

LOT 1 - IN-PRINT PUBLICATIONS

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
A. CLOTH BINDING																				
Discount per copy	45.00%	10.00%	10.00%	10.00%	10.00%	10-45%	10-45%	10-45%	10-45%	10.00%	N/A	10-45%	16.00%	10-45%	10-45%	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
B. LIBRARY BINDING																				
Discount per copy	15.00%	15.00%	10.00%	10.00%	10.00%	10-15%	10-15%	10-15%	10-15%	10.00%	N/A	10-15%	16.00%	10-15%	10-15%	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
C. PAPERBACKS, QUALITY																				
Discount per copy	40.00%	10.00%	10.00%	10.00%	10.00%	10-40%	10-40%	10-40%	10-40%	10.00%	N/A	10-40%	16.00%	10-40%	10-40%	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
D. PAPERBACKS, MASS MARKET																				
Discount per copy	40.00%	10.00%	10.00%	10.00%	10.00%	10-40%	10-40%	10-40%	10-40%	10.00%	N/A	10-40%	16.00%	10-40%	10-40%	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
E. PREBOUND HARDBACKS																				
Discount per copy	34.00%	10.00%	10.00%	10.00%	10.00%	10-34%	10-34%	10-34%	10-34%	10.00%	N/A	10-34%	16.00%	10-34%	10-34%	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Additional Information
 Discounts are applied to the publisher's current list price at the time of order entry.
 Prior to placing an order, the Library can determine a title's estimated discount by utilizing the "Price this List" feature on ipage.
 Any rush order no matter the size will incur a freight delivery charge. The charge will be based upon the total weight of the carton and the distance to the specified delivery location.
 Net titles are sold at 0% discount with no service charges added. Net Titles are low demand, small print run books in various binds upon which Ingram receives minimal or no purchase discount.
 In the above instances where a discount range was provided, a title will receive the Trade discount (45% Cloth Binding; 40% Paperbacks; 34% Prebound Hardbacks) if the title is classified as a trade discounted title. It will receive a 10% discount if it is classified as a Non-Trade title.
 Most Library Bindings will receive a 15% discount; however, in some cases the Non-Trade 10% discount would apply based on the title's classification in the Ingram database.
 Upon request of a library, Ingram can block Net titles from purchase.

LOT 2 - NON-PRINT & OTHER

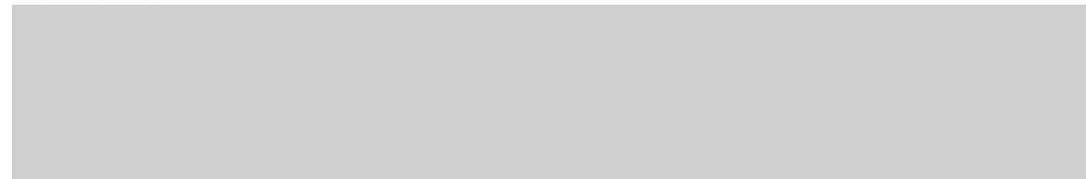
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	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Audio Visual Materials	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	45.00%	5-35%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	N/A	N/A	N/A	N/A	\$0.00
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	45.00%	5-35%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	N/A	N/A	N/A	N/A	\$0.00
Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CD-ROM (fixed price only -- no online services)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CDs (music, audio, etc.)	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	N/A	N/A	N/A	N/A	\$0.00
eBooks (non-subscription based)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Laser Disc	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Maps, Globes, Atlases Charts	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	N/A	N/A	N/A	N/A	\$0.00
Microcomputer Software (educational)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Video Tapes (feature film, educational, etc.)	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	N/A	N/A	N/A	N/A	\$0.00
DVD's	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	N/A	N/A	N/A	N/A	\$0.00
Video Games	5.00%	5.00%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Musical Scores	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	N/A	N/A	N/A	N/A	N/A	\$0.00
Other (please specify):																				

