

LOT 1 - IN-PRINT PUBLICATIONS

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18	
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge	
A. CLOTH BINDING																					
Discount per copy	21-30%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-26%	25%	N/A	25%	25%	5-25%	5-25%	N/A				\$0.00	
Volume Pricing-Price Breaks for Single Title:																					
20+ copies	21-35%	6-35%	6-35%	6-25%	6-25%	6-25%	6-25%	6-25%	6-35%	21-35%	N/A	21-35%	21-35%	6-25%	6-25%	N/A				\$0.00	
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A	
B. LIBRARY BINDING																					
Discount per copy	21-30%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-26%	25%	N/A	25%	25%	5-25%	5-25%	N/A				\$0.00	
Volume Pricing-Price Breaks for Single Title:																					
20+ copies	21-35%	6-35%	6-35%	6-35%	6-35%	6-35%	6-35%	6-35%	6-35%	6-35%	N/A	21-35%	21-35%	6-25%	6-25%	N/A				\$0.00	
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A	
C. PAPERBACKS, QUALITY																					
Discount per copy	21-30%	25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	25%	N/A	25%	25%	5-25%	5-25%	N/A				\$0.00	
Volume Pricing-Price Breaks for Single Title:																					
20+ copies	21-35%	21-35%	6-25%	6-25%	6-25%	6-25%	6-25%	6-25%	6-25%	6-25%	N/A	21-35%	21-35%	6-25%	6-25%	N/A				\$0.00	
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A	
D. PAPERBACKS, MASS MARKET																					
Discount per copy	21-30%	25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	25%	N/A	25%	25%	5-25%	5-25%	N/A				\$0.00	
Volume Pricing-Price Breaks for Single Title:																					
20+ copies	21-35%	21-35%	6-25%	6-25%	6-25%	6-25%	6-25%	6-25%	6-25%	6-36%	N/A	21-35%	21-35%	6-25%	6-36%	N/A				\$0.00	
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A	
E. PREBOUND HARDBACKS																					
Discount per copy	21-30%	25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	25%	N/A	25%	25%	5-25%	5-25%	N/A				\$0.00	
Volume Pricing-Price Breaks for Single Title:																					
20+ copies	21-35%	21-35%	6-25%	6-25%	6-25%	6-25%	6-25%	6-25%	6-25%	6-25%	N/A	21-35%	21-35%	6-25%	6-25%	N/A				\$0.00	
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N/A	

Additional Information
 All prices reflect the Publisher's List Price less the indicated % off. You're guaranteed the lowest discount in the range for orders up to \$4999 and you are guaranteed the highest discount in the range for orders over \$5000. This discount varies depending on the category.

LOT 2 - NON-PRINT & OTHER

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	25%	25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%		5-25%	5-25%	5-25%	5-25%	5-25%				\$0.00
Audio Visual Materials	N/A	N/A			N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A				\$0.00
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	25%	25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%		5-25%	5-25%	5-25%	5-25%	5-25%				\$0.00
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	25%	25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%		5-25%	5-25%	5-25%	5-25%	5-25%				\$0.00
Books on DVD (Digital Files)	25%	25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%		5-25%	5-25%	5-25%	5-25%	5-25%				\$0.00
CD-ROM (fixed price only -- no online services)	N/A	N/A	N/A	N/A	N/A															\$0.00
CDs (music, audio, etc.)	6%	6%	0%	0%	0%	0%	0%	0%	0%	0%		0%	0%	0%	0%	0%				\$0.00
eBooks (non-subscription based)	0-6%	0-6%	0-6%	0-6%	0-6%	0-6%	0-6%	0-6%	0-6%	0-6%		0-6%	0-6%	0-6%	0-6%	0-6%				\$0.00
Encyclopedias (Digital Versions)	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				\$0.00
Laser Disc	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A				\$0.00
Maps, Globes, Atlases Charts	25%	21-35%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%		5-25%	5-25%	5-25%	5-25%	5-25%				\$0.00
Microcomputer Software (educational)	25%	25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%		5-25%	5-25%	5-25%	5-25%	5-25%				\$0.00
Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A				\$0.00
Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A				\$0.00
Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A				\$0.00
DVD's	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%		5-25%	5-25%	5-25%	5-25%	5-25%				\$0.00
Video Games	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A				\$0.00
Sheet Music	5-25%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A				\$0.00
Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A				\$0.00
Other (please specify):	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A				\$0.00

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OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits	N/A	
Cataloging & Processing (including shelf-ready books)	N/A	
Machine Readable Cataloging (MARC) Records	N/A	
Rebinding of Paperbacks	N/A	
Customized Reports	N/A	
Bibliographic Records	N/A	
Security Tape	N/A	
Barcode Label	N/A	
Other:		
Other:		
Other:		
Other:		
Other:		

Additional Information

ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	N/A
\$10,000.00 - \$14,999.99	N/A
\$15,000.00 - \$22,499.99	N/A
\$23,500.00 - \$29,999.99	N/A
\$30,000.00 - \$39,999.99	N/A
\$40,000.00 - \$49,999.99	N/A
\$50,000.00 - \$62,499.99	N/A
\$62,500.00 - \$75,999.99	N/A
\$76,000.00 - and above	N/A

Other Discounts	Percentage Discount
Electronic Access Ordering	N/A
Prepayment Plan Discount	N/A
Deposit Account Discount	N/A
Approval Plan Discount	N/A
Please Explain:	
Do not offer these services	

Additional Information

