

Appendix D : Pricing Schedule**Agreement between the New York State Office of General Services and
COUNTERPOINTE SOLUTIONS, INC
for Project Based Information Technology Consulting Services****Contract Number: PB082AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	COUNTERPOINTE SOLUTIONS, INC
FEDERAL ID:	760805446
NYS VENDOR ID:	1100131261
CONTRACT NUMBER:	PB082AA
DATE PRICELIST APPROVED BY OGS:	31-Dec-15

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	SPGM1	Sr. Program Manager	Supervises program/project operations, manages acquisition and employment of program/project resources.	Bachelors Degree	15	\$191.88
2	SPM1	Project Manager	Manages a project's personnel, tasks, operations, and client-facing activities.	Bachelors Degree	5	\$163.18
3	SE1	Software Engineer	Responsible for the design, modification, development and implementation of software applications.	Bachelors Degree	3	\$107.42
4	SME2	Subject Matter Expert 2/Technical Lead/Architect	Responsible for providing expert consultative support to a functional technical area of the project.	Bachelors Degree	12	\$163.18
5	SBA1	Sr. Business Analyst	Responsible for reviewing, analyzing, and evaluating systems end user requirements.	Bachelors Degree	6	\$120.54

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
6	BA1	Business Analyst	Responsible for reviewing, analyzing, and evaluating systems end user requirements.	Bachelors Degree	3	\$109.06
7	PA1	Project Administrator	Responsible for supporting the project manager and team by providing logistics support for meetings.	Associates Degree	2	\$69.70