

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

New Wave People, Inc.

LOT 2 REGION 2 Primary

JOB TITLE	NORMAL COMPLETION RATE (7 days)	PRIORITY COMPLETION RATE (3 days)	OVERNIGHT COMPLETION RATE (next day)	IMMEDIATE COMPLETION RATE (same day)	COST PER DISK	COST PER JUMP DRIVE	COST PER ADDITIONAL PAGE
Hearing Reporter Service	\$3.42	\$4.20	\$5.25	\$6.30	\$1.05	\$15.76	\$2.83

LOT 6 REGION 3 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Consecutive Interpreters - Other languages	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Simultaneous Interpreters - Other languages	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%

LOT 6 REGION 6 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Consecutive Interpreters - Other languages	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Simultaneous Interpreters - Other languages	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%

LOT 6 REGION 7 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Consecutive Interpreters - Other languages	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%
Translation - Simultaneous Interpreters - Other languages	\$75.62	32.42%	\$100.14	32.42%	\$150.21	28.00%

LOT 7 REGION 1 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$29.09	32.42%	\$38.52	32.42%	\$57.78	28.00%
Dietitians & Nutritionist	\$22.98	32.42%	\$30.43	32.42%	\$45.65	28.00%
Home Health Aides	\$13.68	32.42%	\$18.11	32.42%	\$27.17	28.00%
Medical and Clinical Laboratory Technicians	\$18.55	32.42%	\$24.56	32.42%	\$36.84	28.00%
Mental Health & Substance Abuse Social worker	\$19.70	32.42%	\$26.08	32.42%	\$39.12	28.00%
Occupational Therapist Assistants	\$19.94	32.42%	\$26.40	32.42%	\$39.60	28.00%
Occupational Therapists	\$32.31	32.42%	\$42.78	32.42%	\$64.17	28.00%
Pharmacist	\$53.01	32.42%	\$70.20	32.42%	\$105.30	28.00%
Physical Therapist Assistants	\$23.37	32.42%	\$30.94	32.42%	\$46.41	28.00%

Physical Therapists	\$33.22	32.42%	\$43.99	32.42%	\$65.99	28.00%
Speech-Language Pathologists	\$29.90	32.42%	\$39.59	32.42%	\$59.38	28.00%

LOT 7 REGION 2 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$33.94	32.42%	\$44.94	32.42%	\$67.41	28.00%
Dietitians & Nutritionist	\$28.44	32.42%	\$37.65	32.42%	\$56.48	28.00%
Home Health Aides	\$16.61	32.42%	\$22.00	32.42%	\$33.00	28.00%
Medical and Clinical Laboratory Technicians	\$27.97	32.42%	\$37.04	32.42%	\$55.56	28.00%
Mental Health & Substance Abuse Social worker	\$22.77	32.42%	\$30.15	32.42%	\$45.23	28.00%
Occupational Therapist Assistants	\$25.33	32.42%	\$33.54	32.42%	\$50.32	28.00%
Occupational Therapists	\$37.46	32.42%	\$49.60	32.42%	\$74.40	28.00%
Pharmacist	\$61.70	32.42%	\$81.70	32.42%	\$122.55	28.00%
Physical Therapist Assistants	\$23.41	32.42%	\$30.99	32.42%	\$46.49	28.00%
Physical Therapists	\$38.59	32.42%	\$51.10	32.42%	\$76.64	28.00%
Speech-Language Pathologists	\$34.70	32.42%	\$45.94	32.42%	\$68.92	28.00%

