

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 40401 - ALTERNATIVE FUELED VEHICLES (2003 Model Year) (Statewide) Classification Code(s): 25
Award Number	:	<u>02406</u> (Replaces Awards 01319 & 01860)
Contract Period	:	See "Contract Period" Clause
Bid Opening Date	:	September 12, 2002
Date of Issue	:	October 22, 2002
Specification Reference	:	As Incorporated In The Invitation for Bids and Purchasing Memorandum dated 8/14/02
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : William A. Macey Title : Purchasing Officer I Phone : 518-402-5438 Fax : 518-474-8676 E-mail : bill.macey@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

This contract award covers the outright purchase of Alternative Fueled Vehicles including Dedicated Compressed Natural Gas, Bi-Fuel Compressed Natural Gas, Ethanol, Bi-Fuel Propane and Gasoline/Electric Hybrids.

PR #02406-T

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC59789	ARMORY GARAGE, INC. 926 Central Avenue Albany, NY 12205	518/482-3381, Ext. 112 Mr. Nick Zelenewych, Jr. Fax: 518/482-0157 Web: armoryauto.com	141295534
PC59790	BAY RIDGE HONDA 8801 4th Avenue Brooklyn, NY 11209	718/836-4600 Mr. Allan M. Goodstein Fax: 718/836-0018 E-mail: sales@bayridgecars.com	111962799
PC59791	DOAN CHEVROLET-OLDSMOBILE LLC 5035 Ridge Rd. West Spencerport, NY 14559	585/352-3434, Ext. 273 Mr. Bradley R. Wood Fax: 585/352-7897 E-mail: w1899@cs.com Web: doandelivers.com	161586129
PC59792 SB	LIA HONDA 1258 Central Avenue Albany, NY 12205	518/438-4555, Ext. 227 Mr. Michael Foote Fax: 518/438-4569 E-mail: mfoote@liacars.com Web: liacars.com	060972984
PC59793	MOTORS FLEET PO Box 638 Red Bank, NJ 07701	732/918-1600, Ext. 19 Mr. John Himmelman Fax: 732/918-8708 E-mail: sansoneflt@aol.com	221716836
PC59794 SB	NORTHWAY MOTOR CAR CORP. 727 New Loudon Rd. Latham, NY 12110	800/888-6822 518/374-9161, Ext. 260 Mr. Mark B. Monroe Fax: 518/372-4410 E-mail: mmonroe@languanauto.com	141554669
PC59796 SB WBE	VAN BORTEL FORD, INC. 7325 Rt. 96 Victor, NY 14564	585/586-7705 Mr. Josh Relyea Fax: 585/586-7706 E-mail: jrelyea@vanbortelford.com Web: vanbortelford.com	161609363

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Cash Discount, If Shown, Should be Given Special Attention.
INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO ALL CONTRACT USERS:

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

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PRICE & DELIVERY:

Price includes all customs duties and charges and is net, F.O.B. destination including all vehicle preparation and clean-up charges, New York State motor vehicle inspection and all other incidentals normally included with delivery of a vehicle including the manufacturer's fees such as destination charges, etc. Delivery charges will be assessed per the Delivery Allowance Schedule (DAS) that follows. All prices must be firm for the entire contract period.

All contracts are statewide, regardless of where the contractor is located. Contractors are required to deliver vehicles anywhere within New York State boundaries. Each contractor will be reimbursed for this delivery. Reimbursement will be dictated by the following Delivery Allowance Schedule (DAS). The DAS indicates the maximum dollar amount that will be paid for delivery from the contractor point of business, to the ordering entities desired location.

For Out of State contractors, the Office of General Services, Procurement Services Group, will determine which region is closest to the location of the contractor.

The DAS will be used as follows. If the contractor point of business is in Albany (Region 3), and the desired delivery point is in White Plains (Region 5), the delivery charge will be \$90. This charge should be added to the invoice. Each contractor will only be concerned with their particular region (i.e. if the contractor point of business is in Region 1, the only row that will be utilized is the first one).

Delivery to Region							
Region		1	2	3	4	5	6
Location of Vendor	1	\$60	\$90	\$150	\$175	\$205	\$270
	2	\$90	\$60	\$90	\$90	\$115	\$205
	3	\$150	\$90	\$60	\$90	\$90	\$205
	4	\$175	\$90	\$90	\$60	\$175	\$260
	5	\$205	\$115	\$90	\$175	\$60	\$105
	6	\$270	\$205	\$205	\$260	\$105	\$60

<u>Region 1</u>	<u>Region 2</u>	<u>Region 3</u>	<u>Region 4</u>	<u>Region 5</u>	<u>Region 6</u>
Allegany	Broome	Albany	Clinton	Dutchess	Bronx
Cattaraugus	Cayuga	Columbia	Essex	Orange	Kings
Chautauqua	Chenango	Fulton	Franklin	Putnam	Nassau
Chemung	Cortland	Greene	St. Lawrence	Rockland	New York
Erie	Delaware	Hamilton		Sullivan	Queens
Genesee	Herkimer	Montgomery		Ulster	Richmond
Livingston	Jefferson	Rensselaer		Westchester	Suffolk
Monroe	Lewis	Saratoga			New Jersey
Niagara	Madison	Schenectady			
Ontario	Oneida	Schoharie			
Orleans	Onondaga	Warren			
Schuyler	Oswego	Washington			
Seneca	Otsego				
Steuben	Tioga				
Wayne	Tompkins				
Wyoming					
Yates					

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EQUIPMENT:

All items of standard equipment which are normally provided by the manufacturer shall be furnished.

