



Contract Award Notification Update

Subject: Updated Pricelists

DATE: September 30, 2016

AWARD #: [22257](#)

GROUP #: 38224

AWARD DESCRIPTION: Materials and Equipment for Educational Technology and Occupational Training

CONTRACT PERIOD: August 3, 2012 to August 2, 2017

CONTACT: Shrilata Nath | 518-474-3034 | shrilata.nath@ogs.ny.gov

CONTRACT NO.: PC65608
PC65627

CONTRACTOR: Allegheny Educational Systems, Inc.
Promethean, Inc.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Procurement Services has approved the following Pricelist updates:

Contractor

Allegheny Educational Systems, Inc.

Name of File

3822422257_PLAmatrol-AES (Rev 09-12-2016)

3822422257_PLStratasys-AES (Rev 09-12-2016)

Promethean, Inc.

3822422257PL_Promethean (Rev. 09-30-2016)

Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.



Contract Award Notification Update

Subject: Updated Pricelist

DATE: July 25, 2016

AWARD #: [22257](#)

GROUP #: 38224

AWARD DESCRIPTION: Materials and Equipment for Educational Technology and Occupational Training

CONTRACT PERIOD: August 3, 2012 to August 2, 2017

CONTACT: Shrilata Nath | 518-474-3034 | shrilata.nath@ogs.ny.gov

CONTRACT NO.: PC65623 **CONTRACTOR:** Midwest Technology Products

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Procurement Services has approved a Pricelist update for Midwest Technology Products.

Contractor

Midwest Technology Products

Name of File

3822422257_PLMidwest (Rev. 07-19-16)

Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>

All other terms and conditions of this Contract Award Notification remain the same.



Contract Award Notification Update

Subject: Updated Pricelists and Other Contract Updates

DATE: September 17, 2015 AWARD #: [22257](#) GROUP #: 38224

AWARD DESCRIPTION: Materials and Equipment for Educational Technology and Occupational Training

CONTRACT PERIOD: August 3, 2012 to August 2, 2017

CONTACT: Shrilata Nath | 518-474-3034 | shrilata.nath@ogs.ny.gov

CONTRACT NO.: PC65608 CONTRACTOR: Allegheny Education Systems, Inc.
PC65727 Promethean, Inc.
PC65629 TECH-ED Systems, Inc.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

• Please be advised that the following contractors have updated their pricelists. Below are the OGS approved pricelists.

1. Allegheny Education Systems, Inc. (PC65608):
 - Amatrol 3822422257PL_Amatrol-AES (Rev.09-17-2015)
 - Epilog: 3822422257PL_Epilog-AES (Rev.09-17-2015)
 - Stratasys: 3822422257PL_Stratasys-AES (Rev.09-17-2015)
2. Promethean, Inc. (PC65627):
 - 3822422257PL_Promethean (Rev.09-17-2015)
3. TECH-ED Systems, Inc. (PC65629):
 - 3822422257PL_Labvolt (Rev.09-17-2015)
 - 3822422257PL_TQ (Rev.09-17-2015)

• Contact information for the following contractors has been updated:

Allegheny Education Systems, Inc. (PC65608):

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65608	Allegheny Educational Systems, Inc. 320 East 3rd Avenue Tarentum, PA 15084	Tel: (724) 230-2400 (800) 232-7600 Fax: (724) 230-2406 Chris McElheny cmcelheny@alleghenyedusys.com	25-1554488 1000033780

Promethean, Inc. (PC65627):

<u>CONTRACT#</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65627	Promethean, Inc. 1165 Sanctuary Parkway Alpharetta, GA 30009	Tel: (678) 393-1011 Fax: (678) 336-8142 Patrick Govia Patrick.Govia@prometheanworld.com	04-36477203 1100017897
		Orders and Billing: Tel: (888) 652-2848, option 2 Tel: (347) 860-4390 Fax: (678) 762-4615 Nicole Clay Nicole.Clay@prometheanworld.com	

Promethean has added the following authorized dealer:

Total Performance Services LLC dba PowerUP EDU 1690 Roberts Blvd NW, Ste 101 Kennesaw, GA 30144	Tel: 888-517-3824 Fax: 404-596-5531 Jerry Gaillard Jerry@powerupedu.com www.powerupedu.com	46-1037027 1100150000
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Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.state.ny.us/purchase/spg/awards/3822422257CAN.HTM>

LJ Create, Inc. (PC65617) has added an Authorized Dealer.

Allegheny Educational Systems
1425 Freeport Rd
Natrona Heights, PA 15065

Tel: (800) 232-7600
Fax: (724) 230-2406
John Walters, Jr.
Jwalters@alleghenyedusys.com

25-1554488
1000033780

Updated Pricelists:

Procurement Services has approved contract pricelist updates effective immediately for the following contractor(s):

- **Pitsco, Inc. DBA Pitsco Education (PC65626)** has updated their pricelist for 2015 (PITSCO 2015 April Pricelist).
- **Promethean, Inc. (PC65627)** has updated their pricelist for 2015 (NY OGS Price List 01-15-15 v2)

Authorized users should reference the current copy of the Contract Award Notification (CAN), which lists a revised issue date of June 5, 2015 before purchasing from the contract. The current CAN also contains other updates, and can be accessed at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: October 1, 2014

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Nancy Bik
Contract Management Specialist I
(518) 486-9382
nancy.bik@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 2, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Logical Choice Technologies, Inc.

CONTRACT NO.: PC65620

SUBJECT: CANCELLATION OF CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Logical Choice Technologies, Inc.'s contract (PC65620) has been cancelled effective immediately.

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of October 1, 2014 before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address:

<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: September 2, 2014

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Nancy Bik
Contract Management Specialist I
(518) 486-9382
nancy.bik@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 2, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/ Alleghany Educational Systems, Inc. /PC65608
CONTRACT NOS.: Promethean, Inc. /PC65627

SUBJECT: PRICELISTS, AUTHORIZED DEALERS AND CONTACT INFORMATION UPDATES

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Alleghany Educational Systems, Inc. has updated their pricelists for Amatrol, Epilog and Stratasys products. The new pricelists are dated August 1, 2014. Also, please note their contact information has been updated as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT. #</u> <u>NYS VENDOR ID #</u>
PC65608	Alleghany Educational Systems, Inc. 1425 Freeport Road Natrona Heights, PA 15065	Tel: (724) 230-2400 (800) 232-7600 Fax: (724) 230-2406 Chris McElheny cmcelheny@alleghenyedusys.com	11-2209328 1100005351

Promethean, Inc. has updated their pricelist. The new pricelist is dated July 15, 2014. Additionally, their list of authorized dealers has changed. The updated list is as follows:

