

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

| | | |
|--------------------------------|----------|---|
| Title | : | Group 22424-COPIERS (Analog and Digital), DIGITAL DUPLICATORS, COLOR AND WIDE FORMAT (Statewide) |
| | | Classification Code: 44 |
| Award Number | : | <u>01649 - E*</u> (Replaces Award 3586-G) |
| Contract Period | : | June 1, 2002 through May 31, 2012 |
| Bid Opening Date | : | October 2, 2001 |
| Date of Issue | : | June 28, 2002 (Includes all revisions through June 4, 2009) |
| Specification Reference | : | As Incorporated In The Invitation for Bids |
| Contractor Information | : | Appears on Page 5-15 of this Award |

Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : Lori L. Bahan Title : Purchasing Officer I Phone : 518-474-5535 Fax : 518-474-5052 E-mail : lori.bahan@ogs.state.ny.us | Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

This award is for outright purchases of copiers. **Leases or rentals are not covered (See OSC G-Bulletin G-80b).** Each model offered under this contract offers the purchase cost, maintenance cost (for a Guaranteed Performance Period of 3 to 5 years, plus an additional 1 to 2 years after GPP, if offered by the contractor) and supply costs. Lot I contractors are offering their complete manufacturer's commercial product line (**see directions for pricing for Lot I contractors on Page 39**), while Lot II contractors have been limited to black and white digital copiers only and within several volume categories (pricing may be seen on Pages 45-59). Customers should compare models with similar functions to determine the most cost-effective machine. Purchasing Guidelines are incorporated in the award to facilitate choosing the appropriate machine and accessories.

Please be advised that some multifunction copier equipment may also be available on the OGS Printer Contracts. Refer to the Overlapping Contract Item Clause.

(continued)

Cash Discount, If Shown, Should be Given Special Attention.
INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|----------|---------------------------|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO ALL CONTRACT USERS:

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

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| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|--|--|---------------------------|
| SUSPENDED | KONICA MINOLTA DANKA IMAGING COMPANY 77 Harland St. East Hartford, CT 06108 | 800/842-8485 Paul Heckman Fax No.: 860/290-3660 Email: Paul_Heckman@danka.com | 593407614 |

Please remit payments to:

Konica Minolta Danka Imaging
4388 Collections Center Dr.
Chicago, IL 60693

Contractor has been awarded **Kodak Digimaster EX110 (previously known as Kodak Digimaster 9110)** product in **Item #10, Lot II** - Digital Copiers Only.

All Orders and Remittances are to be directed to the contractor at the above address.

Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.

Contractor will charge a Cost Per Copy for supplies during the 90-day Warranty Period. Contractor will charge a **0%** escalation for maintenance and supplies during the Guaranteed Performance Period. Contractor offers 1 and 2-year Extended GPP Maintenance Plans at **0%** escalation (See Escalation clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

*Contractor offers a No Interest Deferred Payment Plan on the Kodak Digimaster EX110, Lot II, Item 10.

Delivery is **14** days A/R/O

(continued)

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|---|---|---------------------------|
| PC59457 SB | ELECTRONIC BUSINESS PRODUCTS 4 Airport Park Blvd. PO Box 926 Latham, NY 12110 | 800/333-0737 518/783-0737, Ext. 203 Gary Leva Fax No.: 518/783-6916 Email: gleva@ebp-inc.com Mfrs. Website: www.lanier.com | 141640393 |

NOTE: **Electronic Business Product's Contract Website URL:**
<http://www.ebp-inc.com>

Contractor has been awarded the **Lanier** manufacturer's line in **Lot I** - Complete Manufacturer's Line.

All orders and remittances are to be directed to the Contractor or Authorized Dealers (list referenced in this award).

Contractor will charge a Cost Per Copy for supplies only during the 90-Day Warranty Period. Contractor will charge **0%** escalation per year for maintenance and supplies and offers an additional 1 and 2-year Extended GPP Maintenance Plan at various CPC rates by model per year. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

Delivery is **15** days A/R/O

(continued)

CONTRACT # CONTRACTOR & ADDRESS TELEPHONE # FED.IDENT.#

PC59459 IKON OFFICE SOLUTIONS, INC.
1612 NY Rt. 7
Troy, NY 12180

800/448-5200 230334400
518/279-0900, Ext. 155
Randy Etman
Fax No.: 518/279-1288
Email: retman@ikon.com
Service & Digital Support: 800/832-7106
Mfrs. Website: www.usa.canon.com

All Remittances are to be directed to:
IKON Office Solutions
P.O. Box 827457
Philadelphia, PA 19182-7457

NOTE: **Ikon Office Solutions Product's Contract Website URL:**
<http://www.ikon.com/nys>

All State Agency orders are to be directed to the contractor at the above address.
All Other Eligible Contract User orders are to be directed to the Authorized Dealers (list referenced in this award).

Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.

Contractor will charge a Cost Per Copy for supplies only during the 90-Day Warranty Period. Contractor will charge a 3% escalation per year for maintenance and supplies and offers an additional 1 and 2-year Extended GPP Maintenance Plan at 5% escalation per year. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

Please be advised that under the contract for IKON Office Solutions, Inc. (PC59459), IKON remains suspended relative to sales of copiers.

While the suspension is in place, IKON WILL be permitted to sell maintenance plans for any Canon equipment purchased by Authorized Users under this contract between June 1, 2002 through November 21, 2008. In addition, IKON continues to honor maintenance plans previously purchased from this contract.

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|--|--|---------------------------|
| PC59460 | OCÉ - IMAGISTICS, INC. d/b/a OCÉ North America Printing Division 21 Corporate Circle Clifton Park, NY 12065 | 800/618-0473 518/243-4522 Chris VanPatten Fax No.: 518/243-4521 Email: christopher.vanpatten@oce.com | 061611068 |

NOTE: **Imagistic's Contract Website URL:**
<https://extranet.imagistics.com/default/newyork>

Contractor has been awarded the **Imagistics f/k/a** Pitney Bowes manufacturer's line in **Lot I** - Complete Manufacturer's Line.

All Orders and Remittances are to be directed to the contractor at the above address.

Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.

Contractor offers Electronic Access Ordering (EDI).

Contractor will charge a Cost Per Copy for supplies during the 90-day Warranty Period. Contractor will charge a **0%** escalation for maintenance and supplies during the Guaranteed Performance Period and offers an additional 1 and 2 year Extended GPP Maintenance Plan at **5%** escalation per year. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

*Contractor offers a No Interest Deferred Payment Plan on selected models.

Delivery is **30** days A/R/O

(continued)

CONTRACT # CONTRACTOR & ADDRESS TELEPHONE # FED.IDENT.#

PC59463 **KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.**
100 Williams Drive
Ramsey, NJ 07446

131921089

NOTE: **Contract Website URL for Konica Minolta brand equipment and accessories:**
<http://kmbs.konicaminolta.us/StateOfNY>

Contract contact for Konica Minolta:
845-401-3845
Mace Coleman
Fax No.: 703/271-1188
email: colemanm@kmbs.konicaminolta.us

For Minolta products sold prior to 11/02/05:
MAP Customer Support
800/622-2565
Toll Free Fax: 888/651-1907
Remittances sent to:
Konica Minolta Business Solutions U.S.A., Inc.
P.O. Box 101663
Atlanta, GA 30392

- *Contractor offers a No Interest Deferred Payment Plan on select models.
- *Contractor offers a No Interest option to purchase plan for Non-State Agencies.

Contractor has been awarded the **Konica Minolta** manufacturer's line in **Lot I** - Complete Manufacturer's Line.

Konica Minolta equipment and accessories:
All orders and remittances are to be directed to the Authorized Dealers (list referenced in this award).
Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.
Contractor offers Electronic Access Ordering (EDI). Request directions from the Authorized Dealer.
Contractor will charge a Cost Per Copy for supplies during the 90-day Warranty Period (except for the Model 7415).
Contractor will charge a **5%** escalation per year for maintenance and supplies during the Guaranteed Performance Period and offers an additional 1 and 2-year Extended GPP Maintenance Plan at **5%** escalation per year. (See Escalation Clause in this document).
Delivery is **30** days A/R/O

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|--|--|---------------------------|
| PC59462 | KYOCERA MITA AMERICA, INC. 225 Sand Road P.O. Box 40008 Fairfield, NJ 07004-0008 | 610/502-0388 610/428-0298 (Cell) Donald E. Clary Fax No.: 610/502-0389 Voice Mail: 800/453-6482 Ext/ 9012 Email: Donald_clary@kyoceramita.com | 952819506 |

NOTE: **Kyocera Mita's Contract Website URL:**
<http://gov.kyoceramita.com/newyork>

Contractor has been awarded **Kyocera Mita** products in **Items #1 through #7, Lot II** - Digital Copiers Only.

All Orders and Remittances are to be directed to the contractor at the above address.

Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.
Contractor will charge a Cost Per Copy for supplies during the 90-day Warranty Period. Contractor will charge a **0%** escalation for maintenance and supplies during the Guaranteed Performance Period. Contractor offers 1 and 2-year Extended GPP Maintenance Plans (See Lot II Items).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

* Contractor offers a No Interest Deferred Payment Plan on selected models.

Delivery is **30** days A/R/O

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|---|---|---------------------------|
| PC59464 | MURATEC AMERICA, INC. 3301 E. Plano Parkway, Suite 100 Plano, TX 75074 | 469/429-3489 800/347-3296 (Service) Jerry Roberts Fax No.: 469/429-3490 Email: jroberts@muratec.com Mfrs. Website: www.muratec.com | 561342325 |

NOTE: **Muratec's Contract Website URL:**
<http://www.muratec.com/contracts/nyscopier>

Contractor has been awarded the **Muratec** manufacturer's line in **Lot I** - Complete Manufacturer's Line.

All orders and remittances may be directed to the Contractor, to the Contractor specifying a specific Authorized Dealer or directly to Authorized Dealers (list referenced in this award).

Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.

Contractor will charge a Cost Per Copy for supplies during the 90-day Warranty Period. Contractor will charge a **0%** escalation for maintenance and supplies during the Guaranteed Performance Period as well as offering an additional 1 and 2-year Extended GPP Maintenance Plan at a **5%** escalation per year. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

Delivery is **60** days A/R/O

(continued)

CONTRACT # CONTRACTOR & ADDRESS

TELEPHONE # FED.IDENT.#

| | | | |
|---------|---|--|-----------|
| PC59465 | PANASONIC CORPORATION OF NORTH AMERICA D/B/A PANASONIC DIGITAL DOCUMENT CO. 3 Panasonic Way Secaucus, NJ 07094 | 800/742-4688 201/392-4879 Peter Settimelli Fax No: 201/392-4869 Email: settimelli@us.panasonic.com Mfrs. Website: www.panasonic.com | 362786846 |
|---------|---|--|-----------|

Contractor has been awarded **Panasonic** products in **Items #1 through #5, Lot II** - Digital Copiers Only.

All orders and remittances are to be directed to the contractor at the above address.

Contractor will accept the NYS Purchasing Card for orders up to \$2,500.00.

Contractor will charge a Cost Per Copy for supplies during the 90-day Warranty Period. Contractor will charge a **0%** escalation for maintenance and supplies during the Guaranteed Performance Period. Contractor offers 1 and 2-year Extended GPP Maintenance Plans (See Lot II Items).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

Delivery is **15** days A/R/O

(continued)

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|---|--|---------------------------|
| PC59466 | RICOH AMERICAS CORPORATION 5 Dedrick Place West Caldwell, NJ 07006 | 800/742-6479 978/621-1276 Mike Pallotta Fax No.: 978/422-9758 Email: mike.pallotta@ricoh-usa.com | 222783521 |

NOTE: **RICOH's NYS Contract Website URL:**
http://www.ricoh-usa.com/rmap/newyorkstatecopiers/index_ricoh.asp

Contractor has been awarded the **RICOH** manufacturer's line in **Lot I** - Complete Manufacturer's Line.

Under the **RICOH FAMILY GROUP**, Contractor also provides the **Savin/Gestetner** product line (previously offered directly through Savin Corporation under Contract #PC59468). Please see ordering information below

SAVIN product website:
http://www.ricoh-usa.com/rmap/newyorkstatecopiers/index_gs.asp

All orders and remittances for Ricoh and Savin/Gestetner products are to be directed to the Authorized Dealers (list referenced in this award).

Contractor will accept the NYS Purchasing Card for orders up to \$2,500.00.

Contractor offers Electronic Access Ordering (EDI). Request directions from the Authorized Dealer.

For the Ricoh product line:

Contractor will not charge a Cost Per Copy for supplies during the 90-Day Warranty Period. Contractor will charge a **0%** escalation per year for maintenance and supplies during the Guaranteed Performance Period as well as an additional 1-year Extended GPP Maintenance Plan at **0%** escalation and a 2nd-year Extended GPP Maintenance Plan variable at **0%** or **5%** escalation, depending on the model, therefore, check each model terms. (See Escalation Clause in this document).

Delivery is **30** days A/R/O

For the Savin/Gestetner product line:

Contractor will charge a Cost Per Copy for supplies during the 90-Day Warranty Period. Contractor will charge a **5%** escalation per year for maintenance and supplies as well as offering an additional 1 and 2-year Extended GPP Maintenance Plan at a **3%** escalation per year. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

*Contractor offers a No Interest Deferred payment Plan on selected models.

*Contractor offers a No Interest Option to Purchase Plan for Non-State Agencies.

The remit to address for the Ricoh Deferred Payment and Purchase Option Plan is:

Ricoh Americas Corporation
PO Box 41601
Philadelphia, PA 19101-1601

Delivery is **30** days A/R/O

(continued)

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|---|--|---------------------------|
| PC59467 | RISO, INC. 300 Rosewood Drive Suite 210 Danvers, MA 01923 | 800/635-7377 978/739-3520 Gina Musto Fax No.: 978/774-5445 Toll Free Fax: 800/244-1207 Email: gmusto@riso.com | 042902210 |

NOTE: **RISO NYS Contract Website URL:**
<http://us.riso.com/nystate>

Contractor was awarded the **Riso** manufacturer's line in **LOT I** - Complete Manufacturer's Line.

All orders and remittances are to be directed to the Authorized Dealers (list referenced in this award).

Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.
Contractor will charge a Cost Per Copy for supplies during the 90-day Warranty Period. Contractor will charge a 5% escalation for maintenance and supplies during the Guaranteed Performance Period as well as offering an additional 1 and 2-year Extended GPP Maintenance Plan at a 5% escalation per year. (See Escalation Clause in this document). Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

Delivery is **30** days A/R/O

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|---|---|---------------------------|
| PC59469 | SHARP ELECTRONICS CORPORATION Sharp Plaza Mahwah, NJ 07430 | 866/813-6126 978/455-8371 James Driscoll Fax No.: 800/580-7684 Email: driscolj@sharpsec.com | 131968872 |

NOTE:
Order Status/Shipping Information/Billing Questions
Sharp Government Account Customer Service Department
866/813-6126
Email: Snapcustomerservice@sharpsec.com

Ordering Information
Order Processing Fax: 800/245-2815

Ordering Processing Email:
snapcustomerservice@sharpsec.com

Sharp's NYS Contract Website URL:
<http://www.sharpgov.com/ny>

Credit Card Order Processing
866/813-6126

Contractor has been awarded the **Sharp Electronics** manufacturer's line in **Lot I** - Complete Manufacturer's Line.

All orders and remittances for equipment are to be directed to the contractor at the above address.

All orders and remittances for maintenance are to be directed to the Authorized Dealers (list referenced in this award).

Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.
Contractor does offer Electronic Access Order (EDI).
Contractor will not charge a Cost Per Copy for supplies during the 90-Day Warranty Period. Contractor will charge **0%** escalation per year for maintenance and supplies as well as offering an additional 1 and 2-year Extended GPP Maintenance Plan at a **0%** escalation per year. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

Delivery is **45** days A/R/O

(continued)

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|--|--|---------------------------|
| PC59470 | STANDARD DUPLICATING MACHINES 10 Connector Road Andover, MA 01810 | 800/526-4774, Ext. 256 978/470-1920, Ext. 256 Deborah Desmond Fax No.: 978/470-2771 Email: deborah_desmond@sdmc.com Mfrs. Website: www.sdmc.com | 041862620 |

Contractor has been awarded the **Standard Duplicating Machines** manufacturer's line in **Lot I** - Complete Manufacturer's Line.

All orders and remittances are to be directed to the Authorized Dealers (list referenced in this award).

Contractor will not charge a Cost Per Copy for supplies during the 90-Day Warranty Period. Contractor will charge up to **5%** escalation per year for maintenance and supplies as well as offering an additional 1-year Extended GPP Maintenance Plan at a **4%** escalation and a 2nd-year Extended GPP Maintenance Plan at **3%** escalation. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

Delivery is **14** days A/R/O

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|---|--|---------------------------|
| PC59471 | TOSHIBA AMERICA BUSINESS SOLUTIONS, INC. 2 Musick Irvine, CA 92618 | 888/343-6245, Ext. 5823 610/348-3967 Bob Kutulis Fax No.: 610/954-5439 Email: bob.kutulis@tabs.toshiba.com | 330865305 |

NOTE: **Toshiba's NYS Contract Website URL:**
<http://copiers.toshiba.com/states/NY/index.shtml>

Contractor has been awarded the **Toshiba America** manufacturer's line in **Lot I** - Complete Manufacturer's Line.

All Orders and Remittances for Equipment are to be directed to the contractor. All Orders and Remittances for Maintenance or Supplies are to be directed to the Authorized Dealers

Contractor will accept the NYS Purchasing Card for orders up to \$10,000.00.

Contractor will charge a Cost Per Copy for supplies during the 90-Day Warranty Period. Contractor will charge a **5%** escalation per year for maintenance and supplies during the Guaranteed Performance Period and offers an additional 1 and 2-year Extended GPP Maintenance Plan at various Monthly Minimum and Maximum fees and Cost Per Copy charges, depending on model, therefore, check each models terms. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

Delivery is **15-30** days A/R/O

(continued)

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|---|--|---------------------------|
| PC59472 | XEROX CORPORATION Corporate Woods 8 Southwoods Drive Albany, NY 12211 | 800/334-6200 (Info) 888/979/7378 (Help) 800/822-2979 (Service) 800/822-2200, Ext. 3108 (Supplies) 518/427-5613 Celia McGarry Fax. No.: 518/427-5602 Email: celia.mcgarry@usa.xerox.com | 160468020 |

NOTE: Xerox's NYS Contract Website URL:
<http://www.portal.xerox.com/newyork>

Contractor has been awarded the **Xerox** manufacturer's line in **Lot I** - Complete Manufacturer's Line.
All orders and remittances may be directed to the contractor at the above address.

Contractor will not charge a Cost Per Copy for supplies during the 90-Day Warranty Period. Contractor will charge **0%** escalation per year for maintenance and supplies as well as offering an additional 1 and 2-year Extended GPP Maintenance Plan at a **0%** escalation per year. (See Escalation Clause in this document).

Please note clauses on Associated Products, Supplies, Installation and Trade-Ins contained in the document when ordering.

*Contractor offers No Interest Deferred Payment Plan for selected models.

*Contractor offers a No Interest option to purchase plan for Non-State Agencies.

Delivery is **30** days A/R/O

(continued)

Authorized Dealers

Danka Office Imaging - All Orders and Remittances are to be directed to the Contractor

Danka Office Imaging
20 Corporate Woods Blvd.
Albany, NY 12211
518/449-1167

Danka Office Imaging
100 Corporate Parkway
Amherst, NY 14226
716/862-9413

Danka Office Imaging
5015 Campus Wood Drive
East Syracuse, NY 13057
315/463-7421

Danka Office Imaging
90 Park Avenue - 11th Floor
New York, NY 10016
917/542-2400

Danka Office Imaging
4 Tri Harbor Court
Port Washington, NY 11050
516/484-7000

Danka Office Imaging
100 Meridian Centre-Ste. #100
Rochester, NY 14618
716/341-2450

Electronic Business Products - All Orders and Remittances are to be directed to Contractor or Authorized Dealers.

