

New York State Office of General Services
New York State Procurement (NYSPro)
Corning Tower, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: 10/28/2014

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Ruth K. Quezada
Contract Management Specialist 2
(518) 473-2801
ruth.quezada@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: Contract Expiration and Update on Replacement Contract

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above referenced contract will expire on December 31, 2014. NYSPro is currently working on a replacement contract; however, it is not anticipated to be in place prior to January 1, 2015. Therefore, Authorized Users are advised to plan accordingly.

In the event of a lapse in coverage, Authorized Users are advised to procure needed products and services in accordance with applicable statutory requirements and guidelines.

All other terms and conditions of this award remain the same.

New York State Office of General Services
New York State Procurement (NYSPRO)
Corning Tower, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: 09/15/2014

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Nancy Bik
Contract Management Specialist I
(518) 486-9382
nancy.bik@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ Schoolwide, Inc.
CONTRACT NO.: PC64240

SUBJECT: Contract Renewal

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised the contractor listed above has agreed to a contract extension to December 31, 2014 or until new contracts are awarded, whichever occurs first.

Authorized users should reference Contract Award Notification with a Revised Date of Issue of September 15, 2014 for additional information at the following link:

<http://www.ogs.ny.gov/purchase/spg/awards/2006021274CAN.HTM>.

All other terms and conditions of this award remain the same. Please adjust your records accordingly.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: July 29, 2014

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Nancy Bik
Contract Management Specialist I
(518) 486-9382
nancy.bik@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ Avanti Enterprises, Inc.
CONTRACT NO.: PC65690

SUBJECT: Contractor Address, Telephone and Facsimile Number Change

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please note that Avanti Enterprises, Inc. has changed their street address, telephone number and facsimile number. The updated information is listed below. All other information remains the same.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT#</u> <u>NYS VENDOR ID #</u>
PC65690	Avanti Enterprises, Inc. 436 Kirkwood Cove Burr Ridge, IL 60527-6337	Tel: 630-850-3245 800-799-6464 Fax: 630-850-3248 877-799-6474	362986593 1000019651

Authorized users should reference the current copy of the Contract Award Notification, which lists a revised issue date of July 29, 2014 before purchasing from the contract. The current Contract Award Notification may be accessed at the following URL address: <http://www.ogs.ny.gov/purchase/spg/awards/2006021274CAN.HTM>.

All other terms and conditions of this award remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: April 24, 2014

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Marcos Ortiz
Contract Management Specialist 1
(518) 474-1557
marcos.ortiz@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ BRODART CO. - PC66376

CONTRACT NO.: JAZ HOLDINGS, LLC d/b/a Regent Book Co. - PC64328

SUBJECT: Contract Renewal

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the contractors listed above have agreed to a contract extension to December 31, 2014 or until new contracts are awarded, whichever occurs first.

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: March 20, 2014

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Marcos Ortiz
Contract Management Specialist
(518) 474-1557
marcos.ortiz@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ Please see list below
CONTRACT NO.:

SUBJECT: Contract Renewal

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the contractors listed below have agreed to a contract extension to December 31, 2014 or until new contracts are awarded, whichever occurs first.

Abdo Publishing Co.	PC64318
Adams Book Co., Inc.	PC64490
Advanced Educational Products, Inc.	PC64319
Ambassador Book Service, Inc.	PC64491
American Reading Co.	PC64226
Atlantic Coast Marketing, Inc.	PC65688
Avanti Enterprises, Inc.	PC65690
Baker & Taylor, Inc.	PC64227
Barnes & Noble Booksellers, Inc.	PC64492
Baum & Beaulieu Associates, Inc.	PC64228

Bearport Publishing Company, Inc.	PC65691
Benchmark Education Company, LLC.	PC65692
BMI Educational Services	PC64320
Book Revue Wholesale, LTD	PC65981
Bound to Stay Bound Books, Inc.	PC64321
Busca, Inc.	PC65697
Cengage Learning, Inc	PC66096
Central Programs, Inc. d/b/a Gumdrop Books	PC64322
Channing Bete Co., Inc.	PC64495
Children's Plus, Inc.	PC65698
Chip Taylor Communications, LLC.	PC65699
Complete Book and Media supply, Inc.	PC65700
Coughlan Companies d/b/a Capstone Publishers	PC64231
Coutts Information Services, Inc.	PC64232
Crabtree Publishing Co.	PC64496
Davidson Titles, Inc.	PC64323
Eastern Book Co.	PC64233
Encyclopaedia Britannica, Inc.	PC64324
Enslow Publishers, Inc.	PC65702
Facts on File, Inc.	PC64497
Follett Educational Services, Inc.	PC64234
Follett Library Resources, Inc.	PC64235
Gareth Stevens Publishing, LLLP	PC66383
Garrett Book Co. d/b/a Garrett Educational Corp.	PC64325
GL Group, Inc. DBA Booksource	PC66377
Greenwood Publishing d/b/a Heinmann	PC65703

Hoberman Collection (USA) Inc. d/b/a the Chapters Group.	PC65704
Ingram Library Services, Inc.	PC64326
Jefco Sales, Inc. d/b/a Apple Books	PC65705
Lakeshore Equipment Co. d/b/a Lakeshore Learning Materials	PC64330
Lectorum Publications, Inc.	PC64499
Lerner Publishing Group	PC64500
Library Sales, Inc.(d/b/a SEBCO Books)	PC64331
M. E. Sharpe, Inc.	PC64501
Mackin Book Company d/b/a Mackin Educational Resource	PC64502
Main Street Book Shop, Inc. d/b/a Polybook Distributors	PC64503
Marco Book Company Inc.	PC64334
Marshall Cavendish Corporation	PC65706
Matthew Bender 7 Company, Inc. d/b/a/ LexisNexis Matthew Bender	PC65707
Midwest Library Service Inc.	PC64504
Midwest Tape LLC	PC64505
MT Library Services Inc (d/b/a Junior Library Guild)	PC64333
Otto Harrassowitz Gmbh & Co. KG	PC65709
Owl Book Distributors, Inc.	PC65710
Pearson Education, Inc. d/b/a Prentice Hall, Scott Foresman	PC65712
Perfection Learning Corporation	PC64237
Perma-Bound Books/Hertzberg-New Method, Inc.	PC64238
Quality Books, Inc.	PC64335
Rainbow Book Co.	PC64336
Scholastic Library Publishing, Inc.	PC64239
Scholastic, Inc.	PC64513
Skylight Software, Inc. d/b/a Skylight Publishing	PC65713

Steps to Literacy LLC	PC64515
Textbook Brokers, Inc. d/b/a K12savings.com	PC65715
Textbook Warehouse, LLC	PC65716
The Book House, Inc.	PC64338
The Creative Company	PC65717
The Emery-Pratt Company	PC65718
The Learning Connection Company	PC65719
The Rosen Publishing Group, Inc.	PC64510
Unique Books, Inc.	PC64517
West Publishing Corp. d/b/a Thomson/West	PC64242
World Book, Inc.	PC65721
Yankee Book Peddler, Inc. (d/b/a YBP Library Services)	PC64340

Please be advised that renewals for the following contracts are pending until further notice:

Brodart Co.	PC66376
Jaz Holdings d/b/a Regent Book Co.	PC64328
Recorded Books LLC	PC64508
Salem Press, Inc.	PC64511

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: February 27, 2014

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ CONTRACT NO.:
Nubro, Inc., d/b/a Brodart Co. PC64236

SUBJECT: ASSIGNMENT OF CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that PC64236 NUBRO, INC., d/b/a BRODART CO's contract has been assigned to PC66376 BRODART CO.

The contract information for BRODART CO.,

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC66376	BRODART CO. 500 Arch St. Williamsport, PA 17701	800/233-8467 570/326-2461 Tara Miller Fax No.: 800/999-6799 E-mail: bids@brodart.com Website: www.brodart.com	232248758 1000008909

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: 21274

DATE: February 11, 2014

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ CONTRACT NO.:

The Booksource d/b/a Knowledge Industries, PC64329
The Gale Group, Inc., d/b/a the Gale Group, A part of Cengage Learning, PC64241

SUBJECT: ASSIGNMENT OF CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that PC64329 The Booksource d/b/a Knowledge Industries' contract has been assigned to PC66377 GL Group Inc., DBA Booksource. PC64241 The Gale Group, Inc., d/b/a the Gale Group, A part of Cengage Learning's contract has been assigned to PC66096 Cengage Learning, Inc..

The contract information for Cengage Learning, Inc., and GL Group Inc., DBA Booksource is as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC66096	CENGAGE LEARNING, INC. 200 First Stamford Pl., Stamford, CT 06902	800/877-4253, Ext. 8886 Karen Bailey Fax No.: 248/699-8032 E-mail: Karen.bailey@cengage.com Website: www.cengage.com Contact Information for placing an order Attn: Customer Service Sales: 800/877-4253, Option 2 Fax No: 877/363-4253 E-mail: gale.customerservice@cengage.com	592124491 1000009563

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC66377	GL GROUP, INC., DBA BOOKSOURCE 1230 Macklind Ave. St. Louis, MO 63110	800/444-0435, Ext. 275 Cole Mussmann Fax No.: 800/647-1923 E-Mail: cmussmann@booksource.com Website: www.booksource.com	431018725 1100102035

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: January 24, 2014

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ CONTRACT NO.:
GARETH STEVENS, INC., PC64518

SUBJECT: ASSIGNMENT OF CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that PC64518 GARETH STEVENS, INC.'s contract has been assigned to PC66383 GARETH STEVENS PUBLISHING, LLLP

The contract information for GARETH STEVENS PUBLISHING, LLLP is as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC66383	GARETH STEVENS PUBLISHING, LLLP 111 East 14 th Street, Suite 349 New York, NY10003	800/542-2595 815/477-1366 Cheri Sandlin Fax No.: 877/542-2596 E-mail: cheris@garethstevenspub.com Website: www.garethstevens.com	270404519 1100104699

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: December 10, 2013

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ AMSCO SCHOOL PUBLICATIONS, INC.
CONTRACT NO.: PC65687

SUBJECT: ASSIGNMENT OF CONTRACT TO PERFECTION LEARNING CORPORATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that PC65687 Amsco School Publications, Inc's contract has been assigned to Perfection Learning Corporation. The contract information for Perfection Learning Corporation is as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64237	PERFECTION LEARNING CORPORATION 1000 N 2nd Ave. Logan, IA 51546	800/831-4190 ext. 3403 Judy Pixley Fax No.: 800/543-2745 E-mail: bids@logan.plconline.com Website: www.perfectionlearning.com	420895541 1000009325

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: December 5, 2013

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ All
CONTRACT NO.: All

SUBJECT: CONTRACT EXPIRATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that this contract is scheduled to expire on December 31, 2013. The Office of General Services is currently working to extend this contract through December 31, 2014; however, there are still pending necessary approvals.

In the event there is a lapse in coverage, all purchases should be made in accordance with applicable statutory requirements and purchasing guidelines.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: August 9, 2013

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ CHANNING BETE COMPANY, INC.
CONTRACT NO.: PC64495

SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION AND REVISED AWARD

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please update your records to reflect the new contact information for CHANNING BETE COMPANY, INC. in **bold**:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64495	CHANNING BETE COMPANY, INC. One Community Place South Deerfield, MA 01373	800/282-2827 Kim Canuel Fax No.: 800/329-2939 E-mail: custsvcs@channing-bete.com Website: www.channing-bete.com	042041237 1000005239

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: August 1, 2013

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ OTTO HARRASSOWITZ GMBH & CO. KG
D/B/A Harrassowitz

CONTRACT NO.: PC65709

SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION AND REVISED AWARD

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please update your records to reflect the new contact information for OTTO HARRASSOWITZ GMBH & CO.
KG D/B/A Harrassowitz in **bold**:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65709	OTTO HARRASSOWITZ GMBH & CO. KG D/B/A Harrassowitz Kreuzberger Ring 7 b-d 65205 Wiesbaden, Germany	800-348-6886 Friedemann Weigel Fax No.: 800-574-5732 E-mail: Customer Service, service@harrassowitz.de Alternative, fweigel@harrassowitz.de Website: www.harrassowitz.de	980423753 1000009840

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: May 31, 2013

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ BARNES & NOBLE BOOKSELLERS, INC
CONTRACT NO.: PC64492

SUBJECT: Contact Information Change

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please update your records to reflect the new contact information for BARNES & NOBLE BOOKSELLERS, INC in **bold**:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64492	BARNES & NOBLE BOOKSELLERS, INC. 1 Barnes & Noble Way Monroe Township, NJ 08831	800/944-7323 305/668-3185 Alana Llevat Fax No.: 305/397-1776 E-mail: ALlevat@bn.com Website: www.barnesandnoble.com	134030389 1000046258

All other discounts, pricing, terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: May 14, 2013

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Theresa N. Kuo
Contract Management Specialist 1
(518) 474-0259
theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ THE GALE GROUP, INC
d/b/a THE GALE GROUP, A PART OF
CENGAGE LEARNING

CONTRACT NO.: PC64241

SUBJECT: Contact Information Change

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please update your records to reflect the new contact information for THE GALE GROUP, INC
d/b/a THE GALE GROUP, A PART OF CENGAGE LEARNING in **bold**:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64241	THE GALE GROUP, INC. d/b/a THE GALE GROUP, A PART OF CENGAGE LEARNING 27500 Drake Rd. Farmington Hills, MI 48331	800/877-4253, Ext. 8886 Karen Bailey Fax No.: 248/699- 8032 E-mail: Karen.bailey@cengage.com Website: www.gale.cengage.com Contact Information for placing an order 800/877-4253, Option 2 Fax No: 800/414-5043 <u>CUSTOMER SERVICE</u> 800/877-4253, Option 3 Fax No.: 800/ 363-4253 E-mail: gale.customerservice@cengage.com	061411737 1000036546

All other discounts, pricing, terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: April 9, 2013

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Ruth Quezada
Contract Management Specialist 1
(518) 474-5120
ruth.quezada@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ Book Revue Inc.
CONTRACT NO.: PC64230

SUBJECT: Assignment of Contract to Book Revue Wholesale, LTD

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that Book Revue, Inc.'s contract has been assigned to Book Revue Wholesale, LTD.
The new contact information is as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC65981 SB	BOOK REVUE WHOLESAL, LTD 313 New York Ave. Huntington, NY 11743	800/390-7413 631/351-1304 Alyssa Axelrod Fax No.: 631/271-5890 E-mail: bookrevu@optonline.net Website: www.bookrevue.com	274692456 1100069516

All other discounts, pricing, terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
38th Floor, Corning Tower
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: April 8, 2013

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Ruth Quezada
Purchasing Officer I
(518) 474-5120
ruth.quezada@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTORS/
CONTRACT NOS.:** ALL CONTRACTORS

SUBJECT: REVISED CONTRACT AWARD & NEW CONTRACT ADMINISTRATOR

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that a Revised Award has been issued and each contractor is shown with their corresponding vendor identification number. Authorized users are advised to ensure that they reference the Contract Award Notification, which lists a revised issue date of April 8, 2013 before purchasing from the contract.

A current copy of the Contract Award Notification may be accessed at the following URL:
<http://www.ogs.state.ny.us/purchase/spg/awards/2006021274CAN.HTM>

In addition, the Contract Administrator for this Award has changed to **Ms. Ruth Quezada**. Please contact Ms. Quezada at ruth.quezada@ogs.ny.gov or at 518/474-5120 should you have any questions.

All other terms, conditions, discounts and pricing of the Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: October 30, 2012

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.ny.gov

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

**CONTRACTOR/
CONTRACT NO.:** ALL CONTRACTORS

SUBJECT: REVISED AWARD

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that a Revised Award has been issued and each contractor is shown with their corresponding vendor identification number. Authorized users are advised to ensure that they reference the Contract Award Notification, which lists a revised issue date of October 30, 2012 before purchasing from the contract.

A copy of the current Contract Award Notification may be obtained at the following URL address:
<http://www.ogs.ny.gov/purchase/spg/awards/2006021274CAN.HTM>

All other discounts, pricing, terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: December 21, 2010

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: MT Library Services d/b/a Junior Library Guild PC64333

SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MT Library Services d/b/a Junior Library Guild has a new contact person and their changes are **bolded** below.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64333	MT LIBRARY SERVICES d/b/a JUNIOR LIBRARY GUILD 7858 Industrial Parkway Plain City, OH 43064	800/325-9558, Ext. 7621 Kristy Kelly Fax No.: 800/827-3080 E-mail: jlgbids@juniorlibraryguild.com Website: www.juniorlibraryguild.com	593263895

VOLUME DISCOUNTS - IN ADDITION TO
DISCOUNTS SHOWN ON PAGE 171 OF THE REVISED AWARD:
\$ 5,000.00 - \$74,999.99 20-50%

24-hour rush delivery is available at no additional charge.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$100.00.
Guaranteed Delivery: 7 Days A/R/O

All other terms, conditions, discounts and pricing of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: October 14, 2010

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS/

CONTRACT NOS.: Main Street Book Shop, Inc. d/b/a Polybook Distributors PC64503
Midwest Library Service PC64504

SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Main Street Book Shop, Inc. d/b/a Polybook Distributors has updated their e-mail address. In addition, Midwest Library Service has updated their website address. Please see **bolded** changes herein.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64503 SB	MAIN STREET BOOK SHOP, INC. d/b/a POLYBOOK DISTRIBUTORS 501 Mamaroneck Ave. White Plains, NY 10605	888/228-7550 914/328-6346 Joshua H. Makanoff Fax No.: 888/228-7578 914/328-6348	132531130

E-mail: mainstreetbook@gmail.com
Website: www.mainstreetbookcompany.com

24-hour rush delivery is available at no additional charge.

Foreign books available.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$10.00.

Guaranteed Delivery: 30 Days A/R/O

(Cont'd)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64504	MIDWEST LIBRARY SERVICE 11443 St. Charles Rd. Bridgeton, MO 63044	800/325-8833 314/739-3100 Donna Cuevas Fax No.: 800/962-1009 314/739-1326 E-mail: cuevas@midwestls.com Website: www midwestls.com	430834505

Offers foreign Imprints from Canada & United Kingdom.
Contractor offers Electronic Access Ordering.
No Minimum order.
Guaranteed Delivery: 7-42 Days A/R/O

All other terms, conditions, discounts and pricing of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: January 5, 2010

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** Unique Books, Inc. PC64517

SUBJECT: UPDATED ADDRESS

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the street address for Unique Books, Inc. was inaccurately listed in the contract. Please note the updated street address below. All other information remains the same.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64517	UNIQUE BOOKS, INC. 5010 Kemper Ave. St. Louis, MO 63139	800/533-5446, Ext. 102 314/776-6695, Ext. 102 Shaune Parker Fax No.: 800/916/2455 314/776-0841 E-mail: uniquesharon@sbcglobal.net Website: www.uniquebooksinc.com	431772184

Minimum order is \$100.00.

Guaranteed Delivery: 7 Days A/R/O

All other terms, conditions, discounts and pricing of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: December 22, 2009

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTORS/
CONTRACT NOS.:** Coughlan Companies d/b/a Capstone Publishers PC64231
Davidson Titles, Inc. PC64323
Gareth Stevens, Inc. PC64518
Jaz Holdings, LLC. d/b/a Regent Book Co. PC64328
Learning Links, Inc. PC64498
Library Sales, Inc. d/b/a SEBCO Books PC64331
M.E. Sharpe, Inc. PC64501
Mackin Book Company d/b/a Mackin Library Media PC64502
MT Library Services d/b/a Junior Library Guild PC64333
Perfection Learning Corporation PC64237
Perma-Bound Books/Hertzberg-New Method, Inc. PC64238
Quality Books, Inc. PC64335
Rosen Publishing Group & Power Kids Press PC64510
Salem Press, Inc. PC64511
Steps To Literacy, LLC. PC64515
The Booksource d/b/a Knowledge Industries PC64329
Weekly Reader Corp. PC64519
World Almanac Education Group PC64339

SUBJECT: REVISED AWARD / INCREASED DISCOUNTS, LOWER PRICES FOR ITEM & SERVICE CATEGORIES / UPDATED CONTRACTOR CONTACT INFORMATION / CONTRACT TERMINATION.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective immediately, the above referenced award has been revised to reflect:

- In response to a request for voluntary price reductions through the Price Reduction Program, the following contractors have increased their discounts/lowered pricing for their respective Item and/or Service categories which will remain in effect through **December 31, 2013**:
 - Coughlan Companies d/b/a Capstone Publishers
 - Davidson Titles, Inc.
 - Learning Links, Inc.
 - Mackin Book Company d/b/a Mackin Library Media
 - Perfection Learning Corporation
 - Perma-Bound Books/Hertzberg-New Method, Inc.

- The following contractors have increased their discounts/lowered pricing for their respective Item and/or Service categories and will remain in effect through **February 28, 2010**:
 - Gareth Stevens, Inc.
 - Rosen Publishing Group & Power Kids Press

- The following contractors have updated their contract contact information:
 - Gareth Stevens, Inc.
 - Jaz Holdings, LLC. d/b/a Regent Book Co. – **change of address (see below)**
 - Library Sales, Inc. d/b/a SEBCO Books
 - M.E. Sharpe, Inc.
 - MT Library Services d/b/a Junior Library Guild
 - Perma-Bound Books/Hertzberg-New Method, Inc.
 - Quality Books, Inc.
 - Salem Press, Inc.
 - Steps To Literacy, LLC.
 - The Booksource d/b/a Knowledge Industries
 - Weekly Reader Corp. – **revised ordering procedures**

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64328	JAZ HOLDINGS, LLC d/b/a Regent Book Co. 101 E. Main St. Building 5 Little Falls, NJ 07424	800/999-9554 973/574-7600 Joshua Zucker Fax No.: 888/597-3661 973/944-5073 E-mail: josh@regentbook.com Website: www.regentbook.com	203013326

- The contract with World Almanac Education Group Inc. / PC64339 was **terminated** effective **August 3, 2009**.

Authorized users are advised to ensure that they reference the current copy of the Contract Award Notification, which lists a revised issue date of December 22, 2009 before purchasing from the contract. A current copy of the Contract Award Notification may be accessed at the following URL:
<http://www.ogs.state.ny.us/purchase/spg/awards/2006021274CAN.HTM>

All other terms, conditions, discounts and pricing of the Contract Award Notification remain the same.

If there are any questions regarding this memorandum or the contract award please contact the Purchasing Officer listed above.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: September 10, 2009

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS/

CONTRACT NOS.: M.E. Sharpe, Inc. PC64501
MT Library Services d/b/a Junior Library Guild PC64333
Perma-Bound Books/Hertzberg-New Method, Inc. PC64238
Salem Press, Inc. PC64511
Steps To Literacy, LLC PC64515
Weekly Reader Corp. PC64519

SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

M.E. Sharpe, Inc. and MT Library Services d/b/a Junior Library Guild have updated their contact information with a new contact person, e-mail address and telephone numbers. Also, the e-mail addresses for Perma-Bound Books/Hertzberg-New Method, Inc. and Salem Press, Inc. have been changed. Steps To Literacy, LLC has assigned a new contact person. Lastly, Weekly Reader Corp. has changed their contact person's e-mail address, telephone numbers, and provided direction on the submission of purchase orders. All other contractor information remains the same. Please see changes herein.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64501	M.E. SHARPE, INC. 80 Business Park Drive Armonk, NY 10504	800/541-6563 914/273-1800, Ext. 148 Jim Wright Fax No.: 914/273-2106 E-mail: jwright@mesharpe.com Website: www.mesharpe.com	131887165

24-hour rush delivery is available. Additional charge is based on weight of books and delivery zone.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$10.00.

