Bid Opening Results For:

IFB NUMBER	22426
BID OPENING	10/13/2011
GROUP NUMBER	01800
PURCHASING OFFICER	Joseph Hodder
TELEPHONE	(518) 474-3668

DESCRIPTION

Emergency Standby Road Salt
(Rock and Solar)
(All State Agencies and Political Subdivisions)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
American Rock Salt Co., LLC

PLEASE BE ADVISED THAT A CONTRACTOR ON NYS OGS ROAD SALT CONTRACT AWARD NO. 22287 FOR A SPECIFIC COUNTY OR COUNTIES WILL NOT BE AWARDED A CONTRACT FOR THE SAME COUNTY OR COUNTIES ON THIS INVITATION FOR BIDS.

SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
1.	Albany	1	$ 78.80 /Ton	Hampton Crnrs/Troy, NY
2.	Allegany	2	$ No Bid /Ton	
3.	Broome	3	$ 75.81 /Ton	Hampton Crnrs/Troy, NY
4.	Cattaraugus	4	$ No Bid /Ton	
5.	Chautauqua	5	$ No Bid /Ton	
6.	Chenango	6	$ 80.55 /Ton	Hampton Crnrs/Troy, NY
7.	Clinton	7	$ 94.34 /Ton	
8.	Columbia	8	$ 82.17 /Ton	Hampton Crnrs/Troy, NY
9.	Delaware	9	$ 88.04 /Ton	Hampton Crnrs/Troy, NY
10.	Erie	10	$ No Bid /Ton	
11.	Essex	11	$ No Bid /Ton	
12.	Franklin	12	$ 90.33 /Ton	Hampton Crnrs/Troy/Norwood, NY
13.	Greene	13	$ 82.62 /Ton	Hampton Crnrs/Troy, NY
14.	Hamilton	14	$ 99.16 /Ton	Hampton Crnrs/Troy, NY
15.	Herkimer	15	$ 81.56 /Ton	Hampton Crnrs/Troy, NY
16.	Jefferson	16	$ No Bid /Ton	
17.	Lewis	17	$ No Bid /Ton	
18.	Madison	18	$ 82.28 /Ton	Hampton Crnrs/Troy, NY

(continued)

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SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
19.	Monroe	19	$ No Bid /Ton	
20.	Niagara	20	$ No Bid /Ton	
21.	Oneida	21	$ 79.98 /Ton	Hampton Crnrs/Troy, NY
22.	Onondaga	22	$ 76.23 /Ton	Hampton Crnrs/Troy, NY
23.	Ontario	23	$ No Bid /Ton	
24.	Oswego	24	$ No Bid /Ton	
25.	Otsego	25	$ 83.81 /Ton	Hampton Crnrs/Troy, NY
26.	Rensselaer	26	$ 79.55 /Ton	Hampton Crnrs/Troy, NY
27.	St. Lawrence	27	$ 88.12 /Ton	Hampton Crnrs/Troy/Norwood, NY
28.	Saratoga	28	$ 83.02 /Ton	Hampton Crnrs/Troy, NY
29.	Schenectady	29	$ 80.32 /Ton	Hampton Crnrs/Troy, NY
30.	Schoharie	30	$ 88.89 /Ton	Hampton Crnrs/Troy, NY
31.	Steuben	31	$ No Bid /Ton	
32.	Sullivan	32	$ 90.02 /Ton	Hampton Crnrs/Troy, NY
33.	Ulster	33	$ 93.29 /Ton	Hampton Crnrs/Troy, NY
34.	Warren	34	$ No Bid /Ton	
35.	Washington	35	$ 88.23 /Ton	Hampton Crnrs/Troy, NY
36.	Wayne	36	$ 76.56 /Ton	Hampton Crnrs/Troy, NY

(continued)

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SALT (Mineral Crushed Rock)

