

**NEW YORK STATE
 OFFICE OF GENERAL SERVICES
 PROCUREMENT SERVICES GROUP
 38th Floor - Corning Tower Building
 Empire State Plaza
 Albany, New York 12242
<http://www.ogs.state.ny.us>**

Contract Award Notification

Title	: Group 38782 - SCIENTIFIC EQUIPMENT - SPECTROMETERS, SPECTROPHOTOMETERS, RELATED EQUIPMENT AND ACCESSORIES
Award Number	: 3681-G (Replaces 1470)
Contract Period	: March 1, 1999 - February 28, 2001
Bid Opening Date	: November 6, 1998
Date of Issue	: March 22, 1999
Specification Reference	: As Incorporated in the Invitation for Bids

Address Inquiries To:

All State Agencies	Non-State Agencies
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Title : Purchasing Officer	Title : Purchase Coordinator
Phone : 518-473-9441	Phone : 518-474-6717
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Description

This award covers several manufacturers lines of spectrometers, spectrophotometers, related equipment and accessories. Some dedicated instruments using spectrophotometric techniques (eg. CN, Hg, TOC analyzers) are also included.

PR # 9525-T

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC54762	AMERSHAM PHARMACIA BIOTECH INC. 800 Centennial Ave. Piscataway, NJ 08855	(800) 526-3593 (732) 457-8000 Maria Hush FAX: (800) 329-3593 (732) 457-8310 Web site: www.apbiotech.com	36-2656030
PC54763	BECKMAN COULTER, INC. 4300 N. Harbor Blvd., E-28-C Fullerton, CA 92834-3100	(800) 742-2345 Gerald Reynolds FAX: (800) 643-4366	95-1040600
PC54764	BRUKER AXS, INC. 6300 Enterprise Lane Madison, WI 53719	(800) 234-9729 (608) 276-3000 David Melton (608) 276-3006	39-1908020
PC54765	BRUKER INSTRUMENTS, INC. 44 Manning Road Billerica, MA 01821	(978) 667-9580 Ext. 172 Constance Johnson FAX: (978) 667-0985 Email: connie.johnson@nmr. bruker.com	04-2559285
PC54766	CANBERRA INDUSTRIES 800 Research Parkway Meriden, CT 06450	(800) 243-3955 (203) 639-2323 David Carter FAX: (203) 235-1347 Email: dcarter@canberra.com	06-0676652
PC54767	GBC SCIENTIFIC EQUIPMENT 3930 Ventura Drive Suite 350 Arlington Heights, IL 60004	(800) 445-1902 (849) 506-1900 Faith Plur FAX: (847) 506-1901	36-3739663
PC54768	HACH COMPANY 5600 Lindbergh Drive Loveland, CO 80539	(800) 227-4224 Brian Bowden FAX (970) 669-2932	42-0704420
PC54769	HEWLETT PACKARD COMPANY 2850 Centerville Road Wilmington, DE 19808-1644	(800) 477-6444 ext 8054 (302) 633-8054 Lanita Price FAX: (302) 993-5941 Email: Lanita_price@hp.com	94-1081436
PC54770	INSTRUMENTS SA, INC. 3880 Park Ave. Edison, NJ 08820	(732) 494-8660 Dave Crance FAX: (732) 549-5125	222-460704

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC54771 WBE SB	IVL TECHNICAL SALES, INC. 1977 Franklin Road Valley Stream, NY 11580	(800) 355-1855 (516) 285-1855 Iris Pinnaro FAX: (516) 285-1635 Email: vpinnaro@unidial.com	11-3363107
PC54772	JEOL USA, INC. 11 Dearborn Road Peabody, MA 01960	(978) 536-2267 Janice Sogard FAX (978) 536-2264	046058420
PC54773	LEEMAN LABS, INC. 6 Wentworth Drive Hudson, NH 03051	(800) 533-6264 (603) 886-8400 William Driscoll FAX: (800) 533-6267 (603) 886-9141 Email: driscoll@leemanlabs.com	042-71-2339
PC54774	MATTSON INSTRUMENTS 5225 Verona Rd., Bldg 4 Madison, WI 53711	(800) 423-6641 (608) 276-6300 Jackie Bastyr FAX: (608) 273-6818 Email: J.bastyr@mattsonir.com	39-1837749
PC54775	McPHERSON, INC. 7A Stuart Road Chelmsford, MA 01824	(800) 255-1055 (978) 256-4512 Dr. Brian O'Flaherty FAX: (978) 250-8625 Email: mcp@mcphersoninc.com	22-271-7426
PC54776	NICOLET INSTRUMENT CORP. 5225 Verona Rd., Bldg. #5 Madison, WI 53711	(800) 642-6538 (608) 276-6100 ext. 2887 Randy Stulken FAX: (608) 273-6882	39-1837749
PC54777	OI ANALYTICAL PO Box 9010 College Station, TX 77842-9010	(800) 653-1711 (409) 690-1711 Karl Brinkmann FAX: (409) 690-7952	73-0728053
PC54778	PACKARD INSTRUMENT COMPANY 800 Research Parkway Meriden, CT 06450	(800) 323-1891 (203) 639-2434 Kristin Liebendorfer FAX (203) 639-2172	36-2615320
PC54779	PE BIOSYSTEMS 850 Lincoln Centre Drive Foster City, CA 94404	(800) 545-7547 (650) 570-6667 Alice Sundquist FAX (650) 572-2743	06-0490270

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC54780	PERKIN ELMER CORPORATION 761 Main Ave. Norwalk, CT 06859	(800) 762-4000 Steve Stone FAX: (203) 762-4228 Email: stones@perkinelmer.com	06-0490270
PC54781	PHOTON TECHNOLOGY INTERNATIONAL, INC. 1 Deer Park Drive, Suite F Monmouth Junction, NJ 08852	(732) 329-0910 Chuck Marianik FAX: (732) 329-9069 E-Mail: marketing@pti-nj.com	22-2494774
PC54782	SHIMADZU SCIENTIFIC 7102 Riverwood Drive Columbia, MD 21046	(800) 477-1227 (410) 381-1227 Chris Gaylor FAX: (410) 381-9531	52-1035956
PC54783	TEKMAR COMPANY 7143 E. Kemper Rd. Cincinnati, OH 45242	(800) 543-4461 (513) 247-7000 Laney Misleh FAX: (513) 247-7050 Email-lannis@tekmar.com	31-0812092
PC54784	THOMAS SCIENTIFIC 99 High Hill Rd. Swedesboro, NJ 08085	(800) 345-2100 (609) 467-2000 Stephen Brumberg FAX (800) 345-5232 (609) 467-3087	22-3336902
PC54785	VARIAN 2700 Mitchell Drive Walnut Creek, CA 94598	(800) 926-3000 Ext. 4748 (925) 942-4748 Cathie Walsh FAX: (925) 945-2354	942359345
PC54786	WALLAC, INC. 9238 Gaither Road Gaithersburg, MD 20877	(800) 638-6692 (301) 963-3200 Frey Lundquest FAX: (301) 963-7780 E-Mail: Flundquist@wallacus.egginc.com	52-1173956

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. DELIVERED ITEMS WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

FOR TAX FREE TRANSACTIONS UNDER THE INTERNAL REVENUE CODE, THE NEW YORK STATE REGISTRATION NUMBER IS **14740026K**.

(continued)

NOTE TO AGENCY:

The letters SB listed under the Contract Number indicate the contractor is a self-identified small business. Additionally, the letters MBE and WBE indicate the contractor is a certified Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

NOTE TO ALL CONTRACT USERS:

The terms and conditions of the solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

PRICE:

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery (except as noted under contractor Lot information.

NOTE TO CONTRACT USERS:

Contact contractor for specific warranty information on any equipment you wish to purchase. Please pay particular attention to Y-2-K sensitivity; obtain in writing any clarification required.

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SPECTROMETERS, GAMMA COUNTING SYSTEMS, AND GERMANIUM DETECTORS

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SPECTROMETERS, LIQUID SCINTILLATION COUNTING SYSTEMS

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13	Packard Instrument Company
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LOT III:

SPECTROMETERS, MASS

MASS SPECTROMETERS-additional listings of vendors and equipment.

