

Appendix D : Pricing Schedule**Agreement between the New York State Office of General Services and
Deloitte Consulting LLP
for Project Based Information Technology Consulting Services****Contract Number: PB085AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	Deloitte Consulting LLP
FEDERAL ID:	06-1454513
NYS VENDOR ID:	1000011249
CONTRACT NUMBER:	PB085AA
DATE PRICELIST APPROVED BY OGS:	11/25/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	DC-NYS-001	Project Executive	Client engagement manager responsible for overall contract progress and performance.	Bachelor's Degree (BS/BA) or equivalent	8+	\$329.60

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2	DC-NYS-002	Project Director	Serves as the client's engagement manager for specific project areas and assumes responsibility for client communications related to communicating technical concerns. Is the contractor's liaison and point of contact with the Contracting Officer's Technical and delegated government representatives. Maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback. Assumes accountability for supervising designated resources, enforces quality control practices for each project, and maintains responsibility for project reviews and overall contract progress and performance.	Bachelor's Degree (BS/BA) or equivalent	8+	\$309.00

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3	DC-NYS-003	Project Manager	<p>Manages program activities and is a key point of contact with client executives. Assumes responsibility for program delivery and oversight of key technical enablers on projects and identification of needs for new tools.</p> <p>Conducts regular interaction and communication with the Contracting Officer's Technical and delegated government representatives, maintains responsibility for managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.</p>	Bachelor's Degree (BS/BA) or equivalent	6+	\$296.64

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4	DC-NYS-004	Deputy Project Manager	Manages day-to-day program activities and is a key point of contact with client executives. Manages work plan, prepares status reports, manages project risks and issues, supports quality control practices, communicates client expectations to project team, and escalates appropriate issues to senior level project staff. Performs analysis of client issues, assesses appropriate alternatives, and recommends solutions.	Bachelor's Degree (BS/BA) or equivalent	4+	\$283.00
5	DC-NYS-005	PMO Lead	Leads team of PMO resources, develops and implements standards for status reporting and management of open issues, develops project management timelines and plans.	Bachelor's Degree (BS/BA) or equivalent	4+	\$225.00

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6	DC-NYS-006	PMO Analyst	Supports project team with appropriate project management controls such as forecasting, budgeting, financial analysis, and reconciliation processes. Provides support for the preparation of budgets, forecasts, and metric tracking. Supports monitoring work plans and tracking risks and issues.	Bachelor's Degree (BS/BA) or equivalent	<1	\$85.00
7	DC-NYS-007	PMO Staff I	Supports project team with appropriate project management controls such as forecasting, budgeting, financial analysis, and reconciliation processes. Provides support for the preparation of budgets, forecasts, and metric tracking. Supports monitoring work plan and tracking risks and issues.	Bachelor's Degree (BS/BA) or equivalent	<1	\$105.00

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8	DC-NYS-008	PMO Staff II	Supports project team with the management of key program and financial management activities and processes. Responsible for the implementation of appropriate project management controls such as forecasting, budgeting, financial analysis, and reconciliation processes. Implements necessary standards and metrics for project management, quality, and risk management. Responsible for deliverable quality reviews.	Bachelor's Degree (BS/BA) or equivalent	1+	\$150.00

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9	DC-NYS-009	PMO Staff III	Supports project team with the coordination and management of key program and financial management activities. Takes a lead role in the implementation of appropriate project management controls such as forecasting, budgeting, financial analysis, reconciliation, and forecasting processes. Develops and implements the necessary standards and metrics for project, quality, and risk management activities. Provides oversight and management of other PMO resources and are responsible for deliverable quality reviews	Bachelor's Degree (BS/BA) or equivalent	2+	\$175.00

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10	DC-NYS-010	Functional Lead	Manages requirements gathering, functional design, translation of business requirements into technical specifications, and works closely with the development team to deliver a product that meets end users states business needs. Manages work plan, prepares status reports, manages project risks and issues, supports quality control practices, communicates client expectations to project team, and escalates appropriate issues to senior level project staff. Performs analysis of client issues, assesses appropriate alternatives, and recommends solutions.	Bachelor's Degree (BS/BA) or equivalent	4+	\$250.00

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11	DC-NYS-011	Functional Analyst I	Assists the team with documenting business requirements, developing system designs, executing test cases, and ensuring the designed system meets the end users business needs	Bachelor's Degree (BS/BA) or equivalent	1+	\$130.00
12	DC-NYS-012	Functional Analyst II	Leads functional team, gather requirements, develops and implements processes and controls, enforces quality standards. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and lead specific project tasks. Conducts analysis of appropriate tools to satisfy specific program requirements, and creates specific project deliverables.	Bachelor's Degree (BS/BA) or equivalent	2+	\$180.00

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13	DC-NYS-013	Usability Manager	Specializes in designing and assessing an applications usability based on industry standards and system design best practices. Makes recommendations to improve the overall user experience based on the target demographic or userbase for the system.	Bachelor's Degree (BS/BA) or equivalent	4+	\$250.00
14	DC-NYS-014	Document Management Lead	Leads document management team, gather requirements, develops and implements processes and controls, enforces quality standards. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and lead specific project tasks. Conducts analysis of appropriate tools to satisfy specific program requirements, and creates specific project deliverables.	Bachelor's Degree (BS/BA) or equivalent	2+	\$170.00

