

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: October 7, 2011

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.ny.gov

**NEW EXTENDED
CONTRACT PERIOD:**

January 1, 2006 -
October 31, 2011

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NO(S): Globe Manufacturing Co., LLC – PC62227
Lehigh Outfitters, LLC – PC62469
Lion Apparel, Inc. – PC62228
Morning Pride Manufacturing
d/b/a Honeywell First Responder Products – PC62232
Red Wing Brands of America – PC62470
Saf-Gard Safety Shoe Co. – PC62230

SUBJECT: Short Term Contract Extension for Contractors Listed Above

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the following contracts are hereby extended through October 31, 2011, or until a new contract award is issued; whichever occurs first:

Globe Manufacturing Co., LLC – PC62227
Lehigh Outfitters, LLC – PC62469
Lion Apparel, Inc. – PC62228
Morning Pride Manufacturing
d/b/a Honeywell First Responder Products – PC62232
Red Wing Brands of America – PC62470
Saf-Gard Safety Shoe Co. – PC62230

We are currently processing a replacement contract; however, there may be a lapse in contract coverage. **Please order accordingly.** In the event there is a lapse in contract coverage, all purchases should be made in accordance with applicable statutory requirements and purchasing guidelines.

All other terms and conditions remain the same. Please update your records accordingly.

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<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: July 11, 2011

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.ny.gov

CONTRACT PERIOD:

January 1, 2006 -
September 30, 2011

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NO.(S): Globe Manufacturing Co., LLC – PC62227
Lehigh Outfitters, LLC – PC62469
Lion Apparel, Inc. – PC62228
Morning Pride Manufacturing
d/b/a Honeywell First Responder Products – PC62232
Red Wing Brands of America – PC62470
Saf-Gard Safety Shoe Co. – PC62230

SUBJECT: 11th REVISED CONTRACT AWARD NOTIFICATION ISSUED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, an 11th Revised Contract Award Notification for Award No. 19298 has been posted under Centralized Procurement on the OGS website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.ny.gov/purchase/spg/awards/4006119298CAN.HTM>

(Contract updates are price list updates for Red Wing Brands of America - PC62470 and price list and dealer updates for Globe Manufacturing Co., LLC - PC62227.)

All other terms and conditions remain the same. Please update your records accordingly.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: April 19, 2011

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

**NEW EXTENDED
CONTRACT PERIOD:**

January 1, 2006 -
September 30, 2011

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS/

CONTRACT NO.(S): Globe Manufacturing Co., LLC – PC62227
Lehigh Outfitters, LLC – PC62469
Lion Apparel, Inc. – PC62228
Morning Pride Manufacturing
d/b/a Honeywell First Responder Products – PC62232
Red Wing Brands of America – PC62470
Saf-Gard Safety Shoe Co. – PC62230

SUBJECT: 1. Contract Extension for Contractors Listed Above
2. Contact information update for Contract # PC62232 – Morning Pride Manufacturing
d/b/a Honeywell First Responder Products

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

1. Please be advised that the following contracts are hereby extended through September 30, 2011, or until a new contract award is issued; whichever occurs first:

Globe Manufacturing Co., LLC – PC62227
Lehigh Outfitters, LLC – PC62469
Lion Apparel, Inc. – PC62228
Morning Pride Manufacturing
d/b/a Honeywell First Responder Products – PC62232
Red Wing Brands of America – PC62470
Saf-Gard Safety Shoe Co. – PC62230

Also, please be advised that Contract # PC62226 held by Fire-Dex, Inc., Contract # PC62229 held by Quaker Safety Products Corp. and Contract # PC62231 (inactive since April 2007) held by Sam's Shoe Service expired on December 31, 2010 and are not being extended at this time.

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Please refer to the 10th Revised Contract Award Notification for Award No. 19298 that has been posted on the OGS website.

Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

2. Madison Messinger is now the contact person for Morning Pride Manufacturing d/b/a Honeywell First Responder Products (PC62232). Her contact information is detailed in the 10th Revised Contract Award Notification that has been posted on the OGS website.
- 3.

All other terms and conditions remain the same. Please update your records accordingly.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: December 22 2010

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: 1. Address change for Lion Apparel, Inc. – Contract #PC62228 (Lot No. 5 and Lot No. 6)
2. New Contractor Contact Information for Lehigh Outfitters, LLC – Contract #PC62469 (Lot No. 4)
3. New Contractor Contact Information for Morning Pride Manufacturing D/B/A Honeywell First Responder Products – Contract #PC62232 (Lot Nos. 7-13)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

1. Please be advised Lion Apparel, Inc., the contractor for Lot No. 5 – Lion Apparel Rescuewear and for Lot No. 6 – Lion Apparel Turnouts, has a new address as follows:

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|--|---|---------------------------|
| PC62228 | LION APPAREL, INC. 7200 Poe Ave., Suite 400 Dayton, OH 45414 | 800/421-2926, Ext. 2802 937/415-2802 Mr. Steve Allison Fax No. 877/803-1032 937/913-5546 E-mail: sallison@lionapparel.com Web: www.lionapparel.com | 310561825 |

The contractor will honor orders for less than the minimum order.

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2. Please be advised that Nicole Zawerton-Wood is the new contact person for Lehigh Outfitters, LLC and her contact information is noted below:

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|-------------------|---|---|--------------------|
| PC62469 | LEHIGH OUTFITTERS, LLC 39 East Canal Street Nelsonville, OH 45764 | 866/762-5972, Ext. 2507 740/753-9100, Ext. 2507 Ms. Nicole Zawerton-Wood Fax No.: 866/306-1352 E-mail: nicole.zawerton@lehighoutfitters.com Web: www.lehighsafetyshoes.com | 223709780 |

The contractor does offer Electronic Access Ordering (EDI). The contractor will honor orders for less than the minimum order. Also, the contractor will accept the New York State Procurement Card for orders not to exceed \$10,000.00.

3. Please be advised that Mary Nicholas is the new contact person for Morning Pride Manufacturing D/B/A Honeywell First Responder Products and her contact information is noted below:

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|-------------------|--|---|--------------------|
| PC62232 | MORNING PRIDE MANUFACTURING D/B/A HONEYWELL FIRST RESPONDER PRODUCTS #1 Innovation Court Dayton, OH 45414 | 800/688-6148, Ext. 203 937/264-2662, Ext. 203 Ms. Mary Nicholas Fax No. 937/264-2677 E-mail: Mary.Nicholas@Honeywell.com Web: www.totalfiregroup.com | 311608763 |

The contractor will honor orders for less than the minimum order.

All other terms and conditions remain the same. Please update your records accordingly.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: December 1, 2010

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: EXPIRATION OF CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the above referenced contract expires on December 31, 2010.

We are currently processing an extension; however, there may be a lapse in contract coverage. In the event there is a lapse, all purchases should be made in accordance with applicable statutory requirements and purchasing guidelines.

Some products may be available through the contract for Group 38232 – Hazardous Incident Response Equipment (HIRE), Award No. 19745. That Contract Award Notification can be accessed under Centralized Procurement on the OGS website at www.ogs.state.ny.us.

All other terms and conditions remain the same. Please update your records accordingly.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: June 22, 2010

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

- SUBJECT:** 1. COMPANY NAME CHANGE UNDER CONTRACT # PC62232,
TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C. IS NOW MORNING PRIDE
MANUFACTURING D/B/A HONEYWELL FIRST RESPONDER PRODUCTS
2. 9th REVISED CONTRACT AWARD NOTIFICATION ISSUED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

1. The contractor for LOT NOS. 7-13, Total Fire Group/Morning Pride Mfg. L.L.C. under Contract # PC62232, has changed their company name to Morning Pride Manufacturing D/B/A Honeywell First Responder Products. Their Federal Identification No. is 31-1608763.

The e-mail address for Madison Messinger (the company contact person) has also changed and is Madison.Messinger@Honeywell.com.

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED. IDENT. #</u> |
|--------------------------|--|--|-----------------------------|
| PC62232 | Morning Pride Manufacturing D/B/A Honeywell First Responder Products #1 Innovation Court Dayton, OH 45414 | 800/688-6148, Ext. 263 937/264-2662, Ext. 263 Ms. Madison Messinger Fax No. 937/264-2677 E-mail: Madison.Messinger@Honeywell.com Web: www.totalfiregroup.com | 31-1608763 |

The contractor will honor orders for less than the minimum order.

(continued)

2. Also, in accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, a 9th Revised Contract Award Notification for Award No. 19298 has been posted on the OGS Procurement Contracting Services website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

All other terms and conditions remain the same. Please update your records accordingly.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: February 17, 2010

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: 8th REVISED CONTRACT AWARD NOTIFICATION ISSUED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, an 8th Revised Contract Award Notification for Award No. 19298 has been posted on the OGS Procurement Contracting Services website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

All other terms and conditions remain the same.

Please update your records accordingly.

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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: January 4, 2010

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: 1. Dealers No Longer Available For LOT No. 4 – Lehigh Safety Shoes (PC62469)
2. 7th REVISED CONTRACT AWARD NOTIFICATION Issued

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that Lehigh Outfitters, LLC has eliminated their dealers/retail stores under their contract PC62469 for LOT NO. 4 – Lehigh Safety Shoes. However, Lehigh Outfitters, LLC has some shuttles/shoemobiles available to travel to various New York State contract user locations. In the 7th Revised Contract Award Notification, there is a list of shuttles available. Please contact a nearby shuttle location by either telephone number or e-mail address to make an appointment. Contract users can also make an appointment by calling Lehigh's Centralized Scheduling team at (800) 444-4086, Ext. 4157, 4117, 4153 or 4156.

Orders can also be mailed directly to Lehigh's Client Services Order Processing at the address listed in the 7th Revised Contract Award Notification.

A 7th Revised Contract Award Notification for Award No. 19298 has been posted under Centralized Procurement on the OGS website. We have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

All other terms and conditions remain the same.

Please update your records accordingly.

New York State Office Of General Services
Procurement Services Group
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: August 14, 2009

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: COMPANY NAME CHANGE UNDER CONTRACT # PC62469,
ROCKY BRANDS RETAIL, LLC IS NOW LEHIGH OUTFITTERS, LLC

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contractor for LOT NO. 4, Rocky Brands Retail, LLC under Contract # PC62469, has changed their company name to Lehigh Outfitters, LLC. Their Federal Identification No. 223709780 remains unchanged.

The e-mail address for Tabitha Fulton (the company contact person) has also changed and is tabitha.fulton@lehighoutfitters.com.

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED. IDENT. #</u> |
|--------------------------|---|---|-----------------------------|
| PC62469 | Lehigh Outfitters, LLC 39 East Canal Street Nelsonville, OH 45764 | 866/762-5972, Ext. 2625 740/753-9100, Ext. 2625 Ms. Tabitha Fulton Fax No. 866/306-1352 E-mail: tabitha.fulton@lehighoutfitters.com Web: www.lehighsafetyshoes.com | 223709780 |

The contractor does offer Electronic Access Ordering (EDI). The contractor will honor orders for less than the minimum order. Also, the contractor will accept the New York State Procurement Card for orders not to exceed \$10,000.00.

All other terms and conditions remain the same. Please update your records accordingly.

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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: July 23, 2009

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: 6th REVISED CONTRACT AWARD NOTIFICATION ISSUED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, a 6th Revised Contract Award Notification for Award No. 19298 has been posted on the OGS Procurement Contracting Services website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

All other terms and conditions remain the same.

Please update your records accordingly.

New York State Office Of General Services
Procurement Services Group
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: April 13, 2009

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS/

CONTRACT NO.(S): VARIOUS

SUBJECT: 1. 5th REVISED CONTRACT AWARD NOTIFICATION ISSUED
2. COMPANY NAME CHANGE UNDER CONTRACT #PC62469,
LEHIGH SAFETY SHOE COMPANY, LLC IS NOW ROCKY BRANDS RETAIL, LLC

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

1. In accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, a 5th Revised Contract Award Notification for Award No. 19298 has been posted on the OGS Procurement Contracting Services website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

2. The contractor for LOT NO. 4, Lehigh Safety Shoe Company, LLC under Contract #PC62469, has changed their company name to Rocky Brands Retail, LLC. Their Federal Identification No. 223709780 remains unchanged.

All other terms and conditions remain the same.

Please update your records accordingly.

New York State Office Of General Services
Procurement Services Group
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: October 14, 2008

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: 4th REVISED CONTRACT AWARD NOTIFICATION ISSUED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, a 4th Revised Contract Award Notification for Award No. 19298 has been posted on the OGS Procurement Contracting Services website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

All other terms and conditions remain the same.

Please update your records accordingly.

