

**Agreement between the
New York State Office of General Services and
Logic House Ltd
for Hourly Based IT Services (HBITS)**



**Contract Number: PH65777
Appendix D: Pricing Schedules
Effective for Task Orders posted on or after November 1, 2014**

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-----REGION 1-----

Service Group 1. STANDARD TITLES

Standard Title Markup 44.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$27.42	\$28.86	\$41.56	\$27.90	\$29.37	\$42.29
Project Manager	Mid Level	\$34.43	\$36.25	\$52.19	\$36.33	\$38.24	\$55.07
Project Manager	Senior	\$42.93	\$45.19	\$65.07	\$47.69	\$50.20	\$72.29
Project Manager	Expert	\$49.86	\$52.49	\$75.58	\$55.96	\$58.91	\$84.82
Business Analyst	Junior	\$20.71	\$21.81	\$31.40	\$21.75	\$22.90	\$32.97
Business Analyst	Mid Level	\$28.07	\$29.55	\$42.55	\$29.77	\$31.33	\$45.12
Business Analyst	Senior	\$37.46	\$39.43	\$56.78	\$39.78	\$41.87	\$60.29
Business Analyst	Expert	\$40.36	\$42.49	\$61.18	\$45.96	\$48.38	\$69.67
Technical Writer	Junior	\$13.63	\$14.35	\$20.66	\$14.32	\$15.07	\$21.70
Technical Writer	Mid Level	\$18.20	\$19.16	\$27.59	\$19.11	\$20.12	\$28.97
Technical Writer	Senior	\$21.03	\$22.13	\$31.87	\$22.08	\$23.25	\$33.48
Technical Writer	Expert	\$27.53	\$28.97	\$41.72	\$28.90	\$30.42	\$43.80
Tester	Junior	\$18.09	\$19.04	\$27.42	\$18.99	\$19.99	\$28.79
Tester	Mid Level	\$22.77	\$23.97	\$34.51	\$23.91	\$25.17	\$36.25
Tester	Senior	\$27.16	\$28.59	\$41.17	\$28.53	\$30.03	\$43.25
Tester	Expert	\$33.00	\$34.73	\$50.01	\$34.64	\$36.46	\$52.51
Programmer	Junior	\$19.87	\$20.92	\$30.12	\$20.87	\$21.97	\$31.64
Programmer	Mid Level	\$30.54	\$32.15	\$46.29	\$32.06	\$33.74	\$48.59
Programmer	Senior	\$37.78	\$39.77	\$57.27	\$39.67	\$41.76	\$60.13
Programmer	Expert	\$43.22	\$45.50	\$65.51	\$49.79	\$52.41	\$75.47
Specialist	Junior	\$23.43	\$24.66	\$35.51	\$24.83	\$26.14	\$37.64
Specialist	Mid Level	\$29.78	\$31.34	\$45.13	\$31.26	\$32.91	\$47.39
Specialist	Senior	\$41.33	\$43.51	\$62.65	\$44.10	\$46.42	\$66.85
Specialist	Expert	\$47.36	\$49.85	\$71.79	\$53.03	\$55.83	\$80.39
Database Administrator	Junior	\$25.78	\$27.14	\$39.08	\$27.34	\$28.78	\$41.44
Database Administrator	Mid Level	\$30.72	\$32.33	\$46.56	\$32.56	\$34.28	\$49.36
Database Administrator	Senior	\$41.51	\$43.69	\$62.92	\$44.92	\$47.29	\$68.09
Database Administrator	Expert	\$46.69	\$49.15	\$70.78	\$50.92	\$53.60	\$77.19
System Administrator	Junior	\$20.56	\$21.64	\$31.16	\$21.59	\$22.72	\$32.72
System Administrator	Mid Level	\$26.64	\$28.05	\$40.39	\$28.25	\$29.74	\$42.82
System Administrator	Senior	\$36.32	\$38.23	\$55.06	\$37.87	\$39.86	\$57.40
System Administrator	Expert	\$38.91	\$40.95	\$58.97	\$42.92	\$45.18	\$65.05
Technical Architect	Junior	\$28.44	\$29.93	\$43.10	\$31.06	\$32.69	\$47.08
Technical Architect	Mid Level	\$37.67	\$39.66	\$57.10	\$39.02	\$41.08	\$59.15
Technical Architect	Senior	\$46.69	\$49.15	\$70.78	\$49.29	\$51.88	\$74.71
Technical Architect	Expert	\$51.32	\$54.02	\$77.79	\$54.47	\$57.34	\$82.57