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15	DC-NYS-015	Document Management Analyst	Supports document management team with analyzing data and system architecture, creating designs, and implementing solutions. Assists team in meeting program objectives timely and effectively.	Bachelor's Degree (BS/BA) or equivalent	<1	\$130.00
16	DC-NYS-016	Technical Manager	Manages technical environments, project infrastructure, as well as software/hardware procurement activities. Manages work plan, prepares status reports, manages project risks and issues, supports quality control practices, communicates client expectations to project team, and escalates appropriate issues to senior level project staff. Performs analysis of client issues, assesses appropriate alternatives, and recommends solutions.	Bachelor's Degree (BS/BA) or equivalent	4+	\$250.29

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17	DC-NYS-017	Technical Lead/Architect	Responsible for designing the overall solution, identifying integration points with an organizations existing technology, and provides guidance to the technical team throughout the development and delivery of the solution. Develops and implements necessary technical standards and controls. Responsible to introduce best practices.	Bachelor's Degree (BS/BA) or equivalent	4+	\$285.00
18	DC-NYS-018	Systems Analyst I	Responsible for creation of technical deliverables, assessment of the solutions technical architecture, and documentation of supporting technical specifications for the solution.	Bachelor's Degree (BS/BA) or equivalent	<1	\$110.00

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19	DC-NYS-019	Systems Analyst II	Provides analytical and program support. Completes assigned engagement tasks within project scope and budget, while meeting deliverable requirements. Serves as a key analytical resource on technical team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Maintains responsibility for quality assurance practices and fostering completion and accuracy of system documentation.	Bachelor's Degree (BS/BA) or equivalent	1+	\$130.00

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20	DC-NYS-020	Systems Analyst III	<p>Supports project team with the coordination and management of technical activities. Takes a lead role in the implementation of appropriate technical solutions. Provides oversight and management of other technical resources and are responsible for deliverable quality reviews. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and lead specific project tasks. Conducts analysis of appropriate tools to satisfy specific program requirements, and creates specific project deliverables.</p> <p>Performs analyses and makes diagnoses, as well as defines symptoms and problems, and develops conclusions.</p>	Bachelor's Degree (BS/BA) or equivalent	2+	\$150.00

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21	DC-NYS-021	Programmer 1	Responsible for the development, and testing of specific system features	Bachelor's Degree (BS/BA) or equivalent	<1	\$55.00
22	DC-NYS-022	Programmer 2	Responsible for the development of incremental system features, resolution of system defects, and enforcing coding/development standards.	Bachelor's Degree (BS/BA) or equivalent	1+	\$65.00
23	DC-NYS-023	Programmer 3	Responsible for the design, development, and testing of specific system features and review of peer or junior developer work products.	Bachelor's Degree (BS/BA) or equivalent	2+	\$75.00

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24	DC-NYS-024	Senior Programmer Analyst	Responsible for the design, development, and testing of specific system features. Provides oversight and management of other technical resources and are responsible for deliverable quality reviews. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and lead specific project tasks. Conducts analysis of appropriate tools to satisfy specific program requirements, and creates specific project deliverables. Performs analyses and makes diagnoses, as well as defines symptoms and problems, and develops conclusions.	Bachelor's Degree (BS/BA) or equivalent	3+	\$128.75
25	DC-NYS-025	Database Administration 1	Responsible for design, development, and implementation of database.	Bachelor's Degree (BS/BA) or equivalent	1+	\$92.70

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26	DC-NYS-026	Database Administration 2	Responsible for the design, development, and testing of database. Provides oversight and management of other technical resources and are responsible for deliverable quality reviews.	Bachelor's Degree (BS/BA) or equivalent	2+	\$121.54
27	DC-NYS-027	Hardware/Software Specialist I	Responsible to analysis, configuration, and implementation of hardware and software.	Bachelor's Degree (BS/BA) or equivalent	<1	\$150.00
28	DC-NYS-028	Hardware/Software Specialist II	Responsible to analysis, configuration, and implementation of hardware and software. Documents process, and troubleshoot any issues. Identify hardware and software requirements, along with licensing costs.	Bachelor's Degree (BS/BA) or equivalent	1+	\$170.00

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29	DC-NYS-029	Hardware/Software Specialist III	Responsible to analysis, configuration, and implementation of hardware and software. Documents process, and troubleshoot any issues. Identify hardware and software requirements, along with licensing costs. Provides oversight and management of other technical resources and are responsible for deliverable quality reviews. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and lead specific project tasks. Conducts analysis of appropriate tools to satisfy specific program requirements, and creates specific project deliverables. Performs analyses and makes diagnoses, as well as defines symptoms and problems, and develops conclusions.	Bachelor's Degree (BS/BA) or equivalent	2+	\$190.00