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Procurement Services Group
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: August 8, 2008

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: New Contractor Contact Information for Lehigh Safety Shoe Company, LLC – Contract #PC62469

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that Tabitha Fulton is the new contact person for Lehigh Safety Shoe Company, LLC and her contact information is noted below:

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED. IDENT. #</u> |
|-------------------|--|--|----------------------|
| PC62469 | LEHIGH SAFETY SHOE COMPANY, LLC 39 East Canal Street Nelsonville, OH 45764 | 866/762-5972, Ext. 2625 740/753-9100, Ext. 2625 Tabitha Fulton Fax No.: 866/306-1352 E-mail: tabitha_fulton@rockybrands.com Web: www.lehighsafetyshoes.com | 223709780 |

The contractor offers Electronic Access Ordering (EDI). The contractor will honor orders for less than the minimum order. Also, the contractor will accept the New York State Procurement Card for orders not to exceed \$10,000.00.

All other terms and conditions remain the same.

Please update your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: May 29, 2008

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: 3rd REVISED CONTRACT AWARD NOTIFICATION ISSUED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, a 3rd Revised Contract Award Notification for Award No. 19298 has been posted on the OGS Procurement Contracting Services website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

All other terms and conditions remain the same.

Please update your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: April 11, 2008

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: AMENDMENT TO 2ND REVISED CONTRACT AWARD.
PRICE LIST UPDATE AND DEALER CHANGES FOR
LOT NO. 1 – GLOBE FIREFIGHTER SUITS, UNDER
CONTRACT # PC62227 – GLOBE MANUFACTURING CO., LLC.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In accordance with contract provisions, Globe Manufacturing Co., LLC. has submitted a new (updated) price list for LOT NO. 1 – Globe Firefighter Suits under referenced contract. The price list is as follows:

2008 Price List & Order Form
Globe Firefighter Suits, Effective 2/15/08 (Rev. 15)

This updated price list is hereby effective under referenced contract.

Agencies should obtain a copy of this updated price list from the contractor.

NOTE:

The Percentage Discount stated for LOT NO. 1 in referenced 2nd Revised Contract Award Notification shall also apply to the above new (updated) Price List.

(continued)

Also, in order to more effectively service their contract, Globe Manufacturing Co., LLC. has made some revisions to their servicing dealers for LOT NO. 1 These changes are incorporated herein.

For your convenience, below we have incorporated all current contract revisions thus far pertaining to LOT NO. 1 – Globe Firefighter Suits held by Globe Manufacturing Co., LLC. - Contract PC62227.

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|-------------------|---|--|--------------------|
| PC62227 | GLOBE MANUFACTURING CO., LLC. 37 Loudon Road Pittsfield, NH 03263 (Original Contract Date of Issue: 4/3/06) | 800/232-8323, Ext. 405 603/435-8323, Ext. 405 Mr. George R. Krause II Fax No. 800/442-6388 603/435-6388 E-mail: gkrause@globeems.com Web: www.globefiresuits.com | 203882005 |

The contractor will honor orders for less than the minimum order.

(continued)

LOT NO. 1 – GLOBE FIREFIGHTER SUITS

Price List: “2008 Price List & Order Form
Globe Firefighter Suits, Effective 2/15/08 (Rev. 15)

Percentage
Discount
From Price List

30% Discount

Guaranteed Delivery: 90 Calendar Days A/R/O
Catalog Title & Date: GLOBE FIREFIGHTER SUITS
TURNING OUT THE WORLD’S BEST 7/07
& GLOBE FIREFIGHTER SUITS G-XTREME 8/07

The following dealers are authorized to accept orders and payment for the contractor, Globe Manufacturing Co., LLC.:

AAA EMERGENCY SUPPLY
635 North Broadway
White Plains, NY 10603
Tel: 914-949-0512
Fax: 914-949-8344
Fed. Ident. # 131994315
Contact: Steve Rossi

Frontline Fire & Rescue Equipment
5 Corporate Dr.
Essex Junction, VT 05452
Tel: 800-734-4236
Fax: 802-878-6687
Fed. Ident. # 030292928
Contact: Phil Noyes, Jr.

B-LANN EQUIPMENT CO., INC.
Fire Dept. Supplies
2299 Fifth Ave. – Box 997
Troy, NY 12180
Tel: 518-274-7888
Fax: 518-274-4954
Fed. Ident. # 141514230
Contact: Kevin Walsh

JEROME FIRE EQUIP
8721 Caughdenoy Road
Clay, NY 13041
Tel: 800-699-4533 or 315-699-5288
Fax: 315-699-8895
Fed. Ident. # 161047725
Contact: Matt Cervino

CHURCHVILLE FIRE EQUIP CO.
340 Sanford Road South
Churchville, NY 14428
Tel: 585-293-1688
Fax: 585-293-1833
Fed. Ident. # 160870265
Contact: Scott Lancaster

LAFRANCE EQUIPMENT CORP.
PO Box 333
Elmira, NY 14902
Tel: 607-733-5511
Fax: 607-733-0482
Fed. Ident. # 100000389
Contact: Frank Cicora

(List of dealers continued on next page.)

(continued)

The following dealers are authorized to accept orders and payment for the contractor, Globe Manufacturing Co., LLC.
(Cont'd):

ELIZACO INC.
399 Pleasant Ave.
Hamburg, NY 14075
Tel: 716-646-2160
Fax: 716-646-2170
Fed. Ident. # 161613350
Contact: Elizabeth Shoemaker

MES
261 Upper North Rd.
Highland, NY 12528
Tel: 845-691-4313
Fax: 845-691-4319
Fed. Ident. # 651051374C
Contact: Steve Joslin or Susan Berger

FIREMATIC SUPPLY CO., INC.
PO Box 187
Yaphank, NY 11980
Tel: 631-924-3185
Fax: 631-924-5202
Fed. Ident. # 111972762
Contact: Tom Hannigan or Janet Stauffer

SOUTH SHORE FIRE & SAFETY
579 East Meadow Ave.
East Meadow, NY 11554
Tel: 516-794-4000
Fax: 516-794-1016
Fed. Ident. # 111996719
Contact: Warren Smith or Victoria Runkel

CONTRACTOR; LOT NO. 1: GLOBE MANUFACTURING CO., LLC.

All other terms and conditions remain the same.

Please update your records accordingly.

(continued)

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: August 29, 2007

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: 2nd REVISED CONTRACT AWARD NOTIFICATION ISSUED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, a 2nd Revised Contract Award Notification for Award No. 19298 has been posted on the OGS Procurement Contracting Services website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document.

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

All other terms and conditions remain the same.

Please update your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: June 1, 2007

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: SAM'S SHOE SERVICE – PC62231

SUBJECT: New payment remittance address for Sam's Shoe Service – PC62231
(Lot No. 2 – Iron Age Shoes & Lot No. 3 – Knapp Shoes)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In an April 5, 2007 Purchasing Memorandum, we advised that Contract No. PC62231 held by Sam's Shoe Service, covering Product Lines for Lot No. 2 – Iron Age Shoes and Lot No. 3 Knapp Shoes is no longer active under the contract. This action became necessary since the manufacturer of these product lines, Iron Age Corporation, is ceasing operations.

Until further notice, payment (accounts receivable) for orders that were placed with Iron Age retail or shoemobile locations that were listed under the contract shall be remitted to the following address:

GMAC Commercial Finance
P.O. Box 403058
Atlanta, GA 30384-3058

(continued)

For future safety footwear needs, we direct you to the following companies/contractors that presently offer these products on referenced Revised Contract Award Notification updated May 10, 2007 for Award No. 19298:

CONTRACTOR/CONTRACT NO.

SAF-GARD SAFETY SHOE CO. – PC62230

TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C. – PC62232

LEHIGH SAFETY SHOE COMPANY, LLC – PC62469

REDWING BRANDS OF AMERICA – PC62470

There are also other contractors on referenced Revised Award No. 19298 that may meet your other protective outerwear needs.

All other terms and conditions of referenced award remain the same.

Please mark your records accordingly and retain this memorandum for future reference.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: May 10, 2007

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NO.(S):** VARIOUS

SUBJECT: REVISED CONTRACT AWARD NOTIFICATION ISSUED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

In accordance with contract provisions in referenced award, contract updates such as price list updates and dealer updates may be made at certain times during the term of the contract. Accordingly, a Revised Contract Award Notification for Award No. 19298 has been posted on the OGS Procurement Contracting Services website. Also, to make the contract award more user-friendly, we have incorporated the original contract award and the supplemental award and current updates in to one revised contract award document. The revised contract also contains improved percentage discounts for several Lots. These are highlighted in [red](#).

The web address link for this award is:

<http://www.ogs.state.ny.us/purchase/spg/awards/4006119298CAN.HTM>

All other terms and conditions remain the same.

Please update your records accordingly.

(continued)

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: April 5, 2007

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: SAM'S SHOE SERVICE – PC62231

SUBJECT: DISCONTINUATION OF PRODUCT LINES FOR CONTRACT NO. PC62231 –
SAM'S SHOE SERVICE (Lot No. 2 – Iron Age Shoes & Lot No. 3 – Knapp Shoes)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised of the following Product Line Discontinuations under referenced Award No. 19298:

Contract No. PC62231 held by Sam's Shoe Service, covering Product Lines for Lot No. 2 – Iron Age Shoes and Lot No. 3 Knapp Shoes is no longer active under the contract. This action has become necessary since the manufacturer of these product lines, Iron Age Corporation, is ceasing operations.

If an agency has placed an order under this contract but has not received delivery, please contact Sam's Shoe Service to determine the status of your order. Pending orders may have to be cancelled. Contact information for Sam's Shoe Service is as follows:

Mr. Sam Chindamo, Jr.
Sam's Shoe Service
20 E. Genesee St.
Auburn, NY 13021
Telephone: (315) 253-9335
Facsimile: (315) 253-9335
E-mail: samsshoes@verizon.net

(continued)

If an agency owes payment to Iron Age Corporation or to Sam's Shoe Service under the contract, payment shall be directed as follows:

Until further notice, payment for orders that were placed with Iron Age retail or shoemobile locations that were listed under the contract shall be remitted to the following address:

Iron Age Corporation
75 Remittance Drive, Suite 2107
Chicago, IL 60675-2107

Until further notice, payment for mail orders that were placed directly with Sam's Shoe Service shall be sent to the following address:

Sam's Shoe Service
20 E. Genesee St.
Auburn, NY 13021

For future safety footwear needs, we direct you to the following companies/contractors that presently offer these products on referenced Award and Supplemental Award No. 19298:

CONTRACTOR/CONTRACT NO.
SAF-GARD SAFETY SHOE CO. – PC62230
TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C. – PC62232
LEHIGH SAFETY SHOE COMPANY, LLC – PC62469
REDWING BRANDS OF AMERICA – PC62470

There are also other contractors on referenced Award and Supplemental Award No. 19298 that may meet your other protective outerwear needs.

All other terms and conditions of referenced award remain the same.

Please mark your records accordingly and retain this memorandum for future reference.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: February 22, 2007

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: Sam's Shoe Service – PC62231

SUBJECT: Addresses for Order Placement and Payment Remittance for Saf-Gard Safety Shoe Co. – PC62230
(Lot No. 15C – Saf-Gard Safety Shoes/Hytest Safety Footwear Network)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised of the following clarifications and changes to referenced Award No. 19298:

1. Contractor's shoemobiles can accept orders; however, payment shall be remitted to the address stated in No. 3. below.
2. All mailed orders placed under Contract PC62230 shall be mailed to the contractor at the following address (this is the same address for Saf-Gard Safety Shoe Co. listed in referenced contract award):

Saf-Gard Safety Shoe Co.
Attn: Mr. Patrick Kubis
1285 Manheim Pike
Lancaster, PA 17601

3. **Payment** for **all** orders under contract PC62230 shall be remitted to the following address:

Saf-Gard Safety Shoe Co.
P.O. Box 10379
Greensboro, NC 27404-0379

All other terms and conditions remain the same. Please mark your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: February 20, 2007

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: Sam's Shoe Service – PC62231

SUBJECT: New payment remittance addresses for Sam's Shoe Service – PC62231
(Lot No. 2 – Iron Age Shoes & Lot No. 3 – Knapp Shoes)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised of the following changes to referenced Award No. 19298:

1. The Iron Age retail and shoemobile locations listed respectively for Lot 2 and Lot 3 in referenced contract Award Number 19298 are authorized to accept orders; however, all payment for orders placed with these locations shall be remitted to the following address:

Iron Age Corporation
75 Remittance Drive, Suite 2107
Chicago, IL 60675-2107

2. The contractor for Lot 2 and Lot 3, Sam's Shoe Service will still handle all direct mail orders. Orders and payment for these types of orders shall be sent to the contractor's address as follows:

Sam's Shoe Service
20 E. Genesee St.
Auburn, NY 13021

All other terms and conditions remain the same.

Please mark your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: November 21, 2006

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: Lehigh Safety Shoe Company, LLC – PC62469

SUBJECT: New payment remittance address for Lehigh Safety Shoe Company, LLC – PC62469
(Lot No. 4 – Lehigh Safety Shoes)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised of the following changes to referenced Award No. 19298:

Effective immediately payment for Lehigh Safety Shoe Company, LLC – PC62469, for Lot No. 4 – Lehigh Safety Shoes, shall be remitted to the following address:

Remit Payment To:

Lehigh Safety Shoe Company, LLC
PO Box 371958
Pittsburgh, PA 15250-7958

All other terms and conditions remain the same.