Please see NY State Commodity Group 38713 - Scientific Equipment-Chromatographs, Lot I and Lot II - if you are seeking LC/MS or GC/MS combination equipment not listed here.

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29	Amersham Pharmacia Biotech
30	Beckman Coulter, Inc.
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-	Jasco-pending
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35	OI Analytical
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37	Perkin Elmer
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LOT IX:
*SPECTROMETERS, SPECTROPHOTOMETERS, NOT PREVIOUSLY LISTED INCLUDING:
 ELECTRONIC PARAMAGNETIC RESONANCE, LASER ENERGY DISPERSIVE,
 FLAME, LASER RAM, AIR VACUUM AND DIRECT READING*

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48	GBC
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54	Leeman Labs
55	OI Analytical
56	Packard Instrument Co.
57	Photon Technology International
58	Shimadzu
59	Tekmar

LOT XI:
PID (Photoionization detector air monitor) FIELD KIT:

One piece deluxe PID field Kit containing the following:

PID Intrinsically Safe equipment (PE Photovac 2020) 10.6 eV Lamp, 10 hour rechargeable battery pack, 115 VAC Adapter, 17 cm Teflon sample line with spring relief, (10) replacement fluoropore water/particulate filters, Adjustable wrist strap, Multi-tool, User reference card, User's manual, Carry case with foam cutouts, 105 liters of 100 ppm isobutylene, regulator with calibration tubing, Spare 10 hr.; battery pack, Download cable kit, Belt holster, DC power cord, On-site training at ENCON regional offices shall also be provided by the vendor, requests for other locations will need to be agreed upon between vendor and purchaser, if training is desired.

AWARD PAGE NUMBER:	CONTRACTOR:
60	IVL Technical Sales

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LOT I: SPECTROMETERS, GAMMA COUNTING SYSTEMS, AND GERMANIUM DETECTORS

PRODUCT LINE: Canberra

MANUFACTURER: Canberra

CONTRACTOR: Canberra

NOTE:

Orders should be directed to:

Donna Yarmolovich, Customer Support, 800 Research Parkway
Meriden, CT 06450 (203) 639-2174
(800) 243-3955
FAX: (203) 235-1347
E-mail: dyarmolovich@canberra.com

EQUIPMENT OFFERED:

All equipment covered by the price lists shown below under discount.

CATALOG: Canberra Edition 10

Discount: 3% equipment
3% accessories

No additional discounts

Discounts apply to all pages of the following price lists:

Price List Name	Effective Date
Cables	01-Jan-96
Genie-PC	15-Nov-96
InSpector w/Genie-2000	01-Jul-97
NIM	01-Jul-98
Genie-2000	01-Jul-98
EasySpec	01-Jul-98
Ethernet LAN	01-Jan-95
Genie-ESP	01-May-96
Genie VAX-Alpha CPU Upg	01-May-96
VMS Appl. Software	01-Jan-95
MCA Peripherals	01-Oct-96
Alpha Analyst	01-Jan-98
Alpha spectroscopy	01-Jan-98
Safeguard Systems	01-Jun-98
Alpha CAM	01-Oct-96

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LOT I: SPECTROMETERS, GAMMA COUNTING SYSTEMS, AND GERMANIUM DETECTORS (Cont'd)

Price List Name	Effective Date
Genie-2000 Upgrades/S.S.	30-Sep-98
Coaxial	01-Sep-96
Gwell	01-Sep-96
LEGe	01-Jan-96
Options/Accessories	01-May-97
PIPS	01-May-97
REGe	01-Sep-96
Scintillation Detectors	01-May-97
SiLi	01-Jan-96
ULEGe	01-Jan-96
Xtra	01-Sep-96
BEGe	01-Sep-97
ISOCS	15-Feb-97
In-Vivo Genie-ESP Systems	01-Oct-98
In-Vivo Genie-2000 Systems	01-Oct-98
WBC Option	01-Oct-98

STANDARD WARRANTY: 365 days from shipment date

GUARANTEED DELIVERY: 30-90 days A/R/O

SPECIAL NOTES:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.

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GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 10
Spectrophotometers, Related Equipment and Accessories

LOT I: SPECTROMETERS, GAMMA COUNTING SYSTEMS, AND GERMANIUM DETECTORS (Cont'd)

PRODUCT LINE: Packard Instrument Company

MANUFACTURER: Packard Instrument Company

CONTRACTOR: Packard Instrument Company

NOTE:

Orders should be directed to: Packard Instrument Company,
Jean Esposito/Trish Caldwell,
800 Research Parkway, Meriden, CT 06450
Phone: 800-323-1891
E-mail: jesposito@packardinst.com,
tcaldwell@packardinst.com

EQUIPMENT OFFERED:

Cobra Gamma Counters - 5002, 5003, 5005, 5010, RiaStar

CATALOG: None

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Packard Price Schedule Dated 1/1/99	All	Equipment 3% Accessories 3%*	no additional

*Applies when purchased with instrument.

STANDARD WARRANTY: 365 days parts & labor

GUARANTEED DELIVERY: 45-60 days A/R/O

SPECIAL NOTE:

- Will accept NYS credit card for purchases less than \$2500.00

(continued)

GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 11
Spectrophotometers, Related Equipment and Accessories

LOT I: SPECTROMETERS, GAMMA COUNTING SYSTEMS, AND GERMANIUM DETECTORS (Cont'd)

PRODUCT LINE: Wallac

MANUFACTURER: Wallac

CONTRACTOR: Wallac

EQUIPMENT OFFERED: Gamma Counties - Wizard 1470, Wizard 1480

CATALOG:

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
New York State Price List/dated May 1998	All	Equipment 2% Accessories 2%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
 - Will accept NYS credit card for purchases less than \$2500.00.
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LOT II: SPECTROMETERS, LIQUID SCINTILLATION COUNTING SYSTEMS

PRODUCT LINE: Beckman Coulter, Inc.

MANUFACTURER: Beckman Coulter, Inc.

CONTRACTOR: Beckman Coulter, Inc.

NOTE:

Orders should be directed to: Beckman Coulter, Inc.,
Raquel Muglia, Customer Service Rep.,
4300 N Harbor Blvd. E-28-C,
Fullerton, CA 92834-3100,
Phone: (800) 742-2345

EQUIPMENT OFFERED: LS 6500 Liquid Scintillation Counter

CATALOG: 7932A (1993)

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
PL-9863 (Dated Nov. 1998)	Pgs. 1-8*	Equipment 7% Accessories 7%	No additional

*Exclusions noted on price list

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-60 days

SPECIAL NOTES:

- Will accept NYS credit card for purchases less than \$2500.00
- Price does not include shipping. Shipping will be FOB Destination, freight prepaid and added

(continued)

LOT II - SPECTROMETERS, LIQUID SCINTILLATION COUNTING SYSTEMS

PRODUCT LINE: PACKARD Instrument Company
MANUFACTURER: PACKARD Instrument Company
CONTRACTOR: PACKARD Instrument Company

Note:

Orders should be directed to: Packard Instrument Company,
Jean Esposito/Trish Caldwell,
800 Research Parkway,
Meriden, CT 06450 Phone: 800-323-1891
E-mail jesposito@packardinst.com,
tcaldwell@packardinst.com

EQUIPMENT OFFERED: Liquid Scintillation Analyzers and Microplate Counters - 1000,
1050, 2300, 2100, 2700 Series, TopCounts & Microplate Systems

Discount: Equipment 3%
Accessories 3% applies only if purchased with instrument

No Additional discounts

Discounts apply to all pages of the following price lists:

Packard Price Schedule	Dated
Domestic Tri-Carb 2100/TR/dated 1/1/99	1/1/99
Tri Carb 1000/dated 1/1/99	1/1/99
Tri Carb 2770/dated 1/1/99	1/1/99
Tri Carb 2750/dated 1/1/99	1/1/99
Tricarb 2700 dated 1/1/99	1/1/99
Tri Carb 2300TR/dated 1/1/99	1/1/99
Tri Carb 1050TR/LC/dated 1/1/99	1/1/99
Topcount NXT/dated 1/1/99	1/1/99
Domestic SpectraCount/dated 1/1/99	1/1/99
Domestic Lumicount/dated 1/1/99	1/1/99
Domestic Fluorocount/dated 1/1/99	1/1/99

