

**Appendix D : Pricing Schedule**

**Agreement between the New York State Office of General Services and  
WINDSOR SOLUTIONS, INC.  
for Project Based Information Technology Consulting Services**

**Contract Number: PB103AA**

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**Sheet #1: Pricing Schedule**

**Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## APPENDIX D: PRICING SCHEDULE

<b>CONTRACTOR NAME:</b>	WINDSOR SOLUTIONS, INC.
<b>FEDERAL ID:</b>	93-1245518
<b>NYS VENDOR ID:</b>	1000009782
<b>CONTRACT NUMBER:</b>	PB103AA
<b>DATE PRICELIST APPROVED BY OGS:</b>	8-Jan-16

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	P001	Project Advisor	Manages all aspects of the program; staff, schedule, budget, and quality. Manages client interface and provides insight, guidance and management related to program stakeholder groups. Provides guidance and direction to projects and tasks. Responsible for the timeliness and cost-effectiveness of all program deliverables.	BA/BS Computer Science or Related	10+	\$180.44

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
2	P002	Project Manager	Manages all aspects of the project; staff, schedule, budget, quality and client. Responsible for the timeliness and cost-effectiveness of all project deliverables. Anticipates staff needs and secures the necessary staff for the project. Interfaces with client on a day-to-day basis. Anticipates potential project problems and takes measures to maintain effective delivery.	BA/BS Computer Science or Related	6+	\$164.36

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3	P003	Technical Architect	Master planning and conceptual design of enterprise systems. Defines potential enterprise solutions applications and legacy IT environments as well as their interface points. Supports business case analysis and identification of alternative solutions. Works under direction of Senior Enterprise Architect on large complex projects and programs.	BA/BS Computer Science or Related	5+	\$164.36

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4	P004	Senior Developer	Guides and leads the development of complex software applications to specifications. Expert in identifying and analyzing user requirements and developing application alternatives using various tools and techniques. Leads in the evaluation and prioritization of system alternatives and in system selection.	BA/BS Computer Science or Related	6+	\$131.61
5	P005	Senior Analyst	Directs functional/technical issue analysis for the application which includes gathering data, conducting issue analysis/troubleshooting, determining root cause, and providing resolution to the end user. Develops test cases and tests complex functional scenarios.	BA/BS Computer Science or Related	4	\$131.61

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6	P006	Data Analyst	Defines required database administration policies, procedures, standards, and guidelines. Provides expertise and guidance in logical and physical database design, development, operations, and maintenance. Evaluates and advises on data processing techniques, database management, and management information systems, concepts, and applications.	BA/BS Computer Science or Related	4	\$117.91
7	P007	Analyst	Conducts issue analysis/testing for support applications. Develops and documents test case scenarios, sets up test data and test conditions, carries out regression testing, executes tests and documents the results on the applications.	BA/BS Computer Science or Related	2	\$97.36

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8	P008	Developer	Manages software applications development of increasing complexity. Experienced in identifying and analyzing user requirements and developing application alternatives using various tools and techniques. Assists in the evaluation and prioritization of system alternatives and in system selection.	BA/BS Computer Science or Related	2	\$97.36