

LOT 1 - IN-PRINT PUBLICATIONS

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 a. | Item 17 b. | Item 17 c. | Item 18 | |
|---|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|------------|----------------------------|---------|-----------|-------------------------------------|---|-------------------------|-----------------------|--------------|--------------|--------------|------------------------|-----|
| | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Text Books | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Out of Print Books | Other: _____ | Other: _____ | Other: _____ | Net Handling Charge | |
| A. CLOTH BINDING | | | | | | | | | | | | | | | | | | | | | |
| Discount per copy | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | N/A | 0-18% | 0-18% | 0-18% | 0-10% | 0-5% | N/A | N/A | N/A | \$10 Flat fee | |
| Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | | | | | |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| B. LIBRARY BINDING | | | | | | | | | | | | | | | | | | | | | |
| Discount per copy | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | N/A | 0-18% | 0-18% | 0-18% | 0-10% | 0-5% | N/A | N/A | N/A | \$10 Flat Fee | |
| Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | | | | | |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| C. PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | | | | | |
| Discount per copy | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | 0-18% | N/A | 0-18% | 0-18% | 0-18% | 0-10% | 0-5% | N/A | N/A | N/A | \$10 Flat fee | |
| Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | | | | | |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| D. PAPERBACKS, MASS MARKET | | | | | | | | | | | | | | | | | | | | | |
| Discount per copy | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | | | | | |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| E. PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | | | | | |
| Discount per copy | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | | | | | |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| _____ copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

Additional Information

Item 18 Net Handling Charge ("occasional \$10 Flat fee") refers to the following discount exceptions for all in-print titles:

- When Yankee Book Peddler, Inc. dba: GOBI Library Solutions from EBSCO receives a short discount from any publisher, we add a \$10 Flat fee to the publisher's list price.
 - Discounts do not apply to titles from publishers on the "List Price Publishers" lists, whose books we normally sell at list price (occasional service fee for short publisher discount).
 - Discounts do not apply to titles that we import directly from overseas on a library's behalf. These are subject to the service fee noted above for short-discounted titles.
- Alternatively, imported titles (Item 15) can be purchased from our UK branch (UK sub-accounts) and subject to occasional service fee (based on sterling).
- Optional automatic paper-selection in U. S. approval plan—This preference applies across all subjects and presses in your U. S. approval plan profile.

If you do not select this option, paper titles attract the same discount that cloth receives.

- Titles ordered via GOBI (RUSH2) receive a 10% discount; Net Handling Charge occasionally applies which would be a \$10 flat fee added to the publisher's list price.

0% discount reflects first three bullets, above. Otherwise range to 18% (generally 12-18% firm orders, except Rush, above; generally 5 to 10% standing orders) reflects consideration of library's annual spend with Yankee Book Peddler, Inc. dba: GOBI Library Solutions from EBSCO.

LOT 2 - NON-PRINT & OTHER

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 a. | Item 17 b. | Item 17 c. | Item 18 |
|---|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|------------|----------------------------|---------|-----------|-------------------------------------|---|-------------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|
| | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Text Books | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Out of Print Books | Other: _____ _____ | Other: _____ _____ | Other: _____ _____ | Net Handling Charge |
| DISCOUNT FOR SINGLE UNIT | | | | | | | | | | | | | | | | | | | | |
| Audio Cassettes (music, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Audio Visual Materials | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Books on DVD (Digital Files) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| CD-ROM (fixed price only -- no online services) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| CDs (music, audio, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| eBooks (non-subscription based) | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | N/A | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | N/A | N/A | N/A | \$0.00 |
| Encyclopedias (Digital Versions) | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | N/A | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | N/A | N/A | N/A | \$0.00 |
| Laser Disc | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Maps, Globes, Atlases Charts | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Microcomputer Software (educational) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Microform (microfiche and microfilm) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Slides | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Video Tapes (feature film, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| DVD's | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Video Games | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sheet Music | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Musical Scores | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Other (please specify): | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

Additional Information

* eBooks are sold without service fees.