For the following Counties:

Allegany, Cattaraugus, Chatauqua, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Wayne and Wyoming

Duplicating Consultants
315 Creekside Drive
Amherst, NY 14228
FID#161033886
716/691-5311
716/691-6851 Fax

Duplicating Consultants
15 Regency Oaks Blvd., Suite 100
Rochester, NY 14624
FID#161033886
585/546-6650
585/594-5433 Fax

For the following Counties:

Bronx, Dutchess, Kings, Nassau, New York City, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Ulster and Westchester

Eagle Business Machines
72 No. Saw Mill River Road
Elmsford, NY 10523
914/592-4969
914/592-6718 Fax

TGI Office Automation
303 Sunnyside Blvd.
Plainview, NY 11803
516/349-8787
516/349-8780 Fax

TGI Office Automation
18 Bergen Street
Brooklyn, NY 11201
718/237-0060
718/875-1525 Fax

For the following Counties:

Albany, Broome, Cayuga, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Essex, Franklin, Fulton, Greene, Hamilton, Herkimer, Jefferson, Lewis, Madison, Montgomery, Oneida, Onondaga, Oswego, Otsego, Rensselaer, Saratoga, Schenectady, Schoharie, Schuyler, St. Lawrence, Seneca, Steuben, Sullivan, Tioga, Tompkins, Warren, Washington and Yates

Electronic Business Products, Inc.
1805 Vestal Rd., PO Box 101
Vestal, NY 13851
FID#141640393
607/798-7207
607/798-0401 Fax

Electronic Business Products, Inc.
4 Airport Park Blvd., P.O. Box 926
Latham, NY 12110
FID#141640393
518/783-0737
518/783-6916 Fax

Electronic Business Products, Inc.
4713 Crossroads Park Dr.
Suite 401
Liverpool, NY 13088
FID#141640393
315/451-0391
315/451-0897 Fax

IKON Office Solutions - All Orders and Remittances from State Agencies are to be directed to the Contractor. Orders and Remittances from Other Eligible State Contract Users are to be directed to the Authorized Dealers.

IKON Office Solutions, Inc.
1612 NY Route 7
Troy, NY 12180
518/279-0900
800/448-5200
518/279-1288 Fax

IKON Office Solutions, Inc.
122 Business Park Drive
Utica, NY 13502
315/735-9295
800/834-6057
315/735-0441 Fax

IKON Office Solutions, Inc.
21 South Washington Street
Binghamton, NY 13903
607/724-5680
800/836-0607
607/724-6150 Fax

(continued)

Authorized Dealers (Cont'd)

**IKON Office Solutions - All Orders and Remittances from State Agencies are to be directed to the Contractor.
Orders and Remittances from Other Eligible State Contract Users are to be directed to the Authorized Dealers.**

IKON Office Solutions, Inc.
7351 Round Pond Road
North Syracuse, NY 13212
315/458-0540
315/458-1150 Fax

IKON Office Solutions, Inc.
289 North Plank Road
Newburgh, NY 12550
845/220-2282
800/662-6632
845/220-2294 Fax

IKON Office Solutions, Inc.
345 WoodCliffe Drive
Fairport, NY 14450
585/248-6660
585/248-8005 Fax

IKON Office Solutions, Inc.
Watertown, NY 13601
315/735-9295
315/735-0441 Fax

IKON Office Solutions, Inc.
303 Cayuga Road
Suite 100
Buffalo, NY 14225
716/630-0001
800/333-0940
716/630-7010 Fax

IKON Office Solutions, Inc.
560 White Plains Road
Tarrytown, NY 10591
914/332-4624
914/332-7056 Fax

IKON Office Solutions, Inc.
22 Depot Street
Potsdam, NY 13676
315/265-8543
315/265-9259 Fax

IKON Office Solutions, Inc.
One Penn Plaza
Suite 5420
NewYork, NY 10119
212/695-2460
212/594-2524 Fax

IKON Office Solutions, Inc.
1219 Walt Whitman Rd
Melville, NY 11747
631/547-6000
631/547-8373 Fax

Imagistics International - All Orders and Remittances are to be directed to the Contractor.

Imagistics International
430 New Karner Road
Albany, NY 12205
800/618-0473
518/869-0335
518/869-0427 Fax

Imagistics International
405 North French Rd.
Buffalo, NY 14228
800/273-0575
716/691-3197
716/691-7357 Fax

Imagistics International
500 Bi-County Blvd., Ste. 120
Farmingdale, NY 11735-3931
800/729-2854
631/391-4017
631/293-1820 Fax

Imagistics International
1250 Broadway-38th Floor
New York, NY 10001
800/459-4023
917/339-4000
212/643-4516 Fax

Imagistics International
141-07 20th Ave.-4th Floor
Whitestone, NY 11356
718/767-1011
718/357-0652 Fax

Imagistics International
7481 Henry Clay Blvd.
Liverpool, NY 13088
800/818-5897
315/451-0323
315/453-1401 Fax

Imagistics International
120 Bloomingdale Ave.
White Plains, NY 10605
800/747-3645
914/397-0450
914/397-1445 Fax

Imagistics International
400 Airpark Dr.-Ste. 80
Rochester, NY 14624
716/463-7120
716/235-1642 Fax

(continued)

Authorized Dealers (Cont'd)

Konica Minolta Business Solutions U.S.A. - All Orders and Remittances for Konica Minolta brand equipment and accessories are to be directed to the Authorized Dealers

All County Business
60 West Jericho Turnpike
Syosset, NY 11791
516/921-4660
516/921-9148 Fax
FID#1123580081

Nassau, Suffolk

All State Business
175 Hooker Avenue
Poughkeepsie, NY 12603
845/454-4171
845/452-7035 Fax
FID#133409606

Putnam, Westchester

Bell Dutchess, Inc.
548 Violet Avenue
Hyde park, NY 12538
845/452-2355
845/452-9206 Fax
FID#141549169

Dutchess, Orange,
Putnam, Sullivan,
Ulster

DEC Copiers, Inc.
6A Route 9W
West Haverstraw, NY 10993
845/942-1000
845/942-0560 Fax
FID#133291684

Business Equipment
999 Rein Road
Cheektowaga, NY 14225
716/634-9330
716/634-9360 Fax
FID#161531019

Erie, Niagara

Carr Business Systems
130 Spagnoli Road
Melville, NY 11747
631/249-9880
631/249-8672 Fax
FID#112382276

Kings, Nassau
Queens, Richmond
Suffolk

Carr Business Systems
225 West 34th Street
New York, NY 10122-0899
212/594-9300
212/594-9340 Fax
FID#112382276

Bronx, New York,
Westchester

Central Copier Service
285 Kenmore Avenue
Buffalo, NY 14223
716/803-9000
716/831-1750 Fax
FID#161296590

Allegany, Cattaraugus,
Chautauqua, Erie, Genesee,
Livingston, Monroe, Niagara,
Ontario, Orleans, Steuben,
Wyoming

Central Digital Solutions
65 East Bethpage Rd.
Plainview, NY 11803
631/249-1990
631/249-2016 Fax
FID#010587178

Nassau,
Suffolk

Copier Fax Business Tech.
465 Ellicot St.
Buffalo, NY 14202
716/853-9880
716/853-5866 Fax
FID#161386578

Erie, Genesee, Monroe
Niagara, Ontario

Konica Minolta
Business Solutions
370 Summit Point Dr.
Henrietta NY 14467
585/486-2211
585/341-2464 Fax
FID#131921089

Orleans, Niagara, Cattaraugus,
Cattaraugus, Allegany, Steuben,
Schuyler, Livingston, Monroe,
Ontario, Yates, Seneca, Wayne,
Cayuga, Tompkins, Chemung,
Onondaga, Oswego, Herkimer
Oneida, Ostego, Delaware, Broome,
Cortland, Madison, Tioga, Chenango

Konica Minolta
Business Solutions
1266 East Main Street
Stamford, CT 06108
203/964-3320
203/964-3337 Fax
FID#131921089

Albany, Schenectady, Rensselaer,
Greene, Columbia, Essex, Fulton,
Hamilton, Montgomery, Schoharie,
Dutchess, Orange, Putnam,,
Rockland, Saragoga, Sullivan,
Ulster, Warren Washington,
Westchester

Konica Minolta
Business Solutions
90 Park Ave., 11th Fl.
New York, NY 10016
617/542-2605
617/542-2610 Fax
FID#131921089

New York

Konica Minolta
Business Solutions
6800 Jericho Turnpike
Suite 113E
Syosset, NY 11791
516/682-2000
516/682-2001 Fax
FID#131921089

Bronx,
Kings,
Nassau,
Queens,
Richmond,
Suffolk

(continued)

Authorized Dealers (Cont'd)

Konica Minolta Business Solutions U.S.A. - All Orders and Remittances for Konica Minolta brand equipment and accessories are to be directed to the Authorized Dealers

Digital Products, Inc.
1370 Broadway, 5th Fl.
New York, NY 10018
212/402-2650
212/402-2651 Fax
FID#134182678

Bronx, Kings
New York, Queens
Rockland,
Westchester

Eastern Copy Products
85 Northpointe Parkway
Amherst, NY 14228
716/691-6800
716/691-5158 Fax
FID#161060031

Allegany, Cattaraugus,
Chautauqua, Erie,
Genesee, Niagara,
Wyoming

Eastern Copy Products
423 Commerce Road
Vestal, NY 13851
315/474-7000
315/474-6479 Fax
FID#161060031

Broome, Chemung
Chenango, Cortland,
Delaware, Otsego,
Schuyler, Steuben,
Sullivan, Tompkins,
Tioga

Eastern Copy Products
700 Mile Crossing Blvd.-Ste. 2
Rochester, NY 14624
800/836-2506
585/426-6931 Fax
FID#161060031

Seneca, Cattaraugus
Chautauqua, Erie,
Genesee, Monroe, Niagara
Ontario, Wayne, Wyoming,
Yates

Eastern Copy Products
1224 West Genesee Street
Syracuse, NY 13204
315/474-7000
315/474-6479 Fax
FID#161060031

Herkimer, Madison,
Oneida, Onondaga,
Oswego

Eastern Copy Products
16 B Petra Lane
Albany, NY 12205
518/869-4310
518/869-5382 Fax
FID#161060031

Albany, Columbia,
Fulton, Greene,
Montgomery, Rensselaer,
Saratoga, Schenectady,
Schoharie, Warren,
Washington, Dutchess,
Orange, Putnam

Executive Color Systems, Inc.
62 W. 39th Street, Ste. 606
New York, NY 10018
212/302-3555
312/302-3014 Fax
FID#133918318

New York

Konica Minolta
Business Solutions
420 Lexington Avenue
New York, NY 11101
212/294-6200
212/294-6370 Fax
FID#131921089

New York

Konica Minolta
Business Solutions
15 Skyline Drive
Hawthorne, NY 10532
914/592-3044
914/592-3414 Fax
FID#131921089

Bronx, Dutchess,
Orange, Putnam,
Rockland, Westchester

(continued)

Authorized Dealers (Cont'd)

Konica Minolta Business Solutions U.S.A. - All Orders and Remittances for Konica Minolta brand equipment and accessories are to be directed to the Authorized Dealers

Konica Minolta
Business Solutions
47-40 21st Street
Long Island City, NY 11101
718/482-1600
718/482-1880 Fax
FID#131921089

Kings, Queens
Richmond

Konica Minolta
Business Solutions
532 Broadhollow Rd., Ste. 116
Melville, NY 11747
631/753-1700
631/293-2424 Fax
FID#131921089

Nassau, Suffolk

Konica Minolta
Business Solutions
58 Wellington Rd.
Milford, CT 06460
203/783-4890
203/783-4899 Fax
FID#131921089

Rockland, Westchester

Konica Minolta
Business Solutions
517 Route 1 South
Iselin, NJ 08830
732/726-9666
732/726-9352 Fax
FID#131921089

Richmond

Mac Copy
320 Kingsley Street
Sherrill, NY 13461
315/361-4342
315/363-6986 Fax
FID#043734575

Cortland, Herkimer,
Lewis, Jefferson,
Madison, Oneida,
Onondaga, Oswego,
Otsego, St. Lawrence,
Wayne

MDM Business Technologies
6 East 32nd Street
New York, NY 10016
212/843-6700
212/843-8889 Fax
FID#132689292

New York

Office Dynamic, Inc.
5 West Cross Street
Hawthorne, NY 10532
914/769-0095
914/769-0387 Fax
FID#133376576

Westchester

Office Systems, Inc.
20 Trade Road
Plattsburgh, NY 12901
518/561-0668
518/561-0944 Fax
FID#141648813

Clinton, Essex,
Franklin

Office Systems, Inc.
22618 Murrock Circle
Watertown, NY 13601
315/782-8975
315/782-7364 Fax
FID#141648813

Jefferson, Lewis,
St. Lawrence

Precision Microproducts of America, Inc.
1 Comac Loop, Unit 13
Ronkonkoma, NY 11779
631/580-3456
631/580-3003 Fax
FID#113089996

Nassau
Suffolk

Repeat Business Solutions
4 Fritz Blvd.
Albany, NY 12205
518/869-8116
518/869-8117 Fax
FID#141718228

Albany, Greene,
Montgomery, Hamilton,
Otsego, Rensselaer,
Saratoga, Schenectady,
Schoharie

(continued)

Authorized Dealers (Cont'd)

Konica Minolta Business Solutions U.S.A. - All Orders and Remittances for Konica Minolta brand equipment and accessories are to be directed to the Authorized Dealers

Sapphire Office Solutions, Inc.
304 Park Ave. South-Ste. 1002
New York, NY 10010
212/375-9200
212/375-9203 Fax
FID#113455620

Nassau, New York,
Suffolk

Sapphire Office Solutions
220 White Plains Road
Ste. 245
Tarrytown, NY 10591
914/332-0100
914/332-4033 Fax
FID#113455620

Westchester

Service Comp Business Systems
42 West 38th St.
New York, NY 10018
212/840-3225
212/840-2091 Fax
FID#133640677

New York

TA Seeley Office Systems
95 Broad Street
Glens Falls, NY 12801-0475
518/793-5168
518/793-0311 Fax
FID#141730060

Saratoga, Washington,
Warren

TAM Business Sys., Inc.
d/b/a New York Bus. Sys.
150 Fulton Ave.
Garden City Park, NY 11040
516/739-0200
516/739-5701 Fax
FID#112817533

Bronx, Kings, Nassau,
New York Queens,
Richmond

Usherwood Bus. Equip., Inc.
d/b/a Usherwood Office Tech.
1005 West Fayette Street
Syracuse, NY 13204
315/472-0050
315/472-5022 Fax
FID#161135311

Albany, Allegany, Broome,
Cayuga, Chemung, Columbia,
Cortland, Delaware, Fulton,
Genesee, Greene, Hamilton,
Herkimer, Jefferson, Lewis,
Livingston, Madison, Monroe,
Montgomery, Oneida,
Onondaga, Ontario, Oswego,
Otsego, Rensselaer,
St. Lawrence, Saratoga
Schenectady, Schoharie,
Schuyler, Seneca, Steuben,
Tioga, Tompkins, Ulster,
Warren, Washington and
Wayne

Usherwood Office Tech.
3445 Winton Place, Suite 220
Rochester, NY 14623
585/427-2330
585/427-2380 Fax
FID#161135311

Usherwood Office Tech.
7 Corporate Drive
Clifton Park, NY 12065
518/688-9021
518/688-9022 Fax
FID#161135311

Usherwood Office Tech.
The Metro Center 49 Court St.
Binghamton, NY 13901
607/722-2200
607/722-3493 Fax
FID#161135311

(continued)

Authorized Dealers (Cont'd)

Kyocera Mita America - All Orders and Remittances are to be directed to the Contractor.

Albany

National Business Equipment & Supply
505 Bradford St.
Albany, NY 12206
518/724-6455

Amherst

Image Office Technologies
6010 N. Bailey Ave. Ste. #9
Amherst, NY 14226
716/832-2002

Bronx

Active Digital Solutions, Inc.
890 Garrison Avenue
Bronx, NY 10474
800/910-4237

Brooklyn

CCP Solutions-Continental Copy Prod.
18 Beadel Street
Brooklyn, NY 11220
718/782-5064

Buffalo

MVP Network Consulting, LLC
1297 Hertel Avenue
Buffalo, NY 14216
716/630-1701

Clifton Park

Central Business Equip.
10 Corporate Drive
Clifton Park, NY 12065
518/688-2679

Elmira Heights

Copy Source, Inc.
306 East McCanns Road
Elmira Heights, NY 14903
607/271-9657

Elmsford

Kyocera Mita of Westchester
101 Executive Blvd., 1st Floor
Elmsford, NY 10523
914/593-7257

Falconer

James B. Schwab Co.
223 West Main Street
Falconer, NY 14733
716/665-3217

Farmingdale

Northeastern Office Equipment
25 Banfi Plaza North
Farmingdale, NY 11735
631/845-9500

Glens Falls

Glens Falls Business Machines
32-34 Dix Ave., PO Box 509
Glens Falls, NY 12801-0509
518/793-7761

Holbrook

Brothers II Business Machines
1350-1 Lincoln Ave.
Holbrook, NY 11741
631/585-0684

Monticello

Kristt Office Equipment Co.
156 Broadway
Monticello, NY 12701
845/794-6639

New York City

Advanced Imaging Systems
352 Seventh Avenue, Suite 1105
New York, NY 10001
212/631-7490

New York City

Digital Copier Systems
34 West 27th Street
New York, NY 10001
212/725-0700

New York City

Digital Products, Inc.
2 Penn Plaza, 26th Floor
New York, NY 10121-0010
212/967-2862

New York City

Kyocera Mita of New York
1410 Broadway, Ste. 2300
New York, NY 10018
917/286-5400

New York City

Professional Business Machines
124 E. 40th St., Room 1004
New York, NY 10016
212/661-1490

New York City

Service Comp Business Systems
42 West 38th Street, Suite 401
New York, NY 10018
212/840-3225

New York City

United Office Solutions
1 Battery Park Plaza, 4th Floor
New York, NY 10004
212/725-0700

Olean

ACME Business Machines
313 West State Street
Olean, NY 14760
716/372-1325

Plattsburgh

Lockrow's, Inc.
187 Margaret Street
Plattsburgh, NY 12901
518/563-4900

Plattsburgh

Sym Quest Group, Inc.
299 Arizona Ave.
Plattsburgh, NY 12901
518/324-5604

Riverhead

Twin Forks Office Products
946 West Main Street
Riverhead, NY 11901
631/727-3354

(continued)

Authorized Dealers (Cont'd)

Kyocera Mita America - All Orders and Remittances are to be directed to the Contractor. (Cont'd)

Rochester

Image Office Technologies
50 Spencerport Rd., Ste. 130
Rochester, NY 14606
585/359-9390

Syosset

Office Solutions, Inc.
131 Eileen Way
Syosset, NY 11791
516/364-4466

Syracuse

Upstate Office Equipment
6650 Old Collamer Road
East Syracuse, NY 13057-1214
315/463-7811

Wappingers Falls

Atlas Star, Ltd.
1136 Route 9, Suite L-2
Wappingers Falls, NY 12590
845/297-0078

Watertown

Advanced Business Systems
22811 Murrock Circle
Watertown, NY 13601
315/788-7989

Westmoreland

Upstate Office Equipment, Inc.
PO Box 280
4919 Route 233
Westmoreland, NY 13490

Muratec America - All Orders and Remittances may be directed to the Contractor, to the Contractor specifying an Authorized Dealer or directly to Authorized Dealers.

