

**Agreement between the
New York State Office of General Services and
NTT DATA Inc.
for Hourly Based IT Services (HBITS)**



**Contract Number: PH65775
Appendix D: Pricing Schedules
Effective for Task Orders posted on or after November 1, 2014**

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-----REGION 1-----

Service Group 1. STANDARD TITLES

Standard Title Markup 44.99%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$33.83	\$35.61	\$51.63	\$36.43	\$38.35	\$55.60
Project Manager	Mid Level	\$39.03	\$41.09	\$59.57	\$41.64	\$43.83	\$63.54
Project Manager	Senior	\$49.44	\$52.05	\$75.46	\$52.05	\$54.79	\$79.43
Project Manager	Expert	\$59.85	\$63.01	\$91.35	\$62.46	\$65.74	\$95.32
Business Analyst	Junior	\$27.59	\$29.05	\$42.11	\$28.77	\$30.28	\$43.91
Business Analyst	Mid Level	\$34.44	\$36.26	\$52.57	\$37.38	\$39.35	\$57.05
Business Analyst	Senior	\$44.24	\$46.57	\$67.52	\$45.28	\$47.67	\$69.11
Business Analyst	Expert	\$49.44	\$52.05	\$75.46	\$50.49	\$53.15	\$77.06
Technical Writer	Junior	\$20.82	\$21.92	\$31.78	\$21.86	\$23.01	\$33.36
Technical Writer	Mid Level	\$21.86	\$23.01	\$33.36	\$22.90	\$24.10	\$34.95
Technical Writer	Senior	\$22.90	\$24.10	\$34.95	\$23.94	\$25.20	\$36.54
Technical Writer	Expert	\$23.94	\$25.20	\$36.54	\$24.98	\$26.30	\$38.13
Tester	Junior	\$20.82	\$21.92	\$31.78	\$22.38	\$23.56	\$34.15
Tester	Mid Level	\$23.43	\$24.66	\$35.75	\$24.98	\$26.30	\$38.13
Tester	Senior	\$31.22	\$32.87	\$47.65	\$32.27	\$33.97	\$49.25
Tester	Expert	\$36.43	\$38.35	\$55.60	\$41.64	\$43.83	\$63.54
Programmer	Junior	\$23.43	\$24.66	\$35.75	\$26.03	\$27.40	\$39.72
Programmer	Mid Level	\$43.20	\$45.47	\$65.93	\$41.19	\$43.36	\$62.87
Programmer	Senior	\$45.28	\$47.67	\$69.11	\$47.89	\$50.41	\$73.09
Programmer	Expert	\$46.84	\$49.31	\$71.49	\$54.65	\$57.53	\$83.41
Specialist	Junior	\$28.63	\$30.14	\$43.70	\$30.19	\$31.78	\$46.07
Specialist	Mid Level	\$35.50	\$37.37	\$54.18	\$40.51	\$42.64	\$61.83
Specialist	Senior	\$45.80	\$48.21	\$69.91	\$46.84	\$49.31	\$71.49
Specialist	Expert	\$47.36	\$49.85	\$72.28	\$48.41	\$50.95	\$73.88
Database Administrator	Junior	\$31.22	\$32.87	\$47.65	\$33.83	\$35.61	\$51.63
Database Administrator	Mid Level	\$36.43	\$38.35	\$55.60	\$39.03	\$41.09	\$59.57
Database Administrator	Senior	\$41.64	\$43.83	\$63.54	\$44.24	\$46.57	\$67.52
Database Administrator	Expert	\$46.84	\$49.31	\$71.49	\$49.44	\$52.05	\$75.46
System Administrator	Junior	\$29.36	\$30.90	\$44.80	\$29.94	\$31.52	\$45.70
System Administrator	Mid Level	\$33.83	\$35.61	\$51.63	\$35.39	\$37.26	\$54.02
System Administrator	Senior	\$36.43	\$38.35	\$55.60	\$38.00	\$39.99	\$57.99
System Administrator	Expert	\$39.03	\$41.09	\$59.57	\$40.60	\$42.73	\$61.96
Technical Architect	Junior	\$33.83	\$35.61	\$51.63	\$36.43	\$38.35	\$55.60
Technical Architect	Mid Level	\$39.03	\$41.09	\$59.57	\$41.64	\$43.83	\$63.54
Technical Architect	Senior	\$46.84	\$49.31	\$71.49	\$49.44	\$52.05	\$75.46
Technical Architect	Expert	\$49.44	\$52.05	\$75.46	\$54.65	\$57.53	\$83.41

