

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: April 4, 2013

GROUP: 38207
Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Joseph Better
Contract Management Specialist
(518) 474-7101
Joseph.Better@ogs.ny.gov

CONTRACT PERIOD:
May 1, 208 – April 30, 2013

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Laser Technology, Inc.
CONTRACT NO: PC63871

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

LASER TECHNOLOGY, INC. has requested and the State has approved the addition of the following Product to the above-referenced contract PC63871:

LTI 20/20 TruSpeed LR – Product includes a two-year warranty - \$1995.00

#7006055 – LTI 20/20 TruSpeed LR Product specifications include a 50 ft. minimum range in speed mode, Firmware for simultaneous speed and range measurement. Simplified menus for ease of use include one-button weather filter to measure speed during rain and snow; red dot scope with in-scope display of speed, two (2) C Cell alkaline batteries, water resistant, operator manual and optional laser jammer detector firmware.

Also included with **LTI 20/20 TruSpeed LR:**

#3124664 Carrying Case \$0.00

#7024780 Shoulder Stock \$0.00

Please refer to the **Pricing Section** of the contract award notification (CAN) for the updated price/product list. All other terms and conditions of the original contract award notification remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: June 30, 2012

GROUP: 38207 Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Joseph Better
Purchasing Officer I
(518) 474-7101
Joseph.better@ogs.ny.gov

CONTRACT PERIOD: May 1, 2008
April 30, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTOR(S)/
CONTRACT NO(S):**

Applied Concepts, Inc.
Laser Technology, Inc.

**PC63868
PC63871**

SUBJECT: Price List Updates

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The aforementioned contractors submitted, and OGS has accepted the following price list updates:

Applied Concepts, Inc. PC63868:

The following item has been added to PC63868:

Model / Product Number	Product Description	Unit of Measure	List Price	% Discount from List	NYS Net Price
Patrol 1K	Stalker Patrol 1K-Band Antenna Radar	ea	\$1,458	4.00	\$1,399

The following line item's pricing has been updated with a new, more advantageous (higher) contractually-approved discount from list price structure on PC63868:

Model / Product Number	Product Description	Unit of Measure	List Price	% Discount from List	NYS Net Price
Lidar LR-C	Stalker Lidar LR-C Laser w/Lithium Batteries	ea	\$3,195.00	29%	\$2,268.00
		Qty 3-25	\$3,195.00	37.43%	\$1,999.00

Laser Technology, Inc. PC63871:

The following line item has been added to PC63871:

Model / Product Number	Product Description	Unit of Measure	List Price	% Discount from List	NYS Net Price
7006600	TRUSPEED S	ea	\$1,495.00	13%	\$1,295.12

All other Terms and Conditions remain the same.

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PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: October 21, 2011

GROUP: 38207 Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Joseph Better
Purchasing Officer I
(518) 474-7101
Joseph.better@ogs.ny.gov

CONTRACT PERIOD: May 1, 2008
April 30, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTOR/
CONTRACT NO.:** Kustom Signals, Inc., **PC63869**

SUBJECT: Price List Updates

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The aforementioned contractor submitted, and OGS has accepted the following price list updates:

The following line item has been added to PC63869 within a contractually-approved pricing structure (“discount from list price.”)

Lot 2,Item 7 CRS Code 2000	Prolaser4	ea	\$4,975.00	34.01%	\$3,283.00
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The following line items have been deleted from PC63869 due to discontinuation:

Lot 1,Item 3 CRS Code 35	Eagle II	ea	\$1,987.00	36.94%	\$1,253.00
Lot 1,Item 3 CRS Code 41	Eagle II Plus	ea	\$2,127.00	36.53%	\$1,350.00
Lot 1,Item 4 CRS Code 42	Eagle II Plus	ea	\$2,272.00	38.38%	\$1,400.00
Lot 1,Item 5 CRS Code 38	Eagle II	ea	\$2,449.00	34.67%	\$1,599.93
Lot 1,Item 5 CRS Code 44	Eagle II Plus	ea	\$2,594.00	36.39%	\$1,650.00
Lot 1,Item 6 CRS Code 45	Eagle II Plus	ea	\$2,879.00	40.95%	\$1,700.00

All other Terms and Conditions remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: December 3, 2010

GROUP: 38207 Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Joseph Better
Purchasing Officer I
(518) 474-7101
Joseph.better@ogs.state.ny.us

CONTRACT PERIOD: May 1, 2008
April 30, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR(S)/
CONTRACT NO(S):** Laser Technology, Inc.

