

**State of New York Executive Department**  
**Office Of General Services**  
**Procurement Services Group**  
**Corning Tower Building - 38th Floor**  
**Empire State Plaza**  
**Albany, New York 12242**  
<http://www.ogs.state.ny.us>

**CONTRACT AWARD NOTIFICATION**

<b>Title</b>	<b>:</b>	<b>Group 40061 - PROTECTIVE OUTERWEAR (Firefighting and Industrial Usage) (Statewide)</b>
<b>Award Number</b>	<b>:</b>	<b>11831-G</b> (Replaces 3067-G)
<b>Contract Period</b>	<b>:</b>	<b>December 1, 2000 to November 30, 2003</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>September 13, 2000</b>
<b>Date of Issue</b>	<b>:</b>	<b>February 27, 2001</b>
<b>Specification Reference:</b>		<b>As incorporated in the Invitation for Bids</b>

**Address Inquiries To:**

<b>All State Agencies</b>	<b>Non-State Agencies</b>
<b>Name :</b> Daniel Skarshinski <b>Title :</b> Purchasing Officer <b>Phone :</b> 518-473-4594 <b>Fax :</b> 518-474-5525 <b>E-mail :</b> dan.skarshinski@ogs.state.ny.us	<b>Name :</b> Judy Gibbons <b>Title :</b> Purchase Coordinator <b>Phone :</b> 518-474-6717 <b>Fax :</b> 518-474-2437 <b>E-mail :</b> customer.services@ogs.state.ny.us

**Description**

Rainwear; winter gloves and hats; work boots; rubber boots; firefighting turnout gear, helmets, gloves and boots.
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PR #11831-T

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<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC57429	CONWAY ASSOCIATES, INC. 191 Ward Hill Avenue Haverhill, MA 01835	800/426-6929 978/373-3589 Mr. Ross Wood Fax No. 978/373-3880 E-Mail: info@conwayassociates.com	042614387
PC57430	CROIXLAND LEATHER WORKS PO Box 608 208 2nd Avenue Osceola, WI 54020-0608	715/497-2074 Mr. Paul Anderson E-Mail: croixland@centurytel.net <b>NOTE EMERGENCY #s FOR WTC EMERG: Phone#715/294/4640 Fax#715-294-1625</b>	391835361
PC57431 SB	DRI-CHEM FIRE EXTINGUISHER CORP. PO Box 751 Mamaroneck, NY 10543	914/944-4750 Mr. Thomas Galliford Fax No. 914/944-4751 E-Mail: tgalliford@dricchemfire.com	061341296
PC57432 SB	EMERGENCY EQUIPMENT SUPPLY, INC. 21 Walker Way Albany, NY 12205	800/352-3183 518/869-3337 Mr. Williams Dobbs, Sr. Fax No. 518/869-9456 E-Mail: bigdaddy707@msn.com	141605441
PC57433	FIRE-DEX, INC. 780 S. Progress Drive Medina, OH 44256	877/347-3339 330/732-0000, Ext. 328 Mr. Lance Matiste Fax No. 330/723-0035 E-Mail: firedex@earthlink.com	341392655
PC57434	FIRE GEAR, INC. 715 S. 4th Avenue Grand Junction, CO 81501	800/426-9352 970/243-3445 Mr. Gary Zimmerman Fax No. 970/243-1835 E-Mail: gzimmermann@securitex.com	841053906
PC57435 SB	FMR APPAREL & EQUIPMENT 248 Richfield Ave. Hicksville, NY 11801	877/827-0050 516/827-0050 Mr. Burl Mansberger Fax No. 516/827-0060	113541605
PC57436	GLOBE FIRE FIGHTERS SUITS 37 Loudon Road Pittsfield, NH 03263	603/435-8323, Ext. 313 Mr. Douglas Towle Fax No. 603/435-6388 E-Mail: globesales@globefiresuits.com	020139160
PC57437	LEHIGH SAFETY SHOE CO., LLC 1100 East Main Street Endicott, NY 13760-5298	800/444-4086 607/757-4800 Mr. Richard Jones Fax No. 607/757-4354 E-Mail: Lehigh@spectra.net	223709780

