



Contract Award Notification Update

Subject: EXPIRATION OF CONTRACT

DATE: September 23, 2015

AWARD #: [22063](#)

GROUP #: 40603

AWARD DESCRIPTION: Wheel Loader (Statewide)

CONTRACT PERIOD: December 1, 2010 thru October 31, 2015

CONTACT: Michael Riley | 518-474-6716 | michael.riley@ogs.ny.gov

CONTRACT NOS.: ALL

CONTRACTORS: ALL

Please be advised that this Contract Award No. 22063 is scheduled to expire on October 31, 2015. At this time, we do not anticipate that this award will be extended. Authorized users are advised to select the most cost effective procurement alternative that meets their program requirements and to maintain a procurement record documenting the basis for this selection.

Products available on this award may also be available on Award No. PGB 22792, Heavy Equipment. This contract award notification may be accessed here: <http://www.ogs.ny.gov/purchase/spg/awards/4062522792CAN.HTM>.

Office of General Services
New York State Procurement (NYSPRO)
38th Floor, Corning Tower
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: December 23, 2014

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist 1
Phone: (518) 474-6716
Email: Michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
Phone: (518) 474-6717
Email: customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: Monroe Tractor & Implement Co. Inc. PC65315
Hoffman International Inc. d/b/a Hoffman Equipment Co. PC65310

SUBJECT: PRICE LIST UPDATE FOR ITEM 1 and 2 – CASE WHEEL LOADER

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CASE contractors have updated their product line for wheel loaders. Effective immediately, authorized contract users may purchase from the new price lists as referenced below.

Item 1 - Manufacturer's Price List & Number:

BID/CONTRACT FACTOR

Case Compact Wheel Loaders for models:
221F and 321F
PL-200 CW SAP Revision 9 (Effective 5/30/2014) **61.29%**

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Case Compact Wheel Loader PL-200 CW SAP Rev. 9 (Effective 5/30/2014) **92.00%**

NON - OEM Price List for Optional Equipment, Attachments,

Components, Accessories, Etc.:

Paladin Light Attachments Tools - Product & Price Guide (Effective January 2014) **85.00%**

Paladin Heavy Attachments Product & Price Guide (Effective January 2014, Version 2) **85.00%**

(Cont'd)

<u>Item 2 - Manufacturer's Price List & Number:</u>	<u>BID/CONTRACT FACTOR</u>
Case Wheel Loaders for models: 521F, 621F, 721F, 821F, and 921F PL-200 CE SAP Revision 15, Effective May 12, 2014	47.66%
<u>OEM Price List for Optional Equipment,</u> <u>Attachments, Components, Accessories, Etc.:</u> Case Wheel Loader PL-200 CE SAP Rev. 15, Effective May 12, 2014	82.00%
<u>NON - OEM Price List for Optional Equipment,</u> <u>Attachments, Components, Accessories, Etc.:</u> Paladin Heavy Attachments Product & Price Guide, Effective January 2014, Version 2	85.00%
DOT Option Price for This Item:	\$8,332.10

Copies of price lists are available directly from the contractors.

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of **December 23, 2014** before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/4060322063CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

Office of General Services
New York State Procurement (NYSPRO)
38th Floor, Corning Tower
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 4, 2014

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley
Contract Management Specialist 1
Phone: (518) 474-6716
Email: Michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
Phone: (518) 474-6717
Email: customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: Vantage Equipment, LLC PC65321
Malvese Equipment Co., Inc. PC65314

SUBJECT: PRICE LIST UPDATE FOR ITEM 1 - VOLVO WHEEL LOADER

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Volvo has updated their product line for wheel loaders. Effective immediately, authorized contract users may purchase from the new price lists as referenced below.

Item 1 - Manufacturer's Price List & Number:

Volvo Construction Equipment
Dated: 7/01/2014 (Models L30GS, L35GS, L45GS, and L50GS)

BID/CONTRACT FACTOR

69.08%

**OEM Price List for Optional Equipment, Attachments,
Components, Accessories, Etc.:**

Dated: 7/1/2014

46.52%

Copies of these price lists are available directly from either contractor.

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of **November 4, 2014** before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/4060322063CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.

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New York State Procurement (NYSPRO)
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Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: September 8, 2014

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley
Contract Management Specialist 1
Phone: (518) 474-6716
Email: Michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
Phone: (518) 474-6717
Email: customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: H.O. Penn Machinery Company, Inc. PC65309
Southworth-Milton Inc. d/b/a Milton Cat PC65318

SUBJECT: PRICE LIST UPDATE FOR CATERPILLAR (ITEM 2)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Caterpillar models 950M and 962M, as listed in the Caterpillar Machine price list dated June 24, 2014, are now available for purchase using this contract. These models replace the 950K and 962K previously approved under the January 7, 2014 purchasing memorandum. Please see details below.

<u>Wheel Loader:</u>	<u>Bid/Contract Factor</u>
Caterpillar Machinery Price Lists	
Dated: 6/24/2014 (models 950M & 962M)	61.00%
1/02/2014 (models 930K & 938K)	61.00%
 <u>OEM Price List for Optional Equipment,</u>	
<u>Attachments, Components, Accessories, Etc.:</u>	
Caterpillar Machinery WT-WL & WT-SWL	
Price List Work Tools Dated: 1/2/2014	61.00%
 DOT option price for this item:	 \$16,704.00

All other terms and conditions of this Contract Award remain the same.

New York State Office of General Services
New York State Procurement (NYSPRO)
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: June 13, 2014

GROUP: 40603 – WHEEL LOADERS
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist
Phone: (518) 474-6716
Email: michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
Phone: (518) 474-6717
Email: customer.services@ogs.ny.gov

**CONTRACTOR/
CONTRACT NO.:** JCB, INC. PC65311

SUBJECT: ITEM 1 - UPDATED JCB, INC. PRICE LISTS

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following wheel loader price lists for JCB, Inc. are approved and effective immediately:

- 409B 1/01/2014
- 411 HT 1/01/2014 Issue 2
- 417 HT 1/01/2014 Issue 2

Please note the bid/contract factor for both 411 HT and 417 HT price lists has changed from 65% to 62%. So, in effect, the change in the bid/contract factor increases the contract discount to 38%. The 409B bid/contract factor has not changed and as such remains at 65%.

All other terms and conditions of the contract remain the same.

New York State Office Of General Services
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: March 10, 2014

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist I
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: FIVE STAR EQUIPMENT, INC. PC65307
JESCO, INC. PC65312
NORTRAX NE, LLC. d/b/a NORTRAX EQUIPMENT CO. PC65317

SUBJECT: ITEM 2 – LOT II - UPDATED JOHN DEERE PRICE LISTS

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following price list for Lot II is approved and effective immediately for all referenced contractors.

Manufacturer's Price List & Number:

Wheel Loader:

John Deere Construction Products
544K, 624K, 644K and 724K effective January 6, 2014

OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:

John Deere Construction Products
Dated: January 6, 2014

NON - OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:

Paladin Heavy Attachment Tools
Product & Price Guide
Effective January 2, 2013 (Version 1.1)

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the Contract Award Notification.

New York State Office Of General Services
New York State Procurement (NYSPRO)
38th Floor, Corning Tower
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: January 7, 2014

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist 1
michael.riley@ogs.ny.gov
(518) 474-6716

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: H.O. Penn Machinery Company, Inc. PC65309
Southworth-Milton Inc. d/b/a Milton Cat PC65318

SUBJECT: PRICE LIST UPDATE FOR CATERPILLAR (ITEM 2)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The 1/2/2014 Caterpillar Price List for Item 2-CATERPILLAR is hereby approved and effective immediately.

Contract Models available plus Associate Accessories/Attachments:
930K, 938K, 950K, 962K

Manufacturer's Price List & Number:

Wheel Loader:

Caterpillar Machinery Price List

Dated: 1/2/2014

61.00%

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Caterpillar Machinery WT-WL & WT-SWL

Price List Work Tools Dated: 1/2/2014

61.00%

DOT Option Price for This Item:

\$16,704.00

All other terms and conditions of this Contract Award remain the same.

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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 5, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley
Contract Management Specialist
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS/
CONTRACT NOS.:** ALL CONTRACTORS

SUBJECT: REVISED AWARD

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

This Contract Award Notification has been updated to include the Original Award and all changes outlined in previous Purchasing Memorandums.

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of **November 5, 2013** before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address:
<http://www.ogs.ny.gov/purchase/spg/awards/4060322063CAN.HTM>

All other terms and conditions of this Award Notification remain the same.

New York State Office Of General Services
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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: October 28, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: Monroe Tractor & Implement Co. Inc. PC65315
Hoffman International Inc. d/b/a Hoffman Equipment Co. PC65310

SUBJECT: PRICE LIST UPDATE FOR ITEM 1 and 2 – CASE WHEEL LOADER

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have approved, updated pricing under CASE.

Item 1 - Manufacturer's Price List & Number:

BID/CONTRACT FACTOR

Case Compact Wheel Loader
PL200 CW SAP Rev. 5
Dated: 1/01/2013
(Models 221E and 321E)

61.29%

**NON - OEM Price List for Optional Equipment, Attachments,
Components, Accessories, Etc.:**

Paladin Heavy & Light Attachment Tools
Dated: 1/02/2013

85.00%

(Cont'd)

Item 2 - Manufacturer's Price List & Number:

BID/CONTRACT FACTOR

Case Wheel Loader
PL200 CE SAP Rev. 13
Effective 5/17/2013
(Models 521E, 621F, 721F, 821F, and 921F) **47.66%**

NON - OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:
Paladin Heavy Attachment Tools Price List **85.00%**
Dated: 1/02/2013

DOT Option Price for This Item: **\$8,332.10**

Copies of these Price Lists are available directly from the contractors.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement (NYSPRO)
38th Floor, Corning Tower
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: October 18, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS/
CONTRACT NOS.:** Vantage Equipment, LLC PC65321
Malvese Equipment Co., Inc. PC65314

SUBJECT: PRICE LIST UPDATE FOR ITEM 1 - VOLVO WHEEL LOADER

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have approved, updated pricing under VOLVO.

