

New York State Office of General Services
New York State Procurement
Corning Tower, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: November 7, 2014

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Contract Management Specialist 1
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010 to
December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: REVISION to Purchasing Memorandum 21869p20

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

A clerical revision has been made to Purchasing Memorandum 21869p20 dated November 3, 2014 to correct erroneous headers, and to include an omitted adjustment.

The following charts have been highlighted to signify the revisions.

Please address any questions to the Contract Management Specialist listed above or to the Customer Services team. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
1.	Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2524	\$12.620
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2524	\$504.788
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2630	\$13.148
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2630	\$525.926
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2734	\$13.671
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2734	\$546.853

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
2.	TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5154	\$25.768
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2787	\$13.936
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5258	\$26.291
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2892	\$14.459
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5364	\$26.820
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.2997	\$14.987

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.438	\$21.915
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.459	\$22.967
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.459	\$22.967

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2816	\$14.078
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2816	\$14.078
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.3427	\$117.134
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.450	\$122.482
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.450	\$122.482

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.491	\$24.549
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.446	\$22.292
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.512	\$25.619
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.467	\$23.361
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.512	\$25.619
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.467	\$23.361

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: November 3, 2014

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Contract Management Specialist 1
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010 to
December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
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CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **November 1, 2014**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, a scheduled price adjustment has been calculated based on the lot-by-lot formula presented in the IFB. The following adjustments to the original contract prices are hereby instituted effective on November 1, 2014 and will remain in effect until further notice.

Each contract lot has specifically assigned U.S. Department of Labor Producer Price Indices and a natural gas settlement price set by the U. S. Department of Energy which, when used in conjunction with the adjustment formula, combine to give an appropriate price adjustment. The calculations for this adjustment period used index values published on October 30, 2014. The resultant calculations for all lots exceed the two percent (2%) adjustment limitation and the following price adjustments will apply.

The chart beginning on page 2 of this Purchasing Memorandum, contains the updated pricing for the items under contract.

Please address any questions to the Contract Management Specialist listed above or to the Customer Services team. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2524	\$12.620
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2524	\$504.788
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2630	\$13.148
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2524	\$525.926
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2734	\$13.671
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2734	\$546.853

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5154	\$25.768
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2787	\$13.936
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5258	\$26.291
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2892	\$14.459
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5364	\$26.820
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.2997	\$14.987

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.438	\$21.915
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.459	\$22.967
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.459	\$22.967

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2816	\$14.078
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2816	\$14.078
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.3427	\$117.134
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.450	\$122.482
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.450	\$122.482

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.491	\$24.549
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.446	\$22.292
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.512	\$25.619
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.467	\$23.361
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.512	\$25.619
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.467	\$23.361

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: July 1, 2014

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Contract Management Specialist 1
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **July 1, 2014**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the Contract Management Specialist listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2655	\$13.273
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2655	\$530.927
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2766	\$13.829
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2766	\$553.160
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2876	\$14.379
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2876	\$575.171

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5420	\$27.102
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2931	\$14.657
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5530	\$27.653
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3041	\$15.208
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5642	\$28.208
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3153	\$15.763

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.461	\$23.050
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.483	\$24.156
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.483	\$24.156

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2826	\$14.133
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2826	\$14.133
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3041	\$15.206
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3041	\$15.206
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3041	\$15.206
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3041	\$15.206

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.3517	\$117.587
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.4591	\$122.956
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.4591	\$122.956

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.4929	\$24.644
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4476	\$22.378
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5144	\$25.718
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4690	\$23.452
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5144	\$25.718
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4690	\$23.452

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: March 1, 2014

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

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CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **March 1, 2014**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2982	\$14.911
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2982	\$596.449
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.3107	\$15.536
	Packaged in 2000 pound Cartons	\$0.2488	\$0.3107	\$621.426
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.3231	\$16.154
	Packaged in 2000 pound Cartons	\$0.2587	\$0.3231	\$646.153

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.6089	\$30.447
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.3293	\$16.466
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.6213	\$31.065
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3417	\$17.084
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.6338	\$31.690
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3542	\$17.709

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.5179	\$25.895
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.5427	\$27.137
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.5427	\$27.137

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2990	\$14.950
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2990	\$14.950
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3217	\$16.086
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3217	\$16.086
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3217	\$16.086
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3217	\$16.086

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.4878	\$124.392
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.6014	\$130.71
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.6014	\$130.71

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5214	\$26.070
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4735	\$23.673
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5441	\$27.206
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4962	\$24.809
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5441	\$27.206
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4962	\$24.809

* * * * *

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: January 1, 2014

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Contract Management Specialist 1
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTS: Potters Industries, Inc., Contract PC65088
Weissker Manufacturing, LLC, Contract PC65089

SUBJECT: Contract Extension

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contracts have been extended for one year through December 31, 2014. All other terms and conditions remain unchanged.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: November 1, 2013

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Contract Management Specialist 1
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **November 1, 2013**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2575	\$12.872
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2575	\$514.888
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2682	\$13.411
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2682	\$536.449
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2789	\$13.945
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2789	\$557.795

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5257	\$26.283
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2843	\$14.214
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5363	\$26.817
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2950	\$14.748
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5471	\$27.356
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3057	\$15.287

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4471	\$22.354
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4685	\$23.427
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4478	\$23.392

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2883	\$14.414
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2883	\$14.414
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3102	\$15.509
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3102	\$15.509
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3102	\$15.509
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3102	\$15.509

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.3986	\$119.928
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.5081	\$125.404
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.5081	\$125.404

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5027	\$25.135
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4565	\$22.623
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5246	\$26.230
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4884	\$23.918
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5246	\$26.230
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4884	\$23.918

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New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: July 1, 2013

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Contract Management Specialist 1
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **July 1, 2013**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2593	\$12.965
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2593	\$518.592
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2702	\$13.508
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2702	\$540.308
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2809	\$14.045
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2809	\$561.808

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5295	\$26.473
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2863	\$14.317
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5402	\$27.01
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2971	\$14.854
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5511	\$27.553
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3079	\$15.397