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC57438 SB	MANZELLA PRODUCTIONS, INC. 80 Sonwil Dr. Buffalo, NY 14225	800/645-6837, Ext. 230 716/681-8880, Ext. 230 Ms. Rose Berenot Fax No. 716/681-6888 E-Mail: roseb@monzella.com	161408083
PC57439	PLASTEX PRODUCTS, INC. 130 Kipp Avenue Elmwood Park, NJ 07407	888/752-7839 973/772-3399 Mr. Robert Shankman Fax No. 973/772-5472	222884457
PC57440 SB	ROCKLAND FIRE EQUIPMENT CO., INC. 76-78 S. Franklin Street Nyack, NY 10960	845/358-1939 Mr. Harold Hill Fax No. 845/358-1974	132612792
PC57441	SAF-GARD SAFETY SHOE CO., INC. 1285 Manheim Pike Lancaster, PA 17601	717/481-7401 Mr. Patrick Kubis Fax No. 717/481-7424 E-Mail: pkubis@safeguard.com	581400677
PC57442 SB	SAM'S SHOE SERVICE 20 E. Genesee St. Auburn, NY 13021	315/253-9335 Mr. Sam Chindamo, Jr. Fax No. 315/253-9335 E-Mail: samsshoes@baldcom.net	161436439
PC57443	SECURITEX, INC. 4200 St. Laurent Blvd., 6th Floor Montreal, Quebec H2W-2R2	800/563-0504, Ext. 233 514/282-0503, Ext. 233 Mr. Gary Zimmerman Fax No. 888/563-0504 Fax No. 514/282-8871 E-Mail: gzimmerman@securitex.com	104771357
PC57444	TOTAL FIRE GROUP 1 Innovation Ct. Dayton, OH 45414	800/688-614, Ext 236 937-264-2662 Ms. Tammy Wells Fax No. 937-264-2677 E-Mail: info@totalfiregroup.com	311608763
PC57445 SB	UNIFORMS, ETC. LLC 113 Schuyler Street Fulton, NY 13069	315/592-4117 Mr. John McGraw Fax No. 315/592-4118 E-Mail: uniformetc@a-znet.com	161578442

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Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. PRODUCT WHICH DOES NOT COMPLY WITH THE SPECIFICATIONS OR IS OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**NOTE TO AGENCY:**

The letters SB listed under the Contract Number indicate the contractor is a small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**PRICE:**

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering agency.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

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## Preferred Source Products



Corcraft is the trade name of the Division of Correctional Industries of the New York State Department of Correctional Services. Under the Corcraft program, prison inmates manufacture a wide variety of goods for government use.



Industries has been a valuable part of New York's correctional program for nearly two hundred years. During most of the 1800's, inmate made goods were sold on the open market in competition with private sector goods. Beginning in the 1880's, however, New York adopted the current State Use system restricting the sale of inmate-made goods to public entities such as the correctional system itself, state and local government offices and institutions, and educational facilities.

A purchase from Corcraft is not only an investment in a quality product known for its durability. It is also an investment in the correctional system. Inmate employment in the productive Corcraft program teaches work skills and a work ethic to men and women who commonly enter prison with virtually no work history, enabling them to earn an honest living upon release and return to New York's communities. Corcraft also helps to offset the costs of incarceration, estimated at upwards of \$25,000 per inmate per year, to New York's taxpayers.

# Corcraft PRODUCTS

All are reminded that Corcraft manufactures a wide assortment of quality products, including the following categories:

- Steel/Industrial Shelving • Lounge Furniture
- Laminated Desks
- Stacking Chairs and Related Furniture Series • Classroom Furniture
- Wood/Metal Bookcases • Cafeteria Tables and Seating
- Executive Veneer Desks • Folding Tables and Related Products Series
- Adjustable and Fixed Work surface Computer Furniture
- Conference Room Tables • Correctional Furniture and Seating
- Ergonomic Seating • Janitorial/Laundry/Personal Care Products
- Executive Seating • General Office Seating
- Laminate and Veneer Tables



We highly recommend you contact:

Corcraft Products  
550 Broadway  
Albany, NY 12204-2802

Phone: (518) 436-6321 ♦ 1-800-436-6321  
Fax: (518) 472-1614 ♦ 1-800-898-5895  
Web Site: <http://www.corcraft.gov/>



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**AWARD BREAKDOWN**

<u>Item No.</u>	<u>Description</u>	<u>Status</u>	<u>Vendor</u>	<u>No. In Directory</u>
LOT I	<b>Cairn's Protective Clothing</b>	AWARD	<b>Dri-Chem Fire Extinguisher Corp.</b> offer of: -Cairns Firefight Protective Clothing	4
LOT II	<b>Charate/Worksafe</b>	NO AWARD		
LOT III	<b>Ed Bullard Company</b>	AWARD PENDING		
LOT IV	<b>Iron Age Shoes</b>	AWARD	<b>Sam's Shoe Service</b>	11
LOT V	<b>Lion Apparel</b>	NO AWARD		
LOT VI	<b>Total Fire Group</b>	AWARD	<b>Total Fire Group</b>	25
LOT VII	<b>Norcross Industrial Footwear</b>	NO AWARD		
LOT VIII	<b>PGI</b>	AWARD PENDING		
LOT IX	<b>Shelby Specialty Gloves</b>	AWARD	<b>Conway Associates, Inc.</b>	21
LOT X	<b>Tempo Glove Mfg., Inc.</b>	AWARD	<b>Dri-Chem Fire Extinguisher Corp.</b>	23
LOT XI	<b>Alternate Bid Lot - Gloves</b>	AWARD	<b>Fire-Dex, Inc.</b>	6
		AWARD	<b>Emergency Equipment Supply, Inc.</b> offer of: - The Glove Corporation	9
		AWARD	<b>Manzella Uniform Handwear &amp; Accessories</b>	13
LOT XII	<b>Alternate Bid Lot - Boots &amp; Shoes</b>	AWARD	<b>Conway Associates</b> offer of: - Black Diamond USA	1
		AWARD	<b>Sams' Shoe Service</b> offer of: - Worx (Division of Red Wing)	26
		AWARD	<b>Lehigh Safety Shoe Co., LLC</b>	12
		AWARD	<b>Croixland Leather Works</b> offer of: - Thorogood Footwear	24
		AWARD	<b>Saf-Guard Safety Shoe Company, Inc.</b> offer of: - Hy-Test Safety Footwear	10
LOT XIII	<b>Alternate Bid - Rainwear</b>	AWARD	<b>Plastex Products, Inc.</b>	18
		AWARD	<b>Uniform, Etc., LLC</b> offer of: - Neese	14
		AWARD	<b>FMR Apparel &amp; Equipment</b> offer of: - Stearns Manufacturing Co.	22

