

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

Language Today

LOT 6 REGION 1 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	42.50	29.50%	\$55.04	12.50%	\$71.72	24.00%
Translation - Consecutive Interpreters - Other languages	52.50	29.50%	\$67.99	12.50%	\$88.59	24.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	64.50	29.50%	\$83.53	12.50%	\$108.84	24.00%
Translation - Simultaneous Interpreters - Other languages	67.50	29.50%	\$87.41	12.50%	\$113.91	24.00%

LOT 6 REGION 2 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	42.50	29.50%	\$55.04	12.50%	\$47.81	24.00%
Translation - Consecutive Interpreters - Other languages	52.50	29.50%	\$67.99	12.50%	\$59.06	24.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	64.50	29.50%	\$83.53	12.50%	\$72.56	24.00%
Translation - Simultaneous Interpreters - Other languages	67.50	29.50%	\$87.41	12.50%	\$75.94	24.00%

LOT 6 REGION 4 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	48.50	29.50%	\$62.81	12.50%	\$54.56	24.00%
Translation - Consecutive Interpreters - Other languages	58.50	29.50%	\$75.76	12.50%	\$65.81	24.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	73.50	29.00%	\$94.82	12.50%	\$82.69	24.00%
Translation - Simultaneous Interpreters - Other languages	76.50	29.00%	\$98.69	12.50%	\$86.06	24.00%

LOT 6 REGION 5 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	43.50	29.50%	\$56.33	12.50%	\$48.94	24.00%
Translation - Consecutive Interpreters - Other languages	53.50	29.50%	\$69.28	12.50%	\$60.19	24.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	63.50	29.50%	\$82.23	12.50%	\$71.44	24.00%
Translation - Simultaneous Interpreters - Other languages	67.50	29.50%	\$87.41	12.50%	\$75.94	24.00%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - WRITTEN TRANSLATION	
MINIMUM WORD COUNT (PER JOB)	\$ DISCOUNT FROM RATE BILLED
2,000	\$0.00
5,000	\$0.00
7,500	\$0.00
10,000	\$0.02

VOLUME DISCOUNT - WRITTEN TRANSLATION, HEARING REPORTERS & TRANSCRIPTION	
MINIMUM PAGES (PER JOB)	\$ DISCOUNT FROM RATE BILLED
200	\$0.00
500	\$0.01
750	\$0.01
1,000	\$0.02

VOLUME DISCOUNT - OVER THE PHONE TRANSLATION	
MINIMUM MINUTES (PER JOB)	\$ DISCOUNT FROM RATE BILLED
200	\$0.03
500	\$0.04
750	\$0.05
1,000	\$0.06

PROMPT PAYMENT DISCOUNT	
DAYS FROM DELIVERY OR RECEIPT OF VOUCHER	% DISCOUNT FROM TOTAL INVOICE
15	2.00%
30	0.00%

DISCOUNT FOR PURCHASES MADE WITH THE NYS PROCUREMENT CARD	
% DISCOUNT PER TRANSACTION	
2.00%	

III. Background Check Fees:N/A for lots 2, 3 and 6