LOT 7 REGION 4 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$26.61	32.42%	\$35.24	32.42%	\$52.86	28.00%
Dietitians & Nutritionist	\$20.95	32.42%	\$27.74	32.42%	\$41.61	28.00%
Home Health Aides	\$12.12	32.42%	\$16.04	32.42%	\$24.07	28.00%
Medical and Clinical Laboratory Technicians	\$19.68	32.42%	\$26.06	32.42%	\$39.08	28.00%
Mental Health & Substance Abuse Social worker	\$17.88	32.42%	\$23.68	32.42%	\$35.52	28.00%
Occupational Therapist Assistants	\$18.33	32.42%	\$24.27	32.42%	\$36.40	28.00%
Occupational Therapists	\$29.39	32.42%	\$38.92	32.42%	\$58.38	28.00%
Pharmacist	\$48.43	32.42%	\$64.14	32.42%	\$96.21	28.00%
Physical Therapist Assistants	\$18.69	32.42%	\$24.75	32.42%	\$37.12	28.00%
Physical Therapists	\$30.24	32.42%	\$40.04	32.42%	\$60.07	28.00%
Speech-Language Pathologists	\$27.22	32.42%	\$36.04	32.42%	\$54.06	28.00%

LOT 7 REGION 7 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$31.06	32.42%	\$41.12	32.42%	\$61.69	28.00%
Dietitians & Nutritionist	\$24.44	32.42%	\$32.37	32.42%	\$48.55	28.00%
Home Health Aides	\$12.56	32.42%	\$16.63	32.42%	\$24.95	28.00%
Medical and Clinical Laboratory Technicians	\$20.47	32.42%	\$27.11	32.42%	\$40.66	28.00%
Mental Health & Substance Abuse Social worker	\$20.86	32.42%	\$27.62	32.42%	\$41.43	28.00%
Occupational Therapist Assistants	\$21.40	32.42%	\$28.34	32.42%	\$42.51	28.00%
Occupational Therapists	\$34.33	32.42%	\$45.46	32.42%	\$68.19	28.00%
Pharmacist	\$56.50	32.42%	\$74.82	32.42%	\$112.22	28.00%
Physical Therapist Assistants	\$21.40	32.42%	\$28.34	32.42%	\$42.51	28.00%
Physical Therapists	\$35.30	32.42%	\$46.74	32.42%	\$70.12	28.00%
Speech-Language Pathologists	\$33.86	32.42%	\$44.84	32.42%	\$67.25	28.00%

LOT 8 REGION 1 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Family and General Practitioners	\$70.20	32.42%	\$92.96	32.42%	\$139.43	28.00%
Nurse Practitioner	\$40.15	32.42%	\$53.16	32.42%	\$79.75	28.00%
Nurses, Licensed Practical and Licensed Vocational	\$18.53	32.42%	\$24.53	32.42%	\$36.80	28.00%
Nurses, Registered	\$29.08	32.42%	\$38.51	32.42%	\$57.76	28.00%
Nurses, Registered Bi-Lingual Spanish/English	\$35.19	32.42%	\$46.60	32.42%	\$69.90	28.00%
Nursing Aides, Orderlies, and Attendants	\$12.52	32.42%	\$16.58	32.42%	\$24.87	28.00%
Physician Assistants	\$38.38	32.42%	\$50.83	32.42%	\$76.24	28.00%

LOT 8 REGION 4 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Family and General Practitioners	\$64.09	32.42%	\$84.87	32.42%	\$127.30	28.00%
Nurse Practitioner	\$36.56	32.42%	\$48.41	32.42%	\$72.62	28.00%
Nurses, Licensed Practical and Licensed Vocational	\$15.62	32.42%	\$20.69	32.42%	\$31.03	28.00%
Nurses, Registered	\$27.92	32.42%	\$36.97	32.42%	\$55.46	28.00%
Nurses, Registered Bi-Lingual Spanish/English	\$33.77	32.42%	\$44.72	32.42%	\$67.07	28.00%
Nursing Aides, Orderlies, and Attendants	\$12.47	32.42%	\$16.51	32.42%	\$24.77	28.00%
Physician Assistants	\$35.15	32.42%	\$46.54	32.42%	\$69.82	28.00%