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 44.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$47.43	\$49.92	\$71.89
Principal Consultant	\$47.55	\$50.05	\$72.07
IBM Specialty			
Technical Specialist 3	\$20.23	\$21.29	\$30.66
Technical Specialist 4	\$24.54	\$25.83	\$37.20
Technical Specialist 5	\$36.11	\$38.01	\$54.73
Software Architect #1	\$43.64	\$45.94	\$66.15
Software Architect #2	\$52.71	\$55.49	\$79.90
Unisys Specialty			
Architectural Specialist I	\$43.49	\$45.78	\$65.93
Architectural Specialist II	\$37.31	\$39.27	\$56.55
Sr. Production Control Operator	\$26.35	\$27.74	\$39.94
Production Control Operator	\$19.17	\$20.18	\$29.06
Sr. Equipment Operator	\$19.42	\$20.45	\$29.44
Equipment Operator	\$15.64	\$16.46	\$23.70
Service Delivery Specialist I	\$26.25	\$27.63	\$39.79
Service Delivery Specialist II	\$22.11	\$23.28	\$33.52

-----REGION 2-----

Service Group 1. STANDARD TITLES

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$26.45	\$27.84	\$40.09	\$27.90	\$29.37	\$42.29
Project Manager	Mid Level	\$31.78	\$33.45	\$48.17	\$35.84	\$37.73	\$54.33
Project Manager	Senior	\$41.88	\$44.08	\$63.48	\$47.10	\$49.57	\$71.39
Project Manager	Expert	\$50.77	\$53.45	\$76.96	\$53.68	\$56.51	\$81.37
Business Analyst	Junior	\$19.68	\$20.71	\$29.83	\$20.67	\$21.75	\$31.33
Business Analyst	Mid Level	\$26.67	\$28.08	\$40.43	\$28.28	\$29.77	\$42.86
Business Analyst	Senior	\$35.99	\$37.88	\$54.55	\$38.16	\$40.17	\$57.84
Business Analyst	Expert	\$41.82	\$44.02	\$63.39	\$44.40	\$46.74	\$67.31
Technical Writer	Junior	\$12.95	\$13.63	\$19.62	\$13.60	\$14.32	\$20.62
Technical Writer	Mid Level	\$17.29	\$18.20	\$26.21	\$18.16	\$19.12	\$27.53
Technical Writer	Senior	\$19.98	\$21.03	\$30.29	\$20.98	\$22.08	\$31.80
Technical Writer	Expert	\$26.15	\$27.52	\$39.63	\$27.45	\$28.89	\$41.60
Tester	Junior	\$17.18	\$18.09	\$26.04	\$18.04	\$18.99	\$27.35
Tester	Mid Level	\$21.63	\$22.77	\$32.79	\$22.72	\$23.92	\$34.44
Tester	Senior	\$25.81	\$27.17	\$39.13	\$27.09	\$28.52	\$41.07
Tester	Expert	\$31.34	\$32.99	\$47.51	\$32.91	\$34.64	\$49.88
Programmer	Junior	\$18.89	\$19.88	\$28.63	\$19.82	\$20.87	\$30.05
Programmer	Mid Level	\$29.01	\$30.54	\$43.98	\$30.46	\$32.06	\$46.17
Programmer	Senior	\$35.89	\$37.78	\$54.40	\$37.68	\$39.67	\$57.12
Programmer	Expert	\$41.81	\$44.01	\$63.38	\$46.09	\$48.51	\$69.86
Specialist	Junior	\$22.47	\$23.65	\$34.05	\$23.58	\$24.82	\$35.75
Specialist	Mid Level	\$28.29	\$29.78	\$42.88	\$29.70	\$31.26	\$45.02
Specialist	Senior	\$39.51	\$41.59	\$59.89	\$41.89	\$44.09	\$63.50
Specialist	Expert	\$47.36	\$49.85	\$71.79	\$50.38	\$53.03	\$76.37
Database Administrator	Junior	\$24.50	\$25.79	\$37.14	\$25.72	\$27.08	\$38.99
Database Administrator	Mid Level	\$29.46	\$31.01	\$44.66	\$30.94	\$32.57	\$46.90
Database Administrator	Senior	\$41.20	\$43.37	\$62.46	\$42.84	\$45.09	\$64.93
Database Administrator	Expert	\$46.65	\$49.11	\$70.72	\$49.87	\$52.50	\$75.60
System Administrator	Junior	\$19.53	\$20.56	\$29.60	\$20.51	\$21.59	\$31.09
System Administrator	Mid Level	\$25.56	\$26.90	\$38.74	\$26.83	\$28.24	\$40.67
System Administrator	Senior	\$35.39	\$37.26	\$53.65	\$37.53	\$39.50	\$56.88
System Administrator	Expert	\$39.49	\$41.57	\$59.86	\$42.87	\$45.12	\$64.98
Technical Architect	Junior	\$27.42	\$28.86	\$41.56	\$29.79	\$31.35	\$45.15
Technical Architect	Mid Level	\$36.74	\$38.68	\$55.69	\$38.58	\$40.61	\$58.48
Technical Architect	Senior	\$43.97	\$46.29	\$66.66	\$46.07	\$48.49	\$69.83
Technical Architect	Expert	\$48.58	\$51.14	\$73.64	\$52.52	\$55.28	\$79.60