Item No.	Counties	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
37.	Cayuga & Seneca	37	$ 72.97 /Ton	Hampton Crnrs/Troy
38.	Chemung & Tioga	38	$ 75.00 /Ton	Hampton Crnrs/Troy
39.	Cortland & Tompkins	39	$ 72.98 /Ton	Hampton Crnrs/Troy
40.	Fulton & Montgomery	40	$ 86.39 /Ton	Hampton Crnrs/Troy
41.	Genesee & Orleans	41	$ No Bid /Ton	
42.	Schuyler & Yates	42	$ 72.98 /Ton	Hampton Crnrs/Troy
43.	Wyoming & Livingston	43	$ No Bid /Ton	

BIDS FOR ROCK AND SOLAR SALT WILL BE ALLOWED **ONLY FOR ITEMS 44-51 AS** FOLLOW:

Item No.	County or Counties	OGS Item No.	Rock Salt Price/Unit	Solar Salt Price/Unit	Stockpile Locations
44.	Bronx, Kings, New York, Queens, & Richmond	44	$ 94.97 /Ton	$ No Bid /Ton	Hampton Crnrs/Troy
45.	Dutchess	45	$ 90.74 /Ton	$ No Bid /Ton	Hampton Crnrs/Troy
46.	Nassau	46	$ 88.00 /Ton	$ No Bid /Ton	Hampton Crnrs/Troy
47.	Orange	47	$ 90.26 /Ton	$ No Bid /Ton	Hampton Crnrs/Troy
48.	Putnam	48	$ 97.32 /Ton	$ No Bid /Ton	Hampton Crnrs/Troy
49.	Rockland	49	$ 94.90 /Ton	$ No Bid /Ton	Hampton Crnrs/Troy
50.	Suffolk	50	$ 97.00 /Ton	$ No Bid /Ton	Hampton Crnrs/Troy
51.	Westchester	51	$ 89.00 /Ton	$ No Bid /Ton	Hampton Crnrs/Troy
	Name of Refinery:	Hampton Corners, NY			
	Location of Mine:	Hampton Corners, NY			

(continued)

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Bidder
Atlantic Salt, Inc.

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SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
1.	Albany	1	$ No Bid /Ton	
2.	Allegany	2	$ No Bid /Ton	
3.	Broome	3	$ No Bid /Ton	
4.	Cattaraugus	4	$ No Bid /Ton	
5.	Chautauqua	5	$ No Bid /Ton	
6.	Chenango	6	$ No Bid /Ton	
7.	Clinton	7	$ No Bid /Ton	
8.	Columbia	8	$ No Bid /Ton	
9.	Delaware	9	$ No Bid /Ton	
10.	Erie	10	$ No Bid /Ton	
11.	Essex	11	$ No Bid /Ton	
12.	Franklin	12	$ No Bid /Ton	
13.	Greene	13	$ No Bid /Ton	
14.	Hamilton	14	$ No Bid /Ton	
15.	Herkimer	15	$ No Bid /Ton	
16.	Jefferson	16	$ No Bid /Ton	
17.	Lewis	17	$ No Bid /Ton	
18.	Madison	18	$ No Bid /Ton	

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SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
19.	Monroe	19	$No Bid /Ton	
20.	Niagara	20	$No Bid /Ton	
21.	Oneida	21	$No Bid /Ton	
22.	Onondaga	22	$No Bid /Ton	
23.	Ontario	23	$No Bid /Ton	
24.	Oswego	24	$No Bid /Ton	
25.	Otsego	25	$No Bid /Ton	
26.	Rensselaer	26	$No Bid /Ton	
27.	St. Lawrence	27	$No Bid /Ton	
28.	Saratoga	28	$No Bid /Ton	
29.	Schenectady	29	$No Bid /Ton	
30.	Schoharie	30	$No Bid /Ton	
31.	Steuben	31	$No Bid /Ton	
32.	Sullivan	32	$No Bid /Ton	
33.	Ulster	33	$No Bid /Ton	
34.	Warren	34	$No Bid /Ton	
35.	Washington	35	$No Bid /Ton	
36.	Wayne	36	$No Bid /Ton	