Guaranteed Delivery: 7 Days A/R/O

(Cont'd)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64333	MT LIBRARY SERVICES d/b/a JUNIOR LIBRARY GUILD 7858 Industrial Parkway Plain City, OH 43064	800/325-9558, Ext. 7947 Ryan Hudson Fax No.: 800/827-3080 E-mail: rhudson@juniorlibraryguild.com Website: www.libraryguild.com	593263895

VOLUME DISCOUNTS - IN ADDITION TO
DISCOUNTS SHOWN ON PAGE 223 OF THE
REVISED CONTRACT AWARD NOTIFICATION:
\$ 5,000.00 - \$ 74,999.99 20-50%

24-hour rush delivery is available at no additional charge.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$100.00.

Guaranteed Delivery: 7 Days A/R/O

PC64238	PERMA-BOUND BOOKS/ HERTZBERG-NEW METHOD, INC. 617 E. Vandalia Rd. Jacksonville, IL 62650	800/637-6581 217/243-5451 Cheryl Thomas Fax No.: 800/551-1169 217/243-7505 E-mail: nysupport@perma-bound.com Website: www.perma.bound.com	371001726
---------	---	---	-----------

All Perma-Bound books are pre-discounted 22% - 30% off publisher's list price.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.

Guaranteed Delivery: 28 Days A/R/O

PC64511	SALEM PRESS, INC. 2 University Plaza Suite 121 Hackensack, NJ 07601	800/221-1592, Ext. 30 Pamela Brunke Fax No.: 201/968-1411 E-mail: pbrunke@salemprss.com Website: www.salempress.com	952418313
---------	--	---	-----------

VOLUME DISCOUNTS - IN ADDITION TO
DISCOUNTS SHOWN ON PAGE 232 OF THE
REVISED CONTRACT AWARD NOTIFICATION:
\$ 5,000.00 - \$ 9,999.99 15%
\$10,000.00 - \$74,999.99 20%

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$2.00.

Guaranteed Delivery: 14 Days A/R/O

(Cont'd)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64515	STEPS TO LITERACY, LLC. PO Box 6737 Bridgewater, NJ 08807	800/895-2804 732/560-8363 Bryan Thompson Fax No.: 866/560-8699 732/560-8699 E-mail: sales@stepstoliteracy.com Website: www.stepstoliteracy.com	223603124

VOLUME DISCOUNTS - IN ADDITION TO
DISCOUNTS SHOWN ON PAGES 234-235 OF THE
REVISED CONTRACT AWARD NOTIFICATION:
\$30,000.00 - \$74,999.99 10%

24-hour rush delivery is available. Additional charge is based on weight. Contact contractor for quotes.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00
No minimum order.

Guaranteed Delivery: 15 Days A/R/O

PC64519	WEEKLY READER CORP. 3001 Cindel Dr. Delran, NJ 08075	866/955-9737 ext. 5551 Melissa McConnell Fax No.: 856/955-5590 E-mail: mmccconnell@weeklyreader.com support@weeklyreader.com Website: www.weeklyreader.com	133603780
---------	--	---	-----------

Purchase Orders to be sent to:

Weekly Reader Corp.
3001 Cindel Dr.
Delran, NJ 08075
Phone: 800/446-3355
Fax: 856/786-3360
E-mail: purchaseorders@weeklyreader.com

24-hour rush delivery is available for orders received by 12:00 pm. Additional charge is based on case by case basis.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.

Guaranteed Delivery: 7-10 Days A/R/O

All other terms, conditions, discounts and pricing of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: August 3, 2009

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: World Almanac Education Group, Inc. PC64339

SUBJECT: CONTRACT CANCELLATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the following contract is hereby cancelled effective immediately. No further purchase orders are to be submitted to the contractor.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64339	WORLD ALMANAC EDUCATION GROUP, INC. 23221 Morgan Ct. Strongsville, OH 44149	800/321-1147, Ext. 156 216/663-8867, Ext. 156 Alice Dockus Fax No.: 800/321-1149 216/663-8877 E-mail: customerservice@waebooks.com Website: www.waebooks.com	133603781

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: July 23, 2009

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** ALL CONTRACTORS

SUBJECT: REVISED AWARD

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that a Revised Award has been issued incorporating recent updates to the contract. Authorized users are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of July 23, 2009 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the following URL address: <http://www.ogs.state.ny.us/purchase/spg/awards/2006021274CAN.HTM>

All other discounts, pricing, terms and conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: July 23, 2009

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: The Booksource d/b/a Knowledge Industries PC64329

SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Knowledge Industries, Inc. has changed their company name to The Booksource d/b/a Knowledge Industries. In addition, the contact name, telephone numbers, and e-mail address have changed. All other information remains the same. Please see changes below.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64329 SB	THE BOOKSOURCE d/b/a Knowledge Industries 1230 Macklind Ave. St. Louis, MO 63110 DISC: 2% - 15 Days 1% - 30 Days	800/444-0435, Ext. 236 Damian Conley Fax No.: 800/647-1923 E-Mail: dconley@booksource.com Website: www.knowledgeindustries.net	112927169

24-hour rush delivery is available. Additional charge is \$30.00 for same day service via courier (UPS/FedEx) on critical shipments that must be same or early next day.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$25.00.

Guaranteed Delivery: 20 Days A/R/O

All other terms, conditions, discounts and pricing of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: June 3, 2009

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: World Almanac Education Group, Inc. PC64339

SUBJECT: CONTRACT SUSPENSION AND CANCELLATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that the following contract is hereby suspended effective immediately and will be cancelled in 60 days. No further purchase orders are to be submitted to the contractor.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64339	WORLD ALMANAC EDUCATION GROUP, INC. 23221 Morgan Ct. Strongsville, OH 44149	800/321-1147, Ext. 156 216/663-8867, Ext. 156 Alice Dockus Fax No.: 800/321-1149 216/663-8877 E-mail: customerservice@waebooks.com Website: www.waebooks.com	133603781

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: May 20, 2009

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: Scholastic Library Publishing, Inc. PC64239

SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Scholastic Library Publishing, Inc. has updated their telephone number to 800/825-4579, Ext. 6951. Contract information for this vendor appears below:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64239	SCHOLASTIC LIBRARY PUBLISHING, INC. 90 Old Sherman Turnpike Danbury, CT 06816	800/825-4579, Ext. 6951 203/797-6951 Kathy Brown Fax No.: 203/797-3478 E-mail: kbrown@scholasticlibrary.com Website: www.scholastic.com/librarypublishing	061226353

Send Purchase Orders to

Customer Service:

School & Library Customer Service
PO Box 3765
Jefferson City, MO 65102-3765
Phone: 800/621-1115
Fax No.: 866/783-4361

Send Remittances to:

Accounts Receivable
PO Box 34573
Newark, NJ 07189
Phone: 888/724-9638
Fax No.: 800/914-9150

Contractor accepts the New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

Guaranteed Delivery: 10-14 Days A/R/O - Non-Library Processed

21-30 Days A/R/O - Library Processed

All other terms, conditions, discounts and pricing of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21274](#)

DATE: March 23, 2009

GROUP: 20060 - BOOKS AND NON-PRINT LIBRARY
MATERIALS AND RELATED
ANCILLARY SERVICES

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: January 1, 2009 to
December 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: Scholastic Library Publishing, Inc. PC64239

SUBJECT: UPDATED CONTRACTOR CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64239	SCHOLASTIC LIBRARY PUBLISHING, INC. 90 Old Sherman Turnpike Danbury, CT 06816	800/825-4579 203/797-6951 Kathy Brown Fax No.: 203/797-3478 E-mail: kbrown@scholasticlibrary.com Website: www.scholastic.com/librarypublishing	061226353

Send Purchase Orders to

Customer Service:

School & Library Customer Service
PO Box 3765
Jefferson City, MO 65102-3765
Phone: 800/621-1115
Fax No.: 866/783-4361

Send Remittances to:

Accounts Receivable
PO Box 34573
Newark, NJ 07189
Phone: 888/724-9638
Fax No.: 800/914-9150

Contractor accepts the New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

Guaranteed Delivery: 10-14 Days A/R/O - Non-Library Processed

21-30 Days A/R/O - Library Processed

All other terms, conditions, discounts and pricing of this Contract Award Notification remain the same.

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES (Statewide)
		Classification Code: 55
Award Number	:	<u>21274</u> (Replaces Award 2990-G)
Contract Period	:	January 1, 2009 to December 31, 2013
Bid Opening Date	:	June 19, 2008
Date of Issue	:	March 17, 2009
Specification Reference	:	As Incorporated In The Invitation for Bids and Purchasing Memorandums dated May 28, 2008 and June 6, 2008.
Contractor Information	:	Appears on Pages 2-17 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

This award covers Books and Non-Print Library Materials and Related Ancillary Services. Types of Books included are Trade, Non-Trade, Scientific, Technical, Law, Text Books, Reference, Encyclopedias, Handbooks, University Press Publications, Society or Association Publications, Foreign Publications and Out of Print Books. Non-Print items include Audio Cassettes, Audio Visual Materials, Books on Tape/CD/DVD, CD-ROM, CD's, Encyclopedias, Laser Disc, Maps/Globes/Atlases/Charts, Microcomputer Software, Microform, Slides, Video Tapes, DVD's, Video Games & Sheet Music/Scores.

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64318	ABDO PUBLISHING COMPANY 8000 W 78th St. Suite 310 Edina, MN 55439	800/800-1312 Jim Abdo Fax No.: 952/831-1632 E-mail: info@abdopublishing.com Website: www.abdopublishing.com	411699406

VOLUME DISCOUNTS - IN ADDITION TO
DISCOUNTS SHOWN ON PAGE 92:

\$ 5,000.00 - \$39,999.99 5%
\$40,000.00 - \$74,999.99 10%

24-hour rush delivery is available at no additional charge.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$50.00.

Guaranteed Delivery: 5 Days A/R/O

PC64319 SB	ADVANCED EDUCATIONAL PRODUCTS, INC. 2495 Main St., Suite 230 Buffalo, NY 14214	800/311-1522 716/446-0739 Fred Rudin Fax No.: 716/446-5642 E-mail: frudin@aepbooks.com Website: www.aepbooks.com	161597345
---------------	---	---	-----------

VOLUME DISCOUNTS - IN ADDITION TO
DISCOUNTS SHOWN ON PAGES 93-99:

\$25,000.00 - \$49,999.99 1%
\$50,000.00 and up 1%

(Excluding Electronic, non-print items and net priced items).

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.

Offers Spanish Titles

No minimum order.

Guaranteed Delivery: 10-14 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64226	AMERICAN READING COMPANY 201 South Gulph Rd. King of Prussia, PA 19406	866/810-2665 610/992-4150 Allan Struzinski Fax No.: 610/992-4156 E-mail: contracts@americanreading.com Website: www.americanreading.com	232965253

24-hour rush delivery is available at no additional charge.
 Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.
Guaranteed Delivery: 5 Days A/R/O

PC64227	BAKER & TAYLOR 2550 West Tyvola Rd. Suite 300 Charlotte, NC 28217	800/775-7930, Ext. 3169 Susan Gurley Fax No.: 704/998-3260 E-mail: susan.gurley@btol.com Website: www.btol.com	561761729
---------	--	--	-----------

Placing Orders

<u>Firm Orders (Book & Spoken Word)</u>	<u>Firm Orders (Book & Spoken Word):</u>	<u>DVD, and Music CDs</u>
<u>Public and School Libraries:</u> Baker & Taylor Attn: Ordering Department Commerce Service Center 3584 Old Maysville Rd. Commerce, GA 30529 Phone: 800/775-1100 Fax: 800/775-7480 E-mail: orders@btol.com	<u>Academic Libraries:</u> Baker & Taylor, Inc. Attn: Ordering Department 501 South Gladiolus Street Momence, IL 60954-1799 Phone: 800/775-2300 Fax: 800/775-3500 E-mail: connie.perdue@btol.com	<u>All Libraries:</u> Baker & Taylor, Inc. Attn: Library Services RIDC West 1000 Commerce Drive; Ste. 400 Pittsburgh, PA 15275 Phone: 800/775-2600, Ext. 2026 Fax: 888/285-8922 E-mail: daeneen.powers@btol.com

<u>Public Libraries:</u> Kelly Flaig Customer Service Representative 800/775-2300, Ext. 516 E-mail: Kelly flaig@btol.com	<u>Academic Libraries:</u> Connie Perdue Customer Service Representative 800/775-2300, Ext. 419 E-mail: connie.perdue@btol.com
---	---

<u>School Libraries:</u> Delilah Waldroup Customer Service Representative 800/775-1200, Ext. 2434 E-mail: Delilah.waldroup@btol.com	<u>REMIT ADDRESS (Lockbox):</u> Baker & Taylor, Inc. PO Box 277930 Atlanta, GA 30384-7930
--	---

24-hour rush delivery is available. Charge determined by carrier and is based on weight/size of shipment and distance to receiving location.
 Foreign books available; imported English and non-English language editions.
 Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.
Guaranteed Delivery: 2-14 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64228 SB WBE	BAUM & BEAULIEU ASSOCIATES, INC. 46 O'Connell Ct. Great River, NY 11739	800/923-2444 631/277-3249 Susan Baum Fax No.: 631/277-4054 E-mail: suebaum@optonline net Website: www.baumandbeaulieu.com	203856165

24-hour rush delivery is available at actual UPS charge.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 Minimum order is \$50.00.

Guaranteed Delivery: 7 Days A/R/O

PC64229	BLACKWELL NORTH AMERICA, INC. d/b/a BLACKWELL 6024 Jean Road, Bldg. G Lake Oswego, OR 97035	800/547-6426, Ext. 1472 503/684-1140, Ext. 1472 Noelle Hurley Fax No.: 503/639-2481 E-mail: noelle.hurley@blackwell.com Website: www.blackwell.com	930638303
---------	--	---	-----------

Offers foreign books published worldwide.
 Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.

Guaranteed Delivery: 30 Days A/R/O

OTHER DISCOUNTS

Approval Plan Discount 14%

Blackwell Preferred Edition Service is a two-part enhancement providing Approval Plan customers with a choice of either the cloth or the paperback edition of a title when they are available simultaneously, or, for those choosing Joint Approval Plans, either the UK or the US edition of a new title, based on publication date or price. US paperbacks resulting from a paperback preferred book approval plan are supplied at vendor standard discount of 10% off publishers' list prices. SEE CONTRACTOR FOR FURTHER DETAILS.

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64320	BMI EDUCATIONAL SERVICES 26 Haypress Rd. Cranbury, NJ 08512	800/222-8100 732/329-6991 Lynda D. Bradley Fax No.: 800/986-9393 732/329-6994 E-mail: lbradley@bmionline.com Website: www.bmionline.com	221753177

VOLUME DISCOUNTS - IN ADDITION TO DISCOUNTS SHOWN ON PAGES 100-103:
 \$15,000.00 - \$74,999.99 10%
 24-hour rush delivery is available at no additional charge.
 Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 Minimum order is \$25.00.

Guaranteed Delivery: 3 Days A/R/O

PC64230 SB	BOOK REVUE 313 New York Ave. Huntington, NY 11743	800/390-7413 631/351-1304 Alyssa Axelrod Fax No.: 631/271-5890 E-mail: bookrevu@optonline.net Website: www.bookrevue.com	112456678
---------------	---	---	-----------

24-hour rush delivery is available at no additional charge.
 Foreign books available.
 No minimum order.

Guaranteed Delivery: 15 Days A/R/O

PC64321	BOUND TO STAY BOUND BOOKS, INC. 1880 West Morton Jacksonville, IL 62650	800/637-6586, Ext. 3115 Penny Cully Fax No.: 800/747-2872 E-mail: btsb@btsb.com Website: www.btsb.com	370439010
---------	---	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00
 Minimum order is \$10.00.

Guaranteed Delivery: 30 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64322	CENTRAL PROGRAMS, INC. d/b/a Gumdrop Books 802 N. 41st St., PO Box 505 Bethamy, MO 64424	800/821-7199 660/425-7777 Sherril Springer Fax. No.: 866/321-7199 E-mail: wecare@gumdropbooks.com Website: www.gumdropbooks.com	431057878

On-line ordering available through website.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00
No minimum order
Guaranteed Delivery: 14-21 Days A/R/O

PC64231	COUGHLAN COMPANIES d/b/a CAPSTONE PUBLISHERS 151 Good Counsel Dr. PO Box 669 Mankato, MN 56002-0669	800/747-4992 Joan Blank Fax No.: 888/262-0705 E-mail: j.blank@capstonepub.com Website: www.capstonepub.com	411723924
---------	---	--	-----------

Online ordering available through website.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 7-10 Days A/R/O

Orders with library processing may take up to 2 - 2-1/2 weeks

PC64232	COUTTS INFORMATION SERVICES, INC. 1823 Maryland Ave. PO Box 1000 Niagara Falls, NY 14302-1000	800/263-1686 905/356-6382 David Farrow Fax No.: 905/356-5064 E-mail: dfarrow@couttsinfo.com Website: www.couttsinfo.com	160971172
---------	--	--	-----------

24-hour rush delivery is available at a price additional of \$7.50 plus freight cost.
Offers foreign products from UK, Canada and Europe.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$1.00.
Guaranteed Delivery: 45 Days A/R/O

VOLUME PRICING – IN ADDITION TO
DISCOUNTS SHOWN ON PAGES 32-38:

\$40,000.00 - \$49,999.99	1%
\$50,000.00 - \$62,499.99	1%
\$62,500.00 - \$74,999.99	2%

OTHER DISCOUNTS	
Approval Plan Discount	16%

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64323	DAVIDSON TITLES, INC. 2345 Doctor F.E. Wright Dr. PO Box 3538 Jackson, TN 38303-3538	800/433-3903 731/988-5333 Brenda Davidson Fax No.: 800/787-7935 731/988-5030 E-mail: brenda@davidsontitles.com Website: www.davidsontitles.com	621076296

VOLUME DISCOUNTS - IN ADDITION TO
DISCOUNTS SHOWN ON PAGES 108-113:
\$62,500.00 - \$74,999.99 1%

24-hour rush delivery is available at actual cost to ship.
Foreign book available.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$25.00.
Guaranteed Delivery: 45 Days A/R/O

PC64233	EASTERN BOOK COMPANY 55 Bradley Dr. Westbrook, ME 04092	800/937-0331 207/856-1370 Belinda Saulle OR Ann Scherma Fax No.: 800/214-3895 207/856-1685 E-mail: bsaulle@ebc.com ascherma@ebc.com cust_serv@ebc.com	010244194
---------	---	--	-----------

24-hour rush delivery is available at additional shipping charge.
Offers foreign products.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$20.00.
Guaranteed Delivery: 30 Days A/R/O

PC64324	ENCYCLOPAEDIA BRITANNICA, INC. 331 N. LaSalle St. Chicago, IL 60610 DISC: 2% - 15 Days	800/621-3900, Ext. 7954 Patricia Salazar Fax No.: 800/344-9624 E-mail: psalazar@eb.com Website: www.info.eb.com	362063569
---------	---	---	-----------

24-hour rush delivery is available. Additional charge is based on weight.
Offers foreign products in Spanish and French
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$1.00.
Guaranteed Delivery: 3 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64234	FOLLETT EDUCATIONAL SERVICES, INC. 1433 Internationale Parkway Woodridge, IL 60517	800/621-4272, Ext. 4716 Thomas Luchinski Fax No.: 800/638-4424 E-mail: tluchinski@fes follett.com Website: www.fes follett.com	201607100

24-hour rush delivery is available. Additional charge is based on delivery location and weight of shipment.
 Online ordering available through website.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.

Guaranteed Delivery: 21 Days A/R/O

PC64235	FOLLETT LIBRARY RESOURCES, INC. 1340 Ridgeview Dr. McHenry, IL 60050	888/511-5114 Mark Merluzzi Fax No.: 800/852-5458 E-mail: mmerluzzi@flr follett.com Website: www.titlewave.com	201607197
---------	--	---	-----------

Offers additional quantity discounts on 25 copies of the same FollettBound Title and a select group of dictionaries and thesauri.

24-hour rush delivery is available. Overnight shipping charge is based on weight of shipment.
 Offers multiple language titles.
 Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.

Guaranteed Delivery: 20-30 Days A/R/O

PC64325	GARRETT BOOK CO. d/b/a Garrett Educational Corp. 130 East 13th Street Ada, OK 74820	800/654-9366 580/332-6884 John H. Garrett Fax No.: 888/525-1560 580/332-1560 E-mail: mail@garrettbooks.com Website: www.garrettbooks.com	730750129
---------	--	--	-----------

Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 Minimum order is \$20.00.

Guaranteed Delivery: 30 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64326	INGRAM LIBRARY SERVICES, INC. One Ingram Blvd. LaVergne, TN 37086	800/937-5300, Ext. 37598 717/490-4366 Jeff Meskill Fax No.: 615/213-5115 E-mail: jeff.meskill@ingrambook.com Website: www.ingramlibrary.com	621746696

OTHER DISCOUNTS:

ipage Basic web-based ordering tool is available at no charge.

Contractor offers a 1% discount on payments made within 10 days of statement date excluding payments made with a credit card.

24-hour rush delivery is available at an additional charge of 15% of the value of order plus any applicable fuel surcharge.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is 1 book or non-print item (e.g. DVD).

Guaranteed Delivery: 90 Days A/R/O

PC64327	J.A. MAJORS COMPANY 1, LTD. 1401 Lakeway Dr. Lewisville, TX 75057	800/633-1851, Option 2 Shirron Givens Fax No.: 972/353-1300 E-mail: sgivens@majors.com Website: www.majors.com	752451309
---------	---	--	-----------

Orders should be directed to:

Nicki Carter
Mgr. Medical Library Services & Sales
(Handles Academic, Medical, Corporate,
and Public Libraries)
800/633-1851, Ext. 8691

Ed Koslosky
East Coat Regional Manager
(Handles Non-Academic Hospital Libraries)
800/538-1285, Ext. 1285

DISCOUNTS:

Prepayment Plan – 20%

Deposit Account – 20%

Approval Plan – 15%

(Prepayment and Deposit: \$50,000 required)

24-hour delivery is available at shipping charge.

Offers foreign product.

Contractors offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$5.00.

Guaranteed Delivery: 3-5 Days A/R/O

60 Days A/R/O on back orders

90 Days A/R/O on Foreign product orders

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64328	JAZ HOLDINGS, LLC d/b/a Regent Book Co. PO Box 750 Lodi, NJ 07644-0750	800/999-9554 973/574-7600 Joshua Zucker Fax No.: 888/597-3661 973/574-7601 E-mail: josh@regentbook.com Website: www.regentbook.com	203013326

VOLUME DISCOUNTS - IN ADDITION TO DISCOUNTS SHOWN ON PAGES 131-133:
 \$22,500.00 - \$39,999.99 5%
 \$40,000.00 - \$49,999.99 8%
 \$50,000.00 - \$74,999.99 10%

24-hour rush delivery is available at actual shipping charge.
 Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 Minimum order is \$20.00.

Guaranteed Delivery: 10 Days A/R/O

PC64330	LAKESHORE EQUIPMENT CO. d/b/a Lakeshore Learning Materials 2695 E. Dominguez St. Carson, CA 90895	800/421-5354 310/537-8600 Tamara Serrato Fax No.: 800/537-5403 310/632-8314 E-mail: tserrato@lakeshorelearning.com Website: www.lakeshorelearning.com	941525814
---------	--	---	-----------

24-hour rush delivery is available. Contact contractor for details.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 Minimum order is \$5.00.

Guaranteed Delivery: 7-15 Days A/R/O

PC64331	LIBRARY SALES, INC. d/b/a SEBCO Books 2001 SW 31st Ave. Pembroke Park, FL 33009	800/223-3251 954/985-9700 Shakira Gomez Fax No.: 954/987-2200 E-mail: shakira@sebcobooks.com Website: www.sebcobooks.com	650540354
---------	--	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 Minimum order is \$1.00.

Guaranteed Delivery: 45 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64332	LIBRARY VIDEO COMPANY d/b/a Safari Montage 7 E. Wynnewood Rd. Wynnewood, PA 19096-0580	800/843-3620 610/645-4000 Customer Service Dept. Fax No.: 800/840-3620 610/645-4040 E-mail: cs@libraryvideo.com Website: www.libraryvideo.com	232353078

24-hour rush delivery is available. Additional charge is based on zip code and UPS charges.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.