STANDARD WARRANTY: 365 days Parts & Labor

GUARANTEED DELIVERY: 45 - 60 days A/R/O

SPECIAL NOTES:

Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT II: SPECTROMETERS. LIQUID SCINTILLATION COUNTING SYSTEMS

PRODUCT LINE: Wallac

MANUFACTURER: Wallac

CONTRACTOR: Wallac

EQUIPMENT OFFERED: LSC, Microbetas - 1409, 1414, 1450, Triathler

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
New York State Price List/ Dated May 1998	All	Equipment 2% Accessories 2%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O (excludes MicroBeta Jets)

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order, \$50 minimum order required. Shipping costs will be added as per "minimum order" clause.
 - Will accept NYS credit card for purchases less than \$2500.00
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GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 15
Spectrophotometers, Related Equipment and Accessories

LOT III: SPECTROMETERS, MASS

PRODUCT LINE: GBC Scientific Equipment

MANUFACTURER: GBC Scientific Equipment

CONTRACTOR: GBC Scientific Equipment

EQUIPMENT OFFERED: Opti Mass 8000 ICP-TOFMS -992155-00

CATALOG - 01-0875-00 dated 2/98

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
ICP-TOFMS Spectrometer/dated 2/15/99	1	Equipment 10% Accessories 10%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

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**GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 16
Spectrophotometers, Related Equipment and Accessories**

LOT III: SPECTROMETERS, MASS

PRODUCT LINE: Hewlett Packard

MANUFACTURER: Hewlett Packard

CONTRACTOR: Hewlett Packard

EQUIPMENT OFFERED:

5945A	59854B	G1019D	G1020D
B1033A	G1035A	G1036A	G1038A
G1039B	G1041A	G1043A	G1044A
G1086A	G1098A	G1099A	G1617AA
G1626A	G1701BA	G1705AA	G1706AA
G1710AA	G1710BA	G1711A	G1711BA
G1717AA	G1725A	G1726A	G1727A
G1801C	G1946A	G1947A	G1948A
G1949A	G1961A	G1962A	G1980AA
G1981AA	G1982A	G1999A	G2022A
G2032A	G2037A	G2038A	G2039A
G2051A	G2052A	G2053A	G2057A
G2058A	G2290A	G2291A	G2292A
G2293A	G2294A	G2295A	G2296A
G2297A	G2298A	G2299A	G2421A
G2422A	G2423A	G2424A	G2425A
G2426A	G2427A	G2428A	G2429A
G2430A	G2431A	G2707AA	G2708AA
G2710AA	G2715AA	G2720AA	G2725AA
G2730AA	INB 22002		

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
ZNYSPBID dated 11/4/98	All	Equipment 10.5% Accessories 10.5%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: To be provided at time of quotation.

SPECIAL NOTES:

- Will honor orders for less than the \$100. Min. order. Order will be shipped at no additional cost.
- Will accept NYS credit card for purchases less than \$2500.00

(continued)

LOT III: SPECTROMETERS, MASS

PRODUCT LINE: PE BioSystems Division of Perkin Elmer
 MANUFACTURER: PE BioSystems Division of Perkin Elmer
 CONTRACTOR: PE BioSystems Division of Perkin Elmer

Note:

Orders should be directed to: PE BioSystems
 850 Lincoln Centre Drive
 Foster City, CA 94404
 Phone: (659) 570-6667
 (800) 327-3002
 FAX: (415) 572-2743

EQUIPMENT OFFERED: Voyager Biospectrometry Workstations/Accessories,
 API instruments/accessories

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
PENY State Price List For bid 3681-G	All	All Mariner Instruments are 5% Voyager Instruments are 10% API 2000 and API 3000 are 2% API150EX are 5% All API/Sciex Accessories Listed 2% All Mariner Voyager Accessories are 3%	No additional

STANDARD WARRANTY: 90-365 days depending on equipment ordered

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00

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GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 18
Spectrophotometers, Related Equipment and Accessories

LOT III: SPECTROMETERS, MASS

PRODUCT LINE: Perkin Elmer

MANUFACTURER: Perkin Elmer

CONTRACTOR: Perkin Elmer

EQUIPMENT OFFERED: Elan 6000, Plasma 400, Optima

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
Group 38782 - NY State Price List/dated 11/4/98	All	Equipment 5% Accessories 5%	Equipment 10% Accessories 10%

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
 - Will accept NYS credit card for purchases less than \$2500.00
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GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 19
Spectrophotometers, Related Equipment and Accessories

LOT III: SPECTROMETERS, MASS

PRODUCT LINE: Shimadzu

MANUFACTURER: Shimadzu

CONTRACTOR: Shimadzu

Note:

Orders should be directed to: Shimadzu Scientific Instruments
Kathy Dent
7102 Riverwood Drive
Columbia, MD 21046
Phone (410) 381-1227 extension 1417
Email: Dent@Shimadzu.com

EQUIPMENT OFFERED: QP-5000, QP-5050A

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Shimadzu New York State Price Book/dated 1998	12-18	Equipment 15% Accessories 15%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT III: SPECYTROMETERS, MASS

PRODUCT LINE: Varian
 MANUFACTURER: Varian
 CONTRACTOR: Varian
 EQUIPMENT OFFERED: Varian Ultra Mass

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT **	SPECIAL EDUCATIONAL DISCOUNT
Varian Ultra Mass/dated 7/6/98	All	Equipment 10% Accessories 10%*	No additional

*Discount on accessories with equipment order

**Price does not include shipping. Shipping will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 100 days A/R/O maximum, varies with equipment

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00

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**GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 21
Spectrophotometers, Related Equipment and Accessories**

LOT IV: SPECTROMETERS, NMR

PRODUCT LINE: Bruker Instruments

MANUFACTURER: Bruker Instruments

CONTRACTOR: Bruker Instruments

EQUIPMENT OFFERED: Avance Console (single bay)
 Avance Console (double bay)
 Avance Console (double bay with solids)
 Avance Spectrometer (single bay)
 Avance Spectrometer (double bay)
 Avance Spectrometer (double bay with solids)
 Accessories

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT **	SPECIAL EDUCATIONAL DISCOUNT
Avance Consoles (single bay)/dated 10/98	All	Equipment 10% Accessories 10%	*
Avance Consoles (double bay)/dated 10/98	All	Equipment 10% Accessories 10%	
Avance Consoles (double bay w/solids)/dated 10/98	All	Equipment 10% Accessories 10%	
Avance Spectrometers (single bay)/dated 10/98	All	Equipment 10% Accessories 10%	
Avance Spectrometers (double bay)/dated 10/98	All	Equipment 10% Accessories 10%	
Avance Spectrometers (double bay w/solids)/dated 10/98	All	Equipment 10% Accessories 10%	
Accessories/dated (10/98)	All	Equipment 10% Accessories 10%	

*Contact sales rep. for additional discounts for systems, consoles and accessories depending on final configuration.

**Volume discounts offered: 2-3 instruments - 15%
 4-6 instruments - 18%
 7-10 instruments - 21%

STANDARD WARRANTY: 365 days for systems; 180 days for consoles,
 90 days for accessories

GUARANTEED DELIVERY: 120-180 days A/R/O depending on hardware needed

SPECIAL NOTE:
 Will accept NYS credit card for purchases less than \$2500.00

(continued)

**GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 22
Spectrophotometers, Related Equipment and Accessories**

LOT IV: SPECTROMETERS, NMR

PRODUCT LINE: Jeol USA Inc.

MANUFACTURER: Jeol LTD

CONTRACTOR: Jeol USA Inc.