DOT OPTION PACKAGE:

A DOT option is available on Items 4 and 9. The option package shall include:

- Rotary light; reference - Federal Signal Model 100, part 443612-02 with vibration mounting kit.
- DOT body color - chrome yellow.
- DOT reflective dark blue striping; 6" wide on 18" centers; reference - 3M brand 680 series.

LOT I - DEDICATED NATURAL GAS VEHICLES

SUBLOT IA - DEDICATED NATURAL GAS CARS

ITEM 1 - FULL SIZE SEDAN, GENERAL USE - FORD CROWN VICTORIA

Unit Price: \$24,853.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Crown Victoria P73, 4-Door Sedan

Engine:	4.6 Liter Dedicated Natural Gas V-8
Brakes:	4 Wheel Anti-Lock Braking System
Floor Mats:	Color-Keyed, Front & Rear

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

ITEM 2 - FULL SIZE POLICE INTERCEPTOR - FORD CROWN VICTORIA

Unit Price: \$25,464.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Crown Victoria P71 Police Interceptor

Engine:	4.6 Liter Dedicated Natural Gas V-8
Air Bags:	Front & Side (59M)
Floor Covering:	Carpet, Front & Rear Mats (128)
Wheel Covers:	Full (642)
Windows:	Power (948)
Group/Package:	Comfort & Convenience (41A) (includes power driver seat, speed control and AM/FM stereo with cassette)

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT I - DEDICATED NATURAL GAS VEHICLES (Cont'd)

SUBLOT IA - DEDICATED NATURAL GAS CARS (Cont'd)

ITEM 3 - COMPACT SEDAN - HONDA CIVIC GX

Unit Price: \$20,247.00 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Honda Civic GX EN2653EW

Engine:	1.7 VTEC In-Line 4
Brakes:	4 Wheel Anti-Lock Braking System
Air Bags:	Front Driver & Passenger and Front Side
Floor Mats:	Color-Keyed, Front & Rear

Delivery: 90 Days A/R/O

CONTRACTOR: LIA HONDA

SUBLOT IB - DEDICATED NATURAL GAS PICKUP TRUCKS

ITEM 4 - 1/2 TON FORD F150 XL 4X2

Unit Price: \$19,585.00 Plus DAS

Dot Option Package Price: \$350.00 (NOTE: A minimum of 10 vehicles must be ordered to get this option price.)

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F150 4x2 R/C F17, 139" WB, 502A

Engine:	5.4 Liter OHC V-8, Natural Gas
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 120 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT I - DEDICATED NATURAL GAS VEHICLES (Cont'd)

SUBLOT IC - DEDICATED NATURAL GAS CARGO VANS

ITEM 5 - 3/4 TON CARGO VAN - DODGE AB2L12

Unit Price: \$17,888.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Dodge Cargo Van AB2L12

Engine:	5.2 Liter CNG V-8
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

ITEM 6 - 3/4 TON EXTENDED CARGO VAN - DODGE AB2L13

Unit Price: \$19,578.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Dodge Extended Cargo Van AB2L13

Engine:	5.2 Liter CNG V-8
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

(continued)

LOT I - DEDICATED NATURAL GAS VEHICLES (Cont'd)

SUBLOT IC - DEDICATED NATURAL GAS CARGO VANS (Cont'd)

ITEM 7 - 1 TON CARGO VAN - DODGE AB3L12

Unit Price: \$17,774.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Dodge 1 Ton Cargo Van AB3L12

Engine:	5.2 Liter CNG V-8
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

ITEM 8 - 1 TON EXTENDED CARGO VAN - DODGE AB3L13

Unit Price: \$18,364.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Dodge 1 Ton Extended Cargo Van AB3L13

Engine:	5.2 Liter CNG V-8
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

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LOT I - DEDICATED NATURAL GAS VEHICLES (Cont'd)

SUBLOT ID - DEDICATED NATURAL GAS PASSENGER VANS

ITEM 9 - 8 PASSENGER VAN - FORD E350 XL

Unit Price: \$21,536.00 Plus DAS

Dot Option Package Price: \$350.00 (NOTE: A minimum of 3 vehicles must be ordered to get this option price.)

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Econoline E31, E350 XL, SD Wagon

Engine:	5.4 Liter OHC V-8, Natural Gas
Glass:	Windows All Around
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

ITEM 10 - 12 PASSENGER VAN - FORD E350 XL

Unit Price: \$21,592.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Econoline E31, E350 XL, SD Wagon

Engine:	5.4 Liter OHC V-8, Natural Gas
Glass:	Windows All Around
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT I - DEDICATED NATURAL GAS VEHICLES (Cont'd)

SUBLOT ID - DEDICATED NATURAL GAS PASSENGER VANS (Cont'd)

ITEM 11 - 12 PASSENGER EXTENDED VAN - FORD E350 XL

Unit Price: \$22,758.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Econoline S31, E350 XL, SDE Wagon

Engine:	5.4 Liter OHC V-8, Natural Gas
Glass:	Windows All Around
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

ITEM 12 - 15 PASSENGER VAN - FORD E350 XL

Unit Price: \$22,721.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Econoline S31, E350 XL, SDE Wagon

Engine:	5.4 Liter OHC V-8, Natural Gas
Glass:	Windows All Around
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT I - DEDICATED NATURAL GAS VEHICLES (Cont'd)