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4503	\$22.515
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4719	\$23.595
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4719	\$23.595

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2903	\$14.514
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2903	\$14.514
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3123	\$15.617
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3123	\$15.617
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3123	\$15.617
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3123	\$15.617

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.4153	\$120.764
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.5256	\$126.278
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.5256	\$126.278

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5062	\$25.31
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4596	\$22.982
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5283	\$26.413
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4817	\$24.085
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5283	\$26.413
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4817	\$24.085

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New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: March 1, 2013

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Russell Patton
Contract Management Specialist 1
(518) 474-9621
Russell.Patton@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **March 1, 2013**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2506	\$12.53
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2506	\$501.16
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2611	\$13.05
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2611	\$522.15
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2715	\$13.57
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2715	\$542.92

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5117	\$25.58
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2767	\$13.84
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5220	\$26.10
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2871	\$14.35
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5325	\$26.63
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.2976	\$14.88

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4352	\$21.76
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4560	\$22.80
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4560	\$22.80

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2851	\$14.26
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2851	\$14.26
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3068	\$15.34
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3068	\$15.34
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3068	\$15.34
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3068	\$15.34

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.3725	\$118.63
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.4809	\$124.04
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.4809	\$124.04

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.4972	\$24.86
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4515	\$22.58
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5189	\$25.94
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4732	\$23.66
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5189	\$25.94
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4732	\$23.66

* * * * *

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: November 1, 2012

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Change of Price Adjustment Index Component & Scheduled Price Adjustments effective **November 1, 2012**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Contract terms designated in the Invitation for Bid, and Contract Award Notifications detail the scheduled price adjustment procedure to be followed for this award. This procedure includes a safety provision in the event an index is removed by its sourcing organization. Accordingly, the Producer Price Index PCU 3272123272125 for Glass Products Manufacturing, which targeted machine-made pressed and blown lighting, automotive and electronic glassware, has been removed by the US Department of Labor's Bureau of Labor Statistics. Per the contract terms as found on page 6 of the August 17, 2010 revised Contract Award Notification, this index has been replaced by PCU327212327212P which encompasses the original category within Glass Products Manufacturing for Other Pressed and Blown Glass and Glassware under the Primary Product classification. Per the original bid, the designated base index is selected as the value most recently published as of September 24, 2009, which would be the August 2009 value. Therefore the Base Index for this component of the price adjustment procedure is 131.2 and will remain in place for the remainder of the contract.

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period.

As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2620	\$13.10
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2620	\$523.92
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2729	\$13.65
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2729	\$545.86
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2838	\$14.19
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2838	\$567.58

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5349	\$26.74
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2893	\$14.46
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5458	\$27.29
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3001	\$15.01
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5567	\$27.84
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3111	\$15.56

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4549	\$22.75
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4768	\$23.84
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4768	\$23.84

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3009	\$15.04
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3009	\$15.04
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3237	\$16.19
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3237	\$16.19
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3237	\$16.19
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3237	\$16.19

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.503	\$125.16
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.618	\$130.88
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.618	\$130.88

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5246	\$26.23
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4764	\$23.82
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5475	\$27.37
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4992	\$24.96
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5475	\$27.37
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4992	\$24.96

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New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: August 13, 2012

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65089

SUBJECT: Change of Toll Free Phone Number

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective immediately, the toll free telephone number for contacting **Weissker Manufacturing, LLC** for assistance and information pertaining to the above noted contract is **(877) 681-3737**. The contact number listed in the Contract Award Notification is no longer in service.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: July 2, 2012

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **July 1, 2012**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2550	\$12.75
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2550	\$509.98
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2657	\$13.28
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2657	\$531.34
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2762	\$13.81
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2762	\$552.48

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5207	\$26.03
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2816	\$14.08
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5312	\$26.56
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2922	\$14.61
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5419	\$27.095
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3028	\$15.14

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4428	\$22.141
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4641	\$23.203
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4641	\$23.203

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2981	\$14.91
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2981	\$14.91
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3208	\$16.04
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3208	\$16.04
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3208	\$16.04
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3208	\$16.04

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.481	\$124.03
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.594	\$129.69
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.594	\$129.69

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5199	\$25.995
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4721	\$23.60
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5425	\$27.127
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4947	\$24.737
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5425	\$27.127
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4947	\$24.737

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New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: March 1, 2012

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **March 1, 2012**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2750	\$13.75
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2750	\$550.00
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2866	\$14.33
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2866	\$573.20
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2980	\$14.90
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2980	\$596.00

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5616	\$28.08
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.3037	\$15.186
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5730	\$28.65
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3131	\$15.756
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5845	\$29.226
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3266	\$16.332

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4776	\$23.8818
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.5006	\$25.0278
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.5006	\$25.0278

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3332	\$16.6602
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3332	\$16.6602
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3585	\$17.9261
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3585	\$17.9261
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3585	\$17.9261
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3585	\$17.9261

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.7724	\$138.6188
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.8990	\$144.9483
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.8990	\$144.9483

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5810	\$29.0520
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.5276	\$26.3803
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.6064	\$30.3179
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5529	\$27.6462
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.6064	\$30.3179
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5529	\$27.6462

* * * * *

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: November 1, 2011

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **November 1, 2011**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2715	\$13.57
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2715	\$542.94
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2828	\$14.14
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2828	\$565.68
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2941	\$14.70
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2941	\$588.68

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5543	\$27.72
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2998	\$14.99
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5656	\$28.28
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3110	\$15.55
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5769	\$28.85
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3224	\$16.12

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4714	\$23.57
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4941	\$24.70
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4941	\$24.70

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3078	\$15.39
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3078	\$15.39
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3312	\$16.56
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3312	\$16.56
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3312	\$16.56
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3312	\$16.56

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.5612	\$128.06
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.6781	\$133.91
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.6781	\$133.91

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5368	\$26.84
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4874	\$24.37
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5602	\$28.01
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5108	\$25.54
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5602	\$28.01
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5108	\$25.54

