

**NEW YORK STATE FAIR**  
**Statement of Revenue and Expenses**  
**For the period of April 1, 2011 to March 31, 2012**

**Operating Revenue:**

Concessions	\$ 4,344,525
Grandstand Events (9)	\$ 2,924,003
Gates and Admissions	\$ 4,848,922
Entry & Horse Show	\$ 333,596
Sponsorships	\$ 1,365,487
Miscellaneous	\$ 139,167

**Total Fair Time Revenue** \$ 13,955,700

Concessions	\$ 2,618,970
Stable Rentals	\$ 27,366
Harvest Fest	\$ 45,934
Miscellaneous	\$ 192,849

**Total Non-Fair Time Revenue** \$ 2,885,119

**Total Operating Revenue** \$ 16,840,819

STIP Interest \$ 7,169

**Grand Total Revenue** \$ 16,847,988

**Operating Expenses:**

Salaries - Permanent	\$ 2,372,307
Salaries - Temporary	\$ 1,982,240
Employee Fringe Benefits	\$ 1,093,694
Supplies and Materials	\$ 958,658
Travel	\$ 332,877
Contractual Services	\$ 3,291,018
Advertising	\$ 587,230
Fair Time Entertainment	\$ 4,049,623
Utilities	\$ 737,869
Accounts Payable/Other	\$ 522,837

**Total Operating Expenses** \$ 15,928,353

**Net Operating Surplus/(Deficit)** \$ 912,466