PC63871

SUBJECT: Price List Updates

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The aforementioned contractor submitted, and OGS has accepted the following price list updates:

The following product pricing has been lowered by Laser Technologies, Inc. extending NYS a more favorable (higher % discount off of MSRP).

Model / Product Number	Product Description	List Price	% Discount from List	NYS Net Price
7004790	LTI 20/20 Ultralyte LRB	\$3,395.00	23.56%	\$2,595.14
7005600	LTI 20/20 TruSpeed	\$2,095.00	19.09%	\$1,695.06

All other Terms and Conditions remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: June 22, 2010

GROUP: 38207 Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Joseph Better
Purchasing Officer I
(518) 474-7101
Joseph.better@ogs.state.ny.us

CONTRACT PERIOD: May 1, 2008
April 30, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR(S)/
CONTRACT NO(S):** Kustom Signals, Inc.

PC63869

SUBJECT: Price List Updates

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The aforementioned contractor submitted, and OGS has accepted the following price list updates:

The following products' pricing has been decreased on PC63869:

Lot & Item#	Model/Product Description	Unit	Current List Price	Proposed % Discount from list	New NYS Net Price
Lot 2, item 7	ProlaserIII corded	ea	\$4,541.00	35.50%	\$2,928.94
Lot 2, item 7	ProLitePlus	ea	\$3,179.00	40.89%	\$1,879.11
Lot 2, item 7	ProlaserIII corded battery/charger	ea	\$4,698.00	35.55%	\$3,027.86
Lot 2, item 8	ProLitePlus	ea	\$3,179.00	40.89%	\$1,879.11

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: April 13, 2010

GROUP: 38207 Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Joseph Better
Purchasing Officer I
(518) 474-7101
Joseph.better@ogs.state.ny.us

CONTRACT PERIOD: May 1, 2008
April 30, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/

CONTRACT NO(S): Applied Concepts, Inc. / **PC63868**

SUBJECT: Price List Updates

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The aforementioned contractor submitted, and OGS has accepted the following price list updates:

The following new products added within the contractually-approved established % discounts from list

Model / Product Number	Product Description	List Price	% Discount from List	NYS Net Price
Stalker IIM	Stalker II Moving Radar	\$2,395.00	17%	\$1,987.85
Lidar LR Lith	Stalker Lidar LR w/Lithium Batteries (Rechargeable)	\$3,195.00	14%	\$2,747.70
Lidar LR AA	Stalker Lidar LR w/AA Batteries	\$3,095.00	14%	\$2,661.70

The following items previous on contract PC63538 were

Model / Product Number	Product Description	List Price	% Discount from List	NYS Net Price
Lidar A	Stalker Lidar A Laser	\$3,095.00	14%	\$2,661.70

The pricing for the following products currently on contract was updated (increased/decreased) within the contractually-approved established (%) discounts off of List.

Model / Product Number	Product Description	New List Price/MSRP	% Discount from List	New NYS Net Price
Stalker IIS	Stalker II Stationary Radar	\$1,495.00	10%	\$1,270.75

All other Terms and Conditions remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: December 15, 2009

GROUP: 38207 Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Joseph Better
Purchasing Officer I
(518) 474-7101
Joseph.better@ogs.state.ny.us

CONTRACT PERIOD: May 1, 2008
April 30, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/
CONTRACT NO(S): Laser Atlanta, LLC.

PC63870

SUBJECT: Correction Voluntary Price Reductions

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The abovementioned contract holder agreed to the following price reductions on their NYS Centralized Contract for Traffic Speed Measurement Equipment in response to a request for a voluntary Price Reduction and/or additional promotional offerings:

We can offer

- A. IS00 + (ISNYA) 5SM0 (Small) SpeedLaser Package with Scope for a price of \$1,866.74
- B. IR00 + (IRNYA) 5RM0 (Rugged) SpeedLaser Package with Scope for a price of \$1,866.74
- C. IS00 S (ISNY) (Small) Speed laser pkg w/price of \$1856.22;
- D. IR00 R (IRNY) (Rugged) Speedlaser pkg w/price of \$1856.22;
- E. IB100 B (IBNY) (Binocular) w/price of \$1864.24

All other Terms and Conditions remain the same.