*Yankee Book Peddler, Inc. dba: GOBI Library Solution from EBSCO's annual fee for ebook Demand Driven Acquisitions (DDA) is based on size (Carnegie classification): Very Small (less than 500 FTE) \$275, Small (500-1999 FTE) \$550, Medium (2000-4999 FTE) \$1575, Large (more than 5000 FTE) \$2625

Occasionally, items in format types listed above are sold as an accompaniment to a print title. Those print titles will receive the same discount as outlined in Lot 1.

| OPTIONAL ANCILLARY SERVICES | | |
|---|--|--|
| Service | Amount Charged | Description |
| Catalog Kits | N/A | N/A |
| Cataloging & Processing (including shelf-ready books) | \$2.55-\$12.73 US service; \$3.39-\$15.16 UK service | A minimum physical processing charge is assessed for every volume shipped on treated sub-accounts and covers up to four book processing actions. Please refer to Yankee Book Peddler, Inc. dba: GOBI Library Solutions' Technical Services Price List, attached. |
| Machine Readable Cataloging (MARC) Records | \$1.12-\$6.11 US service; \$1.35-\$7.03 | Please refer to Yankee Book Peddler, Inc. dba: GOBI Library Solutions' Technical Services Price List, attached. |
| Rebinding of Paperbacks | \$8.14-\$12.06 US service; \$7.82-\$10.24 | Please refer to Yankee Book Peddler, Inc. dba: GOBI Library Solutions' Technical Services Price List, attached. |
| Customized Reports | No change: \$0 for most | Customized reports are readable on-line through the on-line bibliographic database GOBI®. At your option, you can instruct GOBI to send the information to you by email in any number of formats. These include HTML, RTF, PDF, Excel and tab-delimited formats. Beyond the reports available to you directly on GOBI, we would be pleased to discuss your special/customized reporting needs. Generally, we can provide a library any report about monographic ordering upon request. Unless the request requires Yankee Book Peddler, Inc. dba: GOBI Library Solutions from EBSCO development time, we will provide customized reports at no additional charge. Prices for reports that require development will be quoted as specified. |
| Bibliographic Records | \$1.12-\$6.11 US service; \$1.35-\$7.03 | Please refer to Yankee Book Peddler, Inc. dba: GOBI Library Solutions' Technical Services Price List, attached. |
| Security Tape | \$0.36 US service; \$0.51 UK service | If this is one (or two) of four processing items, will be included in the minimum fee noted above. Please refer to Yankee Book Peddler, Inc. dba: GOBI Library Solutions' Technical Services Price List, attached. |
| Barcode Label | \$0.36 US service; \$0.51 UK service | If this is one (or two) of four processing items, will be included in the minimum fee noted above. Please refer to Yankee Book Peddler, Inc. dba: GOBI Library Solutions' Technical Services Price List, attached. |
| Other: MARC Enrichment | \$0.92-\$1.07 US service; \$.86-\$1.02 UK service | Yankee Book Peddler, Inc. dba: GOBI Library Solutions' MARC Enrichment data (tables of contents, summaries and author biographical/affiliation information) can be provided in the Metadata records at point of shipment. Libraries desiring enrichment of other MARC records must use Yankee Book Peddler, Inc. dba: GOBI Library Solutions' batch enrichment service. Please refer to Yankee Book Peddler, Inc. dba: GOBI Library Solutions' Technical Services Price List, attached. |
| Other: Yankee Book Peddler, Inc. dba: GOBI Library Solutions'-OCLC Plus Subscription | \$2137.80-\$9620.10 annual subscription | This service delivers MARC records that contain OCLC control numbers directly to customers from Yankee Book Peddler, Inc. dba: GOBI Library Solutions. Please refer to the Technical Services Price List, attached. |
| Other: Metadata for eBooks | \$2.24 per invoice line | Yankee Book Peddler, Inc. dba: GOBI Library Solutions' eBook records conform to PCC standards, contain site-specific URLs and can be customized to meet various bibliographic and local data requirements. Please refer to Yankee Book Peddler, Inc. dba: GOBI Library Solutions' Technical Services Price List, attached. |
| Additional Information | | |
| Where pricing is given for US and UK, US service pricing is for books ordered on US sub-accounts; UK service pricing is for books ordered on UK sub-accounts, with cataloging and processing performed in the UK. | | |