Please mark your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: September 29, 2006

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: Lion Apparel Inc. – PC62228

SUBJECT: Some discontinued products under Lot No. 6 – Lion Apparel Turnouts, held by Lion Apparel Inc. – PC62228.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised of the following changes to referenced Award No. 19298:

1. Under Lot No. 6 – LION APPAREL TURNOUTS, the following products have been discontinued from the “LION APPAREL TURNOUTS AND ACCESSORIES PRICE LIST EFFECTIVE FEBRUARY 15, 2005”:

CBVX2K-10 Bravo Coat™ (Yellow)
CBVX2K-20 Bravo Coat™ (Black)
PBVX2K-10 Bravo Pants™ Pull-on (Yellow)
PBVX2K-20 Bravo Pants™ Pull-on (Black)
PBFX2K-10 Bravo Pants™ with Fly Closure (Yellow)
PBFX2K-20 Bravo Pants™ with Fly Closure (Black)

The contractor for Lot No. 6 is Lion Apparel Inc. – PC62228

All other terms and conditions remain the same.

Please mark your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: June 21, 2006

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/ Globe Manufacturing Company
CONTRACT NO.: PC62227

SUBJECT: CONTRACT ASSIGNMENT TO GLOBE MANUFACTURING CO., LLC.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that Contract PC62227 held by Globe Manufacturing Company is hereby assigned to Globe Manufacturing Co., LLC. as follows.

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|---|--|---------------------------|
| PC62227 | GLOBE MANUFACTURING CO., LLC. 37 Loudon Road Pittsfield, NH 03263 | 800/232-8323, Ext. 405 603/435-8323, Ext. 405 Mr. George R. Krause II Fax No. 800/442-6388 603/435-6388 E-mail: gkrause@globeems.com Web: www.globefiresuits.com | 20-3882005 |

The contractor will honor orders for less than the minimum order.

All other terms and conditions remain the same.

Please mark your records accordingly.

(continued)

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19298](#)

DATE: May 10, 2006

GROUP: 40061 – PROTECTIVE OUTERWEAR
(Firefighting, Safety, Industrial and Hazardous
Control Usage) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Terry Deere Riley
Purchasing Officer I
(518) 474-2717
terry.deere@ogs.state.ny.us

CONTRACT PERIOD:

January 1, 2006 -
December 31, 2010

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/

CONTRACT NO(S): Lion Apparel Inc. – PC62228
Total Fire Group/Morning Pride Mfg. L.L.C. – PC62232

- SUBJECT:**
1. Some discontinued products under Lot No. 5 – Lion Apparel Rescuewear, held by Lion Apparel Inc. – PC62228.
 2. Address, telephone & facsimile changes for distributor, Hi-Tech Fire and Safety, Inc., under Lot Nos. 7, 8, 9, 10, 11, 12 & 13 held by Total Fire Group/Morning Pride Mfg. L.L.C. – PC62232.
 3. Product number changes and discontinued products under Lot No. 8 – Morning Pride – Gloves, held by Total Fire Group/Morning Pride Mfg. L.L.C. – PC62232.
 4. Product number changes and discontinued products under Lot No. 10 – Morning Pride – Hoods, held by Total Fire Group/Morning Pride Mfg. L.L.C. – PC62232.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised of the following changes to referenced Award No. 19298:

1. Under Lot No. 5 – LION APPAREL RESCUEWEAR, the following products have been discontinued from the “LION APPAREL RESCUEWEAR PRICE LIST EFFECTIVE FEBRUARY 15, 2005”:

3517-00 Wildlands Jacket in 6.0 oz. Nomex IIIA
3519-00 Wildlands Jacket in 7.0 oz. FR Cotton
3518-00 Wildlands Pants in 6.0 oz. Nomex IIIA
3520-00 Wildlands Pants in 9.0 FR Cotton

The contractor for Lot No. 5 is Lion Apparel Inc. – PC62228

(continued)

2. Hi-Tech Fire and Safety, Inc., a distributor for several Lots held by Total Fire Group/Morning Pride Mfg. L.L.C. – PC62232, has a new address and new telephone and facsimile numbers as follows:

Hi-Tech Fire and Safety, Inc.
158 Allen Blvd. – Suite A
Farmingdale, NY 11735
Tel. (631) 777-5170
Fax (631) 777-5171
Fed. Ident. # 11-2984005
Contact: Aleksandra Emory

Hi-Tech Fire and Safety, Inc. is a distributor for the following Lots:

LOT NO. 7 – MORNING PRIDE – CLOTHING
LOT NO. 8 – MORNING PRIDE – GLOVES
LOT NO. 9 – MORNING PRIDE – HELMETS
LOT NO. 10 – MORNING PRIDE – HOODS
LOT NO. 11 – PRO WARRINGTON FIREFIGHTER FOOTWEAR
LOT NO. 12 – RANGER FIREFIGHTER FOOTWEAR
LOT NO. 13 – SERVUS FIREFIGHTER FOOTWEAR

3. Under LOT NO. 8 – MORNING PRIDE – GLOVES (PC62232 – Total Fire Group/Morning Pride Mfg. L.L.C.), the following product number on the Price List: “MORNING PRIDE PROTECTIVE GLOVE SYSTEMS, GLOVES 2005 Retail Price List, Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog” have either changed or will be discontinued as noted below:

GL-HNO-LWG is now AFW 6500
GL-HNO-LGG is now AFW 6550
GL-BPR-EWM – Discontinued once stock is depleted
GL-HNO-EWM – Discontinued once stock is depleted
GL-HNO-EGW – Discontinued once stock is depleted
GL-BPR-LWG – Discontinued once stock is depleted
GL-BPR-LGG – Discontinued once stock is depleted

Price List prices and contract discount of 47.0% for Lot No. 8 remain the same.

4. Under LOT NO. 10 – MORNING PRIDE – HOODS (PC62232 – Total Fire Group/Morning Pride Mfg. L.L.C.), the following product numbers on the Price List: “MORNING PRIDE PROTECTIVE HOOD SYSTEMS, HOODS AND AUXILIARIES 2005 Retail Price List. Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog” have either changed or will be discontinued as noted below:

HD-FCN is now AFW 300-0800
HD-FCP84-N is now AFW 300-0880
HD-FCPBIR is now AFW 300-0850
HD-FCPBIK is Discontinued once stock is depleted
HD-FCF is Discontinued once stock is depleted
HD-Reed 2 is Discontinued once stock is depleted
HD-Reed 2-F is Discontinued once stock is depleted

Price List prices and contract discount of 47.0% for Lot No. 10 remain the same.

(continued)

NOTE: Prior to ordering, you may wish to contact the contractor to determine product availability.

All other terms and conditions remain the same.

Please mark your records accordingly.

(continued)

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

| | | |
|--------------------------------|----------|--|
| Title | : | Group 40061 – PROTECTIVE OUTERWEAR (FIREFIGHTING, SAFETY, INDUSTRIAL AND HAZARDOUS CONTROL USAGE) (Statewide) |
| | | Classification Code: 46 |
| Award Number | : | <u>19298</u> (Replaces Award 11831-G) |
| Contract Period | : | January 1, 2006 to December 31, 2010 |
| Bid Opening Date | : | September 8, 2005 |
| Date of Issue | : | April 3, 2006 |
| Specification Reference | : | As Incorporated In The Invitation for Bids |
| Contractor Information | : | Appears on Pages 2 & 3 of this Award |

Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Terry Deere Riley Title : Purchasing Officer I Phone : 518-474-2717 Fax : 518-474-5052 E-mail : terry.deere@ogs.state.ny.us | Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us |

The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.

Description

Safety Shoes; Specialty Boots (various); Firefighting Turnout Gear, Helmets, Gloves, Firefighting Boots, Assault Clothing; EMS Clothing Proximity Clothing and Rescuewear.

PR # 19298-T

(continued)

NOTE: See individual contract items to determine actual awardees.

CONTRACT # CONTRACTOR & ADDRESS TELEPHONE # FED.IDENT.#

PC62226 FIRE-DEX, INC.
780 S. Progress Drive
Medina, OH 44256

877/347-3339, Ext. 328 341392655
330/723-0000, Ext. 328
Mr. Lance Matiste
Fax No. 330/723-0035, Ext. 328
E-mail: lance@firedex.com
Web: www.firedex.com

The contractor will honor orders for less than the minimum order. The contractor will accept the New York State Procurement Card for orders not to exceed \$10,000.00.

PC62227 GLOBE MANUFACTURING COMPANY
37 Loudon Road
Pittsfield, NH 03263

800/232-8323, Ext. 405 020139160
603/435-8323, Ext. 405
Mr. George R. Krause II
Fax No. 800/442-6388
603/435-6388
E-mail: gkrause@globeems.com
Web: www.globefiresuits.com

The contractor will honor orders for less than the minimum order.

PC62228 LION APPAREL INC.
6450 Poe Ave.
Dayton, OH 45413

800/421-2926, Ext. 2802 310561825
937/415-2802
Mr. Steve Allison
Fax No. 877/803-1032
937/913-5546
E-mail: sallison@lionapparel.com
Web: www.lionapparel.com

The contractor will honor orders for less than the minimum order.

PC62229 QUAKER SAFETY PRODUCTS CORP.
103 S. Main Street
Quakertown, PA 18951

215/536-2991, Ext. 206 311776478
Ms. Michele A. Hickman
Fax No. 215/538-2164
E-mail: mhickman@quakersafety.com
Web: www.quakersafety.com

The contractor will honor orders for less than the minimum order.

PC62230 SAF-GARD SAFETY SHOE CO.
1285 Manheim Pike
Lancaster, PA 17601

800/221-8843 581400677
717/481-7407
Mr. Patrick Kubis
Fax No: 877/299-0688
717/481-7424
E-mail: pkubis@safgard.com
Web: www.safgard.com

The contractor does offer Electronic Access Ordering (EDI). The contractor will accept the New York State Procurement Card for orders not to exceed \$10,000.00. Also, the contractor will honor orders for less than the minimum order.

(continued)

CONTRACT # CONTRACTOR & ADDRESS TELEPHONE # FED.IDENT.#

PC62231 SAM'S SHOE SERVICE 315/253-9335 161436439
SB 20 E. Genesee St.
Auburn, NY 13021
Mr. Sam Chindamo Jr.
Fax No. 315/253-9335
E-mail: samsshoes@verizon.net
Web: www.ironageshoes.com

The contractor will accept the New York State Procurement Card for orders not to exceed \$10,000.00. The contractor will honor orders for less than the minimum order.

PC62232 TOTAL FIRE GROUP/
MORNING PRIDE MFG. L.L.C. 800/688-6148, Ext. 263 311608763
#1 Innovation Court 937/264-2662, Ext. 263
Dayton, OH 45414 Ms. Denyse C. Marshall
Fax No. 937/264-2677
E-mail: denysem@totalfiregroup.com
Web: www.totalfiregroup.com

The contractor will honor orders for less than the minimum order.

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

(continued)

PRICE:

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including inside dock delivery.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

Price is expressed as a single percentage discount or single percentage upcharge (stated within two decimal places) to the price list (or price catalog) indicated herein for each Lot.

The price list bid shall remain firm for one year from contract issuance. Following the first year of the contract, the contractor may update the contract price list **ONE** (1) time during each subsequent year of the contract, to reflect manufacturer's price changes and the addition of new products as established by the manufacturer in their normal manner. (We will also allow contractors to make changes in servicing dealers at these times if you so desire.) However, all percentage discounts or percentage upcharges bid shall either remain firm (unchanged) for the duration of the resulting contract or the contractor may increase percentage discounts or decrease percentage upcharges. Contractors shall submit three (3) copies of their updated price list and a list of product additions on the price list (along with descriptive information) to the Office of General Services, Procurement Services Group, for review and approval. If approved, the updated (new) price list and contract changes shall become effective upon the issuance of a contract amendment by our office.

Upon request, contractor shall furnish without charge, copies of price lists identical to those accepted with bids (and accepted future updated price lists) and catalogs or brochures, to all state agencies, political subdivisions, and others authorized by law to purchase from this resulting contract.

All price lists shall be marked to indicate products covered by the resulting contract and products excluded from the contract shall be marked by obvious indication.

Upon request the contractor shall assist authorized users in the use of price lists.