Item 1 - Manufacturer's Price List & Number:

BID/CONTRACT FACTOR

VOLVO Wheel Loader PL200 CW SAP Rev. 5 **69.08%**
Dated: 7/01/2013 (Models L30ZD, L30ZSX, L30GS, L35ZD
L35ZS, L35GS, L45GS, and L50GS)

OEM Price List for Optional Equipment, Attachments,
Components, Accessories, Etc.:
Dated: 7/1/2013 **46.52%**

Copies of these Price Lists are available directly from the contractors.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement (NYSPRO)
38th Floor, Corning Tower
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: October 10, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley
Contract Management Specialist I
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: FIVE STAR EQUIPMENT, INC. PC65307
JESCO, INC. PC65312
NORTRAX NE, LLC. d/b/a NORTRAX EQUIPMENT CO. PC65317

**SUBJECT: ITEM 2 – NEW CONTACT INFORMATION FOR FIVE STAR EQUIPMENT, INC.
JOHN DEERE PRICE LISTS**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please see revised bolded contact information for Five Star Equipment as listed below:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC65307 (SB)	FIVE STAR EQUIPMENT, INC. 6500 E. Taft Road East Syracuse, NY 13057	800-545-0638 315-452-4560 Valerie Smith Fax: 315-452-4564 E-mail: smithvalerie@FSE-I.com Web: www.fivestarequipment.com	232281067 1000008911

(Cont'd)

The John Deere Price Lists referenced below are current for the following contractors:
FIVE STAR EQUIPMENT, INC.
JESCO, INC.
NORTRAX NE, LLC. d/b/a NORTRAX EQUIPMENT CO.

Manufacturer's Price List & Number:

Wheel Loader:

John Deere Construction Products 624K effective February 8, 2013
The 544K, 644K, and 724K effective March 22, 2013

OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:

John Deere Construction Products 624K
Dated: February 8, 2013

NON - OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:

Paladin Heavy Attachment Tools
Product & Price Guide
Effective January 2, 2013 (Version 1.1)

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the Contract Award Notification.

New York State Office Of General Services
New York State Procurement (NYSPRO)
38th Floor, Corning Tower
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: October 4, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: GEORGE & SWEDE SALES & SERVICE, INC. PC65308
A. MONTANO CO., INC. PC65305
TRACEY ROAD EQUIPMENT, INC. PC65320

SUBJECT: ITEM 2 – HYUNDAI WHEEL LOADER: REVISED PRICE LIST

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The HYUNDAI Construction Equipment Wheel Loader price list dated September 16, 2013 in the purchasing memorandum dated the same was misidentified as an approved price list.

Please be advised that the approved price list is HYUNDAI Construction Equipment Wheel Loader price list dated July 30, 2013.

Copies of this Price List are available directly from the contractors.

All other terms and conditions of this Award Notification remain the same.

New York State Office Of General Services
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Empire State Plaza
Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: September 16, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS/
CONTRACT NOS.:** GEORGE & SWEDE SALES & SERVICE, INC. PC65308
A. MONTANO CO., INC. PC65305
TRACEY ROAD EQUIPMENT, INC. PC65320

SUBJECT: ITEM 2 – HYUNDAI WHEEL LOADER

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have approved, updated pricing under HYUNDAI Construction Equipment Wheel Loader September 16, 2013 price list.

Copies of this Price List are available directly from the contractors.

All other terms and conditions of this Award Notification remain the same.

New York State Office Of General Services
New York State Procurement (NYSPRO)
38th Floor, Corning Tower
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: June 10, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist I
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: FIVE STAR EQUIPMENT, INC. PC65307
JESCO, INC. PC65312
NORTRAX NE, LLC. d/b/a NORTRAX EQUIPMENT CO. PC65317

SUBJECT: ITEM 2 – JOHN DEERE WHEEL LOADER

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, updated pricing under John Deere Construction Products March 22, 2013 price list. The 544K, 644K, and 724K models are now part of this Contract.

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of **June 10, 2013** before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address:

<http://www.ogs.ny.gov/purchase/spg/awards/4060322063CAN.HTM>

All other terms and conditions of this Award Notification remain the same.

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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: March 15, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley
Contract Management Specialist I
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: FIVE STAR EQUIPMENT, INC. PC65307
JESCO, INC. PC65312
NORTRAX NE, LLC. d/b/a NORTRAX EQUIPMENT CO. PC65317

SUBJECT: ITEM 2 – “MID” SIZED JOHN DEERE WHEEL LOADER

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, updated PRICING for Item 2, JOHN DEERE.

Manufacturer's Price List & Number:

Wheel Loader:

Construction Products C-4-624K

Dated: February 8, 2013

**OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:**

Construction Products C-4-624K

Dated: February 8, 2013

**NON - OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:**

Paladin Heavy Attachment Tools

Product & Price Guide

Effective January 2, 2013 (Version 1.1)

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the Contract Award Notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: February 5, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley
Contract Management Specialist 1
michael.riley@ogs.ny.gov
(518) 474-6716

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: H.O. Penn Machinery Company, Inc. PC65309
Southworth-Milton Inc. d/b/a Milton Cat PC65318

SUBJECT: PRICE LIST UPDATE FOR CATERPILLAR (ITEM 2)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted and we have approved the 1/2/2013 Caterpillar Price List for Item 2-CATERPILLAR. Further details follow below.

Contract Models available plus Associate Accessories/Attachments:

930K, 938K, 950K, 962K

Manufacturer's Price List & Number:

Wheel Loader:

Caterpillar Machinery Price List

Dated: 1/2/2013

61.00%

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Caterpillar Machinery WT – WL Price List Work Tools

Dated: 1/2/2013

61.00%

DOT Option Price for This Item:

\$16,704.00

All other terms and conditions of this contract remain the same.

Please attach this to your copy of the Contract Award Notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: January 29, 2013

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Contract Management Specialist 1
michael.riley@ogs.ny.gov
(518) 474-6716

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTOR/
CONTRACT NO.:** A. MONTANO CO., INC. PC65305
GEORGE & SWEDE SALES and SERVICE, INC. PC65308
TRACEY ROAD EQUIPMENT, INC. PC65320

SUBJECT: ITEM 2: HYUNDAI PRICING UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, updated PRICING for Item 2, HYUNDAI.

Manufacturer's Price List & Number:

Wheel Loader:

Hyundai Price List

Dated: 1/1/12

All other terms and conditions of this contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 15, 2012

GROUP: 40603 – WHEEL LOADER
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Michael Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: March 11, 2011
- October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: HOFFMAN INTERNATIONAL, INC.
d/b/a HOFFMAN EQUIPMENT CO. / PC65310
MONROE TRACTOR & IMPLEMENT CO. INC. / PC65315

**SUBJECT: PRICE LIST UPDATE ITEMS 1 & 2 (CASE) AND MODEL ADDITION,
ITEM 2 (CASE)**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, an updated price lists for Wheel Loaders in Items 1 & 2 (Case). The updated price lists will be effective immediately and are as follows:

ITEM 1:

Manufacturer's Price List & Number:

Wheel Loader:

Case Construction Equipment U.S. Price List, Compact Wheel Loaders, PL-200 CW SAP Rev.4
Effective: November 14, 2011

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Case Construction Equipment U.S. Price List, Compact Wheel Loaders, PL-200 CW SAP Rev.4
Effective: November 14, 2011

(Continued)

ITEM 2:

Manufacturer's Price List & Number:

Wheel Loader:

Case Construction Equipment U.S. Price List, Wheel Loaders-CE PL-200 CE SAP Rev. 10A
Effective: July 1, 2012 Revised: July 17, 2012

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Case Construction Equipment U.S. Price List, Wheel Loaders-CE PL-200 CE SAP Rev. 10A
Effective: July 1, 2012 Revised: July 17, 2012

There are no changes to the NON-OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc. for either Item at this time.

Also, please be advised that a new model has been added to the price list for Item 2. The new model is the 921E and is available on the above referenced price list for Item 2.

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: September 25, 2012

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
peter.green@ogs.ny.gov

CONTRACT PERIOD: March 11, 2011
- October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:
CONTRACT NO.:

HOFFMAN INTERNATIONAL, INC.	PC65310
d/b/a HOFFMAN EQUIPMENT CO.	
MONROE TRACTOR & IMPLEMENT CO. INC.	PC65315

SUBJECT: Item 2 Case Model Substitution

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have offered and this office has accepted a substitution of the Case 621 E model with the Case 621F model at 621E model contract pricing.

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: July 20, 2012

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Christopher Martinez
Purchasing Officer I
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: KOMATSU AMERICA CORP. / PC65313

SUBJECT: CANCELLATION OF CONTRACT -- KOMATSU AMERICA CORP.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please note the following:

Effective September 19, 2012, the above referenced contract only has been cancelled for convenience.

