N/A
SSA-T1068-0652G	S-Series S150 Class Standalone (SSA) (TAA Compliant) - 48 Ports 10/100/1	1Unit	Switching	\$24,995.00	38%	\$15,496.90		N/A
SSA-T4068-0252	S-Series S130 Class Standalone (SSA) - 48 Ports 10/100/1000BASE-T via R	1Unit	Switching	\$15,995.00	38%	\$9,916.90		N/A
SSA-T8028-0652	S-Series S180 Class Standalone (SSA) - 48 Ports 10/100/1000BASE-T via	1Unit	Switching	\$22,995.00	38%	\$14,256.90		N/A
SSA-T8028-B-G	S-Series S180 Class Standalone (SSA - I/O side exhaust) (TAA Compliant)	1Unit	Switching	\$28,495.00	38%	\$17,666.90		N/A
SSA-T8028-B-G	S-Series S180 Class Standalone (SSA - I/O side intake) (TAA Compliant)	1Unit	Switching	\$28,495.00	38%	\$17,666.90		N/A
SSA-WALL_MOUNT	SSA S130, S150 and SSA180 class Wall Mount Bracket	1Unit	Switching	\$350.00	38%	\$217.00		N/A
SSCON-CAB	Spare console cable for SecureStack A, B, C Series	1Unit	Switching	\$15.00	38%	\$9.30		N/A