<u>AUTHORIZED DEALER</u>	<u>CONTACT INFORMATION</u>	<u>FED. IDENT # NYS VENDOR ID#</u>
CDWG 200 N. Milwaukee Ave. Vernon Hills, IL 60061-1577	Tel: (800) 808-4239 Fax: (847) 990-8041 John Skidmore John.skidmore@cdwg.com	36-4230110 1000009217
Konica Minolta Business Systems 750 Estate Dr. Ste. 104 Deerfield, IL 60015	Tel: (847) 374-1600 Fax: (847) 374-0100 Ed Joras ejoras@allcovered.com	13-1921089 1000006139
Metcomm.net 100 South VanBrunt Street, Ste. 3 Englewood, NJ 07631-3455	Tel: (201) 342-5100 Fax: (201) 342-5470 Michal Greenberg-Cohen michal@metcomm.net	13-4192233 1100124828
On-Site Technology 78 Broughton Avenue Bloomfield, NJ 07003	Tel: (973) 429-7303 Fax: (973) 429-7213 Luis Garcia lou@on-sitetechology.com	27-0519467 1100125198
R&G Sales, Inc. DBA LeCroy Business Products Toccoa, GA 30577-2004	Tel: (706) 886-7233 Fax: (706) 886-8400 Gary LeCroy gary@lecroyeft.com	59-3790242 1100112112
School Specialty 6813 Jayhawk Circle Baldwinsville, NY 13027	Tel: (877) 205-1906 Fax: (315) 639-9408 Tom Ryan tom.ryan@schoolspecialty.com	39-0971239 1000009266
Sussman Sales Center, Inc. 250 East 54 th Street, Suite 8A New York, NY 10022-4811	Tel: (800) 350-7180 Fax: (212) 371-8882 Stephanie Winnicki swinnicki@sussmansales.com	11-2270606 1000024088
Tele-Measurements, Inc. 145 Main Avenue Clifton, NJ 07014	Tel: (973) 473-8822 Fax: (973) 473-0521 Gary Gorski ggorski@tele-measurements.com	22-1694543 1100067993
Y&S Technologies 383 Kingston Avenue #357 Brooklyn, NY 11213-4333	Tel: (888) 491-8910 Fax: (718) 360-6270 Mordy Finck mordy@yandstech.com	61-1569225 1100014846

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of September 2, 2014 before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office of General Services
New York State Procurement
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Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: August 8, 2014

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Nancy Bik
Contract Management Specialist I
(518) 486-9382
nancy.bik@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 2, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS: Logical Choice Technologies, Inc.

CONTRACT NO.: PC65620

SUBJECT: SUSPENSION OF CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Logical Choice Technologies, Inc.'s contract (PC65620) is suspended, effective immediately. No new orders can be accepted by this contractor. However, all orders placed prior to August 7, 2014 are required to be fulfilled.

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of August 8, 2014 before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address:

<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office of General Services
New York State Procurement
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Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: July 9, 2014

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Nancy Bik
Contract Management Specialist I
(518) 486-9382
nancy.bik@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 2, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/ Allegheny Educational Systems /PC65608
CONTRACT NOS.: CES Industries, Inc. /PC65611
School Specialty, Inc. DBA /PC65610
Brodhead Garret

SUBJECT: PRICE LIST UPDATE, CONTRACTOR ADDRESS CHANGE & PRODUCT LINE REMOVAL

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Allegheny Educational Systems has removed Techno Isel products from their product line offerings.

School Specialty, Inc. has updated their pricelist. The new pricelist (BG14 LP 095) is dated 2014. Additionally, tropical hardwood dowels have been removed from their catalog.

Also, please note that the street address for **CES Industries, Inc.** has changed. The updated street address is listed below. All other information remains the same.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT. #</u> <u>NYS VENDOR ID #</u>
PC65611	CES Industries	Tel: (631) 293-1420	11-2209328
SB	95 Hoffman Lane, Suite S Islandia, NY 11749	(800) 237-5227 Fax: (631) 293-8556 Mitchell B. Nesenoff m.nesenoff@cesindustries.com	1100005351

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Contractor offers an additional 2% discount for orders that are prepaid at receipt of purchase order.
Minimum order is \$50.00.
All purchase orders should be issued to Contractor directly.

**GROUP 38224 – MATERIALS AND EQUIPMENT FOR EDUCATIONAL TECHNOLOGY
AND OCCUPATIONAL TRAINING**

**AWARD
PAGE 2**

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
CES Educational Training Systems	CES & ED-LAB TRAINING SYSTEMS Price List 1030A,10305B, and 1030C Pricelists, Dated: Jan. 1, 2011	30-60	3%. 2% additional Discount on Pre- Paid Orders.	

Please make sure you reference the current copy of the contract award which lists a revised issue date of 7/9/14 before purchasing from the contract: <http://ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: March 25, 2014

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner
Contract Management Specialist II
(518) 474-5535
cindy.miner@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 2, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS/
CONTRACT NOS.:**

Allegheny Educational Systems, Inc.	/ PC65608
LJ Technical Systems, Inc.	/ PC65617

SUBJECT: Price List Updates

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the above referenced contractors have updated their price list.

Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>

New York State Office Of General Services
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: February 5, 2014

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner
Contract Management Specialist II
(518) 474-5535
cindy.miner@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 2, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS/
CONTRACT NOS.:**

Armfield, Inc.	/ PC65609
Intelitek, Inc.	/ PC65616
Midwest Technology Products	/ PC65623
Pitsco, Inc.	/ PC65626
Promethean, Inc.	/ PC65627

SUBJECT: Price List Updates

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the above referenced contractors have updated their price list.

Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.ny.gov/purchase/spg/awards/3822422257Can.htm>

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New York State Procurement
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: October 31, 2013

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner
Contract Management Specialist II
(518) 474-5535
cindy.miner@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 17, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: Intelitek, Inc. / PC65616
Promethean, Inc. / PC65627

SUBJECT: AUTHORIZED DEALER UPDATES

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Intelitek, Inc. has added a new reseller, Joe Zahra Associates, LLC, to the above referenced contract. The information is as follows:

Value Added Reseller	Contact Information	Federal ID / NYS Vendor ID / MWBE / SBE
Joe Zahra Associates, LLC 91 Blake Avenue Bohemia, NY 11716	Joe Zahra Phone: (516)695-0392 joezahra@aol.com	Federal ID 461304836 NYS Vendor ID 1100103662

Also, please note that **Promethean, Inc.** has removed Logical Choice as a reseller.

Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>

New York State Office Of General Services
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: September 5, 2013

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner
Contract Management Specialist II
(518) 474-5535
cindy.miner@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 17, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS/
CONTRACT NOS.:**

ADInstruments, Inc.	/ PC65607
Allegheny Educational Systems, Inc.	/ PC65608

SUBJECT: PRICE LIST UPDATES and AUTHORIZED DEALER

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that ADInstruments, Inc. has an updated price list. Additionally, please note that A+ Technology & Security Solutions, Inc. removed Techno Isel as an authorized dealer.

Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: August 9, 2013

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Cynthia A. Miner
Contract Management Specialist II
(518) 474-5535
cindy.miner@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 17, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.:	A+ Technology & Security Solutions, Inc.	/ PC65606
	Hampden Engineering Corp.	/ PC65615
	Intekitek, Inc.	/ PC65616
	Logical Choice Technologies, Inc.	/ PC65620
	Promethean, Inc.	/ PC65627

SUBJECT: PRICE LIST UPDATES

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that there are updated price lists for those contractors listed above.

Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>

New York State Office Of General Services
Procurement Services Group
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<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: March 11, 2013

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Cynthia A. Miner
Contract Management Specialist II
(518) 474-5535
cindy.miner@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 17, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: Allegheny Educational Systems, Inc	/ PC65608
Armfield, Inc.	/ PC65609
School Specialty, Inc. (Brodhead Garret)	/ PC65610
Logical Choice Technologies	/ PC65620
Midwest Shop Supplies, Inc.	/ PC65623
Promethean, Inc.	/ PC65627
TECH-ED Systems, Inc.	/ PC65629

SUBJECT: PRICE LIST UPDATES AND CONTRACT CHANGES

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

This update contains the new price lists for those contractors listed above and several contract Information changes.

Please make sure you reference the current copy of the contract award before purchasing from the contract:
<http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>

New York State Office Of General Services
Procurement Services Group
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<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22257](#)

DATE: September 17, 2012

GROUP: 38224 – MATERIALS AND EQUIPMENT FOR
EDUCATIONAL TECHNOLOGY AND
OCCUPATIONAL TRAINING
(Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Dan DeBerardinis
Purchasing Officer I
(518) 474-1912
dan.deberardinis@ogs.ny.gov

CONTRACT PERIOD: August 3, 2012 to
August 17, 2017

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/

CONTRACT NOS.: A+ Technology & Security Solutions, Inc / PC65606
Promethean, Inc / PC65627
Retrotec Inc / PC65628

SUBJECT: CONTRACT AWARD and UPDATED CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that effective 9/17/2012, A+ Technology & Security Solutions, Inc's Pending NYS Contract PC65606 has been approved by OSC. The posted Award has been updated with their information.

The Contact information for both Promethean, Inc. and Retrotec, Inc. has been updated. Please review the Contract Award for updated information.

Please make sure you reference the current copy of the contract award, which lists a revised issue date of **9/17/2012** before purchasing from the contract: <http://www.ogs.ny.gov/purchase/spg/awards/3822422257CAN.HTM>

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

CONTRACT AWARD NOTIFICATION

Title	: Group 38224 - MATERIALS AND EQUIPMENT FOR EDUCATIONAL TECHNOLOGY AND OCCUPATIONAL TRAINING (Statewide) Classification Code(s): 27, 41, 42, 43, 45, 55, 86
Award Number	: 22257 (Replaces Awards 20273)
Contract Period	: August 3, 2012 – August 2, 2017
Bid Opening Date	: March 29, 2011
Date of Issue	: August 9, 2012
Specification Reference	: As Incorporated In The Invitation For Bids and Purchasing Memorandum dated March 21, 2011
Contractor Information	: Appears on Page 2 - 9 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Dan DeBerardinis Title : Purchasing Officer 1 Phone : 518-474-1912 Fax : 518-486-6867 E-mail : dan.deberardinis@ogs.ny.gov	Procurement Services Group Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.ny.gov

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

The intent of the contract is to provide a vehicle for authorized users to obtain materials, equipment and training products that will be utilized in a learning, classroom or training environment and **NOT INTENDED TO BE A MECHANISM TO OBTAIN STAND ALONE EQUIPMENT AND PRODUCTS SUCH AS COMPUTERS AND/OR PERIPHERALS, FURNITURE, INDUSTRIAL TOOLS AND/OR SUPPLIES, AUDIO VISUAL PRODUCTS, LABORATORY EQUIPMENT AND/OR INSTRUMENTATION, MEDICAL EQUIPMENT, ASSISTIVE TECHNOLOGY PRODUCTS, OR BOOKS AND SERIALS UNLESS THOSE TYPES OF PRODUCTS ARE PART OF A CONTRACTOR'S GENERAL PRODUCT OFFERING AND ARE TO BE UTILIZED IN CONJUNCTION WITH A CONTRACTOR'S LEARNING OR TRAINING BASED SYSTEMS AND CURRICULUMS.** These products often encompass printed and/or digital materials or blended solutions that are generally used in conjunction with a training system or equipment to teach a particular vocation, trade or curriculum in a classroom setting. In addition, this contract is not intended for the procurement or acquisition of standalone virtual, online, or Internet-based learning services; or for the procurement of standalone educational software products. Software and online or Internet-based learning services that work in conjunction with materials and training equipment or products offered by the contractor for the purposes of teaching a particular vocation, trade or curriculum will be allowed. Agencies Note: **Please refer to the Preferred Sources and Overlapping Contract Clauses and Tables I & II on pages 11 & 12. Agencies are required to purchase from the least expensive alternative meeting their form, function and utility if overlapping items exist.**

PR # 22257

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65605 SB	A+ Mobile Solutions, Inc 1490 North Clinton Ave Bay Shore, NY 11706	Tel: (631) 969-2600 x 2259 Fax: (631) 969-2400 William Waibel bwaibel@aplus-edu.com www.aplusmobilesolutions.com	33-1167331 1000049515

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$100.00
All Purchase orders should be issued to contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
A+ Mobile Solutions	A+ Mobile Solutions NYS OGS Price List 3-20-10	60	10%-60%	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65607	ADInstruments, Inc 2205 Executive Circle Colorado Springs, CO 80906	Tel: (719) 576-3970 x222 (888) 965-6040 x222 Fax: (719) 576-3971 Craig McKessy info@adinstruments.com www.adinstruments.com	77-0232847 1000009696

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$100.00.
All Purchase orders should be issued to Contractor directly.

Authorized Dealer:

Harvard Apparatus 84 October Hill Road Holliston, MA 01746	Tel: (800) 232-2380 Fax: (508) 429-5732 bioscience@harvardapparatus.com
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Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
ADInstruments NYOGS pricelist.	ADInstruments NYOGS pricelist. 3/1/2011	30	5%	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65608	Allegheny Educational Systems, Inc 1425 Freeport Road Natrona Heights, PA 15065	Tel: (724) 230-2440 (800) 232-7600 Fax: (724) 230-2406 Robin Fox rfox@alleghenyedusys.com	25-1554488 1000033780

Contractor does not accept the New York State Procurement Card for orders.
Minimum order is \$100.00.
All Purchase orders should be issued to Contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Amatrol	Amatrol Pricelist 4/25/11	90-120	4%	
Epilog	Epilog Pricelist 4/25/11	30-45	3%	
Stratasys	Stratasys Pricelist 4/25/11	30-45	3%	
Techno Isel	Techno Isel Pricelist 4/25/11	30-60	3%	

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65609	Armfield, Inc 436 West Commodore Blvd, Ste 2 Jackson, NJ 08527	Tel: (732) 928-3332 Fax: (732) 928-3542 Kim Carbonaro info@armfieldinc.com	42-1333634 1000009329

Contractor does not accept the New York State Procurement Card for orders.
Contractor will not accept orders for less than the minimum order of \$250.00.
All Purchase orders should be issued to Contractor directly.