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SALT (Mineral Crushed Rock)

Item No.	Counties	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
37.	Cayuga & Seneca	37	$ No Bid /Ton	
38.	Chemung & Tioga	38	$ No Bid /Ton	
39.	Cortland & Tompkins	39	$ No Bid /Ton	
40.	Fulton & Montgomery	40	$ No Bid /Ton	
41.	Genesee & Orleans	41	$ No Bid /Ton	
42.	Schuyler & Yates	42	$ No Bid /Ton	
43.	Wyoming & Livingston	43	$ No Bid /Ton	

BIDS FOR ROCK AND SOLAR SALT WILL BE ALLOWED **ONLY FOR ITEMS 44-51 AS** FOLLOW:

Item No.	County or Counties	OGS Item No.	Rock Salt Price/Unit	Solar Salt Price/Unit	Stockpile Locations
44.	Bronx, Kings, New York, Queens, & Richmond	44	$ No Bid /Ton	$ No Bid /Ton	
45.	Dutchess	45	$ 141.00 /Ton	$ 141.00 /Ton	Marsh St, Newark, NJ Richmond Terr, SI, NY
46.	Nassau	46	$ No Bid /Ton	$ No Bid /Ton	
47.	Orange	47	$ 135.00 /Ton	$ 135.00 /Ton	Marsh St, Newark, NJ Richmond Terr, SI, NY
48.	Putnam	48	$ 135.00 /Ton	$ 135.00 /Ton	Marsh St, Newark, NJ Richmond Terr, SI, NY
49.	Rockland	49	$ No Bid /Ton	$ No Bid /Ton	
50.	Suffolk	50	$ No Bid /Ton	$ No Bid /Ton	
51.	Westchester	51	$ No Bid /Ton	$ No Bid /Ton	
	Name of Refinery:		Compania Minera Cordillera Chile SCM		Exportadora De Sal S.A. De C.V.
	Location of Mine:		Chile		Mexico

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Bidder

Cargill, Incorporated
Deicing Technology

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SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit		Stockpile Locations
1.	Albany	1	$115.80	/Ton	Albany, NY
2.	Allegany	2	$97.25	/Ton	Lansing, NY
3.	Broome	3	$NB	/Ton	
4.	Cattaraugus	4	$99.48	/Ton	Lansing, NY
5.	Chautauqua	5	$99.62	/Ton	Lansing, NY
6.	Chenango	6	$NB	/Ton	
7.	Clinton	7	$99.34	/Ton	Burlington, ~~NY~~ VT (MSP)
8.	Columbia	8	$118.17	/Ton	Hudson, NY
9.	Delaware	9	$NB	/Ton	
10.	Erie	10	$98.33	/Ton	Lansing, NY
11.	Essex	11	$109.50	/Ton	Albany, NY
12.	Franklin	12	$100.33	/Ton	Lansing, NY
13.	Greene	13	$118.62	/Ton	Lansing, NY
14.	Hamilton	14	$NB	/Ton	
15.	Herkimer	15	$NB	/Ton	
16.	Jefferson	16	$96.56	/Ton	Lansing, NY
17.	Lewis	17	$97.47	/Ton	Lansing, NY
18.	Madison	18	$NB	/Ton	