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 44.00%

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Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$43.30	\$45.58	\$65.63
Principal Consultant	\$47.47	\$49.97	\$71.95
IBM Specialty			
Technical Specialist 3	\$19.22	\$20.23	\$29.13
Technical Specialist 4	\$23.31	\$24.53	\$35.33
Technical Specialist 5	\$34.64	\$36.46	\$52.51
Software Architect #1	\$41.87	\$44.07	\$63.47
Software Architect #2	\$51.99	\$54.72	\$78.80
Unisys Specialty			
Architectural Specialist I	\$43.02	\$45.29	\$65.22
Architectural Specialist II	\$35.79	\$37.68	\$54.26
Sr. Production Control Operator	\$22.93	\$24.13	\$34.75
Production Control Operator	\$18.18	\$19.14	\$27.56
Sr. Equipment Operator	\$19.16	\$20.17	\$29.04
Equipment Operator	\$15.18	\$15.98	\$23.00
Service Delivery Specialist I	\$24.94	\$26.25	\$37.81
Service Delivery Specialist II	\$21.01	\$22.11	\$31.84

-----REGION 3-----

Service Group 1. STANDARD TITLES

Standard Title Markup 44.00%

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$29.85	\$31.43	\$45.25	\$31.90	\$33.58	\$48.35
Project Manager	Mid Level	\$34.43	\$36.25	\$52.19	\$38.60	\$40.63	\$58.51
Project Manager	Senior	\$46.79	\$49.25	\$70.93	\$47.86	\$50.38	\$72.54
Project Manager	Expert	\$51.90	\$54.63	\$78.67	\$52.76	\$55.54	\$79.97
Business Analyst	Junior	\$21.96	\$23.11	\$33.28	\$23.05	\$24.27	\$34.94
Business Analyst	Mid Level	\$30.05	\$31.63	\$45.55	\$31.55	\$33.21	\$47.82
Business Analyst	Senior	\$40.16	\$42.27	\$60.87	\$42.57	\$44.82	\$64.53
Business Analyst	Expert	\$44.40	\$46.74	\$67.31	\$49.64	\$52.25	\$75.24
Technical Writer	Junior	\$14.44	\$15.20	\$21.89	\$15.18	\$15.98	\$23.00
Technical Writer	Mid Level	\$19.30	\$20.31	\$29.25	\$20.25	\$21.32	\$30.70
Technical Writer	Senior	\$22.29	\$23.46	\$33.79	\$23.41	\$24.64	\$35.48
Technical Writer	Expert	\$29.17	\$30.70	\$44.21	\$30.63	\$32.24	\$46.42
Tester	Junior	\$19.18	\$20.19	\$29.07	\$20.14	\$21.20	\$30.52
Tester	Mid Level	\$24.14	\$25.41	\$36.59	\$25.34	\$26.68	\$38.41
Tester	Senior	\$28.81	\$30.32	\$43.67	\$30.25	\$31.84	\$45.85
Tester	Expert	\$34.97	\$36.81	\$53.01	\$36.72	\$38.66	\$55.66
Programmer	Junior	\$21.07	\$22.18	\$31.93	\$22.12	\$23.29	\$33.54
Programmer	Mid Level	\$32.37	\$34.07	\$49.06	\$33.99	\$35.78	\$51.53
