

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

August 1, 2007

Title	:	Group 38214 - Identification Equipment - Electronic (Fingerprint & Photos) Statewide Classification Code(s): 43 & 46
Award Number	:	<u>02204</u> (Replaces Award # 4087)
Contract Period	:	August 1, 2003 to August 30, 2007
Bid Opening Date	:	April 1, 2003
Date of Issue	:	August 12, 2003
Specification Reference	:	As Incorporated In The Invitation for Bids
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Joseph Better Title : Purchasing Officer I Phone : 518-474-7101 Fax : 518-486-6867 E-mail : Joseph.better@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

Various brands of law enforcement electronic identification equipment including Livescan, Cardscan, Mugshot Photo and System Integration Equipment.

PR # 02204

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60512	COGENT SYSTEMS, INC. 209 Fair Oaks Ave. South Pasadena, CA 91030	614-783-2616 Isam Saleh Fax: 208-567-1326 E-mail: Isaleh@cogentsystems.com Website: www.cogentsystems.com	954305768
PC60513	COMNETIX, INC. 2872 Bristol Circle #100 Oakville, Ontario L6H 6G4, Canada 2% - 15 Days 1% - 30 Days	888-357-7448 ext. 258 905-829-9988 ext. 258 Don Sutton E-mail: dsutton@comnetix.com or 888-357-7448 ext.256 905-829-9988 ext. 256 Bob Layfield E-Mail: blayfield@comnetix.com Fax: 905-829-1944 Website: www.comnetix.com	043251328
PC60516	DYNAMIC IMAGING SYSTEMS, INC. 2 Eves Drive, Suite 200 Marlton, NJ 08053 2% - 15 Days	856-988-1545 Linda Holmes Fax: 856-988-3808 E-mail: lholmes@dynamicimaging.com Website: www.dynamicimaging.com	223274418
PC61246	IDESCO CORP. 37 West 26 th Street New York, NY 10010	800-336-1383 ext. 325 212-889-2530 Julia Lyakhovich Fax: 212-213-8078 E-mail: Julia@idesco.com Website: www.idesco.com	130867868
PC60520	INTEGRATED BIOMETRIC TECHNOLOGY 25 Century Blvd., Suite 210 Nashville, TN 37214	888-245-1114 615-871-0522 Dinah Mitchell-Brown Fax: 615-871-0845	311633561
PC61247 <u>WBE</u>	LINSTAR, Inc. 430 Lawrence Bell Drive Buffalo, NY 14221	800-655-5454 716-631-9200 ext. 17 Mary Jo Cornell Fax : 716-631-2024 E-mail : mjc@linstar.com Website : www.linstar.com	161559780
PC61385	METROPOLITAN DATA SOLUTIONS 535 Broad Hollow Road, Suite B-36 Melville, NY 11747	631-761-7830 ext. 109 John Dankowitz Fax: 631-761-7838 E-mail: jdankowitz@mds-ltd.com Website: mds-ltd.com	11-3636486

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC61248	PLASTICARD, INC. 31 Pierce Street Northboro, MA 01532	800-742-2273 508-351-6210 ext. 111 Donald W. Axline Fax: 508-351-6211 ext. 112 E-mail: sales@plasticard.net Website: www.plasticard.net	042976003
PC60522	SAGEM MORPHO, INC. 3 Washington Square Albany, NY 12205	866-580-6324 ext. 244 518-452-3502 ext. 244 Anthony J. Morris Fax: 518-452-3581 E-mail: tony.morris@morpho.com Website: www.morpho.com	330154789
PC60523	TOTAL SOLUTIONS, INC. 2939 Lockport Road Niagara Falls, NY 14305 5% - 15 Days 2.5% - 30 Days	716-284-2649 John G. Nichols, Jr. Fax: 716-284-5936 E-mail: jnichols@tsionline.net	161538844

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

(continued)

Manufacturer of Equipment Offered: Lot #5 – Galaxy Control Systems
 Lot #6 – Datacard Group
 Fargo Electronics
 Food Service Solutions
 Infineer (Distributed by Datacard in USA)
 Specialty Sensors Technologies
 AMT Datasouth
 Access ID/AssaAbloy (HID)

Guaranteed Delivery: Lot #5 - Thirty (30) Days (Galaxy)
 Lot #6 - Thirty (30) Days (Datacard)
 Thirty (30) Days (Fargo)
 Thirty (30) Days (Food Service)
 Thirty (30) Days (Infineer)
 Forty Five (45) Days (Specialty Sensors)
 Thirty (30) Days (AMT)
 TBD (Access ID)

Contractor accepts NYS Purchasing Card for orders up to \$2,500.00

Person responsible for expediting contract orders: Charles Nieset, Chief Financial Officer
 Phone: 800-655-5454
 716-631-9200
 Fax: 716-631-2024
 E-mail: chuckn@linstar.com

PRODUCT LINE: Metropolitan Data Solutions Lot 6

Contractor: Metropolitan Data Solutions

Name of Manufacturers Standard Price List: Datacard Corporation

Date of Price List: September 2005

Percentage of Discount from List: 10%

Manufacturer of Equipment Offered: Datacard Corporation

Guaranteed Delivery: 15 Calendar Days

Person responsible for expediting contract orders: John Dankowitz, President
 Phone: 631-761-7830 ext. 109
 Fax: 631-761-7838
 E-mail: jdankowitz@mds-ltd.com

PRODUCT LINE: PlastiCard, Inc. Lot 6

Contractor: Plastic Card Systems, Inc.