SUBLOT IE - DEDICATED NATURAL GAS CUTAWAYS

ITEM 13 - CUTAWAY, 12,000# GVWR, 159" WHEELBASE

Unit Price: \$24,912.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet CG33803

Engine: Vortec 6000 V-8, KL8
Brakes: 4 Wheel Anti-Lock Braking System
Wheels: Dual Rear

Option A - 14' Cube Van Body

Option A Price: \$4,422.00

14' Cube Van Body includes:

- One piece fiberglass or aluminum shell
- Sliding access door to cab
- Heavy duty steel full width understructure w/1" plywood floor
- Weatherproof wiring
- Dome light w/cab switch
- Nominal 79" interior height
- Full size lockable roll-up rear door, rear assist handles
- 4 full length slats on interior side walls

Make & Model of Option A: Unicell #UCPM 79-14

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

(continued)

LOT I - DEDICATED NATURAL GAS VEHICLES (Cont'd)

SUBLOT IE - DEDICATED NATURAL GAS CUTAWAYS (Cont'd)

ITEM 14 - CUTAWAY, 14,000# GVWR, 158" WHEELBASE

Unit Price: \$25,189.00 Plus DAS

Discount on Options: 5%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Econoline E45 Commercial Cutaway Van

Engine: 5.4 Liter Natural Gas V-8
Brakes: 4 Wheel Anti-Lock Braking System
Wheels: Dual Rear

Option A - 14' Cube Van Body

Option A Price: \$4,719.00

14' Cube Van Body includes:

- One piece fiberglass or aluminum shell
- Sliding access door to cab
- Heavy duty steel full width understructure w/1" plywood floor
- Weatherproof wiring
- Dome light w/cab switch
- Nominal 79" interior height
- Full size lockable roll-up rear door, rear assist handles
- 4 full length slats on interior side walls

Make & Model of Option A: Unicell #UCPM 79-14

Delivery: 210 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT I - DEDICATED NATURAL GAS VEHICLES (Cont'd)

SUBLOT IE - DEDICATED NATURAL GAS CUTAWAYS (Cont'd)

ITEM 15 - CUTAWAY, 14,000# GVWR, 176" WHEELBASE

Unit Price: \$25,625.00 Plus DAS

Discount on Options: 5%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Econoline E45 Commercial Cutaway Van

Engine: 5.4 Liter Natural Gas V-8
Brakes: 4 Wheel Anti-Lock Braking System
Wheels: Dual Rear

Option A - 16' Cube Van Body
Option A Price: \$4,902.00

16' Cube Van Body includes:

- One piece fiberglass or aluminum shell
- Sliding access door to cab
- Heavy duty steel full width understructure w/1" plywood floor
- Weatherproof wiring
- Dome light w/cab switch
- Nominal 79" interior height
- Full size lockable roll-up rear door, rear assist handles
- 4 full length slats on interior side walls

Make & Model of Option A: Unicell #UPM 79-16

Delivery: 210 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES

SUBLOT IIA - BI-FUEL NATURAL GAS CARS

ITEM 16 - COMPACT SEDAN - CHEVROLET CAVALIER 1JC69

Unit Price: \$17,654.81 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Cavalier 4 Dr. Sedan 1JC69, 1SB Pkg., KL6

Engine:	KL6, Natural Gas, 2.2L SFI
Radio:	AM/FM Stereo
Rear Window:	Electric Defogger

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

SUBLOT IIB - BI-FUEL NATURAL GAS PICKUP TRUCKS

ITEM 17 - 1/2 TON 4X2 REGULAR CAB - FORD F150 XL F17

Unit Price: \$19,689.00 Plus DAS

Discount on Options: 12%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F-Series LD, F17, F150, 4x2 R/C

Engine:	5.4L OHC V-8, Bi-Fuel CNG
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IIB - BI-FUEL NATURAL GAS PICKUP TRUCKS (Cont'd)

ITEM 18 - 1/2 TON 4X4 REGULAR CAB - FORD F150 XL F18

Unit Price: \$22,305.00 Plus DAS

Discount on Options: 12%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F-Series LD, F18, F150, 4x4 R/C

Engine:	5.4L OHC V-8, Bi-Fuel CNG
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

ITEM 19 - 1/2 TON 4X2 SUPERCAB - FORD F150 XL X17

Unit Price: \$21,615.00 Plus DAS

Discount on Options: 12%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F-Series LD, X17, F150, 4x2 S/C

Engine:	5.4L OHC V-8, Bi-Fuel CNG
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IIB - BI-FUEL NATURAL GAS PICKUP TRUCKS (Cont'd)

ITEM 20 - 1/2 TON 4X4 SUPERCAB - FORD F150 XL X18

Unit Price: \$24,723.00 Plus DAS

Discount on Options: 12%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F-Series LD, X18, F150, 4x4 S/C

Engine:	5.4L OHC V-8, Bi-Fuel CNG
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

ITEM 21 - 3/4 TON 4X2 REGULAR CAB - CHEVROLET SILVERADO CC25903

Unit Price: \$22,666.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet CC25903

Engine:	Vortec 6000 V-8
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IIB - BI-FUEL NATURAL GAS PICKUP TRUCKS (Cont'd)

ITEM 22 - 3/4 TON 4X4 REGULAR CAB - CHEVROLET SILVERADO CK25903HD

Unit Price: \$24,999.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet CK25903HD

Engine: Vortec 6000 V-8
Brakes: 4 Wheel Anti-Lock Braking System

Delivery: 125 Days A/R/O

CONTRACTOR: MOTORS FLEET

ITEM 23 - 3/4 TON 4X2 EXTENDED CAB - CHEVROLET SILVERADO CC25953HD

Unit Price: \$24,844.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Extended 4x2, CC25953HD