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New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: July 1, 2011

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.ny.gov

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **July 1, 2011**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2875	\$14.375
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2875	\$575.00
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2995	\$13.89
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2995	\$599.00
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.3114	\$15.57
	Packaged in 2000 pound Cartons	\$0.2587	\$0.3114	\$622.80

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5870	\$29.35
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.3174	\$15.87
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5989	\$29.945
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3294	\$16.47
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.6109	\$30.545
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3414	\$17.07

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4992	\$24.96
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.5232	\$26.16
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.5232	\$26.16

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3148	\$15.74
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3148	\$15.74
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3388	\$16.94
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3388	\$16.94
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3388	\$16.94
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3388	\$16.94

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.6195	\$130.975
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.7391	\$136.955
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.7391	\$136.955

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5490	\$27.45
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4985	\$24.925
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5729	\$28.645
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5224	\$26.12
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5729	\$28.645
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5224	\$26.12

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New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: March 9, 2011

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.state.ny.us

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **March 1, 2011 (revised March 9, 2011)**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

An inconsistency in the Excel formula used in the calculations for Lots 4, 5, and 6 of the March 1st 2011 price adjustment memorandum 21869p5 has been discovered. The calculations have been revisited and the prices listed herein are in place until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating)</u> <u>For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2666	\$13.33
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2666	\$533.20
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2778	\$13.89
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2778	\$555.60
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2888	\$14.44
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2888	\$577.60

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET</u> <u>- NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5444	\$27.22
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2944	\$14.72
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5554	\$27.77
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3055	\$15.275
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5666	\$28.33
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3166	\$15.83

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4630	\$23.15
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4852	\$24.26
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4852	\$24.26

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-9-11	Adjusted Package Price Effective 3-9-11
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2927	\$14.635
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2927	\$14.635
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3150	\$15.75
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3150	\$15.75
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3150	\$15.75

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-9-11	Adjusted Package Price Effective 3-9-11
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.4355	\$121.775
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.5467	\$127.335
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.5467	\$127.335

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-9-11	Adjusted Package Price Effective 3-9-11
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5104	\$25.52
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4635	\$23.175
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5327	\$32.900
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4857	\$24.285
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5327	\$32.900
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4857	\$24.285

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New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: March 1, 2011

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.state.ny.us

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **March 1, 2011**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.2388	\$0.2666	\$13.33
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2666	\$533.20
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.2488	\$0.2778	\$13.89
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2778	\$555.60
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.2587	\$0.2888	\$14.44
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2888	\$577.60

LOT #2:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
2.	<u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u>			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5444	\$27.22
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2944	\$14.72
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5554	\$27.77
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3055	\$15.275
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5666	\$28.33
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3166	\$15.83

(Continued)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use (continued)

LOT #3

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$0.4147	\$0.4630	\$23.15
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4852	\$24.26
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$0.4346	\$0.4852	\$24.26

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3616	\$18.08
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3616	\$18.08
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455

(Continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (continued)

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$3.0085	\$150.425
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$3.1459	\$157.295
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$3.1459	\$157.295

LOT #6

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
6.	TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.6305	\$31.525
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.5726	\$28.63
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.6580	\$32.900
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.6000	\$30.000
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.6580	\$32.900
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.6000	\$30.000

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New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: November 2, 2010

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.state.ny.us

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS: Potters Industries, Inc.
Weissker Manufacturing, LLC

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Scheduled Price Adjustments effective **November 1, 2010**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, after applying the designated formula to the indices of record for the award and to the revised awarded prices therein, the following pricing is now in place for this award and will remain in effect until further notice.

The adjustment formula applied to the products found in Lots I, II and III of the award did not result in a net adjustment percentage exceeding the required +/- 2% needed for the State to enact a price adjustment for this period. The items in these lots will remain at the revised contract award price. Contract users should refer to pages 6 and 7 of the revised Contract Award Notification for these values.

The products found in Lots IV, V, and VI are changed per the noted price adjustment formula. The chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for these items.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

Product Classification B:
Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-10	Adjusted Package Price Effective 11-1-10
4.	TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2805	\$14.0233
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2805	\$14.0233
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3018	\$15.0888
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3018	\$15.0888
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3018	\$15.0888
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3018	\$15.0888

Lot #5

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-10	Adjusted Package Price Effective 11-1-10
5.	TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Packaged in 50 pound bags	\$2.1791	\$2.3336	\$116.6788
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.4401	\$122.0065
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Packaged in 50 pound bags	\$2.2786	\$2.4401	\$122.0065

(continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (Continued)

Lot 6:

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-10	Adjusted Package Price Effective 11-1-10
6.	<u>TYPE IV GLASS SPHERES</u> – Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications			
A.	Full Truckload Quantity of 44,000 pounds or more:			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.4891	\$24.4538
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4441	\$22.2049
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5104	\$25.5193
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4654	\$23.2704
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5104	\$25.5193
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4654	\$23.2704

* * * * *

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21869](#)

DATE: August 17, 2010

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED
PAVEMENT MARKING
(Various Types) (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jim Malone
Purchasing Officer I
(518) 473-2428
James.Malone@ogs.state.ny.us

CONTRACT PERIOD: April 23, 2010
to December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS: Potters Industries, Inc., Weiss1ker Manufacturing, LLC.

CONTRACT NUMBERS: PC65088, PC65089

SUBJECT: Revised Award Document

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that a Revised Award Document has now been posted to the contract web for the above noted award.

This revision incorporates into a single document the Supplemental Award of July 12, 2010 and includes an across the board reduction of base prices from both vendors. All line item unit and package pricing has been updated accordingly.

Please revisit the contract on the web at <http://www.ogs.state.ny.us/purchase/spg/awards/3860221869Can.htm> and click on the link for the "Award Document" for the updated information. The original award and supplemental will remain on the contract web for reference under the "Historical Information" tab.

Please address any questions to the purchasing officer listed above or to The Customer Services Department.

All other terms and conditions remain unchanged.