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: May 11, 2012

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
Peter.green@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: H.O. PENN MACHINERY COMPANY, INC. / PC65309
SOUTHWORTH – MILTON, INC. d/b/a MILTON CAT / PC65318

SUBJECT: ITEM 2, CATERPILLAR PRICE LIST UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

H.O. Penn Machinery Company and Southworth – Milton, Inc. d/b/a Milton Cat have submitted, and we have accepted, updated price lists for Item 2, Caterpillar. The updated price lists will be effective immediately and is as follows:

Manufacturer's Price List & Number:

Wheel Loader:

Caterpillar Machinery Price List: 930K US-A-12-01 A
Dated: January 2, 2012

Caterpillar Machinery Price List: 938K US-A-12-01 A
Dated: January 2, 2012

Caterpillar Machinery Price List: 950K US-A-12-01 A
Dated: January 2, 2012

Caterpillar Machinery Price List: 962K US-A-12-01 A
Dated: January 2, 2012

-Continued-

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Caterpillar Machine Price List WT – WL Wheel Loader Work Tools US-A-12-01 A

Dated: January 2, 2012

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: April 12, 2012

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Christopher M. Martinez
Purchasing Officer I
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: KOMATSU AMERICA CORP. / PC65313

SUBJECT: PRICE LIST UPDATE FOR ITEM 2 (KOMATSU)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Komatsu America Corp. has submitted, and we have accepted, an updated price list for Item 2 (Komatsu). The updated price list will be effective immediately and is as follows:

Manufacturer's Price List & Number:

Wheel Loader,
OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.,
and
NON - OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc:
Komatsu WA 320-6 Wheel Loader Price List
Dated: November 1, 2011

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: March 20, 2012

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
Peter.green@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: PC65307 FIVE STAR EQUIPMENT, INC.
PC65312 JESCO INC.
PC65317 NORTRAX NE, LLC. d/b/a NORTRAX EQUIPMENT CO.

SUBJECT: ITEM 2, JOHN DEERE, INTERIM TIER IV ENGINE PRICING UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, updated PRICING for Item 2, JOHN DEERE.

Manufacturer's Price List & Number:

Wheel Loader:

Construction Products C-4-624K-1

Dated: 12/13/11 US

OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:

Construction Products C-4-624K-1

Dated: 12/13/11 US

NON - OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:

JRB – Paladin Price Guide 2011 Effective

11/1/11

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: March 6, 2012

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Christopher M. Martinez
Purchasing Officer I
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:
CONTRACT NO.: JCB, INC. / PC65311

SUBJECT: ITEM 1, JCB PRICE LIST UPDATE AND UPDATED CONTRACTOR CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that there is a new contact person for JCB, Inc. The new contact information is as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC65311	JCB, INC. 2000 Bamford Blvd. Pooler, GA 31322	912/447-2053 Mr. Scott Whitehurst Fax: 912-447-2246 E-mail: scott.whitehurst@jcb.com Web: www.jcb.com	520907423

Also, JCB, Inc. has submitted, and we have accepted, an updated price list for Item 1, JCB. The updated price lists will be effective immediately and is as follows:

Manufacturer's Price List & Number:

JCB North American Machine Price List (409B, 411HT, 416HT)

Dated: January 1, 2012

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

JCB North American Machine Price List (409B, 411HT, 416HT)

Dated: January 1, 2012

NON -OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

JCB North American Machine Price List (409B, 411HT, 416HT)

Dated: January 1, 2012

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 18, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
Peter.green@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: PC65321 VANTAGE EQUIPMENT, LLC.
PC65314 MALVESE EQUIPMENT CO. INC.

SUBJECT: ITEM 1, VOLVO, PRICE LIST UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, updated price list for Item 1, VOLVO.

Manufacturer's Price List & Number:

Wheel Loader:

Volvo Construction Equipment

Dated: 1/01/11

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Volvo Construction Equipment

Dated: 1/01/11

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 18, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
Peter.green@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: PC65307 FIVE STAR EQUIPMENT, INC.
PC65312 JESCO INC.
PC65317 NORTRAX NE, LLC. d/b/a NORTRAX EQUIPMENT CO.

SUBJECT: ITEM 2, JOHN DEERE, INTERIM TIER IV ENGINE PRICING UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, updated PRICING for Item 2, JOHN DEERE.

Manufacturer's Price List & Number:

Wheel Loader:

Construction Products C-4-624K-1

Dated: September 20, 2011

JOHN DEERE POWER TECH PVX 6.8L EPA Tier IV Interim Compliant Engine
Code 0914 John Deere Power Tech PVX 6.8l EPA Tier IV Interim Compliant Engine

SUGGESTED LIST PRICE

\$10,055.00

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 18, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
Peter.green@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: PC65315 MONROE TRACTOR & IMPLEMENT CO. INC.
PC65310 HOFFMAN INTERNATIONAL, INC.
d/b/a HOFFMAN EQUIPMENT CO.

SUBJECT: ITEMS 1 and 2, CASE, PRICE LIST UPDATES

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, updated price lists for Items 1 and 2, Case. The updated price lists will be effective immediately and are as follows:

For Item 1:

Manufacturer's Price List & Number:

Wheel Loader:

Case Construction U.S. Price List PL-200 CW SAP Rev. 3

Dated: Effective December 20, 2010

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Case Construction U.S. Price List PL-200 CW SAP Rev. 3

Dated: Effective December 20, 2010

NON - OEM Price List for Optional Equipment, Attachments,
Components, Accessories, Etc.:

Paladin Light Construction Price List Effective 4/01/11, V.1

-Continued-

For Item 2:

Manufacturer's Price List & Number:

Wheel Loader:

Case Construction U.S. Price List PL-200 CE SAP Rev. 6

Dated: Effective May 18, 2011

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Case Construction U.S. Price List PL-200 CE SAP Rev. 6

Dated: Effective May 18, 2011

NON - OEM Price List for Optional Equipment, Attachments,

Components, Accessories, Etc.:

Paladin Heavy Construction Price List Effective 1/01/11, V.2

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 18, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
Peter.green@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: PC65306 CAPITAL TRACTOR INC.
PC65316 NIAGARA FRONTIER EQUIPMENT SALES, INC.
PC65320 TRACEY ROAD EQUIPMENT, INC.
PC65322 WESTCHESTER TRACTOR INC.

SUBJECT: ITEM 2, NEW HOLLAND PRICE LIST UPDATES

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have submitted, and we have accepted, updated price lists for Item 2, New Holland C series, EPA Tier IV interim compliant, wheel loaders. The above referenced contractors have also increased the discount offered for the New Holland wheel loaders to 44.00% and increased the discount for New Holland optional equipment, attachments, components, accessories, etc. to 41.00%. The updated price lists will be effective immediately and are as follows:

Manufacturer's Price List & Number:

Wheel Loader:

New Holland Construction U.S. Price List
Dated: Effective June 2, 2011

**OEM Price List for Optional Equipment,
Attachments, Components, Accessories, Etc.:**

New Holland Construction U.S. Price List
Dated: Effective June 2, 2011

-Continued-

NON - OEM Price List for Optional Equipment, Attachments,
Components, Accessories, Etc.:

Werk Brau Co. Inc. 2011 Product Catalog

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 9, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Christopher M. Martinez
Purchasing Officer I
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: H.O. PENN MACHINERY COMPANY, INC. / PC65309
SOUTHWORTH – MILTON, INC. d/b/a MILTON CAT / PC65318

SUBJECT: ITEM 2, CATERPILLAR PRICE LIST UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

H.O. Penn Machinery Company and Milton Cat have submitted, and we have accepted, updated price lists for Item 2, Caterpillar. The updated price lists will be effective immediately and is as follows:

Manufacturer's Price List & Number:

Wheel Loader:

Caterpillar Machinery Price List: 928HZ

Dated: September 22, 2011

Caterpillar Machinery Price List: 930K

Dated: October 6, 2011

Caterpillar Machinery Price List: 938K

Dated: October 6, 2011

Caterpillar Machinery Price List: 950K

Dated: September 28, 2011

Manufacturer's Price List & Number:

Wheel Loader (Cont'd):

Caterpillar Machinery Price List: 962K

Dated: September 28, 2011

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Caterpillar Machine Price List WT – WL Wheel Loader Work Tools

Dated: October 20, 2011

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: November 3, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Christopher M. Martinez
Purchasing Officer I
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: December 1, 2010 -
October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:

CONTRACT NO.: KOMATSU AMERICA CORP. / PC65313

SUBJECT: ITEM 2, KOMATSU PRICE LIST UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Komatsu America Corp. has submitted, and we have accepted, an updated price list for Item 2, Komatsu model WA320-6 wheel loader. The updated price list will be effective immediately and is as follows:

Manufacturer's Price List & Number:

Wheel Loader

and

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

Komatsu WA 320-6

Dated: December 28, 2010 Revised September 7, 2011

Please note that there is no change at this time in the price list for NON - OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: May 11, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
peter.green@ogs.ny.gov

CONTRACT PERIOD: March 11, 2011
- October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:
CONTRACT NO.:

HOFFMAN INTERNATIONAL, INC.	PC65310
d/b/a HOFFMAN EQUIPMENT CO.	
MONROE TRACTOR & IMPLEMENT CO. INC.	PC65315

SUBJECT: Item 2 Case Models Substitution

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contractors have offered and this office has accepted a substitution of the Case 721 E model with the Case 721F model at 721E model contract pricing and a substitution of the Case 821 E model with the Case 821F model at Case 821E model contract pricing.

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: May 11, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
peter.green@ogs.ny.gov

CONTRACT PERIOD: March 11, 2011
- October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR:
CONTRACT NO.:

H.O. PENN MACHINERY COMPANY, INC.	PC65309
SOUTHWORTH – MILTON, INC.	PC65318
d/b/a MILTON CAT	

SUBJECT: Item 2 Caterpillar

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The Bid/Contract Factor listed for Item 2 Caterpillar Contract Models is 58.00%.

