

## Appendix D #5 Contractor Pricing

I. Contractor Pricing:

**Healthcare Resolution Services**

LOT 7 REGION 4 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$23.27	75.00%	\$40.72	60.00%	\$55.85	60.00%
Dietitians & Nutritionist	\$25.11	75.00%	\$43.94	60.00%	\$60.26	60.00%
Home Health Aides	\$11.43	75.00%	\$20.01	65.00%	\$28.30	65.00%
Medical and Clinical Laboratory Technicians	\$21.18	75.00%	\$37.07	60.00%	\$50.83	60.00%
Mental Health & Substance Abuse Social worker	\$22.99	75.00%	\$40.23	60.00%	\$55.17	60.00%
Occupational Therapist Assistants	\$17.63	75.00%	\$30.86	60.00%	\$42.32	60.00%
Occupational Therapists	\$28.16	75.00%	\$49.28	55.00%	\$65.47	55.00%
Pharmacist	\$58.17	75.00%	\$101.79	17.50%	\$102.52	45.00%
Physical Therapist Assistants	\$19.35	75.00%	\$33.87	60.00%	\$46.44	60.00%
Physical Therapists	\$31.48	75.00%	\$55.09	55.00%	\$73.20	55.00%
Speech-Language Pathologists	\$29.08	75.00%	\$50.89	55.00%	\$67.61	55.00%

LOT 7 REGION 7 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Audiologists	\$31.70	75.00%	\$55.48	55.00%	\$73.71	55.00%
Dietitians & Nutritionist	\$24.00	75.00%	\$42.00	60.00%	\$57.60	60.00%
Home Health Aides	\$11.04	75.00%	\$19.32	65.00%	\$27.32	65.00%
Medical and Clinical Laboratory Technicians	\$19.77	75.00%	\$34.59	60.00%	\$47.44	60.00%
Mental Health & Substance Abuse Social worker	\$19.46	75.00%	\$34.06	60.00%	\$46.71	60.00%
Occupational Therapist Assistants	\$17.55	75.00%	\$30.72	60.00%	\$42.13	60.00%
Occupational Therapists	\$29.83	75.00%	\$52.20	55.00%	\$69.34	55.00%
Pharmacist	\$55.57	75.00%	\$97.25	17.50%	\$97.94	45.00%
Physical Therapist Assistants	\$17.91	75.00%	\$31.34	60.00%	\$42.98	60.00%
Physical Therapists	\$32.50	75.00%	\$56.88	55.00%	\$75.57	55.00%
Speech-Language Pathologists	\$31.01	75.00%	\$54.26	55.00%	\$72.09	55.00%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	3.00%
> \$5.0 - \$7.5 Million	4.00%
> \$7.5 - \$10.0 Million	5.00%
> \$10.0 Million	6.00%

<b>TENURE DISCOUNT - HOURLY POSITIONS</b>	
<b>MINIMUM TENURE (IN MONTHS)</b>	<b>% DISCOUNT FROM MARKUP</b>
6	0.00%
9	0.00%
12	0.00%
24	1.00%

III. Background Check Fees:

<b>STANDARD INITIAL CHECKS</b>	
<b>TYPE OF BACKGROUND CHECK</b>	<b>FEE PER BACKGROUND CHECK</b>
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 16.00
STATE & COUNTY CRIMINAL HISTORY	\$ 25.00
SEXUAL OFFENDER REGISTRY QUERY	\$ 8.00
EMPLOYMENT VERIFICATION	\$ 9.00
EDUCATIONAL BACKGROUND VERIFICATION	\$ 9.00
SOCIAL SECURITY NUMBER VERIFICATION	\$ 5.00
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ 3.00
<b>TOTAL</b>	<b>\$ 75.00</b>