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Armfield Products	NYS based on GSA: GS-02F-0034K 2011	150	GSA 7% on qty 5-10 10% on qty 11 or more of same item	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65610	School Specialty, Inc DBA Brodhead Garret 100 Paragon Parkway Mansfield, OH 44903	Tel: (800) 321-6730 x1507 Fax: (800) 232-8776 Kimberly Bumpus Kimberly.bumpus@schoolspecialty.com	39-0971239 1000009266

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$100.00.
All Purchase orders should be issued to Contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Broadhead Garrett 2011 Catalog	Broadhead Garrett 2011 Catalog	10-45	10%	Pages 5-546 Excluded: Tropical Hardwood Dowels, PG 158

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65611 SB	CES Industries 2023 New Highway Farmingdale, NY 11735	Tel: (631) 293-1420 (800) 237-5227 Fax: (631) 293-8556 Mitchell B Nesenoff m.nesenoff@cesindustries.com	11-2209328 1100005351

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Contractor offers an additional 2% discount for orders that are prepaid at receipt of purchase order.
Minimum order is \$50.00.
All Purchase orders should be issued to Contractor directly

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
CES Educational Training Systems	CES & ED-LAB TRAINING SYSTEMS Price List 1030A,10305B, and 1030C Pricelists, Dated: Jan. 1, 2011	30-60	3%. 2% additional Discount on Pre- Paid Orders.	

(continued)

**CONTRACT # CONTRACTOR & ADDRESS TELEPHONE # FED.IDENT #/
NYS VENDOR ID#**

PC65612 **Feedback Incorporated**
417 Dimmocks Mill Rd, Ste 27
Hillsborough, NC 27278
Tel: (919) 644-6466
(800) 526-8783
Fax: (919) 644-6470
Edna Stephens
Edna.stephens@feedback.group.com

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$25.00
All Purchase orders should be issued to Contractor directly.

Authorized Dealer: **Leading Engineering Technologies, LLC** Tel: (732) 642-6495
PO BOX 329 Fax: (732) 681-2173
(619 Oceanview Rd) Cheryl Matthews
Brielle, NJ 08730 CherylLET@verizon.net

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Engineering Teaching Solutions – 2011 International Catalogue	Feedback Incorporated 3/1/2011	70	3%. 1% Add'l on orders of 2-9 of same item. 2% Add'l on 10 or more of same.	

**CONTRACT # CONTRACTOR & ADDRESS TELEPHONE # FED.IDENT #/
NYS VENDOR ID#**

PC65615 **Hampden Engineering Corporation**
99 Shaker Road
East Longmeadow, MA 01208
Tel: (413) 525-3982
(800) 253-2133
Fax: (413) 525-4741
Michael Flynn
sales@hampden.com

Contractor accepts the New York State Procurement Card.
Minimum order is \$100.00.
All Purchase orders should be issued to Contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Hampden Engineering	NYS based on GSA GS-02F-0208R Feb. 26, 2011	90	GSA	

**CONTRACT # CONTRACTOR & ADDRESS TELEPHONE # FED.IDENT #/
NYS VENDOR ID#**

PC65616 **intelitek, Inc.**
444 East Industrial Park Drive
Manchester, NH 03109
Tel: (603) 625-8600 ext 2630
(800) 221-2763 ext 2630
Fax: (603) 625-2137
Angie Miner
aminer@intelitek.com

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$50.00.
All Purchase orders should be issued to Contractor directly.

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
The intelitek® LearnMate® Lab Program	intelitek Educational Price List, March 2011	60	2% 1% add'l over \$400,000.	

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65617 SB	L.J. Technical Systems, Inc. 85 Corporate Drive Holtsville, NY 11742	Tel: (631) 758-1616 (800) 237-3482 Fax: (631) 758-1788 Amy Montalto amontalto@ljcreate.com	11-2867444 1000024445

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$25.00.
All Purchase orders should be issued to Contractor directly.

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Hardware, Software and Learning Curriculum	New York State Contract 2011 Product Price List	45	3% Hardware 5% Software	1% add'l for purchases made with NYS Procurement Card

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65618	The Learning Internet, Inc. DBA Learning.com 1620 SW Taylor Street Portland, OR 97205	Tel: (203) 448-7660 (800) 580-4640 x4565 Fax: (503) 210-0351 Mary Wrynn-Huff mhuff@learning.com	93-1276706 1000045223

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Contractor will not accept orders for less than the minimum order of \$250.00.
All Purchase orders should be issued to Contractor directly.

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Online Curriculum	Online Curriculum Catalog – Learning.com March 2011	5	5% 5% additional for 2 year purchases. 10% additional for 3 year purchases.	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65619	Learnsapes, Inc. DBA: Creative Learning Systems 1140 Boston Avenue Unit A Longmont, CO 80501	Tel: (303) 772-6400 Ext 723 Fax: (800) 458-2880 Ext 723 Shelley Nault snault@clsonline.com	01-0683583 1100016589

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Contractor will not accept orders for less than the minimum order of \$250.00.
All Purchase orders should be issued to Contractor directly.

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
SmartLab	Smartlab Catalog 5/10/11	65	2%	Installation EXCLUDED

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65620	Logical Choice Technologies, Inc 1045 Progress Circle Lawrenceville, Georgia 30043	Tel: (770) 564-1044 (800) 730-5644 Fax: (770) 564-0244 Cindy Dyer Inside.sales@logicalchoice.com	58-2158634 1000009549

Contractor does not accept the New York State Procurement Card for orders.
No minimum order.
All Purchase orders should be issued to Contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Logical Choice Catalog	Logical Choice Educational Catalog – 4/6/2011	30	3% from Educational Pricelist	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65622	Megatech Corporation 525 Woburn St. Tewksbury, MA 01876	Tel: (978) 937-9600 (800) 767-6342 Fax: (978) 453-9936 Mary O’Hara mary@megatechcorp.com	04-2461059 1100016038

Contractor does not accept the New York State Procurement Card for orders.
Minimum order is \$200.00.
All Purchase orders should be issued to Contractor directly.

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Automotive and Diesel Training Programs	Automotive and Diesel Pricelist January 2011	60-120	10%	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65623	Midwest Shop Supplies, Inc DBA Midwest Technology Products 2600 Bridgeport Drive Sioux City, IA 51111	Tel: (712) 252-3601 ext 3120 (800) 831-5904 Fax: (712) 252-5305 Sarah Cruz scruz@midwesttechnology.com	42-0870533 1100015584

Contractor accepts the New York State Procurement Card for orders not to exceed \$3,000.00.
Contractor will not accept orders for less than the minimum order of \$250.00.
All Purchase orders should be issued to Contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
2010 Midwest Technology Products	2010 Midwest Technology Products	10-14	10%	EXCLUDED: Elenco Products.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65624	Numonics Corporation 101 Commerce Dr. Montgomeryville, PA 18936	Tel: (215) 362-2766 x135 (800) 523-6716 Fax: (215) 361-0167 Phyllis Ulrich phylisu@numonics.com	04-2691357 1000019725

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$50.00.