(continued)

TABLE OF CONTENTS

| <u>Lot No.</u> | <u>Product Line</u> | <u>Status</u> | <u>Contractor</u> |
|----------------|--|---------------|-------------------------|
| 1. | Globe Firefighters Suits -Turnout Gear -Firefighting Gloves -Firefighting Hoods -Kevlar -Nomex -other | AWARD | Globe Manufacturing Co. |
| 2. | Iron Age Shoes -Workplace Footwear -Work Boots -Hiking Boots -Athletic Shoes -Metatarsals -Conductive -Composite Toe -Rubber Boots | AWARD | Sam's Shoe Service |
| 3. | Knapp Shoes -Workplace Footwear -Bunker Boots -Logger Boots -Hiking Boots -Waterproof Boots -Insulated Boots -other | AWARD | Sam's Shoe Service |
| 4. | Lehigh Safety Shoes | AWARD PENDING | |
| 5. | Lion Apparel Rescueware -Technical Rescue -Fire -EMS -Helmets -Kevlar -Nomex | AWARD | Lion Apparel Inc. |
| 6. | Lion Apparel Turnouts -Janesville -Body-Guard -Turnout Gear -options -accessories (gloves, hoods) -Proximity Gear | AWARD | Lion Apparel Inc. |

(continued)

TABLE OF CONTENTS (Cont'd)

| <u>Lot No.</u> | <u>Product Line</u> | <u>Status</u> | <u>Contractor</u> |
|----------------|---|---------------|--|
| 7. | Morning Pride – Clothing -Structural Clothing Systems -Proximity Clothing Systems -Technical Rescue/USAR Clothing -EMS Clothing Systems | AWARD | Total Fire Group/Morning Pride Mfg. L.L.C. |
| 8. | Morning Pride – Gloves -Structural -Proximity -Technical Rescue/USAR -Wildland -EMS | AWARD | Total Fire Group/Morning Pride Mfg. L.L.C. |
| 9. | Morning Pride – Helmets -Structural -Proximity -Technical Rescue/USAR -Wildland -EMS | AWARD | Total Fire Group/Morning Pride Mfg. L.L.C. |
| 10. | Morning Pride - Hoods -Hoods -other | AWARD | Total Fire Group/Morning Pride Mfg. L.L.C. |
| 11. | Pro Warrington Firefighter Footwear -Leather Structural Firefighting Boots -Technical Rescue/USAR Boots -Emergency Medical Services Boots -Liquid Splash Boots -Wildland Boots -Station Duty Boots -other | AWARD | Total Fire Group/Morning Pride Mfg. L.L.C. |
| 12. | Ranger Firefighter Footwear -Firefighting Boots -Technical Rescue/USAR Boots -EMS Boots - Liquid Splash Boots -Wildland Boots -Wildland Fire Fighting Boots -Crash Fire Rescue Boots -Specialty Boots -other | AWARD | Total Fire Group/Morning Pride Mfg. L.L.C. |

(continued)

TABLE OF CONTENTS (Cont'd)

| <u>Lot No.</u> | <u>Product Line</u> | <u>Status</u> | <u>Contractor</u> |
|----------------|--|------------------|---|
| 13. | Servus Firefighter Footwear -Structural Firefighting Boots -Crash Fire Rescue -Technical Rescue/USAR -EMS Boots -Liquid Splash Boots -Wildland Boots -Wildland Fire Fighter Boots -Specialty Boots -other | AWARD | Total Fire Group/Morning Pride Mfg. L.L.C. |
| 14. | I. Spiewak & Sons, Inc. | AWARD PENDING | |
| 15. | Alternate Bid Lot No. 15 | | |
| 15A. | Fire-Dex -Turnout Gear -EMS -Assault -Proximity Clothing | AWARD | Fire-Dex, Inc. |
| 15B. | Quaker Safety Products -Fire Fighters Protective Clothing -EMS Clothing | AWARD | Quaker Safety Products Corp. |
| 15C. | Saf-Gard Safety Shoes/Hytest Safety Footwear Network -Men's and Women's Safety Toe -Men's and Women's Slip Resistant -Soft Toe -Rubber Boots -other | AWARD | Saf-Gard Safety Shoe Company |

(continued)

LOT NO. 1 – GLOBE FIREFIGHTER SUITS

Price List: “2005 Price List & Order Form
Globe Firefighter Suits Rev. 9 1/05”

Percentage
Discount
From Price List

30% Discount

Guaranteed Delivery: 90 Calendar Days A/R/O
Catalog Title & Date: GLOBE FIREFIGHTER SUITS
TURNING OUT THE WORLD’S BEST 4/05

The following dealers are authorized to accept orders and payment for the contractor, Globe Manufacturing Company:

AAA EMERGENCY SUPPLY
635 North Broadway
White Plains, NY 10603
Tel: 914-949-0512
Fax: 914-949-8344
Fed. Ident. # 131994315

METRO SAFETY PREVENTION INC.
d/b/a HAIGHT FIRE EQUIP. SUPPLY
199 Little Britain Road
Newburgh, NY 12550
Tel: 845-562-6485
Fax: 845-562-6482
Fed. Ident. # 200591143

B-LANN EQUIPMENT CO., INC.
Fire Dept. Supplies
2299 Fifth Ave. – Box 997
Troy, NY 12180
Tel: 518-274-7888
Fax: 518-274-4954
Fed. Ident. # 141514230

JEROME FIRE EQUIP
8721 Caughdenoy Road
Clay, NY 13041
Tel: 315-699-5288
Fax: 315-699-8895
Fed. Ident. # 161047725

CHURCHVILLE FIRE EQUIP CO.
340 Sanford Road South
Churchville, NY 14428
Tel: 585-293-1699
Fax: 585-293-1833
Fed. Ident. # 160870265

LAFRANCE EQUIPMENT CORP.
516 Erie Street – Box 333
Elmira, NY 14902
Tel: 607-733-5511
Fax: 607-733-0482
Fed. Ident. # 100000389

ELIZACO INC.
399 Pleasant Ave.
Hamburg, NY 14075
Tel: 716-646-2160
Fax: 716-646-2170
Fed. Ident. # 161613350

MES/NEW YORK
266 North Plank Road
Newburgh, NY 12550
Tel: 845-564-5200
Fax: 845-564-5226
Fed. Ident. # 651051374C

FIREMATIC SUPPLY CO., INC.
10 Ramsay Rd. – PO Box 187
Shirley, NY 11967
Tel: 631-924-3181
Fax: 631-924-5202
Fed. Ident. # 111972762

SOUTH SHORE FIRE & SAFETY
579 East Meadow Ave.
East Meadow, NY 11554
Tel: 516-794-4000
Fax: 516-794-1016
Fed. Ident. # 111996719

CONTRACTOR; LOT NO. 1: GLOBE MANUFACTURING COMPANY

(continued)

LOT NO. 2 – IRON AGE SHOES

Price List: “Iron Age Corporation Wholesale/Export
Price List Effective: January 3, 2005”

Percentage
Upcharge
From Price List

15% Upcharge*

Guaranteed Delivery: 14 Calendar Days A/R/O
Catalog Title & Date: 2005 Iron Age Safety Footwear Catalog 2005

*Contractor is providing some styles at additional savings on a separate Iron Age/Knapp price list consisting of net prices. Agencies should contact the vendor directly for a copy of that price list, identified as “Iron Age/Knapp Styles offered at Additional Savings”.

The following retail and shoemobile locations are authorized to accept orders and payment for the contractor, Sam’s Shoe Service. Authorized contract users should contact the closest geographic location for retail outlets and shoemobiles at the following locations:

Federal ID # 25-1376723

Iron Age Footwear Center
2381 Flatbush Avenue
Brooklyn, NY 11234
Telephone: 718-258-1098
Fax: 718-258-1561
Contact: Bill Marrinan

Iron Age Footwear Center
1625 Walden Avenue
Cheektowaga, NY 14225
Telephone: 716-897-1656
Fax: 716-893-5506
Contact: John Picciano

Iron Age Footwear Center
76 The Crossing Boulevard
Clifton Park, NY 12065
Telephone: 518-371-3192
Fax: 518-371-3413
Contact: John Picciano

Iron Age Footwear Center
240 North Avenue
Penn Yan, NY 14527
Telephone: 315-536-5000
Fax: 315-536-4413
Contact: John Picciano

Iron Age Footwear Center
241 Vestal Parkway East
Vestal, NY 13850
Telephone: 607-748-3384
Fax: 607-748-2148
Contact: John Picciano

Iron Age Footwear Center
915 Merrick Avenue
Westbury, NY 11590
Telephone: 516-832-8732
Fax: 516-832-8511
Contact: Bill Marrinan
Gary Tousignant

Iron Age Footwear Center
680 Central Park Avenue
Yonkers, NY 10704
Telephone: 914-968-4625
Fax: 914-968-6403
Contact: Bill Marrinan
Gary Tousignant

Iron Age Footwear Center
Kodak Park, Building 28
1667 Ridge Road
Rochester, NY 14652
Telephone: 585-482-4537
Fax: 585-482-3098
Contact: John Picciano

(List of retail and shoemobile locations continued on next page.)

(continued)

LOT NO. 2 – IRON AGE SHOES (Cont'd)

Retail and shoemobile locations also authorized to accept orders and payment for the contractor, Sam's Shoe Service (Cont'd):

Federal ID # 25-1376723 (Cont'd)

Iron Age Footwear Center
321 Boston Post Road
Milford, CT 06460
Telephone: 203-783-1253
Fax: 203-783-1272
Contact: Gary Tousignant

Iron Age Footwear Center
1617 Stelton Road
Piscataway, NJ 08854
Telephone: 732-985-0011
Fax: 732-985-1565
Contact: Mike Rothstein

Iron Age Footwear Center
1605 Route 22 West
Union, NJ 07083
Telephone: 908-687-6115
Fax: 908-687-8053
Contact: Mike Rothstein
Bill Marrinan

Iron Age Footwear Center
Willow Square
113 Route 46 West
Wayne, NJ 07470
Telephone: 973-785-0836
Fax: 973-785-4294
Contact: Mike Rothstein
Bill Marrinan

The contractor, Sam's Shoe Service, will handle all direct mail orders.

CONTRACTOR; LOT NO. 2: SAM'S SHOE SERVICE

(continued)

LOT NO. 3 – KNAPP SHOES

Price List: “Knapp Shoes Wholesale/Export
Price List Effective: June 15, 2005”

Percentage
Upcharge
From Price List

15% Upcharge*

Guaranteed Delivery: 14 Calendar Days A/R/O
Catalog Title & Date: 2005 Knapp/Iron Age Posters

*Contractor is providing some styles at additional savings and separate Iron Age/Knapp price list consisting of net prices. Agencies should contact the vendor directly for a copy of that price list, identified as “Iron Age/Knapp Styles offered at Additional Savings”.

The following retail and shoemobile locations are authorized to accept orders and payment for the contractor, Sam’s Shoe Service. Authorized contract users should contact the closest geographic location for retail outlets and shoemobiles at the following locations:

Federal ID # 25-1376723

Iron Age Footwear Center
2381 Flatbush Avenue
Brooklyn, NY 11234
Telephone: 718-258-1098
Fax: 718-258-1561
Contact: Bill Marrinan

Iron Age Footwear Center
1625 Walden Avenue
Cheektowaga, NY 14225
Telephone: 716-897-1656
Fax: 716-893-5506
Contact: John Picciano

Iron Age Footwear Center
76 The Crossing Boulevard
Clifton Park, NY 12065
Telephone: 518-371-3192
Fax: 518-371-3413
Contact: John Picciano

Iron Age Footwear Center
240 North Avenue
Penn Yan, NY 14527
Telephone: 315-536-5000
Fax: 315-536-4413
Contact: John Picciano

Iron Age Footwear Center
241 Vestal Parkway East
Vestal, NY 13850
Telephone: 607-748-3384
Fax: 607-748-2148
Contact: John Picciano

Iron Age Footwear Center
915 Merrick Avenue
Westbury, NY 11590
Telephone: 516-832-8732
Fax: 516-832-8511
Contact: Bill Marrinan
Gary Tousignant

Iron Age Footwear Center
680 Central Park Avenue
Yonkers, NY 10704
Telephone: 914-968-4625
Fax: 914-968-6403
Contact: Bill Marrinan
Gary Tousignant

Iron Age Footwear Center
Kodak Park, Building 28
1667 Ridge Road
Rochester, NY 14652
Telephone: 585-482-4537
Fax: 585-482-3098
Contact: John Picciano

(List of retail and shoemobile locations continued on next page.)

(continued)

LOT NO. 3 – KNAPP SHOES (Cont'd)

Retail and shoemobile locations also authorized to accept orders and payment for the contractor, Sam's Shoe Service (Cont'd):

Federal ID # 25-1376723 (Cont'd)

Iron Age Footwear Center
321 Boston Post Road
Milford, CT 06460
Telephone: 203-783-1253
Fax: 203-783-1272
Contact: Gary Tousignant

Iron Age Footwear Center
1617 Stelton Road
Piscataway, NJ 08854
Telephone: 732-985-0011
Fax: 732-985-1565
Contact: Mike Rothstein

Iron Age Footwear Center
1605 Route 22 West
Union, NJ 07083
Telephone: 908-687-6115
Fax: 908-687-8053
Contact: Mike Rothstein
Bill Marrinan

Iron Age Footwear Center
Willow Square
113 Route 46 West
Wayne, NJ 07470
Telephone: 973-785-0836
Fax: 973-785-4294
Contact: Mike Rothstein
Bill Marrinan

The contractor, Sam's Shoe Service, will handle all direct mail orders.

