

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

Jennifer Temps, Inc.

LOT 1 REGION 2 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Bookkeeping, Accounting, and Auditing Clerks	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%
Computer Operators	\$16.48	28.00%	\$21.10	20.00%	\$29.67	26.50%
Computer Support Specialists	\$13.40	28.00%	\$17.15	20.00%	\$24.11	26.50%
Data Entry and Word Processing	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%
Dispatchers - Police, Fire, and Ambulance	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%
Executive Secretaries and Administrative Assistants	\$11.33	28.00%	\$14.50	20.00%	\$20.39	26.50%
Executive Secretaries and Administrative Assistants Bi-Lingual Spanish/English	\$18.55	28.00%	\$23.74	20.00%	\$33.38	26.50%
File Clerks	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%
Food Preparation Workers	\$11.84	28.00%	\$15.16	20.00%	\$21.32	26.50%
Freight, Stock, and Material Movers, Hand	\$13.40	28.00%	\$17.15	20.00%	\$24.11	26.50%
Legal Secretaries	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%
Mail Clerks, Except Mail Machine Operators and Postal Service	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%
Medical Secretaries	\$15.45	28.00%	\$19.78	20.00%	\$27.81	26.50%
Personnel Recruiter	\$15.45	28.00%	\$19.78	20.00%	\$27.81	26.50%
Public Relations Manager/Public Information Officer	\$15.45	28.00%	\$19.78	20.00%	\$27.81	26.50%
Receptionists/Secretaries, Except Legal, Medical, and Executive	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%
Stock Clerks, Stockroom, Warehouse, or Storage Yard	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%
Switchboard Operators, Including Answering Service	\$11.00	28.00%	\$14.08	20.00%	\$19.80	26.50%

LOT 1 REGION 3 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Bookkeeping, Accounting, and Auditing Clerks	\$13.40	28.00%	\$17.15	20.00%	\$24.11	26.50%
Computer Operators	\$15.45	28.00%	\$19.78	20.00%	\$27.81	26.50%
Computer Support Specialists	\$20.60	28.00%	\$26.37	20.00%	\$37.09	26.50%
Data Entry and Word Processing	\$11.33	28.00%	\$14.50	20.00%	\$20.39	26.50%
Dispatchers - Police, Fire, and Ambulance	\$11.33	28.00%	\$14.50	20.00%	\$20.39	26.50%
Executive Secretaries and Administrative Assistants	\$17.51	28.00%	\$22.41	20.00%	\$31.52	26.50%
Executive Secretaries and Administrative Assistants Bi-Lingual Spanish/English	\$16.48	28.00%	\$21.10	20.00%	\$29.67	26.50%
File Clerks	\$10.30	28.00%	\$13.19	20.00%	\$18.54	26.50%
Food Preparation Workers	\$12.36	28.00%	\$15.82	20.00%	\$22.24	26.50%
Freight, Stock, and Material Movers, Hand	\$10.30	28.00%	\$13.19	20.00%	\$18.54	26.50%
Legal Secretaries	\$14.42	28.00%	\$18.46	20.00%	\$25.96	26.50%
Mail Clerks, Except Mail Machine Operators and Postal Service	\$10.30	28.00%	\$13.19	20.00%	\$18.54	26.50%
Medical Secretaries	\$16.48	28.00%	\$21.10	20.00%	\$29.67	26.50%
Personnel Recruiter	\$16.48	28.00%	\$21.10	20.00%	\$29.67	26.50%
Public Relations Manager/Public Information Officer	\$16.48	28.00%	\$21.10	20.00%	\$29.67	26.50%
Receptionists/Secretaries, Except Legal, Medical, and Executive	\$17.51	28.00%	\$22.41	20.00%	\$31.52	26.50%
Stock Clerks, Stockroom, Warehouse, or Storage Yard	\$10.30	28.00%	\$13.19	20.00%	\$18.54	26.50%
Switchboard Operators, Including Answering Service	\$10.30	28.00%	\$13.19	20.00%	\$18.54	26.50%

LOT 4 REGION 1 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Accountant 1	\$15.30	28.00%	\$19.58	20.00%	\$27.54	26.50%
Accountant 2	\$16.32	28.00%	\$20.89	20.00%	\$29.37	26.50%
Auditors	\$15.30	28.00%	\$19.58	20.00%	\$27.54	26.50%
Statistical Assistants	\$14.28	28.00%	\$18.28	20.00%	\$25.70	26.50%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	0.00%
> \$5.0 - \$7.5 Million	1.00%
> \$7.5 - \$10.0 Million	1.00%
> \$10.0 Million	1.00%

PROMPT PAYMENT DISCOUNT	
DAYS FROM DELIVERY OR RECEIPT OF VOUCHER	% DISCOUNT FROM TOTAL INVOICE
15	0.50%
30	0.50%

TENURE DISCOUNT - HOURLY POSITIONS	
MINIMUM TENURE (IN MONTHS)	% DISCOUNT FROM MARKUP
6	0.00%
9	0.00%
12	0.50%
24	0.75%

DISCOUNT FOR PURCHASES MADE WITH THE NYS PROCUREMENT CARD	
% DISCOUNT PER TRANSACTION	
0.50%	

III. Background Check Fees:

STANDARD INITIAL CHECKS	
TYPE OF BACKGROUND CHECK	FEE PER BACKGROUND CHECK
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 75.00
STATE & COUNTY CRIMINAL HISTORY	\$ 65.00
SEXUAL OFFENDER REGISTRY QUERY	\$ -
EMPLOYMENT VERIFICATION	\$ 19.50
EDUCATIONAL BACKGROUND VERIFICATION	\$ 14.25
SOCIAL SECURITY NUMBER VERIFICATION	\$ -
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ 11.25
TOTAL	\$ 185.00