Albany

Centurion Business Machines
1237 Central Ave., Suite 109
Albany, NY 12205
518/458-9665
518/458-9159 Fax
FID#141598937

Albany

Eastern Copy Products
16B Petra Lane
Albany, NY 12205
518/869-4310
518/869-5382 Fax
FID#161060031

Armonk

Arden Business Machines
53 Old Route 22, PO Box 605
Armonk, NY 10504
914/273-5610
914/273-5628 Fax
FID#133344826

Bohemia

Suffolk Copier Systems, Inc.
130-i Knickerbocker Ave.
Bohemia, NY 11716
631/567-2400
631/567-2508 Fax
FID#020602885

Buffalo/Amherst/Williamsville

Buffalo Office Systems
5436 Main Street
Williamsville, NY 14221
716/631-3060
716/631-3121 Fax
FID#112798493

Buffalo/Amherst/Williamsville

Eastern Copy Products
85 Northpointe Pkwy., Ste. 2
Amherst, NY 14218
716/691-6800
716/691-5158 Fax
FID#161060031

Buffalo

Copier Fax Business Technologies
465 Ellicott St.
Buffalo, NY 14203
716/856-5000
716/853-5869 Fax
FID#161386578

Elmsford

All State Business Systems, Inc.
444 Saw Mill River Road
Elmsford, NY 10523
845/454-4171
845/452-7035 Fax
FID#133409606

Farmingdale

ECM Office Equipment, Inc.
28 Baiting Place Rd.
Farmingdale, NY 10122
516/694-6000
516/694-9477 Fax
FID#112930625

Garden City Park

New York Business Systems
150 Fulton Avenue
Garden City Park, NY 11040
516/739-0200
516/739-0311 Fax
FID#112817533

Glens Falls

T.A. Seeley Office Systems, Inc.
PO Box 475 (95 Broad St.)
Glens Falls, NY 12801
518/793-5168
518/793-0311 Fax
FID#141730060

(continued)

Authorized Dealers (Cont'd)

Muratec America - All Orders and Remittances may be directed to the Contractor, to the Contractor specifying an Authorized Dealer or directly to Authorized Dealer (Cont'd)

Islip Terrace

Maxum Equipment Sales, Corp.
2945 Sunrise Highway
Islip Terrace, NY 11752
631/859-5053
631/581-5465 Fax
FID#112207510

Long Island City

Finetone Imaging Supplies
35-21 Vernon Blvd.
Long Island City, NY 11106
718/204-1760
718/204-1766 Fax
FID#611439283

New York City

All Digital Imaging, LLC
161 N. Broadway
South Amboy, NJ 08879
732/525-8600
732/525-8680 Fax
FID#260119001

New York City

Canon Corporate Solutions
d/b/a Imaging Technologies
320 West 37th St., 4th Fl.
New York, NY 10018
212/631-10018
212/631-9975 Fax
FID#208696028

New York City

Afax Business Machines, Inc.
181 Hudson Street
New York, NY 10013
212/226-3737
212/226-4496 Fax
FID#132982517

New York City

Docutrend, Inc.
5752 8th Avenue, 10th Fl.
New York, NY 10018
212/382-0300
212/997-2484 Fax
FID#113657253

New York City

ECM Office Equipment
52 Court Street
Brooklyn, NY 11201
516/694-6000
516/694-9477 Fax
FID#112930625

New York City

Imaging Technologies
320 West 37th St.
New York, NY 10018
212/631-9973
212/631-9975 Fax
FID#208696028

New York City

Fax Express, Inc.
PO Box 841
Asbury Park, NJ 07712
732/774-6702
732/774-7758 Fax
FID#222383112

New York City

Sapphire Office Solutions
304 Park Avenue So.Ste #1002
New York, NY 10010
212/375-9200
212/375-9203 Fax
FID#113455620

New York City

Service Distributors, Inc.
444 Park Ave. S. 6th Fl.
New York, NY 10016
212/213-4290
212/213-4324 Fax
FID#133872630

Newburgh

Becker Bus.Sys. Inc..
229 N. Plank Road
Newburgh, NY 12550
845/562-2468
845/562-2707 Fax
FID#161060031

Oceanside

Morton Bus. Sys., Inc.
95 Concord Avenue
Oceanside, NY 11572
516/255-0050
516/764-1512 Fax
FID#810583851

Plainview

ECM Office Equipment
12 West Mall, POB 664
Plainview, NY 11803
516/694-6000
516/694-9477 Fax
FID#112930625

Plattsburgh

Lockrow's
256 Margaret Street
Plattsburgh, NY 12901
518/563-4900
518/563-5036 Fax
FID#141608534

Poughkeepsie

All State Business Systems, Inc.
175 Hooker Ave.
Poughkeepsie, NY 12603
845/454-4171
845/452-7035 Fax
FID#133409606

Rochester

Eastern Copy Products
700 Mile Crossing Blvd.
Rochester, NY 14624
585/426-6800
585/426-6931 Fax
FID#161060031

(continued)

Authorized Dealers (Cont'd)

Muratec America - All Orders and Remittances may be directed to the Contractor, to the Contractor specifying an Authorized Dealer or directly to Authorized Dealer (Cont'd)

Syracuse

Eastern Copy Products
1224 W. Genesee St.
Syracuse, NY 13204
315/474-7000
315/474-6479 Fax
FID#161060031

Utica

Eastern Copy Products
7939 Seneca Turnpike
Clinton, NY 13323
315/732-4634
315/793-1993 Fax
FID#161060031

Vestal

Eastern Copy Products
423 Commerce Street
Vestal, NY 13850
607/798-9203
607/798-9209 Fax
FID#161060031

Watertown

Northern Copy Products
307 S. Hamilton Street
Watertown, NY 13601
315/788-8040
315/788-1986 Fax
FID#161195464

West Haverstraw

DEC Copiers, Inc.
6A Route 9W
West Haverstraw, NY 10993
845/942-1400
845/942-0560 Fax
FID#133291684

White Plains

Hi-Tek Business Machines
1303 Sienna Dr.
Danbury, CT 11735
203/885-5503
203/272-6569 Fax
FID#260865579

Panasonic Digital Document Company - All Orders and Remittances are to be directed to the Contractor.

MBM Business Machines-Manhattan

1140 Avenue of the Americas
New York, NY 10022
212/599-7222
212/372-9231 Fax

TGI

18 Bergen Street
Brooklyn, NY 11201
718/237-0060
718/875-1525 Fax

TGI

50 Broadway
New York, NY 10004
212/344-4300
212/344-4705 Fax

TGI

7B Connors Lane
Deer Park, NY 11729
631/254-0555
631/254-0563 Fax

U.S. Globe

911 Central Ave. #188
Albany, NY 12206
800/624-5623
518/458-8148 Fax

U.S. Globe

235 Jericho Turnpike
Floral Park, NY 11001
516/775-7677
516/358-7515 Fax

Morse Business Machines

1153 West Fayette St.
Syracuse, NY 13204
315/423-4048
315/423-3819 Fax

Morse Business Machines

1 Division Street
Tarrytown, NY 10591
914/366-6600
914/366-8866 Fax

Fax Unlimited

74 E. Route 59
Spring Valley, NY 10977
845/425-5255
845/425-5299 Fax

West New York Imaging

305 Cayuga Road, Suite 140
Cheektowaga, NY 14225
716/633-1883
716/633-1963 Fax

Fax Pro Communications

7374 Pittsford-Palmyra Rd.
Fairport, NY 14450
716/425-0320
716/425-0325 Fax

21st Century Business Systems

899 Route 22
Brewster, NY 10509
845/279-4545
845/279-2296 Fax

(continued)

Authorized Dealers (Cont'd)

Panasonic Digital Document Company - All Orders and Remittances are to be directed to the Contractor. (Cont'd)

Universal Business Solutions
450 Seventh Avenue
9th. Floor
New York, NY 10001
866/708-2762
866/903-9331 Fax
FID#205290103

Eagle Systems, Inc.
2421 Harlem Road
Buffalo, NY 14225
716/893-0506
716/897-3081 Fax
FID#161410112

Eagle Systems, Inc.
Wenton Place
Bldg. C
Suite 2A
Rochester, NY 14623
585/272-8888
585/272-8283 Fax
FID#161410112

Eagle Systems, Inc.
201 Pine Street
Jamestown, NY 14701
716/664-9090
716/664-1814 Fax
FID#161410112

RICOH Corporation - All Orders and Remittances are to be directed to the Authorized Dealers.

Alpha Business Machine Corp.
151 West 30th Street
New York, NY 10001
212/643-5555
212/564-4851 Fax
FID#131542234

Atlantic Business Products
134 W. 26th Street
New York, NY 10001
212/741-6400
212/741-3135 Fax
FID#131947549

Atlantic Business Products
828 South Broadway
Tarrytown, NY 10591
914/674-2855
914/674-4477 Fax
FID#131947549

Atlantic Business Products
127 Main St., PO Box 939
New Paltz, NY 12561
845/255-8900
845/255-1219 Fax
FID#131947549

Brian Parisi Copier Systems
4915 Genesee Street
Buffalo, NY 14225
716/683-8565
716/683-3767 Fax
FID#161395960

Business Systems of Westchester
108 Corporate Park Dr.
White Plains, NY 10604
914/696-1900
914/696-1234 Fax
FID#061164954

Fairfax Communications
380 Adams Street
Bedford Hills, NY 10507
914/242-3600
914/242-3790 Fax
FID#133458110

Garden State Copiers
330 Seventh Avenue
New York, NY 10001
212/643-0336
212/643-2410 Fax
FID#133109526

Hi-Tech Business Systems
670 Pine Arc Drive
North Bayshore, NY 11706
631/242-8700
631/242-4222 Fax
FID#112566177

IKON Office Solutions
560 White Plains Rd
Tarrytown, NY 10591
914/332-4624
914/332-7056 Fax
FID#230334400

IKON Office Solutions
1 Penn Plaza
New York, NY 14609
800/322-4566
212/594-2530 Fax
FID#230334400

(continued)

Authorized Dealers (Cont'd)

RICOH Corporation - All Orders and Remittances are to be directed to the Authorized Dealers. (Cont'd)

IKON Office Solutions, Inc.
1219 Walt Whitman Rd.
Melville, NY 11747
631/547-6000
631/547-8373 Fax
FID#230334400

IKON Office Solutions, Inc.
7351 Round Pond Road
North Syracuse, NY 13212
315/458-0540
315/458-1454 Fax
FID#230334400

IKON Office Solutions, Inc.
289 North Plank Road
Newburgh, NY 12550
845/220-2282
845/220-2294 Fax
FID#230334400

IKON Office Solutions, Inc.
1612 NY Rte. 7
Troy, NY 12180
518/279-0900
518/279-1288 Fax
FID#230334400

IKON Office Solutions, Inc.
122 Business Park Drive
Utica, NY 13502
315/735-9295
315/735-0441 Fax
FID#230334400

IKON Office Solutions
22 Depot Street
Potsdam, NY
315/265-8543
315/265-9259
FID#230334400

IKON Office Solutions, Inc.
21 South Washington Street
Binghamton, NY 13903
607/724-5680
607/724-6150 Fax
FID#230334400

IKON Office Solutions, Inc.
345 Woodcliff Drive
Fairport, NY 14450
585/248-6660
585/248-8015 Fax
FID#230334400

IKON Office Solutions, Inc.
303 Cayuga Road
Buffalo, NY 14225
585/630-0001
585/630-7010 Fax
FID#230334400

Office Systems
20 Trade Road
Plattsburgh, NY 12901
518/561-0668
518/561-0944 Fax
FID#141648813

Office Systems
22618 Murrock Circle
Watertown, NY 13601
315/782-8975
518/561-0944 Fax
FID#141648813

Quality Office Systems
601 East 19th St., Ste. 6L
Brooklyn, NY 11226
888/959-0147
860/257-1934 Fax
FID#133687033

Quality Retail Systems
18-2 Route 67
Schaghticoke, NY 12154
518/753-4500
518/753-4496 Fax
FID#141736650

Quality Retail Systems
386 Broadway, R.B. Wing Bldg.
Albany, NY 12207
800/753-7702
518/753-4496 Fax
FID#141736650

Repeat Business Systems, Inc.
4 Fritz Blvd.
Albany, NY 12205
518/869-8116
518/869-8117 Fax
FID#141718228

(continued)

Authorized Dealers (Cont'd)

RICOH Corporation - All Orders and Remittances are to be directed to the Authorized Dealers. (Cont'd)

Ricoh Business Solutions
2900 Westchester Avenue
Purchase, NY 10577
914/253-9009
914/253-9440 Fax
FID#222783521

Ricoh Business Solutions
1400 Old Country Road
Westbury, NY 11590
516/997-0081
516/997-0091 Fax
FID#222783521

Ricoh Business Solutions
711 3rd Ave.
New York, NY 10036
212/790-4100
212/730-2240 Fax
FID#222783521

Ricoh Business Solutions
New York Office
55 Broadway
New York, NY 10006
212/785-0729
212/808-9356 Fax
FID#222783521

Ricoh Business Solutions
NY Metro/Midtown Solutions
Two Grand Central Tower
149 East 45th Street, 11th Floor
New York, NY 10017
212/885-5900
212/885-5999 Fax
FID#222783521

Ricoh Business Solutions
White Plains Office
925 Westchester Avenue, Suite 110
White Plains, NY 10604
914/684-6063
914/684-0657 Fax
FID#222783521

James B. Schwab Co., Inc.
223 West Main Street. PO Box 6
Falconer, NY 14733-0006
800/536-3216
716/665-6676 Fax
FID#160841046

South Shore Office Products
2945 S Sunrise Hwy.
Islip Terrace, NY 11752
631/581-5000
631/581-5465 Fax
FID#112207510

Wide Format Only:
Northco Products, Inc.
12 Walker Way
Albany, NY 12205
518/869-6056
518/869-1323 Fax
FID#141714064

Riso, Inc. - All Orders and Remittances are to be directed to the Authorized Dealers.

A to Z Office Equip. & Supply, Inc.
d/b/a Digital Office Concepts
1107 38th Street @ Fo. Hamilton Pkwy.
Brooklyn, NY 11218
718/845-4362
716/664-1814 Fax
FID#521691010

CMS Imaging Solutions
One Lewis Street
Binghamton, NY 13901
518/563-4900
518/561-5036 Fax
FID#161078307

Hagan Business Machines, Inc.
201 Pine Street
Jamestown, NY 14701
716/664-9090
716/664-1814 Fax
FID#161401122

Lockrow's
256 Margaret Street
Plattsburgh, NY 12901
518/563-4900
518/561-5036 Fax
FID#141608534

Long Island Business Solutions, Inc.
1180 Lincoln Ave.-Suite 2
Holbrook, NY 11741
631/218-9605
631/218-6466 Fax
FID#134255456

Reliable Office Sys.& Supplies, Inc.
4442 Arthur Kill Road
Staten Island, NY 10309
718/967-6000
748/967-9994 Fax
FID#132807037

REM Southern Office Product
222 William Street
Elmira, NY 14901
607/733-9151
607/733-5189 Fax
FID#161054660

Standard Duplicating of Buffalo
2641 William Street
Buffalo, NY 14227
716/832-4950
716/832-1383 Fax
FID#160956250

TGI Office Automation
18 Bergen Street
Brooklyn, NY 11201
718/237-0060
718/875-1525 Fax
FID#112202153

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Authorized Dealers (Cont'd)

Riso, Inc. - All Orders and Remittances are to be directed to the Authorized Dealers. (Cont'd)

| | |
|--|--|
| Toshiba Business Solutions (NY) 675 Atlantic Avenue Rochester, NY 14609 585/288-1420 585/288-7770 Fax FID#161319560 | Toshiba Business Solutions (NY/NJ) 575 Corporate Drive Mahwah, NJ 07430 631/567-9400 631/567-9718 Fax FID#112662210 |
|--|--|

Savin Corporation - All Orders and Remittances are to be directed to the Authorized Dealers.

| | |
|---|--|
| Complete Office Solutions 636 W. Main St. Arcade, NY 14009 716/492-0166 716/492-0342 Fax FID#161578606 | Docutrend Imaging Solutions 575 8th Avenue New York, NY 10018 212/382-0300 212/997-2484 Fax FID#113657253 |
|---|--|

| | | |
|--|--|---|
| Eastern Technology NY, Inc. 1529 Jericho Parkway New Hyde Park NY 11040 516/437-4768 516/437-4646 Fax FID#133838695 | Elite Technology NY, Inc. 303 South Broadway, Suite 234 Tarrytown, NY 10591 914/631-6700 914/631-6720 Fax FID#133838695 | Elite Technology NY 16 West 36th St., 9th Fl. New York, NY 10018 212/967-5009 212/378-1202 Fax FID#133838695 |
|--|--|---|

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|--|---|---|
| Lawson Office Products 6132 B Rte. 22 North Plattsburgh, NY 12901 518/563-5713 518/563-6420 Fax FID#141591614 | Northeastern Office Eq. 25 Banfi Plaza North Farmingdale, NY 11735 631/845-9500 631/845-9504 Fax FID#112750135 | REM Southern Office Prod. 222 William St. Elmira, NY 14902 607/733-9151 607/733-5189 Fax FID#161054660 |
|--|---|---|

IKON Office Solutions is an authorized dealer for Savin Corporation (Excluding the following Counties: Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk and Madison).

| | | |
|---|--|---|
| IKON Office Solutions 1612 NY Route 7 Troy, NY 12180 518/279-0900 518/279-1288 Fax FID#230033440 | IKON Office Solutions 122 Business Park Drive Utica, NY 13502 315/735-9295 315/735-0441 Fax FID#230033440 | IKON Office Solutions 345 Woodcliff Drive Fairport, NY 14450 585/248-6660 585/248-8015 Fax FID#230033440 |
|---|--|---|

| | | |
|--|---|---|
| IKON Office Solutions 7351 Round Pond Road North Syracuse, NY 13212 315/458-1454 315/458-0441 Fax FID#230033440 | IKON Office Solutions 303 Cayuga Road., Ste. 100 Buffalo, NY 14225 716/630-0001 716/630-7010 Fax FID#230033440 | IKON Office Solutions 21 South Washington St. Binghamton, NY 13903 607/724-8888 607/724-1288 Fax FID#230033440 |
|--|---|---|

| | | |
|--|---|---|
| IKON Office Solutions 289 N. Plank Rd. Newburgh, NY 12550 800/662-6632 845/220-2282 845/220-2294 Fax FID#230033440 | IKON Office Solutions NY 22 Depot Street Potsdam, NY 13676 315/265-8543 315/265-9259 Fax FID#230334400 | IKON Office Solutions 26515 NY Route 3 Watertown, NY 13601 315/782-5020 315/788-6770 Fax FID#230334400 |
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(continued)

Authorized Dealers (Cont'd)

Savin Corporation - All Orders and Remittances are to be directed to the Authorized Dealers. (Cont'd)
Gestetner Brand Authorized Dealers

A to Z Office Equip.
1361 Coney Island Ave.
Brooklyn, NY 11230
718/253-9774
718/253-8322 Fax
FID#521691010

Axiom Business Mach.
713 N. Main St.
Jamestown, NY 14702
716/664-3700
716/661-9302 Fax
FID#161149007

Eagle Business Machines
72 North Saw Mill River
Elmsford, NY 10523
914/592-4969
914/592-6718 Fax
FID#132671838

Long Island Business Solutions
1180 Lincoln Avenue, Suite 2
Holbrook, NY 11741
631/218-9605
631/218-6460
FID#134255456

Northern Business Systems LLC
214 Macarthur Road
New Windsor, NY 12553
845/561-0399
845/561-1822 Fax
FID#223818488

Northern Business Systems LLC
45 West 36th Street 8th Floor
New York, NY 10018
212/736-9200
212/868-7400 Fax
FID#223818488

TGI Office Automation
18 Bergen Street
Brooklyn, NY 11202
718/237-0060
718/492-0342 Fax
FID#592590727

TGI Office Automation
50 Broadway (11th Floor)
New York, NY 10004
212/344-4330
212/344-4705 Fax
FID#112202153

TGI Office Automation
303 Sunnyside Blvd.
Plainview, NY 11863
516/349-8787
516/349-8780 Fax
FID#592590727

United Business Systems
316 Seneca St.
Buffalo, NY 14204
716/854-4122
716/847-2064 Fax
FID#161205849

US Business Technology
150 Fulton Ave.
Garden City Park, NY 11040
516/877-0080
516/877-0202 Fax
FID#113629851

Electronic Business Products
4 Airport Park Blvd.
PO Box 926
Latham, NY 12111
518/783-0737, Ext. 203
518/783-6916
FID#141640393

**Sharp Electronics Corporation - All Order and Remittances for equipment are to be directed to the Contractor.
All Orders and Remittances for Maintenance are to be directed to the Authorized Dealers.**

Albany Cash Register Co
528 Third Ave. Ext.
Rensselaer, NY 12144
518/283-9679
FID#141565599

Albany, Rensselaer,
Saratoga, Schenectady

American Digital Imaging Corp
1736 Front St.
Yorktown, NY 10598
914/962-5200
FID#134099661

Rockland,
Westchester

Arden Business Systems
53 Old Route 22
Armonk, NY 10504
FID#133344826

Putman, Westchester

Atlas Star Corporation
1136 Route 9, Suite L2
Wappingers Falls, NY 12590
845/297-0078
FID#141809859

Dutchess,
Orange,

Central Business Solutions
209 West 40th St., 5th Floor
New York, NY 10018
646/223-1044
FID#134174067

Bronx, Kings,
Nassau, New York City,
Queens

Central Digital Solutions
65 East Bethpage Rd
Plainview, NY 11813
631/249-1990
FID#010587178

Kings, Nassau,
Queens, Suffolk

(continued)

Authorized Dealers (Cont'd)

