## Bid Opening Results For:

**BID NUMBER** 

23179

**BID OPENING** 

9/5/2019 11:00:00 AM

**GROUP NUMBER** 

01800

**CONTACT PERSON** 

Bailey Baleno

**TELEPHONE** 

(518) 473-1614

### **DESCRIPTION**

Treated Road Salt Type 1 (Statewide)

Pursuant to State Finance Law § 139-j and § 139-k, the following individuals have been added as designated contacts for the above referenced solicitation.

MWBE
Lori Broadhead
Ashley Pallone
Alice Roberson
Tryphina Ramsey

MWBE@ogs.ny.gov

Insurance
Robert Hall, robert.hall@ogs.ny.gov
Peggy Beattie, peggy.beattie@ogs.ny.gov
Leighann Brown, leighann.brown@ogs.ny.gov

SDVOB
Anthony Tomaselli
Daniel Daley
veteransdevelopment@ogs.ny.gov



### Invitation for Bids

BID OPENING DATE: September 5, 2019		TITLE: Group 01800 –Treated Road Salt Type 1					
TIME: 11:00 A.M. EST							
INVITATION FOR BIDS NUMBER: 23179		Classifi	Classification Codes: 12				
CONTRACT PERIOD:	Upon Full Ex	ecution to	August 31, 2020				
DESIGNATED CONTACTS: In accordance with the Procurement Lobbying Law [State Finance Law § 139-j(2)(a)], the following individuals are the Designated Contacts for this Solicitation. All questions relating to this Solicitation must be addressed to the Designated Contacts.							
Email Address: Bailey.Baleno@ogs.ny.gov							
Bailey Baleno Contract Management Specialist Telephone No. (518) 473-1614 E-mail address: Bailey.Baleno@ogs.ny.gov		Jose DeAndres Team Leader Telephone No. (518) 474-3024 E-mail address: Jose DeAndres@ogs.ny.gov					
Bidder's Federal Tax Identification Num (Do Not Use Social Security Number) 16-1516458		nber:	Der: NYS Vendor Identification Number: (See New York State Vendor File Registration Clause) 1000008297				
Legal Business Name of Company Bidding:							
D/B/A – Doing Business As (if applicable):  American Rock Salt Co., LLC							
Street	C	ity		State	County	Zip Code	
5520 Route 63			Mt. Morris		Livingston	14510	
E-mail Address:	Company Web Site:						
jamie.mcclain@americanrocksalt.com www.americanrocksalt.com							
If any limble place on "." in the appropriate boules to the state of t							
If applicable, place an "x" in the appropriate box(es) (check all that apply)  □ NYS Small Business □ Service Disabled Veteran □ NYS Minority Owned □ NYS Women Owned □ Business □ Business □ Business □ Business □ Business							
If you are not bidding, place an "x" in the box and return this page only.  WE ARE NOT BIDDING AT THIS TIME BECAUSE:							
FOR PROCUREMENT SERVICES USE ONLY							
LITERATURE USB FLASH DRIVE # of Binders/Packages: Documented by:							



## Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/procurement | customer.services@ogs.ny.gov | 518-474-6717

#### **Invitation for Bids**

BID OPENING	TITLE: Group 01800 –Treated Road Salt Type 1					
DATE: September 5, 2019			•		• •	
TIME: 11:00 A.M. EST		1				5-0
INVITATION FOR BIDS NUMBER:		Classifica	tion Codes: 12			
23179			==			75.
CONTRACT PERIOD:						
DESIGNATED CONTACTS:	•			Law (State	. Eigenes I au	
§ 139-j(2)(a)], the following in						
All questions relating to this \$						
All questions relating to this s					ş	
	Email Addres	100	aleno@ogs.ny.g	<u> </u>		
Bailey Baleno		Jose DeAr				
Contract Management Specia		Team Lea				
Telephone No. (518) 473-16			No. (518) 474-			
E-mail address: Bailey.Balen	o@ogs.ny.gov	E-mail add	ress: Jose.DeA	ndres@og:	s.ny.gov	
Bidder's Federal Tax	nber: NYS Vendor Identification Number:				ber:	
47-2689879	(See New York State Vendor File Registration Clause)					
Legal Business Name of Compa	ny Bidding:					
APALACI	HF.E. LL					
D/B/A - Doing Business As (if a	plicable)					
<u> </u>						
Street 1423 Highlan	d Ave	Roches	ster	State	County	Zip Code
			manage Milah Citae		-	
SALESCAPALA	CHEEKAL	T. COM I	DUND AN	2 hoche	Salt. 12	$\sim$
311023-1111011	30.00.7-10		oww./h	telepii-c		
. If anni	cable, place an "x" in	the annmori	ate box(es) (chec	k all that an	nlv)	
NYS Small Business	Service Disabl		NYS Minor		NYS Wome	n Owned
# Employees	Owned Busine		Business	,	Business	
If you are not bidding, place an "x" in	the box and return this	page only.				
│	NG AT THIS TIME	BECAUSE:				1
	E8					
	FOR PROCUR	EMENT SE	RVICES USE O			
		ASH DRIVE	<u> </u>	# of Binde	rs/Packages:	
PURC, MEMO  OTHER  O Documented by: 12						