Engine: Vortec 6000 V-8
Brakes: 4 Wheel Anti-Lock Braking System

Delivery: 125 Days A/R/O

CONTRACTOR: MOTORS FLEET

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IIB - BI-FUEL NATURAL GAS PICKUP TRUCKS (Cont'd)

ITEM 24 - 3/4 TON 4X4 EXTENDED CAB - CHEVROLET SILVERADO CK25953HD

Unit Price: \$27,244.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Extended 4x4, CK25953HD

Engine:	Vortec 6000 V-8
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 125 Days A/R/O

CONTRACTOR: MOTORS FLEET

ITEM 25 - 3/4 TON 4X4 CREW CAB - CHEVROLET SILVERADO CK25943HD

Unit Price: \$29,404.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Crew Cab 4x4, CK25943HD

Engine:	Vortec 6000 V-8
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 135 Days A/R/O

CONTRACTOR: MOTORS FLEET

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IIC - BI-FUEL NATURAL CARGO VANS

ITEM 26 - 3/4 TON CARGO VAN - CHEVROLET EXPRESS CG23405

Unit Price: \$20,632.45 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express Cargo Van 2500, CG23405, 1SA Pkg., KL6

Engine:	Vortec 6000 V-8, KL6
Brakes:	4 Wheel Anti-Lock Braking System
Wheelbase:	135"

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

ITEM 27 - 3/4 TON EXTENDED CARGO VAN - CHEVROLET EXPRESS CG23705

Unit Price: \$21,350.70 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express Cargo Van Ext. 2500, CG23705, 1SA Pkg., KL6

Engine:	Vortec 6000 V-8, KL6
Brakes:	4 Wheel Anti-Lock Braking System
Wheelbase:	155"

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IIC - BI-FUEL NATURAL CARGO VANS (Cont'd)

ITEM 28 - 1 TON CARGO VAN - CHEVROLET EXPRESS CG33405

Unit Price: \$22,791.27 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express Cargo Van 3500, CG33405, 1SA Pkg., KL6

Engine:	Vortec 6000 V-8, KL6
Brakes:	4 Wheel Anti-Lock Braking System
Wheelbase:	135"

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

ITEM 29 - 1 TON EXTENDED CARGO VAN - CHEVROLET EXPRESS CG33705

Unit Price: \$23,505.32 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express Ext. Cargo Van 3500, CG33705, 1SA Pkg., KL6

Engine:	Vortec 6000 V-8, KL6
Brakes:	4 Wheel Anti-Lock Braking System
Wheelbase:	155"

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IID - BI-FUEL NATURAL GAS PASSENGER VANS

ITEM 30 - 8 PASSENGER VAN - CHEVROLET EXPRESS CG23406

Unit Price: \$24,199.68 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express CG23406, 1SA Pkg., KL6

Engine:	Vortec 6000 V-8, KL6
Glass:	Windows All Around
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

ITEM 31 - 12 PASSENGER VAN - CHEVROLET EXPRESS CG33406

Unit Price: \$24,929.15 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express CG33406, 1SA Pkg., KL6

Engine:	Vortec 6000 V-8, KL6
Glass:	Windows All Around
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IID - BI-FUEL NATURAL GAS PASSENGER VANS (Cont'd)

ITEM 32 - 12 PASSENGER EXTENDED VAN - CHEVROLET EXPRESS CG33706

Unit Price: \$25,655.85 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express CG33706, 1SA Pkg., KL6

Engine:	Vortec 6000 V-8, KL6
Glass:	Windows All Around
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

ITEM 33 - 15 PASSENGER VAN - CHEVROLET EXPRESS CG33706

Unit Price: \$25,967.10 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express CG33706, 1SA Pkg., KL6

Engine:	Vortec 6000 V-8, KL6
Glass:	Windows All Around
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IIE - BI-FUEL NATURAL GAS CUTAWAYS

ITEM 34 - CUTAWAY, 12,000# GVWR, 159" WHEELBASE

Unit Price: \$24,059.43 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express CG33803, CL7, DRW, 1 SA Pkg. KL6

Engine: Vortec 6000 V-8, KL6
Brakes: 4 Wheel Anti-Lock Braking System

Option A - 14' Cube Van Body

Option A Price: \$4,166.00

14' Cube Van Body includes:

- One piece fiberglass or aluminum shell
- Sliding access door to cab
- Heavy duty steel full width understructure w/1" plywood floor
- Weatherproof wiring
- Dome light w/cab switch
- Nominal 79" interior height
- Full size lockable roll-up rear door, rear assist handles
- 4 full length slats on interior side walls

Make & Model of Option A: Unicell #UCPM 79-14

Delivery: 180 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

(continued)

LOT II - BI-FUEL NATURAL GAS VEHICLES (Cont'd)

SUBLOT IIE - BI-FUEL NATURAL GAS CUTAWAYS (Cont'd)

ITEM 35 - CUTAWAY, 12,000# GVWR, 177" WHEELBASE

Unit Price: \$24,553.75 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Express CG33903, CL7, DRW, KL6

Engine: Vortec 6000 V-8, KL6
Brakes: 4 Wheel Anti-Lock Braking System

Option A - 16' Cube Van Body

Option A Price: \$4,346.00

16' Cube Van Body includes:

