

Appendix D #5 Contractor Pricing

I. Contractor Pricing:

Beatty's Services

LOT 1 REGION 5 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Bookkeeping, Accounting, and Auditing Clerks	\$12.24	48.09%	\$18.12			
Computer Operators	\$12.24	48.09%	\$18.12			
Computer Support Specialists	\$15.30	48.09%	\$22.66			
Data Entry and Word Processing	\$10.00	48.09%	\$14.81			
Dispatchers - Police, Fire, and Ambulance	\$13.26	48.09%	\$19.63			
Executive Secretaries and Administrative Assistants	\$11.68	48.09%	\$17.29			
Executive Secretaries and Administrative Assistants Bi-Lingual Spanish/English	\$12.75	48.09%	\$18.88			
File Clerks	\$10.00	48.09%	\$14.81			
Food Preparation Workers	\$10.00	48.09%	\$14.81			
Freight, Stock, and Material Movers, Hand	\$10.00	48.09%	\$14.81			
Legal Secretaries	\$13.26	48.09%	\$19.63			
Mail Clerks, Except Mail Machine Operators and Postal Service	\$10.00	48.09%	\$14.81			
Medical Secretaries	\$12.24	48.09%	\$18.12			
Personnel Recruiter	\$18.36	48.09%	\$27.19			
Public Relations Manager/Public Information Officer	\$21.42	48.09%	\$31.72			
Receptionists/Secretaries, Except Legal, Medical, and Executive	\$10.00	48.09%	\$14.81			
Stock Clerks, Stockroom, Warehouse, or Storage Yard	\$10.00	48.09%	\$14.81			
Switchboard Operators, Including Answering Service	\$10.00	48.09%	\$14.81			

LOT 1 REGION 7 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Bookkeeping, Accounting, and Auditing Clerks	\$12.24	48.09%	\$18.12			
Computer Operators	\$12.24	48.09%	\$18.12			
Computer Support Specialists	\$15.30	48.09%	\$22.66			
Data Entry and Word Processing	\$9.70	48.09%	\$14.36			
Dispatchers - Police, Fire, and Ambulance	\$13.26	48.09%	\$19.63			
Executive Secretaries and Administrative Assistants	\$11.68	48.09%	\$17.29			
Executive Secretaries and Administrative Assistants Bi-Lingual Spanish/English	\$12.75	48.09%	\$18.88			
File Clerks	\$9.70	48.09%	\$14.36			
Food Preparation Workers	\$9.70	48.09%	\$14.36			
Freight, Stock, and Material Movers, Hand	\$9.70	48.09%	\$14.36			
Legal Secretaries	\$13.26	48.09%	\$19.63			
Mail Clerks, Except Mail Machine Operators and Postal Service	\$9.70	48.09%	\$14.36			
Medical Secretaries	\$12.24	48.09%	\$18.12			
Personnel Recruiter	\$18.36	48.09%	\$27.19			
Public Relations Manager/Public Information Officer	\$21.42	48.09%	\$31.72			
Receptionists/Secretaries, Except Legal, Medical, and Executive	\$9.70	48.09%	\$14.36			
Stock Clerks, Stockroom, Warehouse, or Storage Yard	\$9.70	48.09%	\$14.36			
Switchboard Operators, Including Answering Service	\$9.70	48.09%	\$14.36			

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	1.00%
> \$5.0 - \$7.5 Million	1.00%
> \$7.5 - \$10.0 Million	1.00%
> \$10.0 Million	1.00%

PROMPT PAYMENT DISCOUNT	
DAYS FROM DELIVERY OR RECEIPT OF VOUCHER	% DISCOUNT FROM TOTAL INVOICE
15	1.00%
30	0.00%

III. Background Check Fees:

STANDARD INITIAL CHECKS	
TYPE OF BACKGROUND CHECK	FEE PER BACKGROUND CHECK
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 10.70
STATE & COUNTY CRIMINAL HISTORY	\$ 16.00
SEXUAL OFFENDER REGISTRY QUERY	\$ 13.60
EMPLOYMENT VERIFICATION	\$ -
EDUCATIONAL BACKGROUND VERIFICATION	\$ 16.00
SOCIAL SECURITY NUMBER VERIFICATION	\$ 7.90
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ -
TOTAL	\$ 64.20