

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

MSI Systems Corp.

LOT 7 REGION 1 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$30.91	27.50%	\$39.41	18.50%	\$54.94	12.00%
Dietitians & Nutritionist	\$28.85	27.50%	\$36.78	18.50%	\$51.27	12.00%
Home Health Aides	\$14.42	27.50%	\$18.39	18.50%	\$25.64	12.00%
Medical and Clinical Laboratory Technicians	n/a	27.50%	n/a	18.50%	n/a	12.00%
Mental Health & Substance Abuse Social worker	\$22.66	27.50%	\$28.90	18.50%	\$40.29	12.00%
Occupational Therapist Assistants	\$25.76	27.50%	\$32.84	18.50%	\$45.78	12.00%
Occupational Therapists	\$39.15	27.50%	\$49.91	18.50%	\$69.59	12.00%
Pharmacist	\$61.80	27.50%	\$78.80	18.50%	\$109.85	12.00%
Physical Therapist Assistants	\$25.76	27.50%	\$32.84	18.50%	\$45.78	12.00%
Physical Therapists	\$41.21	27.50%	\$52.54	18.50%	\$73.25	12.00%
Speech-Language Pathologists	\$36.06	27.50%	\$45.97	18.50%	\$64.09	12.00%

LOT 7 REGION 2 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$30.91	27.50%	\$39.41	18.50%	\$54.94	12.00%
Dietitians & Nutritionist	\$28.85	27.50%	\$36.78	18.50%	\$51.27	12.00%
Home Health Aides	\$14.42	27.50%	\$18.39	18.50%	\$25.64	12.00%
Medical and Clinical Laboratory Technicians	n/a	27.50%	n/a	18.50%	n/a	12.00%
Mental Health & Substance Abuse Social worker	\$22.66	27.50%	\$28.90	18.50%	\$40.29	12.00%
Occupational Therapist Assistants	\$25.76	27.50%	\$32.84	18.50%	\$45.78	12.00%
Occupational Therapists	\$39.15	27.50%	\$49.91	18.50%	\$69.59	12.00%
Pharmacist	\$61.80	27.50%	\$78.80	18.50%	\$109.85	12.00%
Physical Therapist Assistants	\$25.76	27.50%	\$32.84	18.50%	\$45.78	12.00%
Physical Therapists	\$41.21	27.50%	\$52.54	18.50%	\$73.25	12.00%
Speech-Language Pathologists	\$36.06	27.50%	\$45.97	18.50%	\$64.09	12.00%

LOT 7 REGION 4 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$30.91	27.50%	\$39.41	18.50%	\$54.94	12.00%
Dietitians & Nutritionist	\$20.60	27.50%	\$26.27	18.50%	\$36.62	12.00%
Home Health Aides	\$14.42	27.50%	\$18.39	18.50%	\$25.64	12.00%
Medical and Clinical Laboratory Technicians	n/a	27.50%	n/a	18.50%	n/a	12.00%
Mental Health & Substance Abuse Social worker	\$22.66	27.50%	\$28.90	18.50%	\$40.29	12.00%
Occupational Therapist Assistants	\$25.76	27.50%	\$32.84	18.50%	\$45.78	12.00%
Occupational Therapists	\$39.15	27.50%	\$49.91	18.50%	\$69.59	12.00%
Pharmacist	\$61.80	27.50%	\$78.80	18.50%	\$109.85	12.00%
Physical Therapist Assistants	\$25.76	27.50%	\$32.84	18.50%	\$45.78	12.00%
Physical Therapists	\$41.21	27.50%	\$52.54	18.50%	\$73.25	12.00%
Speech-Language Pathologists	\$36.06	27.50%	\$45.97	18.50%	\$64.09	12.00%

LOT 8 REGION 2 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Family and General Practitioners	\$87.56	30.00%	\$113.83	18.50%	\$155.63	12.00%
Nurse Practitioner	\$46.36	30.00%	\$60.27	18.50%	\$82.40	12.00%
Nurses, Licensed Practical and Licensed Vocational	\$20.60	30.00%	\$26.79	18.50%	\$36.62	12.00%
Nurses, Registered	\$30.91	30.00%	\$40.18	18.50%	\$54.94	12.00%
Nurses, Registered Bi-Lingual Spanish/English	\$32.97	30.00%	\$42.86	18.50%	\$58.60	12.00%
Nursing Aides, Orderlies, and Attendants	\$12.36	30.00%	\$16.07	18.50%	\$21.97	12.00%
Physician Assistants	\$46.36	30.00%	\$60.27	18.50%	\$82.40	12.00%

LOT 8 REGION 3 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Family and General Practitioners	\$87.56	30.00%	\$113.83	18.50%	\$155.63	12.00%
Nurse Practitioner	\$46.36	30.00%	\$60.27	18.50%	\$82.40	12.00%
Nurses, Licensed Practical and Licensed Vocational	\$20.60	30.00%	\$26.79	18.50%	\$36.62	12.00%
Nurses, Registered	\$30.91	30.00%	\$40.18	18.50%	\$54.94	12.00%
Nurses, Registered Bi-Lingual Spanish/English	\$32.97	30.00%	\$42.86	18.50%	\$58.60	12.00%
Nursing Aides, Orderlies, and Attendants	\$12.36	30.00%	\$16.07	18.50%	\$21.97	12.00%
Physician Assistants	\$46.36	30.00%	\$60.27	18.50%	\$82.40	12.00%

LOT 8 REGION 5 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Family and General Practitioners	\$92.71	30.00%	\$120.52	18.50%	\$164.79	12.00%
Nurse Practitioner	\$51.51	30.00%	\$66.96	18.50%	\$91.56	12.00%
Nurses, Licensed Practical and Licensed Vocational	\$22.66	30.00%	\$29.46	18.50%	\$40.29	12.00%
Nurses, Registered	\$32.97	30.00%	\$42.86	18.50%	\$58.60	12.00%
Nurses, Registered Bi-Lingual Spanish/English	\$36.06	30.00%	\$46.87	18.50%	\$64.09	12.00%
Nursing Aides, Orderlies, and Attendants	\$15.45	30.00%	\$20.09	18.50%	\$27.47	12.00%
Physician Assistants	\$51.51	30.00%	\$66.96	18.50%	\$91.56	12.00%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	1.50%
> \$5.0 - \$7.5 Million	2.00%
> \$7.5 - \$10.0 Million	2.50%
> \$10.0 Million	3.00%

PROMPT PAYMENT DISCOUNT	
DAYS FROM DELIVERY OR RECEIPT OF VOUCHER	% DISCOUNT FROM TOTAL INVOICE
15	2.00%
30	1.00%

TENURE DISCOUNT - HOURLY POSITIONS	
MINIMUM TENURE (IN MONTHS)	% DISCOUNT FROM MARKUP
6	5.00%
9	7.00%
12	9.00%
24	11.00%

DISCOUNT FOR PURCHASES MADE WITH THE NYS PROCUREMENT CARD
% DISCOUNT PER TRANSACTION
2.00%

III. Background Check Fees:

STANDARD INITIAL CHECKS	
TYPE OF BACKGROUND CHECK	FEE PER BACKGROUND CHECK
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 5.50
STATE & COUNTY CRIMINAL HISTORY	\$ 6.50
SEXUAL OFFENDER REGISTRY QUERY	\$ 8.50
EMPLOYMENT VERIFICATION	\$ 6.50
EDUCATIONAL BACKGROUND VERIFICATION	\$ 7.00
SOCIAL SECURITY NUMBER VERIFICATION	\$ 10.00
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ 13.00
TOTAL	\$ 57.00