

Appendix D : Pricing Schedule

**Agreement between the New York State Office of General Services and
SANGHI CONSULTING, INC.
for Project Based Information Technology Consulting Services**

Contract Number: PB043AA

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Sheet #1: Pricing Schedule

Authorized Users please note the following:

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	SANGHI CONSULTING, INC.
FEDERAL ID:	26-4217315
NYS VENDOR ID:	1000019076
CONTRACT NUMBER:	PB043AA
DATE PRICELIST APPROVED BY OGS:	9/9/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
1	SCIBTS	Project Manager	Delivers Working and Progressively Elaborated Business Solutions Directly to Authorized Users' Program/Business Staff using COTS and/or SaaS IT Products. Maximizes Business ROI Metrics by Redesigning Underlying Business Process and Driving Staff Adoption/Utilization. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	1	\$75.60

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2	SCIBAPM	Project Manager I	Delivers and oversees small scaled, non-complex Sprints, Milestones and Deliverables, maintains Project Plan coordination with Authorized User and Manages Integrated Project Teams (IPT) numbering up to 10 Roles. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	2	\$100.00

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3	SCIPM	Project Manager II	Delivers and oversees medium scaled Sprints, Milestones and Deliverables comprised of Sub-Tasks, Modifies Project Plan with Authorized User and Manages Integrated Project Teams (IPT) numbering over 10 Roles. Focal point of contact for Authorized Users regarding project status, meetings, reporting requirements; scope changes, and financial, administrative, and technical issues and concerns raised by IPT resources. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	4	\$105.00

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4	SCIEM	Project Manager III	Delivers and oversees large scaled, complex, and Transformative Projects. Serves as the Escalation POC for Authorized Users. Leads Integrated Project Teams (IPT) numbering over 20 Roles. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	8	\$120.00

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5	SCIPA	Programmer Analyst	Delivers application software, data analysis, data access, data structures, data manipulation, databases, design, programming, testing and implementation, technical documentation and system interfaces. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	1	\$75.00

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6	SCIS1	Specialist II	Delivers Subject Matter Expertise in a particular technical application that is beyond the requirements addressed in the Programmer Analyst Job Title. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	4	\$77.00

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7	SCIS2	Specialist III	Delivers Subject Matter Expertise in a particular technical application and/or business, professional or scientific domain that is beyond the scope of the Programmer Analyst or Specialist II Job Titles. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	8	\$105.00

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8	SCIBPR	Business Process Reengineer	Delivers Business Process Management (BPM), business process redesign, business transformation, and/or business process change management. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	2	\$83.00

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9	SCIMA	Business Analyst	Delivers Management Consulting Knowledge, Techniques and Best Practices across all aspects of the Business/IT Alignment Imperative. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	2	\$85.00

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10	SCIIC	Implementation Consultant	Delivers all/Key Non-Technical Project Critical Success Factors (CSF) and Mitigates all/Key Non-Technical Project Critical Failure Factors (CFF). Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	6	\$100.00

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11	SCIITMP	IT Planner	Delivers Independent and Expert Support to Authorized Users' Executive Management Teams, including but not limited to, Technology Acquisition Support, Independent Validation and Verification (IV&V), Integrated Project Team (IPT) Design and Modular Contracting Governance. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	6	\$100.00

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12	SCIHR	Staff Development Professional	Delivers Organizational Development, Human Resources Consulting , Internal Consulting Development and/or SCI Process and Project Workshops, Guided Implementations, Customized Training and/or Mentored Learning. Includes equivalent Labor Categories titles/descriptions under SCI's Mission Oriented Business Integrated Services (MOBIS), and Performance Management/Continuous Process Improvement (PM/CPI) and Responsive Acquisition Processing for Integrated Delivery (RAPID) Schedules	Bachelors Degree and/or SCI Recognized Certification. Qualifying KSAs in an SCI Practice Area, and/or KSAs in Relevant Project Domain, and/or KSAs in Authorized User Industry Vertical	2	\$110.00