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SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
19.	Monroe	19	$97.01 /Ton	Lansing, NY
20.	Niagara	20	$99.87 /Ton	Lansing, NY
21.	Oneida	21	$NB /Ton	
22.	Onondaga	22	$NB /Ton	
23.	Ontario	23	$96.37 /Ton	Lansing, NY
24.	Oswego	24	$96.97 /Ton	Lansing, NY
25.	Otsego	25	$NB /Ton	
26.	Rensselaer	26	$116.55 /Ton	Albany, NY
27.	St. Lawrence	27	$NB /Ton	
28.	Saratoga	28	$NB /Ton	
29.	Schenectady	29	$NB /Ton	
30.	Schoharie	30	$NB /Ton	
31.	Steuben	31	$95.99 /Ton	Lansing, NY
32.	Sullivan	32	$NB /Ton	
33.	Ulster	33	$120.29 /Ton	MT Marion ,NY
34.	Warren	34	$99.87 /Ton	Albany, NY
35.	Washington	35	$120.23 /Ton	Albany, NY
36.	Wayne	36	$NB /Ton	

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SALT (Mineral Crushed Rock)

Item No.	Counties	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
37.	Cayuga & Seneca	37	$ NB /Ton	
38.	Chemung & Tioga	38	$NB /Ton	
39.	Cortland & Tompkins	39	$NB /Ton	
40.	Fulton & Montgomery	40	$NB /Ton	
41.	Genesee & Orleans	41	$ 98.86 /Ton	Lansing, NY
42.	Schuyler & Yates	42	$NB /Ton	
43.	Wyoming & Livingston	43	$98.24 /Ton	Lansing, NY

BIDS FOR ROCK AND SOLAR SALT WILL BE ALLOWED **ONLY FOR ITEMS 44-51 AS** FOLLOW:

Item No.	County or Counties	OGS Item No.	Rock Salt Price/Unit	Solar Salt Price/Unit	Stockpile Locations
44.	Bronx, Kings, New York, Queens, & Richmond	44	$150.00 /Ton	$No Bid /Ton	Port Newark, NJ
45.	Dutchess	45	$ NB /Ton	$No Bid /Ton	
46.	Nassau	46	$150.00 /Ton	$No Bid /Ton	PT Newark, NJ
47.	Orange	47	$NB /Ton	$ No Bid /Ton	
48.	Putnam	48	$122.32 /Ton	$ No Bid /Ton	Dover Plains, NY
49.	Rockland	49	$150.00 /Ton	$ No Bid /Ton	PT Newark, NJ
50.	Suffolk	50	$150.00 /Ton	$ No bid /Ton	PT Newark, NJ
51.	Westchester	51	$150.00 /Ton	$ No Bid /Ton	Bloomingburg, NY
	Name of Refinery:	Cargill Salt Mine and Potash Corp. New Brunswick Division			
	Location of Mine:	Lansing, NY - Cleveland, OH and Penobsquis, NB Canada			

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Bidder
INTERNATIONAL SALT COMPANY, LLC

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SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
1.	Albany	1	$ No Bid /Ton	
2.	Allegany	2	$ No Bid /Ton	
3.	Broome	3	$ No Bid /Ton	
4.	Cattaraugus	4	$ No Bid /Ton	
5.	Chautauqua	5	$ No Bid /Ton	
6.	Chenango	6	$ No Bid /Ton	
7.	Clinton	7	$ No Bid /Ton	
8.	Columbia	8	$ No Bid /Ton	
9.	Delaware	9	$ No Bid /Ton	
10.	Erie	10	$ No Bid /Ton	
11.	Essex	11	$ No Bid /Ton	
12.	Franklin	12	$ No Bid /Ton	
13.	Greene	13	$ No Bid /Ton	
14.	Hamilton	14	$ No Bid /Ton	
15.	Herkimer	15	$ No Bid /Ton	
16.	Jefferson	16	$ No Bid /Ton	
17.	Lewis	17	$ No Bid /Ton	
18.	Madison	18	$ No Bid /Ton	