* * * * *

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 38602 - GLASS SPHERES FOR REFLECTORIZED PAVEMENT MARKING (Various Types) (Statewide) Classification Code(s): 73
Award Number	:	<u>21869-PF-RA</u> (Replaces Award 20056)
Contract Period	:	April 23, 2010 to December 31, 2013
Bid Opening Date	:	October 1, 2009
Date of Issue	:	April 23, 2010
Specification Reference	:	As Incorporated In The Invitation for Bids, Purchasing Memorandum 21869p1, dated September 24, 2009 & Purchasing Memorandum 21869p2, dated September 28, 2009
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : James E. Malone, CPPB Title : Purchasing Officer 1 Phone : 518-473-2428 Fax : 518-474-8676 E-mail : James.Malone@ogs.state.ny.us	Procurement Services Group Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

Glass spheres are used as an additive to traffic paint for producing reflective roadway stripes for improved visibility and traffic safety.

PR # 21869

(continued)

CONTRACTOR LISTING

NOTE: See the individual contract line items to determine actual awards.

CONTRACT #	CONTRACTOR & ADDRESS	TELEPHONE # & Additional Contact Information	FED. IDENT. #
PC65088	Potters Industries, Inc. P. O. Box 840 Valley Forge, PA 19482	(610) 651-4714 (800) 552-3237 - Toll Free (610) 408-9723 - Fax Yvonne Harris, Contract Administrator yvonne.harris@pottersbeads.com www.pottersbeads.com	221933307
	Contractor accepts N.Y.S. Procurement Card for purchases up to \$15,000.00 Contractor also offers Electronic Access Ordering (EDI)		
PC65089	Weissker Manufacturing, LLC P. O. Box 105 Carbondale, PA, 18407	(570) 267-0015 (866) 998-0050 - Toll Free (570) 267-0019 - Fax Mike Muta, Treasurer mike.muta@weissker.com www.weissker.com	680677625

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

(continued)

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State)

DEBRIEFING:

Contractors and bidders are accorded fair and equal treatment with respect to the opportunity for debriefing. OGS shall, upon request, provide a debriefing to any bidder or awarded contractor that responded to the IFB or RFP regarding the reason that the proposal or bid submitted by the unsuccessful bidder was not selected for a contract award. The post award debriefing should be requested by the bidder or awarded contractor within thirty days of posting of the contract award on the OGS website.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group prior to effectuation.

(continued)

PRICE:

Price includes all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering agency including unloading by agency forces.

Additional fees may be charged when delivery to point of use is not possible via dock, any other door, stairway or elevator. If special services are required, the purchaser shall pay the additional costs. Such costs shall be prepaid and added to the invoice. Agency will not be charged for delivery to building location since price is FOB destination; Purchaser must be informed of the additional cost prior to delivery and **MUST** agree to the additional charge.

NOTE: If it is determined the contractor is charging excessive amounts for specialized delivery, the State may seek reimbursement for such amounts, may remove the contractor from the list of eligible bidders, and may cancel the contract.

Contract prices for all LOTS are firm except that price adjustments will be made in accordance with the price adjustment clause shown herein, beginning below. In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use Clause."

SCHEDULED PRICE ADJUSTMENT:

All contract pricing is subject to an increase or decrease after the first six (6) month period of the contract and every four months thereafter, with the initial adjustment occurring on July 1, 2010, or on the first day of the month following the initial six months of the contract should the Date of Issue of the contract award be later than Jan 1, 2010.

The price adjustment on each item will be commensurate with the increase or decrease of designated indices as described herein. Adjustment will be made to 85% of the total awarded price per item, and overall change must be greater than 2% for an adjustment to occur. All price adjustment calculations will be rounded off to the fourth decimal position.

Should any published figure in fact be preliminary, it will not be updated should a different figure replace it as permanent. Additional information on the Producer Price Index may be obtained at the U. S. Department of Labor website at: <http://data.bls.gov>

The adjustment for Glass Spheres produced for use on normal **Highway, Road and Street Surfaces** will be:

40% of the adjustable amount of awarded contract prices will be adjusted according to activity reported by the US Department of Labor, Producer Price Index (PPI) Commodity Data for Chemicals and allied products, other inorganic chemicals, Series ID: WPU06130283, not seasonally adjusted. The value will be the figure referenced on the day of record as most recently published for the current year, whether or not indicated a preliminary on the working day prior to the date of record.

35% of the adjustable amount of awarded contract prices will be adjusted according to activity on the New York Mercantile Exchange's Most Recent Settlement price for Natural Gas Futures based on supply through the Henry Hub for next calendar month deliveries as calculated every business day by the New York Mercantile Exchange and published on their website at http://www.nymex.com/ng_fut_pso.aspx, at 3:00pm Eastern Time, three (3) business days prior to the first calendar day of the month of adjustment. The index adheres to the trading rules as set forth by the New York Mercantile Exchange.

20% of the adjustable amount of awarded contract prices will be adjusted according to activity reported by the US Department of Labor, Producer Price Index (PPI) Industry Data for Glass product mfg. made of purchased glass, Series ID : PCU327215327215P, not seasonally adjusted. The value will be the figure referenced on the day of record as most recently published for the current year, whether or not indicated a preliminary on the working day prior to the date of record.

5% of the adjustable amount of awarded contract prices will be adjusted according to activity reported by the US Department of Labor, Producer Price Index (PPI) Industry Data for General Freight Trucking PCU4841, not seasonally adjusted. The value will be the figure referenced on the day of record as most recently published for the current year, whether or not indicated a preliminary on the working day prior to the date of record.

(continued)

SCHEDULED PRICE ADJUSTMENT: (Continued)

The adjustment for Glass Spheres produced as **Airport Grade** use will be:

50% of the adjustable amount of awarded contract prices will be adjusted according to activity reported by the US Department of Labor, Producer Price Index (PPI) Commodity Data for Chemicals and allied products, Other inorganic chemicals - Series ID: WPU06130283., not seasonally adjusted. The value will be the figure referenced on the day of record as most recently published for the current year, whether or not indicated a preliminary on the working day prior to the date of record.

