

LOT 1 - IN-PRINT PUBLICATIONS

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____ _____	Other: _____ _____	Other: _____ _____	Net Handling Charge
A. CLOTH BINDING																				
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
B. LIBRARY BINDING																				
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
C. PAPERBACKS, QUALITY																				
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
D. PAPERBACKS, MASS MARKET																				
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
E. PREBOUND HARDBACKS																				
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Additional Information

Midwest Tape, LLC does not provide print materials to libraries. We provide only audio visual materials. Please see Lot 2 Tab.

LOT 2 - NON-PRINT & OTHER

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: Universal Music	Other: _____	Other: _____	Net Handling Charge
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Audio Visual Materials	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	N/A	N/A	N/A	N/A	N/A	0 - 20%	N/A	N/A	N/A	N/A	\$0.00
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	0 - 20%	N/A	N/A	N/A	N/A	N/A	0 - 20%	N/A	N/A	N/A	N/A	\$0.00
Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CD-ROM (fixed price only -- no online services)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CDs (music, audio, etc.)	20%	20%	20%	20%	20%	20%	20%	20%	20%	N/A	N/A	N/A	N/A	N/A	20%	N/A	0%	N/A	N/A	\$0.00
eBooks (non-subscription based)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Laser Disc	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Microcomputer Software (educational)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DVD's	25%	25%	25%	25%	25%	25%	25%	25%	25%	N/A	N/A	N/A	25%	N/A	25%	N/A	N/A	N/A	N/A	\$0.00
Video Games	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other (please specify):	Music - Universal Studios - Sold at List Price.																			

Additional Information

Midwest Tape, LLC provides Audio Books (Books on Compact Disc -Unabridged and Abridged versions) at Retail Price. All Audio Books are repackaged into the SoundSafe Case at no additional charge to the library.
 Music - Universal Studios - sold at List Price.
 A 20% discount is applicable to Audio Books on MP3 (Playaways) only.

OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits	N/A	
Cataloging & Processing (including shelf-ready books)	\$2.65*	*This price represents an AVERAGE processing cost only. Cataloging services are a separate cost. Processing is charged based on the needs of each library. Our staff can be contacted at 800-875-2785 to provide a no-obligation quote at any time.
Machine Readable Cataloging (MARC) Records	\$1.20	Full Level OCLC MARC records are optional for our libraries and charged at the rate of \$1.20 per title (not per unit). Barcode Linking services (949 tags) can be provided to libraries requiring barcode information linked to their records. These are provided at the cost of \$0.25 per tag.
Rebinding of Paperbacks	N/A	
Customized Reports	\$0.00	
Bibliographic Records	\$0.00	Midwest Tape assumes Bibliographic Records to be vendor records offered to assist libraries to order electronically through their ILS. Midwest Tape offers free vendor level records to all customers via our website.
Security Tape	up to \$1.50	For audiovisual materials, Midwest Tape can provide a library's standard security labels to be applied to their DVDs, Music CDs and Audiobooks. Prices are dependent on the library's security device requirements. Application of devices range from \$0.40 - \$1.50, depending on the library's security requirements. This is an additional charge to the noted average rate in section 'Cataloging & Processing' above.
Barcode Label	\$0.00	Through our VIP digital processing services, barcode label integration is provided within the average price noted above in Cataloging & Processing Shelf Ready service. Most libraries require a barcode label to be included in our processing services along with other labels. We request libraries to make contact with our staff at 800-875-2785 to discuss all of our processing services and the associated costs.
Other:	N/A	
Other:	N/A	
Other:	N/A	
Other:	N/A	
Other:	N/A	

Additional Information

Set up of discounts: We respectfully request member libraries contact Christine Garrow, Customer Services Representative, or any of our Customer Support Team, to ensure their account profile is completed prior to first order. Please contact 800-875-2785 - Monday thru Friday 8:30 a.m. - 6:00 p.m. EST.

ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	N/A
\$10,000.00 - \$14,999.99	N/A
\$15,000.00 - \$22,499.99	N/A
\$23,500.00 - \$29,999.99	N/A
\$30,000.00 - \$39,999.99	N/A
\$40,000.00 - \$49,999.99	N/A
\$50,000.00 - \$62,499.99	N/A
\$62,500.00 - \$75,999.99	N/A
\$76,000.00 - and above	N/A

Other Discounts	Percentage Discount
Electronic Access Ordering	\$0.00
Prepayment Plan Discount	N/A
Deposit Account Discount	N/A
Approval Plan Discount	Same as regular orders.
Please Explain:	
Midwest Tape does not charge any fees or provides an additional discount to libraries wanting to use electronic ordering methods. 'Approval Plans' known at Midwest Tape as Standing Order Plans product is discounted at the quoted rate as standard orders.	

Additional Information

All libraries will receive the noted discounts per the agreement regardless of order quantities or whether the order is received electronically/through Customized Standing Order Plans.