ADDITIONAL DISCOUNTS


| Volume Price Breaks | Percentage Discount |
|----------------------------|----------------------------|
| \$5,000.00 - \$9,999.99 | N/A |
| \$10,000.00 - \$14,999.99 | N/A |
| \$15,000.00 - \$22,499.99 | N/A |
| \$23,500.00 - \$29,999.99 | N/A |
| \$30,000.00 - \$39,999.99 | N/A |
| \$40,000.00 - \$49,999.99 | N/A |
| \$50,000.00 - \$62,499.99 | N/A |
| \$62,500.00 - \$75,999.99 | N/A |
| \$76,000.00 - and above | N/A |

| Other Discounts | Percentage Discount |
|--|----------------------------|
| Electronic Access Ordering | N/A |
| Prepayment Plan Discount | N/A |
| Deposit Account Discount | N/A |
| Approval Plan Discount | 0-18% |
| Please Explain: | |
| Volume price breaks are not offered as the discount range takes volume into account. | |
| Approval plans for print materials are subject to Net Handling Charge explained for Lot 1, in Item 18, and the additional information lines on Tab for Lot 1 | |
| For eApproval, discount is as for Lot 2 (eBooks) | |
| Deposit accounts no longer earn interest. | |

Additional Information

*Discount ranging from 0 - 18% is offered on a customer's Approval Plan which would be the same range of discount as on a firm order basis. Approval Plans are another type of service that GOBI Library Solutions offers where customers receive automatic book shipments/notification slips from us based on their approval plan profile which they put together along with their sales rep.

| | A | B | C | D |
|----|--|--|------------------------------------|---|
| 1 |  | | | |
| 2 | <h2 style="color: #800040;">Pricing for Technical Services - Order Support Services</h2> | | | |
| 3 | <p><i>GOBI Library Solutions is mindful of the fact that many New York State libraries are defined as "small" by Carnegie classification tiers and would like to provide those members with the opportunity to take advantage of our best-in-class technical services offerings. A less expensive pricing model may apply for some schools. Please contact your Sales Representative for a customized quote.</i></p> | | | |
| 4 | | | | |
| 5 | SERVICE | BILLING METHOD | US | UK |
| 6 | | | | *pricing is indicative of pricing from our UK warehouse |
| 7 | <p>GobiExport MARC-formatted files of titles exported from GOBI. Libraries load GobiExport records to local systems to support the creation of orders without the need to key the data. GobiExport records are brief records derived from the GOBI database. GobiExport Plus records are the best available OCLC records at the time of export.</p> | annual subscription | \$1,018.00 | N/A |
| 8 | | | | |
| 9 | GobiExport-Plus | | | |
| 10 | Tier 00 | annual subscription | New Service Offering \$1,550.00 | N/A |
| 11 | All other tiers | annual subscription | \$2,036.00 | N/A |
| 12 | | | | |
| 13 | <p>EOCR MARC-formatted files of titles ordered on GOBI. EOCRs load to local systems to provide a record of items on order without requiring local keying of data. EOCRs are brief records derived from the GOBI database. EOCR Plus records are the best available OCLC records at the time of order.</p> | annual subscription | \$1,018.00 | N/A |
| 14 | | | | |
| 15 | EOCR-Plus | | | |
| 16 | Tier 00 | annual subscription | New Service Offering \$1,550.00 | N/A |
| 17 | All other tiers | annual subscription | \$2,036.00 | N/A |
| 18 | | | | |
| 19 | <p>GobiAPI Real-time API integration between GOBI orders and the library's local system, replacing EOCRs or GobiExport/EDI ordering.</p> | annual subscription - We are pleased to offer a 20% discount off the subscription fee of \$1,575.00 for an annual subscription total of \$1,221.60 | \$1,221.60 | N/A |
| 20 | | | | |
| 21 | <p>E-ordering (orders transmitted from the ILS) GOBI Library Solutions accepts electronic orders through GOBI and in a variety of external formats including EDIFACT, X12, email and formatted text.</p> | no charge | | |
| 22 | | | | |
| 23 | <p>Electronic Status Reports / Order Responses GOBI Library Solutions supplies electronic status reports/order responses in a variety of formats including EDIFACT, delimited, XML and HTML.</p> | no charge | | |