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

(continued)

THIS PAGE SUPERSEDES PAGE 18 OF THE CONTRACT AWARD NOTIFICATION
(DATE OF ISSUE March 11, 2011)

ITEM 2: “MID” SIZED WHEEL LOADER (Cont'd)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
PLEASE SEE BELOW	CATERPILLAR	58.00%

CONTRACT MODELS available plus Associated Accessories/Attachments:

928Hz with 223-9730 bucket
930H with 256-8898 bucket
938H
950H
962H

Manufacturer's Price List & Number:

Wheel Loader:

Caterpillar Machinery Price List

Dated: 7/14/10

Caterpillar Machinery Price List

Dated: 7/24/10

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

61.00%

Caterpillar Machinery WT – WL Price List Work Tools

Dated: 7/29/10

DOT Option Price for This Item:

\$16,704.00

Delivery: 180 Days A/R/O

CONTRACTORS FOR CATERPILLAR WHEEL LOADER FOR THIS ITEM:

H. O. PENN MACHINERY COMPANY, INC.

Contract users interested in a **Caterpillar** Wheel Loader in these counties (Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester) should address all inquiries to H. O. Penn Machinery Company, Inc.

SOUTHWORTH – MILTON, INC. d/b/a MILTON CAT

Contract users interested in a **Caterpillar** Wheel Loader in these counties (Albany, Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Erie, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Niagara, Oneida, Onondaga, Ontario, Orleans, Oswego, Otsego, Rensselaer, Saratoga, Schenectady, Schoharie, Schuyler, Seneca, Steuben, St. Lawrence, Tioga, Tompkins, Warren, Washington, Wayne, Wyoming and Yates) should address all inquiries to Southworth – Milton, d/b/a Milton Cat.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22063](#)

DATE: March 21, 2011

GROUP: 40603 – WHEEL LOADER
(Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Peter W. Green
Purchasing Officer I
(518) 474-8020
peter.green@ogs.state.ny.us

CONTRACT PERIOD: March 11, 2011
- October 31, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR:
CONTRACT NO.: Komatsu America Corp.
PC65313

SUBJECT: Item 2 Komatsu

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The Bid/Contract Factor listed for Item 2 Komatsu is 56.24%.

All other terms and conditions of the contract remain the same.

Please attach this to your copy of the contract award notification.

(continued)

THIS PAGE SUPERSEDES PAGE 17 OF THE CONTRACT AWARD NOTIFICATION

(DATE OF ISSUE March 11, 2011)

ITEM 2: “MID” SIZED WHEEL LOADER (Cont'd)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
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KOMATSU AMERICA CORPORATION	KOMATSU	56.24%
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CONTRACT MODELS available plus Associated Accessories/Attachments:
WA 320-6

Manufacturer's Price List & Number:

Wheel Loader:

Komatsu WA 320-6

Dated: 2/10/10 Revised 6/02/10

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

60.00%

Komatsu WA 320-6

Dated: 2/10/10 Revised 6/02/10

NON - OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

60.00%

JRB Attachments

In Komatsu WA 320-6

Dated: 2/10/10 Revised 6/02/10

DOT Option Price for This Item:

\$16,263.00

Delivery: 90 Days A/R/O

KOMATSU AMERICA CORP. HAS AUTHORIZED THE FOLLOWING DEALERS TO ASSIST AUTHORIZED USERS OF THEIR CONTRACT. AUTHORIZED USERS ARE INSTRUCTED TO PLACE ORDERS THROUGH THE CONTRACTOR DIRECTLY FOR THIS ITEM:

**ANDERSON EQUIPMENT CO.
101 GREAT ARROW ST.
BUFFALO, NY 14216**

**EDWARD EBHAR, INC.
100 SECOR LANE
PELHAM MANOR, NY 10803**

**PINE BUSH EQUIPMENT CO.
97 ROUTE 302
PINE BUSH, NY 12566**

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 40603 – WHEEL LOADERS (Statewide)
		Classification Code(s): 22
Award Number	:	<u>22063</u> (Replaces Award 19937)
Contract Period	:	December 1, 2010 – October 31, 2015
Bid Opening Date	:	August 26, 2010
Date of Issue	:	March 11, 2011
Specification Reference	:	As Incorporated In The Invitation for Bids
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Peter Green	Procurement Services Group
Title : Purchasing Officer	Customer Services
Phone : 518-474-8020	Phone : 518-474-6717
Fax : 518-474-8676	Fax : 518-474-2437
E-mail : peter.green@ogs.state.ny.us	E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

This is a multiple award contract for the purchase of various Small and Mid-Size Wheel Loaders. This award is a discount-from-list format. Price lists for specific brands may be obtained directly from the contractors listed on pages 2-4.

Only models listed in this award are contract items; this is not a complete product line contract.

PR # 22063

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC65305 (SB)	A. MONTANO CO. INC. 571 Route 212 Saugerties, NY 12477 Disc: .01% for 15 days Disc: .01% for 30 days	845-247-0206 Mr. Kevin Knaust Fax: 845-247-9321 E-mail: kevin@amontanoco.com Web: www.amontanoco.com	141698703
PC65306 (SB)	CAPITAL TRACTOR INC. 1135 St. Rt. 29 Greenwich, NY 12834	866-30-Tract 518-692-9611 Mr. Jamey Gibson Fax: 518-692-2210 E-mail: jgibson@capitaltractorinc.com Web: www.capitaltractorinc.com	141742773
PC65307 (SB)	FIVE STAR EQUIPMENT, INC. 6500 E. Taft Road East Syracuse, NY 13057	800-545-0638 315-452-4560 Mr. Robert Dems Fax: 315-452-4564 E-mail: smithvalerie@FSE-I.com Web: www.fivestarequipment.com	232281067
PC65308 (SB)	GEORGE & SWEDE SALES & SERVICE, INC. 7155 Big Tree Rd. Pavilion, NY 14525 Disc: .01% for 15 days Disc: .01% for 30 days	800-724-8722 585-584-3425 Mr. Greg Newell Fax: 585-584-8853 E-mail: gregn@georgeandswede.com Web: www.georgeandswede.com	161193241
PC65309	H.O. PENN MACHINERY COMPANY, INC. 122 Noxon Rd. Poughkeepsie, NY 12603	845-437-4176 Mr. John Murphy Fax: 845-452-3592 E-mail: jmurphy@hopennmachinery.com Web: www.hopenn.com	131158790
PC65310 (SB)	HOFFMAN INTERNATIONAL, INC. d/b/a HOFFMAN EQUIPMENT CO. 300 So. Randolphville Rd. Piscataway, NJ 08855	732-752-3600 Ext. 304 Mr. Michael Anderson Fax: 732-968-8371 E-mail: mike.anderson@hoffmanequip.com Web: www.hoffmanequip.com	222176843
PC65311	JCB, INC. 2000 Bamford Blvd. Pooler, GA 31322	912/447-2053 Ms. Natalia Welch Fax: 912-447-2246 E-mail: natalia.welch@jcb.com Web: www.jcb.com	520907423
PC65312 (SB)	JESCO INC. 118 St. Nicholas Ave. S. Plainfield, NJ 07080	800-724-0725 845-831-1800 Mr. Michael Hattar Fax: 845-831-1898 E-mail: mike.hattar@jesco.us Web: www.jesco.us/	221979549

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC65313	KOMATSU AMERICA CORP. 1701 W. Golf Road Rolling Meadows, IL 60008	614-397-9506 Mr. Eric Tubbs Fax: 614-351-8692 E-mail: etubbs5007@wowway.com Web: www.komatsuamerica.com	941715128
	Komatsu America Corp. offers Electronic Access Ordering (EDI).		
PC65314 (SB)	MALVESE EQUIPMENT CO. INC. 1 Henrietta Street Hicksville, NY 11801	516-681-7600 Mr. Anthony Lauro Fax: 516-938-8962 E-mail: info@malveseequipment.com	112587656
PC65315	MONROE TRACTOR & IMPLEMENT CO. INC. 423 Old Loudon Rd. Latham, NY 12110	800/926-4227 518-785-8013 Mr. Josh Clark Fax: 518-783-9544 E-mail: jclark@monroetractor.com Web: www.monroetractor.com	160850083
PC65316 (SB)	NIAGARA FRONTIER EQUIPMENT SALES, INC. 4060 Lake Ave., Rte. 78 Lockport, NY 14094	800-348-3218 716-434-2000 Mr. Keith Hetrick Jr. Fax: 716-434-5034 E-mail: sales@nfsales.com	161302268
PC65317	NORTRAX NE, LLC. d/b/a NORTRAX EQUIPMENT CO. 396 County Road Westbrook, ME 04092	800-333-0620 518-371-5111 Mr. Scott Leslie Fax: 518-371-3447 E-mail: scott.leslie@nortrax.com Web: www.nortrax.com	020512896
PC65318	SOUTHWORTH – MILTON, INC. d/b/a MILTON CAT 4610 East Saile Drive Batavia, NY 14020	585-815-6200 Mr. Roger Haag Fax: 585-815-6299 E-mail: roger_haag@miltoncat.com Web: www.miltoncat.com	020258444
PC65319 (SB)	STEPHENSON EQUIPMENT INC. 6018 Drott Drive East Syracuse, NY 13057	800-368-6455 315-432-0779 Mr. Lon Coon Fax: 315-432-0676 E-mail: lcoon@stephensonequipment.com Web: www.stephensonequipment.com	251511922
PC65320	TRACEY ROAD EQUIPMENT, INC. 6803 Manlius Center Road East Syracuse, NY 13057 Disc: .01% for 15 days Disc: .01% for 30 days	800-872-2390 315-437-1471 Mr. Dave White Fax: 315-434-9413 E-mail: dwhite@traceyroad.com Web: www.traceyroad.com	161058204

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC65321 (SB)	VANTAGE EQUIPMENT, LLC. 5985 Court St. Rd. Syracuse, NY 13206	315-437-2611 Ms. Anne Jackson Fax: 315-437-2026 E-mail: anne.jackson@vanquip.com Web: www.vanquip.com	201334835
PC65322 (SB)	WESTCHESTER TRACTOR INC. 60 International Blvd. Brewster, NY 10509	845-278-7766 Mr. John Apple Fax: 845-278-4431 E-mail: john@wtractor.com Web: www.wtractor.com	132858396

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

(continued)

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PRICE:

General - Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including unloading and complete factory or dealer preparation of units.