CONTRACTOR; LOT NO. 3: SAM'S SHOE SERVICE

LOT NO. 4 – Price List for LEHIGH SAFETY SHOES

AWARD PENDING

LOT NO. 5 – LION APPAREL RESCUEWEAR

Price List: "LION APPAREL RESCUEWEAR
PRICE LIST EFFECTIVE FEBRUARY 15, 2005"

Percentage
Discount
From Price List

20% Discount

Guaranteed Delivery: Stock Items - 30 Calendar Days A/R/O
Made to Order Items - 90 Calendar Days A/R/O
Catalog Title & Date: Lion RescueWear - 2005

The following dealers are authorized to accept orders and payment for the contractor, Lion Apparel Inc.:

ALLEN FIRE EQUIPMENT
1977 Stoneman Circle
Lakewood, NY 14750
Telephone: 716-763-8429
Fax: 716-763-6305
Federal tax identification number: 16-1101828
Contact: Tom Allen

(List of dealers continued on next page.)

(continued)

LOT NO. 5 – LION APPAREL RESCUEWEAR (Cont'd)

Dealers also authorized to accept orders and payment for the contractor, Lion Apparel Inc.: (Cont'd)

DIVAL SAFETY EQUIPMENT INC.

1721 Niagara St.
Buffalo, NY 14207
Telephone: 716-874-9060
Fax: 716-874-4686
Federal tax identification number: 16-1104585
Contact: Dave Grabowski

FIRE-END & CROKER CORP.

7 Westchester Plaza
Elmsford, NY 10523
Telephone: 800-759-3473 or 914-592-3640
Fax: 914-592-3892
Federal tax identification number: 13-1912341
Contact: Larry Kaplan (ext. 307)

GARRISON FIRE & RESCUE

3334 Route 23A
Palenville, NY 12463
Telephone: 518-678-2281
Fax: 518-678-5576
Federal tax identification number: 22-3711569
Contact: Brendan Houlihan

HAR-ROB FIRE APPARATUS SERVICE & SALES

519 Liberty St.
Syracuse, NY 13204
Telephone: 315-422-0730
Fax: 315-422-9073
Federal tax identification number: 16-1057995
Contact: John Harris

CONTRACTOR; LOT NO. 5: LION APPAREL INC.

(continued)

LOT NO. 6 – LION APPAREL TURNOUTS

Price List: “LION APPAREL TURNOUTS AND ACCESSORIES
PRICE LIST EFFECTIVE FEBRUARY 15, 2005” Discount Percentage
From Price List
35% Discount

Guaranteed Delivery: 45-60 Calendar Days A/R/O.
Catalog Title & Date: Janesville – 2005
Body-Guard - 2005

The following dealers are authorized to accept orders and payment for the contractor, Lion Apparel Inc.:

ALLEN FIRE EQUIPMENT

1977 Stoneman Circle
Lakewood, NY 14750
Telephone: 716-763-8429
Fax: 716-763-6305
Federal tax identification number: 16-1101828
Contact: Tom Allen

DIVAL SAFETY EQUIPMENT INC.

1721 Niagara St.
Buffalo, NY 14207
Telephone: 716-874-9060
Fax: 716-874-4686
Federal tax identification number: 16-1104585
Contact: Dave Grabowski

FIRE-END & CROKER CORP.

7 Westchester Plaza
Elmsford, NY 10523
Telephone: 800-759-3473 or 914-592-3640
Fax: 914-592-3892
Federal tax identification number: 13-1912341
Contact: Larry Kaplan (ext. 307)

GARRISON FIRE & RESCUE

3334 Route 23A
Palenville, NY 12463
Telephone: 518-678-2281
Fax: 518-678-5576
Federal tax identification number: 22-3711569
Contact: Brendan Houlihan

HAR-ROB FIRE APPARATUS SERVICE & SALES

519 Liberty St.
Syracuse, NY 13204
Telephone: 315-422-0730
Fax: 315-422-9073
Federal tax identification number: 16-1057995
Contact: John Harris

CONTRACTOR; LOT NO. 6: LION APPAREL INC.

(continued)

LOT NO. 7 – MORNING PRIDE - CLOTHING

Price List: “MORNING PRIDE PROTECTIVE
CLOTHING SYSTEMS CLOTHING 2005 Retail Price List
Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog”.

Percentage
Discount
From Price List

51.85% Discount

Guaranteed Delivery: 90-120 Calendar Days A/R/O
Catalog Title & Date: Morning Pride Protective Clothing
Dated 1/1/2005

The following distributors are authorized to accept orders and payments for Morning Pride Clothing for the contractor,
Total Fire Group/Morning Pride Mfg. L.L.C.:

HI-TECH FIRE AND SAFETY
58 Makamah
Northport, NY 11768
Tel: (631) 757-3908
Fax: (631) 262-9108
Fed. Ident. # 11-2984005
Contact: Aleksandra Emory

KBR ENTERPRIZES
799 Englewood Ave.
Buffalo, NY 14223
Tel: (716) 830-7922
Fax: (716) 332-3581
Fed. Ident. # 16-1595848
Contact: Bob Nigro

TYLER FIRE EQUIPMENT
703 Erie St.
PO Box 4099
Elmira, NY 14904
Tel: (607) 734-1081
Fax: (607) 734-1951
Fed. Ident. #03-0495952
Contact: David Clink
- will accept NYS Procurement Card

E & H FIRE EXTINGUISHERS
4923 St. Rt. 52
PO Box 671
Jeffersonville, NY 12748
Tel: (845) 482-3864
Fax: (845) 482-3871
Fed. Ident. # 14-1760581
Contact: Ed Erdman

FIRST DUE FIRE EQUIPMENT
14 Havervale Lane
Garnerville, NY 10923
Tel: (845) 222-1329
Fax: (845) 947-7735
Fed. Ident. # 20-0064488
Contact: Jeffrey Reed

**FISHER SAFETY,
A FISHER SCIENTIFIC COMPANY**
54 Brandywine Drive
Williamsville, NY 14221
Tel: 1-800-772-6733
(716) 689-8623
Fed. Ident. # 23-2942737
Contact: John Richmond
- will accept NYS Procurement Card

CONTRACTOR; LOT NO. 7: TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C.

(continued)

LOT NO. 8 – MORNING PRIDE - GLOVES

Price List: “MORNING PRIDE PROTECTIVE
GLOVE SYSTEMS GLOVES 2005 Retail Price List
Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog”.

Percentage
Discount
From Price List

47.0% Discount

Guaranteed Delivery: 30-45 Calendar Days A/R/O

Catalog Title & Date: Morning Pride Protective Gloves 2005 Catalog dated 1/1/2005.

The following distributors are authorized to accept orders and payments for Morning Pride Gloves for the contractor,
Total Fire Group/Morning Pride Mfg. L.L.C.:

HI-TECH FIRE AND SAFETY
58 Makamah
Northport, NY 11768
Tel: (631) 757-3908
Fax: (631) 262-9108
Fed. Ident. # 11-2984005
Contact: Aleksandra Emory

KBR ENTERPRIZES
799 Englewood Ave.
Buffalo, NY 14223
Tel: (716) 830-7922
Fax: (716) 332-3581
Fed. Ident. # 16-1595848
Contact: Bob Nigro

TYLER FIRE EQUIPMENT
703 Erie St.
PO Box 4099
Elmira, NY 14904
Tel: (607) 734-1081
Fax: (607) 734-1951
Fed. Ident. #03-0495952
Contact: David Clink
- will accept NYS Procurement Card

E & H FIRE EXTINGUISHERS
4923 St. Rt. 52
PO Box 671
Jeffersonville, NY 12748
Tel: (845) 482-3864
Fax: (845) 482-3871
Fed. Ident. # 14-1760581
Contact: Ed Erdman

FIRST DUE FIRE EQUIPMENT
14 Havervale Lane
Garnerville, NY 10923
Tel: (845) 222-1329
Fax: (845) 947-7735
Fed. Ident. # 20-0064488
Contact: Jeffrey Reed

FISHER SAFETY,
A FISHER SCIENTIFIC COMPANY
54 Brandywine Drive
Williamsville, NY 14221
Tel: 1-800-772-6733
(716) 689-8623
Fed. Ident. # 23-2942737
Contact: John Richmond
- will accept NYS Procurement Card

METRO SAFETY PREVENTION/
HAIGHT FIRE EQUIPMENT
199 Little Britian Road
Newburg, NY 12550
Tel: (845) 562-6485
Fax: (914) 562-6482
Fed. Ident. # 20-0591143
Contact: Bill Haight

CONTRACTOR; LOT NO. 8: TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C.

(continued)

LOT NO. 9 – MORNING PRIDE - HELMETS

Price List: “MORNING PRIDE PROTECTIVE
HELMET SYSTEMS
HELMETS – PLUS SERIES 2005 Retail Price List
Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog”

Percentage
Discount
From Price List

46.85% Discount

Guaranteed Delivery: 30-45 Calendar Days A/R/O
Catalog Title & Date: Morning Pride Protective Helmets dated 1/1/2005.

The following distributors are authorized to accept orders and payments for Morning Pride Helmets for the contractor,
Total Fire Group/Morning Pride Mfg. L.L.C.:

HI-TECH FIRE AND SAFETY
58 Makamah
Northport, NY 11768
Tel: (631) 757-3908
Fax: (631) 262-9108
Fed. Ident. # 11-2984005
Contact: Aleksandra Emory

KBR ENTERPRIZES
799 Englewood Ave.
Buffalo, NY 14223
Tel: (716) 830-7922
Fax: (716) 332-3581
Fed. Ident. # 16-1595848
Contact: Bob Nigro

TYLER FIRE EQUIPMENT
703 Erie St.
PO Box 4099
Elmira, NY 14904
Tel: (607) 734-1081
Fax: (607) 734-1951
Fed. Ident. #03-0495952
Contact: David Clink
- will accept NYS Procurement Card

E & H FIRE EXTINGUISHERS
4923 St. Rt. 52
PO Box 671
Jeffersonville, NY 12748
Tel: (845) 482-3864
Fax: (845) 482-3871
Fed. Ident. # 14-1760581
Contact: Ed Erdman

FIRST DUE FIRE EQUIPMENT
14 Havervale Lane
Garnerville, NY 10923
Tel: (845) 222-1329
Fax: (845) 947-7735
Fed. Ident. # 20-0064488
Contact: Jeffrey Reed

**FISHER SAFETY,
A FISHER SCIENTIFIC COMPANY**
54 Brandywine Drive
Williamsville, NY 14221
Tel: 1-800-772-6733
(716) 689-8623
Fed. Ident. # 23-2942737
Contact: John Richmond
- will accept NYS Procurement Card

**METRO SAFETY PREVENTION/
HAIGHT FIRE EQUIPMENT**
199 Little Britian Road
Newburg, NY 12550
Tel: (845) 562-6485
Fax: (914) 562-6482
Fed. Ident. # 20-0591143
Contact: Bill Haight

CONTRACTOR; LOT NO. 9: TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C.

(continued)

LOT NO. 10 –MORNING PRIDE - HOODS

Price List: “MORNING PRIDE PROTECTIVE
HOOD SYSTEMS
HOODS AND AUXILIARIES 2005 Retail Price List
Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog”

Percentage
Discount
From Price List

47.0% Discount

Guaranteed Delivery: 30-45 Calendar Days A/R/O

Catalog Title & Date: Morning Pride Protective Hoods & Auxiliaries dated 1/1/2005.

The following distributors are authorized to accept orders and payments for Morning Pride Hoods for the contractor,
Total Fire Group/Morning Pride Mfg. L.L.C.:

HI-TECH FIRE AND SAFETY
58 Makamah
Northport, NY 11768
Tel: (631) 757-3908
Fax: (631) 262-9108
Fed. Ident. # 11-2984005
Contact: Aleksandra Emory

KBR ENTERPRIZES
799 Englewood Ave.
Buffalo, NY 14223
Tel: (716) 830-7922
Fax: (716) 332-3581
Fed. Ident. # 16-1595848
Contact: Bob Nigro

TYLER FIRE EQUIPMENT
703 Erie St.
PO Box 4099
Elmira, NY 14904
Tel: (607) 734-1081
Fax: (607) 734-1951
Fed. Ident. #03-0495952
Contact: David Clink
- will accept NYS Procurement Card

E & H FIRE EXTINGUISHERS
4923 St. Rt. 52
PO Box 671
Jeffersonville, NY 12748
Tel: (845) 482-3864
Fax: (845) 482-3871
Fed. Ident. # 14-1760581
Contact: Ed Erdman

FIRST DUE FIRE EQUIPMENT
14 Havervale Lane
Garnerville, NY 10923
Tel: (845) 222-1329
Fax: (845) 947-7735
Fed. Ident. # 20-0064488
Contact: Jeffrey Reed

FISHER SAFETY,
A FISHER SCIENTIFIC COMPANY
54 Brandywine Drive
Williamsville, NY 14221
Tel: 1-800-772-6733
(716) 689-8623
Fed. Ident. # 23-2942737
Contact: John Richmond
- will accept NYS Procurement Card

METRO SAFETY PREVENTION/
HAIGHT FIRE EQUIPMENT
199 Little Britian Road
Newburg, NY 12550
Tel: (845) 562-6485
Fax: (914) 562-6482
Fed. Ident. # 20-0591143
Contact: Bill Haight

CONTRACTOR; LOT NO. 10: TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C.

