

**Appendix D : Pricing Schedule**

**Agreement between the New York State Office of General Services and New York State Technology Enterprise Corporation (NYSTEC) for Project Based Information Technology Consulting Services**

**Contract Number: PB037AA**

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**Sheet #1: Pricing Schedule**

**Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract. (Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User. (Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User. (Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached. (Section 6.10 of the Contract)

## PRICING SCHEDULE

CONTRACTOR NAME:	New York State Technology Enterprise Corporation
FEDERAL ID:	16-15211-5
NYS VENDOR ID:	1000016166
CONTRACT NUMBER:	PB037AA
DATE PRICELIST APPROVED BY OGS:	9/10/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	SNSA	Sr. Network Security Analyst	Advisory services relating to cyberspace and information security technologies	BA/BS	15	\$238.91
2	NSA	Network Security Analyst	Experience demonstrates mastery in providing advisory services relating to cyberspace with a complete understanding of a corporate-wide global information risk management program to ensure information assets are adequately protected.	BA/BS	10	\$220.54

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3	SEM	Senior Engineer/Manager	<p>This may include functioning as a lead program/project manager who has demonstrated a mastery of experience in the Information Technology field. Experience demonstrates a mastery of relevant specialty area(s) serving as the lead program manager and/or project manager on complex IT projects. May also have experience gained in a variety of settings, functioning as a director or deputy director overseeing the analysis, design, development, procurement, and integration of IT solutions in large-scale complex projects. The value of the job is considered to be highly influential as it reflects current industry trends, movements, and developments coupled with the high influence and impact of the job to the current and future direction of the organizational unit and its IT function. The industry market reflects high value and demand for jobs considering the sophistication and intricacy of the competency required.</p>	BA/BS	10	\$191.13

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4	EA6	Engineer/Analyst VI	This may include functioning as a senior information technology professional who has demonstrated mastery of a highly complex specialty field(s). Experience demonstrates mastery (i.e., expert level) in providing technical advisory services relating to specialty technology area(s) and/or the demonstrated ability to manage a "unit" of information technology professionals who have provided state-of-the art support services.	BA/BS	10	\$181.94
5	EA5	Engineer/Analyst V	This may include functioning as a widely recognized "expert" in information technology. Experience demonstrates the individual's proficiency in providing technical advisory services relating to specialty technology area(s) and/or demonstrated ability to manage a "unit" of information technology professionals who have provided state-of-the-art advisory services.	BA or BS or any equivalent combination of education and advanced training	10	\$171.83

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6	SEA4	Senior Engineer/Analyst IV	This may include functioning as a widely recognized "expert" in information technology and related specialty field(s). Experience also demonstrates the individual's ability to provide elite technical advisory services and/or the demonstrated ability to manage a "unit" of information technology professionals engaged in the analysis of state-of-the-art IT systems and services.	BA or BS or any equivalent combination of education and advanced training	10	\$162.65
7	EA4	Engineer/Analyst IV	This may include functioning as a senior information technology professional demonstrating mastery of the principles of the work to be performed. Experience demonstrates a mastery of relevant specialty area(s) serving as the technical lead on complex projects. 79536T9700411p1_NYSTEC_2013-11-07 Page 13 of 20 Has developed or directed the development of solutions to complex problems and projects where innovation is required. Experience gained in a variety of settings, functioning as a thought leader, IT (functional) director, and/or IT luminary.	BA or BS or any equivalent combination of education and advanced training	10	\$147.94

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8	SEA3	Senior Engineer Analyst III	<p>This may include functioning as a senior information technology professional demonstrating expertise in the principles of the work to be performed. Experience demonstrates technical mastery in relevant specialty areas with exposure to a wide range of issues, situations, and problems that are relatively uncommon in the industry. Has performed work on systems, networks, etc., comparable with those at client sites and is immediately able to enhance the job performed. Experience gained in a variety of settings, and could include analysis, design, and development of system-level requirements, strategies, and IT solutions of highly complex systems.</p>	BA or BS or any equivalent combination of education and advanced training	8	\$133.24