| | A | B | C | D |
|----|--|---------------------|-----------|--|
| 1 |  | | | |
| 2 | Pricing for Technical Services - Metadata Services | | | |
| 3 | | | | |
| 4 | <p><i>GOBI Library Solutions is mindful of the fact that many New York State libraries are defined as "small" by Carnegie classification tiers and would like to provide those members with the opportunity to take advantage of our best-in-class technical services offerings. A less expensive pricing model may apply for some schools. Please contact your Sales Representative for a customized quote.</i></p> | | | |
| 5 | | | | |
| 6 | SERVICE | BILLING METHOD | New Offer | New Offer |
| 7 | | | | *pricing is indicative of pricing from our UK warehouse |
| 8 | Metadata Services for Print | | | |
| 9 | <p><i>GOBI Metadata Service</i> For printed materials ordered on US or UK subaccounts, and based on a service package assembled to best meets local needs. Choice points are (1) whether to contract for CIP upgrades and (2) how to handle material for which no LC copy is available (no- hits). Pricing is cumulative based on selected options and billed per invoice line, with the cost applying to all items in the subaccount, regardless of type of record supplied for the individual title. GOBI Library Solutions reserves the right to charge a higher fee for more complex customization.</p> | | | |
| 10 | LC-distributed full/core/CIP record as available; no record for non-hits | per invoice line | \$ 1.12 | \$ 1.35 |
| 11 | LC-distributed/core/CIP record as available; no record for non-hits; add CIP upgrades | per invoice line | \$ 1.68 | \$ 2.04 |
| 12 | LC-distributed/core/CIP record as available; CIP upgrades; Provisional records for non-hits | per invoice line | \$ 1.99 | \$ 2.46 |
| 13 | LC-distributed/core/CIP record as available; CIP upgrades; Provisional-Plus for non-hits | per invoice line | \$ 3.92 | \$ 4.66 |
| 14 | LC-distributed/core/CIP record as available; CIP upgrades; Full Records for non-hits | per invoice line | \$ 6.11 | \$ 7.03 |
| 15 | | | | |
| 16 | <p><i>GobiShip Records</i> GobiShip records are brief MARC records conveying limited acquisitions, invoicing and pricing data. MARC Enrichment cannot be provided with GobiShip records, and they cannot be provided for e-books. These MARC records can have customizations applied.</p> | annual subscription | \$ 763.50 | N/A |
| 17 | | | | |
| 18 | Metadata Service for E-books | | | |
| 19 | <p><i>MS Digital</i> Provides support for e-books ordered & invoiced as individual titles on a designated e-book subaccount and e-books ordered & invoiced as an e-book collection. GOBI Library Solutions e-book records conform to PCC standards, contain site-specific URLs, and can be customized to meet various bibliographic and local data requirements.</p> | per invoice line | \$ 2.24 | N/A |
| 20 | | | | |
| 21 | OCLC Plus Cataloging Services for Print and eBook | | | |