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**AWARD BREAKDOWN (Cont'd)**

<u>Item No.</u>	<u>Description</u>	<u>Status</u>	<u>No. In Vendor</u>	<u>Directory</u>
LOT XIV	<b>Alternate Bid - Firefighting Protective Underwear</b>	AWARD	<b>Fire-Dex, Inc.</b>	6
		AWARD	<b>Securitex</b>	20
LOT XV	<b>Alternate Bid - Helmets</b>	AWARD	<b>Dri-Chem Fire Extinguishing Corp.</b> offer of: - Cairns Helmets	3
		AWARD	<b>FMR Apparel &amp; Equipment</b> offer of: - Phenix Technology Helmets	17
		AWARD	<b>Rockland Fire Equipment Co., Inc.</b> offer of: - Paul Conway Helmets, Inc.	16
		AWARD	<b>FMR Apparel &amp; Equipment</b> offer of: - Chieftain Safety Mfg.	5
LOT XVI	<b>Alternate Bid - Protective Outerwear</b>	AWARD	<b>Conway Associates, Inc.</b> offer of: - Quest Enterprises	19
		AWARD	<b>Fire Gear, Inc.</b>	7
		AWARD	<b>Uniforms Etc., LLC</b> offer of: - Neese	14
		AWARD	<b>Manzella Productions</b>	13
		AWARD	<b>Fire-Dex, Inc.</b>	6
		AWARD	<b>Croixland Leather Works</b> offer of: - Thorogood Footwear	24
		AWARD	<b>Globe Firefighters Suits</b>	8

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**3M OCCUPATIONAL HEALTH & SAFETY PRODUCTS - SEE GROUP 35208 - AWARD 4136-G**

- Self Contained Breathing Apparatus

**(1) BLACK DIAMOND USA - SEE CONWAY ASSOCIATES, INC.**

- Rubber Firefighting Boots

**(2) BULLARD, ED COMPANY - AWARD PENDING**

**(3) CAIRNS & BROTHER HELMET DIVISION - SEE DRI-CHEM FIRE EXTINGUISHER CORPORATION**

- Leather Firefighting Hoods
- Traditional & Modern Composite Helmets
- Structural Fire Helmets
- Wildland Helmets

**(4) CAIRNS PROTECTIVE CLOTHING - SEE DRI-CHEM FIRE EXTINGUISHER CORPORATION**

- Protective Outerwear w/Wool Liners (Fire Flite)
  - Normex
  - PBI/Kevlar
  - Aluminized
  - Basofil
  - Aquatech
  - Vilene

**(5) CHIEFTAN SAFETY MFG. - SEE FMR APPAREL & EQUIPMENT**

- Firefighting Bunker Gear
- Firefighting Helmets
- Wildland Protective Gear

**CONWAY ASSOCIATES, INC.**

- (2) Black Diamond
- (19) Quest Enterprises
- (21) Shelby Specialty Gloves

**CROIXLAND LEATHER WORKS**

- (24) Thorogood Footwear

**DRAEGER SAFETY INC. - SEE GROUP 35208 - AWARD 4136-G**

- Self Contained Breathing Apparatus

**DRI-CHEM FIRE EXTINGUISHER CORP.**

- (3) Cairns & Brother Helmets
- (4) Cairns Protective Clothing
- (23) Tempo Glove Mfg., Inc.

**EMERGENCY EQUIPMENT SUPPLY, INC.**

- (9) The Glove Corporation

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**TABLE OF CONTENTS (Cont'd)**

**F & F INDUSTRIAL EQUIPMENT CORP. - SEE GROUP 39000 - AWARD 2252-G**

- Hardhats
- Respirators
- Protective Gloves
- PVC Rainsuits
- Protective Eyewear

**(6) FIRE-DEX, INC.**

- Firefighting gloves, hoods, gear bags, suspenders
- Turnout gear

**(7) FIRE GEAR, INC.**

- Made to order turnout gear including:
  - Nomex Suits
  - Kevlar Suits
  - Crosstech
  - PBI
  - Many Available Options.