- One piece fiberglass or aluminum shell
- Sliding access door to cab
- Heavy duty steel full width understructure w/1" plywood floor
- Weatherproof wiring
- Dome light w/cab switch
- Nominal 79" interior height
- Full size lockable roll-up rear door, rear assist handles
- 4 full length slats on interior side walls

Make & Model of Option A: Unicell #UCPM 79-16

Delivery: 180 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

(continued)

LOT III - FLEX FUEL VEHICLES

SUBLOT IIIA - FLEX FUEL CARS

ITEM 36 - MID-SIZE SEDAN - CHRYSLER SEBRING LX

Unit Price: \$12,987.00 Plus DAS

Discount on Options: 8%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chrysler Sebring LX JRCH41

Engine:	2.7L 24 Valve V-6 FFV
Air Conditioning:	Manual
Rear Window:	Defroster
Floor Covering:	Carpeting Front & Rear including Front & Rear Mats
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 120 Days A/R/O

NOTE: The manufacturers final order due date for this vehicle is 11/13/02. It is recommended that orders be placed with the contractor at least one week prior to this date.

CONTRACTOR: ARMORY GARAGE, INC.

ITEM 37 - MID-SIZE WAGON - FORD TAURUS SE WAGON NO AWARD

NOTE:

This item is available on Contract Award #02544, Group 40400 - Passenger Cars, Item 3.

SUBLOT IIIB - FLEX FUEL PICKUP TRUCKS

ITEM 38 - COMPACT PICKUP 4X2 EXTENDED CAB - FORD RANGER

Unit Price: \$13,785.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford Ranger R14, 4x2 XL Supercab

Engine:	3.0L V-6 FFV
Brakes:	4 Wheel Anti-Lock Braking System
Transmission:	5-Speed Automatic

Delivery: 90 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT III - FLEX FUEL VEHICLES (Cont'd)

SUBLOT IIIB - FLEX FUEL PICKUP TRUCKS (Cont'd)

ITEM 39 - COMPACT PICKUP 4X4 EXTENDED CAB **NO AWARD**

ITEM 40 - 1/2 TON 4X2 REGULAR CAB SHORT BOX - CHEVROLET SILVERADO CC15703

Unit Price: \$15,998.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Silverado CC15703

Engine: 5.3L V-8 L59
Brakes: 4 Wheel Anti-Lock Braking System
Transmission: 4-Speed Automatic

Delivery: 110 Days A/R/O

CONTRACTOR: MOTORS FLEET

ITEM 41 - 1/2 TON 4X4 REGULAR CAB SHORT BOX - CHEVROLET SILVERADO CK15703

Unit Price: \$20,177.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Silverado CK15703

Engine: 5.3L V-8 L59
Brakes: 4 Wheel Anti-Lock Braking System
Transmission: 4-Speed Automatic

Delivery: 110 Days A/R/O

CONTRACTOR: MOTORS FLEET

(continued)

LOT III - FLEX FUEL VEHICLES (Cont'd)

SUBLOT IIIB - FLEX FUEL PICKUP TRUCKS (Cont'd)

ITEM 42 - 1/2 TON 4X2 REGULAR CAB LONG BOX - CHEVROLET SILVERADO CC15903

Unit Price: \$16,624.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Silverado CC15903

Engine: 5.3L V-8 L59
Brakes: 4 Wheel Anti-Lock Braking System
Transmission: 4-Speed Automatic

Delivery: 110 Days A/R/O

CONTRACTOR: MOTORS FLEET

ITEM 43 - 1/2 TON 4X4 REGULAR CAB LONG BOX - CHEVROLET SILVERADO CK15903

Unit Price: \$20,710.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Silverado CK15903

Engine: 5.3L V-8 L59
Brakes: 4 Wheel Anti-Lock Braking System
Transmission: 4-Speed Automatic

Delivery: 110 Days A/R/O

CONTRACTOR: MOTORS FLEET

(continued)

LOT III - FLEX FUEL VEHICLES (Cont'd)

SUBLOT IIIB - FLEX FUEL PICKUP TRUCKS (Cont'd)

ITEM 44 - 1/2 TON 4X2 EXTENDED CAB SHORT BOX - CHEVROLET SILVERADO CC15753

Unit Price: \$19,694.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Silverado CC15753

Engine: 5.3L V-8 L59
Brakes: 4 Wheel Anti-Lock Braking System
Transmission: 4-Speed Automatic

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

ITEM 45 - 1/2 TON 4X4 EXTENDED CAB SHORT BOX - CHEVROLET SILVERADO CK15753

Unit Price: \$23,496.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Silverado CK15753

Engine: 5.3L V-8 L59
Brakes: 4 Wheel Anti-Lock Braking System
Transmission: 4-Speed Automatic

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

SUBLOT IIIC - FLEX FUEL VANS

ITEM 46 - COMPACT PASSENGER VAN (Standard Wheelbase)

NO AWARD

NOTE:

This item is available on Contract Award #01218, Group 40540 - Passenger & Cargo Vans, Item 1A.