Note:

Orders should be directed to: JEOL USA, Inc.,
Marge Lubas,
11 Dearborn Rd.,
Peabody, MA 01960,
Phone (978) 536-2245
E-mail: Lubas@joel.com

EQUIPMENT OFFERED: Eclipse +300, Eclipse +400, Eclipse +500, JNM-MY60

Catalog: Eclipse + and JNM-MY60

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
TS-ECLIPSE300/dated April 28, 1998	All	17%	No additional
JEOL ACCESSORY PRICE LIST FOR-ECLIPSE +300/dated September 1, 1998	All	17%	No additional
TS-ECLIPSE400/dated May 6, 1998	All	17%	No additional
JEOL ACCESSORY PRICE LIST- ECLIPSE +400/dated September 1, 1998	All	17%	No additional
TS-ECLIPSE +500/dated July 6, 1998	All	17%	No additional
JEOL ACCESSORY LIST FOR- ECLIPSE +500/dated SEPTEMBER 1, 1998	ALL	17%	No additional
TS-MY60-1/dated SEPTEMBER 1, 1998	ALL	10%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90-180 days A/R/O

SPECIAL NOTE:

Will honor orders for less than the \$100 min. order. Orders will be shipped at no additional cost.

(continued)

LOT IV: SPECTROMETERS, NMR

PRODUCT LINE: Varian

MANUFACTURER: Varian

CONTRACTOR: Varian

EQUIPMENT OFFERED: Unity INOVA and Mercury Product Line

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
Varian NMR Price List/dated 8/25/98	3-80, 620-668	Equipment 15% Accessories 10%	No additional

*Price does not include shipping. Shipping will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 120 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 24
Spectrophotometers, Related Equipment and Accessories

LOT V: SPECTROMETER, X-RAY

PRODUCT LINE: Bruker AXS, Inc.

MANUFACTURER: Bruker AXS, Inc.

CONTRACTOR: Bruker AXS, Inc.

NOTE:

Orders should be directed to: Bruker, AXS
David Malina, Contract Administrator
6300 Enterprise Lane
Madison, WI 63719
Phone (608) 276-3000

EQUIPMENT OFFERED: SRS - 3400 (System)

CATALOG: Bruker AXS North American Price Book, 10/1/98

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
North American Price Book	Items incorporated in Quote #8731-5201-0	10% off entire system price	None additional

*Price does not include shipping. Shipment will be FOB Destination, freight prepaid and added

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 150 days A/R/O

(continued)

LOT VI: SPECTROMETER, ATOMIC ABSORPTION:

PRODUCT LINE: GBC Scientific Equipment
 MANUFACTURER: GBC Scientific Equipment
 CONTRACTOR: GBC Scientific Equipment
 EQUIPMENT OFFERED: Avanta Models & Accessories
 CATATLOG: 01-012701 dated 5/96
 01-0880-00 dated 6/98
 01-0148-00 dated 2/96
 99-0328-52
 99-0329-55
 99-0240-51
 99-0389-00

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
AAspectrometers/dated 2/15/99	Page 3	Equipment 10% Accessories 10%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30 days A/R/O

(continued)

LOT VI: SPECTROMETER, ATOMIC ABSORPTION:

PRODUCT LINE: Perkin Elmer

MANUFACTURER: Perkin Elmer

CONTRACTOR: Perkin Elmer

EQUIPMENT OFFERED: AAnalyst, SIMAA600

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
Group 38782 - NY State Police Price List/dated 11/6/98	All	Equipment 5% Accessories 5%	Equipment 10% Accessories 10%

*Price does not include shipping. Shipping will be FOB destination, freight prepaid and added

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00

(continued)

LOT VI: SPECTROMETER, ATOMIC ABSORPTION:

PRODUCT LINE: Shimadzu

MANUFACTURER: Shimadzu

CONTRACTOR: Shimadzu

Note:

Orders should be directed to: Shimadzu Scientific Instruments
Kathy Dent
7102 Riverwood Drive
Columbia, MD 21046
Phone: (410) 381-1227 extension 1417
Email: Dent@Shimadzu.com

EQUIPMENT OFFERED: AA6200

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Shimadzu New York State Price Book/dated 1998	1-4	Equipment 10% Accessories 10%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-45 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT VI: SPECTROMETER, ATOMIC ABSORPTION

PRODUCT LINE: Varian
 MANUFACTURER: Varian
 CONTRACTOR: Varian
 EQUIPMENT OFFERED: Varian AA, Liberty

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT **	SPECIAL EDUCATIONAL DISCOUNT
Spectra AA/dated 9/1/98	All	Equipment 10% Accessories 10%*	No additional
Vista/Liberty/dated 6/15/98	All	Equipment 10% Accessories 10%*	No additional

*Accessories have a 10% discount with equipment order

**Price does not include shipping. Shipping will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: Maximum 100 days A/R/O (varies with equipment)

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Amersham Pharmacia

MANUFACTURER: Amersham Pharmacia

CONTRACTOR: Amersham Pharmacia

EQUIPMENT OFFERED:

80-2088-64 Novaspec II
 80-2103-98 Genequant DNA Calculator
 80-2105-98 Genequant II
 80-2106-00 Ultrospec 2000
 80-2106-20 Ultrospec 3000
 80-2108-00 Ultrospec 4000

CATALOG: 1998 Biodirectory

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
1999 New York State Contract Price List/dated Rev. 10/20/98	1	Equipment 5%	No additional

*NY State 1999 Net Price is 5% off Commercial List Price.

STANDARD WARRANTY: One year parts and labor

GUARANTEED DELIVERY: 30-60 days A/R/O

SPECIAL NOTES:

Will accept NYS credit card for purchases less than \$2500.00

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Beckman Coulter Inc.

MANUFACTURER: Beckman Coulter Inc.

CONTRACTOR: Beckman Coulter Inc.

Note:

Orders should be directed to: Beckman Coulter, Inc.
 Raquel Mulia, Customer Service Rep.
 4300 N Harbor Blvd, E-28C
 Fullerton, CA 92834-3100
 Phone: (800) 742-2345
 E-mail: rmuglia@beckman.com

EQUIPMENT OFFERED: UV/Vis and Diode Array Spectrophotometers
 DU 600 and DU 7000 Series

CATALOG: BR-8173a (1997)/BR-8174A (1997)
 Bullitin 7890 (1991)

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT **	SPECIAL EDUCATIONAL DISCOUNT
PL-9855/dated November 1998	1-15*	Equipment 7% Accessories 7%	None additional

*Exclusions noted on price list

**Price does not include shipping. Shipping will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-60 days A/R/O

SPECIAL NOTES:

Will accept NYS credit card for purchases less than \$2500.00

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: GBC Scientific Equipment

MANUFACTURER: GBC Scientific Equipment

CONTRACTOR: GBC Scientific Equipment

EQUIPMENT OFFERED: Cintra Series and Accessories

Catalog: 01-0869-00 dated 6/98
01-0830-01 dated 2/98

Cintra Models, 99-0402-00, 99-0339-00, 99-0340-00,
99-0341-00

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Cintra 5/10/20/40 series dated 2/15/99	4	Equipment 10% Accessories 10%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30 business days A/R/O

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Hach Company

MANUFACTURER: Hach Company

CONTRACTOR: Hach Company

Note:

Orders should be directed to: Hach Company
Candi Reed
PO Box 389
Loveland, CO 80539
Phone: (800) 227-4224

EQUIPMENT OFFERED: DR4000 UV/VIS - 48000-00 and accessories
DR/2010 - 49300-00 and accessories

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Products for Analysis/ dated 1999	46-58	Equipment 2% Accessories 2%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.
- Will accept NYS credit card for purchases less than \$2500.00

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: JY/SPEX

MANUFACTURER: Instruments SA/SPEX

CONTRACTOR: Instruments SA, Inc.

EQUIPMENT OFFERED: Fluorometers - Fluoramax 2, FL-3 (all models)

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Fluoramax 2, Flurolog 3/ dated 1/1/98	All	Equipment 3% Accessories 3%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-90 days A/R/O

SPECIAL NOTES:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "Minimum order" clause.

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: McPherson, Inc.

MANUFACTURER: McPherson, Inc.

CONTRACTOR: McPherson, Inc.

EQUIPMENT OFFERED: Model 750 series HPLC fluorescence detector
FL-750 BX/D, FL-750 BX/X, FL-750B, FL-750A

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
McPherson Domestic Price List (FILCY555), dated 1998	1-9	Equipment 3% Accessories 3%	No additional

*Volume discount offered: 2 instruments 5%
 3-4 instruments 7%
 5 or more 9%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 21-28 days A/R/O

SPECIAL NOTES:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "Minimum order" clause.

