

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

Language Services Associates

LOT 6 NON REGIONAL Secondary

JOB TITLE	RATE PER MINUTE / PER WORD	RUSH MARKUP %
Translation - Over the phone - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$0.75	
Translation - Over the phone - Other languages	\$0.81	
Translation - Written Translation - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$0.20	25
Translation - Written Translation - Other languages	\$0.25	25

LOT 6 REGION 2 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	64.75	39.00%	\$90.00			
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$43.16	39.00%	\$59.99			
Translation - Consecutive Interpreters - Other languages	\$46.76	39.00%	\$65.00			
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	48.2	39.00%	\$67.00			
Translation - Simultaneous Interpreters - Other languages	50.36	39.00%	\$70.00			

LOT 6 REGION 3 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	64.75	39.00%	\$90.00			
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$46.76	39.00%	\$65.00			
Translation - Consecutive Interpreters - Other languages	\$50.36	39.00%	\$70.00			
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	53.96	39.00%	\$75.00			
Translation - Simultaneous Interpreters - Other languages	57.55	39.00%	\$79.99			

LOT 6 REGION 5 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	64.75	39.00%	\$90.00			
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$42.45	39.00%	\$59.01			
Translation - Consecutive Interpreters - Other languages	\$46.04	39.00%	\$64.00			
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	48.2	39.00%	\$67.00			
Translation - Simultaneous Interpreters - Other languages	50.36	39.00%	\$70.00			

LOT 6 REGION 6 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	64.75	39.00%	\$90.00			
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$46.76	39.00%	\$65.00			
Translation - Consecutive Interpreters - Other languages	50.36	39.00%	\$70.00			
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	57.55	39.00%	\$79.99			
Translation - Simultaneous Interpreters - Other languages	66.19	39.00%	\$92.00			

LOT 6 REGION 7 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	64.75	39.00%	\$90.00			
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$46.76	39.00%	\$65.00			
Translation - Consecutive Interpreters - Other languages	\$50.36	39.00%	\$70.00			
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	57.55	39.00%	\$79.99			
Translation - Simultaneous Interpreters - Other languages	61.15	39.00%	\$85.00			

II. Contractor Additional Discounts:None

III. Background Check Fees: N/A for lots 2, 3 and 6