Pricing for Technical Services - Additional Cataloging Services

| <i>GOBI Library Solutions is mindful of the fact that many New York State libraries are defined as "small" by Carnegie classification tiers and would like to provide those members with the opportunity to take advantage of our best-in-class technical services offerings. A less expensive pricing model may apply for some schools. Please contact your Sales Representative for a customized quote.</i> | | | |
|---|---------------------|---------------------------|--|
| SERVICE | BILLING METHOD | New Offer US | New Offer UK |
| | | | *pricing is indicative of pricing from our UK warehouse |
| Additions to Cataloging Services for Print | | | |
| Fee is added to the per-line price for the applicable metadata service. | | | |
| +charge: Dewey cuttering or Book/Author numbering: standard 4-figure | per invoice line | \$0.36 | \$0.51 |
| +charge: Dewey cuttering or Book/Author numbering: custom | per invoice line | Range of \$0.20 to \$0.40 | Range of \$0.16 to \$0.31 |
| +charge: Alternate LC Classification | per invoice line | Range of \$0.20 to \$0.40 | Range of \$0.16 to \$0.31 |
| +charge: Custom Classification for Standing Orders For application of customized classification and piece numbers in cases where libraries class a standing order title together and vary from LC standard practice. These titles must be isolated on a separate subaccount from other standing orders. | per invoice line | \$0.87 | \$1.02 |
| Programming Service Fee | | | |
| Fee for complex programming only A one-time set-up fee applies to new metadata Service customers or complete revisions to existing services. | one-time fee | \$509.00 | N/A |
| MARC Enrichment | | | |
| MARC Enrichment data (tables of contents, summaries and author biographical/affiliation information) can be provided in Metadata records at point of shipment. Libraries desiring enrichment of other MARC records must use the batch enrichment service. | | | |
| Enrichment in DDA discovery pool records | annual subscription | \$1,018.00 | N/A |
| Enrichment in point-of-purchase catalog records (not GobiShip): | | | |
| ~Enrichment applied by invoice line as records are supplied | per invoice line | \$0.92 | \$0.86 |
| ~Batch enrichment (customer provides a file that we then process) | per enriched record | \$1.07 | \$1.02 |
| GOBI Holdings Load Service | | | |
| GOBI Library Solutions can load files of ISBNs, including previously purged purchase history, for duplication control of subsequent orders and approval shipments and to make GOBI show that a title is already owned. | | | |
| 3 loads free, fee is charged at fourth load, then unlimited loads until FY end | annual fee | \$509.00 | N/A |
| Electronic Invoicing | | | |
| GOBI Library Solutions fully supports the output of invoice data in MARC records. Electronic invoices are also available for monographs and serials in a number of standard formats, such as EDIFACT and X12. The proprietary Innovative format for serials is also supported. May be in EDIFACT, X12, (or TRADACOMS only for Capita ILS) | | | |
| | no charge | | |