(continued)

LOT VII: SPECTROMETERM, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: OI Analytical

MANUFACTURER: OI Analytical

CONTRACTOR: OI Analytical

Note:

Orders should be directed to: OI Analytical
 Hank Hahn/Karl Brinkmann
 PO Box 9010
 College Station, TX 77842-9010
 Phone: (800) 653-1711
 E-mail: kbrinkmann@oico.com

EQUIPMENT OFFERED: Continious Flow Analyzer & Flow Injection Analyzer for
 Automated Ion Analysis, Flow Solution IV and 3000, CN Solution 3000, CN3202
 Expanded Range Detectors

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
OI Analytical NYS Quick Reference Price List/dated 11/98	1-7	Equipment 3% Accessories 3%	Equipment 5% Accessories 5%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-45 days

SPECIAL NOTES:

- Will honor orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause
- Will accept NYS credit card for purchases less than \$2500.00

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Packard Instrument Company

MANUFACTURER: Packard Instrument Company

CONTRACTOR: Packard Instrument Company

NOTE:

Orders should be directed to: Packard Instrument Company
 Jean Esposito/Trish Caldwell
 800 Research Parkway
 Meriden, CT 06450
 Phone: 800-323-1819
 E-mail: jesposito@packardinst.com
 tcaldwell@packardinst.com

EQUIPMENT OFFERED: Flow Scintillation Analyzers
 Radiomatic 150TR, 515TR, 525TR and
 Domestic Radiomatic Computer Systems, Flow Cells

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Radiomatic 525T/ Dated 1/1/99	All	Equipment 3% Accessories 3%*	No additional
Radiomatic 505TR/ dated 1/1/99	All	Equipment 3% Accessories 3%*	No additional
Radiomatic 515TR/ dated 1/1/99	All	Equipment 3% Accessories 3%*	No additional
Radiomatic 150TR/ dated 1/1/99	All	Equipment 3% Accessories 3%*	No additional
Radiomatic Flowcells/ dated 1/1/99	All	Equipment 3% Accessories 3%*	No additional
Radiomatic Computer Systems/dated 1/1/199	All	Equipment 3% Accessories 3%*	No additional

*Applies only if purchased with instrument

STANDARD WARRANTY: 365 days parts & labor

GUARANTEED DELIVERY: 45-60 days A/R/O

SPECIAL NOTES:

Will accept NYS credit card for purchases less than \$2500.00

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Perkin Elmer

MANUFACTURER: Perkin Elmer

CONTRACTOR: Perkin Elmer

EQUIPMENT OFFERED: LAMBDA, HTS7000, LS50B

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
Group 38782 - NY State Price List/dated 11/4/98	All	Equipment 5% Accessories 5%	Equipment 10% Accessories 10%

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 day A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Photon Technology International

MANUFACTURER: Photon Technology International

CONTRACTOR: Photon Technology International

EQUIPMENT OFFERED: Quantamaster, Ratiomaster, Timemaster, Imagemaster

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Quantamaster/dated 4/15/98	All	Equipment 10% Accessories 5%	No additional
Ratiomaster/dated 4/15/98	All	Equipment 10% Accessories 5%	No additional
Timemaster/dated 4/15/98	All	Equipment 10% Accessories 5%	No additional
Imagemaster/dated 4/15/98	All	Equipment 10% Accessories 5%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTE:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Shimadzu

MANUFACTURER: Shimadzu

CONTRACTOR: Shimadzu

Note:

Orders should be directed to: Shimadzu Scientific Instruments
Kathy Dent
7102 Riverwood Drive
Columbia, MD 21046
Phone: (410) 381-1227 extension 1417
Email: Dent@Shimadzu.com

EQUIPMENT OFFERED: Multi-spec 1500, UV3101, UV1601, UV 2401, UV2501,
RF5301, RF1501

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Shimadzu New York State Price Book/dated 1998	19-44	Equipment 10% Accessories 10%	No additional

STANDARD WARRANTY: 356 days

GUARANTEED DELIVERY: 30 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Unicam

MANUFACTURER: Unicam

CONTRACTOR: Thomas Scientific

NOTE: Orders should be directed to: Thomas Scientific
Violet Aurelio
99 Hill Road
Swedesboro, NJ 08085
Phone: (800) 345-2100
E-mail: value@thomasci.com

EQUIPMENT OFFERED: Helios - Alpha, Beta, Delta, Gamma

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Thomas Scientific Helios Spectrophotometer Price List/dated 1/1/99	All	Equipment 5% Accessories 5%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 4 days A/R/O stock
3-4 weeks A/R/O non-stock

SPECIAL NOTE:
Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Varian

MANUFACTURER: Varian

CONTRACTOR: Varian

EQUIPMENT OFFERED: UV-Vis NIR Spectrophotometers, CARY

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT**	SPECIAL EDUCATIONAL DISCOUNT
Cary/dated 10/21/97	All	Equipment 10% Accessories 10%*	No additional

*10% discount on accessories when purchased with equipment

**Price does not include shipping. Shipping will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: Maximum 100 days A/R/O, varies with equipment

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00.



**GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 42
Spectrophotometers, Related Equipment and Accessories**

LOT VII: SPECTROMETER, VIS, UV, FLUORESCENCE, CONTINUOUS FLOW

PRODUCT LINE: Wallac

MANUFACTURER: Wallac

CONTRACTOR: Wallac

EQUIPMENT OFFERED: Multi plate reader - 1420 Victor

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
New York State Price List/dated May 1998	All	Equipment 2% Accessories 2%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. \$50 minimum order required. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00.

LOT VIII: SPECTROMETERS, INFRARED, FTIR

PRODUCT LINE: McPherson, Inc.

MANUFACTURER: McPherson, Inc.

CONTRACTOR: McPherson, Inc.

EQUIPMENT OFFERED: Infrared Monochomator - Model 2035

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
McPherson Model 2035 - FIL2035/dated 3/98	1-4	Equipment 3% Accessories 3%	No additional

*Volume discount offered: 2 or more instruments, 5%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60-90 days A/R/O

SPECIAL NOTES:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.

(continued)

LOT VIII: SPECTROMETERS, INFRARED, FTIR

PRODUCT LINE: Nicolet Instrument Corp.

MANUFACTURER: Nicolet Instrument Corp.

CONTRACTOR: Nicolet Instrument Corp.

Note:

Orders should be directed to: Nicolet Instrument Corp.
Carla Richardson
5225 Verona Road, Bldg. #5
Madison, WI 53711
Phone: (608) 276-6100 Extension 2512
E-mail: crichard@nicolet.com

EQUIPMENT OFFERED: Avatar, Protégé, Magna, Raman, Microscopes

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
NY98113-TW/dated 11/4/98	1-27	Equipment 3% Accessories 3%	Equipment 7% Accessories 7%

*Volume discount offered: 2 or more instruments, 10%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT VIII - SPECTROMETERS, INFRARED, FTIR

PRODUCT LINE: Perkin Elmer
MANUFACTURER: Perkin Elmer
CONTRACTOR: Perkin Elmer
EQUIPMENT OFFERED: Spectrum BX, RX and GX Custom

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
Group 38782 - NY State Price List/dated 11/4/98	All	Equipment 5% Accessories 5%	Equipment 10% Accessories 10%

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT VIII: SPECTROMETERS, INFRARED, FTIR

PRODUCT LINE: Shimadzu

MANUFACTURER: Shimadzu

CONTRACTOR: Shimadzu

Note:

Orders should be directed to: Shimadzu Scientific Instruments
Kathy Dent
7102 Riverwood Drive
Columbia, MD 21046
Phone (410) 381-1227 extension 1417
Email: Dent@Shimadzu.com

EQUIPMENT OFFERED: FTIR8700, 8300

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Shimadzu New York State Price Book/dated 1998	45-57	Equipment 10% Accessories 10%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-45 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT VIII: SPECTROMETERS, INFRARED, FTIR

PRODUCT LINE: Mattson

MANUFACTURER: Mattson

CONTRACTOR: Mattson

EQUIPMENT OFFERED: Satellite FT-IR, Genesis II FT-IR/FT-NIR, Infinity FT-IR/FT-NIR, DeterminatIR FT-IR/FT-NIR, Momentum FT-IR Microscope

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
Mattson Instruments/dated February 19, 1999	1 of 1	Equipment 12% Accessories 12%	No additional

Volume discount (single purchase, delivered to one location):
5-9 instruments 2% additional discount
10-19 instruments 3% additional discount
20 & over instruments 5% additional discount

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O (Satellite genesis II); 90 days A/R/O (Infinity, Determinat IR); 120 days A/R/O (Momentum)

SPECIAL NOTE:

Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.