Guaranteed Delivery: 3-5 Days A/R/O

PC64334	MARCO BOOK COMPANY, INC. d/b/a Everbind Books 60 Industrial Rd. Lodi, NJ 07644	800/842-4234, Ext. 201 973/458-0485, Ext. 201 Cindy Ryans Fax No.: 973/458-5289 E-mail: cryans@everbind.com Website: www.everbind.com	112006089
---------	---	--	-----------

Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 Minimum order is \$25.00.

Guaranteed Delivery: 90 Days A/R/O

PC64236	NUBRO, INC. d/b/a BRODART CO. 500 Arch St. Williamsport, PA 17701	800/233-8467 570/326-2461 Debbie Schall Fax No.: 800/999-6799 E-mail: bookscs@brodart.com Website: www.brodart.com	232248267
---------	--	---	-----------

VOLUME PRICING: Contact Contractor for details.
 24-hour rush delivery is available at an actual overnight charge.
 Offers foreign products in Spanish - Language library books from foreign publishers.
 Contractor offers Electronic Access Ordering Systems: Bibz.com.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.

Guaranteed Delivery: 30-90 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64237	PERFECTION LEARNING CORPORATION 1000 N 2nd Ave. Logan, IA 51546	800/831-4190 Judy Pixley Fax No.: 800/543-2745 E-mail: bids@logan.plconline.com Website: www.perfectionlearning.com	420895541

VOLUME PRICING - DISCOUNT BREAKS:

	PAPERBACK	COVER CRAFT
\$ 5,000.00 - \$ 9,999.99	35%	25%
\$10,000.00 - \$14,999.99	36%	26%
\$15,000.00 - \$22,499.99	36%	27%
\$22,500.00 - \$29,999.99	37%	28%
\$30,000.00 - \$39,999.99	37%	30%
\$40,000.00 - \$49,999.99	38%	32%
\$50,000.00 - \$62,499.99	38%	34%
\$62,500.00 - \$74,999.99	39%	36%

DISCOUNTS:

- 25%* Off Current List Price on Cover Craft & Hardcover Books
- 30%* Off Current List Price on Paperback Books
- 0% Off Current List Price on Language Arts/Curriculum

* Discount does not apply to proprietary products. Special order titles in Cover Craft require orders of 25 or more. Special order titles in hardcover and paperback require orders of 10 or more. All catalog prices subject to change.

24-hour rush delivery is available at a price additional of \$15.00 for overnight shipping plus actual shipping cost. Contractor offers Electronic Access Ordering. Contractor accepts New York State Procurement Card for orders up to \$15,000.00. Minimum order is one book.

Guaranteed Delivery: 21-28 Days A/R/O

PC64238	PERMA-BOUND BOOKS/ HERTZBERG-NEW METHOD, INC. 617 E. Vandalia Rd. Jacksonville, IL 62650	800/637-6581 217/243-5451 Cheryl Thomas Fax No.: 800/551-1169 217/243-7505 E-mail: nysupport@perma.bound.com Website: www.perma.bound.com	371001726
---------	---	---	-----------

All Perma-Bound books are pre-discounted 22% - 30% off publisher's list price. Contractor offers Electronic Access Ordering. Contractor accepts New York State Procurement Card for orders up to \$15,000.00. No minimum order.

Guaranteed Delivery: 28 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64335	QUALITY BOOKS, INC. 1003 W. Pines Rd. Oregon, IL 61061	800/323-4241, Ext. 463 815/732-4450, Ext. 463 Pat Snapp Fax No.: 815/732-4499 E-mail: pat.snapp@quality-books.com	061818765

24-hour rush delivery is available at shipping cost and fuel surcharge.
Offers foreign products in Spanish language material from Mexico.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 90 Days A/R/O

PC64336	RAINBOW BOOK CO. 500 E. Main St. Lake Zurich, IL 60047	800/255-0965 847-726-9930 Michael Sherman Fax No.: 847-726-9935 E-mail: sales@rainbowbookcompany.com Website: www.rainbowbookcompany.com	364091907
---------	--	---	-----------

VOLUME DISCOUNTS - IN ADDITION TO
DISCOUNTS SHOWN ON PAGES 145-147:

\$30,000.00 - \$49,999.99	5%
\$50,000.00 - \$74,999.99	10%

24-hour rush delivery is available at actual shipping charge.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$5.00.
Guaranteed Delivery: 45 Days A/R/O

PC64337	RITTENHOUSE BOOK DISTRIBUTORS 511 Fehleley Drive King of Prussia, PA 19406	800/345-6425, Ext. 200 Rita Dowdell Fax No.: 800/223-7488 E-mail: rita.dowdell@rittenhouse.com Website: www.rittenhouse.com	231661952
---------	--	---	-----------

OTHER DISCOUNTS:

Electronic Access Ordering (EDI) and Website Orders:	1%
Approval Plan Discount	1%

24-hour rush delivery is available at actual UPS charge.
Offers foreign product.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$10.00.
Guaranteed Delivery: 3 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64239	SCHOLASTIC LIBRARY PUBLISHING, INC. 90 Old Sherman Turnpike Danbury, CT 06816	800/621-1115 Kathy Brown Fax No.: 866/783-4361 E-mail: kbrown@scholasticlibrary.com Website: www.scholastic.com/librarypublishing	061226353

Send Purchase Orders to

Customer Service:

School & Library Customer Service
PO Box 1795
Danbury, CT 06816
Phone: 800/621-1115, Ext. 4224
Phone: 203/796-2660
Fax: 203/797-3657

Send Remittances to:

Accounts Receivable
PO Box 34573
Newark, NJ 07189
Phone: 888/724-9638
Fax: 800/914-9150

Contractor accepts the New York State Procurement Card for orders up to \$15,000.00.
No minimum order.

Guaranteed Delivery: 10-14 Days A/R/O - Non-Library Processed
21-30 Days A/R/O - Library Processed

PC64240	SCHOOLWIDE, INC.	800/261-9964	133735087
SB	65 Orville Dr. Bohemia, NY 11716 DISC: 1.5% - 15 Days	Christine Pamatat Fax No.: 866/333-1130 E-mail: cpamatat@schoolwide.com Website: www.schoolwide.com	

VOLUME DISCOUNT – IN ADDITION TO
DISCOUNTS SHOWN ON PAGE 64:

\$50,000.00 - \$62,499.99	5%
\$62,500.00 - \$74,999.99	5%

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$10.00.

Guaranteed Delivery: 14 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64242	WEST PUBLISHING CORPORATION d/b/a THOMSON/WEST 610 Opperman Dr. Eagan, MN 55123	800/328-9378, Ext. 73811 607/642-8576 Linda Berghorn Fax No.: 866/535-1588 E-mail: linda.berghorn@thomsonreuters.com Website: www.west.thomson.com	411426973

Volume discounts are available based upon product type. Contact vendor at time of purchase.
 24-hour rush delivery is available. Additional charge is based on delivery destination.
 Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.

Guaranteed Delivery: 7-10 Days A/R/O (for in-stock items)

PC64339	WORLD ALMANAC EDUCATION GROUP, INC. 23221 Morgan Ct. Strongsville, OH 44149	800/321-1147, Ext. 156 216/663-8867, Ext. 156 Alice Dockus Fax No.: 800/321-1149 216/663-8877 E-mail: customerservice@waebooks.com Website: www.waebooks.com	133603781
---------	--	--	-----------

VOLUME DISCOUNTS – PRICE BREAKS:

\$ 5,000.00 - \$ 9,999.99	5% (Promo Code A)
\$10,000.00 - \$14,999.99	10% (Promo Code B)
\$15,000.00 - \$22,499.99	15% (Promo Code I)
\$22,500.00 - \$29,999.99	20% (Promo Code S)
\$30,000.00 - \$39,999.99	30% (Promo Code Y)
\$40,000.00 - \$49,999.99	35% (Contact Customer Service)
\$50,000.00 - \$62,499.99	45% (Contact Customer Service)
\$62,500.00 - \$74,999.99	50% (Promo Code J)

Reference “promo code” on purchase order to receive discount.

OTHER DISCOUNTS

Electronic Access Ordering Discount: \$0.00

24-hour rush delivery is available. Additional charge is on case by case basis.
 Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
 No minimum order.

Guaranteed Delivery: 7-14 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64340	YANKEE BOOK PEDDLER, INC. d/b/a YBP Library Services 999 Maple St. Contoocook, NH 03229	800/258-3774 603/746-3102 Alison Roth Fax No.: 800/343-7413 603/746-5701 E-mail: aroth@ybp.com Website: www.ybp.com	020302143

OTHER DISCOUNTS:

Approval Plan Discount: 12-18%

Approval plan discounts generally match firm order discounts and are subject to same exceptions noted on pages. YBP does not charge for approval plan set-up or revisions.

24 hour rush delivery is available with 10% discount when ordered via GOBI (on line database). For Rush orders placed on GOBI, YBP offers free ground delivery. Library pays shipping for next-day (above) or second-day delivery.

Offers foreign titles distributed from UK office.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

Guaranteed Delivery: 30 Days A/R/O

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business.

Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

(continued)

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PRICE:

Price includes all customs duties and charges and is net, F.O.B. destination, any point in New York State and shall include inside delivery inside doors of agency's receiving platform. **No shipping charges will be allowed EXCEPT shipping charges may be allowed on foreign publications shipped directly to the customer from an address outside the continent of North America.** Foreign shipping costs shall be prepaid by the contractor and all such orders shall be shipped on an F.O.B. destination basis by the most economical method.

There shall be no increase in contract prices for freight, shipping (foreign shipments excepted), fuel surcharges, FPT (Freight Pass Through), etc. See "Delivery" clause for rush order charges.

Upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

Discount percentages and/or monetary (dollar) amounts to be deducted or charged to each ordering agency are listed by contractor. Discounts shall be applied to publishers' list prices. A range of discounts and monetary amounts may be offered; however, the contractor must identify, where possible, each specific discount within the range and where or how it is to be applied. The discount may increase at anytime, but the publishers' list prices shall be the current prices as published and distributed to the trade by the publishers. Discount shall not decrease during the term of the contract.

All monetary amounts may be adjusted annually following the first year of the contract on the basis of the Not Seasonally Adjusted Consumer Price Index – All Urban Consumers, U.S. city average, All items less food, Series ID: CUUR0000SA0L1, CUUS0000SA0L1 published monthly by the US Department of Labor Bureau of Labor Statistics. There shall be no price adjustments during the first year of the contract.

The adjustment shall be established as follows. Following the first year of the contract and annually thereafter, the contractor may make a formal request for a price adjustment in the succeeding contract year. This request must be made in writing to the Purchasing Officer identified on the front page of the resultant Contract Award Notification and such request must be received by no later than October 31st in the year preceding the effective date of adjustment. If the contractor fails to submit a written request by such date, they forfeit their opportunity to receive a price adjustment in the succeeding contract year. Price adjustments shall be effected beginning with the second year of the contract and annually thereafter. The adjustment shall be based on the percentage of increase or decrease in the above referenced index in the preceding twelve months ending three months prior to the effective date of the adjustments. In no case shall price adjustments exceed five percent. All adjusted prices will be rounded up or down to the nearest whole cent. The Office of General Services will notify all interested parties of the price adjustments through the issuance of written notification by the Procurement Services Group.

(continued)

INSTRUCTIONS TO PURCHASER:

This is a catalog and/or pricelist discount contract in which contractors have either quoted a fixed discount or a variable range of discounts to be applied against the publisher's pricelist or catalog in effect the day the order is submitted to the contractor.

For Item Categories awarded with a fixed percentage discount, the contractor must offer the awarded discount as the lowest acceptable contract discount that shall apply to all products purchased under that Item Category. For Item Categories awarded with a variable range of discounts, the contractor must offer any percentage discount within the awarded range for the product purchased. A contractor may always offer higher discounts but shall not offer discounts lower than the lowest awarded discount offered in the range for that Item Category.

The publishers' list prices shall be the current prices as published and distributed to the trade by the publishers. It is understood that changes to publishers' pricelists may occur daily, weekly or monthly as new titles are released and others are discontinued by publishers. Authorized users should contact the contractor directly to obtain current prices, copies of pricelists or catalogs, and the percentage discount that applies to a product within an Item Category where variable range discounts apply.

Authorized Users are encouraged to seek competition among contractors to select the most practical and economical alternative that best meets its needs. Authorized Users should ensure that the contract number is included on all purchase orders and contractors shall include the contract number on all invoices generated as a result of contract purchases. Contractors are urged to offer additional discounts, where possible, and Authorized Users should use the contract's additional volume discounts as indicated herein.

Net Handling Charge:

In the event a contractor charges a net handling charge, the net handling charge shall be applied on a per order basis and the charge shall not exceed the amount listed herein.

(continued)

IN PRINT PUBLICATIONS (ITEMS 1-6)

<u>Contractor</u>	<u>Item 1 Trade</u>	<u>Item 2 Non-Trade</u>	<u>Item 3 Scientific</u>	<u>Item 4 Technical</u>	<u>Item 5 Law</u>	<u>Item 6 Text Books</u>	<u>Item 7 Net Handling Charge Items 1-6</u>
ABDO Publishing Co.	B,F	B,F					NO
Advanced Educational Products, Inc.	A-F	A-F	A-F	A-F	A-F	A-F	NO
American Reading Company	A-E	A-E					NO
Baker & Taylor, Inc.	A-D,F	A-D,F	A-D,F	A-D,F	A-D,F	A-D,F	YES
Baum & Beaulieu Associates	C,F	C					YES
Blackwell North America, Inc.	A-C,E,F	A-C,E,F	A-C,E,F	A-C,E	A-C,E,F	A-C,E,F	NO
BMI Educational Services	A-F						NO
Book Revue	A-F	A-F	A-F	A-F	A-F	A-F	NO
Bound To Stay Bound Books, Inc.	E						NO
Capstone Publishers		B					NO
Central Programs, Inc. d/b/a Gumdrop Books	A,B,E,F	A,B,E,F	A,B,E,F	F			NO
Coutts Information Services, Inc.	A-F	A-F	A-F	A-F	A-F	A-F	YES
Davidson Titles, Inc.	A-F	A,B,E,F	A-C,E,F	A-C,E,F	A-C,F		NO
Eastern Book Company	A-F	A-F	A-F	A-F	A-F	A-F	YES
Encyclopedia Britannica, Inc.		B,C,F					NO
Follett Educational Services, Inc.	C,D					A	NO
Follett Library Resources, Inc.	A-F	A-E					NO
Garrett Book Co. d/b/a Garrett Educational Corp.	A,C,F	A,C,F					NO
Ingram Library Services, Inc.	A-F	A-F	A-E	A-E	A-E		NO
J.A. Majors Company 1, Ltd.	A,C,D,F	A,C,D,F	A,C,D,F	A,C,D,F	A,C,D,F	A,C,D,F	YES
JAZ Holdings, LLC d/b/a Regent Book Co.	A-F	A-E					NO
Lakeshore Equipment Co. d/b/a Lakeshore Learning Materials	C-F	C-F	C-E				NO
Library Sales, Inc. d/b/a SEBCO Books	A-F	A-F	C				NO
Library Video Co. d/b/a Safari Montage	F	F	F	F	F	F	NO
Marco Book Co., Inc. d/b/a Everbind Books	E						YES
Nubro, Inc. d/b/a Brodart Co.	A-E	A-E	A-E	A-E	A-E	A-E	YES
Perfection Learning Corp.	C-E	C-E					YES
Perma-Bound Books/ Hertzberg-New Method, Inc.	B-F	B-F					NO

(continued)

IN PRINT PUBLICATIONS (ITEMS 1-6) (Cont'd)

<u>Contractor</u>	<u>Item 1 Trade</u>	<u>Item 2 Non-Trade</u>	<u>Item 3 Scientific</u>	<u>Item 4 Technical</u>	<u>Item 5 Law</u>	<u>Item 6 Text Books</u>	<u>Item 7 Net Handling Charge Items 1-6</u>
Quality Books, Inc.	A-E	A-E	A-E	A-E	A-E	A-E	NO
Rainbow Book Co.	B,E,F	B,E,F					NO
Rittenhouse Books Distributors			A,C,F	A,C,F		A,C,F	NO
Scholastic Library Publishing, Inc.	F	B					NO
Schoolwide, Inc.	A,C,D						NO
The Book House, Inc.	A-F	A-F	A-F	A-F	A-F	A-F	YES
The Gale Group, Inc.	A-C	A-C					NO
West Publishing Corporation					A-F		NO
World Almanac Education Group, Inc.	B-D,F						NO
Yankee Book Peddler, Inc. d/b/a YBP Library Services	A-C	A-C	A-C	A-C	A-C	A-C	NO

**Key: A - Cloth Binding, B - Library Binding; C - Paperbacks, Quality;
D - Paperbacks, Mass Market; E - Prebound Hardbacks; F - Non-Print and Others**

(continued)

IN PRINT PUBLICATIONS (ITEMS 8-12)

<u>Contractor</u>	<u>Item 8 Reference/ Encyclo- pedias</u>	<u>Item 9 Handbooks</u>	<u>Item 10 University Press Publications</u>	<u>Item 11 Society or Association Publications</u>	<u>Item 12 Foreign Publications</u>	<u>Item 13 Out of Print Books</u>	<u>Item 14 Other</u>	<u>Item 15 Net Handling Charge Items 8-14</u>	<u>Services</u>	<u>Volume And/or Other Discounts</u>
ABDO Publishing Co.									X	X
Advanced Educational Products, Inc.	A-F	A-F	A-F	A-F	A-F	A-F		NO	X	X
American Reading Company								NO		
Baker & Taylor, Inc.	A-D,F	A-D,F	A-D,F	A-D,F	A-D,F			YES	X	
Baum & Beaulieu Associates										
Blackwell North America, Inc.	A-C,E,F	A-C,E,F	A-C,E,F	A-C,E,F	A-C,E,F	A-C,E,F	A-C,E,F	NO	X	X
BMI Educational Services	A-E		A-F					NO	X	X
Book Revue	A-F	A-F	A-F	A-F	A-F	A-F	A-F	NO		
Bound To Stay Bound Books, Inc.								NO	X	X
Capstone Publishers									X	
Central Programs, Inc. d/b/a Gumdrop Books	F							NO	X	
Coutts Information Services, Inc.	A-F	A-F	A-F	A-F	A-F	A-F	A-F	YES	X	X
Davidson Titles, Inc.	A-F	A-F	A-F	A-F	A-F			NO	X	X
Eastern Book Company	A-F	A-F	A-F	A-F	A-F	A-F		YES		
Encyclopedia Britannica, Inc.	B,F							NO	X	
Follett Educational Services, Inc.								NO		
Follett Library Resources, Inc.	A-F		A-E		F		F	NO	X	X
Garrett Book Co. d/b/a Garrett Educational Corp.	B,F	F						NO	X	
Ingram Library Services, Inc.	A-F		A-F	A-F				NO	X	X
J.A. Majors Company 1, Ltd.	A,D,F	A,D,F	A,D,F	A,D,F	A,D,F			YES	X	X
JAZ Holdings, LLC d/b/a Regent Book Co.	A-C							NO	X	X
Lakeshore Equipment Co. d/b/a Lakeshore Learning Materials	C-F	F						NO		
Library Sales, Inc. d/b/a SEBCO Books	B,C		B,C					NO	X	
Library Video Co. d/b/a Safari Montage	F	F	F	F	F	F	F	NO		X
Marco Book Co., Inc. d/b/a Everbind Books									X	
Nubro, Inc.	A-E	A-E	A-E	A-E	A-E		A,C,D	YES	X	X

(continued)

IN PRINT PUBLICATIONS (ITEMS 8-12) (Cont'd)

<u>Contractor</u>	<u>Item 8 Reference/ Encyclo- pedias</u>	<u>Item 9 Handbooks</u>	<u>Item 10 University Press Publications</u>	<u>Item 11 Society or Association Publications</u>	<u>Item 12 Foreign Publications</u>	<u>Item 13 Out of Print Books</u>	<u>Item 14 Other</u>	<u>Item 15 Net Handling Charge Items 8-14</u>	<u>Services</u>	<u>Volume And/or Other Discounts</u>
Perfection Learning Corp.	C-E							YES	X	X
Perma-Bound Books/ Hertzberg-New Method, Inc.	B-F	B-E	B-E					NO		
Quality Books, Inc.	A-F	A-F	A-F					NO	X	
Rainbow Book Co.	B,E,F		B,E,F		B,E,F	B,E,F		NO	X	X
Rittenhouse Books Distributors	A,C,F	A,C	A,C	A,C				NO	X	X
Scholastic Library Publishing, Inc.	B							NO		
Schoolwide, Inc.								NO		X
The Book House, Inc.	A-F	A-F	A-F	A-F		A-F		YES	X	
The Gale Group, Inc.	A-C							NO	X	X
West Publishing Corporation								NO		
World Almanac Education Group, Inc.	B,C,F							NO	X	X
Yankee Book Peddler, Inc. d/b/a YBP Library Services	A-C	A-C	A-C	A-C	A-C	A-C		YES	X	X

**Key: A - Cloth Binding, B - Library Binding; C - Paperbacks, Quality;
D - Paperbacks, Mass Market; E - Prebound Hardbacks; F - Non-Print and Others**

(continued)

CONTRACTOR: ABDO PUBLISHING COMPANY

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
A.-E. PRINT			
B. LIBRARY BINDING			
Discount per copy	30%	30%	\$0.00

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS			
Discount for single unit			
6. CD-ROM (fixed price only-no online services)	30%	30%	\$0.00

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>
G. SERVICES				
1. Catalog Kits	\$0.00	Complete kit with labels	6. Bibliographic Records	\$0.00
2. Cataloging and Processing (including shelf ready books)	\$0.00	Complete shelf-ready processing	7. Security Tape	
3. Machine Readable Cataloging (MARC) Records	\$0.00	E-mail or CD formats	3M Tattletape	\$0.30/book
5. Customized Reports	\$0.00		Checkpoint	\$0.30/book
			9. Other:	
			AR Labels	\$0.00
			Pack Books in Dewey Order	\$0.00

(continued)

CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
B. LIBRARY BINDING Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
B. LIBRARY BINDING Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
2. Audio Visual Materials	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
3. Books on Tape/CD Abridged	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
4. Books on Tape/CD Unabridged	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
5. Books on DVD (Digital Files)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
6. CD-ROM (fixed price only-no online services)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
7. CDs (music, audio, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
8. Encyclopedias	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
9. Laser Disc	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
10. Maps, Globes, Atlases, Charts	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
11. Microcomputer Software (educational)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
2. Audio Visual Materials	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
3. Books on Tape/CD Abridged	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
4. Books on Tape/CD Unabridged	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
5. Books on DVD (Digital Files)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
6. CD-ROM (fixed price only-no online services)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
7. CDs (music, audio, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
8. Encyclopedias	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
9. Laser Disc	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
10. Maps, Globes, Atlases, Charts	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
11. Microcomputer Software (educational)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
13. Slides	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
14. Video Tapes (feature film, educational, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
15. DVD's	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
16. Video Games	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
17. Sheet Music	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
18. Musical Scores	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
13. Slides	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
14. Video Tapes (feature film, educational, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
15. DVD's	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
16. Video Games	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
17. Sheet Music	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
18. Musical Scores	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$1.20				
2. Cataloging and Processing (including shelf ready books)			6. Bibliographic Records		
Book Pockets	\$0.15		Electronic Archive Retrieval	\$12.00	Per Run
Spine Labels	\$0.40		MARC Record Retrieval	\$.05	Per Record
DVE Date Slips	\$0.05				
3. Machine Readable Cataloging (MARC) Records			7. Security Tape		
MARC Records	\$0.35		3M Tattletape	\$ 0.30	Unattached
Catalog Card	\$0.10			\$ 0.50	Attached
Audiovisual/MARC Records	\$0.80				
CD-Rom	\$8.25	Per Disc			
4. Rebinding of Paperbacks			8. Bar Codes		
FL2XM (Library Binding)	\$6.25		3 or 9 or codabar	\$ 0.10	Unattached
Easy Cover	\$3.95			\$ 0.25	Attached
			9. Other:		
			Mylar Covers	\$ 1.05	

(continued)

CONTRACTOR: AMERICAN READING COMPANY

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0
B. LIBRARY BINDING "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0
C. PAPERBACKS, QUALITY "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0
D. PAPERBACKS, MASS MARKET "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0
E. PREBOUND HARDBACKS "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0

(continued)

CONTRACTOR: BAKER & TAYLOR, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	Cat. I, II 42.5%	Cat IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. VII or IX 35.0 or 7.5%	Cat. VII or IX 35.0 or 7.5%	Cat. VII or IX 35.0 or 7.5%	Cat. XI \$4.95/unit
Volume Pricing-Price Breaks for Single Title: 2-4 copies	43.1%	7.5%	35.0 or 7.5%	35.0 or 7.5%	35.0 or 7.5%	35.0 or 7.5%	\$4.95/unit
5+ copies	44.0%	7.5%	35.0 or 7.5%	35.0 or 7.5%	35.0 or 7.5%	35.0 or 7.5%	\$4.95/unit
B. LIBRARY BINDING Discount per copy	Cat. VI, VII 20.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. XI \$4.95/unit
C. PAPERBACKS, QUALITY Discount per copy	Cat. III, IV 30.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. XI \$4.95/unit
Volume Pricing-Price Breaks for Single Title: 2-4 copies	40.1%	7.5%	7.5%	7.5%	7.5%	7.5%	\$4.95/unit
5+ copies	41.2%	7.5%	7.5%	7.5%	7.5%	7.5%	\$4.95/unit
D. PAPERBACKS, MASS MARKET Discount per copy	Cat. V 30.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. XI \$4.95/unit
Volume Pricing-Price Breaks for Single Title: 2-4 copies	40.1%	7.5%	7.5%	7.5%	7.5%	7.5%	\$4.95/unit
5+ copies	41.2%	7.5%	7.5%	7.5%	7.5%	7.5%	\$4.95/unit

*"Cat." is a specific reference to Baker & Taylor's category for our Item 1 - Trade (Baker & Taylor Cat. I, II), etc.