**FMR APPAREL & EQUIPMENT**

- (4)** Chieftan Safety Mfg.
- (16)** Phenix Technology Helmets
- (21)** Stearns Manufacturing

**(8) GLOBE FIRE FIGHTER'S SUITS**

- Firefighting Turnout Gear
  - Aluminized
  - Nomex
  - Kevlar/PBI
  - Many Options
  - Firefighting Gloves
  - Firefighting Hoods

**(9) THE GLOVE CORPORATION - SEE EMERGENCY EQUIPMENT SUPPLY, INC.**

- Leather Firefighting Gloves

**(10) HY-TEST SAFETY FOOTWEAR - SEE SAF-GARD SAFETY SHOE CO.**

- Hiking Boots
- Electrical Hazard Boots
- Western Boots
- Work Boots, incl. Steel Toe
- Hinged Metatarsal Work Boots
- Athletic Shoes
- Dress & Casual Shoes
- Uniform Shoes
- Socks

**ISI - SEE GROUP 35208 - AWARD 4136-G**

- Self Contained Breathing Apparatus

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**TABLE OF CONTENTS (Cont'd)**

**(11) IRON AGE SHOES - SEE SAM'S SHOE SERVICE**

- Workbooks, incl. Steel Toe
- Hiking Boots
- Western Boots
- Uniform Shoes
- Industrial Rubber Boots
- Hip Waders
- Insulated Pac Boots

**(11) KNAPP SHOES (IRON AGE SUBSIDIARY) - SEE SAM'S SHOE SERVICE**

- Hiking Boots
- Uniform Shoes
- Athletic Shoes
- Uniform Boots
- Western Boots
- Work Boots incl. Steel Toe
- Industrial Rubber Boots

**LACROSS - RAINFAIR - SEE GROUP 34950 - AWARD PGB-3986**

- Leather Boots
- Rubber Boots
- Acid Suits
- Flame Retardant Outerwear
- Waders
- PVC Boots
- Varied Rainwear
- Insulated Cold Weather Wear

**(12) LEHIGH SAFETY SHOE CO., LLC**

- Work Boots, incl. steel toe
- Hinged Metatarsal Work Boots
- Western Boots
- Hiking Boots
- Athletic Shoes
- Static Dissipative Shoes
- Uniform Shoes
- Rubber/PVC Fireboots
- Hip Boots

**MSA - SEE GROUP 35208 - AWARD 4136-G**

- Self Contained Breathing Apparatus

**(13) MANZELLA PRODUCTIONS, INC.**

- Lightweight Gloves
- Thinsulate Gloves
- Knit Hats & Face Masks
- Lycra Gloves
- Leather Gloves

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**TABLE OF CONTENTS (Cont'd)**

**(14) NEESE - SEE UNIFORMS ETC., LLC**

- Reversible Rainwear
- Public Safety Rainwear
- PVC/Nylon Coats & Jackets
- Postal Rainwear
- Breathable/Waterproof Raincoats
- Reflective Rainwear
- Disposable Rainwear

**(15) PGI - AWARD PENDING**

**(16) PAUL CONWAY HELMET CO. - SEE ROCKLAND FIRE EQUIPMENT CO., INC.**

- Leather Helmets
- Thermax Composite Helmets
- Fiberglass/Kevlar Helmets
- Helmet Shields & Markers for Many Brands of Helmets

**(17) PHENIX TECHNOLOGY HELMETS - SEE FMR APPAREL & EQUIPMENT**

- Firefighting Helmets
  - Wildland
  - Air Craft
  - EMS
  - Structural

**(18) PLASTEX PRODUCTS, INC.**

- Industrial Rainwear
- Fluorescent Rainwear
- Safety Vests
- Economy Rainwear

**(19) QUEST PROTECTIVE CLOTHING - SEE CONWAY ASSOCIATES, INC.**

- Traditional Series Turnout Gear
- Short Firefighting Coats & Pants

**ROCKLAND FIRE EQUIPMENT COMPANY, INC.**

**(15) PGI**

**(16) Paul Conway Helmets, Inc.**

**SAF-GARD SAFETY SHOE CO., INC.**

**(10) Hy-Test Safety Footwear**

**SAMS SHOE SERVICE**

**(11) Iron Age**

**(11) Knapp Shoes**

**(26) Worx (Division of Red Wing)**

**SCOTT - SEE GROUP 35208 - AWARD 4136-G**

- Self Contained Breathing Apparatus

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**TABLE OF CONTENTS (Cont'd)**

**(20) SECURITEX**

- Turnout Gear
- Nomex/Kevlar
- PBI/Kevlar

**(21) SHELBY SPECIALTY GLOVES - SEE CONWAY ASSOCIATES, INC.**

- Firewall Pigskin Gloves
- Firewall Leather Gloves

**(22) STEARNS, INC. - SEE FMR APPAREL & EQUIPMENT, INC.**

- Industrial Rainwear
- Floatation Vests
- Immersion Suits
- Cold Water Suits
- Inflatable Vests
- Boots & Waders
- Dry Bags

**SURVIVAIR - SEE GROUP 35208 - AWARD 4136-G**

- Self Contained Breathing Apparatus

**(23) TEMPO GLOVE MANUFACTURING - SEE DRI-CHEM FIRE EXTINGUISHER CORPORATION**

- Tempflex Fire Gloves
- Cold Weather Gloves, Mittens & Fingerless Hand Protection
- Leather Fire Gloves
- Firefighting Hoods

**(24) THOROGOOD FOOTWEAR - SEE CROIXLAND LEATHER WORKS**

- Uniform Boots
- Cross Trainers
- Uniform Shoes
- Healthcare Footwear
- EMS Footwear
- Leather Fire Boots
- Hiking Boots