# Office of General Services Procurement Services

Coming Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/orodurement | customer.services@cgs.ny.gov | 518-474-6717

#### **Invitation for Bids**

BID OPENING			TITLE: Group 01800 -Treated Road Salt Type 1				
DATE: September 5, 2019							
TIME: 11:00 A.M. EST	IDED.	01	1F41 0 1 - 40				
INVITATION FOR BIDS NUMBER:		Class	ification Codes: 12				
23179							
CONTRACT PERIOD:			o August 31, 2020				
DESIGNATED CONTACTS:	In accordance w	ith the Pr	ocurement Lobbying	Law [State	e Finance Law		
§ 139-j(2)(a)], the following in	dividuals are the	Designat	ed Contacts for this	Solicitation	l <b>.</b>		
All questions relating to this S					5.		
	Email Addr	ess: <u>Baile</u>	v.Baleno@ogs.ny.g	<u>0V</u>			
Bailey Baleno	,	Jose E	DeAndres				
Contract Management Specia		Team	Leader		4		
Telephone No. (518) 473-161	14		Telephone No. (518) 474-3024				
E-mail address: Bailey.Balen	o@ogs.ny.gov	E-mail	address: Jose.DeA	ndres@ogs	s.ny.gov		
		1					
Bidder's Federal Tax I	dentification Nu	ımber:			tification Num		
(Do Not Use Social Security Number) (See New York State Vendor File Registration Clause) 41-0177680 (See New York State Vendor File Registration Clause)					n Clause)		
Legal Business Name of Compa Cargill Incorporated	ny Bidding:		· · · · · · · · · · · · · · · · · · ·	II			
D/B/A – Doing Business As (if an Cargill, Inc. Salt- Road Safety	pplicable):						
Street		City		State	County	Zip Code	
24950 Country Club Blvd., Suite 450		North OI	North Olmsted Ohio		Cuyahoga	44070	
E-mail Address: Company Web Site:							
Salt_CustomerCareRoadSafety@cargill.com https://www.cargill.com/							
If appli	cable, place an "x"	in the app	ropriate box(es) (chec				
NYS Small Business	☐ Service Disa		- 2.5	ity Owned	☐ NYS Wome	en Owned	
# Employees	Owned Busin	ness	Business		Business		
If you are not bidding, place an "x" in	the hox and return th	nis nage only			<del></del> -		
☐ WE ARE NOT BIDDI	NG AT THIS TIM	E BECAL	ISE:				
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	FOR PROCU	REMENT	SERVIÇES USE O	NLY	,		
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			OGS Item		
Contractor	Lot Number	Item Description	Number	County	Price per Ton
Apalachee, LLC	II	Treated Salt Type 1	58	Columbia	\$81.00
Cargill, Inc. Salt- Road Safety	II	Treated Salt Type 1	58	Columbia	\$91.63
American Rock Salt Co., LLC	II	Treated Salt Type 1	58	Columbia	\$95.47
,	•	,,			
American Rock Salt Co., LLC	II.	Treated Salt Type 1	68	Lewis	\$82.44
Cargill, Inc. Salt- Road Safety	II.	Treated Salt Type 1	68	Lewis	\$83.86
Apalachee, LLC	II	Treated Salt Type 1	68	Lewis	\$98.00
Apalachee, LLC	II	Treated Salt Type 1	90	Westchester	\$98.00
American Rock Salt Co., LLC	II	Treated Salt Type 1	90	Westchester	\$107.74
Cargill, Inc. Salt- Road Safety	II	Treated Salt Type 1	90	Westchester	\$113.48
	_	Storage Fees			
		Price per ton to stockpile			
		salt on behalf of an			
		Authorized User until			
		December 31, 2019 (not			
American Rock Salt Co., LLC	Storage Fee 1	to exceed \$3.60 per ton).			\$3.60
American Nook Sait Co., ELC	Storage ree 1	to exceed \$5.00 per torij.			φ3.00
		Price per ton per month			
		to stockpile salt on behalf			
		of an Authorized User			
American Rock Salt Co., LLC	Storage Fee 2	after December 31, 2019.			\$3.60
7 mierieum neek sait eel, EEe	310.482.166.2	urter Bedermoer 01, 2013.			φ3.00
		Price per ton to stockpile			
		salt on behalf of an			
		Authorized User until			
		December 31, 2019 (not			
Apalachee, LLC	Storage Fee 1	to exceed \$3.60 per ton).			\$3.00
,	J	, ,			
		Price per ton per month			
		to stockpile salt on behalf			
		of an Authorized User			
Apalachee, LLC	Storage Fee 2	after December 31, 2019.			\$3.00
		Price per ton to stockpile			
		salt on behalf of an			
		Authorized User until			
		December 31, 2019 (not			
Cargill, Inc. Salt- Road Safety	Storage Fee 1	to exceed \$3.60 per ton).			\$3.60
		Price per ton per month			
		to stockpile salt on behalf			
		of an Authorized User			
Cargill, Inc. Salt- Road Safety	Storage Fee 2	after December 31, 2019.			\$11.00