**Under Item 7 - Net Handling Charge, Baker & Taylor charges \$4.95/unit on Cat. XI books only. Other categories listed on this page have no net handling charge.

(continued)

CONTRACTOR: BAKER & TAYLOR, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u> A. CLOTH BINDING Discount per copy	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit
B. LIBRARY BINDING Discount per copy	Cat. IX 7.5%	N/A	N/A	N/A	Cat. X 0.0%	Cat. XI \$4.95/unit
C. PAPERBACKS, QUALITY Discount per copy	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35% or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit
D. PAPERBACKS, MASS MARKET Discount per copy	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit

*"Cat." is a specific reference to Baker & Taylor's category for our Item 8 - Reference (Baker & Taylor Cat. IX), etc.

**Under Item 15 - Net Handling Charge, Baker & Taylor charges \$4.95/unit on Cat. XI books only. Other categories listed on this page have no net handling charge.

(continued)

CONTRACTOR: BAKER & TAYLOR, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
3. Books on Tape/CD Abridged	Cat. XII 45.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat IX 7.5%	Cat IX 7.5%	Cat IX 7.5%	Cat. XI \$4.95/unit
4. Books on Tape/CD Unabridged	Cat. XII 45.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat IX 7.5%	Cat IX 7.5%	Cat. XI \$4.95/unit
7. CDs (music, audio, etc.)	Cat. XIV 25.0%	Cat. XIV 25.0%	N/A	N/A	N/A	N/A	\$0.00

*"Cat." is a specific reference to Baker & Taylor's category for our Item 1 - Trade (Baker & Taylor Cat. XII), etc.

**Under Item 7 - Net Handling Charge, Baker & Taylor charges \$4.95/unit on Cat. XI books only. Other categories listed on this page have no net handling charge.

(continued)

CONTRACTOR: BAKER & TAYLOR, INC.

	<u>Item 8</u> Reference	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
3. Books on Tape/CD Abridged	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit
4. Books on Tape/CD Unabridged	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit

"Cat." is a specific reference to Baker & Taylor's category for our Item 8 - Reference (Baker & Taylor Cat IX), etc.

**Under Item 15 - Net Handling Charge, Baker & Taylor charges \$4.95/unit on Cat. XI books only. Other categories listed on this page have no net handling charge.

(continued)

CONTRACTOR: BAKER & TAYLOR, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)				
15. DVD's	Cat. XIII 27.5%	Cat. XIII 27.5%	Cat. IX 7.5%	\$0.00
16. Video Games	0%	N/A	N/A	\$0.00
19. Other (specified)				
Paw Prints Editions*	0.0%	0.0%	N/A	\$0.00
BT Bound Editions*	28.0%	28.0%	N/A	\$0.00

*Paw Prints and BT Bound Editions are Prebound editions available through Baker & Taylor

(continued)

CONTRACTOR: BAKER & TAYLOR, INC.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
Bidders to specify the services they offer					
1. Catalog Kits	\$.99/unit	Spike label, pocket & Pocket card, cart set	6. Bibliographic Records MARC	\$.25/record	MARC available for book titles cataloged through Library of Congress
2. Cataloging and Processing (including shelf ready books) Full Processing	\$1.19/unit	Mylar jacket, spine label, pocket borrower's card, cart set	7. Security Tape Checkpoint 3M	\$.50/unit \$.50/unit	(Security prices/devices exclude RFID.)
3. Machine Readable Cataloging (MARC) Records MARC	\$.25/record	MARC available for book titles cataloged Library of Congress	8. Bar Codes	\$.15/label	Printed, sequential barcodes for book material Shelf list card, 2 main entry, title card.
4. Rebinding of Paperbacks Vinabind (re-binding) Laminate (paperback cover reinforcement)	\$5.25/unit* \$2.05/unit*	*Cost of rebinding is in addition to the cost of the paperback.	9. Other-Bidder to list: Catalog card set Attached mylar jacket Loose mylar jacket Book pocket & card Spine label Ownership label	\$.75/unit \$.65/unit \$.60/unit \$.25/unit \$.15/label \$.15/label \$1.50/unit	
			Spoken Work Audio CD Case/cut artwork		
			Digital Media Processing (DMP) Additional embedded labels Additional bank applied labels	\$1.69/unit \$.15/label \$.25/label	Includes removal of theft & shrinkwrap, scanned artwork, and 1 embedded label.
			DCD-2 theft detection	\$1.50/unit	

(continued)

CONTRACTOR: BAUM & BEAULIEU ASSOCIATES, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
C. PAPERBACKS, QUALITY Discount per copy	2%	2%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:			
2-24 copies	2-10%	2-10%	\$5.00 per order
25+ copies	2-15%	2-15%	\$5.00 per order

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	5%	\$4.00 per order
3. Books on Tape/CD Abridged	5%	\$4.00 per order
4. Books on Tape/CD Unabridged	5%	\$4.00 per order
5. Books on DVD (Digital Files)	5%	\$4.00 per order
6. CD-ROM (fixed price only-no online services)	5%	\$4.00 per order
7. CDs (music, audio, etc.)	5%	\$4.00 per order
15. DVD's	5%	\$4.00 per order

(continued)

CONTRACTOR: BLACKWELL NORTH AMERICA, INC. D/B/A BLACKWELL

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	14%	14%	14%	14%	14%	14%	\$0.00
B. LIBRARY BINDING Discount per copy	14%	14%	14%	14%	14%	14%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	14%	14%	14%	14%	14%	14%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	14%	14%	14%	14%	14%	14%	\$0.00

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other: Standing Orders	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>								
A. CLOTH BINDING Discount per copy	14%	14%	14%	14%	4%	0%	8%	\$0.00
B. LIBRARY BINDING Discount per copy	14%	14%	14%	14%	4%	0%	8%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	14%	14%	14%	14%	4%	0%	8%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	14%	14%	14%	14%	4%	0%	8%	\$0.00

(continued)

CONTRACTOR: BLACKWELL NORTH AMERICA, INC. D/B/A BLACKWELL

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$0.00
3. Books on Tape/CD Abridged	0%	0%	0%	0%	0%	0%	\$0.00
4. Books on Tape/CD Unabridged	0%	0%	0%	0%	0%	0%	\$0.00
5. Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	\$0.00
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	0%	0%	0%	\$0.00
7. CDs (music, audio, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
8. Encyclopedias	0%	0%	0%	0%	0%	0%	\$0.00
9. Laser Disc	0%	0%	0%	0%	0%	0%	\$0.00
10. Maps, Globes, Atlases, Charts	0%	0%	0%	0%	0%	0%	\$0.00
11. Microcomputer Software (educational)	0%	0%	0%	0%	0%	0%	\$0.00

(continued)

CONTRACTOR: BLACKWELL NORTH AMERICA, INC. D/B/A BLACKWELL

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$0.00
3. Books on Tape/CD Abridged	0%	0%	0%	0%	0%	0%	\$0.00
4. Books on Tape/CD Unabridged	0%	0%	0%	0%	0%	0%	\$0.00
5. Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	\$0.00
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	0%	0%	0%	\$0.00
7. CDs (music, audio, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
8. Encyclopedias	0%	0%	0%	0%	0%	0%	\$0.00
9. Laser Disc	0%	0%	0%	0%	0%	0%	\$0.00
10. Maps, Globes, Atlases, Charts	0%	0%	0%	0%	0%	0%	\$0.00
11. Microcomputer Software (educational)	0%	0%	0%	0%	0%	0%	\$0.00

(continued)

CONTRACTOR: BLACKWELL NORTH AMERICA, INC. D/B/A BLACKWELL

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	0%	0%	0%	0%	0%	0%	\$0.00
13. Slides	0%	0%	0%	0%	0%	0%	\$0.00
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
15. DVD's	0%	0%	0%	0%	0%	0%	\$0.00
16. Video Games	0%	0%	0%	0%	0%	0%	\$0.00
17. Sheet Music	0%	0%	0%	0%	0%	0%	\$0.00
18. Musical Scores	0%	0%	0%	0%	0%	0%	\$0.00

(continued)

CONTRACTOR: BLACKWELL NORTH AMERICA, INC. D/B/A BLACKWELL

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	0%	0%	0%	0%	0%	0%	\$0.00
13. Slides	0%	0%	0%	0%	0%	0%	\$0.00
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
15. DVD's	0%	0%	0%	0%	0%	0%	\$0.00
16. Video Games	0%	0%	0%	0%	0%	0%	\$0.00
17. Sheet Music	0%	0%	0%	0%	0%	0%	\$0.00
18. Musical Scores	0%	0%	0%	0%	0%	0%	\$0.00

(continued)

CONTRACTOR: BLACKWELL NORTH AMERICA, INC. D/B/A BLACKWELL

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>
G. SERVICES				
Bidders to specify the services they offer				
2. Cataloging and Processing (including shelf ready books)		Basic MARC with Books record or CIP upgrade, base processing charge, create and affix spine label, property stamp, supply and affix security device, supply and affix date due slip, apply barcode, and scan barcode to MARC record.	7. Security Tape	
Total for standard MARC Record	\$3.05		Base Processing Charge	\$0.40
Total for upgraded CIP Record	\$5.20		Supply Security Device	\$0.25
			Affix Security Device	\$0.25
			Total	\$0.90
3. Machine Readable Cataloging (MARC) Records			8. Bar Codes	
MARC Records	\$0.50		Base Processing Charge	\$0.40
CIP Record Upgrade	Add \$1.75		Supply Barcode	\$0.25
Provisional Records	\$0.00		Affix Barcode	\$0.25
			Total	\$0.90
4. Rebinding of Paperbacks			9. Other-Bidder to list:	
Customer Covered Mounted	\$7.60		OCLC WorldCat Transmission fee	\$0.30
Customer Cover Removed	\$7.25		(Point of Invoice) per invoice line transmitted	
Picture Cover	\$6.80		WorldCat @Point of Order Services	\$1.00
			Table of Contents (TOC) Enrichment Service:	
			Single Institution	\$1.05 (US)
5. Customized Reports		Blackwell offers a number of management reports.		
All reports	\$0.00			

(continued)

CONTRACTOR: BMI EDUCATIONAL SERVICES

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING Discount per copy	20%	\$0.00
B. LIBRARY BINDING Discount per copy	20%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	20%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	20%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	20%	\$0.00

(continued)

CONTRACTOR: BMI EDUCATIONAL SERVICES

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	20%	20%	\$0.00
B. LIBRARY BINDING Discount per copy	20%	20%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	20%	20%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	20%	20%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	20%	20%	\$0.00

(continued)

CONTRACTOR: BMI EDUCATIONAL SERVICES

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	20%	\$0.00
2. Audio Visual Materials	20%	\$0.00
3. Books on Tape/CD Abridged	20%	\$0.00
4. Books on Tape/CD Unabridged	20%	\$0.00
6. CD-ROMS (fixed price only – no online services)	0%	\$0.00
8. Encyclopedias	20%	\$0.00
10. Maps, Globes, Atlases, Charts	0%	\$0.00

(continued)

CONTRACTOR: BMI EDUCATIONAL SERVICES

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.35	Unattached	7. Security Tape		
	\$1.10	Attached	Tattle Tape or	\$0.40	Unattached
			Checkpoint	\$0.90	Attached
2. Cataloging and Processing (including shelf ready books)			8. Bar Codes		
Premium Automation Kits	\$1.45	Unattached	Smart Barcode Labels	\$0.10	Unattached
	\$2.20	Attached		\$0.60	Attached
3. Machine Readable Cataloging (MARC) Records			9. Other:		
CD-Rom or FTP	\$0.75	Per Title	Reading Program Label	\$0.20	Unattached
			Guided Reading/ Accelerated Reading	\$0.70	Attached
4. Rebinding of Paperbacks					
BMI Bound	\$5.00	Per Book			

(continued)

CONTRACTOR: BOOK REVUE

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	15-25%	10-25%	10-25%	10-25%	10-25%	5-15%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	15-35%	N/A	N/A	N/A	N/A	N/A	\$0.00
B. LIBRARY BINDING Discount per copy	10-25%	5-25%	5-25%	5-25%	5-25%	5-15%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	15-25%	10-25%	10-25%	10-25%	10-25%	5-15%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	15-35%	N/A	N/A	N/A	N/A	N/A	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	15-25%	10-25%	10-25%	10-25%	10-25%	5-15%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	15-35%	N/A	N/A	N/A	N/A	N/A	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10-25%	5-25%	5-25%	5-25%	5-25%	5-15%	\$0.00

(continued)

CONTRACTOR: BOOK REVUE

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	10-25%	10-25%	10-25%	10-25%	10-25%	10-50%	\$0.00
B. LIBRARY BINDING Discount per copy	5-25%	5-25%	5-25%	5-25%	5-25%	10-50%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	10-25%	10-25%	10-25%	10-25%	10-25%	10-50%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	10-25%	10-25%	10-25%	10-25%	10-25%	10-50%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	5-25%	5-25%	5-25%	5-25%	5-25%	10-50%	\$0.00

(continued)

CONTRACTOR: BOOK REVUE

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	10-20%	10-20%	5-10%	5-10%	5-10%	5-10%	\$0.00
2. Audio Visual Materials	5-10%	5-10%	5-10%	5-10%	5-10%	5-10%	\$0.00
3. Books on Tape/CD Abridged	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
4. Books on Tape/CD Unabridged	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
5. Books on DVD (Digital Files)	5-10%	5-10%	5-10%	5-10%	5-10%	5-10%	\$0.00
6. CD-ROM (fixed price only-no online services)	10-20%	5-20%	5-20%	5-20%	5-20%	5-10%	\$0.00
7. CDs (music, audio, etc.)	10-20%	10-20%	5-20%	5-20%	5-20%	5-10%	\$0.00
8. Encyclopedias	5-20%	5-20%	5-10%	5-10%	5-10%	5%-10%	\$0.00
9. Laser Disc	10-20%	10-20%	5-10%	5-10%	5-10%	5-10%	\$0.00
10. Maps, Globes, Atlases, Charts	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
11. Microcomputer Software (educational)	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00

(continued)

CONTRACTOR: BOOK REVUE

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
2. Audio Visual Materials	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
3. Books on Tape/CD Abridged	10-20%	10-20%	10-20%	10-20%	10-20%	10-30%	\$0.00
4. Books on Tape/CD Unabridged	10-20%	10-20%	10-20%	10-20%	10-20%	10-30%	\$0.00
5. Books on DVD (Digital Files)	5-10%	5-10%	5-10%	5-10%	5-10%	10-30%	\$0.00
6. CD-ROM (fixed price only-no online services)	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
7. CDs (music, audio, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
8. Encyclopedias	5-10%	5-10%	5-10%	5-10%	5-10%	10-30%	\$0.00
9. Laser Disc	5-10%	5-10%	5-10%	5-10%	5-10%	10-30%	\$0.00
10. Maps, Globes, Atlases, Charts	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
11. Microcomputer Software (educational)	10-20%	10-20%	10-20%	10-20%	10-20%	10-30%	\$0.00

(continued)

CONTRACTOR: BOOK REVUE

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
13. Slides	10-20%	5-10%	5-10%	5-10%	5-10%	5-10%	\$0.00
14. Video Tapes (feature film, educational, etc.)	10-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0.00
15. DVD's	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
16. Video Games	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
17. Sheet Music	10-20%	10-20%	N/A	N/A	N/A	N/A	\$0.00
18. Musical Scores	10-20%	10-20%	N/A	N/A	N/A	N/A	\$0.00

(continued)

CONTRACTOR: BOOK REVUE

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
13. Slides	5-10%	5-10%	5-10%	5-10%	5-10%	10-30%	\$0.00
14. Video Tapes (feature film, educational, etc.)	10-20%	10-20%	10-20%	10-20%	5-20%	10-30%	\$0.00
15. DVD's	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
16. Video Games	10-20%	N/A	10-20%	10-20%	5-20%	10-30%	\$0.00
17. Sheet Music	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
18. Musical Scores	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00

(continued)

CONTRACTOR: BOUND TO STAY BOUND BOOKS

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
E. PREBOUND HARDBACKS		
Discount per copy	30%	\$0.00

*30% discount from publisher list price in effect at time of shipment plus prebinding charge not to exceed \$7.10 per book through December 31, 2013.
Short discount titles are reduced by 10%. (BTSB Catalog price reflects discount).

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.45	Author, Title, Subject Cards	6. Bibliographic Records		
			Download from Website	\$0.00	
			CD or Disk	\$10.00	Per Shipment
2. Cataloging and Processing (including shelf ready books)			7. Security Tape		
Spine Label	\$0.20 Attached	\$0.10 Unattached	3M Tattletape or	\$ 0.50	Attached
Bar Code	\$0.10 Attached	Free Unattached	Checkpoint	\$ 0.50	Attached
Dust Jacket, when available	\$0.45	Laminated & Attached			
3. Machine Readable Cataloging (MARC) Records			8. Bar Codes	\$0.10 Attached	\$0.00 Unattached
Download from our Website	\$0.00				
CD or Disk	\$10.00	Per Shipment			
4. Rebinding of Paperbacks NO BID			9. Other:		
			Reading Program Label	\$ 0.20 Attached	\$0.10 Unattached
			Customized Pocket	\$ 0.39 Attached	\$0.29 Unattached
			Spine Stamping	\$ 0.45	2 Line Call #
			Date Due Slip	\$ 0.15 Attached	\$0.05 Unattached
			Circulation Card	\$ 0.10	
5. Customized Reports	\$0.00				

(continued)

CONTRACTOR: CAPSTONE PUBLISHERS

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING		
Discount per copy	25%	\$0.00

	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES		
1. Catalog Kits		SEE BELOW**

**Attached or unattached library processing is \$12.00 per order or FREE on orders over \$350. This includes either Automation Kit (Barcode, spine label, and MARC record) or Catalog Card Kits (shelf list, main entry, author, title, subject, borrower cards, spine label, pocket).

(continued)

CONTRACTOR: CENTRAL PROGRAMS, INC. D/B/A GUMDROP BOOKS

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 7</u> Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	0-70%*	0-70%*	0-70%*	\$0.00
B. LIBRARY BINDING Discount per copy	0-70%*	0-70%*	0-70%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	0-70%*	0-70%*	0-70%*	\$0.00

*Prices reflect prediscout off publisher's list price

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING Discount per copy	10%	\$0.00
B. LIBRARY BINDING Discount per copy	10%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10%	\$0.00

(continued)

CONTRACTOR: CENTRAL PROGRAMS INC., D/B/A GUMDROP BOOKS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
8. Encyclopedias	10%	10%	10%	10%	\$0.00
15. DVD's	0-70%*	N/A	N/A	N/A	\$0.00

*Prices reflect prediscount off publisher's list price.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)		
8. Encyclopedias	10%	\$0.00

(continued)

CONTRACTOR: CENTRAL PROGRAMS INC., D/B/A GUMDROP BOOKS

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.65 each book		6. Bibliographic Records MARC records	\$0.00	
2. Cataloging and Processing (including shelf Ready books)			7. Security Tape	\$0.38	Unattached
Items	\$0.65	Main entry card (2) shelf list cards			
Labor	\$0.43	title card, Subject card Added entries Label sets	8. Bar Codes	\$0.05	Unattached
3. Machine Readable Cataloging (MARC) Records	\$0.00				
5. Customized Reports	\$0.00				

(continued)

CONTRACTOR: COUTTS LIBRARY SERVICES

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
B. LIBRARY BINDING							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
C. PAPERBACKS, QUALITY							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
D. PAPERBACKS, MASS MARKET							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
E. PREBOUND HARDBACKS							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order

(continued)

CONTRACTOR: COUTTS LIBRARY SERVICES

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other: Standing Orders	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>								
A. CLOTH BINDING								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
B. LIBRARY BINDING								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
C. PAPERBACKS, QUALITY								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
D. PAPERBACKS, MASS MARKET								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
E. PREBOUND HARDBACKS								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order

(continued)

CONTRACTOR: COUTTS LIBRARY SERVICES

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$5.00 per order
3. Books on Tape/CD Abridged	0%	0%	0%	0%	0%	0%	\$5.00 per order
4. Books on Tape/CD Unabridged	0%	0%	0%	0%	0%	0%	\$5.00 per order
5. Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	\$5.00 per order
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	0%	0%	0%	\$5.00 per order
7. CDs (music, audio, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
8. Encyclopedias	33%	5-20%	5-12%	5-12%	5-12%	5-12%	\$5.00 per order
9. Laser Disc	0%	0%	0%	0%	0%	0%	\$5.00 per order
10. Maps, Globes, Atlases, Charts	0%	0%	0%	0%	0%	0%	\$5.00 per order
11. Microcomputer Software (educational)	33%	5-20%	5-12%	5-12%	5-12%	5-12%	\$5.00 per order

(continued)

CONTRACTOR: COUTTS LIBRARY SERVICES

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$5.00 per order
3. Books on Tape/CD Abridged	0%	0%	0%	0%	0%	0%	\$5.00 per order
4. Books on Tape/CD Unabridged	0%	0%	0%	0%	0%	0%	\$5.00 per order
5. Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	\$5.00 per order
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	0%	0%	0%	\$5.00 per order
7. CDs (music, audio, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
8. Encyclopedias	5-12%	5-12%	5-12%	5-12%	5-12%	0%	\$5.00 per order
9. Laser Disc	0%	0%	0%	0%	0%	0%	\$5.00 per order
10. Maps, Globes, Atlases, Charts	0%	0%	0%	0%	0%	0%	\$5.00 per order
11. Microcomputer Software (educational)	5-12%	5-12%	5-12%	5-12%	5-12%	0%	\$5.00 per order

(continued)