Authorized users may order directly from Contractor or utilize Authorized Dealer (s) listed below:

Authorized Dealer:

A+ Technology Solutions 1490 N. Clinton Ave Bay Shore, NY 11706	Tel: (631) 969-2600 Fax: (732) 969-2400	11-3388778 1100005450
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This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Numonics Corporation	Numonics Corporation NYS OGS Pricelist – Effective 8-1-2011	30	9.98% - 32.33% (various)	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65626	Pitsco, Inc DBA Pitsco Education 913 E. Jefferson Pittsburg, KS 66762	Tel: (620) 231-0010 (800) 835-0686 Fax: 800-533-8104 Angela Watson awatson@pitsco.com	48-0780825 1000031896

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$1.00.

All Purchase orders should be issued to Contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Pitsco Education Catalog	Pitsco 2011 Big Book	15	2% on orders over \$100.00 3% on orders \$1000.00 and greater 5% on orders \$2500.00 and greater	EXCLUDED: Item # 52100 Item # 72448 Item # 70260 Item # 73967
Hearlihy Drafting & Supplies	Hearlihy Drafting & Supplies 2011	15	2% on orders over \$100.00 3% on orders \$1000.00 and greater 5% on orders \$2500.00 and greater	

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65627	Promethean, Inc 1165 Sanctuary Parkway Alpharetta, GA 30009	Tel: (678) 387-7936 (888) 652-2848 Fax: (678) 762-7700 Robert Slaman bob.slaman@prometheanworld.com	04-3647203 1100017897

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$0.00.

All Purchase orders should be issued to an Authorized Dealer directly.

Authorized Dealer:

CDWG 2 Enterprise Drive, Suite 104 Shelton, CT 06484	Tel: (203) 851-7081 Fax: (847) 990-8041 John Skidmore john.skidmore@cdwg.com	36-4230110 1000009217
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Authorized Dealer:

Dell Inc One Dell Way Round Rock, TX 78682	Tel: (512) 513-9323 Mob: (512) 705-0115 Shannon Houston shannon.houston@dell.com	95-4530889 1100005363
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Authorized Dealer:

Logical Choice Technologies 1045 Progress Circle Lawrenceville, GA 30043	Tel: (770) 241-8521 (800) 730-5644 Diane Fredrikson Diane.fredrikson@logicalchoice.com	58-2158634 1000009549
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This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Promethean	Education MSRP and RSP pricelist Dated March 11, 2011	14	33.5%	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65628	Retrotec Inc 1060 E Pole Rd Everson, WA 98247	Tel: (855) 738-7683 Fax: (360) 647-7724 Ron MacGregor ron@retrotec.com	91-1470793 1100005496

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Minimum order is \$50.00

All Purchase orders should be issued to Contractor directly.

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Retrotec Products	New York State Pricelist 2011	14	35%-100%	

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65629	TECH-ED Systems, Inc 1204 State Highway 71, Ste A Belmar, NJ 07719	Tel: (732) 681-2173 (800)556-5119 Fax: (732) 681-2175 Alfred Anderson jerrytes@optimum.net	22-3222742 1000008824

Contractor does not accept the New York State Procurement Card for orders.
Contractor will not accept orders for less than the minimum order of \$250.00.
All Purchase orders should be issued to Contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
Lab Volt Systems	Lab Volt USA PRICELIST March 21, 2011	30-180	3%	
TQ Education and Training	Tecquipment Complete USA Pricelist 2011	40-210	3%	

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65630	Video Hi-Tech Corporation, DBA Adwar Video 125 Gazza Blvd Farmingdale, NY 11735	Tel: (631) 777-7070 x113 (877) 462-3927 Fax: (631) 777-7011 Michael Adwar mike@adwarvideo.com	11-2765013 1000005772

Contractor does not accept the New York State Procurement Card for orders.
Contractor will not accept orders for less than the minimum order of \$250.00.
All Purchase orders should be issued to Contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
SMART Technologies	SMART Technologies Corporation Price List 3/15/2011	20-30		30% except 10% accessories

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(Page numbers listed correlate to published award document only)

Award Page #	Product Line	Contractor	Table I	Table II
2	A+ Mobile Solutions	A+ Mobile Solutions, Inc		X
2	ADInstruments Systems	ADInstruments		
2	Amatrol,	Allegheny Educational Systems		X
2	Epilog	Allegheny Educational Systems		X
2	Stratasys,	Allegheny Educational Systems		X
2	Techno Isel	Allegheny Educational Systems		X
3	Armfield Products	Armfield, Inc.		
3	CES & ED-LAB TRAINING SYSTEMS	CES Educational Training	X	X
4	Feedback Training Systems	Feedback Incorporated		
3	CATALOG OFFERING	School Specialty DBA Broadhead Garrett	X	X
4	Hampden Engineering	Hampden Engineering Corporation	X	X
4	The intelitek® LearnMate® lab program	intelitek		
5	hardware, software and learning curriculum	L.J. Technical Systems, Inc		
5	Online Curriculum	The Learning Internet, Inc. DBA Learning.Com		
5	SmartLab	Learnsapes, Inc DBA: Creative Learning Systems		
6	Logical Choice Catalog	Logical Choice Technologies, Inc		X
6	Automotive and Diesel Training Programs	Megatech Corporation		
6	CATALOG OFFERING	Midwest Technology Products	X	X
7	Numonics Intelliboard, select accessories & RM Easiteach.	Numonics Corporation		X
7	Hearlihy Drafting & Supplies	Pitsco Education	X	X
7	Pitsco Education Catalog	Pitsco Education	X	X
8	Promethean	Promethean, Inc		X
8	Airflow Systems & Training Software	Retrotec, Inc		
9	Lab Volt Systems	Tech Ed Systems, Inc.	X	X
9	TQ Education and Training	Tech Ed Systems, Inc.	X	X
9	Smart Technologies	Video Hi-Tech Corp DBA Adwar Video		X

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

(continued)

PREFERRED SOURCE PRODUCTS:

Section 162 of the State Finance Law requires that agencies afford first priority to the products/services of preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled, and others determined by law, when such products/services meet the form, function and utility of the agency.