**Sharp Electronics Corporation - All Order and Remittances for equipment are to be directed to the Contractor.
All Orders and Remittances for Maintenance are to be directed to the Authorized Dealers (Cont'd)**

| | | | |
|--|--|--|---|
| Century Copier Systems 148 Madison Ave. New York, NY 10016 212/779-7171 FID#133644625 | Bronx, Kings, New York City, Queens, Richmond | ComDoc, Inc. Deere Road Industrial Park Syracuse, NY 13206 315/463-8594 FID#340813593 | Erie, Genesee, Monroe, Niagara Orleans, Wyoming |
| Comdoc, Inc 10 John James Audubon Pkwy. Amherst, NY 14228 716/689-0202 FID#340813593 | Erie, Genesee, Monroe, Niagara, Orleans, Wyoming | Copy Source 514 Main Street Towanda, PA 18848 570/265-4743 FID# 232840976 | Chemung |
| CPI Copiers, Inc. 1142 Ridgebury Rd. New Hampton, NY 10958 845/342-1787 FID#061487460 | Orange & Sullivan | Delaware Business Systems 89 Main Street Delhi, NY 13753 607/746-3533 FID#161505594 | Delaware, Otsego |
| Docutrend, Inc. 575 8th Ave., 10th Floor New York, NY 10018 212/382-0300 FID#113657253 | Bronx, Kings, Nassau, New York City, Queens Richmond, Rockland Suffolk, Westchester | Eastern Office Supply Company 139 Erie Blvd Schenectady, NY 12305 518/377-8000 FID#141656067 | Albany, Rensselaer, Saratoga, Schenectady, Schoharie, Warren |
| Ebe Office Source 70 Travis Ave Binghamton, NY 13904 607/723-0000 FID#161451147 | Broome, Chemung, Chenango, Cortland, Tioga, Tompkins | Elbar Duplication Corp 121 West 27th Street New York, NY 10001 212/229-9860 FID# 111864848 | Bronx, Kings, Nassau, New York City, Queens, Richmond |
| Electronic Systems Plus 12 Cleveland Ave. Valhalla, NY 10595 914/681-6066 FID#133260675 | Bronx, New York City Queens, Rockland, Westchester | LDI Color Tool Box 242 West 36th St., 15th Floor New York, NY 10018 516/877-9100 FID#113523525 | Nassau |
| Leslie Digital Imaging 1000 Woodbury Rd., Ste. 212 Woodbury, NY 11797 516/877-9100 FID#113523525 | Bronx, Kings, Nassau, New York City, Queens, Richmond Suffolk | Lockrow's, Inc. 256 Margaret St. Plattsburgh, NY 12901 518/563-4900 FID#141608534 | Clinton, Essex, Franklin |
| MDM Copying Services 1 East 33rd St. New York, NY 10016 212/843-6700 FID#132689292 | New York City | Metroland Business Machines 20 Petra Lane Albany, NY 12205 518/452-2600 FID#141560263 | Albany, Hamilton, Rensselaer, Saratoga, Schenectady |

(continued)

Authorized Dealers (Cont'd)

**Sharp Electronics Corporation - All Order and Remittances for equipment are to be directed to the Contractor.
All Orders and Remittances for Maintenance are to be directed to the Authorized Dealers.** (Cont'd)

| | | | |
|---|----------------------------------|--|-----------------|
| Northern Copy Products 307 South Hamilton Ave. Watertown, NY 13601 315/788-8040 FID#161195464 | Jefferson, Lewis, St Lawrence | South Shore Office Products 2945 Sunrise Highway Islip Terrace, NY 1752 631/581-5000 FID#112207510 | Nassau, Suffolk |
|---|----------------------------------|--|-----------------|

| | | | |
|---|------------------|---|---|
| Specialty Business Machines 1016 Grand Avenue Deer Park, NY 11729 631/234-6080 FID# 132934445 | Nassau & Suffolk | Specialty Business Machines 253 West 35th Street 12A. New York, NY 10001 212/587-9600 FID#132934445 | Kings, Nassau, New York City, Suffolk |
|---|------------------|---|---|

| | | | |
|---|-----------------|--|--|
| Tri-State Camera Exchange 150 Sullivan Street Brooklyn, NY 11231 347/417-7022 FID#146981543 | Kings, Rockland | Upstate Network Solutions, Inc. DBA Soyata Computers of Rochester, Office Sys Division 3760 W Henrietta Rd Rochester, NY 14623 585/321-9999 FID# 161477745 | Cattaraugus, Cayuga, Chautauqua, Cortland, Erie, Genesee, Jefferson, Livingston, Madison, Monroe, Niagara, Onondaga, Ontario, Orleans, Oswego, Schuyler, Seneca, St. Lawrence Tompkins, Wayne, Wyoming, Yates |
|---|-----------------|--|--|

| | |
|--|---|
| Upstate Office Equipment 4919 State Road Route 233 Westmoreland, NY 13490 315/853-4111 FID#161097824 | Cayuga, Cortland, Fulton, Herkimer, Madison, Onondaga, Oswego |
|--|---|

Standard Duplicating - All Orders and Remittances are to be directed to the Authorized Dealers.

| | | |
|---|--|---|
| Apple Graphics 200 Hudson St. New York, NY 10013 212/226-5120 212/226-5217 Fax FID#113180793 | Brothers II Business Machines 1350 Lincoln Ave., Suite 1 Holbrook, NY 11741 631/585-0684 631/585-0334 Fax FID#112920456 | Carr Business Systems 130 Spagnoli Road Melville, NY 11747 631/249-9880 631/420-1054 Fax FID#112382276 |
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| Cross Island Copy Products 51B Alabama Ave. Island Park, NY 11558 516/432-3770 516/432-5145 Fax FID#113228310 | Eagle Systems, Inc. 2421 Harlem St. Buffalo, NY 14225 716/893-0506 716/897-3081 Fax FID#161410112 |
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(continued)

Authorized Dealers (Cont'd)

Standard Duplicating - All Orders and Remittances are to be directed to the Authorized Dealers. (Cont'd)

Elbar Duplicator Corporation
105-26 Jamaica Ave.
Richmond, NY 11418
718/441-1123
718/805-2151 Fax
FID#111864848

Fax Unlimited
74 E. Rte. 59
Spring Valley, NY 10977
845/425-5255
845/425-5299 Fax
FID#133472328

Image Integrator
1005 W. Fayette
Syracuse, NY 13057
315/474-9788
315/295-2528 Fax
FID# 270080053

Long Island Business Systems
1180 Lincoln Ave., Suite 2
Holbrook, NY 11741
631/218-9605
631/218-6460 Fax
FID#134255456

Northern Business Systems
6517 Basile Rowe
East Syracuse, NY 13057
315/437-4102
315/437-1222 Fax
FID#223359520

Northern Business Systems
575 Corporate Drive
Mahway, NJ 07430
201/825-1100
201/825-9717 Fax
FID#223359520

Northern Business Systems
45 W. 36th St., Floor 8
New York, NY 10018
212/736-9200
212/868-7400 Fax
FID#223359520

Ruddell Business Machines
28547 NYS Rte. 342
Black River, NY 13612
315/773-5621
315/773-4048 Fax
FID#161211889

Twin Forks Office Products, Inc.
946 West Main St.
Riverhead, NY 11901-2832
631/727-3354
631/727-7299 Fax
FID#112721911

Twin River Imaging Systems
504 Pennsylvania Ave.
Elmira, NY 14904
607/732-0330
607/732-6409 Fax
FID#161242373

Atlantic Tomorrows Office
127 Main
New Paltz NY 12561
914/255-8900
914/255-1219 Fax
FID#131947545

Atlantic Tomorrows Office
134 West 226th Street, 3rd Fl.
New York, NY 10001
212/741-6400
212/645-1518 Fax
FID#131947545

Atlantic Tomorrows Office
825 South Broadway
Tarrytown, NY 10591
914/674-4500
914/674-4477 Fax
FID#131947545

***Authorized Counties:* Albany, Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Sullivan, Ulster, Westchester**

Burgess Enterprises Ltd.
110 Saily Ave.
Plattsburgh, NY 12901
518/563-2045
518/563-6194 Fax
FID#141501060

***Authorized Counties:* Clinton, Essex, Franklin, St. Lawrence**

(continued)

Authorized Dealers (Cont'd)

Toshiba America Business Solutions - All Orders and Remittances for Equipment are to be directed to the contractor. All Orders and Remittances for Maintenance or Supplies are to be directed to the Authorized Dealers.

Central Business Equipment
10 Corporate Drive
Clifton Park, NY 12065
518/688-2679
518/688-0190 Fax
FID#141609422

Authorized Counties: Albany, Columbia, Fulton, Greene, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren, Washington

Eagle Systems Inc
2421 Harlem Rd
Buffalo, NY 14225
716/893-0506
716/897-3081 Fax
FID#161410112

Authorized Counties: Erie, Genesee, Niagara

Electronic Office Products
3258 South Broadway
Saratoga Springs, NY 12866
518/587-8600
518/587-4556 Fax
FID#141545598

Authorized Counties: Saratoga, Warren, Washington

Hagan Business Machines Inc.
201 Pine Street
Jamestown NY 14701
716/664-9090
716/664-1814 Fax
FID#161401122

Authorized Counties: Cattaraugus, Chautauqua

Northern Business Systems
114 Jericho Turnpike, Suite 3
Floral Park, NY 11001
516/616-0170
516/616-1978 Fax
FID#223818488

Northern Business Systems
600 Mamaroneck Ave., 4th Floor
Harrison, NY 10528
914/777-6700
914/777-6707 Fax
FID#223818488

Northern Business Systems
45 West 36 Street, 8th Floor
New York, NY 10018
212/736-9200
212/868-7400 Fax
FID#223828488

Northern Business Systems
22 Route 17K
Newburgh, NY 12550
845/561-0399
845/561-1759 Fax
FID#223818488

Authorized Counties: Bronx, Kings, Nassau, New York, Orange, Queens, Richmond, Rockland, Westchester

(continued)

Authorized Dealers (Cont'd)

Toshiba America Business Solutions - All Orders and Remittances for Equipment are to be directed to the contractor. All Orders and Remittances for Maintenance or Supplies are to be directed to the Authorized Dealers. (Cont'd)

Ruddell Business Machines Inc.
28547 NY State Rt. 342
Black River, NY 13612
315/773-5621
315/773-4048 Fax
FID#161211889

Authorized Counties: *Clinton, Essex, Franklin, Jefferson, Lewis, St Lawrence*

Southern Tier Copy Products
One Lewis Street
Binghamton, NY 13901
607/772-0437
607/772-0525 Fax
FID#161078307

Authorized Counties: *Broome, Chemung, Chanango, Cortland, Delaware, Schuyler, Steuben, Tioga, Tompkins*

Toshiba Business Solutions NY/NJ
1500 Ocean Avenue
Bohemia, NY 11716
631/567-9400
631/567-9718 Fax
FID#112662210

Toshiba Business Solutions NY/NJ
1501 Broadway, Suite 704
New York, NY 10036
212/398-6500
212/898-6535 Fax
FID#112662210

Authorized Counties: *Kings, Nassau, New York, Queens, Suffolk*

TGI Office Automation

| | |
|--|---|
| 120 3rd St. Brooklyn, NY 11231 718/237-0060 718/237-1525 Fax FID#112202153 | 303 Sunnyside Blvd. Plainview, NY 11803 516/349-8787 516/349-8780 Fax FID#112202153 |
|--|---|

Authorized Counties: *Bergen, Bronx, Essex, Hudson, Kings, Middlesex, Morris, Nassau, New York, Passaic, Queens, Richmond, Somerset, Suffolk, Sussex Union, Warren, Westchester*

(continued)

Authorized Dealers (Cont'd)

Toshiba America Business Solutions - All Orders and Remittances for Equipment are to be directed to the contractor. All Orders and Remittances for Maintenance or Supplies are to be directed to the Authorized Dealers. (Cont'd)

Toshiba Business Solutions-NY
Becker Business Systems Inc.
230 North Plank Road
Newburgh, NY 12550
845/562-2707
845/562-2468 Fax
FID#161319560

Toshiba Business Solutions-NY
150 Metro Park
Rochester, NY 14623
585/427-2222
585/427-0887 Fax
FID#161319560

Toshiba Business Solutions-NY
675 Atlantic Avenue
Rochester, NY 14609
585/288-1420
585/288-7770 Fax
FID#161319560

Toshiba Business Solutions-NY
190 Lawrence Bell Drive, Suite 100
Williamsville, NY 14221
716/634-0322
716/634-0385 Fax
FID#161319560

Authorized Counties: Albany, Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Columbia, Cortland, Delaware, Dutchess, Erie, Fulton, Genesee, Greene, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Niagara, Oneida, Onondaga, Ontario, Orange, Orleans, Oswego, Otsego, Putnam, Rensselaer, Saratoga, Schoenectady, Schoharie, Schuylar, Seneca, St Lawrence, Steuben, Sullivan, Tioga, Tompkins, Ulster, Warren, Washington, Wayne, Wyoming, Yates

Twin Tier Imaging Systems
504 Pennsylvania Avenue
Elmira, NY 14904
607/732-0330
607/732-6409 Fax
FID#161242373

Authorized Counties: Chemung, Schuylar, Steuben, Tioga, Tompkins

U S Business Technology LLC
150 Fulton Avenue
Garden City Park, NY 11040
516/877-0080
516/877-0202 Fax
FID#113629851

Authorized Counties: Bronx, Kings, Nassau, New York, Queens

Xerox Corporation - All Orders and Remittances are to be directed to the Contractor.

4G Data Systems, Inc.
85 John Street
New York, NY 10038
212/233-4300

Apex Document Solutions
250 Oriskany Parkway
Yorkville, NY 13495
315/736-3288

atec\group
1762 Central Avenue
Albany, NY 12205
518/724-3119
518/452-3939 Fax

Capital Xerographics
P.O. Box 779
Clifton Park, NY 12065
518/782-1442

CARR Business Systems
The Pennsylvania Building
225 W 34th Street
Suite 814
14 Penn Plaza
New York, NY 10122-0899
212/594-9300

CBS
Connecticut Business Systems, Inc.
108 Corporate Park Drive
White Plains, NY 10604
914/696-1900, Ext. 1628

(continued)

Authorized Dealers (Cont'd)

Xerox Corporation - All Orders and Remittances are to be directed to the Contractor (Cont'd)

Computer Doctors, Inc.
5 Triangle Road
Liberty, NY 12754
845/292-2258

Computer Professionals USA
11 East 22nd Street
New York, NY 10010
212/598-3088, Ext. 113

CS Business Systems, Inc.
1236 Main Street
Buffalo, NY 14209
800/886-6521, Ext. 251
716/886-7142 Fax

CYBERCity
455 Court Street
Binghamton, NY 13904
607/729-2990
607/729-3655 Fax

Document Solutions of the North Country
1342 Saratoga Road
Gansvoort, NY 12830
518/792-9101

Eastern Copy Products
1224 West Genesee Street
Syracuse, NY 13204
315/474-7000

Garlock Office Products
37 Center Street
Batavia, NY 14020
585/343-4100

IMP Buffalo, LLC
30 South Cayuga
Williamsville, NY 14221
716/204-5860

Innovative Office Solutions, Inc.
6500 Fremont Road
E. Syracuse, NY 13057
315/656-3493

KD Office Works
9 Healy Blvd., Parkway Plaza
Hudson, NY 12534
518/828-0175

M&K INSS, LLC
10 Melville Park Road
Melville, NY 11747
631/414-4816
631/414-4817 Fax

MBS Xerographix
10 New King Street
White Plains, NY 10604
914/220-6430

Netaris, Inc.
534 Merrick Road, 2nd Floor
Lynbrook, NY 11563
800/964-3913, Ext. 112

New England Systems, Inc.
506 Catlyn Court
Delmar, NY 12054
800/816-1119
518/439-6600
800/816-1113 Fax

North Country Digital Solutions
2 Crestwood Drive
Alexandria Bay, NY 13067
800/842-6125

Office Equip. Solutions/Source II
227 W Water Street
Elmira, NY 14901
607/737-0539

Peterson Office Equip.
7 W. Summit, Box 196
Lakewood, NY 14750
716/763-6927

Seely Conover
333 West Main Street
Amsterdam, NY 12010
518/842-1720

The Computing Center
15 Thornwood Drive
Ithaca, NY 14850
607/257-3221, Ext. 124

Upstate Xerographics
305 State Street
Watertown, NY 13601
315/788-1091

Upstate Xerographics II
224 Main Street
Oneonta, NY 13778
607/725-3402

Xerographic Solutions
1387 Fairport Office Center
Suite 1000 A
Rochester, NY 14450
585/388-5550

Xerox Corporation
155 Pinelawn Rd.
Suite 200 N
Melville, NY 11747
516/420-3200

PC Innovations of Rochester, Inc.
1555 E. Henrietta Rd.
Rochester, NY 14623
585/340-1555

Professional Graphics
Systems & Services Inc.
3 West Main Street
Elmsford, NY 10523
914/345-3033

Future Tech Enterprise, Inc.
101-8 Colin Drive
Holbrook, NY 11741
631/472-5500

Premier Asset Solu., Inc.
PO Box 851
367 Duck Pond Rd.
Locust Valle, NY 11560

T.E.C. Document Solutions, Inc.
135 W 27th St.
New York, NY 10001
212/201-3580

ComDoc, Inc.
19B British American Blvd.
Latham, NY 12110
518/782-7030
518/782-7466 Fax

ComDoc, Inc.
10 John James Audubon Pkwy.
Amherst, NY 14228
716/689-0202
716-689-0173 Fax

ComDoc, Inc.
6600 Deere Rd. Industrial Park
Syracuse, NY 13206-6247
315-463-8594
315/463-6247 Fax

(continued)

Authorized Dealers (Cont'd)

Xerox Corporation - All Orders and Remittances are to be directed to the Contractor (Cont'd)

Complete Document Solutions - NY
17 Battery Place
New York, NY 10004
212/328-2511

Copier Country
17 Battery Place
New York, NY 10004
212/328-2511

Flynn's Document Solutions
927 6th Avenue
New York, NY 10001
212/564-8701

Innovative Office Products
2308 Knapp Street
Brooklyn, NY 11229
718/252-6500

Productive Business Solutions
259 W 30th Street
New York, NY 10001
212/633-2170

Ray Block Stationers
3 Plainfield Ave.
Floral Park, NY 11001
516/437-2222

XCL Business Products
97 Marcus Blvd.
Hauppauge, NY 11788
631/231-1456

Xerox Corporation
245 Park Ave. Floor 22
New York, NY 10167
212/716-7115 Office
8*337-7115

(continued)

PRICE - LOT I:

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State including installation, instruction of personnel and one complete copy of the instruction manual. After initial delivery, purchases of supplies only shall be tailgate delivery.

If substantially the same or similar quantity of a commodity is sold by the contractor under the same or similar terms and conditions as that of any State contract for such commodity held by the contractor, at a price lower than the State contract price, the price to the State shall be immediately reduced to the lower price. This applies to all component prices and accessory prices offered by the bidder. Remanufactured items may be priced differently from new items; however, remanufactured items must be identified as such.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

***Escalation Per Year for Maintenance** - Escalation is permitted for maintenance and supplies not to exceed 5% annually. Contractors may elect to defer escalation or to escalate at a lower percentage.

NEW PRODUCTS - As machines are discontinued and new machines become available, pricing must be approved by the Procurement Services Group before official addition to the contract.

Decreases in GSA pricing during the contract period shall be incorporated in these contracts. Where GSA pricing does not exist, State pricing shall be equal to or lower than state or local government pricing.

PRICE - LOT II:

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State including installation, instruction of personnel and one complete copy of the instruction manual. After initial delivery, purchases of supplies only shall be tailgate delivery.

If substantially the same or similar quantity of a commodity is sold by the contractor under the same or similar terms and conditions as that of any State contract for such commodity held by the contractor, at a price lower than the State contract price, the price to the State shall be immediately reduced to the lower price. This applies to all component prices, required accessory prices, and associated products offered by the contractor. Remanufactured items may be priced differently from new items; however, remanufactured items must be identified as such.

Decreases in GSA pricing during the contract period shall be incorporated in these contracts. Where GSA pricing does not exist, State pricing shall be equal to or lower than state or local government pricing.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

SUBSTITUTIONS - LOT II:

As awarded machines become discontinued from a manufacturer's product line, the State reserves the right to accept a product deemed by the Commissioner to be equivalent to the specified commodity. Contractors shall submit manufacturer's specification for the new model requested as a substitute. Substituted equipment must meet or exceed the performance specification of the discontinued model. All substitutions shall be offered at the awarded Average Annual Cost (AAC) or lower. Documentation supporting the reasonableness of price must accompany any request for substitution.

Substitutions and Associated Products must be, and will only be, submitted/accepted on a quarterly basis by the 15th of the month following contract start date (first submittal received by September 15th, second by December 15th and so forth).