CONTRACTOR: COUTTS LIBRARY SERVICES

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	33%	5-20%	5-12%	5-12%	5-12%	5-12%	\$5.00 per order
13. Slides	0%	0%	0%	0%	0%	0%	\$5.00 per order
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
15. DVD's	0%	0%	0%	0%	0%	0%	\$5.00 per order
16. Video Games	0%	0%	0%	0%	0%	0%	\$5.00 per order
17. Sheet Music	0%	0%	0%	0%	0%	0%	\$5.00 per order
18. Musical Scores	0%	0%	0%	0%	0%	0%	\$5.00 per order

(continued)

CONTRACTOR: COUTTS LIBRARY SERVICES

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	5-12%	5-12%	5-12%	5-12%	0%	0%	\$5.00 per order
13. Slides	0%	0%	0%	0%	0%	0%	\$5.00 per order
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
15. DVD's	0%	0%	0%	0%	0%	0%	\$5.00 per order
16. Video Games	0%	0%	0%	0%	0%	0%	\$5.00 per order
17. Sheet Music	0%	0%	0%	0%	0%	0%	\$5.00 per order
18. Musical Scores	0%	0%	0%	0%	0%	0%	\$5.00 per order

(continued)

CONTRACTOR: COUTTS LIBRARY SERVICES

	<u>Charge</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES		7. Security Tape		
3. Machine Readable Cataloging (MARC) Records		Tattletape/Target Checkpoint	\$0.40	Cust. Supplied
Derived	\$ 0.75	Tattletape/Target Checkpoint	\$0.60	Coutts Supplied
CIP Upgrade/Customized	\$ 3.25/\$5.75 - \$9.00			
Original	\$18.00 - \$25.00			
4. Rebinding of Paperbacks		8. Bar Codes		
RYCO/Kaplo/LYFguard	\$ 2.00	Bar Code - Cust. Supplied	\$0.40	
Mylar	\$ 2.00	Bar Code - Coutts Supplied	\$0.60	
Buckram/Buckram Plus	\$ 7.25/\$10.00			
5. Customized Reports	\$0.00			

(continued)

CONTRACTOR: DAVIDSON TITLES, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
A.-E. PRINT						
A. CLOTH BINDING						
Discount per copy	30%	25%	15%	15%	0%	\$0.00
B. LIBRARY BINDING						
Discount per copy	20%	20%	15%	10%	0%	\$0.00
Volume Pricing-Price Breaks for Single Title:						
50 - 100 copies	22%	N/A	N/A	N/A	N/A	\$0.00
101 + copies	25%	N/A	N/A	N/A	N/A	\$0.00
C. PAPERBACKS, QUALITY						
Discount per copy	30%	20%	10%	10%	0%	\$0.00
D. PAPERBACKS, MASS MARKET						
Discount per copy	30%	N/A	N/A	N/A	N/A	\$0.00
Volume Pricing-Price Breaks for Single Title:						
50 - 100 copies	33%	N/A	N/A	N/A	N/A	\$0.00
101 + copies	35%	N/A	N/A	N/A	N/A	\$0.00
E. PREBOUND HARDBACKS						
Discount per copy	30%	25%	10%	10%	N/A	\$0.00

(continued)

CONTRACTOR: DAVIDSON TITLES, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	5%	5%	15%	15%	10%	\$0.00
B. LIBRARY BINDING Discount per copy	5%	5%	10%	5%	5%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	25%	15%	15%	15%	5%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	25%	20%	20%	15%	5%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	15%	10%	15%	15%	5%	\$0.00

(continued)

CONTRACTOR: DAVIDSON TITLES, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit						
1. Audio Cassettes (music, educational, etc.)	15%	5%	5%	5%	0%	\$0.00
2. Audio Visual Materials	15%	5%	5%	5%	0%	\$0.00
3. Books on Tape/CD Abridged	15%	5%	5%	5%	0%	\$0.00
4. Books on Tape/CD Unabridged	15%	5%	5%	5%	0%	\$0.00
5. Books on DVD (Digital Files)	15%	5%	5%	5%	0%	\$0.00
6. CD-ROM (fixed price only-no online services)	10%	N/A	N/A	N/A	0%	\$0.00
7. CDs (music, audio, etc.)	15%	5%	5%	5%	0%	\$0.00
8. Encyclopedias	5%	5%	5%	5%	0%	\$0.00
9. Laser Disc	5%	5%	5%	5%	0%	\$0.00

(continued)

CONTRACTOR: DAVIDSON TITLES, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
1. Audio Cassettes (music, educational, etc.)	5%	5%	10%	10%	0%	\$0.00
2. Audio Visual Materials	5%	5%	10%	10%	0%	\$0.00
3. Books on Tape/CD Abridged	5%	5%	10%	10%	0%	\$0.00
4. Books on Tape/CD Unabridged	5%	5%	10%	10%	0%	\$0.00
5. Books on DVD (Digital Files)	5%	5%	10%	10%	0%	\$0.00
6. CD-ROM (fixed price only-no online services)	5%	5%	N/A	N/A	N/A	\$0.00
7. CDs (music, audio, etc.)	5%	5%	10%	10%	0%	\$0.00
8. Encyclopedias	5%	5%	5%	5%	0%	\$0.00
9. Laser Disc	5%	5%	5%	5%	N/A	\$0.00

(continued)

CONTRACTOR: DAVIDSON TITLES, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 7</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
14. Video Tapes (feature film, educational, etc.)	15%	15%	10%	5%	\$0.00
15. DVD's	15%	15%	10%	5%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
14. Video Tapes (feature film, educational, etc.)	15%	10%	10%	10%	0%	\$0.00
15. DVD's	15%	10%	10%	10%	0%	\$0.00

(continued)

CONTRACTOR: DAVIDSON TITLES, INC.

<u>Charge</u>	<u>Details</u>	<u>Charge</u>	<u>Details</u>
G. SERVICES			
Bidders to specify the services they offer			
1. Catalog Kits	\$ 0.80	Catalog Cardset, book pocket and card, spine label	6. Bibliographic Records \$0.00
2. Cataloging and Processing (including shelf ready books) Automated Processing	\$ 0.60	Includes: MARC record disk, Barcode protected Spine label protected Mylar, if needed	7. Security Tape
3. Machine Readable Cataloging (MARC) Records MARC Records Disk only (no other products)	\$12.00 \$ 0.00 when included with #2 above	Per disk	Checkpoint \$0.59 Date Due Checkpoint 3M Tattle-Tape
4. Rebinding of Paperbacks	\$ 5.50 per DTI	Sturdy Bound - lifetime guarantee for as long as the book is in print	8. Bar Codes \$0.10
5. Customized Reports	\$0.00	Shows OSI, OP, NYP Materials; sales	For extra barcodes (1) one barcode is included with the cataloging and processing price \$0.60 listed in #2.
			9. Other:
			Spine Tape \$ 0.75 per book
			AR, RC or Small Book \$ 0.10 per label
			AR Quizzes \$ 2.99 each
			Kapco \$ 2.50 per book
			Bookstamping \$ 0.10 per stamp
			Property Label \$10.00 + \$0.10 per stamp
			\$ 0.10 each
			customer provides stamp UTI purchases the stamp

(continued)

CONTRACTOR: EASTERN BOOK COMPANY

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	33-1/3%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order
Volume Pricing-Price Breaks for Single Title: 10 copies	35%	N/A	N/A	N/A	N/A	N/A	\$0-20 per order
B. LIBRARY BINDING Discount per copy	10%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order
C. PAPERBACKS, QUALITY Discount per copy	10%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order
D. PAPERBACKS, MASS MARKET Discount per copy	10%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order
E. PREBOUND HARDBACKS Discount per copy	33-1/3%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order

(continued)

CONTRACTOR: EASTERN BOOK COMPANY

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order
B. LIBRARY BINDING Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order
C. PAPERBACKS, QUALITY Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order
D. PAPERBACKS, MASS MARKET Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order
E. PREBOUND HARDBACKS Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order

(continued)

CONTRACTOR: EASTERN BOOK COMPANY

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
2. Audio Visual Materials	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
3. Books on Tape/CD Abridged	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
4. Books on Tape/CD Unabridged	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
5. Books on DVD (Digital Files)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
6. CD-ROM (fixed price only-no online services)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
7. CDs (music, audio, etc.)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
8. Encyclopedias	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
9. Laser Disc	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
10. Maps, Globes, Atlases, Charts	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
11. Microcomputer Software (educational)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order

(continued)

CONTRACTOR: EASTERN BOOK COMPANY

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
2. Audio Visual Materials	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
3. Books on Tape/CD Abridged	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
4. Books on Tape/CD Unabridged	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
5. Books on DVD (Digital Files)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
6. CD-ROM (fixed price only-no online services)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
7. CDs (music, audio, etc.)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
8. Encyclopedias	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
9. Laser Disc	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
10. Maps, Globes, Atlases, Charts	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
11. Microcomputer Software (educational)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order

(continued)

CONTRACTOR: EASTERN BOOK COMPANY

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
13. Slides	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
14. Video Tapes (feature film, educational, etc.)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
15. DVD's	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
16. Video Games	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
17. Sheet Music	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
18. Musical Scores	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order

(continued)

CONTRACTOR: EASTERN BOOK COMPANY

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
13. Slides	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
14. Video Tapes (feature film, educational, etc.)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
15. DVD's	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
16. Video Games	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
17. Sheet Music	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
18. Musical Scores	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order

(continued)

CONTRACTOR: EASTERN BOOK COMPANY

<u>Charge</u>	<u>Charge</u>
G. SERVICES	
2. Cataloging and Processing (including shelf ready books)	7. Security Tape
Property Stamp \$0.25	Tattletape \$0.50
Date Due Stamp \$0.25	
Pockets \$0.25	
Spin Labels \$0.50	
	8. Bar Codes \$0.25
3. Machine Readable Cataloging (MARC) Records \$1.00	
4. Rebinding of Paperbacks	
Kapco \$2.50	
Vinabind \$5.95	
Textmount \$6.75	
Wet Picture Binding \$7.75	
Mylar Dust Jacket Hardcover \$1.00	

(continued)

CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING		
Discount per copy	10%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
2-5 copies	15%	\$0.00
6+ copies	20%	\$0.00
C. PAPERBACKS, QUALITY		
Discount per copy	10%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
2-5 copies	15%	\$0.00
6+ copies	20%	\$0.00

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING		
Discount per copy	10%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
2-5 copies	15%	\$0.00
6+ copies	20%	\$0.00

(continued)

CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	10%	\$0.00
2. Audio Visual Materials	10%	\$0.00
6. CD-ROM (fixed price only-no online services)	10%	\$0.00
7. CDs (music, audio, etc.)	10%	\$0.00
8. Encyclopedias	10%	\$0.00
10. Maps, Globes, Atlases, Charts	10%	\$0.00
11. Microcomputer Software (educational)	10%	\$0.00

(continued)

CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	10%	\$0.00
6. CD-ROM (fixed price only-no online services)	10%	\$0.00
7. CDs (music, audio, etc.)	10%	\$0.00
8. Encyclopedias	10%	\$0.00
10. Maps, Globes, Atlases, Charts	10%	\$0.00
11. Microcomputer Software (educational)	10%	\$0.00

(continued)

CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.

	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedi as	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)			
14. Video Tapes (feature film, educational, etc.)	10%	10%	\$0.00
15. DVD's	10%	10%	\$0.00

(continued)

CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.

	<u>Charge</u>
G. SERVICES	
Bidders to specify the services they offer	
3. Machine Readable Cataloging (MARC) Records	
MARC Records	\$20.00 per order
6. Bibliographic Records	
MARC Record	\$20.00 per order
7. Security Tape	
Theft Protection Strips	\$ 0.50 each
8. Bar Codes	
Barcode labels	\$ 0.50 each
9. Other:	
Spine Labels	
Clear Label Protectors	\$ 0.50 each
(for barcode and spine labels)	\$ 0.25 each

(continued)

CONTRACTOR: FOLLETT EDUCATIONAL SERVICES, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING (used books only) Discount per copy		15%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	35%	N/A	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	35-40%	N/A	\$0.00

(continued)

CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	15%*	15%*	\$0.00
B. LIBRARY BINDING Discount per copy	15%*	15%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	15%*	15%*	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	15%*	15%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	30%*	30%*	\$0.00
Volume Pricing-Price Breaks for Single Title:			
25-49 copies	31%*	31%*	\$0.00
50-99 copies	32%*	32%*	\$0.00
100-249 copies	33%*	33%*	\$0.00
250-499 copies	34%*	34%*	\$0.00
500+ copies	35%*	35%*	\$0.00

*Follett Library Resources, Inc. online & printed catalog prices reflect up to 45% discount off Publisher's list prices, with an average 15% discount. Their online catalog, www.titlewave.com, & printed catalogs reflect discounted net prices for books. Additional quantity discounts are available for 25+ copies of the same FollettBound title & a select group of dictionaries & thesauri. See contractor for details.

(continued)

CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	15%*	15%*	\$0.00
B. LIBRARY BINDING Discount per copy	15%*	15%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	15%*	15%*	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	15%*	15%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	30%*	30%*	\$0.00
Volume Pricing-Price Breaks for Single Title:			
25-49 copies	31%*	31%*	\$0.00
50-99 copies	32%*	32%*	\$0.00
100-249 copies	33%*	33%*	\$0.00
250-499 copies	34%*	34%*	\$0.00
500+ copies	35%*	35%*	\$0.00

*Follett Library Resources, Inc. online & printed catalog prices reflect up to 45% discount off Publisher's list prices, with an average 15% discount. Their online catalog, www.titlewave.com, & printed catalogs reflect discounted net prices for books. Additional quantity discounts are available for 25+ copies of the same FollettBound title & a select group of dictionaries & thesauri. See contractor for details.

(continued)

CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	0%*	\$0.00
2. Audio Visual Materials	0%*	\$0.00
3. Books on Tape/CD Abridged	0%*	\$0.00
4. Books on Tape/CD Unabridged	0%*	\$0.00
5. Books on DVD (Digital Files)	0%*	\$0.00
6. CD-ROM (fixed price only-no online services)	0%*	\$0.00
7. CDs (music, audio, etc.)	0%*	\$0.00
9. Laser Disc	0%*	\$0.00
10. Maps, Globes, Atlases, Charts	0%*	\$0.00

*Net Catalog Prices. Follett Library Resources, Inc. offers Playaway, MP3-CD, DVD, Blue Ray DVD, CD, Read-Along Kits, VHS & Audiocassette titles. In addition, Follett offers full processing for every audiovisual title.

(continued)

CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)			
1. Audio Cassettes (music, educational, etc.)	0%*	0%*	\$0.00
2. Audio Visual Materials	0%*	0%*	\$0.00
3. Books on Tape/CD Abridged	0%*	0%*	\$0.00
4. Books on Tape/CD Unabridged	0%*	0%*	\$0.00
5. Books on DVD (Digital Files)	0%*	0%*	\$0.00
6. CD-ROM (fixed price only-no online services)	0%*	N/A	\$0.00
7. CDs (music, audio, etc.)	0%*	N/A	\$0.00
9. Laser Disc	0%	N/A	\$0.00
10. Maps, Globes, Atlases, Charts	0%	N/A	\$0.00

*Net Catalog Prices. Follett Library Resources, Inc. offers Playaway, MP3-CD, DVD, Blue Ray DVD, CD, Read-Along Kits, VHS & Audiocassette titles. In addition, Follett offers full processing for every audiovisual title.

(continued)

CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.

	<u>Item 1</u> Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 12</u> Foreign Publications	<u>Item 14</u> Other	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
14. Video Tapes (feature film, educational, etc.)	0%*	0%*	0%*	N/A	\$0.00
15. DVD's	0%*	0%*	0%*	N/A	\$0.00
16. Video Games	N/A	N/A	N/A	N/A	N/A
17. Sheet Music	N/A	N/A	N/A	N/A	N/A
18. Musical Scores	N/A	N/A	N/A	N/A	N/A
19. Other (please specify) Playaways	N/A	N/A	N/A	0%*	\$0.00

*Net Catalog Prices. Follett Library Resources, Inc. offers Playaway, MP3-CD, DVD, Blue Ray DVD, CD, Read-Along Kits, VHS & Audiocassette titles. In addition, Follett offers full processing for every audiovisual title.

(continued)

CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
Bidders to specify the services they offer					
1. Catalog Kits Do-It-Yourself Kit (Unattached)	\$0.79/Book	Catalog card set, self-adhesive pocket, spine label & borrower's card.	6. Bibliographic Records	\$0.00	
2. Cataloging and Processing (including shelf ready books) Automated Processing (Attached)	\$0.49/Book	MARC record, barcode spine label, free mylar on books with dust jacket. (Above + Date Due Slip) [Cat. cds, pocket, borrow. CD. spine, mylar dust jackets.]	7. Security Tape	\$0.59/Book	3M Theft Detection Strips
Automated s/Date Due Slip (Attached)	\$0.59/Book				
Full Processing (Attached)	\$0.99/Book				
Full Processing (Attchd.) w/mylar on ALLI bks.	\$1.09/Book				
3. Machine Readable Cataloging (MARC) Records	\$0.00		8. Bar Codes		
			First Barcode	\$0.00	
			Each Additional Barcode	\$0.09/Book	Two or more barcodes each
4. Rebinding of Paperbacks Follett does not have an additional Charge for FollettBound Books.	\$4.25/Book**	**On-Demand rebinding may be available for 25+ copies of same title.	INDIVIDUAL BOOK ITEMS (UNATTACHED) BELOW:		
5. Customized Reports			9. Other:		
AUDIOVISUAL PROCESSING	\$0.00		Catalog Card Set (7 Cards)	\$0.69/Book	
Automation Package (Unattached)	\$0.69/Item		Shelf List Card	\$0.09/Book	
Catalog Card Kit (Unattached)	\$0.69/Item		Borrower's Card	\$0.09/Book	
Full Processing n(Attached)	\$2.19/Item		Pocket	\$0.29/Book	
Borrower's Card	\$0.09/Item		Date Due Slip	\$0.09/Book	
Barcode Label w/protector (Unattached)	\$0.09/Item		Spine Label	\$0.09/Book	
Pocket (Unattached)	\$0.29/Item		KAPCO covers for paperbacks	\$2.29/Book	
Date Due Slip	\$0.09/Item		AR 626 MARC TAG	\$0.00	
Spine Label w/Protector (Unattached)	\$0.09/Item		AR Large Book Info Label	\$0.09/Book	
			AR Small Book Info Label	\$0.09/Book	
			AR Blue Identification Sticker	\$0.09/Book	

(continued)

CONTRACTOR: GARRETT EDUCATIONAL CORPORATION

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	25%	25%	\$0.00
Volume Pricing-Price Breaks for Single Title: 50+ copies	30%	30%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	25%	25%	\$0.00
Volume Pricing-Price Breaks for Single Title: 50+ copies	30%	30%	\$0.00

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING Discount per copy	20%	\$0.00

(continued)

CONTRACTOR: GARRETT EDUCATIONAL CORPORATION

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedi as	<u>Item 9</u> Handbooks	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
8. Encyclopedias	20%	20%	20%	20%	\$0.00

	<u>Charge</u>		<u>Charge</u>
G. SERVICES			
Bidders to specify the services they offer			
1. Catalog Kits	\$0.00	6. Bibliographic Records	
		CD-ROM	\$0.00
		3-1/2" disk	\$0.00
		Email	\$0.00
2. Cataloging and Processing (including shelf ready books)		7. Security Tape	
Barcode Labels	\$0.00	Unattached	\$0.20
Spine Labels	\$0.00	Attached	\$0.40
Shelf List Cards/Date Due	\$0.00		
AR Labels/Pockets	\$0.00		
5. Customized Reports		8. Bar Codes	
Data Kit Report		Unattached	\$0.00
Comes with disk	\$0.00	Attached	\$0.00
		All symbologies available	

(continued)

CONTRACTOR: INGRAM LIBRARY SERVICES, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	45%	0-35%	0-45%	0-45%	0-45%	\$0.00
B. LIBRARY BINDING Discount per copy	0-45%	0-35%	0-45%	0-45%	0-45%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	40%	0-35%	0-40%	0-40%	0-40%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	40%	0-35%	0-40%	0-40%	0-40%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	34%	34%	34%	34%	34%	\$0.00

(continued)

CONTRACTOR: INGRAM LIBRARY SERVICES, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	0-45%	0-45%	0-45%	\$0.00
B. LIBRARY BINDING Discount per copy	0-45%	0-45%	0-45%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	0-40%	0-40%	0-40%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	0-40%	0-40%	0-40%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	34%	N/A	N/A	\$0.00
Volume Pricing-Price Breaks for Single Title: 1+ copies	34%	N/A	N/A	\$0.00

(continued)

CONTRACTOR: INGRAM LIBRARY SERVICES, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
2. Audio Visual Materials	0-45%	0-45%	\$0.00
3. Books on Tape/CD Abridged	45%	0-45%	\$0.00
4. Books on Tape/CD Unabridged	45%	0-45%	\$0.00
7. CDs (music, audio, etc.)	0-45%	0-45%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit				
3. Books on Tape/CD Abridged	0-45%	0-45%	0-45%	\$0.00
4. Books on Tape/CD Unabridged	0-45%	0-45%	0-45%	\$0.00
7. CDs (music, audio, etc.)	0-45%	N/A	N/A	\$0.00

(continued)

CONTRACTOR: INGRAM LIBRARY SERVICES, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
15. DVD's	30%	30%	N/A	N/A	N/A	\$0.00
19. Other:						
e-books	5%	5%	5%	5%	5%	\$0.00
downloadable audiobook	5%	5%	N/A	N/A	N/A	\$0.00

	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)			
19. Other:			
e-books	5%	5%	\$0.00

(continued)

CONTRACTOR: INGRAM LIBRARY SERVICES, INC.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
Bidders to specify the services they offer					
1. Catalog Kits	\$0.69	Loose	6. Bibliographic Records		
	\$0.79	Attached	BookMARC Record	\$0.00	Via FTP / ipage
			Standard Linking	\$2.25	Per Record
			Original Book Cataloging	\$9.00	Per Record
2. Cataloging and Processing (including shelf ready books)			7. Security Tape		
Shelf-ready package	\$0.89	See below*	3M	\$0.30	Inside Book
Mylar jacket	\$0.65	Taped or Glued	Checkpoint	\$0.30	Inside Book
Property stamp	\$0.10	Per Impression			
3. Machine Readable Cataloging (MARC) Records			8. Bar Codes		
BookMARC Record	\$0.00	Via ipage/FTP	Single Barcode	\$0.15	Ingram-supplied
Standard Linking	\$2.25	Per record	Double Barcodes	\$0.30	Ingram-supplied
Original Book Record	\$9.00	Per record	Single Barcode	\$0.05	Library-supplied
4. Rebinding of Paperbacks			9. Other:		
Heckman Binding	\$4.85	Per Book	AR/RC Label	\$0.15	Per Application
			Shelf List Card	\$0.15	Per Card
			RFID Tag, Ingram-supplied	\$1.50	Program and Apply
			Kapco Cover	\$1.99	
			Collection Analysis	\$0.00	Smart Search
			Reading Programs	\$0.00	AR/RC Reading Program
5. Customized Reports	\$0.00				Search via ipage

*Package includes Mylar jacket or label protector, spine label, barcode label, and BookMARC record via FTP or ipage.

(continued)

CONTRACTOR: J.A. MAJORS COMPANY 1, LTD.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	0-30%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
Volume Pricing-Price Breaks for Single Title:							
50 copies	35%	18%	18%	18%	18%	18%	\$4.95*
100 copies	40%	24%	24%	24%	24%	24%	\$4.95*
C. PAPERBACKS, QUALITY Discount per copy	0-30%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
Volume Pricing-Price Breaks for Single Title:							
50 copies	35%	18%	18%	18%	18%	18%	\$4.95*
100 copies	40%	24%	24%	24%	24%	24%	\$4.95*
D. PAPERBACKS, MASS MARKET Discount per copy	0-30%	0-30%	0-30%	0-30%	0-30%	0-30%	\$4.95*
Volume Pricing-Price Breaks for Single Title:							
50 copies	35%	18%	18%	18%	18%	18%	\$4.95*
100 copies	40%	24%	24%	24%	24%	24%	\$4.95*

*Handling charges apply only to non-stocking titles, special order titles or pre-pay to publisher only titles for Majors. Contact contractor for additional details.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other: Cons Health	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>								
A. CLOTH BINDING Discount per copy	0-15%	0-15%	0-15%	0-15%	0-15%	N/A	0-30%	\$4.95 *
D. PAPERBACKS, MASS MARKET Discount per copy	0-30%	0-30%	0-30%	0-30%	0-30%	0-30%	0-30%	\$4.95*

*Handling charges apply only to non-stocking titles, special order titles or pre-pay to publisher only titles for Majors. Contact contractor for additional details.

