

**Appendix D : Pricing Schedule**

**Agreement between the New York State Office of General Services and  
SEVEN SEAS TECHNOLOGIES, INC. D/B/A S2TECH  
for Project Based Information Technology Consulting Services**

**Contract Number: PB044AA**

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**Sheet #1: Pricing Schedule**

**Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## PRICING SCHEDULE

CONTRACTOR NAME:	SEVEN SEAS TECHNOLOGIES, INC. D/B/A S2TECH
FEDERAL ID:	431778118
NYS VENDOR ID:	1000057700
CONTRACT NUMBER:	PB044AA
DATE PRICELIST APPROVED BY OGS:	9/9/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	D0010	COBOL/Natural Programmer Analyst	Analyzes requirements for information systems and constructs technical specifications for legacy technologies such as COBOL & Natural. Provides input to data models. Develops and unit test software. Supports all testing phases with defect resolution.	Bachelors in a relevant field or equivalent work experience.	2 years of IT delivery experience	\$67.12
2	D0011	COBOL/Natural Senior Programmer Analyst	Develops/oversees plans for system development activities from inception through implementation. Oversees other Programmer/Analyst resources. Analyzes requirements for information systems and constructs technical specifications for legacy technologies such as COBOL & Natural. Provides input to data models. Develops and unit test software. Supports all testing phases with defect resolution.	Bachelors in a relevant field or equivalent work experience.	5 years of IT delivery experience	\$78.96
3	D0020	Client-Server Programmer Analyst	Analyzes requirements for information systems and constructs technical specifications for client server technologies. Provides input to data models. Develops and unit test software. Supports all testing phases with defect resolution.	Bachelors in a relevant field or equivalent work experience.	2 years	\$67.12

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4	D0021	Client-Server Senior Programmer Analyst	Develops/oversees plans for system development activities from inception through implementation. Oversees other Programmer/Analyst resources. Analyzes requirements for information systems and constructs technical specifications for client server technologies. Provides input to data models. Develops and unit test software. Supports all testing phases with defect resolution.	Bachelors in a relevant field or equivalent work experience.	5 years of IT delivery experience	\$78.96
5	D0030	J2EE Programmer Analyst	Analyzes requirements for information systems and constructs technical specifications for client server technologies. Provides input to data models. Develops and unit test software. Supports all testing phases with defect resolution.	Bachelors in a relevant field or equivalent work experience.	2 years of IT delivery experience	\$75.02

<b>PRICING SCHEDULE</b>
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6	D0031	J2EE Senior Programmer Analyst	Develops/oversees plans for system development activities from inception through implementation. Oversees other Programmer/Analyst resources. Analyzes requirements for information systems and constructs technical specifications for client server technologies. Provides input to data models. Develops and unit test software. Supports all testing phases with defect resolution.	Bachelors in a relevant field or equivalent work experience.	5 years of IT delivery experience	\$94.76

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7	M0010	Project Manager	Provides competent leadership and responsible direction through successful performance of a variety of detailed, diverse elements of project management. Directs project origination and initiation activities including review of historical information, establishing project repository, development of project charter and project kickoff. Plans, monitors and controls, and closes out projects as per client standards (and laws). Directs project planning activities according to industry standards (PMI - PMBOK). Directs project execution and control activities around Cost, Schedule, Scope, and Quality. Leads and motivates project team to deliver a high quality solution on time, on budget and to a satisfied customer.	BS Degree. PMP preferred for senior level PM projects / candidates	7 years of IT delivery; 2 years as PM	\$106.60
8	B0010	Business Analyst	Gathers, analyzes and documents business requirements, business rules, and processes. Provides impact analysis, what-if scenarios, and case studies. Formulates alternate business strategies to solve requirements. Provides business analysis support throughout the project lifecycle for installing, testing, data conversion, and implementing solutions.	Bachelors in a relevant field or equivalent work experience.  Domain-specific certification requirements vary.	3 years in job class	\$78.96

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9	D0040	Business Intelligence - Cognos	Determines customer BI requirements and analyzes potential solutions. Designs, builds and tests BI solutions using the IBM Cognos toolset. Works closely with DBA to tune BU solution.	Bachelors in a relevant field or equivalent work experience.	4 years in job class	\$75.02
10	Q0010	Quality Assurance - Analyst	Introduce, coordinate and oversee all quality assurance / testing activities during each phase of the software development life cycle and for overseeing their effective implementation. Monitor requirement traceability. Implement project-related quality goals. Provide quality assurance metrics for review. Implement formal QA training for project team and deliver. Manage all QA resources. Review documents for deliverable quality. Coordinate the development of clear test plans. Work with the development team to build and deliver stable, maintainable and efficient software.	Bachelors in a relevant field or equivalent work experience.	7 years of IT delivery; 2 years as QAA.	\$78.96

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11	Q0020	Quality Assurance - Tester	Implements system/functional software QA/testing processes on assigned projects. Properly execute all QA process, utilizing standard templates and procedures. Identify and create all software development quality documents, test plans, test cases, and procedures. Store and maintain quality assurance work products. Schedule and execute test plans - track results. Perform defect resolution management from triage to closure.	Bachelors in a relevant field or equivalent work experience.	3 years in job class	\$63.17
12	D0050	ETL Developer	Extract data from source system, transform as required and load to target system. Elaborate requirements, design specifications, develop and test solutions.	Bachelors in a relevant field or equivalent work experience.	3 years in job class	\$69.68