

Question Number From First Inquiry Period	First Inquiry (Original Question)	OGS Response to First Inquiry	Bid Document/Section Reference	Second Inquiry	OGS Response
45	<p>(17(f) - Best pricing Offer) Please delete this section (f) in its entirety. Contractor will be offering competitive pricing herein, however is unable to provide any price guarantee or maintenance assurance regarding net prices or any discounts relative to its other customers considering the customer base includes tens of thousands of customers. This particular requirement does not appear even in Contractor's federal government contracts.</p>	<p>OGS declines to make the requested change.</p>	<p>Appendix B 17(f) - Best pricing Offer</p>	<p>We have a commercially practical process that limits our ability to run the necessary reports on a quarterly basis in order to provide the reductions in price as called for by this clause. Can OGS agree to have the Contractor report any price reductions on quarterly basis?</p>	<p>OGS declines to change the language of Section 17(f) best pricing. Note: there is no reporting requirement.</p>
8	<p>Because of the custom nature of <vendor> NMR products, <vendor> does not have invoices for every NMR product it can offer as part of the bid submission. Nor does <vendor> have any applicable government contracts. How shall we proceed to fulfill the requirements of the bid under these circumstances? NMR spectrometers are not a commodity. Almost every NMR spectrometer we sell is unique.</p>	<p>Not addressed specifically in 1st Response</p>	<p>Solicitation Section 4.2 Reasonableness of Price</p>		<p>Bidder offering may contain "Made to Order Products", which have a set price list, but the solicitation is not intended for "Custom" or one of a kind Products. Please see the addition of these terms in Section 1.8, Glossary. See also added language in Section 1.1, Lot Overview/Detailed Scope. A redline version of the Solicitation dated 6/5/2015 has been posted to our website. Government Entity contracts or sales are a requirement of Bid submission. Per Section 4.2, any Product offered must have supporting documentation. Products without acceptable documentation defined in this Section should not be offered.</p>

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33	<p>The superconducting magnets that are a part of <vendor>'s bid response must be transported using special equipment. Since the type of equipment needed varies from site to site and costs of such equipment vary widely (\$25,000 - \$50,000), it is not possible to predict the site-specific equipment requirements. If <vendor> includes the highest possible rigging cost to all prices submitted, the State of New York may end up paying for delivery equipment beyond what's needed. This is not advantageous for the State of New York. We propose including the cost of standard delivery (palette jack) in the prices and to leave as a contract option additional equipment needed to address more challenging delivery requirement. This would make far more sense for the State of New York.</p>	<p>Not specifically addressed in the 1st response</p>	<p>Solicitation Section 6.8 and Section 6.1Solicitation 9.1A</p>		<p>OGS declines to amend the terms of Section 6.8, Shipping Charges, or Section 6.8.1, Special Handling. Special handling information and/or costs are not required at the time of Bid submission. This information is to be provided to Authorized User prior to delivery, and must be agreed to in writing.</p>

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Bid Opening	Since the response to inquiry #1 was late, will the bid opening be extended to permit additional time to complete the updated requirements?				OGS will not be extending the Bid Opening date.