35% of the adjustable amount of awarded contract prices will be adjusted according to activity reported by the US Department of Labor, Producer Price Index (PPI) Industry Data for Glass Product Manufacturing pressed and blown glass and glassware, machine-made pressed and blown lighting, automotive, & electronic glass. Series ID: PCU 3272123272125, not seasonally adjusted. The value will be the figure referenced on the day of record as most recently published for the current year, whether or not indicated a preliminary on the working day prior to the date of record.

10% of the adjustable amount of awarded contract prices will be adjusted according to activity on the New York Mercantile Exchange's Most Recent Settlement price for Natural Gas Futures based on supply through the Henry Hub for next calendar month deliveries as calculated every business day by the New York Mercantile Exchange and published on their website at http://www.nymex.com/ng_fut_pso.aspx, at 3:00pm Eastern Time, three (3) business days prior to the first calendar day of the month of adjustment. The index adheres to the trading rules as set forth by the New York Mercantile Exchange.

5% of the adjustable amount of awarded contract prices will be adjusted according to activity reported by the US Department of Labor, Producer Price Index (PPI) Industry Data for General Freight Trucking, PCU4841, not seasonally adjusted. The value will be the figure referenced on the day of record as most recently published for the current year, whether or not indicated a preliminary on the working day prior to the date of record.

The basic price adjustment calculation process will be as follows:

1. Calculate Adjustable Amount: (Contract Price x 0.850)
2. Calculate the **Addend**: Item Price – Adjustable Amount = Addend
3. Calculate the **Individual Adjustable Factors** of the Line Items Adjustable Amount from line 1:
ie.: **Adjustable Amount** x 0.40= Chemical & Allied Products Adjustable Amount
Adjustable Amount x 0.35= Natural Gas Adjustable Amount
Adjustable Amount x 0.20= Purchased Glass Adjustable Amount
Adjustable Amount x 0.05= Freight Adjustable Amount
4. Calculate adjustment **Multipliers for each adjustment category**: Index values recorded per the above / Base Index = Multiplier. In the event index movement is indicative of a price reduction, the actual multiplier will equal: [1 - (The Current Index Value/ Base Index)].
5. Calculate **Individual Adjustment Values**:
Individual Adjustment Factor X the Multiplier = Individual Adjustment Value
6. Calculate **Final Adjustment Amount** by adding together the Individual Adjustment Values
7. Calculate the **New Adjusted Price**:
Final Adjustment Amount +/- Addend = New Adjusted Price
8. Calculate **Net Adjustment Percentage**:
New Adjusted Price / Original Contract Price = Net Adjusted Percentage

The State will not effect any price adjustments, either increases or decreases, for net adjustment percentage changes of two percent (2%), or less.

If warranted a Purchasing Memorandum will then be issued by the Procurement Services Group to reflect a price increase or decrease which will be effective on the first business day of the month beginning with the first of the month, six months from the first of the month following the date of issue of this award and every **four (4) months** thereafter for the term of the contract.

(continued)

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED PAVEMENT MARKING AWARD PAGE 6
(Various Types) (Statewide)

PRICE ADJUSTMENT BASE INDEX:

Per the Price Adjustment Clause beginning on page 7 of the IFB, five statistical market indices will be used to determine if the items in any resultant contract should be subject to periodic adjustments of price over term of the contract. The following table identifies these indices along with the most recently published values as of September 24, 2009. These values are designated as the Base Index values, upon which future adjustments will be calculated:

Index Source	Index Description	Index Code	Designated Base Index
NYMEX Natural Gas - Futures	Most Recent Settlement Price as of 9/24/09	For October 2009 Sales	3.860
United States of America Department of Labor Bureau of Labor Statistics Producer Price Index	Chemical or Allied Products	WPU06130283	130.6
	Glass Products Manufacturing	PCU 3272123272125	115.5
	Glass product mfg. made of purchased glass	PCU327215327215P	140.8
	General Freight Trucking	PCU4841-- 4841--	118.3

These indices will remain constant through the term of the contract. Should the index be removed by NYMEX, or By the US Department of Labor, Bureau of Labor Statistics, the Procurement Services Group of the NYS Office of General Services retains the right to select and implement a new index deemed appropriate of their choosing. In such instance the base would change to that of the new referenced index.

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Product Classification A:
Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use

Lot #1

Item No.	Description	Price Per Pound	Package Price
1.	<u>Type I Glass Spheres (with Moisture Resistant Coating)</u> <u>For ReflectORIZED Pavement Marking complete as per specification</u>		
A.	Full Truckload Quantity of 44,000 pounds or more:		
	Packaged in 50 pound bags	\$0.24	\$12.00
	Packaged in 2000 pound Cartons	\$0.24	\$480.00
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:		
	Packaged in 50 pound bags	\$0.25	\$12.50
	Packaged in 2000 pound Cartons	\$0.25	\$500.00
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:		
	Packaged in 50 pound bags	\$0.26	\$13.00
	Packaged in 2000 pound Cartons	\$0.26	\$520.00
<u>Lot # 1 – Awarded to Potters Industries, Inc.</u>			

(continued)

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED PAVEMENT MARKING AWARD PAGE 7
(Various Types) (Statewide)

Product Classification A:

Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use: (Continued)

LOT #2:

Item No.	Description	Price Per Pound	Package Price
2.	TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications		
A.	Full Truckload Quantity of 44,000 pounds or more:		
	TYPE 2A - Packaged in 50 pound bags		
	TYPE 2B - Packaged in 50 pound bags		
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:		
	TYPE 2A - Packaged in 50 pound bags		
	TYPE 2B - Packaged in 50 pound bags		
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:		
	TYPE 2A - Packaged in 50 pound bags		
	TYPE 2B - Packaged in 50 pound bags		
<u>Lot # 2 – AWARD PENDING</u>			