Programmer	Senior	\$40.04	\$42.15	\$60.69	\$42.05	\$44.26	\$63.73
Programmer	Expert	\$49.60	\$52.21	\$75.18	\$52.96	\$55.74	\$80.27
Specialist	Junior	\$25.07	\$26.39	\$38.00	\$26.32	\$27.71	\$39.90
Specialist	Mid Level	\$31.57	\$33.23	\$47.85	\$33.14	\$34.89	\$50.24
Specialist	Senior	\$42.62	\$44.87	\$64.61	\$46.74	\$49.20	\$70.85
Specialist	Expert	\$47.36	\$49.85	\$71.79	\$56.77	\$59.76	\$86.06
Database Administrator	Junior	\$25.89	\$27.25	\$39.25	\$28.77	\$30.28	\$43.61
Database Administrator	Mid Level	\$32.66	\$34.38	\$49.51	\$34.52	\$36.34	\$52.33
Database Administrator	Senior	\$45.53	\$47.93	\$69.01	\$47.80	\$50.32	\$72.45
Database Administrator	Expert	\$50.39	\$53.05	\$76.38	\$54.21	\$57.06	\$82.17
System Administrator	Junior	\$21.79	\$22.94	\$33.03	\$22.89	\$24.09	\$34.69
System Administrator	Mid Level	\$28.36	\$29.85	\$42.98	\$29.94	\$31.52	\$45.39
System Administrator	Senior	\$39.49	\$41.57	\$59.86	\$41.65	\$43.85	\$63.14
System Administrator	Expert	\$42.80	\$45.05	\$64.88	\$49.12	\$51.71	\$74.46
Technical Architect	Junior	\$31.35	\$33.00	\$47.52	\$33.24	\$34.99	\$50.38
Technical Architect	Mid Level	\$38.75	\$40.79	\$58.73	\$41.09	\$43.25	\$62.28
Technical Architect	Senior	\$45.24	\$47.62	\$68.57	\$49.76	\$52.38	\$75.42
Technical Architect	Expert	\$54.21	\$57.06	\$82.17	\$59.63	\$62.77	\$90.39

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 44.00%

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Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$51.66	\$54.37	\$78.30
Principal Consultant	\$49.84	\$52.47	\$75.55
IBM Specialty			
Technical Specialist 3	\$21.45	\$22.58	\$32.51
Technical Specialist 4	\$26.01	\$27.38	\$39.42
Technical Specialist 5	\$38.65	\$40.69	\$58.59
Software Architect #1	\$46.71	\$49.17	\$70.81
Software Architect #2	\$56.84	\$59.83	\$86.16
Unisys Specialty			
Architectural Specialist I	\$47.54	\$50.04	\$72.05
Architectural Specialist II	\$39.55	\$41.63	\$59.95
Sr. Production Control Operator	\$26.91	\$28.33	\$40.79
Production Control Operator	\$21.09	\$22.20	\$31.96
Sr. Equipment Operator	\$21.53	\$22.66	\$32.63
Equipment Operator	\$17.22	\$18.13	\$26.10
Service Delivery Specialist I	\$27.83	\$29.29	\$42.18
Service Delivery Specialist II	\$23.44	\$24.68	\$35.54