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disc	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
ST1206-0848	S-Series S150 Class I/O Module - 48 Ports 10/100/1000BASE-T via RJ45 w/	1Unit	Switching	\$26,995.00	38%	\$16,736.90	N/A	N/A
ST1206-0848-F6	S-Series S150 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports	1Unit	Switching	\$39,995.00	38%	\$24,548.90	N/A	N/A
ST2206-0848	S-Series S140 I/O Module - 48 Ports 10/100/1000BASE-TX via RJ45 with PoE	1Unit	Switching	\$26,995.00	38%	\$16,736.90	N/A	N/A
ST2206-0848-A	S-Series S140 I/O Module - 48 Ports 10/100/1000BASE-TX via RJ45 with PoE	1Unit	Switching	\$26,995.00	38%	\$16,736.90	N/A	N/A
ST4106-0248	S-Series S130 Class I/O Module - 48 Ports 10/100/1000BASE-T via RJ45 w/	1Unit	Switching	\$17,995.00	38%	\$11,156.90	N/A	N/A
ST4106-0348-F6	S-Series S130 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports	1Unit	Switching	\$22,995.00	38%	\$14,256.90	N/A	N/A
ST5206-0848-F6	S-Series S155 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports	1Unit	Switching	\$47,995.00	38%	\$29,508.90	N/A	N/A
ST5206-0848-F8	S-Series S160 Class I/O-Fabric Module, Load Sharing - 48 Ports 10/100/1000	1Unit	Switching	\$39,995.00	38%	\$24,548.90	N/A	N/A
ST8206-0848-F8A	S-Series S180 Class I/O-Fabric Module, Load Sharing - 48 Ports 10/100/1000	1Unit	Switching	\$39,995.00	38%	\$24,548.90	N/A	N/A
STK-CAB-2M	2M STACKING CABLE - B and C Series	1Unit	Switching	\$350.00	38%	\$217.00	N/A	N/A
STK-CAB-5M	5M STACKING CABLE - B and C Series	1Unit	Switching	\$700.00	38%	\$434.00	N/A	N/A
STK-CAB-LONG	1M STACKING CABLE - B and C Series	1Unit	Switching	\$250.00	38%	\$155.00	N/A	N/A
STK-CAB-SHORT	30CM STACKING CABLE - B and C Series	1Unit	Switching	\$200.00	38%	\$124.00	N/A	N/A
STK-RPS-1005CH3	3-slot modular power supply chassis (power supply) STK/RPS - 1005PS sold s	1Unit	Switching	\$199.00	38%	\$123.38	N/A	N/A
STK-RPS-1005PS	1005W 802.3at PoE redundant power supply with load-balancing support	1Unit	Switching	\$1,495.00	38%	\$926.90	N/A	N/A
STK-RPS-150CH2	2-slot shelf for 150W Non-PoE RPS for stackable switches	1Unit	Switching	\$150.00	38%	\$93.00	N/A	N/A
STK-RPS-150CH8	8-SLOT MODULAR SHELF FOR 150W PS	1Unit	Switching	\$395.00	38%	\$244.90	N/A	N/A
STK-RPS-150PS	150W non-PoE redundant power supply for stackable switches	1Unit	Switching	\$995.00	38%	\$636.90	N/A	N/A
STK-RPS-500PS	500W 802.3AT PoE REDUNDANT POWER SUPPLY	1Unit	Switching	\$995.00	38%	\$636.90	N/A	N/A
TR-EXAM-ADVANCEDROUTING	Online Advanced Routing Certification Exam	12 Months	Professional Services	\$695.00	0%	\$695.00	N/A	N/A
TR-EXAM-NAC	Online NAC Certification Exam	12 Months	Professional Services	\$695.00	0%	\$695.00	N/A	N/A
TR-EXAM-NETSIGHT	Online NetSight Certification Exam	12 Months	Professional Services	\$695.00	0%	\$695.00	N/A	N/A
TR-EXAM-POLICY	Online Policy Certification Exam	12 Months	Professional Services	\$695.00	0%	\$695.00	N/A	N/A
TR-EXAM-SWITCHINGROUTING	Online Switching & Routing Certification Exams	12 Months	Professional Services	\$695.00	0%	\$695.00	N/A	N/A
TR-EXAM-WIRELESS	Online Wireless Certification Exam	12 Months	Professional Services	\$695.00	0%	\$695.00	N/A	N/A
TR-EXAM-WLAN-JS	Online WLAN JumpStart Certification Exam	12 Months	Professional Services	\$695.00	0%	\$695.00	N/A	N/A
WS20XCAPUP16XFR	16 AP capacity license transfer for new controller upgrades - requires previou	1Unit	Wireless	\$10.00	35%	\$6.50	N/A	N/A
WS-AI-DD05120	Indoor, 2.4GHz / 5GHz, Dual-feed, 5 dBi, 120 deg, Sector antenna	1Unit	Wireless	\$539.00	35%	\$336.35	N/A	N/A
WS-AI-DD04360	Indoor, 2.4GHz / 5GHz, Quad-feed, 4 dBi, Omni	1Unit	Wireless	\$599.00	35%	\$389.35	N/A	N/A
WS-AI-DT04360	Indoor, 2.4-2.5/4.9-5.9 GHz, Triple-feed, 3/4 dBi, Omni, Ceiling (for AP3620)	1Unit	Wireless	\$489.00	35%	\$317.35	N/A	N/A
WS-AI-DT05120	Indoor, 2.3/2.7/4.9-6.1 GHz, Triple-feed, 5 dBi, 120 deg, Sector (for AP3620)	1Unit	Wireless	\$489.00	35%	\$317.35	N/A	N/A
WS-AI-DX02360	Indoor, 2.4GHz / 5GHz, Six-feed, 2 dBi, 360, Omni, Ceiling	1Unit	Wireless	\$429.00	35%	\$278.95	N/A	N/A
WS-AI-DX07025	Indoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 7dBi, 27/30 deg, panel with reverse	1Unit	Wireless	\$1,495.00	35%	\$971.75	N/A	N/A
WS-AI-DX10055	Indoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 10/6 dBi, 55 deg, panel with reverse	1Unit	Wireless	\$1,695.00	35%	\$1,101.75	N/A	N/A
WS-AO-2S18018	In/Outdoor, 2.3-2.5 GHz, 18 dBi, 18 deg, Panel (for AP2620/AP3660) - FCC	1Unit	Wireless	\$499.00	35%	\$324.35	N/A	N/A
WS-ANT02	External Dual Band Antenna for AP3620, 2.4/5GHz, 4/5dBi (Spare)	1Unit	Wireless	\$45.00	35%	\$29.25	N/A	N/A
WS-ANT-2DIP-2	2.4GHz Indoor Dipole Antenna for AP305e only (2 pack)	1Unit	Wireless	\$29.00	35%	\$18.85	N/A	N/A
WS-ANT-2DIP-3	2.4GHz Indoor Dipole Antenna for 3715e only (3 pack)	1Unit	Wireless	\$39.00	35%	\$25.35	N/A	N/A
WS-ANT-5DIP-2	5GHz Indoor Dipole Antenna for 3805e only (2 pack)	1Unit	Wireless	\$29.00	35%	\$18.85	N/A	N/A
WS-ANT-5DIP-3	5GHz Indoor Dipole Antenna for 3715e only (3 pack)	1Unit	Wireless	\$39.00	35%	\$25.35	N/A	N/A
WS-AO-2DIP3N	Outdoor, 2.4 GHz, 5 dBi, omni balun, 3 pack	1Unit	Wireless	\$99.00	35%	\$64.35	N/A	N/A
WS-AO-2S10360	Outdoor, 2.4 GHz, 10dBi, omni balun with reverse polarity type-N jack connec	1Unit	Wireless	\$379.00	35%	\$246.35	N/A	N/A
WS-AO-5D16060	Outdoor, 5.15-5.875 GHz, Dual-polarization 16 dBi, 60deg, Sector (for AP362	1Unit	Wireless	\$2,399.00	35%	\$1,559.35	N/A	N/A
WS-AO-5D23009	Outdoor, 5.15-5.875 GHz, Dual-polarization, 23 dBi, 9 deg, Panel (for AP362	1Unit	Wireless	\$1,499.00	35%	\$974.35	N/A	N/A
WS-AO-5D23009N	Outdoor, 5.15-5.875 GHz, dual-polarization, 23 dBi, 9 deg, panel with two sta	1Unit	Wireless	\$2,499.00	35%	\$1,624.35	N/A	N/A
WS-AO-5DIP3N	Outdoor, 5 GHz, 6 dBi, omni balun, 3 pack	1Unit	Wireless	\$99.00	35%	\$64.35	N/A	N/A
WS-AO-5S10360	Outdoor, 5.7-5.8 GHz, 10dBi, omni balun with reverse polarity type-N jack con	1Unit	Wireless	\$499.00	35%	\$324.35	N/A	N/A
WS-AO-5S2360N3	Outdoor, 2.4-2.5/5.15-5.875, 2dBi, omni balun with standard N-type plug con	1Unit	Wireless	\$299.00	35%	\$194.35	N/A	N/A