LOT 8 REGION 6 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Family and General Practitioners	\$69.28	32.42%	\$91.74	32.42%	\$137.61	28.00%
Nurse Practitioner	\$39.53	32.42%	\$52.35	32.42%	\$78.53	28.00%
Nurses, Licensed Practical and Licensed Vocational	\$16.55	32.42%	\$21.92	32.42%	\$32.88	28.00%
Nurses, Registered	\$27.56	32.42%	\$36.50	32.42%	\$54.74	28.00%
Nurses, Registered Bi-Lingual Spanish/English	\$33.35	32.42%	\$44.16	32.42%	\$66.25	28.00%
Nursing Aides, Orderlies, and Attendants	\$11.31	32.42%	\$14.98	32.42%	\$22.46	28.00%
Physician Assistants	\$38.02	32.42%	\$50.34	32.42%	\$75.52	28.00%

LOT 8 REGION 7 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Family and General Practitioners	\$74.78	32.42%	\$99.03	32.42%	\$148.54	28.00%
Nurse Practitioner	\$42.67	32.42%	\$56.51	32.42%	\$84.75	28.00%
Nurses, Licensed Practical and Licensed Vocational	\$21.45	32.42%	\$28.41	32.42%	\$42.61	28.00%
Nurses, Registered	\$30.36	32.42%	\$40.20	32.42%	\$60.31	28.00%
Nurses, Registered Bi-Lingual Spanish/English	\$37.92	32.42%	\$50.21	32.42%	\$75.32	28.00%
Nursing Aides, Orderlies, and Attendants	\$12.46	32.42%	\$16.50	32.42%	\$24.75	28.00%
Physician Assistants	\$41.06	32.42%	\$54.37	32.42%	\$81.55	28.00%

LOT 9 REGION 1 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Dental Assistants	\$16.97	32.42%	\$22.48	32.42%	\$33.72	28.00%
Dental Hygienists	\$31.28	32.42%	\$41.42	32.42%	\$62.13	28.00%
Dentists, General	\$56.05	32.42%	\$74.23	32.42%	\$111.34	28.00%

LOT 10 REGION 2 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Psychiatrist	\$92.05	32.42%	\$121.90	32.42%	\$182.84	28.00%
Psychologists, Clinical	\$38.38	32.42%	\$50.82	32.42%	\$76.24	28.00%

LOT 10 REGION 4 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Psychiatrist	\$72.20	32.42%	\$95.61	32.42%	\$143.42	28.00%
Psychologists, Clinical	\$30.09	32.42%	\$39.84	32.42%	\$59.77	28.00%

LOT 10 REGION 5 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Psychiatrist	\$83.83	32.42%	\$111.00	32.42%	\$166.50	28.00%
Psychologists, Clinical	\$34.95	32.42%	\$46.28	32.42%	\$69.42	28.00%

LOT 10 REGION 6 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Psychiatrist	\$78.12	32.42%	\$103.45	32.42%	\$155.18	28.00%
Psychologists, Clinical	\$32.56	32.42%	\$43.12	32.42%	\$64.68	28.00%

LOT 11 REGION 2 Secondary

JOB TITLE	MARKUP %	BILL RATE	OVERTIME MARKUP %	ESTIMATED OVERTIME BILL RATE ASSUMING OVERTIME WAGE = PREVAILING WAGE X 1.5. ACTUAL PREVAILING OVERTIME WAGES VARY BY LOCATION	PAYROLL ONLY MARKUP %
Asbestos Removal Worker	36.42%	\$49.04	36.42%	\$73.56	30.00%
Boiler Makers	36.42%	\$64.55	36.42%	\$96.83	30.00%
Carpenters	36.42%	\$61.85	36.42%	\$92.78	30.00%
Electrician	36.42%	\$66.85	36.42%	\$100.27	30.00%
Laborers	36.42%	\$51.13	36.42%	\$76.70	30.00%
Masons	36.42%	\$69.57	36.42%	\$104.36	30.00%
Painter	36.42%	\$51.84	36.42%	\$77.76	30.00%
Plumber	36.42%	\$70.11	36.42%	\$105.16	30.00%
Roofer	36.42%	\$51.16	36.42%	\$76.74	30.00%
Sheet-Metal Worker	36.42%	\$65.69	36.42%	\$98.53	30.00%
Welder	36.42%	\$70.11	36.42%	\$105.16	30.00%

