

**Appendix D : Pricing Schedule****Agreement between the New York State Office of General Services and  
InfoPeople Corporation  
for Project Based Information Technology Consulting Services****Contract Number: PB135AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.22 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## PRICING SCHEDULE

CONTRACTOR NAME:	InfoPeople Corporation
FEDERAL ID:	113434293
NYS VENDOR ID:	1000043323
CONTRACT NUMBER:	PB135AA
DATE PRICELIST APPROVED BY OGS:	10/6/2016

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	IPC01	Program Manager	Managing vendor and client stakeholder relationships at executive levels while providing direction and oversight to project teams.	Advanced Degree	15	\$286.10
2	IPC02	Senior Project Manager	Oversees large scale business/IT programs with sub projects and multi dimensional/distinct deliverables.	Advanced Degree	8	\$161.95
3	IPC03	Technical Project Manager	Provides management and mentoring to project personnel in requirements gathering, design, implementation, testing and turn over.	Advanced Degree	10	\$142.94
4	IPC04	Senior Software Engineer	Builds complex systems using middleware.	BS in Computer Science or equivalent	7	\$125.07
5	IPC05	Senior System Analyst	Analyzes user requirements, systems procedures and problems by utilizing advanced computer tools and technologies to create and design business and technical specifications, review system capabilities and work flow.	Masters Degree Equivalent	5	\$107.22
6	IPC06	Software Programmer Analyst	Designs, develops, codes, test and maintains software applications using various technologies including ASP, ASP.net, VB Script, MS Sql Server.	High School Degree plus 2 years towards College degree in Computer Science, Math, Computer Engineering or IS	2+	\$95.29
7	IPC07	Senior Software Programmer/Analyst	Designs, develops, codes, test and maintains software applications using various technologies including ASP, ASP.net, VB Script, MS Sql Server AND ability to manage developers and interface with management.	BS in Computer Science, Computer Engineering or IS	5	\$113.16

8	IPC08	Senior Web Developer	Develops and maintains web sites and applications.	High School Degree plus 2 years towards College degree	2	\$101.25
9	IPC09	Web Site Designer	Produces graphic designs using Photoshop and Illustrator.	BS	2	\$89.34
10	IPC10	Database Administrator	Responsible for maintenance of computing systems, supports web sites, coordinates the implementation of solutions and integrates multiple database and software technologies in a networked environment.	BA or equivalent	2	\$101.25
11	IPC11	Web Development Manager	Manage/lead a group in building custom websites and other web based technologies.	MS in Computer Science or Related Field	6	\$125.07
12	IPC12	Senior Quality Assurance Analyst	Establishing and supporting quality standards in the development of systems solutions.	BS or MS	6	\$101.25
13	IPC13	Business Analyst	Applies in depth knowledge to determine pragmatic and complete solutions to the business environment.	BS or MS	5	\$91.73
14	IPC14	Data Analyst	Works with designated personnel to analyze data and other information, prepares data and reports and develops an understanding of the analysis process.	BA/BS in Applied Science Statistics Computer Science, Mathematics plus Certification in Data Analysis preferred.	5	\$95.29
15	IPC15	Lead Data Warehouse Specialist	Lead administrator, architect, report developer, business analyst and project lead for global data warehouse clients.	BA/BS in Computer Engineering Computer Science or related field	7	\$136.99
16	IPC17	Network Analyst	Analyze, test and evaluate network systems for various networks including Cisco, Juniper, CheckPoint.	BA/BS in Computer Engineering Computer Science, Electrical Engineering or Math	4	\$103.63
17	IPC18	Network Engineer	Install, upgrade and troubleshoot networks.	High School Degree	2+	\$95.29
18	IPC19	J2EE/C#.Net Software Developer	Develop web and standalone applications ranging from content management to e commerce systems.	/BS in Computer Engineering Computer Science, or Math	4+	\$95.29
19	IPC20	Systems Administrator	Provides server, infrastructure and application support while working closely with system operations helpdesk teams.	BA/BS	3+	\$77.44