(continued)

LOT NO. 11 – PRO WARRINGTON FIREFIGHTER FOOTWEAR

Price List: “PRO WARRINGTON Firefighter
Footwear. 2005 Retail Price List
Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog”

Percentage
Discount
From Price List

33.13% Discount

Guaranteed Delivery: 30-45 Calendar Days A/R/O
Catalog Title & Date: Pro Warrington Boots Catalog dated 1/1/2005

The following distributors are authorized to accept orders and payments for Pro Warrington Firefighters Footwear for the contractor, Total Fire Group/Morning Pride Mfg. L.L.C.:

HI-TECH FIRE AND SAFETY
58 Makamah
Northport, NY 11768
Tel: (631) 757-3908
Fax: (631) 262-9108
Fed. Ident. # 11-2984005
Contact: Aleksandra Emory

KBR ENTERPRIZES
799 Englewood Ave.
Buffalo, NY 14223
Tel: (716) 830-7922
Fax: (716) 332-3581
Fed. Ident. # 16-1595848
Contact: Bob Nigro

TYLER FIRE EQUIPMENT
703 Erie St.
PO Box 4099
Elmira, NY 14904
Tel: (607) 734-1081
Fax: (607) 734-1951
Fed. Ident. #03-0495952
Contact: David Clink
- will accept NYS Procurement Card

E & H FIRE EXTINGUISHERS
4923 St. Rt. 52
PO Box 671
Jeffersonville, NY 12748
Tel: (845) 482-3864
Fax: (845) 482-3871
Fed. Ident. # 14-1760581
Contact: Ed Erdman

FIRST DUE FIRE EQUIPMENT
14 Havervale Lane
Garnerville, NY 10923
Tel: (845) 222-1329
Fax: (845) 947-7735
Fed. Ident. # 20-0064488
Contact: Jeffrey Reed

**FISHER SAFETY,
A FISHER SCIENTIFIC COMPANY**
54 Brandywine Drive
Williamsville, NY 14221
Tel: 1-800-772-6733
(716) 689-8623
Fed. Ident. # 23-2942737
Contact: John Richmond
- will accept NYS Procurement Card

**METRO SAFETY PREVENTION/
HAIGHT FIRE EQUIPMENT**
199 Little Britian Road
Newburg, NY 12550
Tel: (845) 562-6485
Fax: (914) 562-6482
Fed. Ident. # 20-0591143
Contact: Bill Haight

SOUTH SHORE FIRE & SAFETY
579 E. Meadow Ave.
East Meadow, NY 11554
Tel: (516) 794-4000
Fax: (516) 794-1016
Fed. Ident. # 11-1996719
Contact: Warren Smith

(List of distributors continued on next page.)

(continued)

LOT NO. 11 – PRO WARRINGTON FIREFIGHTER FOOTWEAR (Cont'd)

Distributors also authorized to accept orders and payment for the contractor, Total Fire group/Morning Pride Mfg. L.L.C.: (Cont'd)

AAA EMERGENCY SUPPLY CO. INC.
635 N. Broadway
White Plains, NY 10603
Tel: (914) 949-0512
Fax: (914) 949-8344
Fed. Ident. # 13-1994315
Contact: Steve Rossi

ELIZACO INC., CO.
399 Pleasant Ave.
Hamburg, NY 14075
Tel: (800) 646-2160
Fax: (716) 646-2170
Fed. Ident. # 16-1613350
Contact: Elizabeth Shoemaker

CHURCHVILLE FIRE EQUIPMENT
PO Box J
340 Sanford Rd. S
Churchville, NY 14428
Tel: (585) 293-1688
(800) 462-6143
Fax: (585) 293-1833
Fed/ Ident. # 16-0870265
Contact: Steve Lancaster
- will accept NYS Procurement Card

CONTRACTOR; LOT NO. 11: TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C.

(continued)

LOT NO. 12 – RANGER FIREFIGHTER FOOTWEAR

Price List: “RANGER Firefighter Footwear
2005 Retail Price List
Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog”

Percentage
Discount
From Price List

33.13 % Discount

Guaranteed Delivery: 30-45 Calendar Days A/R/O
Catalog Title & Date: Ranger Boots Combat Ready dated 1/1/05.

The following distributors are authorized to accept orders and payments for Ranger Firefighter Footwear for the contractor, Total Fire Group/Morning Pride Mfg. L.L.C.:

HI-TECH FIRE AND SAFETY
58 Makamah
Northport, NY 11768
Tel: (631) 757-3908
Fax: (631) 262-9108
Fed. Ident. # 11-2984005
Contact: Aleksandra Emory

KBR ENTERPRIZES
799 Englewood Ave.
Buffalo, NY 14223
Tel: (716) 830-7922
Fax: (716) 332-3581
Fed. Ident. # 16-1595848
Contact: Bob Nigro

TYLER FIRE EQUIPMENT
703 Erie St.
PO Box 4099
Elmira, NY 14904
Tel: (607) 734-1081
Fax: (607) 734-1951
Fed. Ident. #03-0495952
Contact: David Clink
-will accept NYS Procurement Card

E & H FIRE EXTINGUISHERS
4923 St. Rt. 52
PO Box 671
Jeffersonville, NY 12748
Tel: (845) 482-3864
Fax: (845) 482-3871
Fed. Ident. # 14-1760581
Contact: Ed Erdman

FIRST DUE FIRE EQUIPMENT
14 Havervale Lane
Garnerville, NY 10923
Tel: (845) 222-1329
Fax: (845) 947-7735
Fed. Ident. # 20-0064488
Contact: Jeffrey Reed

**FISHER SAFETY,
A FISHER SCIENTIFIC COMPANY**
54 Brandywine Drive
Williamsville, NY 14221
Tel: 1-800-772-6733
(716) 689-8623
Fed. Ident. # 23-2942737
Contact: John Richmond
- will accept NYS Procurement Card

**METRO SAFETY PREVENTION/
HAIGHT FIRE EQUIPMENT**
199 Little Britian Road
Newburg, NY 12550
Tel: (845) 562-6485
Fax: (914) 562-6482
Fed. Ident. # 20-0591143
Contact: Bill Haight

SOUTH SHORE FIRE & SAFETY
579 E. Meadow Ave.
East Meadow, NY 11554
Tel: (516) 794-4000
Fax: (516) 794-1016
Fed. Ident. # 11-1996719
Contact: Warren Smith

(List of distributors continued on next page.)

(continued)

LOT NO. 12 – RANGER FIREFIGHTER FOOTWEAR (Cont'd)

Distributors also authorized to accept orders and payment for the contractor, Total Fire Group/Morning Pride Mfg. L.L.C.: (Cont'd)

AAA EMERGENCY SUPPLY CO. INC.
635 N. Broadway
White Plains, NY 10603
Tel: (914) 949-0512
Fax: (914) 949-8344
Fed. Ident. # 13-1994315
Contact: Steve Rossi

R C FIRE EQUIPMENT
3860 Four Rod Road
East Aurora, NY 14052
Tel: (716) 683-9343
Fax: (716) 652-1555
Fed/ Ident. # 16-1165438
Contact: Rick Church

ELIZACO INC., CO.
399 Pleasant Ave.
Hamburg, NY 14075
Tel: (800) 646-2160
Fax: (716) 646-2170
Fed. Ident. # 16-1613350
Contact: Elizabeth Shoemaker

CONTRACTOR; LOT NO. 12: TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C.

(continued)

LOT NO. 13 – SERVUS FIREFIGHTER FOOTWEAR

Price List: “SERVUS Firefighter Footwear
2005 Retail Price List
Retail Price List 1/15/05 Coordinates with 1/1/05 Catalog”

Percentage
Discount
From Price List

33.13% Discount

Guaranteed Delivery: 30-45 Calendar Days A/R/O
Catalog Title & Date: Servus Boots dated 1/1/2005.

The following distributors are authorized to accept orders and payments for Servus Firefighter Footwear for the contractor, Total Fire Group/Morning Pride Mfg. L.L.C.:

HI-TECH FIRE AND SAFETY
58 Makamah
Northport, NY 11768
Tel: (631) 757-3908
Fax: (631) 262-9108
Fed. Ident. # 11-2984005
Contact: Aleksandra Emory

KBR ENTERPRIZES
799 Englewood Ave.
Buffalo, NY 14223
Tel: (716) 830-7922
Fax: (716) 332-3581
Fed. Ident. # 16-1595848
Contact: Bob Nigro

TYLER FIRE EQUIPMENT
703 Erie St.
PO Box 4099
Elmira, NY 14904
Tel: (607) 734-1081
Fax: (607) 734-1951
Fed. Ident. #03-0495952
Contact: David Clink
- will accept NYS Procurement Card

E & H FIRE EXTINGUISHERS
4923 St. Rt. 52
PO Box 671
Jeffersonville, NY 12748
Tel: (845) 482-3864
Fax: (845) 482-3871
Fed. Ident. # 14-1760581
Contact: Ed Erdman

FIRST DUE FIRE EQUIPMENT
14 Havervale Lane
Garnerville, NY 10923
Tel: (845) 222-1329
Fax: (845) 947-7735
Fed. Ident. # 20-0064488
Contact: Jeffrey Reed

**FISHER SAFETY,
A FISHER SCIENTIFIC COMPANY**
54 Brandywine Drive
Williamsville, NY 14221
Tel: 1-800-772-6733
(716) 689-8623
Fed. Ident. # 23-2942737
Contact: John Richmond
- will accept NYS Procurement Card

**METRO SAFETY PREVENTION/
HAIGHT FIRE EQUIPMENT**
199 Little Britian Road
Newburg, NY 12550
Tel: (845) 562-6485
Fax: (914) 562-6482
Fed. Ident. # 20-0591143
Contact: Bill Haight

LAKELAND INDUSTRIES
711 -2 Koehler Ave.
Ronkonkoma, NY 11779
Tel: (631) 981-9700
Fax: (631) 981-9751
Fed. Ident. # 13-3116512
Contact: Gloria J. Smith Jones

(List of distributors continued on next page.)

(continued)

LOT NO. 13 – SERVUS FIREFIGHTER FOOTWEAR (Cont'd)

Distributors also authorized to accept orders and payment for the contractor, Total Fire Group/Morning Pride Mfg. L.L.C.: (Cont'd)

CHURCHVILLE FIRE EQUIPMENT
PO BOX J
340 Sanford Rd S.
Churchville, NY 14428
Tel: (585) 293-1688
(800) 462-6143
Fax: (585) 293-1833
Fed. Ident. # 16-0870265
Contact: Steve Lancaster
- will accept NYS Procurement Card

ELIZACO INC., CO.
399 Pleasant Ave.
Hamburg, NY 14075
Tel: (800) 646-2160
Fax: (716) 646-2170
Fed. Ident. # 16-1613350
Contact: Elizabeth Shoemaker

CONTRACTOR; LOT NO. 13: TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C.

LOT NO. 14 – PRICE LIST FOR I. SPIEWAK & SONS, INC.

AWARD PENDING

(continued)

LOT NO. 15A

Title & Date of Price List: Fire-Dex 2005 Consumer Price List

Percentage
Discount
From Price List

35% Discount

Product Line on Offered Price List: Turnout Gear for Fire & EMS

Guaranteed Delivery: 45 Calendar Days A/R/O

Catalog Title & Date: Fire-Dex Product Brochure

Volume discounts: Additional Percentage Discount

\$10,000 through \$19,999.99: 4%

\$20,000 through \$29,999.99: 8%

\$30,000 and over: 12%

The following dealers are authorized to accept orders and payments for the contractor, Fire-Dex Inc.:

Western New York

Lane Fire & Safety
1243 Military Rd.
Buffalo, NY 142117
Tel: 716-871-9986
Fax: 716-871-0902
Fed. Ident. No. 161457047

Eastern NY/Long Island

Firematic Supply
10 Ramsey Rd.
Shirley, NY 11967
Tel: 516-924-3181
Fax: 516-924-5202
Fed. Ident. No. 111972762

Tactical Fire

425 Filmore Ave.
Tonawanda, NY 14150
Tel: 716-639-3975
Fax: 716-639-3975
Fed. Ident. No. 341983183

Upstate/Eastern NY

Frontline Fire & Rescue
80 Pearl St.
Essex Junction, VT 05452
Tel: 802-878-4236
Fax: 802-878-6687
Fed. Ident. No. 030292928

Central New York

Advanced Technologies
312 S. Washington St.
Herkimer, NY 13350
Tel: 315-866-9095
Fax: 315-866-7373
Fed. Ident. No. 161384239

CONTRACTOR; LOT NO. 15A: FIRE-DEX, INC.