Pricing - Discounts are firm for the entire period of the contract unless contractor provides higher/greater discount, which can be done at any time. Price changes will be allowed only in accordance with provisions of the "PRICE" clause.

Discounts are expressed as a percent discount from a wheel loader manufacturer's nationally published price list. "BID/CONTRACT FACTOR" is to be applied directly to the Manufacturer's list price to determine contract pricing of either Wheel Loader or options, attachments, etc.

The "BID/CONTRACT FACTOR" for base model shall apply to all models offered; the "BID/CONTRACT FACTOR" for purchases from price list for optional equipment shall apply to all optional equipment, attachments, components, etc. The "BID/CONTRACT FACTOR" is the reciprocal of the Discount bid.

For Example:	<u>"DISCOUNT"</u> 25% (0.25)	<u>"BID/CONTRACT FACTOR"</u> 75% (0.75)
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To arrive at contract pricing (net or unit cost) multiply the "BID/CONTRACT FACTOR" to the MSRP , list price for that item. For example: Wheel Loader MSRP = \$20,000.00 with a contract price factor of 0.7500. In this example the contract pricing for the Wheel Loader is \$15,000.00.

GENERAL INFORMATION (Cont'd)

PRICE (Cont'd):

Percent discount reduction will not be allowed and is specifically excluded from the terms and conditions of this contract award. Price decreases or percent discount increases are permitted at any time.

In addition, upon mutual agreement, delivery locations may be expanded per the "EXTENSION OF USE" clause.

Price List Changes - Price lists submitted with bid must remain in effect through October 31, 2011. Thereafter, new price lists will be considered when nationally published by the manufacturer in its normal manner. The contractor may request a price list revision by submitting TWO paper copies and ONE electronic copy of each price list to the Office of General Services at no charge. Price lists will be reviewed for reasonableness and if compliant, OGS will approve and issue a Purchasing Memorandum notifying contract users of update.

Prior to approval from OGS, updates (additions and deletions) to a contractor's price list may not be made. All additions included in the price list will use either the bidder's original discount or a higher discount, if offered. This office must be notified, as stated above, to process the approval and make proper notification so orders and payments will not be delayed. Contractors are urged to allow at least 30 days for price list approvals.

Successful contractors shall provide using agencies with current approved catalogs/price lists or appropriate portions thereof upon request at no charge. Any items/products/categories in the price list not awarded by OGS must be removed, blacked out, etc. before being supplied to contract user.

Lower Pricing - The State reserves the right to negotiate lower pricing, or to advertise for bids, whichever is in the State's best interest as determined by the Commissioner, in the event of, but not limited to, any unanticipated excessive purchase or a significant decrease in market price of any product listed. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling a quantity of FOUR or more WHEEL LOADERS. In addition, if the contractor's normal pricing to the public or to the trade in general is less than the net/contract pricing with the application of a contract discount, etc., then the normal pricing to the public or to the trade in general shall also be granted to contract participants.

Best and Final Price - Agencies are encouraged to request greater discounts/lower prices whenever ordering one or more Wheel Loaders.

Additional Price Adjustments for Consideration - An adjustment in price may be permitted during the contract period if a government mandated program such as a new standard for emissions takes effect OR if the manufacturer supplying the contractor undergoes a complete change in platform. Contractor will be required to provide adequate, suitable documentation to the Office of General Services, who will then determine if the requested price change is verifiable and reasonable. Such a price adjustment may be permitted for only a limited time since such an adjustment would eventually be reflected in the manufacturer's price lists. The Office of General Services reserves the right to terminate the contract(s) if it deems the price adjustment pursuant to this paragraph is not in the best interests of the state. No price adjustment will take effect until approved by OGS. Price adjustments are subject to Office of the State Comptroller (OSC) approval.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (<http://www.ogs.state.ny.us/purchase/snt/othersuse.asp>). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

(continued)

The following equipment is considered to be part of the bid offer specifications. Therefore, if not offered as “Standard Equipment” (no charge) in the Manufacturer’s price list, shall be offered at the “WHEEL LOADER” discount.

DETAILED SPECIFICATIONS

GENERAL:

These "Detailed Product Specifications" describe 4-wheel drive loaders equipped with a general-purpose or excavating loader bucket and a ROPS “all weather” cab. The units shall be the manufacturer’s latest articulated frame model in current production and shall include all standard parts that are required to provide a complete machine ready for operation, whether or not such items are specifically called for hereinafter.

REGULATIONS:

Equipment shall conform to all Federal, State and Local Laws, including OSHA Safety and Noise level standards and EPA emissions regulations in effect at the time of manufacture.

DRIVE TRAIN:

Engine shall be air or liquid cooled diesel equipped with: governor; electric starter; manufacturer's standard alternator and battery, 12V or 24V system; air cleaner with condition indicator; oil and fuel filters, with muffler and rain cap (if outlet is vertical discharge), cold starting aid (via block heater or glow plug or comparable starting aid - excluding ether, if (a) block heater(s) of sufficient capacity is/are not available, the State may consider an optional cold starting aid), standard complement of gauges, hourmeter and a cooling system, with engine coolant and radiator guard.

STEERING:

Manufacturer’s standard power steering with provisions for back-up steering in case of engine failure; i.e., dedicated hydraulic accumulator, battery driven pump or equal. Compliance with SAE J53/J1511 or ISO 5010 is acceptable.

CAB:

Steel and safety glass cab construction. A hot water or hot oil cab heater, air conditioning, windshield defroster, windshield washer/wiper (front and rear), and dual exterior rear view mirrors shall be included.

EQUIPMENT:

Shall include: necessary splash guards; front and rear fenders; vandal protection kit; upholstered, adjustable, deluxe operator’s seat with backrest and safety belt; horn; drawbar; two headlights; flashing and turning lights; two rear work lights; license plate bracket; reflectors front and rear; backup alarm; and revolving sealed beam warning light [mounted on cab] with switch on dash.

The base item's loader bucket and all optional buckets (regardless of type) shall be equipped with a Bolt-On cutting Edge (BOE), or edges (if multipurpose bucket-clam-dozer type).

PAINT: Shall be Manufacturer’s standard finish and color.

For LOTS 1 and 2

Products are to be purchased from Manufacturer’s Nationally Published Price List(s).

For LOT 1 “Small” Wheel Loaders only

- **DESCRIPTION OF RANGE – 1.0 TO 2.0 CUBIC YARD BUCKET CAPACITY**

For LOT 2 “Mid-Size” only

- **DESCRIPTION OF RANGE - 2.5 TO 4.0 CUBIC YARD BUCKET CAPACITY**

(continued)

DOT OPTION PACKAGE:

The NYS Department of Transportation option package includes:

1. ACS size 30 PS 2000 Male Master coupler to include ACS 2-1/2 Yard Bucket with Female adapter and bolt on cutting edge.
2. An additional full pressure hydraulic circuit, all necessary controls (in cab) and piping required to operate an implement having expanded hydraulic features on the implement itself .It shall include a detent (motoring type) 3rd valve upgrade with related piping and Hydraulic quick couplers (double shut off type “Snap-Tite” series H, male & female types with weather caps/plugs). This to operate a multi-purpose (4-in-1) bucket and other coupler mounted hydraulic powered attachments. If the manufacturers hydraulic system design is such that the above feature is not compatible with the unit offered, an electric flow control with necessary equipment shall be furnished.
3. Paint - DOT Yellow, color DuPont Chrome Yellow LF6578K or **Manufacturer's Standard Yellow** on the complete unit. **Normal areas like body panels should be yellow. Black or Gray areas such as grilles, dash panels, underside of canopies, interior of cabs and inside enclosed engine compartments need not be yellow.** Coupler system and bucket may be painted flat black or yellow.
4. LED Warning Light: Provide a Federal Signal model #252650-02NYS DOT; Star Warning Systems #255HTCL-A-NY; or Whelen #L21-NYS, , roof mounted warning light controlled by a circuit breaker protected pilot light switch on dash. If warning light and loader exceeds 11 feet in height from ground level, a removable, side-of-cab, mounting bracket with quick disconnect electrical connections shall be used.
5. All units keyed alike.
6. Spare Wheel.
7. Five (5) ton latch hook installed on the outside of the bucket.

ITEM 1: “SMALL” SIZED WHEEL LOADER

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
STEPHENSON EQUIPMENT, INC.	LIU GONG	90.00%

CONTRACT MODEL available plus Associated Accessories/Attachments:

CLG 816 G111

Manufacturer's Price List & Number:

Wheel Loader:

Liu Gong, CLG 816 G111

Dated: 4/15/2010

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

80.00%

Liu Gong, CLG 816 G111

Dated: 4/15/2010

NON -OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

90.00%

ACS Industries

Dated: 8/28/2008

Delivery: 150 Days A/R/O

(continued)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
JCB, Inc.	JCB	65.00%
	CONTRACT MODELS available plus Associated Accessories/Attachments:	
	409ZX	
	411 HT	
	416 HT	
	<u>Manufacturer's Price List & Number:</u>	
	JCB Price List	90.00%
	Dated: January 1, 2010	
	<u>OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u>	
	JCB Price List	90.00%
	Dated: January 1, 2010	
	<u>NON -OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u>	
	JCB Price List	90.00%
	Dated: January 1, 2010	
	Delivery: 90 Days A/R/O	

JCB, Inc. has authorized the following Dealers to service their contract. Authorized users are instructed to place orders and make payments to JCB, Inc.