Name of Manufacturers Standard Price List: Plastic Card Price Book

Date of Price List: February 2006

Contractor accepts NYS Purchasing Card for orders up to \$2,500.00.
(continued)

Percentage of Discount from List: 17% (GSA plus funding fee)

Manufacturer of Equipment Offered: Plastic Card Systems

Guaranteed Delivery: 30 Days

Person responsible for expediting contract orders: Robert P. Axline, CEO
Phone: 508-393-6347
Fax: 978-764-1251
E-mail: raxline@plasticard.net

PRODUCT LINE: **Sagem Morpho** Lots 1, 2, 3, 4, 6

Contractor: Sagem Morpho, Inc.

Name of Manufacturers Standard Price List: NY State OGS, Group 38214, Price List

Date of Price List: February 19, 2004

Percentage of Discount from List: Lot #1 - Various
Lot #2 - 55.6%
Lot #3, 4, 6 - 0%

Manufacturer of Equipment Offered: Sagem Morpho, ImageWare

Guaranteed Delivery: 90 Days A/R/O (Lot# 1, 2, 3, 4)
60 Days A/R/O (Lot #6)

Person responsible for expediting contract orders: Marla Bariteau, Project Coordinator
Phone: 866-580-6324
518-452-3502 ext. 237
Fax: 518-452-3581
E-mail: marla.bariteau@morpho.com

PRODUCT LINE: **Total Solutions** Lots 3, 6

Contractor: Total Solutions, Inc.

Name of Manufacturers Standard Price List: Total Solutions, Inc., Confidential Price Guide 1st Quarter 2003

Date of Price List: January 1, 2003

Percentage of Discount from List: 5%

Manufacturer of Equipment Offered: Total Solutions, Inc.

Guaranteed Delivery: 15 - 30 Days A/R/O

Contractor accepts NYS Purchasing Card for orders up to \$2,500.00.

Person responsible for expediting contract orders: John G. Nichols, Jr.
Phone: 888-464-2516
716-284-2649
Fax: 716-284-5936
E-mail: sales@tsionline.net
(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to epunit@osc.state.ny.us or visit their website at www.osc.state.ny.us.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

CONTRACT PERIOD:

Either the contractor or the State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification to the other party. The minimum term of the contract shall be twelve (12) months.

Notification of cancellation must be received by the intended recipient at least three (3) months prior to the requested date of cancellation. Cancellation will become effective the first of the month following the 3-month notification.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for additional period(s) not to exceed a total contract term of five (5) years.

PRICE CHANGES:

Prices quoted are to be firm for the first year of the contract. One price change will be considered during the second year of the contract. This change must be based on the manufacturers established price list in effect at the time of the request for change. In the event of a contract extension the State will consider one additional price change during the extension period. This change will be based on the price in effect at the conclusion of the contract period.

Catalog or price lists may indicate increases or decreases in pricing, but the percentage discount originally accepted for award shall not be decreased during the contract period. New products will be considered for inclusion provided they are pertinent to the award Lot description and offered to the State at the same Lot discount, terms and conditions as in the original bid. Price increases or decreases as accepted shall become binding under any contract following written notification to the contractor from the Office of General Services, Procurement Services Group that the price revisions as submitted for approval has been accepted.

WARRANTIES AND GUARANTEES:

See "Warranties and Guarantees" and "Year 2000 Warranty" in Appendix B, OGS General Specifications. Where accessories are to be supplied, they must be compatible with the rest of the product.

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RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, for any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$100,000.

PRICE SHEETS AND CATALOGS:

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

INSTRUCTION MANUALS:

Simultaneous with the contractor's delivery and setup of the first component of the equipment or system specified, the contractor(s) shall furnish to the authorized user a complete instruction manual for the equipment (system), and for each component supplied. The manual shall include complete instructions for adjusting, aligning, and operating the equipment and the system, together with system layout and interconnection diagrams, schematic and wiring diagrams, comprehensive preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six month period. The reports shall be in the following format:

<u>Item/ SubItem Number</u>	<u>Product Description</u>	<u>Total Quantity Shipped</u>	<u>Total \$ Value</u>
	(Size, Stock No., etc.)	(To be in Units listed in the Invitation for Bids)	

The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the commodity group number, the Invitation for Bids number, contract number, sales period, and contractor's name.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

Political subdivisions and others authorized by law may participate in contracts resulting from this bid opening. These include, but are not limited to local governments, public school and fire districts and certain nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates.

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NOTIFICATION OF PURCHASES TO DCJS:

In addition to the semi-annual sales reports required under "Report of Contract Purchases", the contractor shall notify the NYS Division of Criminal Justice Services (DCJS) of each purchase under this contract. Notification is to be made as soon as possible after receipt of each purchase order and should be sent to:

Dave Rowell
DCJS
4 Tower Place
Albany, NY 12203
FAX: (518) 485-1859
E-Mail: rowell@dcjs.state.ny.us

DELIVERY:

Delivery shall be expressed in number of calendar days required to make delivery after receipt of a purchase order.

Product is required as soon as possible and guaranteed delivery may be considered in making award.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

PSG's PROTEST POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of complaints through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written protests. A copy of PSG's Bid Protest Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us). Click on "For Government - Contracts and Purchasing," then "Seller Information," then "Bid Protest Procedures for Vendors."

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**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, Room 3711
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
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