

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

Kelly Services, Inc.

LOT 4 REGION 7 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Accountant 1	15.00	33.20%	\$19.98	32.00%	\$29.70	30.00%
Accountant 2	18.00	33.20%	\$23.98	32.00%	\$35.64	30.00%
Auditors	17.00	33.20%	\$22.64	32.00%	\$33.66	30.00%
Statistical Assistants	14.50	33.20%	\$19.31	32.00%	\$28.71	30.00%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	0.00%
> \$5.0 - \$7.5 Million	0.25%
> \$7.5 - \$10.0 Million	0.50%
> \$10.0 Million	0.75%

PROMPT PAYMENT DISCOUNT	
DAYS FROM DELIVERY OR RECEIPT OF VOUCHER	% DISCOUNT FROM TOTAL INVOICE
15	0.00%
30	0.25% provided by Kelly Quarterly

III. Background Check Fees:

STANDARD INITIAL CHECKS	
TYPE OF BACKGROUND CHECK	FEE PER BACKGROUND CHECK
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 3.60
STATE & COUNTY CRIMINAL HISTORY	\$ 19.83
SEXUAL OFFENDER REGISTRY QUERY	\$ 4.26
EMPLOYMENT VERIFICATION	\$ 7.47
EDUCATIONAL BACKGROUND VERIFICATION	\$ 7.70
SOCIAL SECURITY NUMBER VERIFICATION	\$ 3.00
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ 5.91
TOTAL	\$ 51.77