(continued)

LOT VIII: SPECTROMETERS, INFRARED, FTIR

PRODUCT LINE: McPherson, Inc.

MANUFACTURER: McPherson, Inc.

CONTRACTOR: McPherson, Inc.

EQUIPMENT OFFERED: Model 2035, infrared monochromator

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
McPherson Model 2035 Price list dated March 1998	1-4	Equipment 3% Accessories 3%	No additional

Volume discount offered: 2 or more: 5%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60-90 days A/R/O

SPECIAL NOTE:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "Minimum order" clause.

(continued)

**LOT IX: SPECTROMETERS, SPECTROPHOTOMETERS, NOT PREVIOUSLY LISTED INCLUDING:
 ELECTRONIC PARAMAGNETIC RESONANCE, LASER ENERGY DISPERSIVE, FLAME,
 LASER RAM, AIR VACUUM AND DIRECT READING**

PRODUCT LINE: GBC Scientific Equipment

MANUFACTURER: GBC Scientific Equipment

CONTRACTOR: GBC Scientific Equipment

EQUIPMENT OFFERED: Integra XL ICP Spectrometer and Accessories #99-1992-00

CATALOG: 01-0829-00 dated 7/96

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
ICP Spectrometer and Accessories/dated 2/15/99	2	Equipment 10% Accessories 10%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 40 business days A/R/O

(continued)

GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 49
Spectrophotometers, Related Equipment and Accessories

LOT IX: SPECTROMETERS, SPECTROPHOTOMETERS, NOT PREVIOUSLY LISTED INCLUDING:
ELECTRONIC PARAMAGNETIC RESONANCE, LASER ENERGY DISPERSIVE, FLAME,
LASER RAM, AIR VACUUM AND DIRECT READING

PRODUCT LINE: Instruments SA

MANUFACTURER: Instruments SA

CONTRACTOR: Instruments SA, Inc.

EQUIPMENT OFFERED: Raman, Disk Ram, InduRam, LabRam, XY, JY-T64000, U1000,
Ramalog, Triplamate, M Series

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
Raman Division Domestic Price List/dated Jan. 1998	All	Equipment 3% Accessories 3%	No additional *

*Volume discounts 1-2 instruments 3%
3-4 instruments 4%
5-7 instruments 5%

STANDARD WARRANTY: 1 year

GUARANTEED DELIVERY: 30-120 days A/R/O

SPECIAL NOTE:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.

(continued)

**LOT IX: SPECTROMETERS, SPECTROPHOTOMETERS, NOT PREVIOUSLY LISTED INCLUDING:
ELECTRONIC PARAMAGNETIC RESONANCE, LASER ENERGY DISPERSIVE, FLAME,
LASER RAM, AIR VACUUM AND DIRECT READING**

PRODUCT LINE: ISA, Jobin Yvon-Spex

MANUFACTURER: ISA, Jobin Ynon-Spex

CONTRACTOR: Instruments SA, Inc.

EQUIPMENT OFFERED: Spectrometers, CCD's, Modular Systems Triax M-Series,
Spectrum one, Spectramax, SpectrAcq 2, SampleMax

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Instruments SA dated 2/4/98	All	Equipment 3% Accessories 3%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-90 days A/R/O

SPECIAL NOTE:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.

(continued)

**LOT IX: SPECTROMETERS, SPECTROPHOTOMETERS, NOT PREVIOUSLY LISTED INCLUDING:
 ELECTRONIC PARAMAGNETIC RESONANCE, LASER ENERGY DISPERSIVE, FLAME,
 LASER RAM, AIR VACUUM AND DIRECT READING**

PRODUCT LINE: ISA, Inc/JY Emmission/Spex

MANUFACTURER: ISA, Inc/JY Emmission/Spex

CONTRACTOR: Instrument SA, Inc.

EQUIPMENT OFFERED:

JY Ultima Inductively Coupled Plasma-AES

JY 2000 S Inductively Coupled Plasma-AES

JY 5000 RF Allow discharge - OES

JY 1327F Spark Spectrometer

CATALOG: JY2000, 1327F, Ultima, RF Glow discharge optical emission

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
JY Ultima, 2000S, 5000RF, 1327F, Options/dated 10/98	All	Equipment 3% Accessories 3%	No additional

*Volume discount offered: More than 2 instruments, 5%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60-90 days A/R/O

SPECIAL NOTE:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.

(continued)

**LOT IX: SPECTROMETERS, SPECTROPHOTOMETERS, NOT PREVIOUSLY LISTED INCLUDING:
 ELECTRONIC PARAMAGNETIC RESONANCE, LASER ENERGY DISPERSIVE, FLAME,
 LASER RAM, AIR VACUUM AND DIRECT READING**

PRODUCT LINE: Leeman Labs., Inc.

MANUFACTURER: Leeman Labs., Inc.

CONTRACTOR: Leeman Labs., Inc.

EQUIPMENT OFFERED: Direct reading Echelle ICP Spectrometers

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Direct Reading Echelle ICP Spectrometer Domestic Price List/dated 1/1/98-12/31/99 Printed 11/2/98	1-4	Equipment 4% Accessories 4%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-90 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
 - Will accept NYS credit card for purchases less than \$2500.00.
-

**LOT IX: SPECTROMETERS, SPECTROPHOTOMETERS, NOT PREVIOUSLY LISTED INCLUDING:
 ELECTRONIC PARAMAGNETIC RESONANCE, LASER ENERGY DISPERSIVE, FLAME,
 LASER RAM, AIR VACUUM AND DIRECT READING**

PRODUCT LINE: PE Biosystems Division of Perkin Elmer

MANUFACTURER: PE Biosystems Division of Perkin Elmer

CONTRACTOR: PE Biosystems Division of Perkin Elmer

NOTE:

Orders should be directed to: PE Biosystems, 850 Lincoln Centre Drive, Foster City, CA 94404
 Phone (659) 570-6667
 (800) 327-3002
 FAX (415) 572-2743

EQUIPMENT OFFERED: CytoFluor Fluorescence Multiwell Plate Readers & Microplate Luminometer

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
PE NY State price List for bid 3681-G	All	CytoFluor Plate Readers 10% Luminometer 5%	No additional

STANDARD WARRANTY: 90-365 days depending on equipment ordered

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00

**GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 54
Spectrophotometers, Related Equipment and Accessories**

LOT X: SPECTROMETERS, SPECTROPHOTOMETERS, ACCESSORY ITEMS AND REPLACEMENT PARTS, SPECTROPHOTOMETER CELLS, NOT COVERED IN PREVIOUS LOTS.

PRODUCT LINE: Leeman Labs, Inc.

MANUFACTURER: Leeman Labs, Inc.

CONTRACTOR: Leeman Labs, Inc.

EQUIPMENT OFFERED: PS200II - Automated Mercury Analyzer P/N 010-00057-1
 AP200II - Automated Mercury Prep System P/N 010-00058-1
 PS1214 - Automated Cyanide Analyzer P/N 010-00023
 AP 1214 - Automated Cyanide Prep System P/N 010-00038-1

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
Automated Mercury Systems Domestic Price List/dated 1/1/98 - 12/31/98, printed 11/2/98	1-11	Equipment 4% Accessories 4%	No additional
Automated Cyanide Systems Domestic Price List/dated 1/1/98-12/31/98) printed 11/2/98	1-5	Equipment 4% Accessories 4%	No additional

*Contact Leeman for information on volume discounts

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-90 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00.

(continued)

LOT X: SPECTROMETERS, SPECTROPHOTOMETERS, ACCESSORY ITEMS AND REPLACEMENT PARTS, SPECTROPHOTOMETER CELLS, NOT COVERED IN PREVIOUS LOTS.