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**TABLE OF CONTENTS (Cont'd)**

**(25) TOTAL FIRE GROUP**

- Morning Pride
  - Clothing
  - Helmets
  - Gloves
  - Hoods
- North Safety Products
  - Emergency Dressings & Cold Packs
  - Eye & Hand Protection
  - Emergency Harnesses & Tri Pods
- Firefighting Footwear
  - Ranger
  - Servus
  - Warrington
- Smart Coat Line - Monitors Heat Exposure
- Space Face Shields

**UNIFORMS, ETC.**

**(13) Neese Rainwear**

**WW GRAINGER, INC. - SEE GROUP 39000 - AWARD 2252-G**

- Protective Eyewear
- Rainwear
- Rubber, Cotton and Latex Gloves
- Respirators - Filter & Air Line
- Ear Protection
- Welding Helmets & Clothing
- Protective Clothing Tyvek: Leather, and Flame Resistant
- Foot Protection
- Ergonomic Wearables
- Harnesses - Fall Protection and Confirmed Space

**(26) WORK FOOTWEAR - SEE SAM'S SHOE SERVICE**

- Work Boots
- Western Boots
- Hiking Shoes
- Service Industrial Footwear

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**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS**

<u>Item</u>	<u>Description</u>	<u>Terms</u>
<b>1.</b>	<b>BLACK DIAMOND USA</b>	<b>10% Upcharge</b>

No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Black Diamond Rubber Firefighting Boots Price List, September 1, 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: CONWAY ASSOCIATES, INC.

<b>2.</b>	<b>BULLARD, ED COMPANY</b>	<b>AWARD PENDING</b>
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<b>3.</b>	<b>CAIRNS' &amp; BROTHER HELMETS</b>	<b>27%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Cairns' Helmets Head Protection Systems 2000 Price List**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: DRI-CHEM FIRE EXTINGUISHER CORP.

<b>4.</b>	<b>CAIRNS' PROTECTIVE CLOTHING</b>	<b>38%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Cairns' Firefighter's Protective Clothing Price List effective May 1, 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: DRI-CHEM FIRE EXTINGUISHER CORP.

<b>5.</b>	<b>CHIEFTAN SAFETY MANUFACTURING</b>	<b>10% Upcharge</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Firefighting Bunker Gear US Distributor Pricing 9/1/00**

**Firefighting Helmet Distributor pricing 9/1/00**

**Firesafe Wildland Protective Gear US Distributor Pricing 9/1/00**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: FMR APPAREL & EQUIPMENT, INC.

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**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS (Cont'd)**

<u>Item</u>	<u>Description</u>	<u>Terms</u>
<b>6.</b>	<b>FIRE DEX, INC.</b>	<b>30%</b>

Minimum Order: \$250.00

Price List: - **Distributor Wholesale Price List Gloves, Hoods, Gear Bags and Suspenders effective 9/1/00**  
- **2000 Consumer Price List effective 9/1/00**

Authorized Distributors for Fire-Dex, Inc.

Lane Fire 716/871-9986  
1243 Military Rd.  
Buffalo, NY 14217

Firematic 631/924-3181  
10 Ramsey Rd.  
Shirley, NY 11967

Bell Herring, Inc. 914/564-5200  
226 N. Plank Rd.  
Newburg, NY 12550

Advanced Technologies Fire & 315/866-9095  
Rescue Safety Systems  
504 Henry St.  
Herkimer, NY 13350

Conway Associates 800/426-6929  
191 Ward Hill Ave.  
Haverhill, MA 01835

CONTRACTOR: FIRE DEX, INC.

<b>7.</b>	<b>FIRE GEAR, INC.</b>	<b>38%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Firegear Firefighter's Turnout Gear US Distributor Price List effective May 15, 2000**  
NYS Procurement Card honored on orders of up to \$250.00

CONTRACTOR: FIRE GEAR, INC.

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**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS (Cont'd)**

<u>Item</u>	<u>Description</u>	<u>Terms</u>
<b>8.</b>	<b>GLOBE FIREFIGHTERS SUITS</b>	<b>30%</b>

No Minimum Order. Vendor will ship F.O.B. destination at no charge.

Price List: **Globe Firefighters Suits Price List May 1, 2000**

The following Distributors are authorized to accept orders on behalf of the contractor:

AAA Emergency Supply 635 North Broadway White Plains, NY 10603	914/949-0512 Fax 914/949-8344	Nicholas Fire Equipment 954 Route 9G Hyde Park, NY 12538	914/229-8181 Fax 914/229-0448
Bell-Herring, Inc. 266 North Plank Road Newburgh, NY 12550	845/564-5200 Fax 845/564-5226	William Shoemaker Associates, Inc. 399 Pleasant Avenue Hamburg, NY 14075	716/649-0511 Fax 716/649-2750
B-Lann Equipment Co., Inc. 2299 Fifth Ave. Troy, NY 12180	518/274-7888 Fax 518/274-4954		
Firematic Supply Co., Inc. 10 Ramsay Road Shirley, NY 11967	631/924-3181 Fax 631/924-5202		
Jerome Fire Equipment 8721 Caughdenoy Road Clay, NY 13041	315/699-5288 Fax 315/699-8895		
LaFrance Equipment Corp. 516 Erie Street Elmira, NY 14902	607/733-5511 Fax 607/733-0482		

CONTRACTOR: GLOBE FIREFIGHTERS SUITS

<b>9.</b>	<b>GLOVE CORPORATION, THE</b>	<b>12%</b>
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No Minimum Order. Vendor will ship F.O.B. destination at no charge.