(continued)

CONTRACTOR: J.A. MAJORS COMPANY 1, LTD.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
3. Books on Tape/CD Abridged	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
4. Books on Tape/CD Unabridged	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
5. Books on DVD (Digital Files)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
6. CD-ROM (fixed price only-no online services)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
7. CDs (music, audio, etc.)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
8. Encyclopedias	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
9. Laser Disc	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
10. Maps, Globes, Atlases, Charts	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
11. Microcomputer Software (educational)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*

*Handling charges apply only to non-stocking titles, special order titles or pre-pay to publisher only titles for Majors. Contact contractor for additional details.

(continued)

CONTRACTOR: J.A. MAJORS COMPANY 1, LTD.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
3. Books on Tape/CD Abridged	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
4. Books on Tape/CD Unabridged	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
5. Books on DVD (Digital Files)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
6. CD-ROM (fixed price only-no online services)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
7. CDs (music, audio, etc.)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
8. Encyclopedias	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
9. Laser Disc	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
10. Maps, Globes, Atlases, Charts	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
11. Microcomputer Software (educational)	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*

*Handling charges apply only to non-stocking titles, special order titles or pre-pay to publisher only titles for Majors. Contact contractor for additional details.

(continued)

CONTRACTOR: J.A. MAJORS COMPANY 1, LTD.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
13. Slides	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
15. DVD's	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*

*Handling charges apply only to non-stocking titles, special order titles or pre-pay to publisher only titles for Majors. Contact contractor for additional details.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
13. Slides	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*
15. DVD's	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	\$4.95*

*Handling charges apply only to non-stocking titles, special order titles or pre-pay to publisher only titles for Majors. Contact contractor for additional details.

(continued)

CONTRACTOR: J.A. MAJORS COMPANY 1, LTD.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
Bidders to specify the services they offer					
3. Machine Readable Cataloging (MARC) Records			6. Bibliographic Records		
PromptCAT	\$0.00	Send order recs to OCLC	Partial	\$0.00	
Marcive	\$0.00	*See below			
4. Rebinding of Paperbacks			9. Other:		
Lamination Service	\$2.19/book	Orders transferred to Baker & Taylor for processing	Doody's Core Titles	\$ 49.95	Basic
5. Customized Reports				\$149.95	Premium
Approval Analysis	\$0.00				
Purchase History Recap	\$0.00				
List of Active Series	\$0.00				

*Marcive invoice price plus \$.10 per card or label set, whichever is greater.

(continued)

CONTRACTOR: JAZ HOLDING LLC, D/B/A REGENT BOOK COMPANY

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	0-30%	0-30%	\$0.00
Volume Pricing-Price Breaks for Single Title:			
B. LIBRARY BINDING Discount per copy	0-35%	0-35%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	0-20%	0-20%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	0-20%	0-20%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	0-20%	0-20%	\$0.00

(continued)

CONTRACTOR: JAZ HOLDING LLC, D/B/A REGENT BOOK COMPANY

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING		
Discount per copy	0-10%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
50 copies	20%	\$0.00
100+ copies	30%	\$0.00
B. LIBRARY BINDING		
Discount per copy	0-30%	\$0.00
C. PAPERBACKS, QUALITY		
Discount per copy	0-10%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
50 copies	20%	\$0.00
100+ copies	30%	\$0.00

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS		
Discount for single unit		
3. Books on Tape/CD Abridged	0-25%	\$0.00
4. Books on Tape/CD Unabridged	0-25%	\$0.00
7. CDs (music, audio, etc.)	0-25%	\$0.00
10. Maps, Globes, Atlases, Charts	0-10%	\$0.00

(continued)

CONTRACTOR: JAZ HOLDING LLC, D/B/A REGENT BOOK COMPANY

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
Bidders to specify the services they offer					
1. Catalog Kits	\$ 0.29	MARC Record Spine Label Book Pocket w/Cover	6. Bibliographic Records		
			MARC Records	\$0.00	
				\$0.00	
3. Machine Readable Cataloging (MARC) Records			7. Security Tape		
MARC	\$0.00		Theft Detection Strip:	\$0.25	3M Security Strip
				\$0.25	Check Point Target
4. Rebinding of Paperbacks			8. Bar Codes	\$0.04	
Side Sewn Library Bound	\$7.00	Min. 30			
Perfect Bound	\$7.00	Min. 30	9. Other-Bidder to list:		
			Spare Labels	\$0.05	
			Mylar Cover	\$0.39	
			A/R Labels	\$0.00	
			Reading Counts Labels	\$0.00	

(continued)

CONTRACTOR: LAKESHORE LEARNING MATERIALS

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>					
C. PAPERBACKS, QUALITY Discount per copy	5%	5%	5%	5%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	5%	5%	5%	5%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	5%	5%	5%	5%	\$0.00

(continued)

CONTRACTOR: LAKESHORE LEARNING MATERIALS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 15</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit					
1. Audio Cassettes (music, educational, etc.)	5%	5%	5%	5%	\$0.00
2. Audio Visual Materials	5%	5%	5%	5%	\$0.00
3. Books on Tape/CD Abridged	5%	5%	5%	5%	\$0.00
4. Books on Tape/CD Unabridged	5%	5%	5%	5%	\$0.00
6. CD-ROM (fixed price only-no online services)	5%	5%	5%	5%	\$0.00
7. CDs (music, audio, etc.)	5%	5%	5%	5%	\$0.00
10. Maps, Globes, Atlases, Charts	5%	5%	5%	5%	\$0.00

(continued)

CONTRACTOR: LIBRARY SALES INC., D/B/A SEBCO BOOKS

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	0-60%	0-60%	N/A	N/A	N/A	N/A
B. LIBRARY BINDING Discount per copy	0-60%	0-60%	N/A	0-60%	0-60%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	0-60%	0-60%	0-60%	0-60%	0-60%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	0-60%	0-60%	N/A	N/A	N/A	N/A
E. PREBOUND HARDBACKS Discount per copy	0-60%	0-60%	N/A	N/A	N/A	N/A

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
4. Books on Tape/CD Unabridged	0-60%	0-60%	\$0.00

(continued)

CONTRACTOR: LIBRARY SALES INC., D/B/A SEBCO BOOKS

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>
G. SERVICES				
1. Catalog Kits	\$0.60	Complete Set	7. Security Tape	
			3M Tattletape	\$0.45
			Check Point	\$0.45
2. Cataloging and Processing (including shelf ready books)			8. Bar Codes	
Shelf Ready	\$0.49	As prescribed	One or two bar codes per book	\$0.10
3. Machine Readable Cataloging (MARC) Records	\$0.00			

(continued)

CONTRACTOR: LIBRARY VIDEO COMPANY

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$0.00
3. Books on Tape/CD Abridged	0%	0%	0%	0%	0%	0%	\$0.00
4. Books on Tape/CD Unabridged	0%	0%	0%	0%	0%	0%	\$0.00
11. Microcomputer Software (educational)	0%	0%	0%	0%	0%	0%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$0.00
3. Books on Tape/CD Abridged	0%	0%	0%	0%	0%	0%	\$0.00
4. Books on Tape/CD Unabridged	0%	0%	0%	0%	0%	0%	\$0.00
11. Microcomputer Software (educational)	0%	0%	0%	0%	0%	0%	\$0.00

(continued)

CONTRACTOR: LIBRARY VIDEO COMPANY

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
14. Video Tapes (feature film, educational, etc.)	0%*	0%*	0%*	0%*	0%*	0%*	\$0.00
15. DVD's	0%*	0%*	0%*	0%*	0%*	0%*	\$0.00
16. Video Games	0%	0%	0%	0%	0%	0%	\$0.00
19. Digital Content Package (already pre-discounted)	0%	0%	0%	0%	0%	0%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
14. Video Tapes (feature film, educational, etc.)	0%*	0%*	0%*	0%*	0%*	0%*	\$0.00
15. DVD's	0%*	0%*	0%*	0%*	0%*	0%*	\$0.00
16. Video Games	0%	0%	0%	0%	0%	0%	\$0.00
19. Digital Content Package (already pre-discounted)	0%	0%	0%	0%	0%	0%	\$0.00

* For VHS and DVD orders, contractor offers the following discounts based on ordering volume: Orders of \$500.00 – \$999.99 will receive a 5% discount; orders of \$1,000.00 to \$1,499.00 will receive a 7.5% discount; orders of \$1,500.00 - \$2,249.99 will receive a 10% discount; orders of \$2,250.00 - \$2,999.99 will receive a 12.5% discount; orders of \$3,000.00 - \$3,999.99 will receive a 15% discount; and orders of \$4,000.00 and above will receive a 20% discount.

G. SERVICES	
1. Catalog Kits	\$1.25
3. Machine Readable Cataloging (MARC) Records	
w/Spine Label	\$0.89
w/Spine & Barcode Labels	\$0.99
w/Labels Attached	\$1.79

(continued)

CONTRACTOR: MARCO BOOK COMPANY, INC.

IN PRINT PUBLICATIONS

	<u>Item 1 Trade</u>	<u>Item 7 - Net Handling Charge</u>
<u>A.-E. PRINT</u>		
E. PREBOUND HARDBACKS		
Discount per copy	0%*	\$5.00
Volume Pricing-Price Breaks for Single Title:		
5-999 copies	0%	\$0.50
1000-Up copies	0%	\$0.50

*NOTE: 30% discount off publisher's list price already reflected in catalog price before price for prebinding is added.

	<u>Charge</u>	<u>Details</u>
G. SERVICES		
1. Catalog Kits	\$1.05	Complete Card Kit
2. Cataloging and Processing (including shelf Ready books)	\$2.10	Premium Automatic Kit-F-44 processed with MARC Record
3. Machine Readable Cataloging (MARC) Records	N/A	Include with (2)

(continued)

CONTRACTOR: NUBRO, INC. DBA BRODART CO.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	44.5%	10%	10%	10%	10%	10%	\$3.95*
B. LIBRARY BINDING Discount per copy	18%	18%	18%	18%	18%	18%	\$3.95*
C. PAPERBACKS, QUALITY Discount per copy	38%	10%	10%	10%	10%	10%	\$3.95*
D. PAPERBACKS, MASS MARKET Discount per copy	38%	10%	10%	10%	10%	10%	\$3.95*
E. PREBOUND HARDBACKS Discount per copy	18%	18%	18%	18%	18%	18%	\$3.95*

*Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount, plus a service charge of \$3.95.

(continued)

CONTRACTOR: NUBRO, INC. DBA BRODART CO.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications Spanish	<u>Item 14</u> Other: Continuations*	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	10%	10%	10%	10%	20% Non-Trade 40%	10% Non-Trade 38%	\$3.95** \$3.95**
B. LIBRARY BINDING Discount per copy	18%	18%	18%	18%	20%	N/A	\$3.95**
C. PAPERBACKS, QUALITY Discount per copy	10%	10%	10%	10%	40%	38%	\$3.95**
D. PAPERBACKS, MASS MARKET Discount per copy	10%	10%	10%	10%	40%	38%	\$3.95**
E. PREBOUND HARDBACKS Discount per copy	18%	18%	18%	18%	20%	N/A	\$3.95**

**Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount plus a service charge of \$3.95.

(continued)

CONTRACTOR: NUBRO, INC. DBA BRODART CO.

G. SERVICES					
	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
1. Catalog Kits	\$0.65	Includes shelflist card, main entry card (2), title card, subject card, borrower's card, pocket, pocket insert and spine label.	6. Bibliographic Records	See #3	MARC Record
2. Cataloging and Processing (including shelf ready books)			7. Security Tape	\$0.50	Standard 3M Or Checkpoint
Automated cataloging and processing	\$0.89	Includes attached jacket, spine label, one barcode label and English-language MARC Record.			
Complete cataloging and processing	\$0.99	Includes attached jacket, spine label and complete catalog and set.	8. Bar Codes	\$0.20	
3. Machine Readable Cataloging (MARC) Records	\$0.20	English-Language	9. Other-Jacket	\$0.60	
	\$1.20	Spanish-Language			
4. Rebinding of Paperbacks	\$4.50	Duralam (conversion)			
	\$2.20	Dura-Guard (reinforcement)			
5. Customized Reports	\$0.00	Management reports and specialty catalogs			

OTHER DISCOUNTS

Electronic Access Ordering Discount -

**Ordering through Brodart's online system. Bibz.com or via EDI is free of charge.

(continued)

CONTRACTOR: PERFECTION LEARNING CORP.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
C. PAPERBACKS, QUALITY Discount per copy	30%	0%	30%	\$7.00 per order
D. PAPERBACKS, MASS MARKET Discount per copy	30%	0%	30%	\$7.00 per order
E. PREBOUND HARDBACKS Discount per copy	25%	0%	25%	\$7.00 per order

(continued)

CONTRACTOR: PERFECTION LEARNING CORP.

	<u>Charge</u>		<u>Charge</u>
G. SERVICES			
1. Catalog Kits	\$0.79 unattached per book \$0.99 attached per book	7. Security Tape	
		Tattletape	\$0.59 per book
		Checkpoint	\$0.59 per book
3. Machine Readable Cataloging (MARC) Records	\$0.79 per book	8. Bar Codes	\$0.79 unattached per book \$0.99 attached per book

(continued)

CONTRACTOR: PERMA-BOUND BOOKS/HERTZBERG-NEW METHOD, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>						
B. LIBRARY BINDING Discount per copy	22%*	22%*	22%*	22%*	22%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	22%**	22%**	22%**	22%**	22%**	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	22%**	22%**	22%**	22%**	22%**	\$0.00
E. PREBOUND HARDBACKS Discount per copy	22%*	22%*	22%*	22%*	22%*	\$0.00

*No minimum order amount required.

*Prices in Perma-Bound catalogs are pre-discounted 22%-30% on all books. The discount offered is included in the catalog prices.

**Paperback editions are not in stock. They are available upon request.

(continued)

CONTRACTOR: PERMA-BOUND BOOKS/HERTZBERG-NEW METHOD, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit				
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	\$0.00
2. Audio Visual Materials	0%	0%	0%	\$0.00
3. Books on Tape/CD Abridged	0%	0%	0%	\$0.00
4. Books on Tape/CD Unabridged	0%	0%	0%	\$0.00
5. Books on DVD (Digital Files)	0%	0%	0%	\$0.00
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	\$0.00
7. CDs (music, audio, etc.)	0%	0%	0%	\$0.00
8. Encyclopedias	0%	0%	0%	\$0.00
11. Microcomputer Software (educational)	0%	0%	0%	\$0.00

(continued)

CONTRACTOR: PERMA-BOUND BOOKS/HERTZBERG-NEW METHOD, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)				
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	\$0.00
15. DVD's	0%	0%	0%	\$0.00

(continued)

CONTRACTOR: PERMA-BOUND BOOKS/HERTZBERG-NEW METHOD, INC.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.99	Attached (includes card set, borrower's card, pocket with date due grid, and spine label)	6. Bibliographic Records	\$0.00	
2. Cataloging and Processing (including shelf ready books) Cataloging	\$0.00	All cataloging and processing done in-house by contractor.	7. Security Tape		
			3M Tattletape	\$0.70	
			Checkpoint Det. Tags	\$0.70	
			Teeny Beeper	\$0.70	
3. Machine Readable Cataloging (MARC) Records	\$0.00	CD	8. Bar Codes	\$0.33	Attached
	\$0.00	Email		\$0.04	Unattached
	\$0.00	Web download			
5. Customized Reports	Free	All reports as requested	9. Other		
			Bar Code/Spine Label	\$0.39	Per book / attached
			Catalog Card Set	\$0.40	
			Book Presortment	\$0.15	Per book

Authorized users should contact contractor for pamphlet titled "Library Processing Specifications" which details processing options and costs.

(continued)

CONTRACTOR: QUALITY BOOKS, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00
B. LIBRARY BINDING Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00

(continued)

CONTRACTOR: QUALITY BOOKS, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	12-38%	12-38%	12-38%	\$0.00
B. LIBRARY BINDING Discount per copy	12-38%	12-38%	12-38%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	12-38%	12-38%	12-38%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	12-38%	12-38%	12-38%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	12-38%	12-38%	12-38%	\$0.00

(continued)

CONTRACTOR: QUALITY BOOKS, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)				
2. Audio Visual Materials	12-38%	12-38%	12-38%	\$0.00
6. CD-ROM (fixed price only-no online services)	12-38%	12-38%	12-38%	\$0.00
7. CD's (music, audio, etc.)	12-38%	12-38%	12-38%	\$0.00
9. Laser Disc	12-38%	12-38%	12-38%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)		
14. Video Tapes (feature film, educational, etc.)	12-38%	\$0.00
15. DVD's	12-38%	\$0.00
18. Musical Scores	12-38%	\$0.00
19. Other:		
Documentaries	12-38%	\$0.00
Biographies	12-38%	\$0.00
Self Help Material	12-38%	\$0.00

(continued)

CONTRACTOR: QUALITY BOOKS, INC.

<u>Charge</u>	<u>Details</u>	<u>Charge</u>	<u>Details</u>
G. SERVICES			
1. Catalog Kits Do-It-Yourself Kit (Unattached)	\$0.89	MARC record, bar code label, spine label, book pocket & label circulation card & label, also label protectors.	
2. Cataloging and Processing (including shelf ready books) Book Processing	\$1.18 each	Catalog Kit, Security Tape	
Jacketed Hard Cover Books	\$2.18 each	Same as above & Mylar	
Paperback Books (Kapco)	\$3.18 each	Same as above plus Kapco	
3. Machine Readable Cataloging (MARC) Records MARC records including Microlif & MARC 21 Non Print MARC records Customized MARC records	\$1.00 each title \$2.00 each title \$3.00 each title		
4. Rebinding of Paperbacks Outsourcing for Vinabind cover Outsourcing for Textmount cover	\$3.95 each title \$4.40 each title		
5. Customized Reports Brief MARC records Profiled reports	\$0.00 \$0.00		
		6. Bibliographic Records MARC records Including Microlif & MARC 21 Non Print MARC records Customized MARC records	\$1.00 each title \$2.00 each title \$3.00 each title
		7. Security Tape 3M Tattle Tape KnoGo Tape Checkpoint Tag	\$0.30 each \$0.30 each \$0.30 each
		8. Bar Codes Attach 1st Bar Code Each Bard Code after the 1st Kplacement is	\$0.10 each \$0.05 each
		9. Other: Paperback books-Redicovers DVD processing Replace Jewel Cases	\$1.00 each \$1.18 each \$1.70 each
			Similar to Kapco No replacement of cover

(continued)

CONTRACTOR: RAINBOW BOOK COMPANY

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
B. LIBRARY BINDING Discount per copy	Min. 25%*	Min. 25%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10-60%	10-60%	\$0.00

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>					
B. LIBRARY BINDING Discount per copy	10-50%	10-40%	10-60%	10-60%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10-50%	10-40%	10-60%	10-60%	\$0.00

Min. 25%* = Minimum discount is 25%; but could be higher. Contact contractor for details.

(continued)

CONTRACTOR: RAINBOW BOOK COMPANY

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
8. Encyclopedias	10-50%	10-50%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
8. Encyclopedias	10-50%	10-50%	10-50%	0-50%	\$0.00

(continued)

CONTRACTOR: RAINBOW BOOK COMPANY

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>
G. SERVICES				
Bidders to specify the services they offer				
1. Catalog Kits	\$0.00		6. Bibliographic Records	\$0.00
2. Cataloging and Processing (including shelf ready books)			7. Security Tape	\$0.00
Card Kits	\$0.00			
Bio Codes/Spine Labels	\$0.00			
Shelf Ready	\$0.00			
3. Machine Readable Cataloging (MARC) Records	\$0.00		8. Bar Codes	\$0.00
5. Customized Reports	\$0.00			
Upon request				

(continued)

CONTRACTOR: RITTENHOUSE BOOK DIST.

IN PRINT PUBLICATIONS

	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u> A. CLOTH BINDING Discount per copy	18%*	18%*	18%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	18%*	18%*	18%*	\$0.00

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u> A. CLOTH BINDING Discount per copy	18%*	18%*	18%*	18%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	18%*	18%*	18%*	18%*	\$0.00

*Contractor offers a discount of 18% for titles from stock publishers. Titles from non-stock publishers are offered at a discount of 0-15%. Contact the contractor for additional details.

(continued)

CONTRACTOR: RITTENHOUSE BOOK DIST.

	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit				
1. Audio Cassettes (music, educational, etc.)	18%*	18%*	18%*	\$0.00
2. Audio Visual Materials	18%*	18%*	18%*	\$0.00
8. Encyclopedias	18%*	18%*	18%*	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)		
2. Audio Visual Materials	18%*	\$0.00

*Contractor offers a discount of 18% for titles from stock publishers. Titles from non-stock publishers are offered at a discount of 0-15%. Contact the contractor for additional details.

(continued)

CONTRACTOR: RITTENHOUSE BOOK DIST.

	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 6</u> Text Books	<u>Item 8</u> Reference/ Encyclopedi as	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
13. Slides	18%*	18%*	18%*	18%*	\$0.00
14. Video Tapes (feature film, educational, etc.)	18%*	18%*	18%*	18%*	\$0.00
15. DVD's	18%*	18%*	18%*	N/A	N/A

*Contractor offers a discount of 18% for titles from stock publishers. Titles from non-stock publishers are offered at a discount of 0-15%. Contact the contractor for additional details.

	<u>Charge</u>
G. SERVICES	
5. Customized Reports	
Sales reports	\$0.00
Back order reports	\$0.00
Publication reports	\$0.00

(continued)

CONTRACTOR: SCHOLASTIC LIBRARY PUBLISHING, INC.

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A-E PRINT</u>			
B. LIBRARY BINDING			
Discount per copy	10%*, 35%**	10%	\$0.00

*10% off list on Grolier Reference (except prepublications and combos as listed in catalog)

**35% off list on Children's Press/Franklyn Watts & selected Scholastic titles

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS		
Discount for single unit		
2. Audio Visual Materials	20%	\$0.00
14. Video Tapes (feature film, educational, etc.)	20%	\$0.00
15. DVD's	20%	\$0.00

(continued)

CONTRACTOR: SCHOLASTIC LIBRARY PUBLISHING, INC.