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9	EA3	Engineer/Analyst III	This may include functioning as a senior information technology professional demonstrating a high level of knowledge with the principles of the work to be performed. Experience demonstrates technical proficiency in relevant specialty area(s) requiring a wide range of complex problem solving through the development of solutions. Work may have involved serving as the IT lead on multiple complex IT projects. Experienced gained in a variety of settings, and could include research and investigation of specialized computing options and solutions; development of requirements for unique software that is unavailable in the marketplace; and creation of original innovative designs, templates, and formats for multimedia products.	BA or BS or any equivalent combination of education and advanced training	6	\$124.05

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10	SEA2	Senior Engineer/Analyst II	<p>This may include functioning as a senior information technology professional demonstrating mastery of duties and responsibilities to be performed with minimal additional training. Experience demonstrates a high degree of decision making regarding setting the direction for the development efforts. Work may have involved serving as the IT lead on a complex IT project. Experienced gained in a variety of settings, and could include management of multiple systems; evaluation of new technologies for long-range planning; establishment of operational policies, procedures, and standards; assured compliance with established policies, procedures, and standards; and training of support staff.</p>	BA	5	\$110.27

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11	EA2	Engineer/Analyst II	<p>This may include functioning as an independent information technology professional demonstrating proficiency with the principles of the work to be performed and decision making in leading and overseeing information technology efforts.</p> <p>Experience demonstrates exposure to a wide range of complex situations and problems. Work may have involved supervisory responsibilities over other professional and paraprofessional staff, including serving as the IT Lead on a fairly complex IT project. Experienced gained in a variety of settings, and could include development and maintenance of technical standards; documentation and user guidelines; customization of operating system(s) to meet project requirements; development of software testing procedures; troubleshooting of complex technical problems; provision of expert consultation in specialty area(s); development of multimedia products based on user needs; and troubleshooting complex network problems.</p>	BA	3	\$100.16

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12	SEA1	Senior Engineer/Analyst I	<p>This may include functioning as an independent information technology professional demonstrating familiarity with industry standards and evolving principles of the work to be performed. Experience required the application of existing and emerging information technology to a variety of diverse situations that are impacted by evolving information technology developments.</p> <p>Experienced gained in a variety of settings, and could include set-up and maintenance of security, e-mail, network services, etc.; purchase and installation of equipment and software; monitoring and maintenance of software performance; provision of day-to-day technical support for large complex database(s); installation and maintenance of databases; development of training programs for end users; installation and maintenance of cable and hardware for voice, data, and video communication; and configuration of gateways, routers, and complex communication systems.</p>	BA	2	\$95.57

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13	EA1	Engineer/Analyst I	This may include functioning with considerable knowledge of and high proficiency in the work that will be performed. Experience demonstrates the ability to exercise considerable discretion and independence in making decisions. Relevant experience may typically include complex problem solving and supervision over professional and para-professional information technology staff. Experience may have also included responsibility for team and/or project management.	BA	0-2	\$90.97

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14	SS4	Support Specialist IV	<p>This may include functioning with superior knowledge of and very high proficiency in the work that will be performed. Experience demonstrates the ability to exercise maximum discretion and independence in carrying out assignments.</p> <p>Relevant experience may typically include providing support services to a large group of technical staff, professional staff, executives, or providing support services for a single senior executive. Experience may include the application of advanced principles, terminology, and methodology in the completion of complex assignments which require analysis, development of new methods and procedures, and innovation.</p>	High School	10	\$76.27

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15	SS3	Support Specialist III	<p>This may include functioning with very advanced knowledge of and proficiency in the work that will be performed. Experience demonstrates the ability to exercise considerable discretion and independence in carrying out assignments. Relevant experience may typically include providing support services to a large group of technical staff, professional staff, executives, or provides support services for a single senior executive. Experience may include the application of on a broad basis of fundamental principles, terminology, and methodology in the completion of complex assignments requiring analysis, development of new methods and procedures, and innovation.</p>	High School	6	\$67.08

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16	SS2	Support Specialist II	This may include functioning with advanced knowledge of and high proficiency in the work that will be performed. Experience demonstrates the ability to apply fundamental principles, terminology, and methodology in the completion of assignments requiring analysis, development of new methods and procedures, and innovation. Relevant experience may typically include providing support services to a large group of technical staff, professional staff, or executives.	High School	3	\$52.38
17	SS1	Support Specialist I	Functions with a basic knowledge of the work that will be performed. Experience demonstrates the ability to apply fundamental principles, terminology, and methodology in the completion of assignments. Relevant experience may typically include providing support services to a small group of technical staff or professional staff.	High School	0-2	\$37.67







