

New York State Office of General Services

Group 77018 Award 21350 - Comprehensive Telecommunications Equipment & Solutions

Advance Sound Company

PT65110

LOT 2

Video Conferencing

19-Apr-10

Item #	Description	Manufacturer	Model Number	QTY	List Price	% Off	NYS Net Pricing
1	HIGH DEFINITION CODEC BUNDLE CAMERA/2 MICROPHONES	SONY	PCS XG 80	1	\$ 8,999.00	10.5%	\$ 8,054.11
2	MULTI-POINT SOFTWARE	SONY	PSCA-MCG80	1	\$ 2,999.00	10.5%	\$ 2,684.11
3	CONTENT SHARING	SONY	PSCA-DSG80	1	\$ 1,999.00	6.5%	\$ 1,869.07
4	1YR SUPPORT/REPLACEMENT	SONY	SGSP-X80 1 YR BASIC	1	\$ 1,099.00	20.5%	\$ 873.71
5	3 YR SUPPORT/REPLACEMENT	SONY	SGSP-X80 3 YR BASIC	1	\$ 2,099.00	20.5%	\$ 1,668.71
6	42" LCD FLAT PANEL	SONY	BRAVIA KDL-46XBR9	1	\$ 2,399.00	10.0%	\$ 2,159.10
7	THROUGH TABLE/CEILING MICROPHONE	CLOCK AUIDO	C004E RF	1	\$ 271.00	19.5%	\$ 218.16
8	AUDIO PROCESSOR	BIAMP	NEXIA VC	1	\$ 3,400.00	32.5%	\$ 2,295.00
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Item #	Description	Manufacturer	Model Number	QTY	Unit Cost
Total Equipment Cost					
	Engineering			1	\$ 650.00
	Install labor cosr per hour			1	\$ 125.00
	Maintenance Cost per hour			1	\$ 125.00

NOTE: And or approved equal; equipment components listed here are supplied as the "Basis of Design" for reference

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Labor is based on an hourly rate to install total solution not to exceed 16 hoursat \$125.00 Per Hour.

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Microphones based on room size not to exceed 8

New York State Office of General Services
Group 77018 Award 21350 - Comprehensive Telecommunications Equipment & Solutions
Advance Sound Company
PT65110
LOT 2
Audio Conferencing
4/19/10

Item #	Description	Manufacturer	Model Number	QTY	List Price	% Off	NYS Net Pricing
1	THROUGH TABLE/CEILING MICROPHONE	CLOCK AUDIO	C004E RF	1	\$ 271.00	19.5%	\$ 218.16
2	AUDIO PROCESSOR	BIAMP	NEXIA VC	1	\$ 3,400.00	32.5%	\$ 2,295.00
3	POWER AMPLIFIER	BIAMP	MPA 250	1	\$ 1,000.00	32.5%	\$ 675.00
4	CEILING SPEAKERS	BIAMP	CS 6	1	\$ 210.00	32.5%	\$ 141.75
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Item #	Description	Manufacturer	Model Number	QTY	Unit Cost
Total Equipment Cost					
	Engineering			1	\$ 650.00
	Install Labor Cost per hour			1	\$ 125.00
	Maintenance Cost per hour			1	\$ 125.00

NOTE: And or approved equal; equipment components listed here are supplied as the "Basis of Design" for reference

Labor is based on an hourly rate to install total solution not to exceed 12 hoursat \$125.00 Per Hour.

Microphones based on room size not to exceed 8

Ceiling Speakers based on room size not to exceed 6