LOT #3

Item No.	Description	Price Per Pound	Package Price
3.	TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications		
A.	Full Truckload Quantity of 44,000 pounds or more:		
	Packaged in 50 pound bags	\$0.4168	\$20.84
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:		
	Packaged in 50 pound bags	\$0.4368	\$21.84
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:		
	Packaged in 50 pound bags	\$0.4368	\$21.84
<u>Lot # 3 – Awarded to Weissker Manufacturing, LLC</u>			

(continued)

Product Classification B:
Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:

Lot #4

Item No.	Description	Price Per Pound	Package Price
4.	<u>TYPE 1 GLASS SPHERES</u> – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications		
A.	Full Truckload Quantity of 44,000 pounds or more:		
	Type 1 A - Packaged in 50 pound bags	\$0.2632	\$13.16
	Type 1 B - Packaged in 50 pound bags	\$0.2632	\$13.16
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:		
	Type 1 A - Packaged in 50 pound bags	\$0.2832	\$14.16
	Type 1 B - Packaged in 50 pound bags	\$0.2832	\$14.16
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:		
	Type 1 A - Packaged in 50 pound bags	\$0.2832	\$14.16
	Type 1 B - Packaged in 50 pound bags	\$0.2832	\$14.16
<u>Lot # 4 – Awarded to Weissker Manufacturing, LLC</u>			

Lot #5

Item No.	Description	Price Per Pound	Package Price
5.	<u>TYPE III GLASS SPHERES</u> - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications		
A.	Full Truckload Quantity of 44,000 pounds or more:		
	Packaged in 50 pound bags	\$2.19	\$109.50
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:		
	Packaged in 50 pound bags	\$2.29	\$114.50
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:		
	Packaged in 50 pound bags	\$2.29	\$114.50
<u>Lot # 5 – Awarded to Potters Industries Inc.</u>			

(continued)

Product Classification B:

Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (Continued)

Lot 6:

Item No.	Description	Price Per Pound	Package Price
6.	TYPE IV GLASS SPHERES – Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications		
A.	Full Truckload Quantity of 44,000 pounds or more:		
	Type 4 A - Packaged in 50 pound bags	\$0.4590	\$22.95
	Type 4 B - Packaged in 50 pound bags	\$0.4168	\$20.84
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:		
	Type 4 A - Packaged in 50 pound bags	\$0.4790	\$23.95
	Type 4 B - Packaged in 50 pound bags	\$0.4368	\$21.84
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:		
	Type 4 A - Packaged in 50 pound bags	\$0.4790	\$23.95
	Type 4 B - Packaged in 50 pound bags	\$0.4368	\$21.84
<u>Lot # 6 – Awarded to Weissker Manufacturing, LLC</u>			

MINIMUM ORDER:

Minimum order is 10,000 POUNDS **net weight**. The weight may be assorted among sphere types within the confines of the spheres’ overall classification. Orders for Highway Grade and Airport Grade **may not be mixed** to achieve minimum weight. Orders must be made in net weight as determined to be a multiple of stated package weight. Items designated as available in bags are to be ordered in multiples of 50 pounds. Items designated as available in box containers are to be ordered in multiples of 2,000 pounds.

Both contractors have indicated that they will accept orders below the minimum with additional shipping charges added.

DELIVERY:

General - Product will be required as soon as possible following the issuance of a purchase order. (Note that the 30 day delivery provision of Appendix B, Section 45 - PRODUCT DELIVERY is modified by this part of “DELIVERY”.)

Purchase Order Instructions- Delivery shall be made in accordance with instructions on purchase order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor’s obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group. (SEE ALSO: SEPARATE CLAUSE ON “PURCHASE ORDERS AND INVOICES”).

Shipping Dates And Delivery Time-

- Contractor shall provide written acknowledgement of orders within five (5) business days after receipt of order which will include an anticipated shipping date of each order
- If shipment will not be made within the stated delivery time, the contractor is required to notify the agency in writing at least two weeks prior to the latest date of the original delivery obligation. This notification must include the reasons for the delay and the latest date the product will be shipped. Should the reason for the delay not be acceptable to the using agency, appropriate contract default proceedings will be initiated. Failure to supply timely written notification of delay may be cause for default proceedings.

(continued)

DELIVERY: (Continued)

Shipping Dates And Delivery Time - (Continued)

- All correspondence on shipping dates and delivery times shall be directed to the ordering agency's contact person.

Delivery Condition- Contractor shall be responsible to make no shipment of the product that will be exposed to conditions detrimental to the product during transit. Product must be delivered strictly in accordance with specifications and shall be "Ready for Use."

Delivery Certification- Contractor shall secure a signed receipt from agency certifying delivery of product. In the event deficiencies are later noted and a properly signed receipt is not available, contractor will be responsible.

Discrepancies - The contractor shall resolve all order and invoice discrepancies (e.g., shortages, breakages, etc.) within five business days from notification.

Product Returns, Problem Product - Products returned because of quality problems, duplicated shipments, outdated product, etc., shall be picked up by the contractor at the contractor's expense, within five business days after notification with no restocking charge and shall be replaced with specified products or the agency shall be credited/refunded the full purchase price.

Product Returns, Agency Error - Standard stock products ordered in error by agencies must be returned for credit within 15 days of receipt at the agencies' expense. Product must be in resalable condition (original container, unused). There shall be no restocking fee if returned products are resalable.

CERTIFICATE OF ANALYSIS:

The contractor is required to submit with each delivery a 'Notarized' and 'Certified' Certificate of Analysis, which will indicate the refractive index, percent roundness and sieve gradation of the delivered materials.

PURCHASE ORDERS AND INVOICING:

General – Orders under this contract are to be submitted directly to the contractor. All orders and invoices/vouchers should include the contract number and a line by line listing of separate charges.

Invoices - Contract users are instructed not to process invoices without needed information. Invoices must be detailed and include **all** of the following:

- Contract Number
- Purchase Order Number
- Item Number
 - Should not be something that is "unique" to dealer or distributor.
 - Should be something that can be tracked by a third party.
 - Preferably a manufacturer's code or identifying number.
- Line item breakdown of all charges
- Line item breakdown of any deletion

Failure to comply may result in lengthy payment delays.