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 33.93%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$57.25	\$60.27	\$80.71
Principal Consultant	\$52.05	\$54.79	\$73.37
IBM Specialty			
Technical Specialist 3	\$31.22	\$32.87	\$44.02
Technical Specialist 4	\$39.03	\$41.09	\$55.03
Technical Specialist 5	\$46.84	\$49.31	\$66.04
Software Architect #1	\$52.05	\$54.79	\$73.37
Software Architect #2	\$57.25	\$60.27	\$80.71
Unisys Specialty			
Architectural Specialist I	\$52.05	\$54.79	\$73.37
Architectural Specialist II	\$46.84	\$49.31	\$66.04
Sr. Production Control Operator	\$28.63	\$30.14	\$40.36
Production Control Operator	\$20.82	\$21.92	\$29.36
Sr. Equipment Operator	\$26.03	\$27.40	\$36.69
Equipment Operator	\$20.82	\$21.92	\$29.36
Service Delivery Specialist I	\$33.51	\$35.28	\$47.25
Service Delivery Specialist II	\$39.03	\$41.09	\$55.03

-----REGION 2-----

Service Group 1. STANDARD TITLES

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$34.34	\$36.14	\$52.40	\$36.98	\$38.92	\$56.43
Project Manager	Mid Level	\$39.62	\$41.70	\$60.46	\$42.26	\$44.49	\$64.50
Project Manager	Senior	\$50.19	\$52.83	\$76.59	\$52.83	\$55.61	\$80.62
Project Manager	Expert	\$60.76	\$63.95	\$92.72	\$63.40	\$66.73	\$96.75
Business Analyst	Junior	\$25.78	\$27.14	\$39.35	\$28.62	\$30.13	\$43.68
Business Analyst	Mid Level	\$35.18	\$37.03	\$53.68	\$37.09	\$39.04	\$56.60
Business Analyst	Senior	\$43.35	\$45.63	\$66.15	\$45.96	\$48.38	\$70.14
Business Analyst	Expert	\$50.19	\$52.83	\$76.59	\$51.24	\$53.94	\$78.20
Technical Writer	Junior	\$21.14	\$22.25	\$32.26	\$22.19	\$23.36	\$33.87
Technical Writer	Mid Level	\$22.19	\$23.36	\$33.87	\$23.25	\$24.47	\$35.48
Technical Writer	Senior	\$23.25	\$24.47	\$35.48	\$24.31	\$25.59	\$37.09
Technical Writer	Expert	\$24.31	\$25.59	\$37.09	\$25.35	\$26.69	\$38.69
Tester	Junior	\$21.14	\$22.25	\$32.26	\$22.72	\$23.92	\$34.67
Tester	Mid Level	\$23.78	\$25.03	\$36.29	\$25.35	\$26.69	\$38.69
Tester	Senior	\$31.69	\$33.36	\$48.37	\$32.75	\$34.47	\$49.98
Tester	Expert	\$36.98	\$38.92	\$56.43	\$42.26	\$44.49	\$64.50
Programmer	Junior	\$23.78	\$25.03	\$36.29	\$26.41	\$27.80	\$40.30
Programmer	Mid Level	\$37.09	\$39.04	\$56.60	\$39.78	\$41.87	\$60.70
Programmer	Senior	\$45.96	\$48.38	\$70.14	\$48.60	\$51.16	\$74.17
Programmer	Expert	\$47.55	\$50.05	\$72.56	\$55.47	\$58.39	\$84.65
Specialist	Junior	\$29.05	\$30.58	\$44.34	\$30.64	\$32.25	\$46.76
Specialist	Mid Level	\$36.40	\$38.32	\$55.55	\$43.35	\$45.63	\$66.15
Specialist	Senior	\$43.25	\$45.53	\$66.00	\$47.55	\$50.05	\$72.56
Specialist	Expert	\$48.07	\$50.60	\$73.37	\$49.13	\$51.72	\$74.98
Database Administrator	Junior	\$31.69	\$33.36	\$48.37	\$34.34	\$36.14	\$52.40
Database Administrator	Mid Level	\$36.98	\$38.92	\$56.43	\$39.62	\$41.70	\$60.46
Database Administrator	Senior	\$42.26	\$44.49	\$64.50	\$44.90	\$47.27	\$68.53
Database Administrator	Expert	\$47.55	\$50.05	\$72.56	\$50.19	\$52.83	\$76.59
System Administrator	Junior	\$27.40	\$28.84	\$41.81	\$28.38	\$29.87	\$43.31
System Administrator	Mid Level	\$34.34	\$36.14	\$52.40	\$35.92	\$37.81	\$54.82
System Administrator	Senior	\$36.98	\$38.92	\$56.43	\$38.56	\$40.59	\$58.85
System Administrator	Expert	\$39.62	\$41.70	\$60.46	\$41.20	\$43.37	\$62.88
Technical Architect	Junior	\$34.34	\$36.14	\$52.40	\$36.98	\$38.92	\$56.43
Technical Architect	Mid Level	\$39.62	\$41.70	\$60.46	\$42.26	\$44.49	\$64.50
Technical Architect	Senior	\$47.55	\$50.05	\$72.56	\$50.19	\$52.83	\$76.59
Technical Architect	Expert	\$50.19	\$52.83	\$76.59	\$55.47	\$58.39	\$84.65