(continued)

BILLING AND PAYMENTS:

Contractors may pre-bill annually, quarterly or monthly for the minimum monthly service cost. Contractor may not pre-bill for more than 12 months.

The cost per copy for maintenance above the monthly minimum shall be billed in increments of not less than 30 days, based on actual usage. (For Example: \$36 Monthly Minimum, which includes 20,000 copies, and \$.015 Overage. Total copies made for the year is 195,000. The end user is entitled to 20,000 copies per month x 12 months = 240,000 copies; therefore, the end user is well within their Minimum Monthly Charge and should not be charged the \$.015 Overage.)

Contractors may also offer Installment Plans with 0% interest as long as the original Terms and Conditions do not change.

PRICE ESCALATIONS FOR SERVICE AND SUPPLIES:

Prices for service and supplies shall remain firm for the contract period unless price escalations are included in the award document for that item. Escalations, if permitted, are calculated annually after the first year **of the inception of the contract, not installation of the machine**, at the express percentage rate listed in the award. Contractors may escalate up to their stated annual maximum. Contractors may elect to defer escalation or to escalate at a lower percentage.

EXTENDED GPP MAINTENANCE PLANS:

The Guaranteed Performance Period (GPP) allows the end user to purchase maintenance and supplies for a period of either three (3) or five (5) years after delivery /installation. All machines up to 60 cpm have a 3-Year GPP and machines over 60 cpm have a 5-Year GPP. After the GPP, or Extended GPP Plans, agencies are expected to purchase supplies and maintenance in accordance with agency purchasing guidelines. Check the Contractor Information beginning on Page 2 for those contractors whose terms include an additional 1 and 2-Year Extended GPP Maintenance Plan beyond the initial 3 or 5-Year Guaranteed Performance Period (GPP).

ASSOCIATED PRODUCTS:

Associated Products shall be limited to attachments, options, additional features and supplies not required to make a standard image for each machine. Additional features are considered feeders, sorters, stackers, reduction/enlargement, duplexing, etc. The State reserves the right to accept or reject at any time before or after award any or all of the associated products at its discretion.

Supplies not required to make a standard image (staples, staple wire, highlight color toner, etc.) are listed as associated products, not as part of the Cost Per Copy (CPC). **It is suggested contractors offer power/surge protector devices under Associated Products.**

SUPPLIES:

All supplies are included as part of the Cost Per Copy (CPC). Since there is no charge for maintenance during the warranty period, the contractor may charge a cost per copy for **supplies only** during the warranty period. If a product is guaranteed for a specific yield and it fails to meet that level, the product must be replaced. If an end user's supply usage exceeds the manufacturer's guaranteed yield by more than 20%, the contractor shall have the right to charge the end user for the additional supplies. Contractors must include the cost of each supply and the manufacturer's guaranteed yield for each supply. Yields are based on 6% coverage. Contractors **who fail to include this information will not be allowed to charge for excess supply usage. The State reserves the right to verify the yields, if it is in the State's best interest.** It is to be expected that if the copy coverage exceeds the norm, the yield will not be the same.

The end user may elect, after delivery of machine, to use competitive supplies. If the competitive supplies are suspected as the reason for poor machine performance, the performance criteria and effectiveness level credit to the agency shall be deferred until a conclusive mutual determination is made by the contractor, the agency and the Procurement Services Group. If the Maintenance Plan is not purchased from the Contractor, the end user may still purchase Supplies. NYS Contract Pricing for Supplies will be provided by the Contractor upon request from the end user. Machines must be able to use recycled paper and generic supplies.

(continued)

LOT I - Summary of Awards Alphabetically By Contractor

COMPLETE MANUFACTURER'S COMMERCIAL PRODUCT LINE

NOTE: Weblinks are provided below for those contractors who have their NYS contract dedicated websites available. For those contractors in Lot I who do not have a weblink available, agencies are requested to contact the contractor for product and pricing information. Contractors will provide agencies with NYS Contract information on all models, accessories, supplies and product information upon request in any format required by the agency. Formats may include electronic price list, hardcopy price list or catalog via mail or website access. Also, as models are discontinued and new models become available, the effective price list will change, upon approval of the Office of General Services.

| <u>Contractor</u> | <u>Last Approved Price List Effective Date</u> |
|---|--|
| Electronic Business Products, Inc. (Lanier Product Line) http://www.ebp-inc.com | February 2009 |
| IKON Office Solutions, Inc. (Canon Product Line) http://www.ikon.com/nys | August 2008 |
| OCE Imagistics https://extranet.imagistics.com/default/newyork | June 2009 |
| Konica Minolta Business Solutions U.S.A., Inc.-Konica models http://kmbs.konicaminolta.us/StateOfNY | May 2009 |
| Muratec America, Inc. http://www.muratec.com/contracts/nyscopier | June 2009 |
| RICOH Corporation http://www.rioh-usa.com/rmap/newyorkstatecopiers/index_rioh.asp | June 2009 |
| Supplies Pricing: | June 2009 |
| Savin/Gestetner product website: http://www.rioh-usa.com/rmap/newyorkstatecopiers/index_gs.asp | June 2009 |
| Supplies Pricing: | June 2009 |
| RISO, Inc. http://us.riso.com/nystate | June 2009 |
| Sharp Electronics Corporation http://www.sharpgov.com/ny | May 2009 |
| Standard Duplicating Machine Corp. | February 2009 |
| Toshiba America Business Solutions, Inc. http://gemconnect.toshiba.com | February 2009 |
| Xerox Corporation http://www.portal.xerox.com/newyork | May 2009 |

(continued)

LOT II (Digital Copiers Only) - Summary of Awards Alphabetically By Contractor

| ITEM | CONTRACTOR | MFR | MODEL | PAGE |
|---|----------------------|----------------------|------------------|-------|
| 10 | Danka Office Imaging | Kodak | Digimaster EX110 | 55-57 |
| 1 | Kyocera Mita America | Kyocera Mita America | KM-2050 | 43 |
| 2 | Kyocera Mita America | Kyocera Mita America | KM-3050 | 46 |
| 3 | Kyocera Mita America | Kyocera Mita America | KM-4050 | 47 |
| 4 | Kyocera Mita America | Kyocera Mita America | KM-5050 | 49 |
| 5 | Kyocera Mita America | Kyocera Mita America | KM-5530 | 51 |
| 6 | Kyocera Mita America | Kyocera Mita America | TASKalfa 620 | 53 |
| 7 | Kyocera Mita America | Kyocera Mita America | TASKalfa 820 | 54 |
| http://gov.kyoceramita.com/newyork | | | | |
| 1 | Panasonic | Panasonic | DP-8020E | 44 |
| 2 | Panasonic | Panasonic | DP-2330 | 45 |
| 3 | Panasonic | Panasonic | DP-8035 | 48 |
| 4 | Panasonic | Panasonic | DP-8045 | 50 |
| 5 | Panasonic | Panasonic | DP-8060 | 52 |

LOT II (Digital Copiers Only) SUMMARY OF AWARDS BY ITEM

| ITEM | CONTRACTOR | MFR | MODEL | AAC* |
|---|----------------------|----------------------|------------------|-------------|
| #1 - 11-20 CPM - 20,000 Monthly Volume (Lowest to Highest Cost for Equip. & Maintenance over 3-Yr. GPP) | | | | |
| | Kyocera Mita America | Kyocera Mita America | KM-2050 | \$2,113.36 |
| | Panasonic | Panasonic | DP-8020E | \$2,305.42 |
| #2 - 21-30 CPM - 30,000 Monthly Volume (Lowest to Highest Cost for Equip. & Maintenance over 3-Yr. GPP) | | | | |
| | Panasonic | Panasonic | DP-2330 | \$3,713.60 |
| | Kyocera Mita America | Kyocera Mita America | KM-3050 | \$3,451.89 |
| #3 - 31-40 CPM - 50,000 Monthly Volume (Lowest to Highest Cost for Equip. & Maintenance over 3-Yr. GPP) | | | | |
| | Kyocera Mita America | Kyocera Mita America | KM-4050 | \$4,981.59 |
| | Panasonic | Panasonic | DP-8035 | \$4,899.71 |
| #4 - 41-50 CPM - 65,000 Monthly Volume (Lowest to Highest Cost for Equip. & Maintenance over 3-Yr. GPP) | | | | |
| | Kyocera Mita America | Kyocera Mita America | KM-5050 | \$6,575.00 |
| | Panasonic | Panasonic | DP-8045 | \$6,175.79 |
| #5 - 51-60 CPM - 100,000 Monthly Volume (Lowest to Highest Cost for Equip. & Maintenance over 3-Yr. GPP) | | | | |
| | Kyocera Mita America | Kyocera Mita America | KM-5530 | \$8,364.97 |
| | Panasonic | Panasonic | DP-8060 | \$8,588.54 |
| #6 - 61-70 CPM - 150,000 Monthly Volume (Lowest to Highest Cost for Equip. & Maintenance over 5-Yr. GPP) | | | | |
| | Kyocera Mita America | Kyocera Mita America | TASKalfa 620 | \$8,106.00 |
| #7 - 71-80 CPM - 200,000 Monthly Volume (Lowest to Highest Cost for Equip. & Maintenance over 5-Yr. GPP) | | | | |
| | Kyocera Mita America | Kyocera Mita America | TASKalfa 820 | \$10,606.00 |
| #8 - 81-90 CPM - 300,000 Monthly Volume - NO MODELS AWARDED | | | | |
| #9 - 91-100 CPM - 400,000 Monthly Volume - NO MODELS BID | | | | |
| #10 - 100+ CPM - 600,000 Monthly Volume (Lowest to Highest Cost for Equip. & Maintenance over 5-Yr. GPP) | | | | |
| | Danka Office Imaging | Kodak | Digimaster EX110 | \$51,881.49 |

*AAC - Please see Definition on Page 40

(continued)

DEFINITIONS:

AAC:

Average Annual Cost - The annual cost to own and operate a machine. The AAC includes the purchase cost, supply costs (excluding paper) and maintenance costs average over the Guaranteed Performance Period (GPP) of either three or five years.

ADA:

Americans with Disabilities Act.

ASSOCIATED PRODUCT:

Associated products are limited to attachments, options and additional features (e.g. feeders, sorters, stackers, reduction/enlargement, and duplexing) for each machine. Supplies not required to make a standard image (staples, staple wire, highlight color toner, etc.) are considered associated products. The cost of the associated products and associated maintenance costs are not be used in determining the AAC.

ANALOG COPIER:

An analog copier uses a series of mirrors and lenses to transmit the scanned image to the photoconductor. Analog copiers scan the original for each copy made, contain a duplexing tray, and use sorters or stackers as finishing devices.

DIGITAL COPIER:

A digital copier incorporates a digital scanner to digitize the image, store the image in memory, and produce copies from the memory. Digital copiers use "scan once, print many" technology; trayless duplexing and stackers rather than sorters as finishing devices.

DOCUMENT FEEDER:

A device to feed your originals onto the exposure glass and properly position them for copying. There are several types of feeders including:

Automatic Document Feeder (**ADF**) which holds a stack of originals and feeds them automatically, one at a time, to the exposure glass for copying. An ADF cannot be used for two-sided to two-sided duplexing.

Reversing Automatic Document Feeder (**RADF or ARDF**) which is similar to an ADF with the added capability to invert a two sided original to copy material from both sides.

Recirculating Document Feeder/Handler (**RDF or RDH**) which feeds originals to the exposure glass and back to the feed tray making one complete set. When multiple sets are required, the process is repeated for each set.

DUPLEXING:

The ability to automatically produce two-sided copies from either single-sided or two-sided originals. This feature may be optional on lower volume copiers. Duplexing from single-sided originals (**1:2**) requires an ADF, RADF, RDF or RDH. Duplexing from two-sided originals (**2:2**) requires a RDF or RDH.

GPP:

Guaranteed Performance Period - The period of time for which the contractor is required to guarantee that a maintenance agreement and supplies may be purchased at contract pricing and that the machine will operate satisfactorily to produce acceptable copy quality for the effectiveness levels as defined in the "Performance Criteria" clause. The GPP is either three years or five years, as specified within the item.

LARGE CAPACITY TRAY/CASSETTE (LCT/LCC):

An option on many copiers to increase the paper capacity of the copier. Usually hold 1,000 sheets or more.

(continued)

DEFINITIONS: (Cont'd)

PSG:

Procurement Services Group

REQUIRED ACCESSORY:

An accessory that is specifically listed as a requirement of the detailed specification and must be offered as part of the bid. Feeders, sorters, duplexing, large capacity trays, and networking capabilities are examples of required accessories. The cost of the required accessory and associated maintenance costs is used in determining the AAC. It is expected that the majority of machine purchases include the required accessories but purchase of the required accessories is optional.

STACKER:

Used in conjunction with a recirculating document feeder, provides finished sets, usually offset, in the output tray. Some stackers are also provided with stapling capability to automatically staple sets as they are completed. A stacker will allow unlimited sets where a sorter is limited by the number of bins.

SORTER:

Used in conjunction with an automatic document feeder or reversing automatic document feeder, provides finished sets into separate bins. Ten and twenty bin sorters are common. Some sorters are equipped with staplers which automatically staple the sets in each bin.

(continued)

PURCHASING GUIDELINES

1. **THIS "CONTRACT AWARD NOTIFICATION" IS FOR PURCHASE ONLY. LEASES OR RENTALS ARE NOT COVERED BY THIS CONTRACT.**
2. Determine the average monthly copy volume required by your office. Choose machines that cover your requirements.
3. Choose machines with features required by your office. Features such as reduction/enlargement, duplexing (double-sided copies), ADF (automatic document feeder), sorter, stapler, etc., may be available as options (at an additional price) or may be included in the basic machine. Calculate the cost of the machine with the options needed.
4. The Guaranteed Performance Period (GPP) is three years for all machines up to 60 cpm and five years for all machines over 60 cpm. The GPP begins on the date of installation and is the period for which maintenance and/or supplies may be purchased. See Contractor Information (beginning on Page 2) for terms regarding 1 and 2-Year Extended GPP Maintenance Plans.
5. Purchase of required accessories, associated products, supplies, and maintenance are at the sole option of the customer. Supplies may also be purchased from other awards for copier supplies available from Commodity Groups 23000 and 23065.
6. **There are no maintenance charges during the equipment guarantee period**, which is a minimum of 90 days, and is specified within each item.
7. The contractors should be contacted for specific questions on copier features.
8. A manufacturer's model copier may be sold under two or more different contractors labels. Compare the equipment pricing and various maintenance plans and select the cost effective purchase that best meets your needs. Contact the Purchasing Officer shown on the front of this award for additional assistance.

(continued)

LOT II - DIGITAL COPIERS

ITEM #1 - 11-20 Copies Per Minute - 20,000 Copies Per Month Volume

| | | MAINTENANCE |
|-------------------|--------------|--------------------------------------|
| UNIT PRICE: | \$2,805.00 | Min. Monthly Maintenance \$102.00 |
| MODEL NUMBER: | KM-2050 | Copies Included in Above 12,000 |
| MANUFACTURER: | Kyocera Mita | CPC to 20,000 Copies \$.0085 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 20,000 Copies \$.0085 |
| | | 1 Yr. Ext. GPP Min. Monthly \$102.00 |
| | | 1 Yr. Ext. GPP Cost Per Copy \$.0085 |
| | | 2 Yr. Ext. GPP Min. Monthly \$102.00 |
| | | 2 Yr. Ext. GPP Cost Per Copy \$.0085 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--------------------|--------------|-------------------|------------------|
| Stand | Stand | Included | \$0.00 |
| Document Feeder | DP-410 | Included | \$0.00 |
| Duplexing | DU-410 | Included | \$0.00 |
| Networking | Networking | Included | \$0.00 |

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|------------------------|---------------|-------------------|------------------|
| 300 Sheet Paper Drawer | PF-410 | \$261.00 | \$0.00 |
| Internal Finisher | DF-410 | \$577.00 | \$0.00 |
| Fax & Network Fax | Fax System L | \$574.00 | \$0.00 |
| Network Scanner | Scan System F | \$633.00 | \$0.00 |
| 32MB Fax Memory Board | MM-13-32 | \$128.00 | \$0.00 |
| Stand Spacer | Stand Spacer | \$ 35.00 | \$0.00 |
| 15 Amp Surge Protector | 82143015 | \$135.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|------------------------|-------------|------------------|-----------------------------|
| Toner TK-411 | Case | \$414.00 | 120,000 Copies |
| Maintenance Kit MK-410 | 1 Kit | \$187.00 | 150,000 Copies |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%
 MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Macintosh.
 Guaranteed Delivery: 30 Days A/R/O
 The copier offered is new.

CONTRACT NO.: PC59462

CONTRACTOR: KYOCERA MITA AMERICA, INC.

(continued)

LOT II - DIGITAL COPIERS

ITEM #1 - 11-20 Copies Per Minute - 20,000 Copies Per Month Volume

| | | MAINTENANCE | |
|-------------------|------------|------------------------------|----------|
| UNIT PRICE: | \$2,510.00 | Min. Monthly Maintenance | \$32.16 |
| MODEL NUMBER: | DP-8020E | Copies Included in Above | 3,000 |
| MANUFACTURER: | Panasonic | CPC to 20,000 Copies | \$.01072 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 20,000 Copies | \$.01200 |
| | | 1 Yr. Ext. GPP Min. Monthly | \$35.38 |
| | | 1 Yr. Ext. GPP Cost Per Copy | \$.0118 |
| | | 2 Yr. Ext. GPP Min. Monthly | \$38.92 |
| | | 2 Yr. Ext. GPP Cost Per Copy | \$.0130 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--------------------|--------------|-------------------|------------------|
| Cabinet/Console | DA1D18B | Included | \$0.00 |
| Document Feeder | DA-AR202 | Included | \$0.00 |
| Paper drawer | DA-DS184 | Included | \$0.00 |

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|----------------------------|--------------|-------------------|------------------|
| ADF | DA-AS181 | \$ 365.00 | \$0.00 |
| Hard drive | DA-HD18 | \$ 375.00 | \$0.00 |
| 3 rd paper tray | DA-DS185 | \$ 266.00 | \$0.00 |
| High stand | DA1D18A | \$ 135.00 | \$0.00 |
| Low stand | DA1D18C | \$ 135.00 | \$0.00 |
| PCL printing | DA-PC820 | \$ 465.00 | \$0.00 |
| PCL/Post Script | DA-MC820 | \$ 559.00 | \$0.00 |
| Super G3 fax | DA-FG180 | \$ 474.00 | \$0.00 |
| Network scanner | DA-NS180 | \$ 359.00 | \$0.00 |
| Internet fax | DA-NF180 | \$ 359.00 | \$0.00 |
| 16mb sort memory | DA-SM16B | \$ 53.33 | \$0.00 |
| 64mb sort memory | DA-SM64B | \$ 150.00 | \$0.00 |
| 128mb sort memory | DA-SM28B | \$ 273.00 | \$0.00 |
| 4mb Flash memory | UE-410047F | \$ 111.00 | \$0.00 |
| 8mb Flash memory | UE-410048F | \$ 144.00 | \$0.00 |
| F-Rom board | DA-EM600F | \$ 79.00 | \$0.00 |
| Acctg software | DA-WA10 | \$1,089.00 | \$0.00 |
| Platen cover | DA-UC200 | \$ 41.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|--------------------|-------------|------------------|-----------------------------|
| Toner | Ea. | \$41.97 | 10,000 Copies |
| Developer | Ea. | \$29.97 | 60,000 Copies |
| Drum | Ea. | \$26.97 | 60,000 Copies |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware and Windows NT.