PRODUCT LINE: OI Analytical

MANUFACTURER: OI Analytical

CONTRACTOR: OI Analytical

Note:

Orders should be directed to: OI Analytical
 Hank Hahn/Karl Brinkmann
 PO Box 9010
 College Station, TX 77842-9010
 Phone: (800) 653-1711
 E-mail kbrinkmann@oico.com

EQUIPMENT OFFERED: Total Organic Carbon Analyzers, 100°C Sodium Persulfate & Combustion Instruments, Model 1010 w/WinTOC Software or Keyboard & Monitor, Model 1020, Model 1051 Vial Autosampler and Solids Module

CATALOG: 98/99 Catalog, pages 67-71, 151-160

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
OI Analytical NYS Quick Reference Price List/dated 11/98	1-2	Equipment 5% Accessories 5%	Equipment 7% Accessories 7%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-45 days

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Will accept NYS credit card for purchases less than \$2500.00.

**GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 56
Spectrophotometers, Related Equipment and Accessories**

LOT X: SPECTROMETERS, SPECTROPHOTOMETERS, ACCESSORY ITEMS AND REPLACEMENT PARTS, SPECTROPHOTOMETER CELLS, NOT COVERED IN PREVIOUS LOTS.

PRODUCT LINE: Packard Instrument Company

MANUFACTURER: Packard Instrument Company

CONTRACTOR: Packard Instrument Company

Note:

Orders should be directed to: Packard Instrument Company
Jean Esposito/ Trish Caldwell
800 Research Parkway,
Meriden, CT 06450 Phone: 800-323-1891
E-mail: jesposito@packardinst.com
tcaldwell@packardinst.com

EQUIPMENT OFFERED: Autoradiography & Storage Phosphor System - Imager Cyclone
Liquid Handling Systems 104, 204, 208, MPIO, 101
Sample Oxidizer 307

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Cyclone/dated 1/1/99	All	Equipment 3% Accessories 3%*	No additional
Instant Imager/dated 1/199	All	Equipment 3% Accessories 3%*	No additional
Multiprobe 208/dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional
Multiprobe 204DT/dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional
Multiprobe 1040T/ dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional
Multiprobe 204 Systems/ dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional
Multiprobe 104 System/dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional
Multiprobe 101 System/dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional
Multiprobe Accessories/dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional
Multiprobe II/dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional
Oxidizer 307/dated 1/1/98	All	Equipment 3% Accessories 3%*	No additional

*Applies when purchased with instrument.

STANDARD WARRANTY: 365 days parts & labor

GUARANTEED DELIVERY: 45-60 days A/R/O

SPECIAL NOTE:

Will accept NYS credit card for purchases less than \$2500.00

(continued)

GROUP 38782 - Scientific Equipment - Spectrometers, AWARD PAGE 57
Spectrophotometers, Related Equipment and Accessories

LOT X: SPECTROMETERS, SPECTROPHOTOMETERS, ACCESSORY ITEMS AND REPLACEMENT PARTS, SPECTROPHOTOMETERS CELLS, NOT COVERED IN PREVIOUS LOTS.

PRODUCT LINE: Photon Technology International

MANUFACTURER: Photon Technology International

CONTRACTOR: Photon Technology International

EQUIPMENT OFFERED: PTI Optical Building Blocks

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
1-Light Sources/dated 1994	8 pages	Equipment 5% Accessories 5%	No additional
2-PMT/dated 1994	4 pages	Equipment 5% Accessories 5%	No additional
3-OC-4000/dated 1995	2 pages	Equipment 5% Accessories 5%	No additional
4-Monochromators/dated 1996	4 pages	Equipment 5% Accessories 5%	No additional
5-High Intensity Illumination/dated 1996	4 pages	Equipment 5% Accessories 5%	No additional
6-Nitrogen & dye Lasers/dated 1996	4 pages	Equipment 5% Accessories 5%	No additional
7-NanoFlash, 1995	2 pages	Equipment 5% Accessories 5%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

Will honor orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.

(continued)

LOT X: *SPECTROMETERS, SPECTROPHOTOMETERS, ACCESSORY ITEMS AND REPLACEMENT PARTS, SPECTROPHOTOMETER CELLS, NOT COVERED IN PREVIOUS LOTS.*

PRODUCT LINE: Shimadzu

MANUFACTURER: Shimadzu

CONTRACTOR: Shimadzu

Note:

Orders should be directed to: Shimadzu Scientific Instruments
Kathy Dent
7102 Riverwood Drive
Columbia, MD 21046
Phone (410) 381-1227 extension 1417
Email: Dent@Shimadzu.com

EQUIPMENT OFFERED: TOC-5000A, TOC-5050A

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Shimadzu New York State price Book/dated 1998	5-11	Equipment 15% Accessories 15%	No additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 30-45 days A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.
- Will accept NYS credit card for purchases less than \$25000.00.

(continued)

LOT X: SPECTROMETERS, SPECTROPHOTOMETERS, ACCESSORY ITEMS AND REPLACEMENT PARTS, SPECTROPHOTOMETER CELLS, NOT COVERED IN PREVIOUS LOTS.

PRODUCT LINE: Tekmar-Dohrmann
 MANUFACTURER: Tekmar-Dohrmann
 CONTRACTOR: Tekmar-Dohrmann
 EQUIPMENT OFFERED: Phoenix 8000 TOC Analyzer, DC 190
 TOC Analyzer, and accessories
 CATALOG: 1999 Catalog pages 41-43

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
Tekmar-Dohrmann/dated October 1998	All	Equipment 5% Accessories 5%	No additional

*Volume discount offered: 3 or more instruments, 10%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 6 weeks A/R/O

SPECIAL NOTES:

- Will honor orders for less than the \$100 min. order. Order will be shipped at no additional cost.
 - Will accept NYS credit card for purchases less than \$2500.00.
-

(continued)

LOT XI: PID (Photoionization detector air monitor) FILED KIT:

PRODUCT LINE: Perkin Elmer

MANUFACTURER: Perkin Elmer

CONTRACTOR: IVL Technical Sales

EQUIPMENT OFFERED: IVL Deluxe Field Kit w/PE2020 PID

APPLICABLE PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT *	SPECIAL EDUCATIONAL DISCOUNT
PE Photovac dated 2/98		8%	No additional
IVL Technical dated 4/98		8%	No additional

*Volume discount 1-6 - 8%
7-14 - 11%
15+ - 14%

Contact Vendor on volume orders for possible volume discount increases that may become available during the contract period.

STANDARD WARRANTY: 365 days parts & labor, 90 days lamp

GUARANTEED DELIVERY: 30 days A/R/O

SPECIAL NOTE:

Will accept NYS credit card for purchases less than \$2500.00.

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract items have been delivered in satisfactory condition. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to Contract No., description of material, quantity, unit and price per unit as well as Federal Identification Number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, they are required to make payments directly to the contractor. Prior to processing such payment the contractor may be required to complete the ordering non-State agency's own voucher form.

PUBLIC OFFICERS LAW:

All contractors and contractor employees must be aware of and comply with the requirements of the New York State Public Officers Law, all other appropriate provisions of New York State Law and all resultant codes, rules and regulations from State laws establishing the standards for business and professional activities of State employees and governing the conduct of employees of firms, associations and corporations in business with the State. In signing the bid, each contractor has guaranteed knowledge and full compliance with those provisions for this and any other dealings, transactions, sales, contracts, services, offers, relationships, etc. involving the State and/or State employees. Failure to comply with those provisions may result in cancellation of contract, disqualification from the bidding process and in other civil or criminal proceedings as required by law.

PURCHASE ORDERS:

Purchase orders are effective and binding upon the contractor when placed in the mail, faxed or electronically transmitted prior to the termination of the contract to the contractor at the address or facsimile number shown on the schedule award.

MINIMUM ORDER:

Minimum order is \$100.

Contractor may elect to honor orders for less than the minimum order quantity. For such orders, at the contractor's option, shipping costs from the contractor's address (as stated in bid) may be added to invoice with a copy of the freight bill. Shipping costs are to be prepaid by contractor and such orders are to be shipped on an F.O.B. destination basis. All such orders must be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the order by the agency.