(continued)

LOT NO. 15B

Title & Date of Price List: Quaker Safety Quality Fire & EMS Clothing
List Price Effective May 2, 2005 (Revision 0).

Percentage
Discount
From Price List

25% Discount

Product Line on Offered Price List: Protective Clothing for Firefighters
Guaranteed Delivery: 60 Calendar Days A/R/O
Catalog Title: Quaker Safety Quality Fire & EMS Clothing

The following dealers are authorized to accept orders and payment for the contractor, Quaker Safety Products Corp.:

**ABSOLUTE EMERGENCY VEHICLES
& EQUIPMENT, LLC**
407 Airport Rd.
Endicott, NY 13760-4405
Contact: Shaun Hanzalik
Telephone: (607) 785-8710
Fax: (607) 785-8779
Fed. Ident. No. 27-0060291

HAR-ROB FIRE APP. S&S INC.
519 Liberty Street
Syracuse, NY 13204-1224
Contact: John Harris Jr.
Telephone: (315) 422-0730
Fax: (315) 422-9073
Fed. Ident. No. 16-1057995

ALL AMERICAN AWARDS INC.
331 Knickerbocker Ave.
Bohemia, NY 11716-3134
Contact: Dominick Coppola
Telephone: (631) 567-2025
Fax: (631) 567-3953
Fed. Ident. No. 11-2474650

NECO FIRE & SAFETY, INC.
PO Box 806
Port Jervis, NY 12771-0806
Contact: Rick Hansen
Telephone: (845) 726-3473
Fax: (845) 726-3041
Fed. Ident. No. 14-1598735

CHURCHVILLE FIRE EQUIPMENT CORP.
340 Sanford Rd South
Churchville, NY 14428-9548
Contact: Scott Lancaster
Telephone: (585) 293-1688
Fax: (585) 293-1833
Fed. Ident. No. 16-0870265

V.R.S. SALES LTD.
P.O. Box 4060
Clifton Park, NY 12065-0850
Contact: Ginny Shakerley
Telephone: (518) 877-6565
Fax: (518) 877-6414
Fed. Ident. No. 14-1788644

CONTRACTOR; LOT NO. 15B: QUAKER SAFETY PRODUCTS CORP.

(continued)

LOT NO. 15C

Title & Date of Price List: Saf-Gard Safety Shoe Company,
Hytest Safety Footwear, Customer: 101305 NY STATE BID PRICE,
CURRENT SAFGARD PRICE LIST
(2005 B/O)

Terms
Net Pricing*

*This net pricing Price List represents a 25% discount from
Saf-Gard Safety Shoe Company 2005 SUGGESTED RETAIL PRICING

Guaranteed Delivery: 14 Calendar Days A/R/O
Catalog Title & Date: Saf-Gard Safety Shoe Company 2005

Note: Contractor also has shoemobiles available that will also accept orders and payments.

CONTRACTOR; LOT NO. 15C: SAF-GARD SAFETY SHOE COMPANY

LOT NO. 15 ALTERNATE BIDS

| | |
|---|---------------|
| AIRBOSS – DEFENSE | AWARD PENDING |
| LEHIGH SAFETY SHOES | AWARD PENDING |
| REDWING BRANDS OF AMERICA (Redwing/Worx) | AWARD PENDING |
| UNIFORMS ETC. L.L.C. (Bristol) | AWARD PENDING |
| V.R.S. SALES LTD. (Viking) | AWARD PENDING |
| GLOBE MANUFACTURING COMPANY - Offering Cairns | NO AWARD |
| LION APPAREL - Offering Acton/Haix Schuhe | NO AWARD |
| PROMARK INT. - Offering Blauer | NO AWARD |
| TOTAL FIRE GROUP/MORNING PRIDE MFG. L.L.C. - Offering Kobe Kooler Rehab. Chair | NO AWARD |
| - Offering Fire Warrior Thermal Imaging Camera | NO AWARD |

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

(continued)

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

In the event a specified manufacturer's product listed in the Contract Award Notification becomes unavailable or cannot be supplied to the State by the contractor for any reason (except as provided for in the "Savings/Force Majeure" clause in Appendix B, OGS General Specifications), a product deemed by the Office of General Services to be equal to or better than the specified product must be substituted by the contractor at no additional cost or expense to the State.

One product line cannot be substituted by another product line not awarded to the contractor in question.

PREFERRED SOURCE PRODUCTS AND SERVICES:

Some products/services in this contract may be available from one or more preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled. Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products and services available from preferred sources which meet your form, function and utility.

Contractors are required to include this notice in all price lists and contract updates.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.state.ny.us). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

(continued)

EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order shall be \$250.00.

IMPORTANT NOTE TO CONTRACTORS - CONTRACT MONITORING:

We will be monitoring the contract to ensure purchases are only for contract product. It is the contractor's responsibility to make sure excluded products are not being sold under the contract. If contractors are found to be in deviation of contract terms and conditions, we shall pursue remedies available to us which may include cancellation of contract.

VOLUME DISCOUNTS:

Some contractors offer volume discounts. Volume discounts may be applied per purchase order, or cumulatively per customer agency as noted herein for each Lot. Volume discounts shall be defined and applied as follows: Purchase order volume discounts shall be additional discounts applied to individual purchase orders over a specified dollar amount. Cumulative agency volume discounts shall be additional discounts applied to all future orders made by Lot by an individual agency once an established volume has been met by that agency under the resulting contract for designated Lot.

CUSTOMER AGENCY NOTE: It is the responsibility of the customer agency to maintain adequate records of orders placed to determine when volume discounts shall be applied on future orders.

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

ESTIMATED QUANTITIES:

The quantities or dollar values listed are estimated only. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

CONTRACT PERIOD AND RENEWALS:

The State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least one (1) month prior to the effective date of cancellation. The minimum term of the contract shall be twelve (12) months. This provision does not affect the State's right of suspension or cancellation contained in the "Suspension of Work" and "Cancellation" clauses in Appendix B, OGS General Specifications.

Discounts or Upcharges quoted are to be firm for the entire period of the contract. Discount reduction or Upcharge increases will not be allowed and are specifically excluded from the terms and conditions of the Invitation for Bid, its specifications and subsequent contract award. Discount increases or Upcharge decreases are permitted at any time.

(continued)

CANCELLATION FOR CONVENIENCE

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

WARRANTIES:

See "Warranties" in Appendix B, OGS General Specifications.
Normal wear and tear items shall be warranted in accordance with manufacturer's standard warranty.
Where accessories are to be supplied, they must be compatible with the rest of the product.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six month period. The reports shall be in the following format:

| <u>LOT</u> <u>Number</u> | <u>Product or</u> <u>Catalog</u> <u>Number</u> | <u>Product/</u> <u>Service</u> <u>Description</u> | <u>Total</u> <u>Quantity Shipped</u> | <u>Total \$</u> <u>Value</u> |
|-----------------------------|--|---|---|---------------------------------|
|-----------------------------|--|---|---|---------------------------------|

The report is to be submitted to the Office of General Services, Procurement Services Group, Corning Tower Bldg. - 38th Floor, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Invitation for Bids Number, Contract Number, sales period, and contractor's name.

Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

CONTRACT SALES:

We may be reviewing contract sales as an aspect for inclusion in future bid invitations.

(continued)

EMERGENCY PURCHASING:

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of products or services, the Commissioner reserves the right to obtain such products or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for products or services procured from other sources pursuant to this paragraph.

OVERLAPPING CONTRACT ITEMS:

Products available in this contract may also be available from other State contracts. Agencies will be advised to select the most cost effective procurement alternative that meets their program requirements and to maintain a procurement record documenting the basis for this selection.

PREFERRED SOURCE PRODUCTS:

Section 162 of the State Finance Law requires that agencies afford first priority to the products of preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled, when such products meet the form, function and utility of the agency. Some products in the contract(s) may be available from one or more preferred sources. Agencies are reminded to comply with the statutory requirements and resulting guidelines with respect to affording first priority to the preferred sources.

Contractors will be required to prominently display the following language on all price lists and contract updates to agencies relative to the award:

Agencies Note: Some products in this contract may be available from one or more preferred sources.

Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products available from preferred sources which meet your form, function and utility.

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

FUTURE BID INVITATIONS:

Should the need arise, the state reserves the right to consider other product lines for future bid invitations. Furthermore, one aspect for consideration for inclusion may be dollar sales under that product line. Vendors may be required to document minimum dollar sales of \$100,000 within the last year (from the time of our request) to New York State agencies, political subdivisions and others authorized by law to participate in contracts established by our office.

(continued)

NOTE TO AGENCIES:

These contracts are intended to give end users in New York State access to an array of products that will better serve their individual needs. Prior to purchase, agencies should review their needs and be prepared to justify their purchase based on form, function and utility determinations as it pertains to their agency. We encourage agencies not to limit your review to just one product line.

State purchasers are encouraged to use the contract discounts or upcharges as a benchmark toward negotiating a best offer under the following circumstances; a large volume purchase to a single destination, a large number of similar items being ordered, or when strong competition exists among comparable product lines.

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** “Product” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|-----------|------|------------|--------------|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

CONTRACTOR

| | Excellent | Good | Acceptable | Unacceptable |
|-------------------------------------|-----------|------|------------|--------------|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
 * * * * *

(continued)

SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

| | | |
|--------------------------------|---|--|
| Title | : | Group 40061 – PROTECTIVE OUTERWEAR (FIREFIGHTING, SAFETY, INDUSTRIAL AND HAZARDOUS CONTROL USAGE) (Statewide) |
| | | Classification Code: 46 |
| Award Number | : | <u>19298</u> (Replaces Award 11831-G) |
| Contract Period | : | January 1, 2006 to December 31, 2010 |
| Bid Opening Date | : | September 8, 2005 |
| Date of Issue | : | July 3, 2006 |
| Specification Reference | : | As Incorporated In The Invitation for Bids |
| Contractor Information | : | Appears on Page 2 of this Award |

Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|--|
| Name : Terry Deere Riley Title : Purchasing Officer I Phone : 518-474-2717 Fax : 518-474-5052 E-mail : terry.deere@ogs.state.ny.us | Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

Safety Shoes; Specialty Boots (various); Firefighting Turnout Gear, Helmets, Gloves, Firefighting Boots, Assault Clothing; EMS Clothing, Proximity Clothing and Rescuewear.

PR #19298-T

(continued)

NOTE: See individual contract items to determine actual awardees.

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|-------------------|--|---|--------------------|
| PC62469 | LEHIGH SAFETY SHOE COMPANY, LLC 39 East Canal Street Nelsonville, OH 45764 | 866/762-5972, Ext. 2312 740/753-1951, Ext. 2312 Mr. Steve Drapp Fax No.: 740-753-7227 E-mail: sdrapp@ejfootwear.com Web: www.lehighsafetys shoes.com | 223709780 |

The contractor does offer Electronic Access Ordering (EDI). The contractor will honor orders for less than the minimum order. Also, the contractor will accept the New York State Procurement Card for orders not to exceed \$10,000.00.

| | | | |
|---------|---|--|-----------|
| PC62470 | RED WING BRANDS OF AMERICA 314 Main Street Red Wing, MN 55066 | 848/250-3145 Mr. Rick Wakefield Fax No.: 732/225-3293 E-mail: rick.wakefield@redwingshoe.com Web: www.redwingshoe.com | 411975194 |
|---------|---|--|-----------|

The contractor does offer Electronic Access Ordering (EDI). The contractor will accept the New York State Procurement Card for orders not to exceed \$2,500.00. Also, the contractor will honor orders for less than the minimum order.

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

(continued)

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PRICE:

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including inside dock delivery.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

Price is expressed as a single percentage discount or single percentage upcharge (stated within two decimal places) to the price list (or price catalog) indicated herein for each Lot.

The price list bid shall remain firm for one year from contract issuance. Following the first year of the contract, the contractor may update the contract price list **ONE** (1) time during each subsequent year of the contract, to reflect manufacturer's price changes and the addition of new products as established by the manufacturer in their normal manner. (We will also allow contractors to make changes in servicing dealers at these times if you so desire.) However, all percentage discounts or percentage upcharges bid shall either remain firm (unchanged) for the duration of the resulting contract or the contractor may increase percentage discounts or decrease percentage upcharges. Contractors shall submit three (3) copies of their updated price list and a list of product additions on the price list (along with descriptive information) to the Office of General Services, Procurement Services Group, for review and approval. If approved, the updated (new) price list and contract changes shall become effective upon the issuance of a contract amendment by our office.

Upon request, contractor shall furnish without charge, copies of price lists identical to those accepted with bids (and accepted future updated price lists) and catalogs or brochures, to all state agencies, political subdivisions, and others authorized by law to purchase from this resulting contract.

All price lists shall be marked to indicate products covered by the resulting contract and products excluded from the contract shall be marked by obvious indication.

Upon request the contractor shall assist authorized users in the use of price lists.

