

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

Geneva Worldwide, Inc.

LOT 3 Primary

JOB TITLE	NORMAL COMPLETION RATE (7 days)	PRIORITY COMPLETION RATE (3 days)	OVERNIGHT COMPLETION RATE (next day)	IMMEDIATE COMPLETION RATE (same day)	COST PER DISK	COST PER JUMP DRIVE	COST PER ADDITIONAL PAGE
Transcription Services	\$2.02	\$2.17	\$2.53	\$5.55	\$5.05	\$2.02	\$0.15

LOT 6 REGION 1 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$83.95	20.00%	\$100.74	0.00%		0.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$46.28	20.00%	\$55.53	0.00%		0.00%
Translation - Consecutive Interpreters - Other languages	\$63.11	20.00%	\$75.73	0.00%		0.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$65.63	20.00%	\$78.76	0.00%		0.00%
Translation - Simultaneous Interpreters - Other languages	\$83.95	20.00%	\$100.74	0.00%		0.00%

LOT 6 REGION 2 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$63.11	20.00%	\$75.73	0.00%		0.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$35.33	20.00%	\$42.40	0.00%		0.00%
Translation - Consecutive Interpreters - Other languages	\$40.38	20.00%	\$48.46	0.00%		0.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$54.69	20.00%	\$65.63	0.00%		0.00%
Translation - Simultaneous Interpreters - Other languages	\$68.80	20.00%	\$82.56	0.00%		0.00%

LOT 6 REGION 3 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$83.95	20.00%	\$100.74	0.00%		0.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$46.28	20.00%	\$55.53	0.00%		0.00%
Translation - Consecutive Interpreters - Other languages	\$63.11	20.00%	\$75.73	0.00%		0.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$65.63	20.00%	\$78.76	0.00%		0.00%
Translation - Simultaneous Interpreters - Other languages	\$83.95	20.00%	\$100.74	0.00%		0.00%

LOT 6 REGION 4 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$105.16	20.00%	\$126.20	0.00%		0.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$50.48	20.00%	\$60.58	0.00%		0.00%
Translation - Consecutive Interpreters - Other languages	\$63.11	20.00%	\$75.73	0.00%		0.00%

Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$105.19	20.00%	\$126.23	0.00%		0.00%
Translation - Simultaneous Interpreters - Other languages	\$126.23	20.00%	\$151.48	0.00%		0.00%

LOT 6 REGION 5 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$69.00	20.00%	\$82.81	0.00%		0.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$40.38	20.00%	\$48.46	\$48.07		0.00%
Translation - Consecutive Interpreters - Other languages	\$58.90	20.00%	\$70.68	0.00%		0.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$63.11	20.00%	\$75.73	0.00%		0.00%
Translation - Simultaneous Interpreters - Other languages	\$83.95	20.00%	\$100.74	0.00%		0.00%

LOT 6 REGION 6 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$105.19	20.00%	\$126.23	0.00%		0.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$63.11	20.00%	\$75.73	0.00%		0.00%
Translation - Consecutive Interpreters - Other languages	\$84.11	20.00%	\$100.94	0.00%		0.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$105.19	20.00%	\$126.23	0.00%		0.00%
Translation - Simultaneous Interpreters - Other languages	\$126.23	20.00%	\$151.48	0.00%		0.00%

LOT 6 REGION 7 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Translation - American Sign Language	\$105.19	20.00%	\$126.23	0.00%		0.00%
Translation - Consecutive Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$54.69	20.00%	\$65.63	0.00%		0.00%
Translation - Consecutive Interpreters - Other languages	\$69.00	20.00%	\$82.81	0.00%		0.00%
Translation - Simultaneous Interpreters - Spanish, Chinese, Italian, Russian, French, and French Créole (all dialects)	\$105.19	20.00%	\$126.23	0.00%		0.00%
Translation - Simultaneous Interpreters - Other languages	\$126.23	20.00%	\$151.48	0.00%		0.00%

II. Contractor Additional Discounts:

PROMPT PAYMENT DISCOUNT	
DAYS FROM DELIVERY OR RECEIPT OF VOUCHER	% DISCOUNT FROM TOTAL INVOICE
15	0.00%
30	1.00%

III. Background Check Fees:N/A for lots 2, 3 and 6