(continued)

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

CONTRACT PERIOD:

It is the intention of the State to enter into a contract for a term of twenty-four (24) months as stated on the Invitation for Bids except that the commencement and termination dates appearing on the Invitation for Bids may be adjusted forward unilaterally by the State for any resulting contract for up to two calendar months, by indicating such change on the Notice of Contract Award.

The contract dates may be adjusted forward beyond two months only with the approval of the successful bidder. If, however, the bidder is not willing to accept an adjustment of the contract dates beyond the two month period, the State reserves the right to proceed with an award to another bidder.

However, either the contractor or the State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification to the other party. The minimum term of the contract shall be twelve (12) months.

Notification of cancellation must be received by the intended recipient at least three (3) months prior to the requested date of cancellation. Cancellation will become effective the first of the month following the 3-month notification.

Discounts quoted are firm for the entire period of the contract. Discount reduction is not be allowed and is specifically excluded from the terms and conditions of the Invitation for Bid, its specifications and subsequent contract award.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be extended under the same terms and conditions for an additional period not to exceed twelve months.

GUARANTEE:

Every unit delivered is guaranteed against faulty material and workmanship for a period of 90 days unless otherwise specified. If, during this period, such faults develop, the unit or part affected is to be replaced without any cost to the State including any charges for parts and labor. When the manufacturer's standard guarantee for the complete unit or any component thereof exceeds 90 days, the longer guarantee period shall apply.

Where applicable, regularly manufactured stock electrical items shall meet the requirements of Underwriter's Laboratories, Inc. Other electrical equipment shall be constructed to conform to the applicable portions of the National Electrical Code.

Where accessories are to be supplied, they must be compatible with the rest of the equipment.

All equipment and installation thereof shall conform to all current applicable Federal, State and Local laws and Codes, including OSHA.

(continued)

EXTENSION OF PRICES

Political subdivisions and others authorized by law may participate in this contract. These include, but are not limited to local governments, public school and fire districts and certain nonpublic/nonprofit organizations.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates.

ASSIGNMENT OF MONIES:

Approval of the Commissioner is not required for the assignment of monies due for contract deliveries. On deliveries made to State agencies, such assignments must be filed by the contractor directly with the Office of the State Comptroller. For political subdivisions and other non State facilities authorized by law to participate in State contracts, the contractor must notify these ordering facilities directly of any assignment of monies due.

Copies of any assignment of monies notification must also be sent by the contractor to the N.Y.S. Office of General Services, Procurement Services Group.

PAYMENTS OF INTEREST:

The payment of interest on certain payments due and owed by a State agency may be made in accordance with the criteria established in Article 11A of New York State Finance Law and the Comptroller's Bulletin No. A-91.

The terms of Article 11A apply only to procurements by and the consequent payment obligations of State agencies. Neither expressly nor by any implication is the statute applicable to non-State agency purchasers. Neither is the Office of General Services nor the Office of the State Comptroller responsible for payments (see General Specification Clause 69) on any purchases made by a non-State entity.

EXTENSION OF USE:

Any contract resulting from this Award may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities.

TOXIC SUBSTANCES:

Each contractor furnishing a toxic substance as defined by Section 875 of the State Labor Law to an ordering agency, is to provide such agency with not less than two copies of a material safety data sheet, which sheet shall include for each such substance the information outlined in Section 876 of the State Labor Law.

(continued)

INSTRUCTION MANUALS:

Simultaneous with delivery of the first component of the equipment or system specified, the contractor(s) is to furnish to the agency a complete instruction manual for the equipment (system) and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the equipment and the system, together with system layout and interconnection diagrams, schematic and wiring diagrams, comprehensive preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six month period.

The following report format (or one providing similar information) should be used-

Date of report _____ Company name _____
 Commodity Group # 38782 Contract number _____
 Invitation for Bids #3681-G

Reporting dates covered: From: _____ To: _____

Lot number	State Agency Total Value Shipped	Non-State Agency Total Value Shipped	Grand Total shipped	

New York State reserves the right to request further more detailed information than that supplied in the above format.

The report is to be submitted to the Office of General Services, Procurement Services Group Team 5, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the award.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

REBATES:

The Office of General Services has the right to determine the disposition of any rebates, settlements, restitution, liquidated damages, etc. which arise from the administration of this contract.

OVERLAPPING CONTRACT ITEMS:

Items available in the resulting contract may also be available from other State contracts. Agencies are advised to select the most cost effective procurement alternative that meets their program requirements and to maintain a procurement record documenting the basis for this selection.

IMPORTANT NOTICE TO BIDDERS/RESULTANT CONTRACTORS AND STATE AGENCIES -
"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the product(s) included in this Notice of Contract Award are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase product(s) from sources other than the contractor provided that such product(s) are substantially similar in function, form or utility to the product(s) herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office (currently for transactions in excess of \$10,000) and competitive bidding of requirements exceeding the discretionary bid limit (currently at \$15,000). State agencies should refer to CL-135 dated October 7, 1994 for complete procedural and reporting requirements under the "OGS or Less" Guidelines.

NOTES:

1. The State reserves the right to purchase Spectroscopy Equipment other than those listed in the contracts resulting from this Invitation for Bids. This right is reserved, however, only for those cases of special nature where an agency can justify to the commissioner the need for a particular item(s) wherein the contract item(s) will not meet agency requirements.
2. BIDDERS ARE CAUTIONED THAT ANY RESULTING CONTRACTS ARE LIMITED TO THOSE ITEMS COVERED BY THE PERTINENT LOT DESCRIPTION.
3. Evaluation of bids received will take into consideration sales to New York State agencies during the last two contract periods. Consideration will be given for ensuing contract periods to the products of manufacturers for which State agencies have satisfactorily indicated a genuine requirement to the Office of General Services, Procurement Services Group. Updated catalogs and price lists shall be supplied after approval by OGS, Procurement Services Group.
4. Upon request, contractors shall furnish directly to the using agency(ies) a sufficient number of catalogs and price lists for the needs of the particular agency. These catalogs and price lists MUST be without charge. The price lists and catalog and/or technical literature MUST be identical to those submitted with bids, unless a decrease appears, then Office of General Services must be so notified. Updated catalogs and price lists shall be supplied after approval by OGS, Procurement Services Group.

(continued)

SOFTWARE:

It shall be the responsibility of each individual agency to sign any required licensing agreements for the use of software.

PRICE CHANGE:

The contract prices may be subject to increase or decrease during the contract period in accordance with changes which may be made by the manufacturer in their established, nationally distributed price list or published catalog. Catalog or price lists may indicate increases or decreases in pricing, but the percentage discount originally accepted for award shall not be decreased during the contract period.

New products will be considered for inclusion provided they are pertinent to the award Lot description and offered to the State at the same Lot discount, terms and conditions as in the original bid.

The price revisions, new lists or supplements to an original list shall be submitted to the Office of General Services, Procurement Services Group, Attention: Group 38782 Purchasing Officer, in triplicate, for approval before ordering agencies will be bound to any such revisions. Price increases or decreases as accepted shall become binding under any contract five (5) days following written notification to the contractor from the Office of General Services, Procurement Services Group that the price revision(s) as submitted for approval has been accepted.

DISCOUNT FROM LIST (ALL LOTS):

The percentage discount may, at the contractor's option, be increased based on individual orders. Discounts may be greater, but in no instance may they be lower than those awarded for the Lot. Price list updates are allowed and must be approved by the Office of General Services, as stated in the "Price Change Clause" of this document.

(continued)

Office of General Services
 PROCUREMENT SERVICES GROUP
 Contract Performance Report

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or commodity, please make copies as needed. This office will use the information provided to take any necessary actions. **If necessary, a copy of this form should be provided to the product end user.**

Contractor: _____ Contract No. _____

Commodity provided (please identify): _____

	Excellent	Good	Acceptable	Unacceptable
• Commodity meets your needs				
• Commodity meets contract specifications				
• Pricing				

Contractor

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____	Prepared by: _____
Address: _____	Title: _____
_____	Date: _____
_____	Phone: _____
	E-mail: _____

Please detach or photocopy this form & return by fax (518/474-1563) or mail to:

The Purchasing Officer listed on the front of this contract
 OGS PROCUREMENT SERVICES GROUP
 Corning 2nd Tower
 Empire State Plaza
 Albany, New York 12242

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(continued)