A. Montano Co. Inc.
 571 Route 212
 Saugerties, NY 12477
 Contact: Kevin Knaust
 Telephone: 845/247-0206
 Fax: 845/247-9321
 Email: kevin@amontanoco.com

Farm-Rite Inc.
 122 Old Cohansey Road
 Shiloh, NJ 08353
 Contact: Neil Sheppard
 Telephone: 856/451-1368
 Fax: 856/453-9480
 Email: neil.sheppard@farm-rite.com

Liftech Equipment Companies Inc.
 6847 Ellicott Drive
 East Syracuse, NY 13057
 Contact: Chris Gates
 Telephone: 315/463-7333
 Fax: 315/463-6971
 Email: cgares@liftech.com

Liftech Equipment Companies Inc.
 4381 Walden Avenue
 Lancaster, NY 14086
 Contact: Ron Wasik
 Telephone: 716/684-9045
 Fax: 716/684-9044
 Email: rwasik@liftech.com

(continued)

ITEM 1: “SMALL” SIZED WHEEL LOADER (Cont’d)

CONTRACTOR

PRODUCT LINE

JCB, Inc. (Cont’d)

JCB

Liftech Equipment Companies Inc.
 241 Paul Road
 Rochester, NY 14624
 Contact: Ron Smicker
 Telephone: 585/328-6380
 Fax: 585/328-3622
 Email: rsmicker@liftech.com

Liftech Equipment Companies Inc.
 2820 Curry Road
 Schenectady, NY 12303
 Contact: Kurt Seidel
 Telephone: 518/356-5932
 Fax: 518/356-5892
 Email: kseidel@liftech.com

CONTRACTOR

PRODUCT LINE

BID/CONTRACT

PLEASE SEE BELOW

VOLVO

FACTOR
69.08%

CONTRACT MODELS available plus Associated Accessories/Attachments:
 L30ZD, L30ZSX, L35ZD,
 L35ZS, L40TP, L40TPS, L45F, L50F

Manufacturer's Price List & Number:

Wheel Loader:

Volvo Construction Equipment Pricing
 Dated: 4/01/10

OEM Price List for Optional Equipment,
 Attachments, Components, Accessories, Etc.:

Volvo Construction Equipment Pricing
 Dated: 4/01/10

46.52%

Delivery: 150 Days A/R/O

CONTRACTORS FOR VOLVO WHEEL LOADER FOR THIS ITEM:

MALVESE EQUIPMENT COMPANY, INC.

Contract users interested in a **Volvo** Wheel Loader in these counties (Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk, and Westchester) should address all inquiries to Malvese Equipment Company, Inc.

VANTAGE EQUIPMENT, LLC.

Contract users interested in a **Volvo** Wheel Loader in these counties (Albany, Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Dutchess, Erie, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Niagara, Oneida, Onondaga, Ontario, Orleans, Orange, Oswego, Otsego, Putnam, Rensselaer, Rockland, Saratoga, Schenectady, Schoharie, Schuyler, Seneca, Steuben, St. Lawrence, Sullivan, Tioga, Tompkins, Ulster, Warren, Washington, Wayne, Wyoming and Yates) should address all inquiries to Vantage Equipment, LLC.

ITEM 1: “SMALL” SIZED WHEEL LOADER (Cont’d)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
PLEASE SEE BELOW	CASE	61.29%
	CONTRACT MODELS available plus Associated Accessories/Attachments: 221E 321E	
	<u>Manufacturer's Price List & Number:</u> <u>Wheel Loader:</u> Case Compact Wheel Loader PL200 CW Rev. 2 Dated: 11/01/09	
	<u>OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u> Case Compact Wheel Loader PL200 CW Rev. 2 Dated: 11/01/09	92.00%
	Case Construction Equipment Attachment Price List Dated: 7/01/10	92.00%
	<u>NON - OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u> Paladin Heavy Construction Group Price List Dated: 2/01/10	85.00%
	Delivery: 180 Days A/R/O	

CONTRACTORS FOR CASE WHEEL LOADER FOR THIS ITEM:

HOFFMAN EQUIPMENT CO.

Contract users interested in a **Case** Wheel Loader in these counties (Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester) should address all inquiries to Hoffman Equipment Co.

MONROE TRACTOR & IMPLEMENT CO., INC.

Contract users interested in a **Case** Wheel Loader in these counties (Albany, Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Erie, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Niagara, Oneida, Onondaga, Ontario, Orleans, Oswego, Otsego, Rensselaer, Saratoga, Schenectady, Schoharie, Schuyler, Seneca, Steuben, St. Lawrence, Tioga, Tompkins, Warren, Washington, Wayne, Wyoming and Yates) should address all inquiries to Monroe Tractor & Implement Co., Inc.

(continued)

ITEM 2: “MID” SIZED WHEEL LOADER

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
PLEASE SEE BELOW	CASE	47.66%
	CONTRACT MODELS available plus Associated Accessories/Attachments: 621E with WL3GP105-3 bucket	
	721E	
	821E	
	<u>Manufacturer's Price List & Number:</u>	
	<u>Wheel Loader:</u>	
	Case Wheel Loader PL200 CE Rev. 3	
	Dated: 6/01/10	
	<u>OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u>	
	Case Wheel Loader PL200 CE Rev. 3	82.00%
	Dated: 6/01/10	
	Case Construction Equipment Attachment Price List	82.00%
	Dated: 7/01/10	
	<u>NON - OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u>	
	Paladin Heavy Construction Group Price List	85.00%
	Dated: 6/01/10	
	DOT Option Price for This Item:	\$8,332.10
	Delivery: 180 Days A/R/O	

CONTRACTORS FOR CASE WHEEL LOADER FOR THIS ITEM:

HOFFMAN EQUIPMENT CO.

Contract users interested in a **Case** Wheel Loader in these counties (Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester) should address all inquiries to Hoffman Equipment Co.

MONROE TRACTOR & IMPLEMENT CO., INC.

Contract users interested in a **Case** Wheel Loader in these counties (Albany, Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Erie, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Niagara, Oneida, Onondaga, Ontario, Orleans, Oswego, Otsego, Rensselaer, Saratoga, Schenectady, Schoharie, Schuyler, Seneca, Steuben, St. Lawrence, Tioga, Tompkins, Warren, Washington, Wayne, Wyoming and Yates) should address all inquiries to Monroe Tractor & Implement Co., Inc.

(continued)

ITEM 2: “MID” SIZED WHEEL LOADER (Cont’d)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
PLEASE NEXT PAGE	HYUNDAI	54.63%

CONTRACT MODELS available plus Associated Accessories/Attachments:

- HL 757-9
- HL 757 TM-9
- HL 757 XTD-9
- HL 760-9
- HL 760 XTD-9
- HL 770-9
- HL 770 XTD-9

Manufacturer's Price List & Number:

Wheel Loader:
 Hyundai 9 Big Book
 Dated: 7/01/10

OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.: **75.00%**
 Hyundai 9 Big Book
 Dated: 7/01/10

NON - OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.: **85.00%**
 ACS Buckets, Forks, Couplers, Plows,
 Dated: 8/20/10
 Bison Turf Polar Pusher 2010 Pricing
 Dated: 2010
 Fair Manufacturing Inc.
 Dated: 1/10/10
 Fair Manufacturing Inc.
 Dated: 1/15/10
 JRB Attachments 161055
 Dated: 10/04/10
 Rockland Manufacturing Co.
 Dated: 5/09
 Root Spring Scraper Company Price List SP10-1
 Dated: 8/9/10

Sicard Model 3200A

Werk – Brau
 Dated: 2010

DOT Option Price for This Item: **\$11,938.00**

Delivery: 90 Days A/R/O

(continued)

ITEM 2: “MID” SIZED WHEEL LOADER (Cont’d)

CONTRACTOR

PRODUCT LINE

PLEASE SEE BELOW

HYUNDAI (Cont’d)

CONTRACTORS FOR HYUNDAI WHEEL LOADER FOR THIS ITEM:

GEORGE & SWEDE SALES and SERVICE, INC.

Contract users interested in a **Hyundai** Wheel Loader in these counties (Allegany, Cattaraugus, Chautauqua, Chemung, Erie, Genesee, Kings, Livingston, Monroe, Nassau, New York, Niagara, Ontario, Orleans, Queens, Richmond, Seneca, Schuyler, Suffolk, Steuben, Wayne, Westchester, Wyoming, and Yates) should address all inquiries to George & Swede Sales and Service, Inc.

TRACEY ROAD EQUIPMENT, INC.

Contract users interested in a **Hyundai** Wheel Loader in these counties (Broome, Cayuga, Chenango, Clinton, Cortland, Delaware, Essex, Franklin, Hamilton, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Otsego, St. Lawrence, Tioga, and Tompkins) should address all inquiries to Tracey Road Equipment, Inc.

A. MONTANO CO., INC.

Contract users interested in a **Hyundai** Wheel Loader in these counties (Albany, Bronx, Columbia, Dutchess, Fulton, Greene, Montgomery, Orange, Putnam, Rensselaer, Rockland, Saratoga, Schenectady, Schoharie, Sullivan, Ulster, Warren, and Washington) should address all inquiries to A. Montano Co. Inc.

(continued)

ITEM 2: “MID” SIZED WHEEL LOADER (Cont’d)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
PLEASE SEE BELOW	JOHN DEERE	49.55%
	CONTRACT MODELS available plus Associated Accessories/Attachments: 624K	
	<u>Manufacturer's Price List & Number:</u>	
	<u>Wheel Loader:</u>	
	Construction Products C-4-624K-1	
	Dated: 7/12/10 US	
	<u>OEM Price List for Optional Equipment,</u>	
	<u>Attachments, Components, Accessories, Etc.:</u>	
	Construction Products C-4-624K-1	84.00%
	Dated: 7/12/10 US	
	<u>NON - OEM Price List for Optional Equipment,</u>	
	<u>Attachments, Components, Accessories, Etc.:</u>	
	JRB – Paladin Price Guide 2010	85.00%
	DOT Option Price for This Item:	\$10,332.83
	Delivery: 90 Days A/R/O	

CONTRACTORS FOR JOHN DEERE WHEEL LOADER FOR THIS ITEM:

FIVE STAR EQUIPMENT CO.