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 33.93%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$58.11	\$61.17	\$81.93
Principal Consultant	\$52.83	\$55.61	\$74.48
IBM Specialty			
Technical Specialist 3	\$31.69	\$33.36	\$44.68
Technical Specialist 4	\$38.46	\$40.48	\$54.21
Technical Specialist 5	\$46.87	\$49.34	\$66.08
Software Architect #1	\$52.83	\$55.61	\$74.48
Software Architect #2	\$58.11	\$61.17	\$81.93
Unisys Specialty			
Architectural Specialist I	\$52.83	\$55.61	\$74.48
Architectural Specialist II	\$47.55	\$50.05	\$67.03
Sr. Production Control Operator	\$29.05	\$30.58	\$40.96
Production Control Operator	\$21.14	\$22.25	\$29.80
Sr. Equipment Operator	\$26.41	\$27.80	\$37.23
Equipment Operator	\$21.14	\$22.25	\$29.80
Service Delivery Specialist I	\$31.41	\$33.06	\$44.28
Service Delivery Specialist II	\$32.00	\$33.68	\$45.11

-----REGION 3-----

Service Group 1. STANDARD TITLES

Standard Title Markup 44.98%

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$33.86	\$35.64	\$51.67	\$38.55	\$40.58	\$58.84
Project Manager	Mid Level	\$42.08	\$44.29	\$64.21	\$45.40	\$47.79	\$69.29
Project Manager	Senior	\$54.39	\$57.26	\$83.01	\$57.25	\$60.27	\$87.37
Project Manager	Expert	\$65.84	\$69.31	\$100.48	\$68.70	\$72.32	\$104.84
Business Analyst	Junior	\$29.84	\$31.42	\$45.55	\$30.53	\$32.14	\$46.59
Business Analyst	Mid Level	\$37.43	\$39.40	\$57.12	\$43.54	\$45.84	\$66.45
Business Analyst	Senior	\$46.87	\$49.34	\$71.53	\$49.81	\$52.43	\$76.01
Business Analyst	Expert	\$54.39	\$57.26	\$83.01	\$55.54	\$58.46	\$84.76
Technical Writer	Junior	\$22.80	\$24.00	\$34.79	\$24.04	\$25.31	\$36.69
Technical Writer	Mid Level	\$24.04	\$25.31	\$36.69	\$25.19	\$26.51	\$38.44
Technical Writer	Senior	\$25.19	\$26.51	\$38.44	\$26.33	\$27.72	\$40.18
Technical Writer	Expert	\$26.33	\$27.72	\$40.18	\$27.49	\$28.93	\$41.95
Tester	Junior	\$22.90	\$24.10	\$34.94	\$24.62	\$25.91	\$37.57
Tester	Mid Level	\$25.76	\$27.12	\$39.32	\$27.49	\$28.93	\$41.95
Tester	Senior	\$34.36	\$36.16	\$52.43	\$35.50	\$37.37	\$54.18
Tester	Expert	\$40.08	\$42.19	\$61.17	\$42.60	\$44.85	\$65.02
Programmer	Junior	\$25.76	\$27.12	\$39.32	\$28.63	\$30.14	\$43.69
Programmer	Mid Level	\$40.61	\$42.75	\$61.97	\$45.99	\$48.41	\$70.18