NYS agencies and/or political subdivisions whose receiving facilities cannot accommodate entrance of an over the road trailer with a height of 13'-6" must specify on their purchase order - "Maximum trailer height for delivery to this location is ____."(insert height in this space).

(continued)

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

Political subdivisions and others authorized by law are allowed to participate in these contracts. Those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

FIELD SAMPLING:

The contractor shall be aware that throughout the duration of the contract, to ensure compliance with the detailed specifications at all times, each delivery made may be subject to field sampling prior to its use by the ordering agency. The sampling procedure for a typical truckload lot (40,000 lbs. in 20-2,000 lb. boxes) shall be as follows:

1. From the total of twenty (20) boxes, three (3) boxes shall be selected at random.
2. Using a thief or sampling tube (commonly known as a "grain sampler"), a "spot sample" will be taken from each corner of the three (3) boxes selected above. For square or rectangular shaped boxes, an additional "spot sample" shall be taken from each of the three (3) boxes at the center of one side.
3. All "spot samples" taken using the above procedure will be combined into one (1) "test sample" container and deemed to constitute a representative sample of the subject truckload delivery. The "test sample" should weigh approximately 5 lbs. This "test sample" will be forwarded to the ordering agency's designated laboratory for analysis.

Any deviations from the detailed specification found in the field sample shall be sufficient justification for rejection of entire shipment and a conforming replacement shipment shall be delivered within seven (7) calendar days of date of rejection notice, as per specifications.

PRODUCT DISCONTINUATION AND SUBSTITUTION:

In the event a specified manufacturer's Product listed in the Contract becomes unavailable or cannot be supplied by the Contractor for any reason (except as provided for in the Savings/Force Majeure Clause) a Product deemed in writing by the Office of General Services to be equal to or better than the specified Product must be substituted by the Contractor at no additional cost or expense to the Authorized User.

It is the Contractor's responsibility to inform the Office of General Services Purchasing Officer in a timely fashion. The notification should include the date of loss of availability and the current inventory level for the product. The contractor shall provide to OGS PSG complete information on the replacement product including, but not limited to, a Specification List, Function and Feature list, and Comparison of Performance between the new and old product.

Unless otherwise specified, any substitution of Product prior to the Commissioner's written approval may be cause for cancellation of contract. In the event that a contractor is unable to provide a replacement, it is the State's right to cancel the contract and to proceed with an award to the next lowest responsive bidder.

RECALLS:

The contractor must immediately notify the Office of General Services, Procurement Services Group of any recalls pertaining to product on contract.

(continued)

GOVERNMENT MANDATED PROGRAM ADJUSTMENT

An adjustment in product and/or price may be permitted if a government mandated program such as a new Federal Highway Administration Specification Standard or MUTCD regulations take effect and suitable documentation is furnished to the State. The State will determine if the requested change is verifiable and is reasonable. Replacement product would be subject to NYS Department of Transportation testing and approval by the Department of Transportation, The Office of General Services and the Office of the State Comptroller. A price adjustment may be permitted for only a limited time since such an adjustment would eventually be reflected in a Producer Price Index or Industrial Standard Indices.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (<http://www.ogs.state.ny.us/purchase/snt/othersuse.asp>). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

EXTENSION OF USE:

Contracts awarded herein may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

CONTRACT PERIOD AND RENEWALS:

A discrepancy was noted in the bid document, as the ending term date of December 31, 2014 listed on the bid cover contradicted the bid clause calling for a four year initial term, with a possible single year renewal. It is the intention of the State to abide by the originally written clause and enter into a contract for a term of four years as stated on the cover of this award.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for an additional period, not to exceed a total contract term of five (5) years.

SHORT TERM EXTENSION:

In the event a replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

(continued)

CANCELLATION FOR CONVENIENCE:

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are: **1.) Lower in price, - and/or- 2.) Available under terms which are more economically efficient to the State agency** (e.g. delivery terms, warranty terms, etc.). Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

CENTRALIZED PROCUREMENT CONTRACT FEE (CPCF):

Amendments to State Finance Law §163-c imposed a centralized procurement contract fee (procurement fee) to be paid by contractors awarded OGS centralized contracts for the purchase of commodities, services or technology. The pricing offered by contractors for the commodity, service or technology is considered by the Office of General Services (OGS) to be inclusive of the fee. The procurement fee is one half of one percent (.005) of total sales made by Authorized Users of centralized contracts.

The fee, covering the applicable preceding calendar quarter, as well as an accompanying return, must be made by the contractor to the New York State Department of Taxation and Finance ("DTF") no later than forty-five (45) days after the close of each calendar quarter. Payment of the procurement fee, as well as filing of the accompanying return, must be made electronically to DTF. Prior to electronically filing the initial return and electronically paying the initial procurement fee, contractors must register on DTF's Online Tax Center:

<http://www.tax.state.ny.us/nyshome/online.htm>

Quarterly returns must be filed with DTF even if no sales were made under the centralized contract during the preceding calendar quarter. Simultaneously, the contractor must provide its sales report for such preceding calendar quarter to OGS in the format and with details set forth in this solicitation (even if no sales occurred). Contractors must fully cooperate with DTF and OGS relative to such payments and filings. Penalties for failure to comply with the filing and payment requirements are provided for by Article 27 of the Tax Law.

In addition to the penalties prescribed by Article 27 of the Tax Law, failure by a contractor to timely and accurately remit the procurement fee, provide the sales report and file the return for each calendar quarter shall constitute a breach of contract, and the Commissioner of General Services may exercise discretion to terminate such centralized contract on written notice to the contractor.

Additional information including FAQs is available at:

<http://www.ogs.state.ny.us/purchase/ProcurementContractFee.asp>

(continued)

GROUP 38602 - GLASS SPHERES FOR REFLECTORIZED PAVEMENT MARKING AWARD PAGE 14
(Various Types) (Statewide)

PREFERRED SOURCE PRODUCTS AND SERVICES:

Some products/services in this contract may be available from one or more preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled. Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products and services available from preferred sources which meet your form, function and utility.