WS-AO-DS05360	Outdoor, 2.4-2.5/5.15-5.875 GHz, 5 dBi, Omni, Balun (for AP2620/AP3620/A)	1Unit	Wireless	\$699.00	35%	\$454.35	N/A	N/A
WS-AO-DT05120	Outdoor, 2.3-2.7/4.9-6.1 GHz, triple-feed, 5 dBi, 120 deg, sector antenna with	1Unit	Wireless	\$579.00	35%	\$376.35	N/A	N/A
WS-AO-DT05120-1	Outdoor, 2.4GHz / 5GHz, triple-feed, 5 dBi, 120 deg, sector antenna with stan	1Unit	Wireless	\$579.00	35%	\$376.35	N/A	N/A
WS-AO-DT07120N	Outdoor, 2.4GHz / 5GHz, triple-feed, 5 dBi, 120 deg, sector antenna with stan	1Unit	Wireless	\$799.00	35%	\$519.35	N/A	N/A
WS-AO-DX07120N	Outdoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 7 dBi, 180 deg, panel with standa	1Unit	Wireless	\$1,699.00	35%	\$1,104.35	N/A	N/A
WS-AO-DX0725N	OUTDOOR, DUAL BAND, MIMO, 25 DEG N	1Unit	Wireless	\$1,695.00	35%	\$1,101.75	N/A	N/A
WS-AO-DX10055	Outdoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 10/6 dBi, 55 deg, panel with reve	1Unit	Wireless	\$1,695.00	35%	\$1,101.75	N/A	N/A
WS-AO-DX10055N	Outdoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 10/6 dBi, 55 deg, panel with stan	1Unit	Wireless	\$1,899.00	35%	\$1,234.35	N/A	N/A
WS-AO-DX13025	Outdoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 12/11 dBi, 27/30 deg, panel with	1Unit	Wireless	\$1,395.00	35%	\$906.75	N/A	N/A
WS-AP3610	Dual Radio 802.11abgn indoor access point with internal dual-band antenna	1Unit	Wireless	\$1,499.00	35%	\$974.35	N/A	N/A
WS-AP3705i	Dual radio 11abgn 2X2-2 MIMO indoor access point w/ integrated ceiling clip	1Unit	Wireless	\$595.00	35%	\$386.75	N/A	N/A
WS-AP3710e	DUAL RADIO 3X3-3 MIMO EXTERNAL ANTENNA	1Unit	Wireless	\$945.00	35%	\$614.25	N/A	N/A
WS-AP3710i	DUAL RADIO 3X3-3 MIMO INTEGRATED ANTENNA	1Unit	Wireless	\$945.00	35%	\$614.25	N/A	N/A
WS-AP3715e	Dual radio 11abgn 3X3-3 MIMO indoor access point with six external antenna	1Unit	Wireless	\$1,995.00	35%	\$1,311.75	N/A	N/A
WS-AP3715i	Dual radio 11abgn 3X3-3 MIMO indoor access point with integrated antennas	1Unit	Wireless	\$1,995.00	35%	\$1,311.75	N/A	N/A
WS-AP3765e	Dual radio 3X3-3 industrial outdoor 11abgn AP with 6x external RSMA anten	1Unit	Wireless	\$3,995.00	35%	\$2,336.75	N/A	N/A
WS-AP3765i	Dual radio 3X3-3 industrial outdoor 11abgn with internal antennas	1Unit	Wireless	\$3,995.00	35%	\$2,336.75	N/A	N/A
WS-AP3767e	Dual radio 3X3-3 industrial outdoor 11abgn AP with 6x external RSMA anten	1Unit	Wireless	\$4,495.00	35%	\$2,921.75	N/A	N/A
WS-AP3805e	Dual Radio 802.11ac/abgn, 2x2-2 MIMO (on 5GHz) indoor access point with	1Unit	Wireless	\$645.00	35%	\$419.25	N/A	N/A
WS-AP3805i	Dual Radio 802.11ac/abgn, 2x2-2 MIMO (on 5GHz) indoor access point with	1Unit	Wireless	\$645.00	35%	\$419.25	N/A	N/A
WS-AP3825e	Dual radio 11ac / 11gn 3X3-3 MIMO indoor access point with 6x external ant	1Unit	Wireless	\$1,195.00	35%	\$776.75	N/A	N/A
WS-AP3825i	Dual radio 11ac / 11gn 3X3-3 MIMO indoor access point with integrated anten	1Unit	Wireless	\$1,195.00	35%	\$776.75	N/A	N/A
WS-AP3865e	Dual radio 11ac / 11abgn 3X3-3 MIMO outdoor access point with 6x external	1Unit	Wireless	\$2,295.00	35%	\$1,491.75	N/A	N/A
WS-AP3865i	Dual radio 11ac / 11abgn 3X3-3 MIMO outdoor access point with 6x external	1Unit	Wireless	\$2,295.00	35%	\$1,491.75	N/A	N/A
WS-APCAP-1	WLAN controller capacity upgrade for C25 and V2110. Increases capacity of	1Unit	Wireless	\$199.00	35%	\$129.35	N/A	N/A
WS-APCAP-100	WLAN controller capacity upgrade for C5210. Increases capacity of WLAN co	1Unit	Wireless	\$9,995.00	35%	\$6,496.75	N/A	N/A
WS-APCAP-100XFR	100 AP capacity license transfer for new controller upgrades - requires previou	1Unit	Wireless	\$10.00	35%	\$6.50	N/A	N/A
WS-APCAP-16	WLAN controller capacity upgrade for C25, and V2110. Increases capacity of	1Unit	Wireless	\$2,295.00	35%	\$1,491.75	N/A	N/A
WS-APCAP-16XFR	16 AP capacity license transfer for new controller upgrades - requires previou	1Unit	Wireless	\$10.00	35%	\$6.50	N/A	N/A
WS-APCAP-1XFR	Single AP capacity license transfer for new controller upgrades - requires pre	1Unit	Wireless	\$10.00	35%	\$6.50	N/A	N/A
WS-APCAP-25	WLAN controller capacity upgrade for C5210. Increases capacity of WLAN co	1Unit	Wireless	\$2,995.00	35%	\$1,946.75	N/A	N/A
WS-C20XCAPUP16	WLAN controller capacity upgrade for C20, C20N, C25, and V2110. Increase	1Unit	Wireless	\$2,295.00	35%	\$1,491.75	N/A	N/A
WS-C25	C25 WLAN controller. Manages 16 Access Points, expandable to 50 in 1 or 1	1Unit	Wireless	\$5,995.00	35%	\$3,896.75	N/A	N/A
WS-C5210	C5210 WLAN controller. Manages 100 Access Points, expandable to 1000 in	1Unit	Wireless	\$26,995.00	35%	\$17,546.75	N/A	N/A
WS-CAB-06DBATN	6db attenuator with RSMA connectors	1Unit	Wireless	\$199.00	35%	\$129.35	N/A	N/A
WS-CAB-10DBATN	10db attenuator with RSMA connectors	1Unit	Wireless	\$199.00	35%	\$129.35	N/A	N/A
WS-CAB240-P10RP	10 ft. LMR240 cable with reverse SMA plug and reverse SMA jack connector	1Unit	Wireless	\$99.00	35%	\$64.35	N/A	N/A
WS-CAB240-P25RP	25 ft. LMR240 cable with reverse SMA plug and reverse SMA jack connector	1Unit	Wireless	\$199.00	35%	\$129.35	N/A	N/A
WS-CAB240-P27P	20 inch LMR240 cable with reverse polarity type-N plug to connect AP to lig	1Unit	Wireless	\$79.00	35%	\$51.35	N/A	N/A
WS-CAB-L200C20	20 foot LMR200 cable with reverse polarity type-N plugs on both ends	1Unit	Wireless	\$89.00	35%	\$57.85	N/A	N/A
WS-CAB-L200C20N	20 ft. LMR200 cable with standard N-type plug and standard N-type jack con	1Unit	Wireless	\$99.00	35%	\$64.35	N/A	N/A
WS-CAB-L400C06	6 foot LMR400 cable with reverse polarity type-N plugs on both ends	1Unit	Wireless	\$89.00	35%	\$57.85	N/A	N/A
WS-CAB-L400C06N	6 ft. LMR400 cable with a standard N-type plug and standard N-type jack con	1Unit	Wireless	\$99.00	35%	\$64.35	N/A	N/A
WS-CAB-L400C20N	20 ft. LMR400 cable with standard N-type plug and standard N-type jack con	1Unit	Wireless	\$129.00	35%	\$83.85	N/A	N/A
WS-CAB-L400C50	50 foot LMR400 cable with reverse polarity type-N plugs on both ends	1Unit	Wireless	\$89.00	35%	\$57.85	N/A	N/A
WS-CAB-L400C50N	50 ft. LMR400 cable with standard N-type plug and standard N-type jack con	1Unit	Wireless	\$199.00	35%	\$129.35	N/A	N/A

