

LOT 1 - IN-PRINT PUBLICATIONS

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
A. CLOTH BINDING																				
Discount per copy	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
B. LIBRARY BINDING																				
Discount per copy	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
C. PAPERBACKS, QUALITY																				
Discount per copy	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
D. PAPERBACKS, MASS MARKET																				
Discount per copy	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
E. PREBOUND HARDBACKS																				
Discount per copy	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00
_____ copies	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				0.00

Additional Information
 On discounts ranging from 5% to 50%, 0%-50%, 34% to 50% and 14%50%: this range depends on the publisher, type of text, and quantity ordered. We work with thousands of different publishers so it is very difficult to provide a break down for each one. Some publishers only offer us a 10% discount while others offer as much as a 55% discount. Publishers that offer texts that are not trade offer us a lower discount. There are also publishers that base our discount on the quantity we order from them. We don't want to limit your discount by stating a specific volume equals a specific discount as it may not apply to all publishers we work with. We want to be the provider of your publications and will offer you the absolute best discount possible on each specific request that is sent. Please don't hesitate to call if you have any questions!

LOT 2 - NON-PRINT & OTHER

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Audio Visual Materials	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Books on DVD (Digital Files)	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
CD-ROM (fixed price only -- no online services)	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
CDs (music, audio, etc.)	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
eBooks (non-subscription based)	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Encyclopedias (Digital Versions)	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Laser Disc	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Maps, Globes, Atlases Charts	34-50%	5-50%	14-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Microcomputer Software (educational)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A
Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A
Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A
Video Tapes (feature film, educational, etc.)	34-50%	5-50%	14-45%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
DVD's	34-50%	5-50%	14-45%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Video Games	34-50%	5-50%	14-45%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Sheet Music	34-50%	5-50%	14-45%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Musical Scores	34-50%	5-50%	14-45%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	5-50%	0.00%				\$0.00
Other (please specify):	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A

Additional Information
 On discounts ranging from 5% to 50%, 0%-50%, 34%-50% and 14%-50%: this range depends on the publisher, type of text, and quantity ordered. We work with thousands of different publishers so it is very difficult to provide a break down for each one. Some publishers only offer us a 10% discount while others offer as much as a 60% discount. Publishers that offer texts that are not trade offer us a lower discount. There are also publishers that base our discount on the quantity we order from them. We don't want to limit your discount by stating a specific volume equals a specific discount as it may not apply to all publishers we work with. We want to be the provider of your publications and will offer you the absolute best discount possible on each specific request that is sent. Please don't hesitate to call if you have any questions!

OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits		N/A
Cataloging & Processing (including shelf-ready books)		N/A
Machine Readable Cataloging (MARC) Records		N/A
Rebinding of Paperbacks		N/A
Customized Reports		N/A
Bibliographic Records		N/A
Security Tape		N/A
Barcode Label		N/A
Other:		N/A
Other:		N/A
Other:		N/A
Other:		N/A
Other:		N/A

Additional Information

ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	5-50%
\$10,000.00 - \$14,999.99	5-50%
\$15,000.00 - \$22,499.99	5-50%
\$23,500.00 - \$29,999.99	5-50%
\$30,000.00 - \$39,999.99	5-50%
\$40,000.00 - \$49,999.99	5-50%
\$50,000.00 - \$62,499.99	12-60%
\$62,500.00 - \$75,999.99	12-60%
\$76,000.00 - and above	12-60%

Other Discounts	Percentage Discount
Electronic Access Ordering	0.00%
Prepayment Plan Discount	0.00%
Deposit Account Discount	0.00%
Approval Plan Discount	0.00%
Please Explain:	

Additional Information