(continued)

LOT III - FLEX FUEL VEHICLES (Cont'd)

SUBLOT IIIC - FLEX FUEL VANS (Cont'd)

ITEM 47 - COMPACT PASSENGER VAN (Long Wheelbase) - DODGE GRAND CARAVAN SE

Unit Price: \$17,494.00 Plus DAS

Discount on Options: 8%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Dodge Grand Caravan SE RSKL53

Engine:	3.3L 12V V-6 FFV
Rear Window:	Defroster
Floor Covering:	Carpeting Front & Rear including Front & Rear Mats
Brakes:	4 Wheel Anti-Lock Braking System
Wheelbase:	119.3"

Delivery: 120 Days A/R/O

CONTRACTOR: MOTORS FLEET

ITEM 48 - COMPACT CARGO VAN (Standard Wheelbase) - DODGE CARAVAN

Unit Price: \$19,444.00 Plus DAS

Discount on Options: 8%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Dodge Caravan, Cargo RSKL12

Engine:	3.3L 12V V-6 FFV
Rear Window:	Defroster
Brakes:	4 Wheel Anti-Lock Braking System
Wheelbase:	113.3"

Delivery: 150 Days A/R/O

CONTRACTOR: MOTORS FLEET

(continued)

LOT III - FLEX FUEL VEHICLES (Cont'd)

SUBLOT IIIC - FLEX FUEL VANS (Cont'd)

ITEM 49 - COMPACT CARGO VAN (Long Wheelbase) - DODGE GRAND CARAVAN

Unit Price: \$19,998.00 Plus DAS

Discount on Options: 8%*

Vehicle Pickup Credit: \$100.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Dodge Grand Caravan, Cargo RSKL13

Engine:	3.3L 12V V-6 FFV
Rear Window:	Defroster
Brakes:	4 Wheel Anti-Lock Braking System
Wheelbase:	119.3"

Delivery: 150 Days A/R/O

CONTRACTOR: MOTORS FLEET

SUBLOT IIID - FLEX FUEL SPORT UTILITY VEHICLES

ITEM 50 - 5 PASSENGER 4X2 SUV - FORD EXPLORER

NO AWARD

NOTE:

This item is available on Contract Award #02549, Group 40550 - Sport Utility Vehicles, Item 3B.

ITEM 51 - 6 PASSENGER 4X2 SUV - CHEVROLET TAHOE

Unit Price: \$26,479.17 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Tahoe 4 Dr. LS, CC15706, 1SJ Pkg., L59

Engine:	5.3L V-8 L59
Transmission:	4-Speed Automatic
Wheelbase:	116"

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

(continued)

LOT III - FLEX FUEL VEHICLES (Cont'd)

SUBLOT IIID - FLEX FUEL SPORT UTILITY VEHICLES (Cont'd)

ITEM 52 - 6 PASSENGER 4X4 SUV - CHEVROLET TAHOE

Unit Price: \$28,816.44 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Tahoe 4 Dr. LS, CK15706, 1SJ Pkg., L59

Engine:	5.3L V-8 L59
Transmission:	4-Speed Automatic
Wheelbase:	116"

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

ITEM 53 - 9 PASSENGER 4X2 SUV - CHEVROLET SUBURBAN

Unit Price: \$28,236.40 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Suburban LS, CC15906, 1SJ Pkg., L59

Engine:	5.3L V-8 L59
Transmission:	4-Speed Automatic
Wheelbase:	130"

Delivery: 150 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

(continued)

LOT III - FLEX FUEL VEHICLES (Cont'd)

SUBLOT IIID - FLEX FUEL SPORT UTILITY VEHICLES (Cont'd)

ITEM 54 - 9 PASSENGER 4X4 SUV - CHEVROLET SUBURBAN

Unit Price: \$30,573.67 Plus DAS

Discount on Options: 15%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Chevrolet Suburban LS, CK15906, 1SJ Pkg., L59

Engine:	5.3L V-8 L59
Transmission:	4-Speed Automatic
Wheelbase:	130"

Delivery: 180 Days A/R/O

CONTRACTOR: DOAN CHEVROLET-OLDSMOBILE LLC

LOT IV - BI-FUEL PROPANE VEHICLES

ITEM 55 - 1/2 TON 4X2 PICKUP TRUCK - FORD F150 XL

Unit Price: \$20,259.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F-Series LD, F17, F150, 4x2 Regular Cab

Engine:	5.4L OHC V-8, Bi-Fuel LPG
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT IV - BI-FUEL PROPANE VEHICLES (Cont'd)

ITEM 56 - 1/2 TON 4X4 PICKUP TRUCK - FORD F150 XL

Unit Price: \$22,875.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F-Series LD, F18, F150, 4x4 Regular Cab

Engine:	5.4L OHC V-8, Bi-Fuel LPG
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

ITEM 57 - 1/2 TON 4X2 EXTENDED CAB PICKUP TRUCK - FORD F150 XL

Unit Price: \$22,060.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F-Series LD, X17, F150, 4x2 Supercab

Engine:	5.4L OHC V-8, Bi-Fuel LPG
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

(continued)

LOT IV - BI-FUEL PROPANE VEHICLES (Cont'd)

ITEM 58 - 1/2 TON 4X4 EXTENDED CAB PICKUP TRUCK - FORD F150 XL

Unit Price: \$25,148.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$50.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Ford F-Series LD, X18, F150, 4x4 Supercab

Engine:	5.4L OHC V-8, Bi-Fuel LPG
Bumper:	Rear Step
Brakes:	4 Wheel Anti-Lock Braking System

Delivery: 180 Days A/R/O

CONTRACTOR: VAN BORTEL FORD, INC.