	<u>Charge</u>	<u>Details</u>
G. SERVICES		
1. Catalog Kits	\$0.00	
2. Cataloging and Processing (including shelf ready books)	\$0.00	
3. Machine Readable Cataloging (MARC) Records CD or via Email	\$0.00	Standard: Requires no data manipulation
7. Security Tape	\$0.00	
8. Bar Codes	\$0.00	Standard: Required no data manipulation

(continued)

CONTRACTOR: SCHOOLWIDE, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING Discount per copy	6-24%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	6-24%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	6-24%	\$0.00

(continued)

CONTRACTOR: THE BOOK HOUSE

IN PRINT PUBLICATIONS (ITEMS 1-6)

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A.-E. PRINT							
A. CLOTH BINDING							
Discount per copy	30.98%	0%*-30.98%	2.15-17.68%	2.15-17.68%	0%*	0%*	\$6.00-\$12.00*
Volume Pricing-Price Breaks for Single Title:							
50 copies	34-37%	0%*-37%	N/A	N/A	N/A	N/A	\$0.50/Book*
100+ copies	35-40%	0%*-40%	N/A	N/A	N/A	N/A	\$0.50/Book*
B. LIBRARY BINDING							
Discount per copy	7.3%	2.15%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
C. PAPERBACKS, QUALITY							
Discount per copy	0%*	0%*	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
Volume Pricing-Price Breaks for Single Title:							
30 copies	17.7%	0%*-17.7%	N/A	N/A	N/A	N/A	\$0.50/Book*
50+ copies	28%	0%*-28%	N/A	N/A	N/A	N/A	\$0.50/Book*
D. PAPERBACKS, MASS MARKET							
Discount per copy	0%*	0%*	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
Volume Pricing-Price Breaks for Single Title:							
30 copies	17.7%	0%*-17.7%	N/A	N/A	N/A	N/A	\$0.50/Book*
50+ copies	28%	0%*-28%	N/A	N/A	N/A	N/A	\$0.50/Book*
E. PREBOUND HARDBACKS							
Discount per copy	0%*	0%*	0%*	0%*	0%*	0%*	\$6.00-\$12.00*

* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

(continued)

CONTRACTOR: THE BOOK HOUSE

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
B. LIBRARY BINDING Discount per copy	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
C. PAPERBACKS, QUALITY Discount per copy	2.15%-17.68%	2.15%-17.68%	2.15%	0%*	0%+\$25.00**	\$6.00-\$12.00*
D. PAPERBACKS, MASS MARKET Discount per copy	2.15%-17.68%	2.15%-17.68%	2.15%	0%*	0%+\$25.00**	\$6.00-\$12.00*
E. PREBOUND BOOKS Discount per copy	0%*	0%*	0%*	0%*	0%+\$25.00**	\$6.00-\$12.00*

* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

**Item 13 - Out of Print Books are sold at a 0% discount and subject to a net handling charge of \$25.00.

(continued)

CONTRACTOR: THE BOOK HOUSE

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
2. Audio Visual Materials	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
3. Books on Tape/CD Abridged	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
4. Books on Tape/CD Unabridged	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
5. Books on DVD (Digital Files)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
6. CD-ROM (fixed price only-no online services)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
7. CDs (music, audio, etc.)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
8. Encyclopedias	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
10. Maps, Globes, Atlases, Charts	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
11. Microcomputer Software (educational)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*

* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

(continued)

CONTRACTOR: THE BOOK HOUSE

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 13</u> Out of Print Books	<u>Item 15 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit						
1. Audio Cassettes (music, educational, etc.)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
2. Audio Visual Materials	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
3. Books on Tape/CD Abridged	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
4. Books on Tape/CD Unabridged	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
5. Books on DVD (Digital Files)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
6. CD-ROM (fixed price only-no online services)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
7. CDs (music, audio, etc.)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
8. Encyclopedias	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
10. Maps, Globes, Atlases, Charts	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
11. Microcomputer Software (educational)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*

* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

**Item 13 - Out of Print Books are sold at a 0% discount and subject to a net handling charge of \$25.00.

(continued)

CONTRACTOR: THE BOOK HOUSE

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
13. Slides	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
14. Video Tapes (feature film, educational, etc.)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
15. DVD's	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
16. Video Games	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
17. Sheet Music	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
18. Musical Scores	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*

* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

(continued)

CONTRACTOR: THE BOOK HOUSE

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
12. Microform (Microfiche and microfilm)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
13. Slides	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
14. Video Tapes (feature film, educational, etc.)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
15. DVD's	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
16. Video Games	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
17. Sheet Music	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
18. Musical Scores	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*

* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

**Item 13 - Out of Print Books are sold at a 0% discount and subject to a net handling charge of \$25.00.

(continued)

CONTRACTOR: THE GALE GROUP INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	10%	10%	10%	\$0.00
B. LIBRARY BINDING Discount per copy	10%	10%	10%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	10%	10%	10%	\$0.00

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.00	Unattached	7. Security Tape	\$0.00 \$0.50	Unattached Attached
2. Cataloging and Processing (including shelf ready books)	\$1.25 \$0.00 \$0.00	Attached Prepaid Order Unattached	8. Bar Codes	\$0.55 \$0.25 \$1.10 \$0.50	Attached Unattached Attached Unattached
3. Machine Readable Cataloging (MARC) Records	\$0.25	Per book			
5. Customized Reports	\$0.00				

(continued)

CONTRACTOR: WEST PUBLISHING CORP. D/B/A THOMSON/WEST

IN PRINT PUBLICATIONS

	<u>Item 5 Law</u>	<u>Item 7 - Net Handling Charge</u>
<u>A.-E. PRINT</u>		
A. CLOTH BINDING Discount per copy	0-20%*	\$0.00
B. LIBRARY BINDING Discount per copy	0-20%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	0-20%*	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	0-20%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	0-20%*	\$0.00

	<u>Item 5 Law</u>	<u>Item 7 - Net Handling Charge</u>
F. NON-PRINT AND OTHERS Discount for single unit		
6. CD-ROM (fixed price only - no online services)	0-20%*	\$0.00
12. Microform (microfiche and microfilm)	0-20%*	\$0.00

*Discounts may not be used in conjunction with other discounts and/or promotions.
Additional discounts may be available on contractor's on-line database: www.westlaw.com
For bulk purchase discounts, contact contractor at time of purchase.

(continued)

CONTRACTOR: WORLD ALMANAC EDUCATION

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING Discount per copy	7-50%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	7-50%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	7-50%	\$0.00

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING Discount per copy	7-50%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	7-50%	\$0.00

(continued)

CONTRACTOR: WORLD ALMANAC EDUCATION

	<u>Item 1</u> Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)			
8. Encyclopedias	7-50%	7-50%	\$0.00
10. Maps, Globes, Atlases, Charts	7-50%	7-50%	\$0.00

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>
G. SERVICES				
Bidders to specify the services they offer				
1. Catalog Kits	\$0.00		6. Bibliographic Records	\$0.00
2. Cataloging and Processing (including shelf ready books) Attached or unattached	\$0.00	Circulation Kit Card Kit or Individual Items	7. Security Tape 3M Tattle Tape Or Checkpoint	\$0.00 \$0.00
3. Machine Readable Cataloging (MARC) Records	\$0.00	MARC Record Kit	8. Bar Codes	\$0.00
5. Customized Reports	\$0.00	Booklists Required reports		

(continued)

CONTRACTOR: YBP LIBRARY SERVICES

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy*	12-18%	12-18%	12-18%	12-18%	12-18%	12-18%	\$10.00
B. LIBRARY BINDING Discount per copy*	12-18%	12-18%	12-18%	12-18%	12-18%	12-18%	\$10.00
C. PAPERBACKS, QUALITY Discount per copy*	12-18%	12-18%	12-18%	12-18%	12-18%	12-18%	\$10.00

*This discount applies to all titles EXCEPT:

When YBP receives little or no discount or a short discount from any publisher a \$10.00 handling charge may apply. Discounts do not apply to titles from publishers on the "List Price Publishers" list whose books sell at list price (occasional handling charge for short publisher discounts.) Contact contractor for details.

(continued)

CONTRACTOR: YBP LIBRARY SERVICES

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy*	12-18%	12-18%	12-18%	12-18%	0-10% **	0%	\$10.00
B. LIBRARY BINDING Discount per copy*	12-18%	12-18%	12-18%	12-18%	0-10% **	0%	\$10.00
C. PAPERBACKS, QUALITY Discount per copy*	12-18%	12-18%	12-18%	12-18%	0-10% **	0%	\$10.00

*This discount applies to all titles EXCEPT:

When YBP receives little or no discount or a short discount from any publisher a \$10.00 handling charge may apply. Discounts do not apply to titles from publishers on the "List Price Publishers" list whose books sell at list price (occasional handling charge for short publisher discounts.) Contact contractor for details.

** Regarding Foreign Publications. If purchased on a YBP (US) sub-account, the items are sold at 0% discount plus a \$10.00 handling charge. If purchased from YPB's UK branch on a UK sub-account, then a discount range of 0% to 10%, based on volume applies; subject to the same exceptions as summarized above.

	<u>Charge</u>
G. SERVICES	
2. Cataloging and Processing (including shelf ready books)	\$1.65-\$5.65 per volume*
3. Machine Readable Cataloging (MARC) Records	\$0.00
4. Rebinding of Paperbacks	\$7.25-\$10.75 per volume*
5. Customized Reports	\$0.00 for most-GOBI (YBP's online database) core features are free and include customizable management reports.

	<u>Charge</u>
6. Bibliographic Records	\$0.00 by subscription
7. Security Tape	\$0.30*
8. Bar Codes	\$0.30*

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

PROCUREMENT LOBBYING TERMINATION:

OGS reserves the right to terminate this contract in the event it is found that the certification filed by the Offerer/bidder in accordance with New York State Finance Law §139-k was intentionally false or intentionally incomplete. Upon such finding, OGS may exercise its termination right by providing written notification to the Offerer/bidder in accordance with the written notification terms of this contract.

(continued)

MERCURY-ADDED CONSUMER PRODUCTS:

Offerers are advised that effective January 1, 2005, Article 27, Title 21 of the Environmental Conservation Law bans the sale or distribution free of charge of fever thermometers containing mercury except by prescription written by a physician and bans the sale or distribution free of charge of elemental mercury other than for medical pre-encapsulated dental amalgam, research, or manufacturing purposes due to the hazardous waste concerns of mercury. The law further states that effective July 12, 2005, manufacturers are required to label mercury-added consumer products that are sold or offered for sale in New York State by a distributor or retailer. The label is intended to inform consumers of the presence of mercury in such products and of the proper disposal or recycling of mercury-added consumer products. Offerers are encouraged to contact the Department of Environmental Conservation, Bureau of Solid Waste, Reduction & Recycling at (518) 402-8705 or the Bureau of Hazardous Waste Regulation at 1-800-462-6553 for questions relating to the law. Offerers may also visit the Department's web site for additional information:

<http://www.dec.state.ny.us/website/dshw/redrecy/c145home.html>.

CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES:

In accordance with Article 15-A of the New York State Executive Law (Participation by Minority Group Members and Women with Respect to State Contracts) and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the Offerer/Contractor agrees to be bound by the following to promote equality of economic opportunities for minority group members and women, and the facilitation of minority and women-owned business enterprise participation on all covered OGS contracts.

a. Equal Employment Opportunity Requirements

By submission of a bid or proposal in response to this solicitation, the Offerer agrees with all of the terms and conditions of Appendix A including Clause 12 - Equal Employment Opportunities for Minorities and Women. The contractor is required to ensure that the provisions of Appendix A clause 12 - Equal Employment Opportunities for minorities and women, are included in every subcontract in such a manner that the requirements of these provisions will be binding upon each subcontractor as to work in connection with the State contract.

b. Participation Opportunities for New York State Certified Minorities and Women-Owned Businesses

Authorized Users are encouraged to make every good faith effort to promote and assist the participation of New York State Certified Minority and Women-owned Business Enterprises (M/WBE) as subcontractors and suppliers on this contract for the provision of services and materials. To locate New York State Certified M/WBEs, the directory of Certified Businesses can be viewed at:
http://www.empire.state.ny.us/Small_and_Growing_Businesses/mwbe.asp

SCOPE:

Contract award shall include, but not be limited to, the following: domestic and foreign publications, textbooks, books in print, books out-of-print, pre-bound books, Braille books, rare books, legal books and materials, medical books, academic books, encyclopedias, continuations, blanket orders, ephemeral publications, pamphlets (bound and unbound), government documents, musical scores, sheet music, and non-print such as abridged and unabridged books on tape, microfilm, microfiche, microcards, microprint, filmstrips, slides, DVD's (i.e. motion pictures, videos), audio cassettes, compact disks, laser disks, CD-ROM's (no online services), microcomputer software (educational), and audio visual materials.

The contract award is to be used by state agencies, libraries, political subdivisions, and others authorized by New York State law.

(continued)

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.state.ny.us). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

EXTENSION OF USE:

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order is \$100.00. Contractor may elect to honor orders for less than the minimum order, however no additional charges shall be allowed.

PERIODIC RECRUITMENT:

Additional vendors may be considered for a contract beginning in the second year of the contract and at one year intervals thereafter. The State intends to reissue the bid for a period of one month annually for this purpose and will formally announce when the bid is reissued.

Vendors shall be required to submit this original bid document which may include an addendum containing additional applicable statutory requirements currently in effect at the time of the new bid solicitation. Bidders are advised to review the "Qualification of Bidders" clause before submitting a bid under periodic recruitment to ensure they can meet all bid requirements. Under periodic recruitment, the bidder must provide copies of purchase orders totaling a minimum of \$100,000.00 in verifiable book sales for the 12 month period preceding the submission of this Invitation for Bids from New York public schools, New York public libraries, State University of New York, City University of New York New York State Agencies or others authorized by New York State law to purchase from this contract. Once awarded a contract, a vendor may not resubmit a bid for future consideration. In addition, if a bid is rejected under periodic recruitment, a bidder cannot reapply for a future contract until the next periodic recruitment period. For bids that are awarded under periodic recruitment, the contract term will commence upon award and terminate on the current end date of the contract unless an extension is mutually agreed upon between the Procurement Services Group and the contractor.

DEBRIEFING:

Bidders will be accorded fair and equal treatment with respect to their opportunity for debriefing. Disclosure of the content of competing bids other than statistical tabulations of bids received in response to an IFB, is prohibited prior to the contract award. Prior to contract award, OGS shall, upon request, provide a debriefing which would be limited to review of that bidder's proposal or bid. After contract award, OGS shall, upon request, provide a debriefing to any bidder that responded to the IFB or RFP, regarding the reason that the proposal or bid submitted by the unsuccessful bidder was not selected for a contract award. The post award debriefing should be requested by the bidder within thirty days of posting of the contract award on the OGS website.

(continued)

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made no later than 90 calendar days after receipt of purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

ESTIMATED QUANTITIES:

Each contract shall be for the quantities or dollar values actually ordered during the contract period. Authorized Users will be encouraged to purchase from contractors who offer the supplies, services, and pricing that best meet their needs in the most practical and economical manner. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

CONTRACT PERIOD AND RENEWALS:

It is the intention of the State to enter into a contract for the term as stated herein.

Discounts are firm for the entire period of the contract. Prices quoted for monetary amounts as defined in the Price clause are firm for the first year of the contract but may be adjusted annually thereafter in accordance with the Price clause. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of the contract award. Price decreases or discount increases are permitted at any time.

CANCELLATION FOR CONVENIENCE:

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$75,000.00.

(continued)

PRICE SHEETS AND CATALOGS:

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to Authorized Users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist Authorized Users in the use of catalogs and price lists.

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

DIESEL EMISSION REDUCTION ACT OF 2006 (NEW REQUIREMENT OF LAW):

On February 12, 2007 the Diesel Emissions Reduction Act took effect as law (the "Law"). Pursuant to new §19-0323 of the N.Y. Environmental Conservation Law ("NYECL") it is now a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology ("BART") and ultra low sulfur diesel fuel ("ULSD"). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities. They need to be operated exclusively on ULSD by February 12, 2007.

It also requires that such vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

As a contract vendor the Law may be applicable to vehicles used by contract vendors "on behalf of" State agencies and public authorities. Thirty-three percent (33%) of affected vehicles must have BART by December 31, 2008, sixty-six percent (66%) by December 31, 2009 and one-hundred percent (100%) by December 31, 2010. The Law provides a list of exempted vehicles. Regulations currently being drafted will provide further guidance as to the effects of the Law on contract vendors using heavy duty diesel vehicles on behalf of the State. The Law also permits waivers of ULSD and BART under limited circumstances at the discretion of the Commissioner of Environmental Conservation. The Law will also require reporting from State agencies and from contract vendors in affected contracts.

Therefore, the bidder hereby certifies and warrants that all heavy duty vehicles, as defined in NYECL §19-0323, to be used under this contract, will comply with the specifications and provisions of NYECL §19-0323, and any regulations promulgated pursuant thereto, which requires the use of BART and ULSD, unless specifically waived by NYSDEC. Qualification and application for a waiver under this Law will be the responsibility of the bidder.

(continued)

PERFORMANCE REQUIREMENTS

ORDERING:

Contractor shall be capable of accepting orders manually, via facsimile, and, as an option, via the Internet or a personal computer based online electronic access system. Contractors offering electronic access ordering systems must have the online computer capability of receiving orders from locations throughout the state. The order entry system shall allow Authorized Users to enter orders and shall have full order inquiring capabilities. All orders (manual, fax, electronic) shall reference requisition and/or purchase order number as required.

If offering an electronic access ordering system, the contractor represents and warrants that it is the sole owner of the software product used for its ordering system, or, if not the owner, has received all proper authorizations from the owner to license the software product, and has the full right and power to grant the rights contained in this award and as described further in Appendix B. The contractor further warrants and represents that the software product is of original development, and/or that the package and its use will not violate or infringe upon any patent, copyright, trade secret or other property right of any other person/company.

Contractor shall defend, indemnify and save New York State wholly harmless from all costs, liability, and damages, including attorney fees incurred by New York State as a result of claims by a third party that New York State use of such data, information, and software infringes the rights of such third party. New York State shall promptly notify bidder in the event New York State learns of such claim by a third party.

The electronic ordering system shall be capable of processing, controlling, documenting, and reporting on the following minimum data elements:

- Vendor Name and Address
- Agency/Facility/Political Subdivision, etc.
- Contract Number
- Purchase Order/Requisition Numbers
- Contact (individual placing order)
- Stock Number, Manufacturer, Description
- Unit Cost, Unit of Measure
- Extended and Total Amounts

If offering an electronic access ordering system, the contractor shall provide software (excluding communication software) and training guides/manuals (instruction sheets) at no additional cost to all Authorized Users capable of placing orders electronically. Samples of software and training guides/manuals (instruction sheets) may be required. If requested, contractor must demonstrate its system at a Capital District area location designated by the State.

The contractor shall provide toll-free telephone support/assistance at no extra charge to all Authorized Users interested in ordering electronically.

INTERNET WEBSITES:

The State encourages contractors to provide a designated NYS contract website for end users direct access. This website will be listed under the Contractor information. The website will be the responsibility of the contractor to maintain and keep updated. Changes in product line or pricing must be approved by the Procurement Services Group in accordance with any terms included in the bid prior to addition to the website. Hard copy catalog and price lists, either in paper format or electronic format, must be available to all end users who either do not have web access or prefer the optional format.

BACKORDERING:

Backordering shall be permissible only when authorized by the ordering agency. Contractor must complete orders within the guaranteed delivery period offered.

(continued)

PERFORMANCE REQUIREMENTS (Cont'd)

LABELING:

Number of packages in a single shipment must be marked on outside of each carton. Purchase order numbers, where required by the ordering agency, must appear on the outside of each carton delivered.

SUBSTITUTIONS:

Substitutions and/or additions of titles or editions shall not be permitted without written authorization from the ordering agency. All unauthorized substitutions and/or additions shall be returned to the contractor at the contractor's expense.

Contractor shall be expected to furnish the total number of copies of any one individual title in one shipment and to fill orders for multi-volume sets in one shipment.

RETURNS:

Defective books (in binding, pagination, or otherwise) and other library materials shall be returned at the contractor's expense. The customer agency shall not assume responsibility for losses in transit.

PACKING SLIPS AND INVOICES:

A legible packing slip, invoice, and/or purchase order copy must accompany each shipment. Carton containing packing slip and/or invoice must be so marked. Titles of books on invoices must be listed as shown on the original order. List prices, percentage discount or monetary charge, and net price of each book must also be listed on the invoice or statement. Any additional charge for net publications over and above the publisher's list price must be enumerated separately on the invoice. Shipping charges for foreign book shipments must be stated separately on the invoice. All other library materials must also be listed as shown on the original order and include list prices, percentage discount or monetary charge, and net price of each item.

Original invoices must follow the billing instructions contained in the purchase order.

Cost centers or branch offices within an agency may require separate invoicing as specified by each agency. The contractor's billing system shall be flexible enough to meet the needs of varying accounting systems in use by different Authorized Users.

STATUS REPORT:

A statement in each shipment must be provided to include a listing of unavailable products and/or a listing of titles out of print (OP), titles out of stock indefinitely (OI), titles out of stock temporarily (OS) and titles not to be supplied for other reasons.

CANCELLATION OF PURCHASE ORDERS:

Cancellation of orders in part or whole for unavailable materials or for "out of stock," "out of print," and "not yet published" publications shall be made by means of appropriate notations and adjustments on orders returned by contractor to the using agency. Contractors shall make no shipments of canceled materials except on the basis of a new order. Titles not supplied by the contractor may be purchased from any other contract source.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish a report electronically in Microsoft Excel (Office 03) or lower format containing both state agency and authorized non-state agency contract purchases by the fifteenth of the month following the end of each six month period. All sales must be totaled by contractor. In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://205.232.252.35/>.

(continued)

PERFORMANCE REQUIREMENTS (Cont'd)

REPORT OF CONTRACT PURCHASES: (Cont'd)

A separate report shall be provided in the following format for each authorized distribution channel. The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

<u>Item/ SubItem Number</u>	<u>Product or Catalog Number</u>	<u>Product/ Service Description</u>	<u>Total Quantity Shipped to State Agencies</u>	<u>Total Quantity Shipped to Authorized Non-State Agencies</u>	<u>Total \$ Value</u>
					\$
				Grand Total	\$

The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242

* * * * *

(continued)

SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES
		Classification Code: 55
Award Number	:	<u>21274</u> (Replaces Award 2990-G)
Contract Period	:	January 1, 2009 to December 31, 2013
Bid Opening Date	:	June 19, 2008 and (Periodic Recruitment February 1, 2011)
Date of Issue	:	July 13, 2012
Specification Reference	:	As Incorporated In The Invitation for Bids and Purchasing Memorandums
Contractor Information	:	Appears on Pages of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.ny.gov	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.ny.gov

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

This Periodic Recruitment Award covers Books and Non-Print Library Materials and Related Ancillary Services. Types of Books included are Trade, Non-Trade, Scientific, Technical, Law, Text Books, Reference, Encyclopedias, Handbooks, University Press Publications, Society or Association Publications, Foreign Publications and Out of Print Books. Non-Print items include Audio Cassettes, Audio Visual Materials, Books on Tape/CD/DVD, CD-ROM, CD's, Encyclopedias, Laser Disc, Maps/Globes/Atlases/Charts, Microcomputer Software, Microform, Slides, Video Tapes, DVD's, Video Games & Sheet Music/Scores.

PR #21274

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65686	ABC-CLIO, LLC. PO Box 1911 Santa Barbara, CA 93116	800-368-6868 Kathleen Dempsey Fax No.: 866-270-3856 E-mail: kdempsey@abc-clio.com Website: www.abc-clio.com	261497678 1000019431

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$25.00.
Guaranteed Delivery: 14 Days A/R/O

PC65687 SB	AMSCO SCHOOL PUBLICATIONS, INC. 315 Hudson St. New York, NY 10013-1085	800-969-8398 212-886-6508 Brian Colford Fax No.:212-675-7010 E-mail: bcolford@amscompub.com Website: www.amscompub.com	135622906 1000027143
---------------	--	---	-------------------------

Contractor offers Electronic Access Ordering.
Minimum order is \$5.25.
Guaranteed Delivery: 21 Days A/R/O

PC65688 SB/MBE	ATLANTIC COAST MARKETING, INC. 22 College Ave. Nyack, NY 10960	877-803-0325 845-727-7720 Vernon Hamilton Fax No.: 806-866-2303 E-mail: hamilton@acmit.com Website: www.acmit.com	223030192 1100006850
-------------------	--	--	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$50.00.
Guaranteed Delivery: 30 Days A/R/O

PC65689	AUDIO BOOK SERVICES, INC. 309 S. Summit View Dr. #14 Fort Collins, CO 80524	800-537-9333 970-224-1606 Deborah J. George Fax Nos.: 800-528-9888 970-224-1613 E-mail: libraryservices1@aol.com No website	841254104 1100003019
---------	---	---	-------------------------

Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$25.00.
Guaranteed Delivery: 45 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65690	AVANTI ENTERPRISES, INC. 720 Williamsburg Ct. PO Box 3563 Oakbrook, IL 60522-3563 DISC: 0.25 - 15 Days 0.15 - 30 Days	800-799-6464 630-968-3727 Sandy Jones Fax Nos.: 877-799-6474 630-968-3728 E-mail: sales@avantiusa.com Website: www.avantiusa.com	362986593 1000019651

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$29,999.99	1%
\$30,000.00 - \$49,999.99	1.5%
\$50,000.00 - \$74,999.99	2%

OTHER DISCOUNTS:

Prepayment Plan Discount:	2%*
Deposit Account Discount:	2%*
Approval Plan Discount:	10%

*Prepayment & Deposit Required: \$50,000.00 (for discounts)

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

Guaranteed Delivery: 30 Days A/R/O

PC65691	BEARPORT PUBLISHING COMPANY, INC.	877-337-8577	200298488
SB	101 5th Ave. Ste. 6R	212-337-8577	1100003226
	New York, NY 10003	Kathryn Camisa	
		Fax Nos.: 866-337-8557	
		212-337-8557	
		E-mail: kcamisa@bearportpublishing.com	
		Website: www.bearportpublishing.com	

Some products are manufactured from recycled materials. Contact contractor for details.