Programmer	Senior	\$49.81	\$52.43	\$76.01	\$52.67	\$55.44	\$80.38
Programmer	Expert	\$51.53	\$54.24	\$78.64	\$60.12	\$63.28	\$91.75
Specialist	Junior	\$31.49	\$33.15	\$48.05	\$33.21	\$34.96	\$50.68
Specialist	Mid Level	\$38.75	\$40.79	\$59.13	\$45.21	\$47.59	\$68.99
Specialist	Senior	\$45.50	\$47.90	\$69.44	\$51.53	\$54.24	\$78.64
Specialist	Expert	\$52.10	\$54.84	\$79.50	\$53.24	\$56.04	\$81.25
Database Administrator	Junior	\$34.36	\$36.16	\$52.43	\$37.21	\$39.17	\$56.79
Database Administrator	Mid Level	\$40.08	\$42.19	\$61.17	\$42.94	\$45.20	\$65.53
Database Administrator	Senior	\$45.80	\$48.21	\$69.90	\$48.66	\$51.22	\$74.26
Database Administrator	Expert	\$51.53	\$54.24	\$78.64	\$54.39	\$57.26	\$83.01
System Administrator	Junior	\$30.33	\$31.93	\$46.29	\$32.29	\$33.99	\$49.28
System Administrator	Mid Level	\$37.21	\$39.17	\$56.79	\$38.93	\$40.98	\$59.42
System Administrator	Senior	\$40.08	\$42.19	\$61.17	\$41.79	\$43.99	\$63.78
System Administrator	Expert	\$42.94	\$45.20	\$65.53	\$44.66	\$47.01	\$68.15
Technical Architect	Junior	\$37.21	\$39.17	\$56.79	\$40.08	\$42.19	\$61.17
Technical Architect	Mid Level	\$42.94	\$45.20	\$65.53	\$45.80	\$48.21	\$69.90
Technical Architect	Senior	\$51.53	\$54.24	\$78.64	\$54.39	\$57.26	\$83.01
Technical Architect	Expert	\$54.39	\$57.26	\$83.01	\$60.12	\$63.28	\$91.75

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 33.93%

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Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$62.98	\$66.29	\$88.78
Principal Consultant	\$57.25	\$60.27	\$80.71
IBM Specialty			
Technical Specialist 3	\$34.36	\$36.16	\$48.43
Technical Specialist 4	\$42.94	\$45.20	\$60.53
Technical Specialist 5	\$51.53	\$54.24	\$72.64
Software Architect #1	\$57.25	\$60.27	\$80.71
Software Architect #2	\$62.98	\$66.29	\$88.78
Unisys Specialty			
Architectural Specialist I	\$57.25	\$60.27	\$80.71
Architectural Specialist II	\$51.53	\$54.24	\$72.64
Sr. Production Control Operator	\$31.49	\$33.15	\$44.39
Production Control Operator	\$22.90	\$24.10	\$32.28
Sr. Equipment Operator	\$28.63	\$30.14	\$40.36
Equipment Operator	\$22.90	\$24.10	\$32.28
Service Delivery Specialist I	\$37.28	\$39.24	\$52.56
Service Delivery Specialist II	\$38.70	\$40.74	\$54.56