

## Appendix D #5 Contractor Pricing

I. Contractor Pricing:

Staff Today, Inc.

LOT 1 REGION 7 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Bookkeeping, Accounting, and Auditing Clerks	\$15.45	35.05%	\$20.87	35.05%	\$31.30	33.05%
Computer Operators	\$14.42	35.05%	\$19.48	35.05%	\$29.22	33.05%
Computer Support Specialists	\$17.25	35.05%	\$23.29	35.05%	\$34.94	33.05%
Data Entry and Word Processing	\$10.30	35.05%	\$13.91	35.05%	\$20.87	33.05%
Executive Secretaries and Administrative Assistants	\$14.42	35.05%	\$19.48	35.05%	\$29.22	33.05%
File Clerks	\$9.79	35.05%	\$13.22	35.05%	\$19.83	33.05%
Freight, Stock, and Material Movers, Hand	\$11.33	35.05%	\$15.30	35.05%	\$22.95	33.05%
Legal Secretaries	\$13.91	35.05%	\$18.79	35.05%	\$28.18	33.05%
Mail Clerks, Except Mail Machine Operators and Postal Service	\$10.04	35.05%	\$13.56	35.05%	\$20.34	33.05%
Medical Secretaries	\$11.43	35.05%	\$15.44	35.05%	\$23.16	33.05%
Personnel Recruiter	\$16.10	35.05%	\$21.74	35.05%	\$32.61	33.05%
Public Relations Manager/Public Information Officer	\$20.60	35.05%	\$27.83	35.05%	\$41.74	33.05%
Receptionists/Secretaries, Except Legal, Medical, and Executive	\$11.30	35.05%	\$15.26	35.05%	\$22.89	33.05%
Stock Clerks, Stockroom, Warehouse, or Storage Yard	\$10.82	35.05%	\$14.61	35.05%	\$21.91	33.05%

LOT 5 REGION 1 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Paralegals and Legal Assistants	\$16.22	35.05%	\$21.91	35.05%	\$32.86	33.05%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	0.00%
> \$5.0 - \$7.5 Million	0.05%
> \$7.5 - \$10.0 Million	0.10%
> \$10.0 Million	0.25%

<b>PROMPT PAYMENT DISCOUNT</b>	
<b>DAYS FROM DELIVERY OR RECEIPT OF VOUCHER</b>	<b>% DISCOUNT FROM TOTAL INVOICE</b>
15	0.75%
30	0.65%

III. Background Check Fees:

<b>STANDARD INITIAL CHECKS</b>	
<b>TYPE OF BACKGROUND CHECK</b>	<b>FEE PER BACKGROUND CHECK</b>
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 15.00
STATE & COUNTY CRIMINAL HISTORY	\$ 78.00
SEXUAL OFFENDER REGISTRY QUERY	\$ 10.00
EMPLOYMENT VERIFICATION	\$ 25.00
EDUCATIONAL BACKGROUND VERIFICATION	\$ 11.50
SOCIAL SECURITY NUMBER VERIFICATION	\$ 5.00
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ 7.00
<b>TOTAL</b>	<b>\$ 151.50</b>