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21.	Oneida	21	$ No Bid /Ton	
22.	Onondaga	22	$ No Bid /Ton	
23.	Ontario	23	$ No Bid /Ton	
24.	Oswego	24	$ No Bid /Ton	
25.	Otsego	25	$ No Bid /Ton	
26.	Rensselaer	26	$ No Bid /Ton	
27.	St. Lawrence	27	$ No Bid /Ton	
28.	Saratoga	28	$ 90.35 /Ton	Albany, NY
29.	Schenectady	29	$ 88.59 /Ton	Albany, NY
30.	Schoharie	30	$ No Bid /Ton	
31.	Steuben	31	$ No Bid /Ton	
32.	Sullivan	32	$ No Bid /Ton	
33.	Ulster	33	$ No Bid /Ton	
34.	Warren	34	$ 96.21 /Ton	Albany, NY
35.	Washington	35	$ No Bid /Ton	
36.	Wayne	36	$ No Bid /Ton	

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39.	Cortland & Tompkins	39	$ No Bid /Ton	
40.	Fulton & Montgomery	40	$ No Bid /Ton	
41.	Genesee & Orleans	41	$ No Bid /Ton	
42.	Schuyler & Yates	42	$ No Bid /Ton	
43.	Wyoming & Livingston	43	$ NO Bid /Ton	

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Item No.	County or Counties	OGS Item No.	Rock Salt Price/Unit	Solar Salt Price/Unit	Stockpile Locations
44.	Bronx, Kings, New York, Queens, & Richmond	44	$97.11 /Ton	$ No Bid /Ton	Port Newark,NJ/Brooklyn,NY
45.	Dutchess	45	$97.49 /Ton	$ No Bid /Ton	Albany, NY
46.	Nassau	46	$99.19 /Ton	$ No Bid /Ton	Brooklyn, NY
47.	Orange	47	$99.50 /Ton	$ No Bid /Ton	Albany, NY
48.	Putnam	48	$No Bid /Ton	$ No Bid /Ton	
49.	Rockland	49	$96.61 /Ton	$ No Bid /Ton	Port Newark, NJ
50.	Suffolk	50	$99.93 /Ton	$ No Bid /Ton	Brooklyn, NY
51.	Westchester	51	$99.41 /Ton	$ No Bid /Ton	Port Newark, NJ
	Name of Refinery:		Sociedad Punta de Lobos		
	Location of Mine:		Port of Patillos, Chile		

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Bidder
NORTH AMERICAN SALT COMPANY
A COMPASS MINERALS COMPANY
9900 WEST 109TH STREET
OVERLAND PARK, KS 66210
TEL 800-323-1841

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SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
1.	Albany	1	$ NO BID /Ton	
2.	Allegany	2	$ 78.95 /Ton	BUFFALO,NY
3.	Broome	3	$ 89.07 /Ton	OSWEGO,NY
4.	Cattaraugus	4	$ 75.43 /Ton	BUFFALO,NY
5.	Chautauqua	5	$ 75.26 /Ton	BUFFALO,NY
6.	Chenango	6	$ 89.07 /Ton	BUFFALO,NY
7.	Clinton	7	$ 84.98 /Ton	PORT de STE-CATHERINE, PQ
8.	Columbia	8	$ NO BID /Ton	
9.	Delaware	9	$ NO BID /Ton	
10.	Erie	10	$ 70.77 /Ton	BUFFALO,NY
11.	Essex	11	$ 93.11 /Ton	OSWEGO,NY
12.	Franklin	12	$ 87.81 /Ton	OGDENSBURG,NY
13.	Greene	13	$ NO BID /Ton	
14.	Hamilton	14	$ 89.41 /Ton	OSWEGO,NY
15.	Herkimer	15	$ 89.41 /Ton	OSWEGO,NY
16.	Jefferson	16	$ 82.35 /Ton	OSWEGO,NY
17.	Lewis	17	$ 87.07 /Ton	OGDENSBURG,NY
18.	Madison	18	$ 85.04 /Ton	OSWEGO,NY

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Bidder NORTH AMERICAN SALT COMPANY
A COMPASS MINERALS COMPANY
9900 WEST 109TH STREET
OVERLAND PARK, KS 66210
~~TEL. 800-626-1041~~