Contractors will be required to prominently display the following language on all price lists and contract updates to agencies relative to the award:

Agencies Note:

Some products/services in this contract may be available from one or more preferred sources. Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products/services available from preferred sources which meet your form, function and utility. The state has made efforts to identify products available from Preferred Sources to assist contract users in their procurement efforts. The following table is a tool but, it is not intended to capture every instance at award or when contract offerings are updated. At time of purchase it is incumbent upon the contract user to identify preferred Source offerings and comply with all applicable requirements and guidelines

TABLE I: Preferred Sources Overlap	CORCRAFT			IBNYS			NYSID			NYS OMH					
	Furniture	Office/School Supplies	Janitorial/ Housekeeping Supplies	Furniture	Office/School Supplies	Janitorial/ Housekeeping Supplies	Safety Equipment	Furniture	Office/School Supplies	Janitorial/ Housekeeping Supplies	Safety Equipment	Furniture	Office/School Supplies	Janitorial/ Housekeeping Supplies	Safety Equipment
A+ Mobile Solutions, Inc															
ADInstruments, Inc															
Allegheny Educational Systems															
Armfield, Inc															
CES Industries, Inc	X			X				X				X			
Feedback Incorporated															
Hampden Engineering Corporation	X			X				X				X			
intelitek, Inc															
L.J. Technical Systems, Inc															
Creative Learning Systems															
Logical Choice Technologies, Inc															
Megatech Corporation															
Midwest Technology Products	X	X	X	X	X	X	X		X	X	X	X			
Numonics Corporation															
Pitsco Education		X	X		X	X	X		X	X	X	X			
Promethean, Inc															
Retrotec, Inc															
School Specialty DBA Broadhead Garrett	X	X	X	X	X	X	X		X	X	X	X			
Tech Ed Systems, Inc.	X			X				X				X			
The Learning Internet, Inc. DBA Learning.com															
Video Hi-Tech Corp DBA Adwar Video															

Table I : Preferred Sources Overlaps

(continued)

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection. The following table shows other NYS Group numbers where overlap has been identified. The state has made efforts to identify products available from other OGS contracts to assist contract users in their procurement efforts. The following table is a tool, but it is not intended to capture every instance at award or when contract offerings are updated. At the time of purchase, it is incumbent upon the contract user to identify Overlapping Contract items and comply with all applicable requirements and guidelines.

**TABLE II:
Contract Overlaps**

	NYS GROUP #	12000	12004	20060	20915	23000	23045	23100	38728	38806	39000	753--
		Laboratory and Pharmacy Ware, Glass	Laboratory and Science Teaching Supplies	Books and Non-print Library Materials	Furniture, Commercial, Institutional and Industrial	Miscellaneous Office Supplies	Library Supplies	School & Art Supplies	Scientific Equipment, Test and Measurement	Audio Visual Presentation Equipment	Industrial & Commercial Supplies	Computers
A+ Mobile Solutions, Inc									X	X		X
ADInstruments, Inc												
Allegheny Educational Systems			X								X	
Armfield, Inc												
CES Industries, Inc					X							
Feedback Incorporated												
Hampden Engineering Corporation					X							
intelitek, Inc												
L.J. Technical Systems, Inc												
Learnsapes, Inc DBA: Creative Learning Systems												
Logical Choice Technologies, Inc										X		
Megatech Corporation												
Midwest Technology Products		X	X		X	X		X	X		X	
Numonics Corporation										X		
Pitsco Education		X	X	X		X	X	X		X	X	
Promethean, Inc										X		
Retrotec, Inc												
School Specialty DBA Broadhead Garrett		X	X		X	X	X	X	X	X	X	
Tech Ed Systems, Inc.			X		X							
The Learning Internet, Inc. DBA Learning.com												
Video Hi-Tech Corp DBA Adwar Video										X		

Table II : OTHER NYS CONTRACTS Overlaps

(continued)

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

ANNOUNCEMENT OF CONTRACT AWARD:

OGS distributes email notification to registered customers announcing the resultant contract award. The email includes a hyperlink to the posted award on the OGS website and is sent via the OGS Purchaser Notification Service (PNS) to registered authorized users. Authorized users may register for the PNS at the following URL address: <http://www.ogs.ny.gov/PNS/default.asp>. All subsequent contract updates are also sent out via the PNS. Authorized users of the contract submit purchase orders or other such order documents directly to the contractor. See Appendix B Clause 44. Purchase Orders.

SCOPE:

This is a discount from pricelist or catalog contract for the procurement of a wide variety of materials, equipment and training products intended for use in the education of grade, middle, high, college and vocational students for the purpose of teaching different types of vocations (i.e. careers), trades or curriculums including but not limited to science, math, engineering, robotics and automation, computer aided drafting, pneumatics, hydraulics, PC technology, aerodynamics, electronics, HVAC, automotive technology and communications.

The intent of the contract is to obtain materials, equipment and training products that will be utilized in a learning, classroom or training environment and not intended to be a mechanism to obtain stand alone equipment and products such as computers and peripherals, furniture, industrial tools and supplies, audio visual products, laboratory equipment and instrumentation, medical equipment, assistive technology products, or books and serials unless those types of products are part of a contractors general product offering and are to be utilized in conjunction with a contractors learning or training based systems and curriculums. These products often

(continued)

encompass printed and/or digital materials or blended solutions that are generally used in conjunction with a training system or equipment to teach a particular vocation, trade or curriculum in a classroom setting. In addition, this contract is not intended for the procurement or acquisition of standalone virtual, online, or Internet-based learning services; or for the procurement of standalone educational software products. Software and online or Internet-based learning services that work in conjunction with materials and training equipment or products offered by the vendor for the purposes of teaching a particular vocation, trade or curriculum will be allowed.

PRICE:

General - Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering authorized user including tailgate delivery.

Pricelist/Catalog Changes – The pricelist or catalog bid shall remain firm for six months from contract start date; contractor will be allowed one pricelist or catalog update during the first year of the contract. Following the first year of the contract, the contractor may update the contract pricelist or catalog twice (2) times annually to reflect manufacturer's price changes and the addition of new products as established by the manufacturer in their normal course of business. All percentage discounts bid shall remain firm (unchanged) or they may increase for the duration of the resulting contract. Any new products added to pricelists or catalogs should have a discount structure consistent with existing products on the pricelist or catalog that are comparable in scope. Contractors shall submit their updated pricelist or catalog to the Office of General Services, Procurement Services Group for review and written approval prior to issuing to authorized users. The Office of General Services reserves the right to accept or reject any or all products included in the contractor's pricelist or catalog update. Contractor shall provide requesting authorized users with copies of approved pricelists and catalogs upon request.

New York State anticipates that the State shall be treated as a single entity and that prices reflect volume aggregated discounts commensurate with the statewide volume. Bidders are encouraged to offer their best possible pricing; additionally, contractors may negotiate better pricing with authorized users at any time throughout the contract period. (See "Best Pricing Offer" in Appendix B, OGS General Specifications).