LOT 11 REGION 3 Tertiary

JOB TITLE	MARKUP %	BILL RATE	OVERTIME MARKUP %	ESTIMATED OVERTIME BILL RATE ASSUMING OVERTIME WAGE = PREVAILING WAGE X 1.5. ACTUAL PREVAILING OVERTIME WAGES VARY BY LOCATION	PAYROLL ONLY MARKUP %
Asbestos Removal Worker	36.42%	\$49.04	36.42%	\$73.56	30.00%
Boiler Makers	36.42%	\$64.55	36.42%	\$96.83	30.00%
Carpenters	36.42%	\$61.85	36.42%	\$92.78	30.00%
Electrician	36.42%	\$66.85	36.42%	\$100.27	30.00%
Laborers	36.42%	\$51.13	36.42%	\$76.70	30.00%
Masons	36.42%	\$69.57	36.42%	\$104.36	30.00%
Painter	36.42%	\$51.84	36.42%	\$77.76	30.00%
Plumber	36.42%	\$70.11	36.42%	\$105.16	30.00%
Roofer	36.42%	\$51.16	36.42%	\$76.74	30.00%
Sheet-Metal Worker	36.42%	\$65.69	36.42%	\$98.53	30.00%
Welder	36.42%	\$70.11	36.42%	\$105.16	30.00%

LOT 11 REGION 4 Secondary

JOB TITLE	MARKUP %	BILL RATE	OVERTIME MARKUP %	ESTIMATED OVERTIME BILL RATE ASSUMING OVERTIME WAGE = PREVAILING WAGE X 1.5. ACTUAL PREVAILING OVERTIME WAGES VARY BY LOCATION	PAYROLL ONLY MARKUP %
Asbestos Removal Worker	36.42%	\$49.04	36.42%	\$73.56	30.00%
Boiler Makers	36.42%	\$64.55	36.42%	\$96.83	30.00%
Carpenters	36.42%	\$61.85	36.42%	\$92.78	30.00%
Electrician	36.42%	\$66.85	36.42%	\$100.27	30.00%
Laborers	36.42%	\$51.13	36.42%	\$76.70	30.00%
Masons	36.42%	\$69.57	36.42%	\$104.36	30.00%
Painter	36.42%	\$51.84	36.42%	\$77.76	30.00%
Plumber	36.42%	\$70.11	36.42%	\$105.16	30.00%
Roofer	36.42%	\$51.16	36.42%	\$76.74	30.00%
Sheet-Metal Worker	36.42%	\$65.69	36.42%	\$98.53	30.00%
Welder	36.42%	\$70.11	36.42%	\$105.16	30.00%

LOT 11 REGION 5 Tertiary

JOB TITLE	MARKUP %	BILL RATE	OVERTIME MARKUP %	ESTIMATED OVERTIME BILL RATE ASSUMING OVERTIME WAGE = PREVAILING WAGE X 1.5. ACTUAL PREVAILING OVERTIME WAGES VARY BY LOCATION	PAYROLL ONLY MARKUP %
Asbestos Removal Worker	36.42%	\$49.04	36.42%	\$73.56	30.00%
Boiler Makers	36.42%	\$64.55	36.42%	\$96.83	30.00%
Carpenters	36.42%	\$61.85	36.42%	\$92.78	30.00%
Electrician	36.42%	\$66.85	36.42%	\$100.27	30.00%
Laborers	36.42%	\$51.13	36.42%	\$76.70	30.00%
Masons	36.42%	\$69.57	36.42%	\$104.36	30.00%
Painter	36.42%	\$51.84	36.42%	\$77.76	30.00%
Plumber	36.42%	\$70.11	36.42%	\$105.16	30.00%
Roofer	36.42%	\$51.16	36.42%	\$76.74	30.00%
Sheet-Metal Worker	36.42%	\$65.69	36.42%	\$98.53	30.00%
Welder	36.42%	\$70.11	36.42%	\$105.16	30.00%

