		ltem 1	Item 2	Item 3	ltem 4	ltem 5	Item 6	ltem 7	ltem 8	<u>ltem 9</u>	Item 10	<u>ltem 11</u>	Item 12	Item 13	Item 14	<u>ltem 15</u>	<u>Item 16</u>	ltem 17 a.	<u>ltem 17 b.</u>	<u>ltem 17 c.</u>	<u>ltem 18</u>
		Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities		Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other:	_ Other:	Other:	Net Handling Charge
A. CLOTH BINDING																					
Discount per copy	N/A	۱.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single			NI / A	N 1/0	AL / A		N1 (A	D1 / 0	N1 / A	NI (A	NI / A	N1 (A		N1/A		N1 / A		N1 / A	N1 / A	N1/A	
	_ copies N/A		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	•	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
	_ copies N/A		N/A	N/A	N/A	IN/A	N/A	IN/A	N/A	N/A	N/A	N/A	N/A	N/A	IN/A	N/A	N/A	N/A	N/A	N/A	IN/A
B. LIBRARY BINDING																					
Discount per copy	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single	Title:	-								/	· · · · ·	/									
	copies N/A	N	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	copies N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
C. PAPERBACKS, QUALITY																					
Discount per copy		7.50%	N/A	7.50%	% N/A	N/A	N/A	7.50%	N/A	7.50%	7.50%	N/A	7.50%	6 N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.009
Volume Pricing-Price Breaks for Single																					
	_ copies N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	_ copies N/A	Ν	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
D. PAPERBACKS, MASS MARKET																					
Discount per copy		7.50%	N/A	7.50%	% N/A	N/A	N/A	7.50%	N/A	7.50%	7.50%	N/A	7.50%	6 N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.0
Volume Pricing-Price Breaks for Single	Title:														,						
	_ copies N/A	۱.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	_ copies N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
E. PREBOUND HARDBACKS																					+
Discount per copy		7.50%	N/A	7.50%	% N/A	N/A	N/A	7.50%	N/A	7.50%	7.50%	N/A	7.50%	6 N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.009
Volume Pricing-Price Breaks for Single	Title:	,																			
	_ copies N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	_ copies N/A		N/A	N/A	N/A	N/A	N/A	Ν/Δ	N/A	NI/A		N/A		N/A	N/A	Ν/Δ	N/A	N/A	N/A	 N/A	N/A

Additional Information

Discount is established for the contract period. However, prices are subject to change upon the release of new catalogs in January and February of each calendar year.

LOT 1 - IN-PRINT PUBLICATIONS

	<u>ltem 1</u>	<u>ltem 2</u>	<u>Item 3</u>	<u>ltem 4</u>	<u>ltem 5</u>		s/ Social Science/	<u>ltem 8</u>	<u>ltem 9</u>	<u>ltem 10</u>	<u>Item 11</u>	<u>Item 12</u> Handbooks	<u>Item 13</u>	<u>Item 14</u> Society or Association Publications	<u>ltem 15</u>	Item 16 Out of s Print Books	<u>ltem 17 a.</u>	Other:	<u>Item 17 c.</u> Other:	<u>Item 18</u> Net Handling Charge
	Trade	Non-Trade	Scientific/ Medical	Technical	Law			Governmental	Text Books	Reference/ Encyclopedia	Braille		University Press Publications		Foreign Publications		Other:			
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
Audio Visual Materials	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CD-ROM (fixed price only no online services)	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
CDs (music, audio, etc.)	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
eBooks (non-subscription based)	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50		% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
Encyclopedias (Digital Versions)	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
Laser Disc	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Maps, Globes, Atlases Charts	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
Microcomputer Software (educational)	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Video Tapes (feature film, educational, etc.)	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
DVD's	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
Video Games	N/A	N/A	7.50%	N/A	N/A	N/A	7.5	0% N/A	7.50	% 7.50	% N/A	7.50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$0.
Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other (please specify):	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Additional Information

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LOT 2 - NON-PRINT & OTHER

OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits	N/A	N/A
Cataloging & Processing (including shelf-ready books)	N/A	N/A
Machine Readable Cataloging (MARC) Records	N/A	N/A
Rebinding of Paperbacks	N/A	N/A
Customized Reports	N/A	N/A
Bibliographic Records	N/A	N/A
Security Tape	N/A	N/A
Barcode Label	N/A	N/A
Other:	N/A	N/A
Other:		

Additional Information

ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	N/A
\$10,000.00 - \$14,999.99	N/A
\$15,000.00 - \$22,499.99	N/A
\$23,500.00 - \$29,999.99	N/A
\$30,000.00 - \$39,999.99	N/A
\$40,000.00 - \$49,999.99	N/A
\$50,000.00 - \$62,499.99	N/A
\$62,500.00 - \$75,999.99	N/A
\$76,000.00 - and above	N/A

Other Discounts	Percentage Discount
Electronic Access Ordering	N/A
Prepayment Plan Discount	N/A
Deposit Account Discount	N/A
Approval Plan Discount	N/A
Please Explain:	
Lakeshore does not offer volume or	
payment discounts.	

Additional Information

2006022868PL_Lakeshore Equipment091115_rev ADDITIONAL DISCOUNTS