EXTENSION OF DELIVERY LOCATIONS:

Upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

CONTRACT BILLINGS AND PAYMENTS:

a. Billings. Contractor and the dealers/distributors/resellers designated by the Contractor, if any, shall provide complete and accurate billing invoices to each Authorized User in order to receive payment. Billing invoices submitted to an Authorized User must contain all information required by the Contract and the State Comptroller or other appropriate fiscal officer. Submission of an invoice and payment thereof shall not preclude the Commissioner from requesting reimbursement or demanding a price adjustment in any case where the Product delivered is found to deviate from the terms and conditions of the Contract or where the billing was inaccurate. Contractor shall provide, upon request of the Commissioner, any and all information necessary to verify the accuracy of the billings. Such information shall be provided in the format requested by the Commissioner and in a media commercially available from the Contractor. The Commissioner may direct the Contractor to provide the information to the State Comptroller or to any Authorized User of the Contract.

b. Payment of Contract purchases made by an Authorized User when the State Comptroller is responsible for issuing such payment. The Authorized User and Contractor agree that payments for invoices submitted by the

(continued)

Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the Commissioner, in the Commissioner's sole discretion, due to extenuating circumstances. Such electronic payments shall be made in accordance with ordinary State procedures and practices. The Contractor shall comply with the State Comptroller's procedures to authorize electronic payments. Authorization forms are available at the State Comptroller website at www.osc.state.ny.us, by e-mail at epunit@osc.state.ny.us, or by telephone at 518-486-1255. Contractor acknowledges that it will not receive payment on any invoices submitted under this Contract that are payable by the State Comptroller if it does not comply with the State Comptroller's electronic payment procedures, except where the Commissioner has expressly authorized payment by paper check as set forth above.

c. Payment of Contract purchases made by an Authorized User when the State Comptroller is not responsible for issuing such payment. The Authorized User and Contractor agree that payments for such Contract purchases shall be billed directly by Contractor on invoices/vouchers, together with complete and accurate supporting documentation as required by the Authorized User. Such payments shall be as mandated by the appropriate governing law from the receipt of a proper invoice. Such Authorized User and Contractor are strongly encouraged to establish electronic payments.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

DEBRIEFING:

A bidder will be accorded fair and equal treatment with respect to its opportunity for debriefing. Prior to contract award, OGS shall, upon request, provide a debriefing which would be limited to review of that bidder's proposal or bid.

After contract award, OGS shall, upon request, provide a debriefing to any unsuccessful bidder that responded to the solicitation, regarding the reason that the proposal or bid submitted by such bidder was not selected for a contract award. The post-award debriefing should be requested in writing within 30 days of posting of the contract award on the OGS website.

DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this Invitation for Bids or through the OGS website (www.ogs.ny.gov).

PROCUREMENT LOBBYING TERMINATION:

OGS reserves the right to terminate this contract in the event it is found that the certification filed by the Offerer/bidder in accordance with New York State Finance Law §139-k was intentionally false or intentionally incomplete. Upon such finding, OGS may exercise its termination right by providing written notification to the Offerer/bidder in accordance with the written notification terms of this contract.

MERCURY-ADDED CONSUMER PRODUCTS:

Offerers are advised that effective January 1, 2005, Article 27, Title 21 of the Environmental Conservation Law bans the sale or distribution free of charge of fever thermometers containing mercury except by prescription written by a physician and bans the sale or distribution free of charge of elemental mercury other than for medical pre-encapsulated dental amalgam, research, or manufacturing purposes due to the hazardous waste concerns of mercury. The law further states that effective July 12, 2005, manufacturers are required to label mercury-added consumer products that are sold or offered for sale in New York State by a distributor or retailer. The label is intended to inform consumers of the presence of mercury in such products and of the proper disposal or recycling of mercury-added consumer products. Offerers are encouraged to contact the Department of Environmental Conservation, Bureau of Solid Waste, Reduction & Recycling at (518) 402-8705 or the Bureau of Hazardous Waste Regulation at 1-800-462-6553 for questions relating to the law. Offerers may also visit the Department's web site for additional information: <http://www.dec.ny.gov/chemical/8512.html>.

(continued)

CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES:

In accordance with Article 15-A of the New York State Executive Law (Participation by Minority Group Members and Women with Respect to State Contracts) and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the Offerer/Contractor agrees to be bound by the following to promote equality of economic opportunities for minority group members and women, and the facilitation of minority and women-owned business enterprise participation on all covered OGS contracts.

a. Equal Employment Opportunity Requirements

By submission of a bid or proposal in response to this solicitation, the Offerer agrees with all of the terms and conditions of Appendix A including Clause 12 - Equal Employment Opportunities for Minorities and Women. The contractor is required to ensure that the provisions of Appendix A clause 12 – Equal Employment Opportunities for minorities and women, are included in every subcontract in such a manner that the requirements of these provisions will be binding upon each subcontractor as to work in connection with the State contract.

b. Participation Opportunities for New York State Certified Minorities and Women-Owned Businesses

Authorized Users are encouraged to make every good faith effort to promote and assist the participation of New York State Certified Minority and Women-owned Business Enterprises (M/WBE) as subcontractors and suppliers on this contract for the provision of services and materials. To locate New York State Certified M/WBEs, the directory of Certified Businesses can be viewed at: http://www.empire.state.ny.us/Small_and_Growing_Businesses/mwbe.asp

USE OF RECYCLED OR REMANUFACTURED MATERIALS:

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this bid solicitation. Warranties on refurbished or remanufactured components or products must be identical to the manufacturer's new equipment warranty or industry's normal warranty when remanufacturer does not offer new equipment. See "Remanufactured, Recycled, Recyclable or Recovered Materials" in Appendix B, OGS General Specifications.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (<http://www.ogs.ny.gov/purchase/snt/othersuse.asp>). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

EXTENSION OF USE:

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

(continued)

MINIMUM ORDER:

Minimum order is \$250.00. Contractor may elect to honor orders for less than the minimum order, however, no additional charges shall be allowed.

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made in accordance with instructions on Purchase Order from each authorized user. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering authorized user and, if applicable, from the Office of General Services, Procurement Services Group.

ESTIMATED QUANTITIES:

Each contract shall be for the quantities or dollar values actually ordered during the contract period. Authorized users will be encouraged to purchase from contractors who offer products and pricing that best meet their needs in the most practical and economical manner. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

CONTRACT PERIOD:

It is the intention of the State to enter into a contract for the term as indicated on the front page of this Contract Award Notification.

Discounts are firm for the entire period of the contract. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of this Contract Award Notification. Discount increases are permitted at any time.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

CANCELLATION FOR CONVENIENCE:

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

PERIODIC RECRUITMENT:

The State reserves the right to add contractors during the term of the contract and will formally announce when the bid is reissued at such dates at the discretion of the State. Vendors shall be required to submit this original bid document which may include any additional applicable statutory requirements currently in effect at the time of the new bid solicitation. Bidders are advised to review the "Qualification of Bidders" clause before submitting a bid under periodic recruitment to ensure they can meet all bid requirements. Under periodic recruitment, the bidder must have personally sold a minimum of \$150,000.00 for each manufacturer's product line/pricelist offered (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities in the 12 month period preceding the bid opening date. Required proof of sales will be in the form of a summary of the total sales reported, which shall include the names of the purchasers, the total amount of sales by purchaser and the date of each sale. Required proof of sales should be submitted at the time of bid submission. Failure to submit proof of sales at the time of bid submission may result in rejection of bid. The Procurement Services Group reserves the right to request copies of purchase orders and/or invoices for verification or clarification.

Once awarded a contract, a vendor may not resubmit a bid for future consideration. In addition, if a bid is rejected under periodic recruitment, a bidder cannot reapply for a future contract until the next periodic recruitment period. For bids that are awarded under periodic recruitment, the contract term will commence upon

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The report is to be submitted electronically in Microsoft Excel 2007 or lower format to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request. OGS is currently reviewing our sales report process and may seek input from contractors regarding additional reporting options which will benefit the state and contractors. The state reserves the right to also request additional sales data/information.