Contractors are required to include this notice in all price lists and contract updates.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish quarterly reports containing total sales for both state agency and authorized non-state agency contract purchases **no later than forty-five (45) days after the close of each calendar quarter**. The sales reports are due at the same time that the procurement fee is payable to the Department of Taxation and Finance, where applicable, per the clause found on page 10 of this document.

In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://www.nylovesmwbe.ny.gov/cf/search.cfm>.

A separate report shall be provided in the following format for each authorized distribution channel. The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

<u>Order Date</u>	<u>Item #</u>	<u>Product Description</u>	<u>Sold To:</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Total Sales</u>
					\$	\$
<u>Grand Total Sales</u>						\$

The report is to be **submitted electronically in Microsoft Excel 2003** or lower format to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the Purchasing Officer shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name. The outlined sales report is the minimum information required. Additional related sales information may be required.

CONTRACTOR'S SUPPORT:

Onsite, field technical support shall be provided by the contractor within 48 hours of a request.

(continued)

Additional Contractor Contact Information

CONTRACT #	CONTRACTOR & ADDRESS	ADDITIONAL CONTACT INFORMATION
PC65088	<p>Potters Industries Inc.</p> <p><i>Normal Business Hours: Monday – Friday 7:30 AM to 5:00 PM, Eastern Time</i></p>	<p>Contract Administrator Yvonne Harris, Contract Administrator (610) 651-4714 (800) 552-3237 – Toll Free (610) 408-9723 – Fax yvonne.harris@pottersbeads.com – E-Mail www.pottersbeads.com – Web Site</p> <p>Order Expeditor: Sally Filiatrault, Office Administrator (315) 265-4920 (800) 2854920 – Toll Free (315) 265-2474 - FAX sally.filiatrault@pottersbeads.com – E-Mail</p> <p>Technical Service & Emergency (After Hours) Assistance: David Fenn, Regional Sales Manager (860) 567-3552 (800) 552-3237 – Toll Free (203) 733-2294 - Cell (860) 567-2231 - Fax David.Fenn@pottersbeads.com – E-Mail</p>
PC65089	<p>Weissker Manufacturing, LLC.</p> <p><i>Normal Business Hours: Monday – Friday 8:00 AM to 5:00 PM, Eastern Time</i></p>	<p>Administrator, Expeditor, Technical Service & Emergency Assistance: Mike Muta, Vice President/Plant Manager (570) 267-0015 (866) 998-0050 – Toll Free (570) 267-0019 – Fax (570) 510-1833 – Cell (315) 488-6464 - Emergency # mike.muta@weissker.com – E-Mail</p>

(continued)

**State of New York
 Office of General Services
 PROCUREMENT SERVICES GROUP
 Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
 * * * * *

(continued)

SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group 38602 - GLASS SPHERES FOR REFLECTORIZED PAVEMENT MARKING (Various Types) (Statewide) Classification Code(s): 73
Award Number	:	<u>21869-RA</u> (Replaces Award 20056)
Contract Period	:	April 23, 2010 to December 31, 2013
Bid Opening Date	:	October 1, 2009
Date of Issue	:	July 12, 2010
Specification Reference	:	As Incorporated In The Invitation for Bids, Purchasing Memorandum 21869p1, dated September 24, 2009 & Purchasing Memorandum 21869p2, dated September 28, 2009
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : James E. Malone Title : Purchasing Officer 1 Phone : 518-473-2428 Fax : 518-474-8676 E-mail : james.malone@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

Glass spheres are used as an additive to traffic paint for producing reflective roadway stripes for improved visibility and traffic safety.

PR # 21869

(continued)

CONTRACTOR LISTING

NOTE: See the individual contract line items to determine actual awards.

CONTRACT #	CONTRACTOR & ADDRESS	TELEPHONE # & Additional Contact Information	FED. IDENT. #
PC65088	Potters Industries, Inc. P. O. Box 840 Valley Forge, PA 19482	(610) 651-4714 (800) 552-3237 - Toll Free (610) 408-9723 - Fax Yvonne Harris, Contract Administrator yvonne.harriis@pottersbeads.com www.pottersbeads.com	221933307
Contractor accepts N.Y.S. Procurement Card for purchases up to \$15,000.00 Contractor also offers Electronic Access Ordering (EDI)			

No additional Cash Discounts or Volume Discounts were offered.

SCOPE (BID SYNOPSIS):

This supplemental award establishes a line item contract for procurement of **Type 2a and Type 2b Highway Grade Glass Spheres for use with Traffic Zone Paints**. The contract may be utilized by New York State agencies, towns, cities, and others authorized by law.

NOTE: All other terms and conditions of the original award apply to this supplemental award. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order. Please attach this supplemental to your copy of the Contract Award Notification.

LOT II - Product Classification A:

Glass Spheres for Reflectorized Pavement Markings for Highway, Road and Street Use:

Item No.	Description	Price Per Pound	Package Price
2.	TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS -WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications		
A.	Full Truckload Quantity of 44,000 pounds or more:		
	TYPE 2A - Packaged in 50 pound bags	\$0.49	\$24.50
	TYPE 2B - Packaged in 50 pound bags	\$0.265	\$13.25
B.	Less than Truckload Quantity of 22,000 to 43,950 pounds:		
	TYPE 2A - Packaged in 50 pound bags	\$0.50	\$25.00
	TYPE 2B - Packaged in 50 pound bags	\$0.275	\$13.75
C.	Less than Truckload Quantity of 10,000 to 21,950 pounds:		
	TYPE 2A - Packaged in 50 pound bags	\$0.51	\$25.5
	TYPE 2B - Packaged in 50 pound bags	\$0.285	\$14.25
<u>Lot # 2 – POTTERS INDUSTRIES, Inc.</u>			

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____
 Address: _____ Title: _____
 _____ Date: _____
 _____ Phone: _____
 _____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
 * * * * *

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