

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

Heber Associates, Inc.

LOT 1 REGION 1 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Bookkeeping, Accounting, and Auditing Clerks	\$11.49	29.00%	\$14.83	29.00%	\$22.24	27.00%
Computer Operators	\$11.49	29.00%	\$14.83	29.00%	\$22.24	27.00%
Computer Support Specialists	\$13.65	29.00%	\$17.60	29.00%	\$26.40	27.00%
Data Entry and Word Processing	\$9.98	29.00%	\$12.87	29.00%	\$19.31	27.00%
Dispatchers - Police, Fire, and Ambulance	\$14.17	29.00%	\$18.28	29.00%	\$27.42	27.00%
Executive Secretaries and Administrative Assistants	\$12.60	26.00%	\$15.88	26.00%	\$23.82	26.00%
Executive Secretaries and Administrative Assistants Bi-Lingual Spanish/English	\$13.82	29.00%	\$17.82	29.00%	\$26.74	27.00%
File Clerks	\$9.70	29.00%	\$12.51	29.00%	\$18.77	27.00%
Food Preparation Workers	\$9.70	29.00%	\$12.51	29.00%	\$18.77	27.00%
Freight, Stock, and Material Movers, Hand	\$9.98	29.00%	\$12.87	29.00%	\$19.31	27.00%
Legal Secretaries	\$11.82	29.00%	\$15.24	29.00%	\$22.87	27.00%
Mail Clerks, Except Mail Machine Operators and Postal Service	\$9.70	29.00%	\$12.51	29.00%	\$18.77	27.00%
Medical Secretaries	\$10.50	29.00%	\$13.55	29.00%	\$20.33	27.00%
Personnel Recruiter	\$12.87	29.00%	\$16.60	29.00%	\$24.90	27.00%
Public Relations Manager/Public Information Officer	\$12.77	29.00%	\$16.47	29.00%	\$24.70	27.00%
Receptionists/Secretaries, Except Legal, Medical, and Executive	\$9.98	29.00%	\$12.87	29.00%	\$19.31	27.00%
Stock Clerks, Stockroom, Warehouse, or Storage Yard	\$9.98	29.00%	\$12.87	29.00%	\$19.31	27.00%
Switchboard Operators, Including Answering Service	\$9.98	29.00%	\$12.87	29.00%	\$19.31	27.00%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	0.00%
> \$5.0 - \$7.5 Million	1.00%
> \$7.5 - \$10.0 Million	2.00%
> \$10.0 Million	3.00%

TENURE DISCOUNT - HOURLY POSITIONS	
MINIMUM TENURE (IN MONTHS)	% DISCOUNT FROM MARKUP
6	0.00%
9	0.00%
12	1.00%
24	2.00%

III. Background Check Fees:

STANDARD INITIAL CHECKS	
TYPE OF BACKGROUND CHECK	FEE PER BACKGROUND CHECK
NATIONAL CRIMINAL BACKGROUND CHECK	\$ -
STATE & COUNTY CRIMINAL HISTORY	\$ 65.00
SEXUAL OFFENDER REGISTRY QUERY	
EMPLOYMENT VERIFICATION	
EDUCATIONAL BACKGROUND VERIFICATION	
SOCIAL SECURITY NUMBER VERIFICATION	
DEPARTMENT OF MOTOR VEHICLES CHECK	
TOTAL	\$ 65.00