Guaranteed Delivery: 15 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59465

CONTRACTOR: PANASONIC DIGITAL DOCUMENT COMPANY

(continued)

LOT II - DIGITAL COPIERS

ITEM #2 - 21-30 Copies Per Minute - 30,000 Copies Per Month Volume

| | | MAINTENANCE | |
|-------------------|------------|------------------------------|-----------|
| UNIT PRICE: | \$3,800.00 | Min. Monthly Maintenance | \$32.16 |
| MODEL NUMBER: | DP-2330 | Copies Included in Above | 3,000 |
| MANUFACTURER: | Panasonic | CPC to 30,000 Copies | \$0.01072 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 30,000 Copies | \$0.01200 |
| | | 1 Yr. Ext. GPP Min. Monthly | \$35.38 |
| | | 1 Yr. Ext. GPP Cost Per Copy | \$0.0118 |
| | | 2 Yr. Ext. GPP Min. Monthly | \$38.92 |
| | | 2 Yr. Ext. GPP Cost Per Copy | \$0.01300 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--------------------|--------------|-------------------|------------------|
| Cabinet/Console | DA1D18B | Included | \$0.00 |
| Stapler/Stitcher | DA-FS300 | \$ 985.00 | \$0.00 |
| Network Card | N/A | Standard | \$0.00 |

ACCESSORIES

| <u>DESCRIPTION:</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|---------------------|--------------|-------------------|------------------|
| 3rd paper tray | DA-DS305 | \$ 266.00 | \$0.00 |
| 4th paper tray | DA-DS306 | \$ 200.00 | \$0.00 |
| Base plate | DA-DA230 | \$ 79.00 | \$0.00 |
| Low stand | DA-DA320R | \$ 156.00 | \$0.00 |
| PCL printing | DA-PC301 | \$ 815.00 | \$0.00 |
| PCL/PostScript | DA-MC301 | \$1,129.00 | \$0.00 |
| Super G3 fax | DA-FG300 | \$ 651.00 | \$0.00 |
| Network scanner | DA-NS600 | \$ 389.00 | \$0.00 |
| Internet fax | DA-NF600 | \$ 398.00 | \$0.00 |
| Hard drive | DA-HD30 | \$ 375.00 | \$0.00 |
| 16mb sort memory | DA-SM16B | \$ 53.33 | \$0.00 |
| 64mb sort memory | DA-SM64B | \$ 150.00 | \$0.00 |
| 128mb sort memory | DA-SM28B | \$ 273.00 | \$0.00 |
| 4mb Flash memory | UE-410047F | \$ 111.00 | \$0.00 |
| 8mb Flash memory | UE-410048F | \$ 144.00 | \$0.00 |
| F-Rom board | DA-EM600F | \$ 79.00 | \$0.00 |
| Acctg software | DA-WA10 | \$1,089.00 | \$0.00 |
| Inner tray | DA-XN201 | \$ 42.00 | \$0.00 |
| Outer tray | DA-XT200 | \$ 42.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|--------------------|-------------|------------------|-----------------------------|
| Toner | Ea. | \$47.00 | 15,000 Copies |
| Developer | Ea. | \$34.00 | 120,000 Copies |
| Drum | Ea. | \$41.00 | 60,000 Copies |
| Staples for FS300 | box | \$48.89 | 9,000 |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware and Windows NT.

Guaranteed Delivery: 15 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59465

CONTRACTOR: PANASONIC DIGITAL DOCUMENT COMPANY

(continued)

LOT II - DIGITAL COPIERS

ITEM #2 - 21-30 Copies Per Minute - 30,000 Copies Per Month Volume

| | | MAINTENANCE |
|-------------------|------------------------------|-----------------------------------|
| UNIT PRICE: | \$5,365.00 | Min. Monthly Maintenance \$144.00 |
| MODEL NUMBER: | KM-3060 | Copies Included in Above 18,000 |
| MANUFACTURER: | Kyocera Mita | CPC to 30,000 Copies \$.0080 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 30,000 Copies \$.0080 |
| | 1 Yr. Ext. GPP Min. Monthly | \$144.00 |
| | 1 Yr. Ext. GPP Cost Per Copy | \$.0080 |
| | 2 Yr. Ext. GPP Min. Monthly | \$144.00 |
| | 2 Yr. Ext. GPP Cost Per Copy | \$.0080 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|-----------------------|--------------|-------------------|------------------|
| Dual Scan Doc Feeder | DP-670 | \$ 0.00 | \$0.00 |
| Print/Scan System | Networking | \$ 0.00 | \$0.00 |
| (2) 500 Sheet Drawers | PF-670 | \$ 0.00 | \$0.00 |
| Internal Finisher | DF-670 | \$ 575.00 | \$0.00 |

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--|-----------------|-------------------|------------------|
| 1,000 Sheet Finisher (Requires AK-670) | DF-730 | \$ 809.00 | \$0.00 |
| Attachment Kit DF-730 | AK-700 | \$ 29.00 | \$0.00 |
| Job Separator Tray | JS-670 | \$ 110.00 | \$0.00 |
| Fax System M | Fax System | \$ 667.00 | \$0.00 |
| Fax Data Back-up Kit | BU-10 | \$ 115.00 | \$0.00 |
| PDF Upgrade | UG-30 | \$ 318.00 | \$0.00 |
| HDD Erase Kit for Copy/Print | Data Security | \$ 343.00 | \$0.00 |
| Original Holder | Platen Cover | \$ 68.00 | \$0.00 |
| Copier Stand (Stratos Series) | Copier Stand | \$ 154.00 | \$0.00 |
| SD-184-256A | 256MB | \$ 206.00 | \$0.00 |
| SD-184-512A | 512MB | \$ 284.00 | \$0.00 |
| 15 Amp Surge Protector Item 82143015 | Surge Protector | \$ 135.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|----------------------|-------------|------------------|-----------------------------|
| TK-677 Toner | Case | \$759.00 | 200,000 Copies |
| MK-715 Developer Kit | 1 Kit | \$373.00 | 300,000 Copies |
| Staples for DF730 | Case | \$ 40.00 | 15,000 Staples |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%
MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Macintosh.
Guaranteed Delivery: 30 Days A/R/O
The copier offered is new.

CONTRACT NO.: PC59462
CONTRACTOR: KYOCERA MITA AMERICA, INC.

(continued)

LOT II - DIGITAL COPIERS

ITEM #3 - 31-40 Copies Per Minute - 50,000 Copies Per Month Volume

| | | MAINTENANCE |
|-------------------|--------------|---------------------------------------|
| UNIT PRICE: | \$5,995.00 | Min. Monthly Maintenance \$240.00 |
| MODEL NUMBER: | KM-4050 | Copies Included in Above 30,000 |
| MANUFACTURER: | Kyocera Mita | CPC to 50,000 Copies \$0.0080 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 50,000 Copies \$0.0080 |
| | | 1 Yr. Ext. GPP Min. Monthly \$240.00 |
| | | 1 Yr. Ext. GPP Cost Per Copy \$0.0080 |
| | | 2 Yr. Ext. GPP Min. Monthly \$240.00 |
| | | 2 Yr. Ext. GPP Cost Per Copy \$0.0080 |

***REQUIRED ACCESSORIES:**

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--------------------------|--------------|-------------------|------------------|
| Dual Scan Doc Feeder | DP-700 | \$ 0.00 | \$0.00 |
| Print/Scan System | Networking | \$ 0.00 | \$0.00 |
| ** (2)-500 Sheet Drawers | PF-700 | \$ 0.00 | \$0.00 |
| Internal Finisher | DF-720 | \$ 632.00 | \$0.00 |

**PF-700 can be exchanged for the PF-750 (1) 3,000 Sheet Drawer at an additional charge of \$110.00.

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--|---------------|-------------------|------------------|
| 3,000 Sheet Finisher (Requires AK-700) | DF-710 | \$1,498.00 | \$0.00 |
| 1,000 Sheet Finisher (Requires AK-700) | DF-730 | \$ 809.00 | \$0.00 |
| Attachment Kit DF-710 & DF-730 | AK-700 | \$ 29.00 | \$0.00 |
| BF-710 Booklet Folder (For DF-710) | BF-710 | \$ 866.00 | \$0.00 |
| Punch Unit for DF-710 | PH-5A | \$ 504.00 | \$0.00 |
| Mailbox for DF-710 | MT-710 | \$ 605.00 | \$0.00 |
| Job Separator Tray | JS-700 | \$ 120.00 | \$0.00 |
| 3,000 Sheet Drawer | PF-750 | \$ 853.00 | \$0.00 |
| Fax System M | Fax System | \$ 667.00 | \$0.00 |
| Fax Data Back-up Kit | BU-10 | \$ 116.00 | \$0.00 |
| RS-232C Interface | IB-11 | \$ 17.00 | \$0.00 |
| PDF Upgrade | UG-30 | \$ 289.00 | \$0.00 |
| HDD Erase Kit For Copy/Print | Data Security | \$ 343.00 | \$0.00 |
| Copier Stand | Falcon III | \$ 154.00 | \$0.00 |
| 15 Amp Surge Protector | 82143015 | \$ 135.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|----------------------|-------------|---------------------|-----------------------------|
| TK-717 Toner | Case | \$495.00 Per Carton | 136,000 Copies |
| MK-715 Developer Kit | 1 Kit | \$390.00 Per Kit | 500,000 Copies |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Macintosh.

Guaranteed Delivery: 30 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59462
CONTRACTOR: KYOCERA MITA AMERICA, INC.

(continued)

LOT II - DIGITAL COPIERS

ITEM #3 - 31-40 Copies Per Minutes - 50,000 Copies Per Month Volume

| | | MAINTENANCE |
|-------------------|------------|--|
| UNIT PRICE: | \$5,480.00 | Min. Monthly Maintenance \$95.40 |
| MODEL NUMBER: | DP-8035 | Copies Included in Above 12,000 |
| MANUFACTURER: | Panasonic | CPC to 50,000 Copies \$.00795 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 50,000 Copies \$0.01000 |
| | | 1 Yr. Ext. GPP Min. Mnthly. \$104.94 |
| | | 1 Yr. Ext. GPP Cost Per Copy \$0.00870 |
| | | 2 Yr. Ext. GPP Min. Mnthly. \$115.43 |
| | | 2 Yr. Ext. GPP Cost Per Copy \$0.00960 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--------------------|--------------|-------------------|------------------|
| Finisher/Stapler | DA-FS330 | \$1,025.00 | \$0.00 |
| Networking | Standard | \$0 | \$0.00 |
| Stand | DA-D351 | included | \$0.00 |

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|---------------------|--------------|-------------------|------------------|
| 1-bin saddle stitch | DA-FS355A | \$1,925.00 | \$0.00 |
| Hole punch unit | DA-SP31 | \$ 400.00 | \$0.00 |
| 1 drawer console | DA-DS603 | \$ 435.00 | \$0.00 |
| 2 drawer console | DA-DS604 | \$ 629.00 | \$0.00 |
| Stand (low) | DA-D352R | \$ 139.00 | \$0.00 |
| 3000-sheet LCT | DA-MA301 | \$ 615.00 | \$0.00 |
| LCT adaptor | DA-TK31 | \$ 165.00 | \$0.00 |
| PCL printing | DA-PC800 | \$1,241.00 | \$0.00 |
| PCL/PostScript | DA-MC800 | \$1,434.00 | \$0.00 |
| Super G3 fax | DA-FG600 | \$ 633.00 | \$0.00 |
| Network scanner | DA-NS600 | \$ 389.00 | \$0.00 |
| Internet Fax | DA-NF600 | \$ 398.00 | \$0.00 |
| Hard drive | DA-HD60F | \$ 375.00 | \$0.00 |
| 16mb sort memory | DA-SM16B | \$ 53.33 | \$0.00 |
| 64mb sort memory | DA-SM64B | \$ 150.00 | \$0.00 |
| 128mb sort memory | DA-SM28B | \$ 273.00 | \$0.00 |
| 4mb Flash memory | UE-410047F | \$ 111.00 | \$0.00 |
| 8mb Flash memory | UE-410048F | \$ 144.00 | \$0.00 |
| F-Rom board | DA-EM600F | \$ 79.00 | \$0.00 |
| Acctg software | DA-WA10 | \$1,089.00 | \$0.00 |
| DD server software | DA-WS20 | \$ 312.00 | \$0.00 |
| Doc. Dist. software | DA-WR10 | \$ 510.00 | \$0.00 |
| Exit tray | DA-XT600 | \$ 39.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|--------------------|-------------|------------------|-----------------------------|
| Toner | Ea. | \$57.00 | 24,000 Copies |
| Developer | Ea. | \$63.00 | 240,000 Copies |
| Drum | Ea. | \$98.00 | 240,000 Copies |
| Staples for FS330 | box | \$48.89 | 15,000 |
| Staples for FS355A | box | \$68.00 | 15,000 |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Appletalk.

Guaranteed Delivery: 15 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59465
CONTRACTOR: PANASONIC DIGITAL DOCUMENT COMPANY

(continued)

LOT II - DIGITAL COPIERS

ITEM #4 - 41-50 Copies Per Minute - 65,000 Copies Per Month Volume

| | | MAINTENANCE | |
|-------------------|--------------|------------------------------|----------|
| UNIT PRICE: | \$6,575.00 | Min. Monthly Maintenance | \$292.50 |
| MODEL NUMBER: | KM-5050 | Copies Included in Above | 39,000 |
| MANUFACTURER: | Kyocera Mita | CPC to 65,000 Copies | \$0.0075 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 65,000 Copies | \$0.0075 |
| | | 1 Yr. Ext. GPP Min. Monthly | \$292.50 |
| | | 1 Yr. Ext. GPP Cost Per Copy | \$0.0075 |
| | | 2 Yr. Ext. GPP Min. Monthly | \$292.50 |
| | | 2 Yr. Ext. GPP Cost Per Copy | \$0.0075 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|---------------------------|--------------|-------------------|------------------|
| Dual Scan Doc Feeder | DP-700 | \$ 0.00 | \$0.00 |
| Print/Scan System | Networking | \$ 0.00 | \$0.00 |
| ** (1) 3,000 Sheet Drawer | PF-750 | \$ 0.00 | \$0.00 |
| Internal Finisher | DF-720 | \$ 632.00 | \$0.00 |

**PF-750 can be exchanged for the PF-700 (2)-500 Sheet Drawer at a reduction in cost of <\$110.00>.

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--|---------------|-------------------|------------------|
| 3,000 Sheet Finisher (Requires AK-700) | DF-710 | \$1,498.00 | \$0.00 |
| 1,000 Sheet Finisher (Requires AK-700) | DF-730 | \$ 809.00 | \$0.00 |
| Attachment Kit DF-710 & DF-730 | AK-700 | \$ 29.00 | \$0.00 |
| BF-710 Booklet Folder (For DF-710) | BF-710 | \$ 866.00 | \$0.00 |
| Punch Unit for DF-710 | PH-5A | \$ 504.00 | \$0.00 |
| Mailbox for DF-710 | MT-710 | \$ 605.00 | \$0.00 |
| Job Separator Tray | JS-700 | \$ 120.00 | \$0.00 |
| (2)-500 Sheet Drawers | PF-700 | \$ 743.00 | \$0.00 |
| Fax System M | Fax System | \$ 667.00 | \$0.00 |
| Fax Data Back-up Kit | BU-10 | \$ 116.00 | \$0.00 |
| RS-232C Interface | IB-11 | \$ 17.00 | \$0.00 |
| PDF Upgrade | UG-30 | \$ 289.00 | \$0.00 |
| HDD Erase Kit For Copy/Print | Data Security | \$ 343.00 | \$0.00 |
| Copier Stand | Falcon III | \$ 154.00 | \$0.00 |
| 15 Amp Surge Protector | 82143015 | \$ 135.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|----------------------|-------------|---------------------|-----------------------------|
| TK-717Toner | Case | \$495.00 Per Carton | 136,000 Copies |
| MK-715 Developer Kit | 1 Kit | \$390.00 Per Kit | 500,000 Copies |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Macintosh.

Guaranteed Delivery: 30 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59462
CONTRACTOR: KYOCERA MITA AMERICA, INC.

(continued)

LOT II - DIGITAL COPIERS

ITEM #4 - 41-50 Copies Per Minutes - 65,000 Copies Per Month Volume

| | | MAINTENANCE | |
|-------------------|------------|------------------------------|----------|
| UNIT PRICE: | \$6,325.00 | Min. Monthly Maintenance | \$119.25 |
| MODEL NUMBER: | DP-8045 | Copies Included in Above | 15,000 |
| MANUFACTURER: | Panasonic | CPC to 65,000 Copies | \$.00795 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 65,000 Copies | \$.01000 |
| | | 1 Yr. Ext. GPP Min. Mnthly. | \$131.18 |
| | | 1 Yr. Ext. GPP Cost Per Copy | \$.00870 |
| | | 2 Yr. Ext. GPP Min. Mnthly. | \$144.30 |
| | | 2 Yr. Ext. GPP Cost Per Copy | \$.00960 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--------------------|--------------|-------------------|------------------|
| Finisher/Stapler | DA-FS600 | \$1,550.00 | \$0.00 |
| Networking | Standard | \$0 | \$0.00 |
| Stand | DA-D351 | included | \$0.00 |

| <u>ACCESSORIES DESCRIPTION:</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|---------------------------------|--------------|-------------------|------------------|
| 1-bin saddle stitch | DA-FS355A | \$1,925.00 | \$0.00 |
| 2-bin booklet sorter | DA-FS605 | \$3,039.00 | \$0.00 |
| Hole punch unit | DA-SP31 | \$ 400.00 | \$0.00 |
| Hole punch unit | DA-SP41 | \$ 400.00 | \$0.00 |
| 1 drawer console | DA-DS603 | \$ 435.00 | \$0.00 |
| 2 drawer console | DA-DS604 | \$ 629.00 | \$0.00 |
| Stand (low) | DA-D352R | \$ 139.00 | \$0.00 |
| 3000-sheet LCT | DA-MA301 | \$ 615.00 | \$0.00 |
| LCT adapter | DA-TK31 | \$ 165.00 | \$0.00 |
| PCL printing | DA-PC800 | \$1,241.00 | \$0.00 |
| PCL/PostScript | DA-MC800 | \$1,434.00 | \$0.00 |
| Super G3 fax | DA-FG600 | \$ 633.00 | \$0.00 |
| Network scanner | DA-NS600 | \$ 389.00 | \$0.00 |
| Internet Fax | DA-NF600 | \$ 398.00 | \$0.00 |
| Hard drive | DA-HD60F | \$ 375.00 | \$0.00 |
| 16mb sort memory | DA-SM16B | \$ 53.33 | \$0.00 |
| 64mb sort memory | DA-SM64B | \$ 150.00 | \$0.00 |
| 128mb sort memory | DA-SM28B | \$ 273.00 | \$0.00 |
| 4mb Flash memory | UE-410047F | \$ 111.00 | \$0.00 |
| 8mb Flash memory | UE-410048F | \$ 144.00 | \$0.00 |
| F-Rom board | DA-EM600F | \$ 79.00 | \$0.00 |
| Acctg software | DA-WA10 | \$1,089.00 | \$0.00 |
| DD server software | DA-WS20 | \$ 312.00 | \$0.00 |
| Doc. dist. software | DA-WR10 | \$ 510.00 | \$0.00 |
| Exit tray | DA-XT600 | \$ 39.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|--------------------|-------------|------------------|-----------------------------|
| Toner | Ea. | \$57.00 | 24,000 Copies |
| Developer | Ea. | \$63.00 | 240,000 Copies |
| Drum | Ea. | \$98.00 | 240,000 Copies |
| Staples for FS355A | box | \$68.00 | 15,000 |
| Staples for FS600 | box | \$43.33 | 15,000 |
| Staples for FS605 | box | \$42.58 | 6,000 |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Appletalk.

Guaranteed Delivery: 15 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59465

CONTRACTOR: PANASONIC DIGITAL DOCUMENT COMPANY

(continued)

LOT II - DIGITAL COPIERS

ITEM #5 - 51-60 Copies Per Minute - 100,000 Copies Per Month Volume

| | | MAINTENANCE |
|-------------------|--------------|--------------------------------------|
| UNIT PRICE: | \$7,928.23 | Min. Monthly Maintenance \$420.00 |
| MODEL NUMBER: | KM-5530 | Copies Included in Above 60,000 |
| MANUFACTURER: | Kyocera Mita | CPC to 100,000 Copies \$.0070 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 100,000 Copies \$.0070 |
| | | 1 Yr. Ext. GPP Min. Monthly \$420.00 |
| | | 1 Yr. Ext. GPP Cost Per Copy \$.0070 |
| | | 2 Yr. Ext. GPP Min. Monthly \$420.00 |
| | | 2 Yr. Ext. GPP Cost Per Copy \$.0070 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--------------------|--------------|-------------------|------------------|
| Multi-Finisher | DF-610 | \$1,833.00 | \$0.00 |
| Print System | System Q | \$1,160.00 | \$0.00 |

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|----------------------------|---------------|-------------------|------------------|
| Scan System | Scan System D | \$ 464.00 | \$0.00 |
| 20.0 GB Hard Drive | HD-4 | \$ 278.00 | \$0.00 |
| 4,000 Sheet Paper Deck | ST-11 | \$1,276.00 | \$0.00 |
| V-Folding Unit | BF-1 | \$ 893.00 | \$0.00 |
| 5-Tray Mailbox | MT-1 | \$ 464.00 | \$0.00 |
| Punch Unit | PH-3 | \$ 348.00 | \$0.00 |
| Barcode Reader for Printer | BC-1 | \$ 160.00 | \$0.00 |
| 20 AMP Surge Protector | Same | \$ 156.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|--------------------|-------------|------------------|-----------------------------|
| Toner | Case | \$469.00 | 300,000 Copies |
| Developer | Case | \$287.00 | 1,600,000 Copies |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Macintosh.