TABLE OF CONTENTS

| <u>Lot No.</u> | <u>Product Line</u> | <u>Status</u> | <u>Contractor</u> |
|----------------|--|---------------|---------------------------------|
| 4. | Lehigh Safety Shoes <ul style="list-style-type: none"> - Work Boots - Work Shoes - Metatarsal - Western - Hikers - Women's Other | AWARD | Lehigh Safety Shoe Company, LLC |
| 14. | I. Spiewak & Sons, Inc. | AWARD PENDING | |
| 15. | Alternate Bid Lot No. 15 | | |
| 15D. | Red Wing & Worx Footwear <ul style="list-style-type: none"> - Work Boots - Work Shoes - Hiking - Logger/Lineman - Metatarsal Guard - Slip Resistant - Non-Metallic - ESD - Rubber - CSA - Soft Toe - Women's - Other | AWARD | Red Wing Brands of America |

LOT NO. 4 – LEHIGH SAFETY SHOES

Price List: "LEHIGH SAFETY SHOES
 WHOLESAL DISTRIBUTION SHOE CENTER/
 SHOEMOBILE PRICE LIST Less 22%
 Discount, Effective
 January 3, 2005"

Terms
 Net Pricing*

*This net pricing Price List represents a 22% discount from
 LEHIGH Safety Shoes WHOLESAL DISTRIBUTION SHOE
 CENTER/SOEMOBILE PRICE LIST, Effective January 3, 2005.

Guaranteed Delivery: 7-10 Calendar Days A/R/O
 Catalog Tile & Date: 2005 Occupational Footwear Catalog
 Warranty: Promise Plus – 180 day full warranty
 plus 180 day limited warranty
 Payment: Payment shall be sent to the contractor, Lehigh Safety Shoe Company, LLC.

(continued)

Orders: The following dealer locations or Shoemobiles are authorized to only accept orders for the contractor:

Federal I.D. Number: 223709780

**Lehigh Safety Shoe Center
47 Bridge Street
Corning, NY 14830
Phone: 607-936-1006
Fax: 607-936-1030**

**Location only
No Shoemobile**

**Lehigh Safety Shoe Center
34-23 38th Street
Long Island City, NY 11101
Phone: 718-752-1661
Fax: 718-752-0008**

**Location and
Shoemobile also available**

**Lehigh Safety Shoe Center
10 Saratoga Ave.
South Glens Falls, NY 12803
Phone: 518-798-6803
Fax: 518-798-6794**

**Location and
Shoemobile also available**

**Lehigh Safety Shoe Center
6103 East Molloy Road
Syracuse, NY 13057
Phone: 315-463-0779
Fax: 315-463-0780**

**Location and
Shoemobile also available**

**Lehigh Safety Shoe Center
284 South Colony Road Route 5
Wallingford, CT 06492
Phone: 203-294-0067
Fax: 203-949-0579**

**Just Shoemobile that serves
part of New York State**

**Lehigh Authorized Distributor
Lehigh Valley Safety Supply
1105 East Susquehanna Street
Allentown, PA 18103
Phone: 610-791-1577
Fax: 610-791-0226**

**Just Shoemobile that serves
part of New York State**

CONTRACTOR; LOT NO. 4: LEHIGH SAFETY SHOE COMPANY, LLC

(continued)

LOT NO. 14 – PRICE LIST FOR I. SPIEWAK & SONS, INC.

AWARD PENDING

LOT NO. 15D

Title & Date of Price List: REDWING SHOES, WORX, STATE OF NEW YORK
Effective: April 2006

Terms
Net Pricing

Product Line on Offered Price List: Red Wing & Worx Safety Footwear
Guaranteed Delivery: Up to 45 Calendar Days A/R/O
Catalog Title & Date: 2005 Red Wing/Worx Safety Footwear Catalog

The following dealers are authorized to accept orders and payment for the contractor, Red Wing Brands of America:

(continued)

GROUP 40061 PROTECTIVE OUTERWEAR (FIREFIGHTING, SAFETY, INDUSTRIAL AND HAZARDOUS CONTROL USAGE) (Statewide) **AWARD PAGE 40**

| <u>Name</u> | <u>Address</u> | <u>City</u> | <u>State</u> | <u>Zip</u> | <u>Phone</u> | <u>Fax</u> | <u>FID #</u> | <u>Contact Person</u> |
|-----------------------|----------------------------|---------------|--------------|------------|---------------|--------------|--------------|-----------------------|
| Red Wing Shoe Store | Edison Woods Plaza | Edison | NJ | 08817-4899 | 732-548-6060 | 732 246-1072 | 41-1975194 | Bill Kueman |
| Red Wing Shoe Store | 450 Hackensack Avenue | Hackensack | NJ | 07601 | 201 342-5558 | 201 342-5558 | 41-1975194 | Leslie Whittaker |
| Morris Plains Shoes | 740 Speedwell Avenue | Morris Plains | NJ | 07950-2231 | 973- 539-4464 | 973 984-0435 | 22-2719126 | Anthony Pepe |
| Red Wing Shoe Store | 7B Jules Lane | New Brunswick | NJ | 08901 | 732 246-1071 | 732 246-1072 | 41-1975194 | John Valenti |
| Red Wing Shoe Store | 2264 Route 22 East Suite B | Union | NJ | 07083 | 908 688-3666 | 908 688-3666 | 41-1975194 | Carlos Branco |
| Red Wing Shoe Store | 14 West Belt Plaza | Wayne | NJ | 07470-6945 | 973 256-3323 | 973 256-3323 | 41-1975194 | Michael Lane |
| Sams Shoe Service | 20 E Genesee St | Auburn | NY | 13021-4006 | 315 253-9335 | 315 253-9335 | 16-1436439 | Sam Chindamo |
| Varsity Army & Navy | 1279 Castle Hill Avenue | Bronx | NY | 10462-4812 | 718 828-4742 | 718 828-4618 | 13-1803875 | Dan Siegel |
| Red Wing Shoe Store | 6701 Manlius Center Rd | Syracuse | NY | 13057 | 315 432-9464 | 315 432-8125 | 16-1571294 | Mike Carletta |
| Red Wing Shoe Store | 6354 Transit Road | Depew | NY | 14043 | 716 681-2060 | 716 681-7752 | 41-1975194 | Vince Burgio |
| Liverpool Shoe Repair | 306 Tulip St | Liverpool | NY | 13088-4961 | 315 453-8007 | 315 453-4241 | 13-4231687 | Mike Ferris |
| Red Wing Shoe Store | 6120 Sunrise Hwy | Massapequa | NY | 11758-5326 | 516 799-2027 | 516 799-2027 | 41-1975194 | Stu Silver |
| Dave's New York | 581 Ave Of The Americas | New York | NY | 10011 | 212 989-6444 | 212 627-5244 | 13-2951223 | Bob Levi |
| Red Wing Shoe Store | 2680 W Ridge Rd #107B | Rochester | NY | 14626-3036 | 716 453-9294 | 585 453-9265 | 38-3417299 | Bill Pardue |
| Red Wing Shoe Store | Southtown Plaza | Rochester | NY | 14623-3533 | 716 427-8840 | 585 427-7134 | 38-3417299 | June Wright |
| Red Wing Shoe Store | 5640-75 Sunrise Hwy | Sayville | NY | 11782-1016 | 631 563-7571 | 631 563-7571 | 41-1975194 | Tom Zuccaro |
| Red Wing Shoe Store | 1608 Niagara Falls Blvd | Tonawanda | NY | 14150-7529 | 716 836-5424 | 716 681-7752 | 41-1975194 | Carmen Meno |
| Red Wing Shoe Store | 1026-C Union Rd | West Seneca | NY | 14224-3449 | 716 674-9296 | 716 674-9209 | 41-1975194 | Max Miller |
| Red Wing Shoe Store | 1610 Old Country Rd | Westbury | NY | 11590-5256 | 516 222-6239 | 516 222-6239 | 41-1975194 | Eugene Schneider |

CONTRACTOR; LOT NO. 15D: RED WING BRANDS OF AMERICA

(continued)

LOT NO. 15 ALTERNATE BIDS

| | |
|--------------------------------|---------------|
| AIRBOSS – DEFENSE | AWARD PENDING |
| UNIFORMS ETC. L.L.C. (Bristol) | AWARD PENDING |
| V.R.S. SALES LTD. (Viking) | AWARD PENDING |

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

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NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.state.ny.us). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order shall be \$250.00.

IMPORTANT NOTE TO CONTRACTORS - CONTRACT MONITORING:

We will be monitoring the contract to ensure purchases are only for contract product. It is the contractor's responsibility to make sure excluded products are not being sold under the contract. If contractors are found to be in deviation of contract terms and conditions, we shall pursue remedies available to us which may include cancellation of contract.

VOLUME DISCOUNTS:

Some contractors offer volume discounts. Volume discounts may be applied per purchase order, or cumulatively per customer agency as noted herein for each Lot. Volume discounts shall be defined and applied as follows: Purchase order volume discounts shall be additional discounts applied to individual purchase orders over a specified dollar amount. Cumulative agency volume discounts shall be additional discounts applied to all future orders made by Lot by an individual agency once an established volume has been met by that agency under the resulting contract for designated Lot.

CUSTOMER AGENCY NOTE: It is the responsibility of the customer agency to maintain adequate records of orders placed to determine when volume discounts shall be applied on future orders.

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

ESTIMATED QUANTITIES:

The quantities or dollar values listed are estimated only. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

(continued)

CONTRACT PERIOD AND RENEWALS:

The State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least one (1) month prior to the effective date of cancellation. The minimum term of the contract shall be twelve (12) months. This provision does not affect the State's right of suspension or cancellation contained in the "Suspension of Work" and "Cancellation" clauses in Appendix B, OGS General Specifications.

Discounts or Upcharges quoted are to be firm for the entire period of the contract. Discount reduction or Upcharge increases will not be allowed and are specifically excluded from the terms and conditions of the Invitation for Bid, its specifications and subsequent contract award. Discount increases or Upcharge decreases are permitted at any time.

CANCELLATION FOR CONVENIENCE

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

WARRANTIES:

See "Warranties" in Appendix B, OGS General Specifications.

Normal wear and tear items shall be warranted in accordance with manufacturer's standard warranty.

Where accessories are to be supplied, they must be compatible with the rest of the product.

(continued)

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six month period. The reports shall be in the following format:

| <u>LOT</u> <u>Number</u> | <u>Product or</u> <u>Catalog</u> <u>Number</u> | <u>Product/</u> <u>Service</u> <u>Description</u> | <u>Total</u> <u>Quantity Shipped</u> | <u>Total \$</u> <u>Value</u> |
|-----------------------------|--|---|---|---------------------------------|
|-----------------------------|--|---|---|---------------------------------|

The report is to be submitted to the Office of General Services, Procurement Services Group, Corning Tower Bldg. - 38th Floor, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Invitation for Bids Number, Contract Number, sales period, and contractor's name.

Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

CONTRACT SALES:

We may be reviewing contract sales as an aspect for inclusion in future bid invitations.

EMERGENCY PURCHASING:

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of products or services, the Commissioner reserves the right to obtain such products or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for products or services procured from other sources pursuant to this paragraph.

OVERLAPPING CONTRACT ITEMS:

Products available in this contract may also be available from other State contracts. Agencies will be advised to select the most cost effective procurement alternative that meets their program requirements and to maintain a procurement record documenting the basis for this selection.

PREFERRED SOURCE PRODUCTS:

Section 162 of the State Finance Law requires that agencies afford first priority to the products of preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled, when such products meet the form, function and utility of the agency. Some products in the contract(s) may be available from one or more preferred sources. Agencies are reminded to comply with the statutory requirements and resulting guidelines with respect to affording first priority to the preferred sources.

Contractors will be required to prominently display the following language on all price lists and contract updates to agencies relative to the award:

Agencies Note: Some products in this contract may be available from one or more preferred sources.

Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products available from preferred sources which meet your form, function and utility.

(continued)

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

FUTURE BID INVITATIONS:

Should the need arise, the state reserves the right to consider other product lines for future bid invitations. Furthermore, one aspect for consideration for inclusion may be dollar sales under that product line. Vendors may be required to document minimum dollar sales of \$100,000 within the last year (from the time of our request) to New York State agencies, political subdivisions and others authorized by law to participate in contracts established by our office.

NOTE TO AGENCIES:

These contracts are intended to give end users in New York State access to an array of products that will better serve their individual needs. Prior to purchase, agencies should review their needs and be prepared to justify their purchase based on form, function and utility determinations as it pertains to their agency. We encourage agencies not to limit your review to just one product line.

State purchasers are encouraged to use the contract discounts or upcharges as a benchmark toward negotiating a best offer under the following circumstances; a large volume purchase to a single destination, a large number of similar items being ordered, or when strong competition exists among comparable product lines.

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|-----------|------|------------|--------------|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

CONTRACTOR

| | Excellent | Good | Acceptable | Unacceptable |
|-------------------------------------|-----------|------|------------|--------------|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
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