Price List: **The Glove Corporation Distributor Price List Effective October 15, 2000**

NYS Purchase Card honored on orders of up to \$2,500.00

CONTRACTOR: EMERGENCY EQUIPMENT SUPPLY, INC.

(continued)

**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS (Cont'd)**

<u>Item</u>	<u>Description</u>	<u>Terms</u>
10.	<b>HY-TEST SAFETY FOOTWEAR</b>	<b>25%*</b>

No Minimum Order. Vendor will ship F.O.B. destination at no charge.

Price List: **Hy-Test Safety Footwear 2000 National Contract Price List**

\***Additional Discounts** have been received on the following Models 00015, 03000, 03005, 04000, 04005, 04010, 04015, 07000, 07100, 07205, 07705, 07710, 07720, and 00725. **All pricing will be displayed as net in a New York State Protective Outerwear Price List.** Pricing on these models will increase by one dollar per pair effective 6/8/01 though all other models will remain fixed for the term of this contract. Special pricing on noted models will remain in effect until 6/7/03. At that time, pricing will be based on a 25% discount from the 2000 price sheet.

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: SAF-GARD SYSTEM SHOE COMPANY, INC.

11.	<b>IRON AGE SHOES/KNAPP SHOES</b>	<b>19-1/2% Upcharge</b>
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No Minimum Order. Vendor will ship F.O.B. destination at no charge.

Price List: **Iron Age Safety Shoes Wholesale/Export Price List effective January 3, 2000**  
**Knapps Shoes Wholesale/Export Price List effective January 3, 2000**

**SOCKS AND INSOLES ARE SPECIFICALLY OMITTED FROM THIS AWARD**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: SAMS' SHOE SERVICE

12.	<b>LEHIGH SAFETY SHOE CO., LLC</b>	<b>17%*</b>
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No Minimum Order. Vendor will ship F.O.B. destination at no charge.

Price List: **Lehigh's Wholesale Distribution Price List dated July 31, 2000**

\***Additional 3% (20% discount)** will be offered on all non-GSA styles to be indicated on NYS Price Sheets **which will show as net pricing on all items per NYS contract agreement.**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: LEHIGH SAFETY SHOE CO., LLC

(continued)

**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS (Cont'd)**

<u>Item</u>	<u>Description</u>	<u>Terms</u>
<b>13.</b>	<b>MANZELLA PRODUCTIONS, INC.</b>	<b>20%*</b>

No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$100.00

Price List: **Manzella Uniform Handwear & Accessories Dealer Price List effective January 2000**  
**Manzella 2000 Catalog & Price List**

**\*20% discount applies to all orders with the following exceptions: AC-425-WS, TS-10, TS-40, MAX-10 which receive a 10% discount.**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: MANZELLA PRODUCTIONS, INC.

<b>14.</b>	<b>NEESE RAINWEAR</b>	<b>20% Upcharge</b>
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No Minimum Order. Vendor will ship F. O.B. destination at no charge.

Price List: **Neese Industries, Inc. - Protective Clothing Uniform Division effective March 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

Screen Printing: 1 Color

6-11 pieces - \$4.00

12-23 pieces - \$3.00

24-47 pieces - \$2.50

48 - up pieces - \$2.00

2" Letters

12-24 pieces - .80 cents a letter

25-50 pieces - .50 cents a letter

3" Letters

12-24 pieces - .90 cents a letter

25-50 pieces - .60 cents a letter

CONTRACTOR: UNIFORMS, ETC. LLC

<b>15.</b>	<b>PGI</b>	<b>AWARD PENDING</b>
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<b>16.</b>	<b>PAUL CONWAY HELMETS, INC.</b>	<b>15%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Paul Conway Price List (List) August 1, 2000**  
**Paul Conway Shields Price List Effective March 12, 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: ROCKLAND FIRE EQUIPMENT CO., INC.

(continued)

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**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS (Cont'd)**

<u>Item</u>	<u>Description</u>	<u>Terms</u>
<b>17.</b>	<b>PHENIX TECHNOLOGY HELMETS</b>	<b>10% Upcharge</b>

No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Phenix International 8/1/2000**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: FMR APPAREL & EQUIPMENT

<b>18.</b>	<b>PLASTEX PRODUCTS, INC.</b>	<b>45%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Plastex Protective Products Price guide 3/00, 1-19 Pcs. Column**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: PLASTEX PRODUCTS, INC.

<b>19.</b>	<b>QUEST ENTERPRISES</b>	<b>35%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Quest Turnout Gear May 15, 2000 List Prices**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: CONWAY ASSOCIATES, INC.