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
WS-CAB-1400C75	75 foot LMR400 cable with reverse polarity type-N plugs on both ends	1Unit	Wireless	\$109.85	35%	\$70.40	N/A	N/A
WS-CAB-1400C75N	75 ft. LMR400 cable with standard N-type plug and standard N-type jack conn	1Unit	Wireless	\$109.85	35%	\$70.40	N/A	N/A
WS-CAB-1600C25	25 foot LMR600 cable with reverse polarity type-N plugs on both ends	1Unit	Wireless	\$174.85	35%	\$113.65	N/A	N/A
WS-CAB-1600C25N	25 ft. LMR600 cable with standard N-type plug and standard N-type jack conn	1Unit	Wireless	\$174.85	35%	\$113.65	N/A	N/A
WS-CAB-1600C50	50 foot LMR600 cable with reverse polarity type-N plugs on both ends	1Unit	Wireless	\$219.00	35%	\$142.35	N/A	N/A
WS-CAB-1600C50N	50 ft. LMR600 cable with standard N-type plug and standard N-type jack conn	1Unit	Wireless	\$219.00	35%	\$142.35	N/A	N/A
WS-CAB-LPN	Dual-band lightning protector with reverse polarity type-N jack on both ends	1Unit	Wireless	\$194.35	35%	\$126.33	N/A	N/A
WS-CAB-AP-RPNJ	1ft. PFA400 cable with standard N-type plug and reverse polarity N jack conn	1Unit	Wireless	\$64.35	35%	\$41.83	N/A	N/A
WS-CAB-AP-RPNP	1ft. PFA400 cable with standard N-type plug and reverse polarity N plug conn	1Unit	Wireless	\$64.35	35%	\$41.83	N/A	N/A
WS-CAB-NTERM	Standard N-type terminator for outdoor deployments	1Unit	Wireless	\$51.35	35%	\$33.38	N/A	N/A
WS-CAB-P10R-NJ	10 ft. LMR240 cable with reverse SMA jack and standard N-type jack connec	1Unit	Wireless	\$64.35	35%	\$41.83	N/A	N/A
WS-CAB-P10R-NP	10 ft. LMR240 cable with reverse SMA plug and standard N-type plug connec	1Unit	Wireless	\$64.35	35%	\$41.83	N/A	N/A
WS-CAB-P12J	20 inch pigtail with reverse polarity type-N jack; used to connect AP to the LM	1Unit	Wireless	\$44.85	35%	\$29.15	N/A	N/A
WS-CAB-P12JP	20 inch pigtail with reverse polarity type-N plug to connect AP to lightning pro	1Unit	Wireless	\$44.85	35%	\$29.15	N/A	N/A
WS-CAB-RJ4EXT	Cat5e UTP one foot extension cable; RJ45 male (no boot) straight through to	1Unit	Wireless	\$18.85	35%	\$12.25	N/A	N/A
WS-CAB-RP5M-TERM	Access point antenna port terminator (R-SMA plug 50 OHM 1W). Required to	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-CTLCAUP25	WLAN controller capacity upgrade for C4110, C5110. Increases capacity of W	1Unit	Wireless	\$1,946.75	35%	\$1,265.39	N/A	N/A
WSCTLCAUP25XFR	25 AP capacity license transfer for new controller upgrades - requires previou	1Unit	Wireless	\$6.50	35%	\$4.23	N/A	N/A
WS-CTLREG9P-NAM	V9 Regulatory Domain Key for North America. Enables WLAN controller and	1Unit	Wireless	\$13.00	35%	\$8.45	N/A	N/A
WS-MB2625-01	AP2625 Mounting Bracket (Square)	1Unit	Wireless	\$16.25	35%	\$10.56	N/A	N/A
WS-MB361020-01	Secure Mounting Bracket for AP36xx	1Unit	Wireless	\$15.60	35%	\$10.14	N/A	N/A
WS-MB361020-21	Adjustable drop ceiling rail mounting bracket. Requires WS-MB361020-01 for	1Unit	Wireless	\$38.35	35%	\$24.83	N/A	N/A
WS-MB3700-01	Adjustable drop ceiling bracket for AP3710	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-MB3705-01	AP3705 Wall Mounting Bracket	1Unit	Wireless	\$32.50	35%	\$21.13	N/A	N/A
WS-MB3705-02	AP3705 Protuded Drop Ceiling Bracket	1Unit	Wireless	\$32.00	35%	\$20.80	N/A	N/A
WS-MB376X-01	AP376x Wall and Pole Mounting Bracket	1Unit	Wireless	\$194.35	35%	\$126.33	N/A	N/A
WS-MB-A05120	OPTIONAL BRACKET FOR INDOOR 120 DEG ANT	1Unit	Wireless	\$83.85	35%	\$54.20	N/A	N/A
WS-MBDC916	Drop ceiling 9/16" rail mounting bracket (verify models supported)	1Unit	Wireless	\$16.25	35%	\$10.56	N/A	N/A
WS-MBI-WALL01	Wall mounting bracket for indoor APs (verify models supported)	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-MBUINVERSAL-01	Universal mounting bracket adapter for existing installs (Cisco, Anubas, Trepae	1Unit	Wireless	\$32.50	35%	\$21.13	N/A	N/A
WS-PS361020-MR	AP3605/AP3610/AP3620/AP3630/AP3640 AC Power Supply - Multi-Region	1Unit	Wireless	\$27.70	35%	\$18.11	N/A	N/A
WS-PS376X-MR	AP376x Multi-Region, Outdoor AC Power Supply	1Unit	Wireless	\$551.85	35%	\$357.70	N/A	N/A
WS-PS3X12-AU	12V External Power Supply for 3715 Indoor Access Points - Australia	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-PS3X12-BR	12V External Power Supply for 3715 Indoor Access Points - Brazil	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-PS3X12-CN	12V External Power Supply for 3715 Indoor Access Points - China	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-PS3X12-EU	12V External Power Supply for 3715 Indoor Access Points - EU (not for UK)	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-PS3X12-NAM	12V External Power Supply for 3715 Indoor Access Points - Americas (not fo	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-PS3X12-UK	12V External Power Supply for 3715 Indoor Access Points - United Kingdom	1Unit	Wireless	\$25.35	35%	\$16.48	N/A	N/A
WS-PS3X48-MR	Multi-Region Power Supply for the 3000 Series Indoor APs (only available in	1Unit	Wireless	\$48.75	35%	\$31.69	N/A	N/A
WS-PS12V-MR1	Multi-region 12V Indoor External Power Supply for the AP3805i/e	1Unit	Wireless	\$38.35	35%	\$24.83	N/A	N/A
WS-PS48V-MR2	Multi-region 48V Indoor External Power Supply for the AP3705i	1Unit	Wireless	\$51.35	35%	\$33.38	N/A	N/A
WS-RADAR-1	Radar capacity for C25 and V2110. Adds Radar capacity for 1 access point.	1Unit	Wireless	\$63.70	35%	\$41.41	N/A	N/A
WS-RADAR-100	Radar capacity for C5210. Adds Radar capacity for 100 access points.	1Unit	Wireless	\$3,246.75	35%	\$2,110.09	N/A	N/A
WS-RADAR-100XFR	100 Radar capacity license transfer for Radar migration - requires previous pl	1Unit	Wireless	\$6.50	35%	\$4.23	N/A	N/A
WS-RADAR-16	Radar capacity for C25 and V2110. Adds Radar capacity for 16 access points	1Unit	Wireless	\$746.85	35%	\$485.95	N/A	N/A
WS-RADAR-16XFR	16 Radar capacity license transfer for Radar migration - requires previous pu	1Unit	Wireless	\$6.50	35%	\$4.23	N/A	N/A
WS-RADAR-1XFR	Single Radar capacity license transfer for Radar migration - requires previous	1Unit	Wireless	\$6.50	35%	\$4.23	N/A	N/A
WS-RADAR-25	Radar capacity for C4110, C5110 and C5210. Adds Radar capacity for 25 ad	1Unit	Wireless	\$971.75	35%	\$635.64	N/A	N/A
WS-REG9P-NAM	V9 Regulatory Domain Key for the FCC domain. Enables WLAN appliances a	1Unit	Wireless	\$0.65	35%	\$0.42	N/A	N/A
WS-V2110-8-NAM	V2110 Virtual Controller for NAM (FCC Regulatory Domain, Base of 8 APs, 4	1Unit	Wireless	\$1,751.75	35%	\$1,138.94	N/A	N/A
WS-V2110-9-NAM	V2110 V9 virtual wireless appliance for the FCC regulatory domain. Base of	1Unit	Wireless	\$1,751.75	35%	\$1,138.94	N/A	N/A
ES-ERATE-UPG-S00	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$21.00	12%	\$18.48	N/A	N/A
ES-ERATE-UPG-S00C	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$24.00	12%	\$21.12	N/A	N/A
ES-ERATE-UPG-S00F	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$27.00	12%	\$23.76	N/A	N/A
ES-ERATE-UPG-S00J	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$30.00	12%	\$26.40	N/A	N/A
ES-ERATE-UPG-S00M	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$33.00	12%	\$29.04	N/A	N/A
ES-ERATE-UPG-S00P	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$36.00	12%	\$31.68	N/A	N/A
ES-ERATE-UPG-S00S	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$39.00	12%	\$34.32	N/A	N/A
ES-ERATE-UPG-S01	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$42.00	12%	\$36.96	N/A	N/A
ES-ERATE-UPG-S01C	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$45.00	12%	\$39.60	N/A	N/A
ES-ERATE-UPG-S01F	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$49.00	12%	\$43.12	N/A	N/A
ES-ERATE-UPG-S01J	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$54.00	12%	\$47.52	N/A	N/A
ES-ERATE-UPG-S01M	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$58.00	12%	\$51.04	N/A	N/A
ES-ERATE-UPG-S01P	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$63.00	12%	\$55.44	N/A	N/A
ES-ERATE-UPG-S02	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$67.00	12%	\$58.96	N/A	N/A
ES-ERATE-UPG-S02C	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$73.00	12%	\$64.24	N/A	N/A
ES-ERATE-UPG-S02F	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$79.00	12%	\$69.52	N/A	N/A
ES-ERATE-UPG-S02J	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$85.00	12%	\$74.80	N/A	N/A
ES-ERATE-UPG-S03	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$91.00	12%	\$80.08	N/A	N/A
ES-ERATE-UPG-S03C	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$100.00	12%	\$88.00	N/A	N/A
ES-ERATE-UPG-S03F	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$109.00	12%	\$95.92	N/A	N/A
ES-ERATE-UPG-S03J	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$118.00	12%	\$103.84	N/A	N/A
ES-ERATE-UPG-S03M	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$127.00	12%	\$111.76	N/A	N/A
ES-ERATE-UPG-S03P	SupportNet ERATE Upgrade - Includes NBD advance replacement of parts. For use on ERATE quotes only. Available only with purchase of ES-SN-TS	12 months	HW Maintenance	\$136.00	12%	\$119.68	N/A	N/A