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SALT (Mineral Crushed Rock)

Item No.	County	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
19.	Monroe	19	$ 78.18 /Ton	BUFFALO, NY
20.	Niagara	20	$ 72.47 /Ton	BUFFALO, NY
21.	Oneida	21	$ 87.06 /Ton	OSWEGO, NY
22.	Onondaga	22	$ 81.35 /Ton	OSWEGO, NY
23.	Ontario	23	$ 80.88 /Ton	BUFFALO, NY
24.	Oswego	24	$ 81.01 /Ton	OSWEGO, NY
25.	Otsego	25	$ 89.07 /Ton	OSWEGO, NY
26.	Rensselaer	26	$ NO BID /Ton	
27.	St. Lawrence	27	$ 75.07 /Ton	OGDENSBURG, NY
28.	Saratoga	28	$ NO BID /Ton	
29.	Schenectady	29	$ NO BID /Ton	
30.	Schoharie	30	$ NO BID /Ton	
31.	Steuben	31	$ 82.99 /Ton	BUFFALO, NY
32.	Sullivan	32	$ NO BID /Ton	
33.	Ulster	33	$ NO BID /Ton	
34.	Warren	34	$ 91.76 /Ton	OSWEGO, NY
35.	Washington	35	$ NO BID /Ton	
36.	Wayne	36	$ 82.35 /Ton	OSWEGO, NY

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder NORTH AMERICAN SALT COMPANY
A COMPASS MINERALS COMPANY
9900 WEST 109TH STREET
OVERLAND PARK, KS 66210
TEL 800-323-1641

PLEASE BE ADVISED THAT A CONTRACTOR ON NYS OGS ROAD SALT CONTRACT AWARD NO. 22287 FOR A SPECIFIC COUNTY OR COUNTIES WILL NOT BE AWARDED A CONTRACT FOR THE SAME COUNTY OR COUNTIES ON THIS INVITATION FOR BIDS.

SALT (Mineral Crushed Rock)

Item No.	Counties	OGS Item No.	Rock Salt Price/Unit	Stockpile Locations
37.	Cayuga & Seneca	37	$ 82.36 /Ton	OSWEGO, NY
38.	Chemung & Tioga	38	$ 88.21 /Ton	BUFFALO, NY
39.	Cortland & Tompkins	39	$ 84.71 /Ton	OSWEGO, NY
40.	Fulton & Montgomery	40	$ NO BID /Ton	
41.	Genesee & Orleans	41	$ 75.59 /Ton	BUFFALO, NY
42.	Schuyler & Yates	42	$ 85.03 /Ton	BUFFALO, NY
43.	Wyoming & Livingston	43	$ 75.28 /Ton	BUFFALO, NY

BIDS FOR ROCK AND SOLAR SALT WILL BE ALLOWED **ONLY FOR ITEMS 44-51** AS FOLLOW:

Item No.	County or Counties	OGS Item No.	Rock Salt Price/Unit	Solar Salt Price/Unit	Stockpile Locations
44.	Bronx, Kings, New York, Queens, & Richmond	44	$ NO BID /Ton	$ NO BID /Ton	
45.	Dutchess	45	$ NO BID /Ton	$ NO BID /Ton	
46.	Nassau	46	$ NO BID /Ton	$ NO BID /Ton	
47.	Orange	47	$ NO BID /Ton	$ NO BID /Ton	
48.	Putnam	48	$ NO BID /Ton	$ NO BID /Ton	
49.	Rockland	49	$ NO BID /Ton	$ NO BID /Ton	
50.	Suffolk	50	$ NO BID /Ton	$ NO BID /Ton	
51.	Westchester	51	$ NO BID /Ton	$ NO BID /Ton	
	Name of Refinery:	NORTH AMERICAN SALT CO., A COMPASS MINERALS CO.			
	Location of Mine:	GODERICH, ONTARIO			

(continued)