

**Appendix D : Pricing Schedule**

**Agreement between the New York State Office of General Services and  
DERIVE TECHNOLOGIES, LLC  
for Project Based Information Technology Consulting Services**

**Contract Number: PB086AA**

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**Sheet #1: Pricing Schedule**

**Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## APPENDIX D: PRICING SCHEDULE

<b>CONTRACTOR NAME:</b>	DERIVE TECHNOLOGIES, LLC
<b>FEDERAL ID:</b>	52-2295534
<b>NYS VENDOR ID:</b>	1000009467
<b>CONTRACT NUMBER:</b>	PB086AA
<b>DATE PRICELIST APPROVED BY OGS:</b>	1/14/2016

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	SL4-NSTC-OGS	Network Support Technical Consultant - Level 4	Network Support Technical Consultant.	BS, CCNP, MCSE, HP Master ASE	10+	\$160.00
2	SL4-ASTC-OGS	Application Support Technical Consultant - Level 4	Applicaton Support Technical Consultant	BS, MCSE, MCSA, CCEE, VCP	10+	\$160.00
3	SL3-NSSP-OGS	Network Support Systems Programmer	Systems programmer in support of network and data center infrastrcuture equipment	AAS, Cisco CCNA, HP ASE	5+	\$115.00
4	SL3-ASSP-OGS	Application Support Systems Programmer	Systems programmer in support of applications and platforms	AAS, MCSA, CCA	5+	\$115.00
5	SL4-CSTC-OGS	Communications System Technical Consultant	Communications System Technical Consultant	BS, CCNP, CCDP, ACIS	10+	\$160.00
6	SL3-CSAN-OGS	Communications System Analyst	Communications System Analyst	BS, CCNA	7+	\$135.00
7	SL3-CSSP-OGS	Communications System Systems Programmer	Systems programmer in support of communications centric applications and platforms	BS	5+	\$125.00
8	SL4-PCTC-OGS	Personal Computer Technical Consultant	Personal Systems Technical Consultant	BS, MCSE	10+	\$160.00
9	SL4-PCSP-OGS	Personal Computer Systems Programmer	Personal Systems Programmer	BS, MCSA	5+	\$135.00

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10	SL5-EXTC-OGS	Expert Technical Consultant	Expert Level Technicial Consultant - Platforms and Vertical Market Applications, Recognized as a expert through experience, education and peer recognition	BS, MS	10+	\$250.00
11	SL1-EL-PROJ-MGR	Entry Level Project Manager	Project Manager - Entry Level, small project lead (ie. Project under \$50,000 in value) or project coordinator on large complex projects where this level works under a master project manager.	BS/AAS, CAPM	1+	\$110.00
12	SL2-PROJ-MGR-I	Level I Project Manager	Project Manager - certified as a PMI PMP as well as demonstrated technical or business skills in the discipline being managed. This role requires at least 4500 hours of logged project management experience.	BS, PMP	3+	\$150.00

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13	SL3-PROJ-MGR-2	Level II Project Manager	Project Manager - certified as a PMI PgMP as well as expert level technical or business experience in the discipline being managed. This role requires at least 7500 hours of logged project management experience.	BS, PgMP	5+	\$200.00
14	SL4-PROJ-MGR-3	Level III Project Manager	Project Manager - certified as a PMI PfMP (Project Portfolio Manager) as well as expert level business experience with at least 8-10 years of continuous engagement in project management. This role requires at least 7500 hours of logged project management experience and requires extensive business level experience.	MBA, PfMP	10+	\$250.00

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15	SL1-EL-PROG-ANAL	Entry Level Programmer Analyst	Programmer with basic skills in one or more of the common programming environments such as Java, C#, Visual Basic, Perl or other languages. Recent college graduate and must be supervised. Light knowledge of database environments.	BS	1	\$75.00
16	SL2-PROG-ANAL-I	Level 2 Programmer Analyst	Programmer with at least 3 years of experience in common programmign environments in a team environment. Experienced in Java, C#, C++, Visual Basic, Perl or other languages. Experienced in one or more database environments such as Oracle or SQL Server.	BS	3+	\$100.00

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17	SL3-PROG-ANAL-II	Level 3 Programmer Analyst	Programmer with at least 5 years of experience in common programming environments and has some experience leading teams. Experienced in translating functional and business requirements into working systems. Experienced in Java, C#, C++, Visual Basic, Perl or other languages. Experienced in one or more database environments such as Oracle or SQL Server. Knowledge of one or more business specific vertical market applications.	BS	5+	\$150.00

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18	SL4-PROG-ANAL-III	Level 4 Programmer Analyst	Programmer with at least 10 years of experience in sophisticated development environments and extensive experience leading teams and mentoring junior programming staff. Experienced in working with business leaders to define business requirements into working systems. Experienced in several programming languages (Java, C#, C++, Visual Basic, Perl, COBOL, Etc) and platforms (Windows, Linux, Unix, Mainframe). Experienced in one or more database environments such as Oracle or SQL Server. Knowledge of one or more business specific vertical market applications as well as advanced platforms such as Hadoop and data warehouses.	BS	10+	\$200.00

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19	SL1-EL-SPC	Entry Level Technical Specialist	A+ certified • Desktop support for hardware	A+, AAS	1	\$95.00
20	SL2-SPC	Level 2 Technical Specialist	Knowledge of one of the following: End-client devices including software, basic networking principles or server and storage technologies. Excellent written and oral presentation skills and ability to work independently within the framework of a larger project. Expert level knowledge of specific platforms and how they interoperate with other technology components. Very strong trouble shooting skills (typically as an escalation point) and able to resolve complex, multi-facet technical challenges.	AAS	3+	\$125.00



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21	SL3-SPC	Level 3 Technical Specialist	Knowledge of two or more of the following: 1) End-client devices including software, 2) basic networking principles, 3) server and storage technologies, or 4) complex software environments. Good written and oral presentation skills and ability to work independently with minimal supervision required. Detailed knowledge of specific platforms and how they interoperate with other technology components. Strong trouble shooting skills and adherence to recognized methodologies.	BS	5+	\$195.00

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22	SL4-SPC	Level 4 Technical Specialist	Expert level Knowledge of two or more of the following: 1) End-client devices including software, 2) complex networking principles, 3) enterprise server and storage technologies, or 4) complex, multi-site software environments. Excellent written and oral presentation skills and ability to lead teams of technical personnel and act as a mentor to more junior staff. Expert knowledge of specific platforms and how they interoperate with other technology components. Can define methodologies for more junior staff.	BS	10+	\$225.00