

**Appendix D : Pricing Schedule****Agreement between the New York State Office of General Services and  
Infor Public Sector, Inc.  
for Project Based Information Technology Consulting Services****Contract Number: PB061AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## APPENDIX D: PRICING SCHEDULE

<b>CONTRACTOR NAME:</b>	Infor Public Sector, Inc.
<b>FEDERAL ID:</b>	94-2913642
<b>NYS VENDOR ID:</b>	1100131601
<b>CONTRACT NUMBER:</b>	PB061AA
<b>DATE PRICELIST APPROVED BY OGS:</b>	10/20/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
1	ICS-NYS-ACONS	Associate Consultant	Utilizes education and basic skills to define and/or address customer needs and implement software products. Primary focus is on developing consulting skills as well as specific products and/or industries. Assist with application setup and design, system analysis, testing scenarios, customizations, etc.	Bachelor's degree	None	\$151.91
2	ICS-NYS-CONS	Consultant	Utilizes well-developed professional skills and solid client base knowledge to consult with customers for high customer satisfaction. Provide implementation and integration consulting Consult on report design, conversion and interface mapping.	Bachelor's degree	2+ years directly related experience	\$203.59
3	ICS-NYS-SRCONS	Senior Consultant	Utilizes technical and business knowledge to evaluate customer needs and create leading edge solutions in a specific technology and/or client industry. Perform installation and configuration of all core "add-on" products onsite and remotely. Lead detailed implementation planning, project planning and coordination. Provide analysis and recommendations to client on project phases, milestones, and overall progress.	Bachelor's degree with additional post-graduate training or education	5+ years directly related experience with 2+ years broader experience	\$218.83

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4	ICS-NYS-SRPRCONS	Senior Principal Consultant	Recognized as a technical, industry or product specialist.	Bachelor's degree with additional post-graduate training or education	15+ years industry experience	\$242.47
5	ICS-NYS-SOLARCH	Solution Architect	Apply leading technical, applications and functional knowledge to the largest most complex projects.	Bachelor's degree with additional post-graduate training or education	5+ years experience in training/knowledge transfer and/or leading teams.	\$218.83
6	ICS-NYS-SRSOLARCH	Senior Solution Architect	Install complex and advanced configurations and technologies.	Bachelor's degree with additional post-graduate training or education	10+ years industry experience with expanding area of expertise 6+ years experience interacting with senior level clients, including presentation of complex concepts, negotiating and resolving issues.	\$231.21

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7	ICS-NYS-PR SOLARCH	Principal Solution Architect	Internally and externally recognized as a premier technical, industry or product specialist. Integrates research and emerging technologies into company product platforms. Prepares technical service proposals, estimates, scope, assumptions, customer obligations, preliminary staffing and project plans. Coordinate with on and offshore teams to ensure availability of resources and adherence to timeline <u>Qualify, sell, up-sell supported products</u>	Bachelor's degree with additional post-graduate training or education	15+ years industry experience.	\$253.72
8	ICS-NYS-APROJMGR	Associate Project Manager	Apply project management fundamentals. Apply in-house methodology, tools, techniques and processes to effectively move track or project forward. P&L responsibility for small projects. Record detailed customer requirements, constraints, and assumptions to establish project deliverables. Measure project performance and monitor progress, identify and quantify variances, take corrective actions, and communicate to stakeholders. Manage changes to the project scope, project schedule, and project costs facilitate customer acceptance. Manage project resources including staffing and motivation to achieve project results and develop team member skills.	Associate's or Bachelor's degree	5+ years experience in training/knowledge transfer and/or leading teams.	\$231.21

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9	ICS-NYS-PROJMGR	Project Manager	<p>Experienced practitioner with project management fundamentals.</p> <p>Experienced practitioner to apply methodology, tools and processes to effectively move project forward. P&amp;L responsibility for the project.</p> <p>Record detailed customer requirements, constraints, and assumptions to establish project deliverables.</p> <p>Measure project performance and monitor progress, identify and quantify variances, take corrective actions, and communicate to stakeholders.</p> <p>Manage changes to the project scope, project schedule, and project costs and facilitate customer acceptance.</p> <p>Manage project resources including staffing and motivation to achieve project results and develop and appraise team member skills.</p> <p>Participates in or leads bid preparation or approval for projects of size and complexity for this job level.</p>	Bachelor's Degree	<p>5+ years project management experience.</p> <p>10+ years of industry experience.</p> <p>3+ years of interacting with senior level client and internal management.</p> <p>Project Management Professional (PMP®) certification, suggested.</p>	\$242.47

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10	ICS-NYS-PROJDIR	Project Director	<p>Promotes project and program management fundamentals.</p> <p>Promotes and teaches project and program managers applications of in-house methodology, tools, techniques and processes to effectively move project forward.</p> <p>Contributes to the in-house project management community by co-facilitating classes, participating in project management initiatives and contributing to the improvement and development of methodology, processes, tools and techniques.</p> <p>P&amp;L responsibility for project or program.</p> <p>Accountable for the leadership of multiple project managers of the engagement who record detailed customer requirements, constraints, and assumptions to establish project/program deliverables.</p> <p>Measure project/program performance and monitor progress, identify and quantify variances, take corrective actions, and communicate to stakeholders.</p> <p>Manage changes to the project scope, project schedule, and project costs and facilitate customer acceptance.</p> <p>Participates in or lead bid preparation or approval for projects of size and complexity for this job level.</p>	Bachelor's degree	<p>10+ years project management experience.</p> <p>15+ years of industry experience.</p> <p>5+ years of interacting with senior level client management.</p> <p>Project Management Professional (PMP®) certification.</p>	\$253.72

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11	ICS-NYS-SPROGDIR	Senior Program Director	<p>Considered the leader for project and program management. Manage changes to the project scope, project schedule, and project costs and facilitate customer acceptance.</p> <p>Participates or leads bid preparation or approval for projects of size and complexity for this job level. Champion of project and program managers for applications of in-house methodology, tools, techniques, and processes to effectively move project forward.</p> <p>Significant contributor to the in-house project management community by co-facilitating classes, participating in project management in - initiatives and contributing to the improvement and development of methodology, processes, tools and techniques.</p> <p>Participates in the external project or program management community.</p> <p>P&amp;L responsibility for program.</p> <p>Record detailed customer requirements, constraints, and assumptions to establish project deliverables. Measure project performance and monitor progress, identify and quantify variances, take corrective actions, and communicate to stakeholders. Manage changes to the project scope, project schedule, and project costs and facilitate customer acceptance.</p> <p>Participates or leads bid preparation or approval for projects of size and complexity for this job level.</p>	Bachelor's degree with additional post-graduate training or education	15+ years project management experience 20+ years of industry experience 10+ years if interacting with senior level client and internal management Project Management Professional (PMP®) certification	\$264.97
Group 73600			Award 22772	Project Based Information Technology Consulting Services (Statewide)		