

| Invitation For Bids # 23128 Commercial and Residential Kitchen and Laundry Equipment |                       |                  |  |   |
|--|-----------------------|------------------|--|---|
| Response to Bidder Questions   |                       |                  |  |   |
| #  | IFB Document Name     | Document Section | Comment/Question/Bid Deviation   | Response  |
| 1  | Attachment 1- Pricing | Spreadsheet      | Do all of the SKU's from a catalog/price list need to be listed individually in tabs 1 - 10?   | Yes; pursuant to Attachment 1 – Pricing, Instructions & Fields tab, 1-10 Tabs: "5. Bidder must provide all required information for each Product offered for each Manufacturer" (Row 33). Furthermore, "SKU/Part Number" is a "Required" field and Bidder must "[e]nter number/letter assigned by a manufacturer to identify a specific Product." (Row 39). Additionally, pursuant to IFB Section 1.2 – Scope, "For each Product Category bid, a Bidder shall bid a manufacturer's entire Product Line."  |
| 2  | Attachment 1- Pricing | Spreadsheet      | Are we able to bid other categories, i.e. stainless tables, serving lines. Just a couple of examples.  | No, pursuant to IFB Section 3 – Specifications, "Bidders shall only offer Products within the scope of the Product Categories, listed in section 1.2 - Scope, as part of their Bids. Any products outside the scope of the Product Categories listed in section 1.2 - Scope shall be rejected." Also, pursuant to IFB Section 1.2- Scope, "Products to be provided under this IFB must fall within four (4) Product Categories."  |
| 3  | IFB Main Document     | 1.2 Scope        | Is delivery and/or installation to be included in the discount off list calculation? In other words, the price always includes delivery and/or installation? | <p>Delivery:</p> <p>Yes; pursuant to section 4.15 – Discount Rate, "Pricing shall be net pricing as specified in Appendix B, Pricing, and shall include delivery, as explained in Section 1.2 – Scope."</p> <p>With respect to delivery, Section 1.2- Scope provides as follows:<br/>                     "Delivery must be included in all offers under this IFB and such delivery must also include (if applicable):</p> <ol style="list-style-type: none"> <li>1. Uncrating and/or placing Products at designated location;</li> <li>2. Removing and disposing of all packaging materials;</li> <li>3. Connecting Products to Authorized User-provided utilities. The Authorized User shall be responsible for providing all necessary utilities for operations, such as electrical, water, gas, and drains within reasonable proximity of designated Product placement area.</li> <li>4. Installing/attaching related accessories to the Products."</li> </ol> <p>Installation:</p> <p>Yes; pursuant to IFB Section 1.2- Scope, "Installation and/or maintenance that does not require Public Work compliance is included in the scope of this solicitation at no additional charge."</p> |