Guaranteed Delivery: 30 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59462
CONTRACTOR: KYOCERA MITA AMERICA, INC.

(continued)

LOT II - DIGITAL COPIERS

ITEM #5 - 51-60 Copies Per Minute - 100,000 Copies Per Month Volume

| | | MAINTENANCE | |
|--------------------------|------------|------------------------------|----------|
| UNIT PRICE: | \$7,900.00 | Min. Monthly Maintenance | \$139.13 |
| MODEL NUMBER: | DP-6030 | Copies Included in Above | 17,500 |
| MANUFACTURER: | Panasonic | CPC to 100,000 Copies | \$.00795 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 100,000 Copies | \$.01000 |
| | | 1 Yr. Ext. GPP Min. Monthly | \$153.04 |
| | | 1 Yr. Ext. GPP Cost Per Copy | \$.00870 |
| | | 2 Yr. Ext. GPP Min. Monthly | \$168.34 |
| | | 2 Yr. Ext. GPP Cost Per Copy | \$.00960 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--------------------|--------------|-------------------|------------------|
| Finisher/Stapler | DA-FS600 | \$1,550.00 | \$0.00 |
| Networking | Standard | \$0 | \$0.00 |
| Stand | DA-D351 | included | \$0.00 |

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|----------------------|--------------|-------------------|------------------|
| 1-bin saddle stitch | DA-FS355A | \$1,925.00 | \$0.00 |
| 2-bin booklet sorter | DA-FS605 | \$3,039.00 | \$0.00 |
| Hole punch unit | DA-SP31 | \$ 400.00 | \$0.00 |
| Hole punch unit | DA-SP41 | \$ 400.00 | \$0.00 |
| 1 drawer console | DA-DS603 | \$ 435.00 | \$0.00 |
| 2 drawer console | DA-DS604 | \$ 629.00 | \$0.00 |
| Stand (low) | DA-D352R | \$ 139.00 | \$0.00 |
| 3000-sheet LCT | DA-MA301 | \$ 615.00 | \$0.00 |
| LCT adaptor | DA-TK31 | \$ 165.00 | \$0.00 |
| PCL printing | DA-PC800 | \$1,241.00 | \$0.00 |
| PCL/PostScript | DA-MC800 | \$1,434.00 | \$0.00 |
| Super G3 fax | DA-FG600 | \$ 633.00 | \$0.00 |
| Network scanner | DA-NS600 | \$ 389.00 | \$0.00 |
| Internet Fax | DA-NF600 | \$ 398.00 | \$0.00 |
| Hard drive | DA-HD60F | \$ 375.00 | \$0.00 |
| 16mb sort memory | DA-SM16B | \$ 53.33 | \$0.00 |
| 64mb sort memory | DA-SM64B | \$ 150.00 | \$0.00 |
| 128mb sort memory | DA-SM28B | \$ 273.00 | \$0.00 |
| 4mb Flash memory | UE-410047F | \$ 111.00 | \$0.00 |
| 8mb Flash memory | UE-410048F | \$ 144.00 | \$0.00 |
| F-Rom board | DA-EM600F | \$ 79.00 | \$0.00 |
| Acctg software | DA-WA10 | \$1,089.00 | \$0.00 |
| DD server software | DA-WS20 | \$ 312.00 | \$0.00 |
| Doc. Dist. software | DA-WR10 | \$ 510.00 | \$0.00 |
| Exit tray | DA-XT600 | \$ 39.00 | \$0.00 |

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|--------------------|-------------|------------------|-----------------------------|
| Toner | Ea. | \$69.00 | 35,000 Copies |
| Developer | Ea. | \$63.00 | 240,000 Copies |
| Drum | Ea. | \$98.00 | 240,000 Copies |
| Staples for FS600 | box | \$43.33 | 15,000 |
| Staples for FS605 | box | \$42.58 | 6,000 |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Appletalk.

Guaranteed Delivery: 15 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59465

CONTRACTOR: PANASONIC DIGITAL DOCUMENT COMPANY

(continued)

LOT II - DIGITAL COPIERS

ITEM #6 - 61-70 Copies Per Minute - 150,000 Copies Per Month Volume

| | | MAINTENANCE |
|----------------------------|------------------------------|--------------------|
| UNIT PRICE: \$8,106.00 | Min. Monthly Maintenance | \$630.00 |
| MODEL NUMBER: TASKalfa 620 | Copies Included in Above | 90,000 |
| MANUFACTURER: Kyocera Mita | CPC to 150,000 Copies | \$.0070 |
| EQUIP. GUARANTEE: 90 Days | CPC Over 150,000 Copies | \$.0070 |
| | 1 Yr. Ext. GPP Min. Monthly | \$630.00 |
| | 1 Yr. Ext. GPP Cost Per Copy | \$.0070 |
| | 2 Yr. Ext. GPP Min. Monthly | \$630.00 |
| | 2 Yr. Ext. GPP Cost Per Copy | \$.0070 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--|-------------------------|-------------------------|------------------|
| 3,000 Sheet Finisher Print System (W) | DF-650(B) Networking | \$1,825.00 \$ 924.00 | \$0.00 \$0.00 |

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--|-------------------|-------------------|------------------|
| 4,000-Sheet Paper Deck for TASKalfa 620/820 | PF-650(B) | \$1,271.00 | \$0.00 |
| 4,000 Sheet Paper Deck for TASKalfa 620/820 | PF-660(B) | \$1,733.00 | \$0.00 |
| Scan System | Scan System H | \$ 370.00 | \$0.00 |
| Booklet Folder | BF-1(B) | \$ 889.00 | \$0.00 |
| Multi-Tray (5) Bins | MT-1(B) | \$ 462.00 | \$0.00 |
| Punch Unit (2 & 3 Hole) | PH-4 | \$ 347.00 | \$0.00 |
| Secure Network Interface | IB-23 | \$ 265.00 | \$0.00 |
| Network Board, Ipy6 (KUIO) | IB-40 | \$ 151.00 | \$0.00 |
| Network Board, Ipv6 (HDD Slot) | IB-40 Type H | \$ 231.00 | \$0.00 |
| HDD Erase for Copy/Print | Data Sec. Kit (B) | \$ 231.00 | \$0.00 |
| HDD for Printer | HD-10 | \$ 277.00 | \$0.00 |
| Exit Tray (Required when No Finisher Attached) | Copy Tray C | \$ 17.00 | \$0.00 |
| 256 MB Print Memory Upgrade 100Pin DIMM | SD-100-256A | \$ 110.00 | \$0.00 |
| 20 Amp Surge Protector Item 82143020 | Surge Protector | \$ 155.00 | \$0.00 |

(continued)

LOT II - DIGITAL COPIERS

ITEM #6 - 61-70 Copies Per Minute - 150,000 Copies Per Month Volume (Cont'd)

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|-----------------------|-------------|------------------|-----------------------------|
| TK-667 Toner | Case | \$405.00 | 220,000 Copies |
| MK-660A Developer Kit | 1 Kit | \$776.00 Per Kit | 500,000 Copies |
| MK-650B Developer Kit | 1 Kit | \$209.00 Per Kit | 500,000 Copies |
| PM-660 | 1 Kit | \$160.00 Per Kit | 500,000 Copies |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Macintosh.

Guaranteed Delivery: 30 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59462

CONTRACTOR: KYOCERA MITA AMERICA, INC.

(continued)

LOT II - DIGITAL COPIERS

ITEM #7 - 71-80 Copies Per Minute - 200,000 Copies Per Month Volume

| | | MAINTENANCE |
|-------------------|--------------|--------------------------------------|
| UNIT PRICE: | \$10,606.00 | Min. Monthly Maintenance \$840.00 |
| MODEL NUMBER: | TASKalfa 820 | Copies Included in Above 120,000 |
| MANUFACTURER: | Kyocera Mita | CPC to 200,000 Copies \$.0070 |
| EQUIP. GUARANTEE: | 90 Days | CPC Over 200,000 Copies \$.0070 |
| | | 1 Yr. Ext. GPP Min. Monthly \$840.00 |
| | | 1 Yr. Ext. GPP Cost Per Copy \$.0070 |
| | | 2 Yr. Ext. GPP Min. Monthly \$840.00 |
| | | 2 Yr. Ext. GPP Cost Per Copy \$.0070 |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|----------------------|--------------|-------------------|------------------|
| 3,000 Sheet Finisher | DF-650(B) | \$1,825.00 | \$0.00 |
| Print System (W) | Networking | \$ 924.00 | \$0.00 |

ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--|-------------------|-------------------|------------------|
| 4,000-Sheet Paper Deck for TASKalfa 620/820 | PF-650(B) | \$1,271.00 | \$0.00 |
| 4,000 Sheet Paper Deck for TASKalfa 620/820 | PF-660(B) | \$1,733.00 | \$0.00 |
| Scan System | Scan System H | \$ 370.00 | \$0.00 |
| Booklet Folder | BF-1(B) | \$ 889.00 | \$0.00 |
| Multi-Tray (5) Bins | MT-1(B) | \$ 462.00 | \$0.00 |
| Punch Unit (2 & 3 Hole) | PH-4 | \$ 347.00 | \$0.00 |
| Secure Network Interface | IB-23 | \$ 265.00 | \$0.00 |
| Network Board, Ipy6 (KUIO) | IB-40 | \$ 151.00 | \$0.00 |
| Network Board, Ipv6 (HDD Slot) | IB-40 Type H | \$ 231.00 | \$0.00 |
| HDD Erase for Copy/Print | Data Sec. Kit (B) | \$ 231.00 | \$0.00 |
| HDD for Printer | HD-10 | \$ 277.00 | \$0.00 |
| Exit Tray (Required when No Finisher Attached) | Copy Tray C | \$ 17.00 | \$0.00 |
| 256 MB Print Memory Upgrade 100Pin DIMM | SD-100-256A | \$ 110.00 | \$0.00 |
| 20 Amp Surge Protector Item 82143020 | Surge Protector | \$ 155.00 | \$0.00 |

(continued)

LOT II - DIGITAL COPIERS

ITEM #7 - 71-80 Copies Per Minute - 200,000 Copies Per Month Volume (Cont'd)

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|-----------------------|-------------|-------------------|-----------------------------|
| TK-667 Toner | Case | \$ 405.00 | 220,000 Copies |
| MK-650A Developer Kit | 1 Kit | \$ 776.00 Per Kit | 500,000 Copies |
| MK-660B Developer Kit | 1 Kit | \$ 209.00 Per Kit | 500,000 Copies |
| PM-660 | 1 Kit | \$ 160.00 Per Kit | 500,000 Copies |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

*Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT and Macintosh.

Guaranteed Delivery: 30 Days A/R/O

The copier offered is new.

CONTRACT NO.: PC59462

CONTRACTOR: KYOCERA MITA AMERICA, INC.

Item #8 - Digital Copier - 81-90 Copies Per Minute - 300,000 Copies Per Month Volume*

Item #9 - Digital Copier - 91-100 Copies Per Minute - 400,000 Copies Per Month Volume*

*** No awards for Items #8 and #9 - Consider Lot I Products.**

(continued)

LOT II - DIGITAL COPIERS

ITEM #10 - 100+ Copies Per Minutes - 600,000 Copies Per Month Volume

| | | MAINTENANCE | |
|-------------------|------------------|-------------------------------------|------------|
| UNIT PRICE: | \$151,000.00 | Min. Monthly Maintenance | \$1,661.00 |
| MODEL NUMBER: | Digimaster EX110 | Copies Included in Above | 300,000 |
| MANUFACTURER: | Kodak | See Page 58 for More Options | |
| EQUIP. GUARANTEE: | 90 Days | 1 Yr. Ext. GPP Min. Mnthly. | Same |
| | | 1 Yr. Ext. GPP Cost Per Copy | Same |
| | | 2 Yr. Ext. GPP Min. Mnthly. | Same |
| | | 2 Yr. Ext. GPP Cost Per Copy | Same |

REQUIRED ACCESSORIES:

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|---|--------------|-------------------|------------------|
| Stapler/Stitcher | 202-0295 | \$ 0.00 | \$ 0.00 |
| Networking/Software | 202-9627 | \$ 0.00 | \$ 0.00 |
| Dell Workstation (Pentium 4 3.06 GHz (5 Yr. Onsite Warranty) 2GB RAM, DVD/CD/RW, 80 GB Hard Drive, Zip Drive) | 203-3371 | \$ 0.00 | \$ 0.00 |
| LH Scan Station 620 | 202-9993 | \$ 0.00 | \$ 0.00 |

ACCESSORIES:

| | | | |
|---------------------------------------|------------|--------------------------|----------------|
| Booklet Maker | 200-8480 | \$ 32,160.00 | \$ 0.00 |
| Paper Supply Module | 202-0311 | \$ 12,121.00 | \$ 0.00 |
| Stacker | 200-8464 | \$ 18,544.00 | \$ 0.00 |
| Post Process Inserter | 201-5352 | \$ 20,770.00 | \$ 0.00 |
| Finisher By-Pass | 202-0386 | \$ 1,386.00 | \$ 0.00 |
| Perfect Binder | 201-5360 | \$ 64,960.00 | \$ 0.002/Image |
| Stacker Cart | 200-8597 | \$ 535.00 | \$ 0.00 |
| Heidelberg Scanner 665 | 202-0428 | \$ 25,477.00*(See Below) | \$ 1,176.00 |
| Panasonic 3065cw Scanner | 207-0022 | \$ 8,060.00 | \$ 0.00 |
| Panasonic S7065C Scanner | 200-5003 | \$ 7,500.00 | \$ 0.00 |
| Image Arranger SW | 200-1378 | \$ 4,133.00 | \$ 600.00 |
| CoXist Digipath Cust. | 200-9496 | \$ 13,333.00 | \$ 0.00 |
| Crucible Tools/System Integration | 203-0294 | \$ 8,400.00 | \$ 0.00 |
| Stapler Wire | Cartridge | \$ 163.00 (50,000 Yield) | \$ 0.00 |
| Print Shop Mail | 200-5932 | \$ 4,995.00 | \$ 795.00 |
| Basic Printer Software | 202-6789 | \$ 11,070.00 | \$ 0.00 |
| Professional Services | 158-0950 | \$ 1,300.00 | \$ 0.00 |
| PlanetPress 4 Software License SW | 200-5004 | \$ 6,000.00 | \$ 810.00 |
| PlanetPress Print Image SW | 200-5005 | \$ 3,300.00 | \$ 444.00 |
| PlanetPress Watch SW | 200-5006 | \$ 2,515.00 | \$ 345.00 |
| UltraPrint Server License | 200-1378UP | \$ 7,500.00 | \$ 900.00 |
| UltraDoc/UltraWeb Server License | 200-1378UD | \$ 5,000.00 | \$ 600.00 |
| Case Management Alto SW | 200-5000 | \$ 3,500.00 | \$ 700.00 |
| Digital Publisher Alto SW | 200-5001 | \$ 3,500.00 | \$ 700.00 |
| Digital Transaction AltoSW | 200-5002 | \$ 9,000.00 | \$ 1,600.00 |
| Integration & Training Ultra Products | 200-1378T | \$ 1,200.00 | \$ 0.00 |
| Fiery EFI 9110 Front-End | 203-2134 | \$ 45,625.00 | \$ 0.00 |
| Solimar Mainframe Software | 207-9999 | \$ 33,750.00 | \$ 5,063.00 |
| RSA DT Print SW | 222-9998 | \$ 32,000.00 | \$ 7,228.00 |
| RSA Web CRD Pro | 222-9997 | \$ 79,000.00 | \$13,100.00 |
| RSA Q Direct Core Module | 222-9996 | \$ 18,000.00 | \$ 3,000.00 |
| RSA RDO Print Conversion | 222-9995 | \$ 19,000.00 | \$ 4,200.00 |
| RSA Mainframe Software | 222-9999 | \$ 33,750.00 | \$ 5,063.00 |
| 3 Hole Punch | 200-4409 | \$ 32,000.00 | \$ 0.00 |
| Coverbind | 053-1005 | \$ 26,800.00 | \$ 2,995.00 |

(continued)

LOT II - DIGITAL COPIERS

ITEM #10 - 100+ Copies Per Minutes - 600,000 Copies Per Month Volume (Cont'd)

ACCESSORIES: (Cont'd)

| <u>DESCRIPTION</u> | <u>MODEL</u> | <u>UNIT PRICE</u> | <u>MAINT/YR.</u> |
|--|---------------------|--------------------------|-------------------------|
| High Speed Paper Feed-Roll Systems | 200-9999 | \$78,000.00** | \$ 2,500.00 |
| 3 or more Vendor Discount** | 200-9999 | \$67,004.00 | |
| 90 Degree Input Kit | 200-5007 | \$ 1,150.00 | |
| Running Perforator Option | 200-5008 | \$ 5,650.00 | |
| Print Registration Option | 200-5009 | \$12,000.00 | |
| Perforator Wheels | 200-5010 | \$ 3,734.00 | |
| Remanufactured Stacker | 200-6001 | \$13,000.00 | |
| Remanufactured Inserter | 200-6002 | \$13,250.00 | |
| Remanufactured Paper Supply | 200-6003 | \$ 9,000.00 | |
| Remanufactured Hole Punch | 200-6004 | \$19,742.00 | |
| Remanufactured Booklet Maker | 200-6005 | \$23,000.00 | |
| Remanufactured Perfect Binder | 200-6006 | \$35,000.00 | |
| Remanufactured Kodak Digimaster 9110 | 200-6007 | \$74,500.00 | |
| V240 SCS Field Upgrade Kit | 200-6008 | \$27,375.00 | |
| Workflow Service Plan: Monthly 2 year term | 200-6009 | \$ 150.00 | |
| V240 SCS Memory Upgrade kit | 200-6010 | \$ 325.00 | |
| RSA Professional Services | 200-7000 | \$ 1,500.00 | |
| RSA Sun AMD Production Server | 200-7001 | \$ 3,181.00 | |
| MicroPress Connector 110/110M/ 125/ 150+ | 200-7002 | \$ 7,500.00 | |
| MicroPress Software Technical Support – 1 Year | 200-7003 | \$ 1,475.00 | |
| MicroPress Software Technical Support – 2 Years | 200-7004 | \$ 2,675.00 | |
| MicroPress Software Technical Support – 3 Years | 200-7005 | \$ 3,700.00 | |
| MicroPress SX/DX Software Upgrade v.6 x to v.7.0x | 200-7006 | \$10,000.00 | |
| MicroPress MX Software Upgrade v.6 x to v.7.0x | 200-7007 | \$17,125.00 | |
| Watkiss PowerSquare 200 Booklet Maker | 200-8001 | \$76,800.00 | |
| Training - Watkill Power Square 200 Booklet Maker (required) | 200-8002 | \$ 1,300.00 | |
| HBI Accessory Interface: Watkill Booklet Maker | 200-8003 | \$ 6,097.56 | |
| Customization, Integration, training, Planet Press products | 200-8004 | \$ 3,500.00 | |
| Kodak SmartBoard 5.0 Monochrome/Color Suite Software | 200-8005 | \$13,500.00 | |
| SmartBoard suite 5.0 bw/color SW upg 4 | 200-8006 | \$ 2,250.00 | |

* Option exists to upgrade Panasonic to Heidelberg scanner at time of purchase for only \$21,000.00 or Panasonic 2065 Scanner for \$3,921.00.

SUPPLIES:

| <u>SUPPLY TYPE</u> | <u>UNIT</u> | <u>COST/CTN*</u> | <u>GUARANTEED YIELD/CTN</u> |
|----------------------------|--------------------|-------------------------|------------------------------------|
| Toner | 1 Btls./Ctn. | \$102.00 | 73,000 Copies |
| DX Developer | 1 Btl./Ctn. | \$108.00 | 600,000 Copies |
| Fuser Oil | 1 Btls./Ctn. | \$ 23.75 | |
| 9110 HB cool Bind Adhesive | 1 Box/Ctn. | \$605.94 | 9,000 books Box |

* Cost for Supplies during 90-Day Warranty Period and for those end users who do not purchase the Maintenance Plan.