LOT V - GASOLINE/ELECTRIC HYBRID VEHICLES

ITEM 59 - SUB -COMPACT SEDAN - HONDA INSIGHT

Unit Price: \$20,450.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Honda Insight ZE1473EW

Engine:	Aluminum-Alloy In-Line 3 Cylinder with IMA
Brakes:	4 Wheel Anti-Lock Braking System
Floor Mats:	Color-Keyed Front & Rear
Fuel System:	Multi-Point Fuel Injection
Battery Type:	Nickel Metal Hydride (NiMH)
Transmission:	Automatic, CVT

Delivery: 90 Days A/R/O

CONTRACTOR: BAY RIDGE HONDA

(continued)

LOT V - GASOLINE/ELECTRIC HYBRID VEHICLES

ITEM 60 - COMPACT SEDAN - TOYOTA PRIUS

Unit Price: \$19,181.00 Plus DAS

Discount on Options: 35%*

Vehicle Pickup Credit: \$25.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Toyota Prius #1222

Engine:	1.5L 4 Cylinder
Brakes:	Regenerative Anti-Lock Braking System
Floor Mats:	Color-Keyed Front & Rear
Fuel System:	Gasoline I4/Electric Hybrid
Battery Type:	Sealed Nickel Metal Hydride (NiMH)

Delivery: 120 Days A/R/O

CONTRACTOR: NORTHWAY MOTOR CAR CORP.

ITEM 61 - COMPACT SEDAN - HONDA CIVIC

Unit Price: \$19,200.00 Plus DAS

Discount on Options: 10%*

Vehicle Pickup Credit: \$0.00

*This discount will be applied to the Manufacturers Suggested Retail Price of all options.

Make & Model of Vehicle: Honda Civic Hybrid ES9663EW

Engine:	Aluminum-Alloy In-Line 4 Cylinder with IMA
Brakes:	4 Wheel Anti-Lock Braking System
Floor Mats:	Color-Keyed Front & Rear
Fuel System:	Multi-Point Fuel Injection
Battery Type:	Nickel Metal Hydride (NiMH)
Transmission:	Automatic, CVT

Delivery: 90 Days A/R/O

CONTRACTOR: BAY RIDGE HONDA

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to epunit@osc.state.ny.us or visit their website at www.osc.state.ny.us.

GENERAL REQUIREMENTS: (STATE AGENCIES ONLY)

Copies of each State agency purchase order must be sent to Ron Ottman in order to facilitate the issuance of a State identification number at the following address:

Ron Ottman, Director
Office of General Services
Division of Statewide Vehicle Management
Bldg. #18, State Campus
Albany, NY 12226

PROCUREMENT PROCEDURES FOR STATE AGENCIES:

State agencies should carefully consider all vehicles for the item of interest and select the most cost-effective one for their current and anticipated future program needs.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.state.ny.us). Click on "For Government-Contracts and Purchasing," then "About Procurement," then "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

(continued)

EXTENSION OF USE:

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Product is required as soon as possible.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish report of purchases made from contract within 30 days after the manufacturers final order acceptance date. The reports shall be in the following format:

<u>Lot/ Item Number</u>	<u>Product Description</u>	<u>Total Quantity Shipped State Agencies</u>	<u>Total Quantity Shipped Others</u>	<u>Total \$ Value</u>
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The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Invitation for Bids Number, Contract Number, sales period, and contractor's name.

Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

USE OF RECYCLED OR REMANUFACTURED MATERIALS:

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this bid solicitation. Warranties on refurbished or remanufactured components or products must be identical to the manufacturer's new equipment warranty or industry's normal warranty when remanufacturer does not offer new equipment. See "Recycled or Recovered Materials" in Appendix B, OGS General Specifications.

(continued)

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

DEFAULT ON DELIVERY:

If during the contract period, the vehicles become unavailable or cannot be supplied for any reason (except as provided for in the Savings Clause of the General Specifications), a vehicle deemed by Office of General Services, Procurement Services Group to be equal, must be supplied. If a substitute is not available or acceptable, then a similar vehicle from the next model year will be supplied at the same price. In addition, the order may be canceled and the vehicle purchased from other sources, and the contractor will reimburse the agency for all excess costs over the contract price. The defaulting contractor may be disqualified to receive future contracts.

DELETING OPTIONS FROM THE SPECIFIED VEHICLE:

It is anticipated that contract users may delete equipment that has been required in the specification. To this extent, contractors will be required to honor all such deletions. When equipment is being deleted, the contractor must give the full cost (invoice price) of the item, as shown in the PC car book. If the item is not in the PC car book, the contractor must provide documentation showing the contractor's cost for the item.

CONTRACT PERIOD:

The contract shall commence with the date of award and shall terminate upon the manufacturers production build-out date or depletion of all stocks, whichever occurs last. Contractors will notify the Office of General Services, in writing of the manufacturer's production build-out date. Such notification must be submitted at least two weeks prior to this final date. Notwithstanding the foregoing, this agreement shall be terminated by the issuance of a contract award for the same or substitute commodity for the next applicable contract period.

DISCOUNT ON OPTIONS:

It is expected that contract users will purchase options for these vehicles.

A discount from the Manufacturer's Suggested Retail Price (MSRP), of a minimum of 5% **MUST** be given for all options sold under this contract. Upon request, vendors are required to give the contract users a copy of the Manufacturer's Suggested Retail Price for options not specified in the contract.

PLEASE NOTE:

The "Manufacturer's Suggested Retail Price" includes, but is not limited to, the vehicle manufacturer.

(continued)

INVOICING:

Invoices must be detailed and include **all** of the following information:

1. Notice of Contract Award Number
2. Contract Number
3. Purchase Order Number
4. Item Number
5. Line Item Breakdown of **All** Charges

All of this information must be included on the invoice when the vehicle is delivered. If options are purchased, they must be listed separately, line by line on the same invoice as the vehicle. Delivery charges (If Applicable), as listed in the Delivery Allowance Schedule, must also be listed separately.