LOT 11 REGION 6 Secondary

JOB TITLE	MARKUP %	BILL RATE	OVERTIME MARKUP %	ESTIMATED OVERTIME BILL RATE ASSUMING OVERTIME WAGE = PREVAILING WAGE X 1.5. ACTUAL PREVAILING OVERTIME WAGES VARY BY LOCATION	PAYROLL ONLY MARKUP %
Asbestos Removal Worker	36.42%	\$49.04	36.42%	\$73.56	30.00%
Boiler Makers	36.42%	\$64.55	36.42%	\$96.83	30.00%
Carpenters	36.42%	\$61.85	36.42%	\$92.78	30.00%
Electrician	36.42%	\$66.85	36.42%	\$100.27	30.00%
Laborers	36.42%	\$51.13	36.42%	\$76.70	30.00%
Masons	36.42%	\$69.57	36.42%	\$104.36	30.00%
Painter	36.42%	\$51.84	36.42%	\$77.76	30.00%
Plumber	36.42%	\$70.11	36.42%	\$105.16	30.00%
Roofer	36.42%	\$51.16	36.42%	\$76.74	30.00%
Sheet-Metal Worker	36.42%	\$65.69	36.42%	\$98.53	30.00%
Welder	36.42%	\$70.11	36.42%	\$105.16	30.00%

LOT 11 REGION 7 Primary

JOB TITLE	MARKUP %	BILL RATE	OVERTIME MARKUP %	ESTIMATED OVERTIME BILL RATE ASSUMING OVERTIME WAGE = PREVAILING WAGE X 1.5. ACTUAL PREVAILING OVERTIME WAGES VARY BY LOCATION	PAYROLL ONLY MARKUP %
Asbestos Removal Worker	36.42%	\$49.04	36.42%	\$73.56	30.00%
Boiler Makers	36.42%	\$64.55	36.42%	\$96.83	30.00%
Carpenters	36.42%	\$61.85	36.42%	\$92.78	30.00%
Electrician	36.42%	\$66.85	36.42%	\$100.27	30.00%
Laborers	36.42%	\$51.13	36.42%	\$76.70	30.00%
Masons	36.42%	\$69.57	36.42%	\$104.36	30.00%
Painter	36.42%	\$51.84	36.42%	\$77.76	30.00%
Plumber	36.42%	\$70.11	36.42%	\$105.16	30.00%
Roofer	36.42%	\$51.16	36.42%	\$76.74	30.00%
Sheet-Metal Worker	36.42%	\$65.69	36.42%	\$98.53	30.00%
Welder	36.42%	\$70.11	36.42%	\$105.16	30.00%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	0.03%
> \$5.0 - \$7.5 Million	0.04%
> \$7.5 - \$10.0 Million	0.05%
> \$10.0 Million	0.06%

PROMPT PAYMENT DISCOUNT	
DAYS FROM DELIVERY OR RECEIPT OF VOUCHER	% DISCOUNT FROM TOTAL INVOICE
15	0.03%
30	0.00%

III. Background Check Fees:

STANDARD INITIAL CHECKS	
TYPE OF BACKGROUND CHECK	FEE PER BACKGROUND CHECK
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 25.12
STATE & COUNTY CRIMINAL HISTORY	\$ 25.12
SEXUAL OFFENDER REGISTRY QUERY	\$ 20.53
EMPLOYMENT VERIFICATION	\$ 23.30
EDUCATIONAL BACKGROUND VERIFICATION	\$ 23.30
SOCIAL SECURITY NUMBER VERIFICATION	
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ 12.21
TOTAL	\$ 129.58