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30	DC-NYS-030	Security Architect	Defines security framework, implements security standards, and data governance processes for the engagement. Provides oversight and management of security resources and are responsible for deliverable quality reviews.	Bachelor's Degree (BS/BA) or equivalent	4+	\$200.00
31	DC-NYS-031	Security Manager	Responsible for the review of all security deliverables, assessment of the proposed security framework, and provides project management oversight of the security team. Maintains responsibility for managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.	Bachelor's Degree (BS/BA) or equivalent	6+	\$293.55

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32	DC-NYS-032	Senior Security Advisor	Provides subject matter expertise and input into the security framework development process. Maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback.	Bachelor's Degree (BS/BA) or equivalent	8+	\$285.00
33	DC-NYS-033	Security Compliance Manager	Responsible for enforcing and verifying security standards are being followed, identification of non-compliance and implementation of a resolution plan for any non-compliant items.	Bachelor's Degree (BS/BA) or equivalent	4+	\$285.00
34	DC-NYS-034	Security Operational Specialist	Responsible for creation of security deliverables, assessment of the solutions security framework, and documentation of supporting security specifications for the solution.	Bachelor's Degree (BS/BA) or equivalent	1+	\$170.00

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35	DC-NYS-035	Quality/Testing Manager	Develops and implements quality standards across teams and provides oversight to ensure overall project performance. Maintains responsibility for managing appropriate solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.	Bachelor's Degree (BS/BA) or equivalent	4+	\$257.50

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36	DC-NYS-036	Quality/Testing Lead	Leads testing team to gather functional and business requirements, develops test plan and test scripts. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and lead specific project tasks. Conducts analysis of appropriate tools to satisfy specific program requirements, and creates specific project deliverables.	Bachelor's Degree (BS/BA) or equivalent	2+	\$170.00
37	DC-NYS-037	Software Tester I	Responsible for creation of testing deliverables and test scripts, assessment of the testing solutions, and documentation of supporting testing results.	Bachelor's Degree (BS/BA) or equivalent	<1	\$55.00

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38	DC-NYS-038	Software Tester II	Provides analytical and testing support. Completes assigned engagement tasks within project scope and budget, while meeting deliverable requirements. Serves as a key analytical resource on testing team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Maintains responsibility for quality assurance practices and fostering completion and accuracy of system documentation.	Bachelor's Degree (BS/BA) or equivalent	1+	\$65.00

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39	DC-NYS-039	Software Tester III	<p>Supports project team with the coordination and management of testing activities. Takes a lead role in the implementation of appropriate testing solutions. Provides oversight and management of other technical resources and are responsible for deliverable quality reviews. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and lead specific project tasks. Conducts analysis of appropriate tools to satisfy specific program requirements, and creates specific project deliverables.</p> <p>Performs analyses and makes diagnoses, as well as defines symptoms and problems, and develops conclusions.</p>	Bachelor's Degree (BS/BA) or equivalent	2+	\$75.00

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40	DC-NYS-040	Training Content Developer	Responsible for development of training content and applicable materials in a variety of mediums.	Bachelor's Degree (BS/BA) or equivalent	1+	\$130.00
41	DC-NYS-041	Trainer 1	Responsible for creating training deliverables and supporting training solutions	Bachelor's Degree (BS/BA) or equivalent	<1	\$72.00
42	DC-NYS-042	Trainer 2	Responsible for effective delivery of training content across a variety of mediums. Manages training solutions.	Bachelor's Degree (BS/BA) or equivalent	1+	\$92.70
43	DC-NYS-043	Trainer 3	Responsible for managing delivery of training materials and leading and managing training sessions. Maintains responsibility for managing appropriate solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.	Bachelor's Degree (BS/BA) or equivalent	2+	\$111.00

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44	DC-NYS-044	Training Lead	Oversees team of training resources in material development and training delivery, develops comprehensive training plans and timelines. Maintains responsibility for managing appropriate solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.	Bachelor's Degree (BS/BA) or equivalent	4+	\$231.75
45	DC-NYS-045	Training and Implementation Manager	Manages activities related to the implementation of the system into business processes including timeline development and training oversight. Maintains responsibility for managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.	Bachelor's Degree (BS/BA) or equivalent	6+	\$283.00

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46	DC-NYS-046	Training and Implementation Senior Advisor	Provides oversight for all implementation activities and resources. Maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback.	Bachelor's Degree (BS/BA) or equivalent	8+	\$309.00
47	DC-NYS-047	Communications Specialist	Responsible for development of key project related communications.	Bachelor's Degree (BS/BA) or equivalent	1+	\$130.00

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48	DC-NYS-048	Operations and Maintenance Manager	Oversees the ongoing maintenance and operations of an application and is responsible for the management of production support activities including application patches and infrastructure upgrades. Maintains responsibility for managing appropriate solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.	Bachelor's Degree (BS/BA) or equivalent	4+	\$228.66

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
49	DC-NYS-049	O&M Functional Lead	Leads a team of operation analyst and manages all operational support activities. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and lead specific project tasks. Conducts analysis of appropriate tools to satisfy specific program requirements, and creates specific project deliverables.	Bachelor's Degree (BS/BA) or equivalent	2+	\$175.00