Contract users interested in a **John Deere** Wheel Loader in these counties (Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Cortland, Delaware (South West of Route 28), Erie, Genesee, Herkimer, Livingston, Madison, Monroe, Niagara, Oneida, Onondaga, Ontario, Orleans, Oswego, Otsego, Schuyler, Seneca, Steuben, Tioga, Tompkins, Wayne, Wyoming and Yates) should address all inquiries to Five Star Equipment Co.

JESCO, INC.

Contract users interested in a **John Deere** Wheel Loader in these counties (Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester) should address all inquiries to JESCO, Inc.

NORTRAX NE, LLC.

Contract users interested in a **John Deere** Wheel Loader in these counties (Albany, Clinton, Columbia, Delaware (North East of Route 28), Essex, Franklin, Fulton, Greene, Hamilton, Jefferson, Lewis, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, St. Lawrence, Warren, and Washington) should address all inquiries to Nortrax NE, LLC.

(continued)

ITEM 2: “MID” SIZED WHEEL LOADER (Cont’d)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
PLEASE SEE BELOW	NEW HOLLAND	61.70%
	CONTRACT MODELS available plus Associated Accessories/Attachments:	
	W170B	
	W170BTC	
	W170BLR	
	W190B	
	W190BLR	
	<u>Manufacturer's Price List & Number:</u>	
	<u>Wheel Loader:</u>	
	New Holland Construction	
	Dated: June 1, 2010	
	<u>OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u>	
	New Holland Construction	64.50%
	Dated: June 1, 2010	
	<u>NON - OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u>	
	Werk Brau 2010 Product Catalog	76.00%
	DOT Option Price for This Item:	\$12,508.00
	Delivery: 120 Days A/R/O	

CONTRACTORS FOR NEW HOLLAND WHEEL LOADER FOR THIS ITEM:

CAPITAL TRACTOR INC.

Contract users interested in a **New Holland** Wheel Loader in these counties (Albany, Columbia, Essex, Fulton, Greene, Hamilton, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren, and Washington) should address all inquiries to Capital Tractor Inc.

NIAGARA FRONTIER EQUIPMENT SALES, INC.

Contract users interested in a **New Holland** Wheel Loader in these counties (Allegany, Cattaraugus, Chautauqua, Erie, Genesee, Niagara, Orleans, and Wyoming) should address all inquiries to Niagara Frontier Equipment Sales, Inc.

TRACEY ROAD EQUIPMENT, INC.

Contract users interested in a **New Holland** Wheel Loader in these counties (Broome, Cayuga, Chemung, Chenango, Clinton, Cortland, Delaware, Franklin, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Oneida, Onondaga, Ontario, Oswego, Otsego, St. Lawrence, Schuyler, Seneca, Steuben, Tioga, Tompkins, Wayne, and Yates) should address all inquiries to Tracey Road Equipment, Inc.

WESTCHESTER TRACTOR INC.

Contract users interested in a **New Holland** Wheel Loader in these counties (Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester) should address all inquiries to Westchester Tractor Inc.

(continued)

ITEM 2: “MID” SIZED WHEEL LOADER (Cont’d)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
KOMATSU AMERICA CORPORATION	KOMATSU	54.26%
	CONTRACT MODELS available plus Associated Accessories/Attachments: WA 320-6	
	<u>Manufacturer's Price List & Number:</u>	
	<u>Wheel Loader:</u>	
	Komatsu WA 320-6	
	Dated: 2/10/10 Revised 6/02/10	
	<u>OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u>	
	Komatsu WA 320-6	60.00%
	Dated: 2/10/10 Revised 6/02/10	
	<u>NON - OEM Price List for Optional Equipment, Attachments, Components, Accessories, Etc.:</u>	
	JRB Attachments	60.00%
	In Komatsu WA 320-6	
	Dated: 2/10/10 Revised 6/02/10	
	DOT Option Price for This Item:	\$16,263.00
	Delivery: 90 Days A/R/O	

KOMATSU AMERICA CORP. HAS AUTHORIZED THE FOLLOWING DEALERS TO ASSIST AUTHORIZED USERS OF THEIR CONTRACT. AUTHORIZED USERS ARE INSTRUCTED TO PLACE ORDERS THROUGH THE CONTRACTOR DIRECTLY FOR THIS ITEM:

**ANDERSON EQUIPMENT CO.
101 GREAT ARROW ST.
BUFFALO, NY 14216**

**EDWARD EBHAR, INC.
100 SECOR LANE
PELHAM MANOR, NY 10803**

**PINE BUSH EQUIPMENT CO.
97 ROUTE 302
PINE BUSH, NY 12566**

(continued)

ITEM 2: “MID” SIZED WHEEL LOADER (Cont’d)

<u>CONTRACTOR</u>	<u>PRODUCT LINE</u>	<u>BID/CONTRACT FACTOR</u>
PLEASE SEE BELOW	CATERPILLAR	61.00%

CONTRACT MODELS available plus Associated Accessories/Attachments:

- 928Hz with 223-9730 bucket
- 930H with 256-8898 bucket
- 938H
- 950H
- 962H

Manufacturer's Price List & Number:

Wheel Loader:

Caterpillar Machinery Price List
 Dated: 7/14/10
 Caterpillar Machinery Price List
 Dated: 7/24/10

OEM Price List for Optional Equipment,

Attachments, Components, Accessories, Etc.:

61.00%

Caterpillar Machinery WT – WL Price List Work Tools
 Dated: 7/29/10

DOT Option Price for This Item:

\$16,704.00

Delivery: 180 Days A/R/O

CONTRACTORS FOR CATERPILLAR WHEEL LOADER FOR THIS ITEM:

H. O. PENN MACHINERY COMPANY, INC.

Contract users interested in a **Caterpillar** Wheel Loader in these counties (Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster and Westchester) should address all inquiries to H. O. Penn Machinery Company, Inc.

SOUTHWORTH – MILTON, INC. d/b/a MILTON CAT

Contract users interested in a **Caterpillar** Wheel Loader in these counties (Albany, Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Erie, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Niagara, Oneida, Onondaga, Ontario, Orleans, Oswego, Otsego, Rensselaer, Saratoga, Schenectady, Schoharie, Schuyler, Seneca, Steuben, St. Lawrence, Tioga, Tompkins, Warren, Washington, Wayne, Wyoming and Yates) should address all inquiries to Southworth – Milton, d/b/a Milton Cat.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE FOR-PROFIT BUSINESS ENTITY:

Contractor is encouraged to maintain up-to-date Questionnaire during the life of the contract and is also required to ensure this Questionnaire reflects any substantive issues that may have occurred from the time the Contract was initially awarded.

DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this Invitation for Bids or through the OGS website (www.ogs.state.ny.us).

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-486-1255.

(continued)

CONTRACT BILLINGS AND PAYMENTS:

a. Billings. Contractor and the dealers/distributors/resellers designated by the Contractor, if any, shall provide complete and accurate billing invoices to each Authorized User in order to receive payment. Billing invoices submitted to an Authorized User must contain all information required by the Contract and the State Comptroller or other appropriate fiscal officer. Submission of an invoice and payment thereof shall not preclude the Commissioner from requesting reimbursement or demanding a price adjustment in any case where the Product delivered is found to deviate from the terms and conditions of the Contract or where the billing was inaccurate.

Contractor shall provide, upon request of the Commissioner, any and all information necessary to verify the accuracy of the billings. Such information shall be provided in the format requested by the Commissioner and in a media commercially available from the Contractor. The Commissioner may direct the Contractor to provide the information to the State Comptroller or to any Authorized User of the Contract.

b. Payment of Contract purchases made by an Authorized User when the State Comptroller is responsible for issuing such payment. The Authorized User and Contractor agree that payments for invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the Commissioner, in the Commissioner's sole discretion, due to extenuating circumstances. Such electronic payments shall be made in accordance with ordinary State procedures and practices. The Contractor shall comply with the State Comptroller's procedures to authorize electronic payments. Authorization forms are available at the State Comptroller website at www.osc.state.ny.us, by e-mail at epunit@osc.state.ny.us, or by telephone at 518-486-1255. Contractor acknowledges that it will not receive payment on any invoices submitted under this Contract that are payable by the State Comptroller if it does not comply with the State Comptroller's electronic payment procedures, except where the Commissioner has expressly authorized payment by paper check as set forth above.

c. Payment of Contract purchases made by an Authorized User when the State Comptroller is not responsible for issuing such payment. The Authorized User and Contractor agree that payments for such Contract purchases shall be billed directly by Contractor on invoices/vouchers, together with complete and accurate supporting documentation as required by the Authorized User. Such payments shall be as mandated by the appropriate governing law from the receipt of a proper invoice. Such Authorized User and Contractor are strongly encouraged to establish electronic payments.