<b>20.</b>	<b>SECURITEX PROTECTIVE APPAREL</b>	<b>27%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Securitex Protective Apparel Systems US Distributor Price List effective April 3, 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

The following dealers are authorized to represent and sell Securitex protective clothing under this contract:

Churchville Fire Equipment  
340 Stanford Road S.  
Churchville, NY 14428  
Attn: Mr. Scott Lancaster

Excelsior Fire Protection  
107W. Sunrise Highway  
Freeport, NY 11520  
Attn: John Maguire

CONTRACTOR: SECURITEX PROTECTIVE APPAREL

<b>21.</b>	<b>SHELBY SPECIALTY GLOVES</b>	<b>20%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Shelby Glove Club Distributor Price List effective April 15, 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: CONWAY ASSOCIATES

(continued)

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**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS (Cont'd)**

<u>Item</u>	<u>Description</u>	<u>Terms</u>
22.	<b>STEARNS MFG.</b>	<b>23%</b>

No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Sterns, Inc. 2000 Government Price List Industrial Safety Products effective January 31, 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

Electronic ordering available

CONTRACTOR: FMR APPAREL & EQUIPMENT, INC.

23.	<b>TEMPO GLOVE MFG., INC.</b>	<b>25%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Tempo Glove Mfg., Inc. effective January 1, 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: DRI-CHEM FIRE EXTINGUISHER CORP.

24.	<b>THOROGOOD FOOTWEAR</b>	<b>45%</b>
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No Minimum Order: Shipping pre-paid and added to invoice, sent along with a copy of the freight bill on orders of under \$250.00

Price List: **Weinbrenner Craftsman of the Northwoods Retail Price List effective June 1, 2000**

NYS Procurement Card honored on orders of up to \$2,500.00

CONTRACTOR: CROIXLAND LEATHER WORKS

25.	<b>TOTAL FIRE GROUP</b>	
	<b>A) Morning Pride Manufacturing</b>	
	<b>Clothing &amp; Suspenders</b>	<b>50.5%</b>
	<b>Helmets, Hoods, Gloves &amp; Gear bags</b>	<b>35%</b>
	<b>B) North Safety Products</b>	<b>35%</b>
	<b>C) Footwear including:</b>	<b>28%</b>
	<b>Ranger Firefighting Footwear</b>	
	<b>Servus Firefighting Footwear</b>	
	<b>Warrington Firefighting Footwear</b>	
	<b>D) Smart Coat Line</b>	<b>50.5%</b>
	<b>E) Space Face Shield</b>	<b>35%</b>

(continued)

**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS (Cont'd)**

<u>Item</u>	<u>Description</u>	<u>Terms</u>
25.	<b>TOTAL FIRE GROUP (Cont'd)</b>	

No Minimum Order. Vendor will ship F.O.B. destination at no charge.

- Price Lists: - **Morning Pride Protective Clothing Systems Retail Price List February 1, 2000**  
- **Morning Pride Protective Glove Systems February 1, 2000 Price List**  
- **Morning Pride Protective Helmet Systems February 1, 2000 Price List**  
- **Morning Pride Protective Hood & Misc. Systems February 1, 2000 Price List**  
- **Salisbury Line Equipment Price List February 1, 2000**  
- **Smart Coat System Retail Price List February 1, 2000**  
- **Space Face Shield, Inc. Retail Price List February 1, 2000**  
- **North Safety Products Retail Price List February 1, 2000**  
- **The Warrington Pro Rev. Retail Price List 10 March 2000**  
- **Ranger Combat Ready Rev Retail Price List 10 March 2000**  
- **Servus Revised Retail Price List 10 March 2000**

The following Distributors are authorized to accept orders on behalf of the contractor:

**RANGER**

AAA Emergency Supply  
635 N. Broadway  
White Plains, NY 10603  
914/949-0512

Fire End & Croker  
7 West Chester Plaza  
Elmsford, NY 10523  
516/542-1227

Vallen Safety Supply  
1850 Dale Rd.  
Buffalo, NY 14225  
716/871-4113

Bell-Herring  
266 N. Plank Rd.  
Newburgh, NY 12550  
845/564-5200

R C Fire Equipment  
3860 Four Rod Rd.  
East Aurora, NY 14052  
716/683-9343

VM Shoemaker Associates  
399 Pleasant Ave.  
Hamburg, NY 14075  
716/649-0511

Chief Fire & Safety  
40 Haven Ave.  
Port Washington, NY 11050  
516/883-1115

South Shore Fire & Safety  
579 E. Meadow Ave.  
East Meadow, NY 11554  
516/794-4000

Dri Chem Extinguisher Co.  
619 E. Boston Post Rd.  
Mamoroneck, NY 10543  
914/698-5533

Tyler Fire Equipment  
703 Erie St.  
Elmira, NY 14904  
607/734-1081

**SERVUS**

Bell-Herring  
320 Merriett Ave.  
Syracuse, NY 12550  
315/492-0138

Firefighters Equip. Company  
1500 Crane St.  
Schenectady, NY 12303  
518/346-2313

Jerome Fire Equipment  
8721 Caughdenoy Rd.  
Clay, NY 13041  
315/699-5288

Churchville Fire Equipment  
340 Sanford Rd. S.  
Churchville, NY 14428  
716/293-1688