Failure to comply with these instructions may result in lengthy payment delays. Contract users are instructed not to process invoices without the above information.

BASIC WARRANTY:

The manufacturer's standard warranty will apply.

Warranty shall be honored by all authorized manufacturer's dealers in New York State.

The warranty period for all coverage shall begin on the date vehicle is accepted.

LIQUIDATED DAMAGES:

In the event of a delay or default in any delivery, providing such delay or default is directly attributable to the contractor, the agency shall be entitled to and shall assess against the contractor as liquidated damages and not by way of penalty, a sum calculated as follows:

Ten dollars per day per vehicle to compensate for delay, and other losses, detriments and inconveniences attendant upon such delay from the end of the grace period commencing from the time delivery was due under the contract. A grace period of seven calendar days commencing on and including the contract date for delivery shall be extended to the vendor prior to the assessment of such liquidated damages. Notice is hereby given to the vendor that despite the extensions of the grace period herein specified - **TIME SHALL BE AND IS OF THE ESSENCE IN REGARD TO DELIVERY OF THE VEHICLES.**

Liquidated damages, if assessed, shall be deducted from the purchase order price for each vehicle delivered against such purchase order.

ORDERING INFORMATION:

Purchase orders shall be placed with the contractor. All matters pertaining to registration and licensing are the responsibility of the ordering agency.

Agencies may add or delete equipment to obtain a vehicle that will best suit their needs.

ACKNOWLEDGMENT OF PURCHASE ORDERS:

Contractor shall acknowledge receipt of purchase order. If the ordering agency has not received acknowledgment within two weeks the contractor should be contacted. Contractor shall also advise the ordering agencies of any delays in delivery.

NOTE:

Ford Motor Company FIN Code Number: New York State and Ford Motor Company have reached an understanding regarding Ford's FIN Code requirements. For further information please contact Terry Ryan, Government Sales Manager, Ford Motor Company at 313/390-1041.

ADVERTISING:

Any contractor advertisements, promotional literature and/or contract description(s) of contract awards, including both manufacturer installed and dealer installed options, must be reviewed and approved by the Office of General Services, procurement Services Group prior to issuance.

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CONDITION ON DELIVERY:

Each vehicle shall be completely serviced. The servicing program shall include not less than the following: engine tune-up, lubrication, wheel alignment, front wheel balancing, wiring check, body conditioning and all other inspections and tests normally performed on a new vehicle.

If a vehicle is delivered with minor deviations or improper servicing, the contractor must arrange to have the necessary work done within 48 hours (exclusive of Saturdays, Sundays and Holidays) after receipt of written notification from the agency and/or the Office of General Services. Otherwise, the corrections shall be made at contractor's expense.

No name other than the manufacturer's shall appear on the vehicle.

At point of acceptance the vehicle odometer reading shall not exceed, in miles, the distance between the contractor's place of business and the point of delivery plus 50 miles. Any vehicle exceeding these terms in miles will be charged \$5.00 for each mile up to 100 miles and \$10.00 per mile for each mile over 100 miles.

This charge shall be deducted from the purchase order price for each vehicle delivered against each purchase order. Vehicles exceeding the aforementioned miles by more than 300 miles may be rejected.

EQUIPMENT SCOPE:

This award covers the outright purchase of new, current model year vehicles. Under no circumstances may "Demos" or "used" vehicles be sold under this contract without prior approval of the Office of General Services, Procurement Services Group. All vehicles delivered under this contract must be in compliance with the vendor's agreement with the manufacturer's for bid assistance.

EMISSIONS CONTROLS:

Vehicles and engines shall comply with all applicable Federal, State and Local laws and regulations in effect on the date of manufacture.

OPERATORS MANUAL:

The contractor shall furnish one operator's manual with each vehicle.

MOTOR VEHICLE REGULATIONS:

Each vehicle delivered shall comply with all applicable laws and regulations of the New York State and the Federal Government in effect on the date of manufacture.

DMV INSPECTION:

All vehicles must be delivered with complete NYS Inspections. In the event that a vehicle is delivered uninspected, \$100 will be deducted from the invoice by the agency to cover the cost of the inspection and to compensate for time.

AVAILABILITY:

Vehicles may be sold from existing stock if they are in compliance with the contract specifications and pricing. In no way should options be added to these vehicles without the consent of the ordering entity. In all cases option pricing should be in accordance with contract requirements.

NOTE: Contractors should not pre-order vehicles for the contract with options or option packages not typically purchased under this contract. Contract users are encouraged to contact the Office of General Services, Procurement Services Group if they are being asked to purchase elaborately optioned vehicles from pre-existing stock in lieu of normal contract vehicles.

RECALLS

The contractor must immediately notify the Office of General Services, Procurement Services Group of any recalls pertaining to contract vehicles.

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TRAINING:

Price includes any vehicle specific training and technical orientation. The contractor will be responsible for all associated costs of this training, including but not limited to travel expenses and any training manuals. This training will take place at the procuring entities location.

If authorized service dealers are available, those dealers will be responsible for all warranty and non warranty work. If, in this case, the procuring entity chooses to service their own vehicles, the contractor must provide training to the entity. The cost of this training will be the responsibility of the specific entity.

All training must be authorized and certified by the manufacturer.

EMISSIONS CERTIFICATIONS:

All vehicles must be California Air Resources Board (CARB) certified.

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**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, Room 3711
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242

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