(continued)

CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES

In accordance with Article 15-A of the New York State Executive Law (Participation by Minority Group Members and Women with Respect to State Contracts) and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the Offerer/Contractor agrees to be bound by the following to promote equality of economic opportunities for minority group members and women, and the facilitation of minority and women-owned business enterprise participation on all covered OGS contracts.

a. Equal Employment Opportunity Requirements

By submission of a bid or proposal in response to this solicitation, the Offerer agrees with all of the terms and conditions of Appendix A including Clause 12 - Equal Employment Opportunities for Minorities and Women. The contractor is required to ensure that the provisions of Appendix A clause 12 – Equal Employment Opportunities for minorities and women, are included in every subcontract in such a manner that the requirements of these provisions will be binding upon each subcontractor as to work in connection with the State contract.

b. Participation Opportunities for New York State Certified Minorities and Women-Owned Businesses

Authorized Users are encouraged to make every good faith effort to promote and assist the participation of New York State Certified Minority and Women-owned Business Enterprises (M/WBE) as subcontractors and suppliers on this contract for the provision of services and materials. To locate New York State Certified M/WBEs, the directory of Certified Businesses can be viewed at:
http://www.empire.state.ny.us/Small_and_Growing_Businesses/mwbe.asp

DEBRIEFING

A bidder will be accorded fair and equal treatment with respect to its opportunity for debriefing. Prior to contract award, OGS shall, upon request, provide a debriefing which would be limited to review of that bidder's proposal or bid. After contract award, OGS shall, upon request, provide a debriefing to any unsuccessful bidder that responded to the solicitation, regarding the reason that the proposal or bid submitted by such bidder was not selected for a contract award. The post-award debriefing should be requested in writing within 30 days of posting of the contract award on the OGS website.

DIESEL EMISSION REDUCTION ACT OF 2006 (NEW REQUIREMENT OF LAW):

On February 12, 2007 the Diesel Emissions Reduction Act took effect as law (the "Law"). Pursuant to new §19-0323 of the N.Y. Environmental Conservation Law ("NYECL") it is now a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology ("BART") and ultra low sulfur diesel fuel ("ULSD"). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities. They need to be operated exclusively on ULSD by February 12, 2007. It also requires that such vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

As a contract vendor the Law may be applicable to vehicles used by contract vendors "on behalf of" State agencies and public authorities. Thirty-three percent (33%) of affected vehicles must have BART by December 31, 2008, sixty-six percent (66%) by December 31, 2009 and one-hundred percent (100%) by December 31, 2010. The Law provides a list of exempted vehicles. Regulations currently being drafted will provide further guidance as to the effects of the Law on contract vendors using heavy duty diesel vehicles on behalf of the State. The Law also permits waivers of ULSD and BART under limited circumstances at the discretion of the Commissioner of Environmental Conservation. The Law will also require reporting from State agencies and from contract vendors in affected contracts.

Therefore, the bidder hereby certifies and warrants that all heavy duty vehicles, as defined in NYECL §19-0323, to be used under this contract, will comply with the specifications and provisions of NYECL §19-0323, and any regulations promulgated pursuant thereto, which requires the use of BART and ULSD, unless specifically waived by NYSDEC. Qualification and application for a waiver under this Law will be the responsibility of the bidder.

(continued)

EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order shall be 1 (one) wheel loader. This is not a “parts” contract and therefore OPTIONAL EQUIPMENT, ATTACHMENTS, COMPONENTS, ACCESSORIES, ETC. can only be purchased when a wheel loader is ordered.

PURCHASE ORDERS AND INVOICING:

General – All orders and invoices/vouchers should include the contract number and a line by line listing of separate charges.

Orders Involving Price Lists – Purchase orders are to include the following information when product is purchased from a price list:

- The name, number and date of the price list.
- Product description.
- Product code/manufacture number.
- Full List Price/MSRP for each product/option/accessory.
- Discount or price factor as applicable.
- Calculation of net, contract price.
- Specific designation of special price which may be better than the application of the contract discount or price factor.

Invoices - Contract users are instructed not to process invoices without needed information. Invoices must be detailed and include **all** of the following:

- Contract Number
- Purchase Order Number
- Item Number
 - Should not be something that is “unique” to dealer or distributor.
 - Should be something that can be tracked by a third party.
 - Preferably a manufacturer’s code or identifying number.
- Line item breakdown of all charges:
 - If options are purchased, they must be listed separately, line by line on the same invoice as the vehicle.

Failure to comply may result in lengthy payment delays.

SAFETY DEVICES:

All equipment shall be equipped with required safety devices for protecting the operator and others from injury. Equipment shall comply with all applicable codes, laws and regulations of the State of New York and of local authorities having jurisdiction in effect at the time of delivery.

EMISSION CONTROLS:

Wheel loaders and engine emissions shall comply with ALL of the Federal and New York State Government regulations in effect on the date of manufacture.

(continued)

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Product is required as soon as possible.

Purchase Order Instructions - Delivery shall be made in accordance with instructions on purchase order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group. Contractor should notify the buyer in writing if the delivery is to be longer than stated in award. Buyer should follow up with the contractor to be sure order was received.

Expansion of Delivery Points - Upon mutual agreement, delivery locations may be expanded per the "Non-State Agencies Participation in Centralized Contracts" and "Extension of Use" clauses incorporated herein.

DELIVERY CONDITION:

Equipment shall be delivered in accordance with specifications. If delivered with deviations, improper servicing, or inefficient performance, contractor must arrange to have the necessary work done within 96 hours (exclusive of Saturdays, Sundays and holidays) after receipt of written notification to contractor. Otherwise, the purchaser may have the corrections made at contractor's expense.

PAYMENT:

The Agency will process the voucher in full provided unit is in full compliance with these specifications. However, if deviations from the specifications exist, the Agency may withhold up to 10% of the unit price until contractor has made all the necessary corrections. Withholding must be documented and copies supplied to contractor and OGS.

CONTRACT PERIOD:

It is the intention of the State to enter into a contract for a total term of five (5) years as stated herein except that the commencement and termination dates appearing herein may be adjusted forward unilaterally by the State for any resulting contract for up to two calendar months, by indicating such change on the Contract Award Notification.

The contract dates may be adjusted forward beyond two months only with the approval of the successful bidder. If, however, the bidder is not willing to accept an adjustment of the contract dates beyond the two month period, the State reserves the right to proceed with an award to another bidder.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

CANCELLATION FOR CONVENIENCE

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies. Please refer to "Termination" in Appendix B, OGS General Specifications.

(continued)

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

PRICE SHEETS AND CATALOGS:

Submissions to Contract Participants - Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users who request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

WARRANTIES & SERVICE:

See "Warranties" in Appendix B, OGS General Specifications.

Normal wear and tear items shall be warranted in accordance with manufacturer's standard warranty.

Where optional equipment, attachments, components and accessories, etc. are to be supplied, they must be compatible with the rest of the product.

A manufacturer's warranty (minimum 12 months) shall apply and warranty service shall be gratis anywhere within New York State. The manufacturer's normal extended warranty on components shall apply.

Warranty shall be honored by all authorized manufacturers' dealers in New York State.

The warranty period for all coverage begins on the date equipment is accepted.

All costs associated with services for warranted items will be borne by the contractor.

All costs not covered by the warranty will be borne by the procuring entity.

Prior to delivery, each unit shall be completely serviced by the contractor in his own shop, or in a shop in New York State of an authorized dealer of the manufacturer.

Contractor must maintain service facilities and have trained personnel qualified to service the product furnished at the using agency within 48 hours.

(continued)

INSTRUCTION MANUALS:

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user one (1) complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, schematic and wiring diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

ADVERTISING:

Except for inconspicuous identification plates, serial number plates, instruction plates etc., no name, trade mark, decal or other identification, other than that of the manufacturer, shall be applied to the vehicle. SPLASH GUARDS SHALL BE PLAIN (WITHOUT LETTERING). IN ANY INSTANCE OF VIOLATION OF THESE RESTRICTIONS THE COST TO THE STATE FOR REMOVAL OF SUCH ADVERTISING WILL BE DEDUCTED FROM CONTRACTOR'S OUTSTANDING VOUCHER.

Any contractor advertisements, promotional literature and/or contract description(s) of contract awards must be reviewed and approved by the Office of General Services, Procurement Services Group prior to issuance.

INSTRUCTION OF PERSONNEL:

Within five business days of delivery of product, the contractor shall provide instruction by qualified personnel sufficient to ensure that the product is operated and operator maintained so as to perform to the full extent of its design capabilities. Agency shall designate personnel which are to receive instruction.

EMERGENCY PURCHASING:

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of products or services, the Commissioner reserves the right to obtain such products or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for products or services procured from other sources pursuant to this paragraph.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish reports containing total sales for both state agency and authorized non-state agency contract purchases every six months after the start of the contract. Reports are due the fifteenth of the month following the end of each six-month period.

In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://www.nylovesmwbe.ny.gov/cf/search.cfm>.

The report shall be provided in the following (or similar) format for each authorized distribution channel. The appropriate sales report form is forwarded to each contractor at time of award or shortly thereafter for completion in accordance with the contract terms and conditions:

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REPORT OF CONTRACT PURCHASES: (Cont'd)

<u>Manufacturer</u>	<u>Product or Item Number</u>	<u>Sales \$ OEM Optional Equipment, Attachments, Components, Accessories, etc.</u>	<u>Sales \$ Non-OEM Optional Equipment, Attachments, Components, Accessories, etc.</u>	<u>Total Quantity Shipped to State Agencies</u>	<u>Total Quantity Shipped to Authorized Non-State Agencies</u>	<u>Total Sales \$ State Agencies</u>	<u>Total Sales \$ Authorized Non-State Agencies</u>
		\$	\$			\$	\$
		\$	\$			\$	\$

The report is to be submitted electronically in Microsoft Excel 2007 or lower format to the Purchasing Officer listed on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

USE OF RECYCLED OR REMANUFACTURED MATERIALS:

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this bid solicitation. Warranties on refurbished or remanufactured components or products must be identical to the manufacturer's new equipment warranty or industry's normal warranty when remanufacturer does not offer new equipment. See "Remanufactured, Recycled, Recyclable or Recovered Materials" in Appendix B, OGS General Specifications.

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Guidelines section "OGS or Less Purchases" for complete procedural and reporting requirements.

<http://www.ogs.state.ny.us/procurecounc/pdfdoc/guidelines.pdf>

(continued)

State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

Contract No.: _____ Contractor: _____

Describe Product* Provided (Include Item No., if available): _____

*Note: “Product” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

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