Area NW HwSw-HL Update (3)

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
ES-EW-GBIC-S880	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.	12 months	HW Maintenance	\$19.00	12%	\$16.72	N/A	N/A
ES-EW-GBIC-S885	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.	12 months	HW Maintenance	\$21.00	12%	\$18.48	N/A	N/A
ES-EW-GBIC-S890	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.	12 months	HW Maintenance	\$24.00	12%	\$21.12	N/A	N/A
ES-EW-GBIC-S895	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.	12 months	HW Maintenance	\$26.00	12%	\$22.88	N/A	N/A
ES-EW-GBIC-S900	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.	12 months	HW Maintenance	\$28.00	12%	\$24.64	N/A	N/A
ES-EW-GP-UPGS	G-SERIES WARRANTY- POE-ENHANCEMENT-5-YR	12 months	HW Maintenance	\$599.00	12%	\$527.12	N/A	N/A
ES-EW-G-UPGS	G-SERIES WARRANTY ENHANCEMENT, 5-YEAR	12 months	HW Maintenance	\$599.00	12%	\$527.12	N/A	N/A
ES-NBD-RMA-AA	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$135.00	12%	\$118.80	N/A	N/A
ES-NBD-RMA-AB	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$200.00	12%	\$176.00	N/A	N/A
ES-NBD-RMA-AC	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$320.00	12%	\$281.60	N/A	N/A
ES-NBD-RMA-AD	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$500.00	12%	\$440.00	N/A	N/A
ES-NBD-RMA-AE	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$800.00	12%	\$704.00	N/A	N/A
ES-NBD-RMA-AF	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$1,200.00	12%	\$1,056.00	N/A	N/A
ES-NBD-RMA-AG	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$1,500.00	12%	\$1,320.00	N/A	N/A
ES-NBD-RMA-AH	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$1,800.00	12%	\$1,584.00	N/A	N/A
ES-NBD-RMA-AI	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$2,200.00	12%	\$1,936.00	N/A	N/A
ES-NBD-RMA-AJ	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$2,600.00	12%	\$2,288.00	N/A	N/A
ES-NBD-RMA-AK	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$3,000.00	12%	\$2,640.00	N/A	N/A
ES-NBD-RMA-AL	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$3,300.00	12%	\$2,904.00	N/A	N/A
ES-NBD-RMA-AM	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$3,500.00	12%	\$3,080.00	N/A	N/A
ES-NBD-RMA-AN	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$3,800.00	12%	\$3,344.00	N/A	N/A
ES-NBD-RMA-AO	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$4,200.00	12%	\$3,696.00	N/A	N/A
ES-NBD-RMA-AP	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$4,600.00	12%	\$4,048.00	N/A	N/A
ES-NBD-RMA-AQ	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$5,000.00	12%	\$4,400.00	N/A	N/A
ES-NBD-RMA-AR	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$5,400.00	12%	\$4,752.00	N/A	N/A
ES-NBD-RMA-AS	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$5,800.00	12%	\$5,104.00	N/A	N/A
ES-NBD-RMA-AT	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$6,400.00	12%	\$5,632.00	N/A	N/A
ES-NBD-RMA-AU	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$7,200.00	12%	\$6,336.00	N/A	N/A
ES-NBD-RMA-AV	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$7,800.00	12%	\$6,864.00	N/A	N/A
ES-NBD-RMA-AW	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$8,200.00	12%	\$7,216.00	N/A	N/A
ES-NBD-RMA-AX	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$8,600.00	12%	\$7,568.00	N/A	N/A
ES-NBD-RMA-AY	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$9,200.00	12%	\$8,096.00	N/A	N/A
ES-NBD-RMA-AZ	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$9,800.00	12%	\$8,624.00	N/A	N/A
ES-NBD-RMA-BA	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$10,200.00	12%	\$8,976.00	N/A	N/A
ES-NBD-RMA-BB	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$10,600.00	12%	\$9,328.00	N/A	N/A
ES-NBD-RMA-BC	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$11,200.00	12%	\$9,856.00	N/A	N/A
ES-NBD-RMA-BD	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$11,800.00	12%	\$10,384.00	N/A	N/A
ES-NBD-RMA-BE	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$12,800.00	12%	\$11,264.00	N/A	N/A
ES-NBD-RMA-BF	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$13,400.00	12%	\$11,792.00	N/A	N/A
ES-NBD-RMA-BG	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$15,800.00	12%	\$13,904.00	N/A	N/A
ES-NBD-RMA-BH	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$16,800.00	12%	\$14,784.00	N/A	N/A
ES-NBD-RMA-BI	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$17,400.00	12%	\$15,312.00	N/A	N/A
ES-NBD-RMA-BJ	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$18,000.00	12%	\$15,840.00	N/A	N/A
ES-NBD-RMA-BK	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$18,600.00	12%	\$16,368.00	N/A	N/A
ES-NBD-RMA-BL	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$21,000.00	12%	\$18,480.00	N/A	N/A
ES-NBD-RMA-BM	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery	12 months	HW Maintenance	\$24,000.00	12%	\$21,120.00	N/A	N/A
ES-SAS-S00	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.	12 months	SW Maintenance	\$180.00	6%	\$169.20	N/A	N/A
ES-SAS-S00C	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.	12 months	SW Maintenance	\$206.00	6%	\$193.64	N/A	N/A
ES-SAS-S00F	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.	12 months	SW Maintenance	\$231.00	6%	\$217.14	N/A	N/A
ES-SAS-S00M	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.	12 months	SW Maintenance	\$257.00	6%	\$241.58	N/A	N/A
ES-SAS-S00J	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.	12 months	SW Maintenance	\$283.00	6%	\$266.02	N/A	N/A
ES-SAS-S00P	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.	12 months	SW Maintenance	\$309.00	6%	\$290.46	N/A	N/A

Area NW HwSw-HL Update (3)