Hi-Tech Fire & Safety  
58 Makamah  
Northport, NY 11768  
631/757-3908

KBR Enterprises  
780 Englewood Unit 4  
Buffalo, NY 14223  
716/831-1751

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**ALPHABETICAL BREAKDOWN OF TERMS & CONDITIONS (Cont'd)**

Item      Description      Terms

**25. TOTAL FIRE GROUP (Cont'd)**

The following Distributors are authorized to accept orders on behalf of the contractor:

**PRO WARRINGTON**

AAA Emergency Supply 635 N. Broadway White Plains, NY 10603 914/949-0512	South Shore Fire & Safety 579 E. Meadow Ave. East Meadow, NY 11554 516/794-4000
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Churchville Fire Equipment 340 Sanford Rd. S. Churchville, NY 14428 716/293-1688	Tyler Fire Equipment 703 Erie St. Elmira, NY 14904 607/734-1081
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**MORNING PRIDE**

Hi-Tech Fire & Safety 58 Makamah Northport, NY 11768 631/757-3908	KBR Enterprises 780 Englewood Unit 4 Buffalo, NY 14223 716/831-1751	Tyler Fire Equipment 703 Erie St. Elmira, NY 14904 607/734-1081
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**NORTH, SMART COAT & SPACE FACESHIELD**

Hi-Tech Fire & Safety 58 Makamah Northport, NY 11768 631/757-3908	KBR Enterprises 780 Englewood Unit 4 Buffalo, NY 14223 716/831-1751	Tyler Fire Equipment 703 Erie St. Elmira, NY 14904 607/734-1081
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CONTRACTOR: TOTAL FIRE GROUP

**26. WORXS (A Division of Red Wing)      29-1/2% Upcharge**

No Minimum Order. Vendor will ship F.O.B. destination at no charge.

Price List: **Worx 2000 Wholesale Price List effective December 1, 1999**  
**Worx Introduction Wholesale Price List effective July 1, 2000**

CONTRACTOR: SAMS SHOE SERVICE

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

**CONTRACT PAYMENTS:**

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to Contract No., description of product, quantity, unit and price per unit as well as Federal Identification Number.

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**CONTRACT PAYMENTS: (Cont'd)**

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, they are required to make payments directly to the contractor. Prior to processing such payment the contractor may be required to complete the ordering non-State agency's own voucher form.

**NOTE TO CONTRACTOR:**

In the event a specified manufacturer's product listed in the Contract Award Notification becomes unavailable or cannot be supplied to the State by the contractor for any reason (except as provided for in the "Savings/Force Majeure" clause in Appendix B, OGS General Specifications) a product deemed by the Office of General Services to be equal to or better than the specified product must be substituted by the contractor at no additional cost or expense to the State.

**OVERLAPPING CONTRACT ITEMS:**

Products available in this contract may also be available from other State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for this selection.

**NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:**

New York State political subdivisions and others authorized by New York State law may participate in contracts. **These include, but are not limited to local governments, public authorities, public schools, and fire districts and authorized nonpublic/nonprofit organizations.** See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)) under "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

**EXTENSION OF USE:**

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

**ENSUING CONTRACT PERIOD:**

The State reserves the right to negotiate additional purchases or contracts of the general type covered by this contract when in the opinion of the Office of General Services such items demonstrate characteristics more suitable or desirable for a particular need.

Consideration will be given for ensuing contract periods to, the products of manufacturers for which State agencies have satisfactorily indicated a genuine requirement to the Office of General Services, Procurement Services Group.

Conversely, consideration will be given to eliminating from future contracts manufacturers whose lines are not being purchased in sufficient quantity by agencies participating in these contracts.

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**CONTRACT PERIOD AND RENEWAL:**

The term of this contract is for thirty-six (36) months as stated on the Invitation for Bids. The commencement and termination dates appearing on the Invitation for Bids have been adjusted forward unilaterally by the State by two calendar months as indicated on the cover of the Award Notification.

The State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least three (3) months prior to the requested date of cancellation. Cancellation will become effective the first of the month following the 3-month notification. The minimum term of the contract shall be twelve (12) months.

**Prices or discounts quoted are to be firm for the entire period of the contract. Price escalation, catalog updates, and discount reduction will not be allowed and are specifically excluded from the terms and conditions of the Invitation for Bid, its specifications and subsequent contract award. Price decreases or discount increases are permitted at any time.**

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for an additional period not to exceed twenty-four (24) months. During this renewal period, one catalog update will be allowed.

**SHORT TERM EXTENSION:**

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

**WARRANTY:**

Normal wear and tear items shall be warranted in accordance with manufacturer's standard warranty.

At time of bid opening, product offered must meet all requirements of this solicitation including full commercial/retail availability. Product literature and specifications must also be available.

Products under development, not yet in production or not fully available in the commercial/retail market may be accepted if offer meets all other requirements of this solicitation. Any surety bond required shall serve as security in the event that the product and/or any required accessory does not become available by the start of the contract or if the product becomes available but does not comply with the product literature and specifications submitted at the bid opening.

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, Room 3711  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242

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