

New York State Fair
Statement of Budgeted Revenues and Expenses
For the Year April 1, 2012 - March 31, 2013

	<u>Actual 3/31/13</u>	<u>Budgeted 2012-2013</u>	<u>Change</u>
Operating Revenue:			
Fair Time:			
Concessions S-1	4,394,916	4,402,600	(7,684)
Box Office S-2	1,838,527	2,925,000	(1,086,473)
Gate and Admissions S-2	4,778,668	4,987,500	(208,832)
Entry/Horse Show S-2	337,499	322,850	14,649
Sponsorships	1,526,155	1,450,000	76,155
Miscellaneous	85,463	65,000	20,463
Total Fair Time Revenue	12,961,228	14,152,950	(1,191,722)
Non-Fair Time:			
Concessions S-3	2,447,716	2,499,100	(51,384)
Stable Rentals	19,273	40,000	(20,727)
Harvest Fest	25,437	60,000	(34,563)
Miscellaneous	24,074	136,000	(111,926)
Total Non-Fair Revenue	2,516,500	2,735,100	(218,600)
Total Operating Revenue	15,477,728	16,888,050	(1,410,322)
Operating Expenses:			
Salaries - Permanent S-4	2,501,309	2,377,981	(123,328)
Salaries - Temporary S-4	2,432,260	2,701,439	269,179
Employee Fringe Benefits S-4	1,001,265	1,269,855	268,590
Supplies and Materials S-5	1,327,043	1,601,695	274,652
Travel S-6	263,454	333,500	70,046
Contractual Services S-6	4,275,629	3,965,361	(310,268)
Fair Time Entertainment S-7	3,886,854	4,271,100	384,246
Equipment	29,674	30,000	326
Expenditures Paid out of 11-12	108,241	0	(108,241)
Accounts Payables - Estimated	275,000	0	(275,000)
Total Operating Expenses	16,100,729	16,550,931	450,202
Net Operating Surplus/(Deficit)	(623,001)	337,119	960,120