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
ES-SNA-P4-S13C	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$14,676.00	6%	\$13,795.44	N/A	N/A
ES-SNA-P4-S13F	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$15,859.00	6%	\$14,907.46	N/A	N/A
ES-SNA-P4-S14	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$17,078.00	6%	\$16,053.32	N/A	N/A
ES-SNA-P4-S14C	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$19,434.00	6%	\$18,267.96	N/A	N/A
ES-SNA-P4-S15	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$21,789.00	6%	\$20,481.66	N/A	N/A
ES-SNA-P4-S15C	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$23,111.00	6%	\$21,724.34	N/A	N/A
ES-SNA-P4-S15F	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$24,697.00	6%	\$23,215.18	N/A	N/A
ES-SNA-P4-S15J	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$26,482.00	6%	\$24,893.08	N/A	N/A
ES-SNA-P4-S16	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$28,267.00	6%	\$26,570.98	N/A	N/A
ES-SNA-P4-S16C	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$31,094.00	6%	\$29,228.36	N/A	N/A
ES-SNA-P4-S17	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$33,920.00	6%	\$31,884.80	N/A	N/A
ES-SNA-P4-S17C	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$37,035.00	6%	\$34,812.90	N/A	N/A
ES-SNA-P4-S17F	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$40,497.00	6%	\$38,067.18	N/A	N/A
ES-SNA-P4-S17J	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$43,958.00	6%	\$41,320.52	N/A	N/A
ES-SNA-P4-S17M	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$47,420.00	6%	\$44,574.80	N/A	N/A
ES-SNA-P4-S18	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$50,881.00	6%	\$47,828.14	N/A	N/A
ES-SNA-P4-S20	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$66,111.00	6%	\$62,144.34	N/A	N/A
ES-SNA-P4-S855	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$151.00	6%	\$141.94	N/A	N/A
ES-SNA-P4-S860	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$189.00	6%	\$177.66	N/A	N/A
ES-SNA-P4-S865	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$227.00	6%	\$213.38	N/A	N/A
ES-SNA-P4-S870	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$265.00	6%	\$249.10	N/A	N/A
ES-SNA-P4-S875	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$303.00	6%	\$284.82	N/A	N/A
ES-SNA-P4-S880	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$341.00	6%	\$320.54	N/A	N/A
ES-SNA-P4-S885	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$379.00	6%	\$356.26	N/A	N/A
ES-SNA-P4-S890	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$416.00	6%	\$391.04	N/A	N/A
ES-SNA-P4-S895	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$454.00	6%	\$426.76	N/A	N/A
ES-SNA-P4-S990	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$492.00	6%	\$462.48	N/A	N/A
ES-SNA-P4-SNC	SupportNet Security Appliance 24x7 - 4 hours - Includes web support, 24 X 7 phone, firmware updates/upgrades, Content Updates and 24x7-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$0.01	6%	\$0.01	N/A	N/A
ES-SNA-P4-SUG	SUPPORTNET APPLIANCE 4 HR PARTS	12 months	SW Maintenance	\$1.00	6%	\$0.94	N/A	N/A
ES-SNA-S00	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$450.00	6%	\$423.00	N/A	N/A
ES-SNA-S00C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$479.00	6%	\$450.26	N/A	N/A
ES-SNA-S00F	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$507.00	6%	\$476.58	N/A	N/A
ES-SNA-S00J	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$536.00	6%	\$503.84	N/A	N/A
ES-SNA-S00M	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$564.00	6%	\$530.16	N/A	N/A

Area NW HwSw-HL Update (3)

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
ES-SNA-S09F	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$5,500.00	6%	\$5,170.00	N/A	N/A
ES-SNA-S10	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$6,000.00	6%	\$5,640.00	N/A	N/A
ES-SNA-S10C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$6,353.00	6%	\$5,971.82	N/A	N/A
ES-SNA-S10F	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$6,731.00	6%	\$6,327.14	N/A	N/A
ES-SNA-S10J	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$7,109.00	6%	\$6,682.46	N/A	N/A
ES-SNA-S11	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$7,500.00	6%	\$7,050.00	N/A	N/A
ES-SNA-S11C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$8,250.00	6%	\$7,755.00	N/A	N/A
ES-SNA-S12	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$9,000.00	6%	\$8,460.00	N/A	N/A
ES-SNA-S12C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$9,495.00	6%	\$8,925.30	N/A	N/A
ES-SNA-S12F	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$10,059.00	6%	\$9,455.46	N/A	N/A
ES-SNA-S12J	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$10,779.00	6%	\$10,132.26	N/A	N/A
ES-SNA-S13	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$11,500.00	6%	\$10,810.00	N/A	N/A
ES-SNA-S13C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$12,461.00	6%	\$11,713.34	N/A	N/A
ES-SNA-S13F	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$13,466.00	6%	\$12,658.04	N/A	N/A
ES-SNA-S14	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$14,500.00	6%	\$13,630.00	N/A	N/A
ES-SNA-S14C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$16,500.00	6%	\$15,510.00	N/A	N/A
ES-SNA-S15	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$18,500.00	6%	\$17,390.00	N/A	N/A
ES-SNA-S15C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$19,622.00	6%	\$18,444.88	N/A	N/A
ES-SNA-S15F	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$20,969.00	6%	\$19,710.86	N/A	N/A
ES-SNA-S15J	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$22,485.00	6%	\$21,135.90	N/A	N/A
ES-SNA-S16	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$24,000.00	6%	\$22,560.00	N/A	N/A
ES-SNA-S16C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$26,400.00	6%	\$24,816.00	N/A	N/A
ES-SNA-S17	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$28,800.00	6%	\$27,072.00	N/A	N/A
ES-SNA-S17C	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$31,445.00	6%	\$29,558.30	N/A	N/A
ES-SNA-S17F	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$34,384.00	6%	\$32,320.96	N/A	N/A
ES-SNA-S17J	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$37,322.00	6%	\$35,082.68	N/A	N/A
ES-SNA-S17M	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$40,261.00	6%	\$37,845.34	N/A	N/A
ES-SNA-S18	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$43,200.00	6%	\$40,608.00	N/A	N/A
ES-SNA-S20	SupportNet Security Appliance Next Business Day - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and NBD Advanced replacement of parts.	12 months	SW Maintenance	\$56,131.00	6%	\$52,763.14	N/A	N/A
ES-SNA-S4-S00	SupportNet Security Appliance Same Business Day - 4 Hours - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and SBD-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$500.00	6%	\$470.00	N/A	N/A
ES-SNA-S4-S00C	SupportNet Security Appliance Same Business Day - 4 Hours - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and SBD-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$532.00	6%	\$500.08	N/A	N/A
ES-SNA-S4-S00F	SupportNet Security Appliance Same Business Day - 4 Hours - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and SBD-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$563.00	6%	\$529.22	N/A	N/A
ES-SNA-S4-S00J	SupportNet Security Appliance Same Business Day - 4 Hours - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and SBD-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$596.00	6%	\$560.24	N/A	N/A
ES-SNA-S4-S00M	SupportNet Security Appliance Same Business Day - 4 Hours - Includes web support, 24X7 phone, firmware updates/upgrades, Content Updates and SBD-4 hour Advanced replacement of parts.	12 months	SW Maintenance	\$627.00	6%	\$589.38	N/A	N/A

Area NW HwSw-HL Update (3)