INDUSTRIAL FUNDING FEE:

GSA pricing incorporates a sum referred to as the "GSA Industrial Funding Fee". Where the NYS Discounted Price is based upon Contractor's approved GSA Supply Schedule, the State is entitled to all associated discounts enumerated in the GSA Supply Schedule (including, but not limited to, discounts for additional sites or volume discounts), as well as any other pricing or discount terms as are expressly enumerated in this Master Agreement, when calculating the NYS Discounted Price.

OGS reserves the right to require either that: the IFF is remitted directly to OGS with your "Report of Contract Purchases", or the state contract prices be reduced, by an amount equivalent to the IFF. If the latter, the NYS Net Price shall be calculated by reducing the published GSA price, after the discounts, if any, downward by the amount of the Industrial Funding Fee, currently set at .75%. Therefore, the "NYS Net Price" shall be calculated by multiplying 0.9925 times the GSA price.

The above funding fee requirement is also applicable to any other governmental pricing equivalent being offered under this bid where a funding fee is included.

OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Guidelines section "OGS or Less Purchases" for complete procedural and reporting requirements.

<http://www.ogs.ny.gov/procurecounc/pdfdoc/guidelines.pdf>

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** “**Product**” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

(over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 38th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242

(continued)

SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group 38224 - MATERIALS AND EQUIPMENT FOR EDUCATIONAL TECHNOLOGY AND OCCUPATIONAL TRAINING (Statewide) Classification Code(s): 27, 41, 42, 43, 45, 55, 86
Award Number	:	<u>22257</u> (Replaces Awards 20273)
Contract Period	:	August 3, 2012 – August 2, 2017
Bid Opening Date	:	March 29, 2011
Date of Issue	:	September 18, 2012
Specification Reference	:	As Incorporated In The Invitation For Bids and Purchasing Memorandum dated March 21, 2011
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Dan DeBerardinis Title : Purchasing Officer 1 Phone : 518-474-1912 Fax : 518-486-6867 E-mail : dan.deberardinis@ogs.ny.gov	Procurement Services Group Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.ny.gov
The Procurement Services Group values your input. Complete and return "Contract Performance Report" at end of document.	

Description

The intent of the contract is to provide a vehicle for authorized users to obtain materials, equipment and training products that will be utilized in a learning, classroom or training environment and **NOT INTENDED TO BE A MECHANISM TO OBTAIN STAND ALONE EQUIPMENT AND PRODUCTS SUCH AS COMPUTERS AND/OR PERIPHERALS, FURNITURE, INDUSTRIAL TOOLS AND/OR SUPPLIES, AUDIO VISUAL PRODUCTS, LABORATORY EQUIPMENT AND/OR INSTRUMENTATION, MEDICAL EQUIPMENT, ASSISTIVE TECHNOLOGY PRODUCTS, OR BOOKS AND SERIALS UNLESS THOSE TYPES OF PRODUCTS ARE PART OF A CONTRACTOR'S GENERAL PRODUCT OFFERING AND ARE TO BE UTILIZED IN CONJUNCTION WITH A CONTRACTOR'S LEARNING OR TRAINING BASED SYSTEMS AND CURRICULUMS.** These products often encompass printed and/or digital materials or blended solutions that are generally used in conjunction with a training system or equipment to teach a particular vocation, trade or curriculum in a classroom setting. In addition, this contract is not intended for the procurement or acquisition of standalone virtual, online, or Internet-based learning services; or for the procurement of standalone educational software products. Software and online or Internet-based learning services that work in conjunction with materials and training equipment or products offered by the contractor for the purposes of teaching a particular vocation, trade or curriculum will be allowed. Agencies Note: **Please refer to the Preferred Sources and Overlapping Contract Clauses and Tables I & II on pages 11 & 12. Agencies are required to purchase from the least expensive alternative meeting their form, function and utility if overlapping items exist.**

PR # 22257

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT #/ NYS VENDOR ID#</u>
PC65606 SB	A+ Technology & Security Solutions, Inc 1490 North Clinton Ave Bay Shore, NY 11706	Tel: (631) 969-2600 (877) 797-6197 Fax: (631) 969-2400 David Antar david@theaplusgroup.com www.theaplusgroup.com	11-3571518 1100005450

Contractor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.
Contractor will not accept orders for less than the minimum order of \$250.00.
All Purchase orders should be issued to contractor directly.

This contract offering has been identified as having Preferred Source and/or NYS Contract Overlap. See Tables I & II

Catalog/Product Line	Price List & Date	Guaranteed Delivery A/R/O	Discount	Notes
A+ Technology & Security Solutions Systems	NYS Pricelist 5/3/11	60	7.5%-60%	

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(Page numbers listed correlate to published award document only)

Award Page #	Product Line	Contractor	Table I	Table II
2	A+ Technology & Security Solutions Systems	A+ Technology & Security Solutions, Inc.		X

PREFERRED SOURCE PRODUCTS:

Section 162 of the State Finance Law requires that agencies afford first priority to the products/services of preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled, and others determined by law, when such products/services meet the form, function and utility of the agency.

Contractors will be required to prominently display the following language on all price lists and contract updates to agencies relative to the award:

Agencies Note:

Some products/services in this contract may be available from one or more preferred sources. Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products/services available from preferred sources which meet your form, function and utility. The state has made efforts to identify products available from Preferred Sources to assist contract users in their procurement efforts. The following table is a tool but, it is not intended to capture every instance at award or when contract offerings are updated. At time of purchase it is incumbent upon the contract user to identify preferred Source offerings and comply with all applicable requirements and guidelines

(continued)

TABLE I: Preferred Sources Overlap	CORCRAFT		IBNYS			NYSID			NYS OMH		
	Furniture	Office/School Supplies	Housekeeping Supplies	Janitorial/ Housekeeping Supplies	Office/School Supplies	Furniture	Safety Equipment	Office/School Supplies	Housekeeping Supplies	Janitorial/ Housekeeping Supplies	Safety Equipment
A+ Tech. & Security Solutions											

Table I : Preferred Sources Overlaps

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection. The following table shows other NYS Group numbers where overlap has been identified. The state has made efforts to identify products available from other OGS contracts to assist contract users in their procurement efforts. The following table is a tool, but it is not intended to capture every instance at award or when contract offerings are updated. At the time of purchase, it is incumbent upon the contract user to identify Overlapping Contract items and comply with all applicable requirements and guidelines.

TABLE II: Contract Overlaps	NYS GROUP #	753--	39000	38806	38728	23100	23045	23000	20915	20060	12004	12000
		Computers	Industrial & Commercial Supplies	Audio Visual Presentation Equipment	Scientific Equipment, Test and Measurement	School & Art Supplies	Library Supplies	Miscellaneous Office Supplies	Furniture, Commercial, Institutional and Industrial	Books and Non-print Library Materials	Laboratory and Science Teaching Supplies	Laboratory and Pharmacy Ware, Glass
A+ Technology & Security Solutions				X	X							

Table II : OTHER NYS CONTRACTS Overlaps

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** “**Product**” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242

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