Additional Information
 Discounts are applied to the publisher's current list price at the time of order entry.
 Prior to placing an order, the Library can determine a title's estimated discount by utilizing the "Price this List" feature on ipage.
 80-85% of all spoken word audio receives the full trade discount; however, some spoken word is short discounted by the publisher.
 Trade Audio Books Abridged and Unabridged are discounted at 45%. Non-Trade Audio Books Abridged and Unabridged are discounted 5-35%. The maximum discount that can be received for a Non-Trade title is 35%.
 In the above instances where a discount range of 5-45% for Audio Books Abridged and Unabridged was provided, Trade titles will receive 45%; Non-Trade titles will receive 5-35% discount.
 Maps, Globes, Atlases, Charts and Musical Scores will receive the Trade or Non-Trade discount based on the titles classification in the Ingram database.
 Any rush order no matter the size will incur a freight delivery charge. The charge will be based upon the total weight of the carton and the distance to the specified delivery location.
 Net titles are sold at 0% discount with no service charges added. Net Titles are low demand, small print run books in various binds upon which Ingram receives minimal or no purchase discount.

OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits	\$0.99 / \$1.20	\$0.99 loose; \$1.20 attached
Cataloging & Processing (including shelf-ready books)	\$1.19	Automated package to include Mylar or up to 2 label protectors, spine label, barcode, and standard BookMARC record via ipage, FTP, or email.
Machine Readable Cataloging (MARC) Records	\$0.00	No charge for standard BookMARC records
Rebinding of Paperbacks	\$5.25	DigiCovers
Customized Reports	\$0.00	No charge for customized reports
Bibliographic Records	\$0.00	No charge for ipage order records.
Security Tape	\$0.50 / \$1.33	3M or Checkpoint Theft - \$0.50; 3M DCD-2 for discs - \$1.33
Barcode Label	\$0.20	Ingram standard or library supplied barcodes
Other: Mylar Jacket	\$0.65	Attached, glued or taped
Other: Property Stamp	\$0.15	Per impression
Other: MyLibrary Annual Access Fee	\$500.00	Per institution; annual fee
Other: MyLibrary Device Download Annual Fee	\$500.00	Per institution; annual fee
Other:		Card Sets - \$.65, Circulation Card - \$.15, Date Due Slip - \$.15, Edit Sheets - \$.18, Label - \$.20, Label Protector - \$.25, Media Kit Bag - \$1.00, Pocket - \$.35, Shelf List Card - \$.25, Spine Label - \$.20, Spine/Pocket Label - \$.45, Spine Tape (Inside) - \$1.55, Spine Tape (outside) - \$.85, Theft (Spine Insertion) - \$.55, Digital Processing - \$2.00, DVD Case Single - \$.99, Hub Label - \$.20, Shrink Wrap Removal - \$.55, CD Clam Case (Small) - \$3.75, CD Clam Case (Medium) - \$4.75, CD Clam Case (Large) - \$6.00, AR Stickers - \$.20, Scholastic Reading Counts Label - \$.20, Laminated Paperback Covers 5 mil - \$1.99, Laminated Paperback Covers 15 mil - \$1.79, Pre-Programmed RFID/Barcode Set (1 Barcode) - \$.80, Pre-Programmed RFID/Barcode Set (2 Barcodes) - \$.85, RFID (Universal Tag programmed and applied) - \$.99

Additional Information



ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	0.00%
\$10,000.00 - \$14,999.99	0.00%
\$15,000.00 - \$22,499.99	0.00%
\$23,500.00 - \$29,999.99	0.00%
\$30,000.00 - \$39,999.99	0.00%
\$40,000.00 - \$49,999.99	0.00%
\$50,000.00 - \$62,499.99	0.00%
\$62,500.00 - \$75,999.99	0.00%
\$76,000.00 - and above	0.00%

Other Discounts	Percentage Discount
Electronic Access Ordering	0.00%
Prepayment Plan Discount	0.00%
Deposit Account Discount	0.00%
Approval Plan Discount	N/A
Please Explain:	

Additional Information
 Ingram is not offering volume price breaks for individual purchase orders.
 There is no other discounts offered except for those outlined in the spreadsheets for Lot 1 and Lot 2.