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
ES-SN-OSP4-S885	SupportNet Onsite 24x7 - 4 hours - Includes web support, 24x7 phone, firmware updates/upgrades, 24x7-4 hour advance replacement of parts and 24x7-4 hour onsite response.	12 months	HW Maintenance	\$121.00	12%	\$106.48	N/A	N/A
ES-SN-OSP4-S890	SupportNet Onsite 24x7 - 4 hours - Includes web support, 24x7 phone, firmware updates/upgrades, 24x7-4 hour advance replacement of parts and 24x7-4 hour onsite response.	12 months	HW Maintenance	\$134.00	12%	\$117.92	N/A	N/A
ES-SN-OSP4-S895	SupportNet Onsite 24x7 - 4 hours - Includes web support, 24x7 phone, firmware updates/upgrades, 24x7-4 hour advance replacement of parts and 24x7-4 hour onsite response.	12 months	HW Maintenance	\$146.00	12%	\$128.48	N/A	N/A
ES-SN-OSP4-S990	SupportNet Onsite 24x7 - 4 hours - Includes web support, 24x7 phone, firmware updates/upgrades, 24x7-4 hour advance replacement of parts and 24x7-4 hour onsite response.	12 months	HW Maintenance	\$158.00	12%	\$139.04	N/A	N/A
ES-SN-OSP4-SNC	SupportNet Onsite 24x7 - 4 hours - Includes web support, 24x7 phone, firmware updates/upgrades, 24x7-4 hour advance replacement of parts and 24x7-4 hour onsite response.	12 months	HW Maintenance	\$0.01	12%	\$0.01	N/A	N/A
ES-SN-OSP4-SUG	SUPPORTNET ONSITE 4HR UPGRADE	12 months	HW Maintenance	\$1.00	12%	\$0.88	N/A	N/A
ES-SN-OS-S00	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$110.00	12%	\$96.80	N/A	N/A
ES-SN-OS-S00C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$126.00	12%	\$110.88	N/A	N/A
ES-SN-OS-S00F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$141.00	12%	\$124.08	N/A	N/A
ES-SN-OS-S00J	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$157.00	12%	\$138.16	N/A	N/A
ES-SN-OS-S00M	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$173.00	12%	\$152.24	N/A	N/A
ES-SN-OS-S00P	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$189.00	12%	\$166.32	N/A	N/A
ES-SN-OS-S00S	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$204.00	12%	\$179.52	N/A	N/A
ES-SN-OS-S01	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$220.00	12%	\$193.60	N/A	N/A
ES-SN-OS-S01C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$235.00	12%	\$206.80	N/A	N/A
ES-SN-OS-S01F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$258.00	12%	\$227.04	N/A	N/A
ES-SN-OS-S01J	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$281.00	12%	\$247.28	N/A	N/A
ES-SN-OS-S01M	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$304.00	12%	\$267.52	N/A	N/A
ES-SN-OS-S01P	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$327.00	12%	\$287.76	N/A	N/A
ES-SN-OS-S02	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$350.00	12%	\$308.00	N/A	N/A
ES-SN-OS-S02C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$383.00	12%	\$337.04	N/A	N/A
ES-SN-OS-S02F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$415.00	12%	\$365.20	N/A	N/A
ES-SN-OS-S02J	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$448.00	12%	\$394.24	N/A	N/A
ES-SN-OS-S03	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$480.00	12%	\$422.40	N/A	N/A
ES-SN-OS-S03C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$527.00	12%	\$463.76	N/A	N/A
ES-SN-OS-S03F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$574.00	12%	\$505.12	N/A	N/A
ES-SN-OS-S03J	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$621.00	12%	\$546.48	N/A	N/A
ES-SN-OS-S03M	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$669.00	12%	\$588.72	N/A	N/A
ES-SN-OS-S03P	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$716.00	12%	\$630.08	N/A	N/A
ES-SN-OS-S03S	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$763.00	12%	\$671.44	N/A	N/A
ES-SN-OS-S04	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$810.00	12%	\$712.80	N/A	N/A
ES-SN-OS-S04C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$857.00	12%	\$754.16	N/A	N/A
ES-SN-OS-S04F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$920.00	12%	\$809.60	N/A	N/A
ES-SN-OS-S05	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$990.00	12%	\$871.20	N/A	N/A

Area NW HwSw-HL Update (3)

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc.)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
ES-SN-OS-S05C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,061.00	12%	\$933.68	N/A	N/A
ES-SN-OS-S05F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,131.00	12%	\$995.28	N/A	N/A
ES-SN-OS-S06	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,210.00	12%	\$1,064.80	N/A	N/A
ES-SN-OS-S06M	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,320.00	12%	\$1,161.60	N/A	N/A
ES-SN-OS-S07	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,430.00	12%	\$1,258.40	N/A	N/A
ES-SN-OS-S07C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,540.00	12%	\$1,355.20	N/A	N/A
ES-SN-OS-S07F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,666.00	12%	\$1,466.08	N/A	N/A
ES-SN-OS-S08	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,800.00	12%	\$1,584.00	N/A	N/A
ES-SN-OS-S08C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$1,933.00	12%	\$1,701.04	N/A	N/A
ES-SN-OS-S08F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$2,067.00	12%	\$1,818.96	N/A	N/A
ES-SN-OS-S09	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$2,200.00	12%	\$1,936.00	N/A	N/A
ES-SN-OS-S09F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$2,403.00	12%	\$2,114.64	N/A	N/A
ES-SN-OS-S10	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$2,605.00	12%	\$2,292.40	N/A	N/A
ES-SN-OS-S10C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$2,825.00	12%	\$2,486.00	N/A	N/A
ES-SN-OS-S10F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$3,061.00	12%	\$2,693.68	N/A	N/A
ES-SN-OS-S10J	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$3,296.00	12%	\$2,900.48	N/A	N/A
ES-SN-OS-S11	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$3,540.00	12%	\$3,115.20	N/A	N/A
ES-SN-OS-S11C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$3,825.00	12%	\$3,366.00	N/A	N/A
ES-SN-OS-S12	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$4,110.00	12%	\$3,616.80	N/A	N/A
ES-SN-OS-S12C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$4,455.00	12%	\$3,920.40	N/A	N/A
ES-SN-OS-S12F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$4,847.00	12%	\$4,265.36	N/A	N/A
ES-SN-OS-S12J	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$5,348.00	12%	\$4,706.24	N/A	N/A
ES-SN-OS-S13	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$5,850.00	12%	\$5,148.00	N/A	N/A
ES-SN-OS-S13C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$6,361.00	12%	\$5,597.68	N/A	N/A
ES-SN-OS-S13F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$6,895.00	12%	\$6,067.60	N/A	N/A
ES-SN-OS-S14	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$7,445.00	12%	\$6,551.60	N/A	N/A
ES-SN-OS-S14C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$8,215.00	12%	\$7,229.20	N/A	N/A
ES-SN-OS-S15	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$8,985.00	12%	\$7,906.80	N/A	N/A
ES-SN-OS-S15C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$9,771.00	12%	\$8,598.48	N/A	N/A
ES-SN-OS-S15F	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$10,714.00	12%	\$9,428.32	N/A	N/A
ES-SN-OS-S15J	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$11,774.00	12%	\$10,361.12	N/A	N/A
ES-SN-OS-S16	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$12,835.00	12%	\$11,294.80	N/A	N/A
ES-SN-OS-S16C	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$14,118.00	12%	\$12,423.84	N/A	N/A
ES-SN-OS-S17	SupportNet Onsite Next Business Day - Includes web support, 24x7 phone, firmware updates/upgrades, NBD advance replacement of parts and NBD onsite response.	12 months	HW Maintenance	\$15,400.00	12%	\$13,552.00	N/A	N/A