(continued)

LOT II - DIGITAL COPIERS

ITEM #10 - 100+ Copies Per Minutes - 600,000 Copies Per Month Volume (Cont'd)

Additional Maintenance Plan Options (Cont'd)

Additional Maintenance Plan Options

| <u>Mthly. Minimum</u> | <u>Copies Included</u> | <u>Overage</u> |
|-----------------------|------------------------|----------------|
| \$1,661.00 | 300,000 | \$.0055 |
| \$2,074.00 | 400,000 | \$.0052 |
| \$2,466.00 | 500,000 | \$.0049 |
| \$2,843.00 | 600,000 | \$.0047 |
| \$3,207.00 | 700,000 | \$.0046 |
| \$3,560.00 | 800,000 | \$.0045 |
| \$3,905.00 | 900,000 | \$.0043 |
| \$4,243.00 | 1,000,000 | \$.0042 |
| \$4,574.00 | 1,100,000 | \$.0042 |
| \$4,900.00 | 1,200,000 | \$.0041 |
| \$5,221.00 | 1,300,000 | \$.0040 |
| \$5,536.00 | 1,400,000 | \$.0040 |
| \$5,848.00 | 1,500,000 | \$.0039 |

MAXIMUM ESCALATION/YEAR FOR SUPPLIES: 0%

MAXIMUM ESCALATION/YEAR FOR MAINTENANCE: 0%

* Customer should plan network requirements and solicit additional costs for networking prior to selection of the machine (see "Networking" clause).

Network software is compatible with Novell Netware, Windows NT, Macintosh and Unix.

Guaranteed Delivery: 14 Days A/R/O

The copier offered is new (unless purchasing the remanufactured product).

CONTRACT NO.: SUSPENDED

CONTRACTOR: KONICA MINOLTA DANKA IMAGING COMPANY

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

(continued)

CONTRACT PAYMENTS: (Cont'd)

In those instances where branches and/or dealers are authorized to receive purchase orders directly and bill using agencies, such purchase orders should be drawn in accordance with the following example:

| | |
|--------------------|---|
| (Dealer or Branch) | J. Smith Office Machines 10 Downing Street London, NY (Federal ID# for Dealer must be used) |
| (Contractor) | <u>Agent for:</u> Joe Doe Office Equipment Company (PC Contract #) |

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to epunit@osc.state.ny.us or visit their website at www.osc.state.ny.us.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

PREFERRED SOURCE PRODUCTS AND SERVICES:

Some products/services in this contract may be available from one or more preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled. Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products and services available from preferred sources which meet your form, function and utility.

Contractors are required to include this notice in all price lists and contract updates.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

Please be advised that some multifunction copier equipment may also be available on the OGS Printer Contracts.

PSG's PROTEST POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of complaints through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written protests. A copy of PSG's Bid Protest Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us). Click on "For Government - Contracts and Purchasing," then "Seller Information," then "Bid Protest Procedures for Vendors."

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

(continued)

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS: (Cont'd)

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.state.ny.us) under "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

INSTALLATION:

All equipment prices will include delivery and installation, except that associated products (excluding supplies) purchased after the initial purchase may be subject to separate delivery and separate installation charges. For those accessories/associated products offered which can be field installed, delivery and installation charges that apply if purchased after the initial installation of the machine will be so stated on the approved price list. Special rigging shall apply and additional fees may be charged when delivery of a machine is not possible via dock delivery or any other door. If special rigging is required, the purchaser will pay the additional costs. Such costs will be prepaid and added to the invoice.

Contractors will be required to affix a label or decal to the equipment at the time of installation, showing guarantee period by dates, and the name, address and telephone number of the dealer responsible for maintenance of the equipment.

The manufacturer of each machine awarded will have established ventilation and/or installation criteria to insure that any chemical and/or particular discharge from the machine does not result in exceeding the Threshold Limit Values (TLV) as established by the American Conference of Governmental Industrial Hygienists (ACGIH) or other

Governmental regulatory agencies, or result in excessive obnoxious odors at the operator's position or in the immediate vicinity of the machine.

It will be the contractor's responsibility prior to delivery, to survey and review the particular installation location to insure the existing proposed location meets the manufacturer's established installation criteria, which would include the installation of any electrical power device deemed appropriate to maintain proper machine performance. Should the proposed installation location not meet established installation criteria, the contractor and agency (machine user) will attempt to locate an alternate, mutually agreeable location for the machine, or the end user can make whatever agreed upon changes are necessary in the physical environment to assist meeting that criteria.

Should a mutually agreeable location for the machine, meeting the manufacturer's established installation criteria not be available, the contractor will not deliver the machine and will request the agency to cancel the order.

Contractors not familiar with any location are strongly advised to personally view those locations prior to delivery. A lack of familiarity with a delivery location will in no way relieve a contractor from his responsibility to fulfill a contract in full accordance with the terms and conditions of this contract award.

DELIVERY:

Delivery will be expressed in number of calendar days required to make delivery after receipt of a purchase order.

Delivery will be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

CONTRACT PERIOD AND RENEWAL:

It is the intention of the State to enter into a contract for a term of five (5) years. The State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least one (1) month prior to the requested date of cancellation. Cancellation will become effective the first of the month following the 1-month notification. The minimum term of the contract shall be twelve (12) months. This provision does not affect the State's right of suspension or cancellation contained in the "Suspension of Work" and "Cancellation" clauses in Appendix B, OGS General Specifications.

(continued)

CONTRACT PERIOD AND RENEWAL: (Cont'd)

Discounts quoted are to be firm for the entire period of the contract. Service/Supplies escalation will be allowed (if originally submitted as part of the contractor's bid) but discount reduction on equipment and accessories will not be allowed and is specifically excluded from the terms and conditions of the contract award. Price decreases or discount increases are permitted at any time.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for an additional period not to exceed sixty (60) months.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase.

PRICE SHEETS AND CATALOGS:

Contractor shall be required to furnish, upon request by the end users, price lists and catalogs in either electronic format or hard-copy, whichever is preferred by the agency, identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract. Catalogs and price lists provided must reflect all products excluded from the contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Upon request, the contractor shall assist authorized users in the use of catalogs and price lists.

GUARANTEE:

The contractor guarantees that the equipment, all required accessories, associated products and all parts regularly used with the type of equipment offered are either:

New - Standard new equipment, latest model of regular stock equipment, in production at the time of the bid opening. New assembled equipment is factory produced, has been assembled for the first time, and may contain new and/or recycled components that have been fully inspected, tested and fully meet product performance and reliability specifications. Equipment must be newly serialized and the purchaser must be the first end user of the product.

or

Remanufactured at the time of the bid opening as defined in the "Additional Guarantee for Remanufactured Equipment" clause.

Every unit delivered must be guaranteed for a minimum period of 90 days. When the manufacturer's standard guarantee for the complete machine or any component exceeds ninety days, the longer period will apply. During the guarantee period, the purchaser will incur no charges for maintenance.

The contractor will bear all material and labor costs for repair of equipment defects and failures occurring within the guarantee period from date of installation and satisfactory operation by the purchaser. Service/maintenance during the period will be no less than service requirements under a maintenance agreement. If the machine does not perform to the satisfaction of the purchaser during this period, the contractor will, upon approval of the Procurement Services Group, replace the unit with a like model. The replacement machine will have a new/remanufactured machine guarantee identical to the original machine (not less than 90 days).

Contractor will also guarantee that no attachment or part has been substituted or applied contrary to the manufacturer's recommendations and standard practice.

Where accessories (options) are to be supplied, they must be compatible with the rest of the equipment.

(continued)

ADDITIONAL GUARANTEE FOR REMANUFACTURED EQUIPMENT:

The contractor guarantees that the equipment offered has been completely remanufactured and is in "like new" condition. Remanufactured equipment shall have been subjected to the following processes:

1. Disassembly to predetermined standards established by the manufacturer;
2. Cleaning;
3. Inspection and testing to new machine test standards;
4. Replacement of defective and/or worn components;
5. Installation of all retrofits designated by the manufacturer as field mandatory as of the date of machine installation.

The guarantee on remanufactured equipment must be identical to the manufacturer's new equipment guarantee and remanufactured equipment must be eligible for the same full service maintenance terms and conditions as newly manufactured equipment.

DISCOUNTS:

Contractors may offer volume discounts. Volume discounts may be applied per purchase order, cumulatively per customer agency, and cumulatively statewide. Volume discounts will be defined and applied as follows: Purchase order volume discounts will be an additional discount applied to an individual purchase order over a dollar amount determined by the contractor. Cumulative agency volume discounts will be additional discounts applied to all future orders made by an individual agency once an established volume has been met by that agency. Cumulative statewide volume discounts will be additional discounts applied to all future orders once an established volume has been met under this contract for all state and non-state orders.

Contractors are encouraged to offer any and all types of discounts, rebates, special pricing, on equipment, maintenance and/or supplies, etc., that will result in reduced pricing to contract users.

Contractor will determine volume price breaks.

Contractors may also offer discounts for electronic access ordering, use of the state procurement card, Internet ordering, and any and all other discounts for which agencies legally empowered to use them may do so.

ADVERTISING:

Contractors agree not to use the results of any award as a part of any commercial advertising without the prior written approval of the Commissioner. In addition to any other sanctions or remedies available to it at law or equity, the State may suspend from bidding on its requirements any contractor who violates the terms of this paragraph.

EXTENSION OF USE:

The contracts may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

TOXIC SUBSTANCES:

Each contractor furnishing a toxic substance as defined by Section 875 of the State Labor Law to an ordering agency, will provide such agency, with not less than two copies of a material safety data sheet, which sheet will include for each such substance the information outlined in Section 876 of the State Labor Law.

(continued)

INSTRUCTION MANUALS:

Simultaneous with delivery of the first component of the equipment or system specified, the contractor(s) will furnish to the agency a complete standard instruction manual for the equipment (system) and for each component supplied. The manual will include complete instructions for operation and comprehensive preventative and corrective maintenance procedures.

INSTRUCTION OF PERSONNEL:

The contractor will provide, within five business days of delivery of the equipment specified, to personnel designated by the agency, instruction by qualified personnel sufficient to ensure that the equipment is operated and operator maintained so as to perform to the full extent of its design capabilities.

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract will be able to migrate to this contract award, effective on the contract begin date (retroactively, if applicable).

Migration by an agency or any other authorized user to the centralized contract will not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

REPORT OF CONTRACT PURCHASES:

Contractor will furnish report of purchases made from contract the fifteenth of the month following the end of each six month period. The reports shall be in the following format:

| <u>Item/ SubItem Number</u> | <u>Product Description</u> (Size, Stock No., etc.) | <u>Total Qty. Shipped State Agencies/ Political Subs.</u> (To be in Units listed in the Invitation for Bids) | <u>Total \$ Value</u> |
|-------------------------------------|---|--|---------------------------|
|-------------------------------------|---|--|---------------------------|

The report is to be submitted in Microsoft Excel for Windows, version 7.0 or lower format. The report may be electronically transmitted or submitted on a 3.5" disk to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the award and shall reference the commodity group number, the Invitation for Bids number, contract number, sales period, and contractor's name.

Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request. Failure to submit the required report may be cause for disqualification of contractor for future contracts.

USE OF RECYCLED OR REMANUFACTURED MATERIALS:

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this bid solicitation. See "Recycled or Recovered Materials" in Appendix B, OGS General Specifications.

LITERATURE:

Contractor will provide, at no charge, immediately upon request from the agency, descriptive literature of the items requested, detailing the specifications and performance of the awarded machine.

(continued)

NEW YORK STATE PROCUREMENT CARD:

NYS and Citibank, USA, NA have entered into an agreement for Citibank to provide the State with Purchasing card services. The Citibank Purchasing Card enables agencies to make authorized purchases directly from a vendor without processing the Purchase Orders or Purchase Authorizations currently required. Purchasing Cards are issued to selected employees authorized to purchase for the agency and having direct contact with the vendors. Cardholders can make purchases directly from any vendor that accepts the Citibank Purchasing Card. The Purchasing Card is to be used only for goods and services purchased for official State use. Currently, the program allows a maximum purchase of \$10,000 per transaction.

The Contractor will not process a transaction for payment through the credit card clearinghouse until the purchased supplies have been shipped or services performed. Unless the cardholder requests correction or replacement of a defective or faulty item in accordance with other contract requirements, the Contractor shall immediately credit a cardholder's account for items returned as defective or faulty.

Vendors wishing to set up a corporate account with Citibank should call Citibank at 1-888-474-0317.

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

AMERICANS WITH DISABILITIES ACT (ADA):

The Federal ADA Act, signed into law July 26, 1990, bars employment discrimination and requires all levels of Government to provide necessary and reasonable accommodations to qualified workers with disabilities. Bidders are required to identify and offer any software or hardware products they manufacture or adapt which may be used or adapted for use by visually, hearing, or any other physically impaired individuals.

Although it is not mandatory for contractors to have this equipment in order to receive award, it is necessary they identify any such equipment they have which falls into the above category.

EPA ENERGY STAR PROGRAM:

The Federal EPA in cooperation with manufacturers, continues a program to foster the manufacture of energy efficient equipment. New York State fully supports this effort and all products offered comply with the EPA Energy Star guidelines for energy efficiency.

TRADE-INS:

The State reserves the right to offer used equipment in trade as part of the purchase price, in accordance with values in effect at the time traded. Bidder may submit with bid a formal trade-in schedule. In lieu of submitting a formal trade-in schedule, bidder may elect to consider trade-ins on an individual basis and should so state. Contractors shall submit quotations on trade-in machines when requested.

Trade-in equipment is represented by the State only "as is" and no warranty as to its condition is expressed or should be inferred. In the event that no allowance is offered or the allowance has not been accepted, the State reserves the right to retain possession of the equipment at the option of the agency. Equipment for trade-in shall be picked up by the contractor at the point indicated in the agency's purchase order and shall be removed at his expense within ten working days.

(continued)

MONTHLY COPY VOLUME:

Machines awarded will be capable of producing at least the volume specified. Items offered will be expected to regularly produce the stated number of copies without excessive malfunctions, breakdowns, or service calls. Failure to meet the performance criteria may result in:

1. Mandatory replacement of all units of the deficient model with another machine that meets the specified performance at the same or lower cost to end users as the original model.
2. Cancellation of the contract.
3. Awarding the contract to another bidder for a machine which meets performance criteria with any increase in cost chargeable to the non-performing contractor.

MODEL UPGRADES:

The Contractor agrees to install, at no additional cost to the end user, all manufacturer's retrofit upgrades within 90 days of the date the upgrade is introduced by the manufacturer. Upgrades to existing equipment shall not change existing maintenance programs.

NETWORKING:

Contractor certifies that the digital copiers offered are compatible with a minimum of Novell Netware and Windows NT networks. Contractors have listed other current compatible network operating systems.

Contractor will provide software support staff who are required to coordinate with agency personnel in charge of the computer network to ensure proper integration of products within the using agency's office environment and to answer questions and concerns on the equipment installed.

Contractors are to provide a toll free telephone number for service support for a minimum of 90 days after installation.

Network installation and after installation network support may be a part of this contract. Contractors have listed any additional costs for this in their originally awarded price list. Customers should plan network requirements and solicit additional costs for networking prior to selection of the machine.

MAINTENANCE REQUIREMENTS:

The Contractor agrees to provide maintenance service availability throughout the State of New York during normal working hours, 8:00 a.m. to 5:00 p.m., Monday through Friday, except holidays, to keep the machines in good working order. This includes, but is not limited to:

- (a) Contractor will repair or correct the machines as required to maintain them in good working order. These costs are assumed by the contractor and are inclusive in the maintenance cost quoted per year.
- (b) Preventive Maintenance. Preventive Maintenance (PM) shall be based upon specific needs of the individual machine as determined by the contractor. Preventive maintenance shall include lubrication, necessary adjustments and replacement of parts in accordance with the PM schedule established by the manufacturer.
- (c) On-call remedial maintenance, including replacement of unserviceable parts. Parts will be furnished on an exchange basis and will be new parts or equivalent to new in performance when used in these machines. Removed parts become the property of the contractor.
- (d) All maintenance performed must be by fully trained and qualified personnel.
- (e) The Contractor will also have emergency service calling "off" hours and submit rates for such after-hour emergency services.

(continued)

MAINTENANCE REQUIREMENTS: (Cont'd)

- (f) A service log will be attached to each machine. The contractor's service representative and the agency will jointly maintain the service log. The log will contain the date and time service was completed, a column for the agency to enter the time and date of the request for service, and the nature of the reason for the service call. Should the cause for the breakdown be attributed (by mutual consent of the contractor, the agency and the Procurement Services Group to operator error, misuse and abuse on the part of the State, or third party defective supplies, the repair time shall not be a factor in determining satisfactory machine performance. The agency will define to the servicing agent, at the time of the service call, if the machine is considered "down."

- (g) The Contractor must maintain at the service facility a sufficient quantity of spare components to provide completion of service, maintenance, and repair or replacement of the item or items furnished within the time frames listed below.

- (h) The maximum period of time, during the working hours as defined above, that an agency will be without the use of their machine because of breakdown will be:
 - 9 working hours in the major metropolitan areas of NYS
 - 18 working hours in other areas of the State

- (i) **SERVICE REPORTS:**
The contractor will submit within 15 working days of the State's request a summary of service on all machines sold under the contract for which there is a maintenance contract, with a minimum of the following data: contractor, manufacturer, model, exact location of machine, date and time of user call for service, date and time service was completed and machine was operational, counter reading, and a brief description of service performed.

MAINTENANCE PLAN PURCHASED AFTER INITIAL PURCHASE OF EQUIPMENT:

In those cases where an end user did not purchase the Maintenance Plan at the initial purchase of the equipment, but wishes to enroll in the plan at a later date, the contractor has the right to charge for whatever parts and labor costs may be incurred to bring the machine back to original manufacturer's specs. These charges should be agreed upon by both the end user and contractor before any work commences.

PERFORMANCE CRITERIA:

The machines awarded will perform satisfactorily throughout the Guaranteed Performance Period (GPP). During the guarantee period and when a maintenance contract is purchased, the Contractor will schedule regular preventive maintenance (PM) service calls. Scheduled PM calls neither related to, nor coinciding with repair/breakdown calls, will not be considered downtime. The Contractor will make every effort to schedule PM calls during low use period. The machine will be required to operate satisfactorily and produce acceptable copy quality for the effectiveness levels as defined below:

1. Where service is required to be performed within (9) working hours a 90% effectiveness level is required.
2. Where service is required to be performed within (18) working hours an 80% effectiveness level is required. (See "Maintenance Requirements.")

(continued)

PERFORMANCE CRITERIA: (Cont'd)

The contractor will grant credit to the using agency for any machine that fails to perform at the specified effectiveness level. Whatever percentage of the normal working day the machine is inoperable after the call for service is made, this percentage is subtracted from 100%. If during the billing month, the machine falls below the 90% effectiveness level required in the 9-working day areas or 80% effectiveness level required in the 18-working hour areas, the using agency will be credited for that percentage against the minimum monthly maintenance charge. For example, if an office normally works an 8-hour day, five days per week, that amounts to 160 hours per month. If the machine is inoperable for 20 hours out of that 160-hour month, the machine has an 87.5% effectiveness level for the month. In the 9-working hour areas of a 90% required effectiveness level, the using agency would be eligible for a 2.5% credit from their minimum monthly maintenance charge. They would not be eligible if they were located in the 18-working hour areas at the 80% required effectiveness level. (Please also see Loaner Equipment clause at the bottom of this page).

If the machine is not meeting the manufacturer's performance specifications as represented by the specifications at the time of the bid and therefore producing unacceptable copies for the agency needs (as determined by the agency), the machine will be considered down from the time the service call is placed until the machine is corrected and functioning normally. The using agency will indicate the machine condition if it is considered "down" at the time the call for service is made. The using agency will be credited for downtime, pro-rata.

If the machine falls below the effectiveness level for three consecutive calendar months, the using agency, with the consent of the contractor, will receive from the contractor a replacement machine of the same model, features and performance.

If the replacement machine continues to fall below the effectiveness level the State may invoke any of the same three remedies as defined under "Monthly Copy Volume." None of the above will affect the rights of the State to replacement of equipment under other sections of this contract.

The first 30 days after installation of the original machine will be exempt from the performance requirement.

LOAN EQUIPMENT:

Loan equipment will be provided when repair cannot be completed within the above time frame. Loan equipment of comparable production capability will be furnished. Each machine will have a decal or label indicating the name, address and phone number of the nearest service center. The performance criteria will not be chargeable for periods that the contractor has provided loaner equipment of equal or better specifications and production capability.

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|-----------|------|------------|--------------|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

CONTRACTOR

| | Excellent | Good | Acceptable | Unacceptable |
|-------------------------------------|-----------|------|------------|--------------|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments: _____

(over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242

* * * * *

(continued)