Pricing for Technical Services - Book Processing Services

| GOBI Library Solutions is mindful of the fact that many New York State libraries are defined as "small" by Carnegie classification tiers and would like to provide those members with the opportunity to take advantage of our best-in-class technical services offerings. A less expensive pricing model may apply for some schools. Please contact your Sales Representative for a customized quote. | | | |
|---|---|------------------|---|
| SERVICE | BILLING METHOD | New Offer US | New Offer UK |
| | | | *pricing is indicative of pricing from our UK warehouse |
| Book Processing A minimum physical processing charge is assessed for every volume shipped on treated subaccounts and covers up to four of the following book processing actions: <ul style="list-style-type: none"> Supply security device (strip, target or RFID) Affix security device One or two impressions of a library ownership stamp Apply library-supplied barcode Scan barcode Program RFID tag Supply & affix generic date due slip Supply & affix generic book pocket | Basic minimum fee without RFID programming | \$1.43 | \$2.04 |
| | Basic minimum fee with RFID programming | \$1.56 | \$2.71 |
| Supply security device (strip, target, or RFID) | per volume | \$0.36 | \$0.51 |
| Affix security device | per volume | \$0.36 | \$0.51 |
| One or two impressions of the library ownership stamp | per volume | \$0.36 | \$0.51 |
| Affix library-supplied barcode | per volume | \$0.36 | \$0.51 |
| Scan barcode | per volume | \$0.36 | \$0.51 |
| Program RFID tag | per volume | \$0.36 | \$0.44 |
| Supply & affix a generic date due slip | per volume | \$0.36 | \$0.51 |
| Supply & affix a generic book pocket | per volume | \$0.36 | \$0.51 |
| Supply & affix spine label protector as a barcode protector | per volume | \$0.15 | \$0.17 |
| Generate spine label | per volume | \$0.41 | \$0.34 |
| Apply thermal transfer spine label & no protector | per volume | \$0.46 | \$0.43 |
| Generate & affix book label | per volume | \$0.41 | \$0.34 |
| Generate labels without records (record search & retrieval fee) | per volume / one-time setup fee | \$0.87/ \$203.60 | N/A |
| Strengthening, Jacketing, and Binding Treatments | | | |
| EasyCover® (formerly known as KapCo, or laminate. Known as Croc-Cover in UK) | per item treated | \$2.60 | \$3.39 |
| +charge: Easy Bind hinge reinforcement | per volume | \$1.17 | \$1.44 |
| Polyester dust jacket covers | per item treated | \$1.43 | \$1.86 |
| <i>Bindery service: GraphicCover®</i> Charges apply only to items receiving treatment. Prices subject to change with 30 days notice— GOBI Library Solutions does not absorb increases in our bindery service providers' charges. | per item treated | \$8.14 | N/A |
| <i>Bindery service: Copycover®</i> Charges apply only to items receiving treatment. Prices subject to change with 30 days notice— GOBI Library Solutions does not absorb increases in our bindery service providers' charges. | per item treated | \$8.14 | N/A |
| <i>Bindery service: Norlam®</i> Charges apply only to items receiving treatment. Prices subject to change with 30 days notice— GOBI Library Solutions does not absorb increases in our bindery service providers' charges. | per item treated | \$10.28 | N/A |
| <i>Bindery service: Buckram/Cloth</i> Charges apply only to items receiving treatment. Prices subject to change with 30 days notice— GOBI Library Solutions does not absorb increases in our bindery service providers' charges. | per item treated | N/A | \$10.24 |
| <i>Bindery service: Picture Scan</i> Charges apply only to items receiving treatment. Prices subject to change with 30 days notice— GOBI Library Solutions does not absorb increases in our bindery service providers' charges. | per item treated | N/A | \$7.82 |



Pricing for Technical Services - Metadata Services - Medical

| <i>GOBI Library Solutions is mindful of the fact that many New York State libraries are defined as "small" by Carnegie classification tiers and would like to provide those members with the opportunity to take advantage of our best-in-class technical services offerings. A less expensive pricing model may apply for some schools. Please contact your Sales Representative for a customized quote.</i> | | | |
|---|------------------|--------------|--|
| SERVICE | BILLING METHOD | New Offer US | New Offer UK |
| | | | *pricing is indicative of pricing from our UK warehouse |
| Metadata Service for Medical (Print) Delivers appropriate medical records for print or e-books to customers. Choices are similar to the Metadata choices outlined above. Enhanced LC/NLM and Provisional+ records contain full LC and NLM classification as well as appropriate LC and MeSH subject headings. Pricing is cumulative based on selected options, with the cost applying to all items in the subaccount, regardless of type of record supplied for the individual title. | | | |
| Enhanced LC/NLM records; no record for non-hits | per invoice line | \$3.36 | \$4.23 |
| GOBI Metadata Service for Medical (Enhanced LC/NLM records; Provisional records for non-hits) | per invoice line | \$3.66 | \$4.66 |
| GOBI Metadata Service for Medical (Enhanced LC/NLM records; Provisional-Plus for non-hits) | per invoice line | \$6.72 | \$8.47 |
| Metadata Service for Medical (E-books) | | | |
| Medical for E-books | per invoice line | \$6.72 | N/A |