Area NW HwSw-HL Update (3)

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc.)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
ES-SN-TS-S03F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$256.00	12.0%	\$225.28	N/A	N/A
ES-SN-TS-S03J	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$277.00	12.0%	\$243.76	N/A	N/A
ES-SN-TS-S03M	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$298.00	12.0%	\$262.24	N/A	N/A
ES-SN-TS-S03P	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$319.00	12.0%	\$280.72	N/A	N/A
ES-SN-TS-S03S	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$340.00	12.0%	\$299.20	N/A	N/A
ES-SN-TS-S04	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$361.00	12.0%	\$317.68	N/A	N/A
ES-SN-TS-S04C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$382.00	12.0%	\$336.16	N/A	N/A
ES-SN-TS-S04F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$410.00	12.0%	\$360.80	N/A	N/A
ES-SN-TS-S05	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$441.00	12.0%	\$388.08	N/A	N/A
ES-SN-TS-S05C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$473.00	12.0%	\$416.24	N/A	N/A
ES-SN-TS-S05F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$504.00	12.0%	\$443.52	N/A	N/A
ES-SN-TS-S06	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$539.00	12.0%	\$474.32	N/A	N/A
ES-SN-TS-S06M	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$588.00	12.0%	\$517.44	N/A	N/A
ES-SN-TS-S07	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$637.00	12.0%	\$560.56	N/A	N/A
ES-SN-TS-S07C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$686.00	12.0%	\$603.68	N/A	N/A
ES-SN-TS-S07F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$742.00	12.0%	\$652.96	N/A	N/A
ES-SN-TS-S08	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$802.00	12.0%	\$705.76	N/A	N/A
ES-SN-TS-S08C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$861.00	12.0%	\$757.68	N/A	N/A
ES-SN-TS-S08F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$921.00	12.0%	\$810.48	N/A	N/A
ES-SN-TS-S09	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$980.00	12.0%	\$862.40	N/A	N/A
ES-SN-TS-S09F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,071.00	12.0%	\$942.48	N/A	N/A
ES-SN-TS-S10	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,162.00	12.0%	\$1,022.56	N/A	N/A
ES-SN-TS-S10C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,260.00	12.0%	\$1,108.80	N/A	N/A
ES-SN-TS-S10F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,365.00	12.0%	\$1,201.20	N/A	N/A
ES-SN-TS-S10J	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,470.00	12.0%	\$1,293.60	N/A	N/A
ES-SN-TS-S11	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,579.00	12.0%	\$1,389.52	N/A	N/A
ES-SN-TS-S11C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,705.00	12.0%	\$1,500.40	N/A	N/A
ES-SN-TS-S12	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,831.00	12.0%	\$1,611.28	N/A	N/A
ES-SN-TS-S12C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$1,985.00	12.0%	\$1,746.80	N/A	N/A
ES-SN-TS-S12F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$2,160.00	12.0%	\$1,900.80	N/A	N/A
ES-SN-TS-S12J	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$2,384.00	12.0%	\$2,097.92	N/A	N/A
ES-SN-TS-S13	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$2,608.00	12.0%	\$2,295.04	N/A	N/A
ES-SN-TS-S13C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$2,835.00	12.0%	\$2,494.80	N/A	N/A
ES-SN-TS-S13F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$3,073.00	12.0%	\$2,704.24	N/A	N/A
ES-SN-TS-S14	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$3,318.00	12.0%	\$2,919.84	N/A	N/A
ES-SN-TS-S14C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$3,661.00	12.0%	\$3,221.68	N/A	N/A
ES-SN-TS-S15	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$4,004.00	12.0%	\$3,523.52	N/A	N/A
ES-SN-TS-S15C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$4,354.00	12.0%	\$3,831.52	N/A	N/A
ES-SN-TS-S15F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$4,774.00	12.0%	\$4,201.12	N/A	N/A
ES-SN-TS-S15J	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$5,247.00	12.0%	\$4,617.36	N/A	N/A
ES-SN-TS-S16	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$5,719.00	12.0%	\$5,032.72	N/A	N/A
ES-SN-TS-S16C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$6,290.00	12.0%	\$5,535.20	N/A	N/A
ES-SN-TS-S17	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$6,860.00	12.0%	\$6,036.80	N/A	N/A
ES-SN-TS-S17C	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$7,490.00	12.0%	\$6,591.20	N/A	N/A
ES-SN-TS-S17F	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$8,190.00	12.0%	\$7,207.20	N/A	N/A
ES-SN-TS-S17J	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$8,890.00	12.0%	\$7,823.20	N/A	N/A
ES-SN-TS-S17M	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$9,590.00	12.0%	\$8,439.20	N/A	N/A
ES-SN-TS-S18	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$10,290.00	12.0%	\$9,055.20	N/A	N/A
ES-SN-TS-S20	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$13,370.00	12.0%	\$11,765.60	N/A	N/A
ES-SN-TS-S855	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$14.00	12.0%	\$12.32	N/A	N/A
ES-SN-TS-S860	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$18.00	12.0%	\$15.84	N/A	N/A

Area NW HwSw-HL Update (3)

Part/Model Number (if applicable)	Description	Unit of Measure	Group/Identifier if ap	MSRP	centage Disco	NYS Net Price	NYSOne-Time Installation per U/M (Hr, Unit, etc.)	NYSMaintenance Cost per Month per U/M (Hr, Unit, etc.)
ES-SN-TS-S865	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$21.00	12%	\$18.48	N/A	N/A
ES-SN-TS-S870	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$25.00	12%	\$22.00	N/A	N/A
ES-SN-TS-S875	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$28.00	12%	\$24.64	N/A	N/A
ES-SN-TS-S880	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$32.00	12%	\$28.16	N/A	N/A
ES-SN-TS-S885	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$35.00	12%	\$30.80	N/A	N/A
ES-SN-TS-S890	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$39.00	12%	\$34.32	N/A	N/A
ES-SN-TS-S895	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$42.00	12%	\$36.96	N/A	N/A
ES-SN-TS-S990	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$46.00	12%	\$40.48	N/A	N/A
ES-SN-TS-SNC	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades	12 months	HW Maintenance	\$0.01	12%	\$0.01	N/A	N/A

Note 1:

Maintenance & Service

Enterasys offers a wide range of support options customized for your Secure Network. Our SupportNet services offer all of the post-implementation support services you need - online, onsite or over the phone - to maintain high network availability and performance. We have developed a comprehensive set of support options from which the Authorized User can choose. The Enterasys SupportNet portfolio is both flexible and innovative, allowing the Authorized User to select the level of service that is right for your organization - and yields the best return for your infrastructure investment.

All Maintenance part numbers begin on Row 707.

Note 2:

Enterasys Service Units

Service Units gain access to a portfolio of Professional Services including installation, network planning, design and optimization, consulting and staff augmentation. Service Units may be procured at point of sale and used anytime in the ensuing 12 months.