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Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: November 23, 2009

GROUP: 38207 Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Joseph Better
Purchasing Officer I
(518) 474-7101
Joseph.better@ogs.state.ny.us

CONTRACT PERIOD: May 1, 2008
April 30, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/

CONTRACT NO(S): Laser Atlanta, LLC.
Applied Concepts, Inc.

PC63870
PC63868

SUBJECT: Voluntary Price Reductions/New Contact Information

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The abovementioned contract holder agreed to the following price reductions on their NYS Centralized Contract for Security Systems and Solutions in response to a request for a voluntary Price Reduction and/or additional promotional offerings:

We can offer A. 1R00 R (rugged) speed laser pkg w/price of \$18656.22; B. 1S00 S (small) speed laser pkg w/price of \$1856.22; C. 1B100 B (binocular) w/price of \$1864.24

The new main contacts for PC63868 are as follows:

Daniel Rinker, Regional Sales Manager
214-755-6324 – cell
danielr@stalkerradar.com

Jan Achilles, Inside Sales Partner (for Dan Rinker)
972-801-4891
jana@stalkerradar.com

All other Terms and Conditions remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21210](#)

DATE: June 25, 2009

GROUP: 38207 Traffic Speed Measurement Equipment

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Joseph Better
 Purchasing Officer I
 (518) 474-7101
Joseph.better@ogs.state.ny.us

CONTRACT PERIOD: May 1, 2008
 April 30, 2013

OTHER AUTHORIZED USERS

Customer Services
 (518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/ Kustom Signals, Inc.
CONTRACT NO(S): PC63869

SUBJECT: Price List Update

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The aforementioned contract holder submitted, and OGS has accepted, the following price list updates:

Kustom Signals has added the following new items to PC63869:

	Mfr.'s List Price	Percent (%) Discount from List	NYS Net Price
Lot 1 Item 3 Kustom Signals, Inc. Raptor RP-1 CRS code 830	\$1,632.00	31.57%	\$1,116.78

	Percent (%) Discount from List for Spare/Repair Cost
All Spare/Repair parts purchased separately from the Radar Gun have a percent discount of 20.00%	20.00%

	Mfr.'s List Price	Percent (%) Discount from List	NYS Net Price
Lot 1 Item 3, Kustom Signals, Inc. Raptor RP-1 CRS code 831	\$1,921.00	31.57	\$1,314.54

All Spare/Repair parts purchased separately from the Radar Gun have a percent discount of 20.00%

Percent (%)Discount from List for Spare/Repair Cost

20.00%

Lot 1 Item 5, Kustom Signals, Inc. Raptor RP-1 CRS Code 832

Mfr.'s List Price	Percent (%) Discount from List	NYS Net Price
\$2,061.00	28.61	\$1,471.35

All Spare/Repair parts purchased separately from the Radar Gun have a percent discount of 20.00%

Percent (%) Discount from List for Spare /Repair Cost

20.00%

Lot 1 Item 5, Kustom Signals, Inc. Raptor RP-1 CRS Code 833

Mfr.'s List Price	Percent (%) Discount from List	NYS Net Price
\$2,351.00	28.91	\$1,671.33

All Spare/Repair parts purchased separately from the Radar Gun have a percent discount of 20.00%

Percent (%) Discount from List for Spare /Repair Cost

20.00%

Kustom Signals has deleted the following discontinued items from PC63869:

Lot 1, Item 3 Kustom Signals, Inc. PRO-1000DS (CRS Code 22)

Mfr.'s List Price	Percent (%) Discount from List	NYS Net Price
\$1,685.00	31.57%	\$1,153.00

All Spare/Repair parts purchased separately from the Radar Gun have a percent discount of 20.00%

Percent (%)Discount from List for Spare/Repair Cost

20.00%

Lot 1, Item 5 Kustom Signals, Inc. PRO-1000DS (CRS Code 23)

Mfr.'s List Price	Percent (%) Discount from List	NYS Net Price
\$2,005.00	28.08%	\$1,441.99

All Spare/Repair parts purchased separately from the Radar Gun have a percent discount of 20.00%

Percent (%)
Discount from
List for Spare
/Repair Cost

20.00%

Please see the revised Contract Award Notification (CAN) in the "Pricing Section" for the revised Labor Rates.

All other Terms and Conditions remain the same.