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$14.97.

Guaranteed Delivery: 10 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65692 SB	BENCHMARK EDUCATION COMPANY, LLC. 629 Fifth Ave. Pelham, NY 10803	877-236-2465 914-637-7233 Rick Lieberman Fax No.: 877-732-8273 E-mail: neworders@benchmarkeducation.com Website: www.benchmarkeducation.com	133996703 1100025074

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.
Contractor offers Electronic Access Ordering.
Minimum order is \$25.00.
Guaranteed Delivery: 7-10 Days A/R/O

PC65693	BLACKSTONE AUDIO, INC. 31 Mistletoe Rd. Ashland, OR 97520	800-729-2665 Charlotte Poulos Fax No.: 800-482-9294 E-mail: charlotte@blackstoneaudio.com Website: www.blackstoneaudio.com	931060262 1100003021
---------	---	--	-------------------------

ADDITIONAL VOLUME DISCOUNT AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:
\$50,000.00 - \$74,999.99 5%*

*Playaway is not eligible for volume discount.

OTHER DISCOUNT:
Prepayment Plan Discount: 55%**
**55% discount applies to prepayment and orders over \$50,000.00

Some products are manufactured from recycled materials. Contact contractor for details.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum is \$10.00.
Guaranteed Delivery: 14 Days A/R/O

PC65694	BOOK WHOLESALERS, INC. 1340 Ridgeview Dr. McHenry, IL 60050	800-888-4478 Jessica Courtemanche Fax No.: 800-888-6319 E-mail: jcourtemanche@bwibooks.com Website: www.titltales.com	364146338 1100003003
---------	---	---	-------------------------

24-hour rush delivery is available. There is an additional charge based on the difference between regular shipping and over night.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 3-5 Days A/R/O for all orders that do not require any processing or cataloging.
3-10 Days A/R/O for all orders that requires processing and cataloging.

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65695 SB/WMBE	BOOKS 4 MY CHILDREN.COM. INC. 1940 Deer Park Ave. #388 Deer Park, NY 11729	866-368-5198 631-236-9783 Vanessa Braxton Fax No.: 631-546-5399 E-mail: 4nyorders@books4mychildren.com Website: www.books4mychildren.com	113567885 1000043353

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$30,000.00 - \$39,999.99	1%
\$40,000.00 - \$49,999.99	2%
\$50,000.00 - \$62,499.99	3%
\$62,500.00 - \$74,999.99	5%

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$25.00.
Guaranteed Delivery: 20 Days A/R/O

PC65697 SB	BUSCA, INC. 5930 Route 414 Hector, NY 14841	888-542-8722 607-546-4262 x4247 Caroline DeSarno Fax No.: 607-546-4248 E-mail: info@buscainc.com Website: www.buscainc.com	161536949 1000008331
---------------	---	---	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.
Foreign products may be available. Contact contractor for details.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$14,999.00.
Minimum order is \$100.00.
Guaranteed Delivery: 60 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65698	CHILDRENS PLUS, INC. 1387 Dutch American Way Beecher, IL 60401	800/230-1279 708/946-4100 Sandy Barrick Fax No.: 800/896-7213 E-mail: webservices@childrensplusinc.com Website: www.childrensplusinc.com	364078966 1100005432

24-hour rush delivery is available. There is an additional charge based on the difference between standard ground shipping and the overnight carrier rate.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 30 Days A/R/O

PC65699	CHIP TAYLOR COMMUNICATIONS, LLC. 2 Eastview Dr. Derry, NH 03038	800/876-2447 603/434-9262 Chip Taylor Fax No.: 603/432-2723 E-mail: chip.taylor@chiptaylor.com Website: www.chiptaylor.com	020381570 1100025067
---------	---	---	-------------------------

24-hour rush delivery is available. Additional charge is based on the number of DVD's purchased:
1-5 DVD's \$30.00; 6-10 DVD's = \$35.00; 11 plus = \$40.00
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$49.99.
Guaranteed Delivery: 10 Days A/R/O

PC65700	COMPLETE BOOK AND MEDIA SUPPLY, INC. D/B/A Complete Book.Com 715 Discovery Blvd., Ste. 301 Cedar Park, TX 78613	800-986-1775 512-616-0400 Jessica Kelly Fax No.: 512-616-0410 E-mail: jessica@completebook.com Website: www/completebook.com	742852244 1100005453
---------	--	---	-------------------------

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$ 9,999.99	1%
\$10,000.00 - \$14,999.99	2%
\$15,000.00 - \$22,499.99	3%
\$22,500.00 - \$29,999.99	4%
\$30,000.00 - \$39,999.99	5%
\$40,000.00 - \$49,999.99	6%
\$50,000.00 - \$62,499.99	7%
\$62,500.00 - \$74,999.99	8%

Some products are manufactured from recycled materials. Contact contractor for details.
Foreign products are available.
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$100.00
Guaranteed Delivery: 7-15 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65701	CRYSTAL PRODUCTIONS COMPANY 1812 Johns Dr. Glenview, IL 60025	800-255-8629 847-657-8144 Amy Woodworth Fax Nos.: 800-657-8149 847-657-8149 E-mail: alwcp@aol.com Website: www.crystalproductions.com	840869304 1000009722

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$62,499.99	1%
\$62,500.00 - \$74,999.99	2%

Some products are manufactured from recycled materials. Contact contractor for details.
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 10 Days A/R/O

PC65702	ENSLow PUBLISHERS, INC. 40 Industrial Rd. PO Box 398 Berkeley Heights, NJ 07922	800-398-2504 John Martucci Fax No.: 908-771-9400 E-mail: johnm@enslow.com Website: www.enslow.com	222123955 1100005468
---------	--	---	-------------------------

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$ 9,999.99	5%
\$10,000.00 - \$14,999.99	10%
\$15,000.00 - \$29,999.99	15%
\$30,000.00 - \$49,999.99	20%
\$50,000.00 - \$74,999.99	25%

Some products are manufactured from recycled materials. Contact contractor for details.
Foreign products are available.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 60 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65703	GREENWOOD PUBLISHING D/B/A Heinemann 361 Hanover St. Portsmouth, NH 03801	800-541-2086 603-431-7894 x1115 Lori Lampert Fax Nos.: 800-847-0938 603-431-7840 E-mail: lori.lampert@heinemann.com Website: www.heinemann.com	061154537 1000011213

24-hour rush delivery is available. There is an additional charge equal to 20% of the total purchase.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 10 Days A/R/O

PC65704	HOBERMAN COLLECTION (USA), INC. D/B/A The Chapters Group 4179 NW 29 Way Boca Raton, FL 33434	866-229-7976 , Ext. 2 Sheila Restivo Fax No.: 866-602-5324 E-mail: sheila@chaptersgroup.com Website: www.chaptersgroup.com	651065211 1100003015
---------	---	--	-------------------------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
Minimum order is \$100.00
Guaranteed Delivery: 15 Days A/R/O

PC65705	JEFSCO SALES, INC. D/B/A Apple Books PO Box 99842 Pittsburgh, PA 15233	800-785-6767 412-688-0444 Melissa Zimmerman Fax No.: 412-688-8545 E-mail: applebks@earthlink.net Website: www.applebks.com	251332502 1100003218
---------	---	---	-------------------------

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$ 9,999.99	2%
\$10,000.00 - \$14,999.99	3%
\$15,000.00 - \$22,499.99	4%
\$22,500.00 - \$29,999.99	5%
\$30,000.00 - \$39,999.99	6%
\$40,000.00 - \$49,999.99	7%
\$50,000.00 - \$62,499.99	8%
\$62,500.00 - \$74,999.99	9%

24-hour rush delivery is available at no additional charge.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$50.00.
Guaranteed Delivery: 30 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65706 SB	MARSHALL CAVENDISH CORPORATION 99 White Plains Rd. Tarrytown, NY 10591	800-821-9881 914-332-8888 x413 Arlene Riley Fax No.: 914-332-1082 E-mail: ariley@marshallcavendish.com Website: www.marshallcavendish.us	132651813 1100005461

Contractor accepts New York State Procurement Card for orders for any dollar amount.
Minimum order is \$25.00
Guaranteed Delivery: 30 Days A/R/O

PC65707	MATTHEW BENDER & COMPANY, INC. D/B/A LexisNexis Matthew Bender 1275 Broadway Albany, NY 12204	877-461-8801 518-487-3639 Mark Ferguson Fax No.: 866-264-0145 E-mail: mark.k.ferguson@lexisnexis.com Website: www.matthewbender.com	140499170 100006624
---------	--	--	------------------------

24-hour rush delivery is available. There is an additional charge based on weight and two times the overnight carrier's standard shipping
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 7-10 Days A/R/O

PC65708	NORWOOD HOUSE PRESS 6150 N. Milwaukee Ave. #2 Chicago, IL 60646	866-565-2900 773-467-0837 Cindy Monroig Fax No.: 866-565-2901 E-mail: customerservice@norwoodhousepress.com Website: norwoodhousepress.com	562466308 1100025070
---------	---	---	-------------------------

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 7 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65709	OTTO HARRASSOWITZ GMBH & CO. KG D/B/A Harrassowitz Kreuzberger Ring 7 b-d Wiesbaden, Germany 65205 DISC: 1% - 15 Days 1% - 30 Days	800-348-6886 Dr. Knut Dorn Fax No.: 800-574-5732 E-mail: kdorn@harrassowitz.de Website: www.harrassowitz.de	980423753 1000009840

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$22,500.00 - \$29,999.99	1.5%
\$30,000.00 - \$39,999.99	1.75%
\$40,000.00 - \$49,999.99	2%
\$50,000.00 - \$62,499.99	2.25%
\$62,500.00 - \$74,999.99	2.5%

Some products are manufactured from recycled materials. Contact contractor for details.
Foreign products are available.
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$25.00.
Guaranteed Delivery: 60 Days A/R/O

PC65710 SB	OWL BOOK DISTRIBUTORS, INC. 59 Lent Dr. Plainview, NY 11803	516-822-4770 Sandra Levy Fax No.: 516-822-4772 E-mail: owlbooks@verizon.net No website	113318337 1100024285
---------------	---	--	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.
Contractor accepts New York State Procurement Card for orders up to \$18,000.00.
Minimum order is \$25.00.
Guaranteed Delivery: 14 Days A/R/O

PC65711	OXFORD UNIVERSITY PRESS 2001 Evans Rd. Cary, NC 27513	800-451-7556 919-677-0977 x5310 Clinton Bullock Fax No.: 919-677-1303 E-mail: clinton.bullock@oup.com Website: www.oup.com/us	237398718 1000030858
---------	---	--	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.
Volume Discounts may be available. Contact contractor for additional details
24-hour rush delivery is available. Additional charge is based on quantity and weight ordered. Order must be processed by 12:00PM for overnight delivery.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders of any dollar amount.
Minimum order is \$4.00.
Guaranteed Delivery: 5-7 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65712	PEARSON EDUCATION, INC. D/B/A Prentice Hall, Scott Foresman 1 Lake St. Upper Saddle River, NJ 07458	800-848-9500 Michael Delaney Fax No.: 877-260-2530 E-mail: k12cs@custhelp.com Website: www.pearson.com	221603684 1000008708

Some products are manufactured from recycled materials. Contact contractor for details.
Foreign products are available.
24-hour rush delivery is available. Additional charge can be processed during normal business hours 8AM - 6PM.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$50.00.
Guaranteed Delivery: 28 Days A/R/O

PC65713	SKYLIGHT SOFTWARE, INC. D/B/A Skylight Publishing 9 Bartlet Street, Ste. 70 Andover, MA 01810	888-476-1940 978-475-1431 Gary Litvin Fax Nos.: 888-476-1940 978-475-1431 E-mail: support@skylit.com Website: www.skylit.com	042907400 1100025071
---------	--	--	-------------------------

ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:
\$10,000.00 - \$14,999.99 5%
\$15,000.00 - \$74,999.99 10%

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.
Contractor accepts New York State Procurement Card for orders up to \$200.00.
Minimum order is \$100.00.
Guaranteed Delivery: 10 Days A/R/O

PC65714	SWIFT MARKETING, INC. D/B/A Swift Marketing, Kitov Division 1-A Glenwood Ave. Lynbrook, NY 11563	516-593-1198 Preston Treiber Fax No.: 516-596-2911 E-mail: haegele@swiftm.com Website: www.swiftmarketingservices.com/nysbooks	320182543 1100005456
---------	---	--	-------------------------

ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:
\$15,000.00 - \$39,999.99 0.25%
\$40,000.00 - \$74,999.99 0.50%

Foreign products are available.
24-hour rush delivery is available for an additional charge of \$35.00.
Contractor accepts New York State Procurement Card for orders of any dollar amount.
Contractor will honor orders for less than the minimum order of \$100.00 at no additional charge.
No minimum order.
Guaranteed Delivery: 75 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65715	TEXTBOOK BROKERS, INC. D/B/A K12savings.com 911 Rochester Rd. Sparta, MO 65753	888-336-7101 Rhonda Patterson Fax No.: 888-866-8445 E-mail: sales@k12savings.com Website: www.k12savings.com	352224206 1100024286

ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:

\$15,000.00 - \$29,999.99 1%

\$30,000.00 - \$74,999.99 3%

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$10.00.

Guaranteed Delivery: 10 Days A/R/O

PC65716	TEXTBOOK WAREHOUSE, LLC. D/B/A Textbook Warehouse 936 Curie Dr. Alpharetta, GA 30005	800-796-9152 Diane Goldsmith E-mail: sales@tbwarehouse.com Fax No.: 800-796-9154 Website: www.textbookwarehouse.com	202080039 1100024287
---------	---	---	-------------------------

ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:

\$30,000.00 - \$62,499.99 0.50%

\$62,500.00 - \$74,999.99 1%

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

Guaranteed Delivery: 7 Days A/R/O

PC65717	THE CREATIVE COMPANY 2140 Howard Drive West North Mankato, MN 56003	800-445-6209 507-388-6273 x245 Jeanine McDonald Fax No.: 507-388-2746 E-mail: info@thecreativecompany.us Website: www.thecreativecompany.us	411948137 1100024288
---------	---	--	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.

24-hour rush delivery is available at no additional charge.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$50.00.

Guaranteed Delivery: 10 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65718	THE EMERY-PRATT COMPANY 1966 W. M-21 Owosso, MI 48867	800-248-3887 989-723-5291 Ellen Vander Molen Fax Nos.: 800-523-6379 989-723-4677 E-mail: ellen.vandermolen@emery-pratt.com Website: www.emery-pratt.com	380518880 1000017807

Foreign products are available.
24-hour rush delivery is available. Additional charge is the cost of shipping plus \$4.49 per title.
Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is 1 Book Title.
Guaranteed Delivery: 60 Days A/R/O

PC65719	THE LEARNING CONNECTION COMPANY 4100 Silver Star Rd., Ste. D Orlando, FL 32808	800-218-8489 407-292-2125 Ryan Handberg Fax Nos.: 800-250-4951 407-292-2123 E-mail: tlc@tlconnection.com Website: www.tlconnection.com	593094275 1100003013
---------	--	--	-------------------------

ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:
\$50,000.00 - \$62,499.99 1%
\$62,500.00 - \$74,999.99 2%

Foreign products are available.
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
No minimum order.
Guaranteed Delivery: 15 Days A/R/O

PC65720	THOMAS S. KLISE COMPANY D/B/A Thomas Klise/Crimson Multimedia 42 Denison Ave. Mystic, CT 06355	800-937-0092 860-536-4200 Molly Klise Fax No.: 860-536-5141 E-mail: molly@klise.com Website: www.crimsoninc.com	370901975 1100005459
---------	---	--	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.
Foreign products are available.
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.
Minimum order is \$100.00
Guaranteed Delivery: 12 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#/ NYS VENDOR I.D. #</u>
PC65721	WORLD BOOK, INC. 233 N. Michigan Ave. Ste. 2000 Chicago, IL 60601	800-975-3250 203-790-7035 Robert Hall Fax Nos.: 888-922-3766 203-790-7052 E-mail: rrhall@snet.net Website: www.worldbookonline.com	362364281 1000017719

Foreign products are available.

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is one item.

Guaranteed Delivery: 7-10 Days A/R/O

(continued)

Cash Discount, If Shown, Should be Given Special Attention.
INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

ANNOUNCEMENT OF CONTRACT AWARD:

OGS distributes email notification to registered customers announcing the resultant contract award. The email includes a hyperlink to the posted award on the OGS website and is sent via the OGS Purchaser Notification Service (PNS) to registered authorized users. Authorized users may register for the PNS at the following URL address: <http://www.ogs.ny.gov/PNS/default.asp>. All subsequent contract updates are also sent out via the PNS. Authorized users of the contract submit purchase orders or other such order documents directly to the contractor. See Appendix B Clause 44. Purchase Orders.

(continued)

SCOPE:

Contract award shall include, but not be limited to, the following: domestic and foreign publications, textbooks, books in print, books out-of-print, pre-bound books, Braille books, rare books, legal books and materials, medical books, academic books, encyclopedias, continuations, blanket orders, ephemeral publications, pamphlets (bound and unbound), government documents, musical scores, sheet music, and non-print such as abridged and unabridged books on tape, microfilm, microfiche, microcards, microprint, filmstrips, slides, DVD's (i.e. motion pictures, videos), audio cassettes, compact disks, laser disks, CD-ROM's (no online services), microcomputer software (educational), and audio visual materials.

The contract award is to be used by state agencies, libraries, political subdivisions, and others authorized by New York State law.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

PRICE:

Price includes all customs duties and charges and is net, F.O.B. destination, any point in New York State and shall include inside delivery inside doors of agency's receiving platform. **No shipping charges will be allowed EXCEPT shipping charges may be allowed on foreign publications shipped directly to the customer from an address outside the continent of North America.** Foreign shipping costs shall be prepaid by the contractor and all such orders shall be shipped on an F.O.B. destination basis by the most economical method.

There shall be no increase in contract prices for freight, shipping (foreign shipments excepted), fuel surcharges, FPT (Freight Pass Through), etc. See "Delivery" clause for rush order charges.

Upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

Discount percentages and/or monetary (dollar) amounts to be deducted or charged to each ordering agency are listed by contractor. Discounts shall be applied to publishers' list prices. A range of discounts and monetary amounts may be offered; however, the contractor must identify, where possible, each specific discount within the range and where or how it is to be applied. The discount may increase at anytime, but the publishers' list prices shall be the current prices as published and distributed to the trade by the publishers. Discount shall not decrease during the term of the contract.

All monetary amounts may be adjusted annually following the first year of the contract on the basis of the Not Seasonally Adjusted Consumer Price Index – All Urban Consumers, U.S. city average, All items less food, Series ID: CUUR0000SA0L1, CUUS0000SA0L1 published monthly by the US Department of Labor Bureau of Labor Statistics. There shall be no price adjustments during the first year of the contract.

The adjustment shall be established as follows. Following the first year of the contract and annually thereafter, the contractor may make a formal request for a price adjustment in the succeeding contract year. This request must be made in writing to the Purchasing Officer identified on the front page of the resultant Contract Award Notification and such request must be received by no later than October 31st in the year preceding the effective date of adjustment. If the contractor fails to submit a written request by such date, they forfeit their opportunity to receive a price adjustment in the succeeding contract year. Price adjustments shall be effected beginning with the second year of the contract and annually thereafter. The adjustment shall be based on the percentage of increase or decrease in the above referenced index in the preceding twelve months ending three months prior to the effective date of the adjustments. In no case shall price adjustments exceed five percent. All adjusted prices will be rounded up or down to the nearest whole cent. The Office of General Services will notify all interested parties of the price adjustments through the issuance of written notification by the Procurement Services Group.

(continued)

MINIMUM ORDER:

Minimum order is \$100.00. Contractor may elect to honor orders for less than the minimum order, however no additional charges shall be allowed.

INSTRUCTIONS TO PURCHASER:

This is a catalog and/or pricelist discount contract in which contractors have either quoted a fixed discount or a variable range of discounts to be applied against the publisher's pricelist or catalog in effect the day the order is submitted to the contractor.

For Item Categories awarded with a fixed percentage discount, the contractor must offer the awarded discount as the lowest acceptable contract discount that shall apply to all products purchased under that Item Category. For Item Categories awarded with a variable range of discounts, the contractor must offer any percentage discount within the awarded range for the product purchased. A contractor may always offer higher discounts but shall not offer discounts lower than the lowest awarded discount offered in the range for that Item Category.

The publishers' list prices shall be the current prices as published and distributed to the trade by the publishers. It is understood that changes to publishers' pricelists may occur daily, weekly or monthly as new titles are released and others are discontinued by publishers. Authorized users should contact the contractor directly to obtain current prices, copies of pricelists or catalogs, and the percentage discount that applies to a product within an Item Category where variable range discounts apply.

Authorized Users are encouraged to seek competition among contractors to select the most practical and economical alternative that best meets its needs. Authorized Users should ensure that the contract number is included on all purchase orders and contractors shall include the contract number on all invoices generated as a result of contract purchases. Contractors are urged to offer additional discounts, where possible, and Authorized Users should use the contract's additional volume discounts as indicated herein.

Net Handling Charge:

In the event a contractor charges a net handling charge, the net handling charge shall be applied on a per order basis and the charge shall not exceed the amount listed herein.

(continued)

CONTRACTOR: ABC-CLIO LLC

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 6</u> Textbooks	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	20%	20%	\$0
C. PAPERBACKS, QUALITY Discount per copy	20%	20%	\$0

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	20%	20%	\$0
C. PAPERBACKS, QUALITY Discount per copy	20%	20%	\$0

(continued)

SUPPLEMENTAL AWARD

CONTRACTOR: ABC-CLIO LLC

<u>Charge</u>		<u>Services-Specify</u>	<u>Charge</u>		<u>Services-Specify</u>
G. SERVICES					
1. Catalog Kits	\$2.00 attached \$1.00 unattached		6. Bibliographic Records	\$2.00 attached \$1.20 unattached	
1. Cataloging and Processing (including shelf ready books)	\$2.50 \$2.00	Includes pocket, spine label, catalog card, and mylar jacket Same as above, but without mylar jacket.	7. Security Tape	\$1.50 attached \$1.20 unattached	3M or kongo strips
3. Machine Readable Cataloging (MARC) Records Per Order	\$20.00 unattached	cd or e-mail	8. Bar Codes	\$1.10 attached \$0.60 unattached	with protectors
			9. Spine Labels	\$0.80 attached \$0.60 unattached	

(continued)

CONTRACTOR: AMSCO SCHOOL PUBLICATIONS, INC.

IN PRINT PUBLICATIONS

	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
C. PAPERBACKS, QUALITY "Leveled Classroom Libraries" Discount per copy	25%	\$0
E. PREBOUND HARDBACKS "Leveled Classroom Libraries" Discount per copy	25%	\$0

	<u>Item 6</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	25%	\$0
6. CD-ROM (fixed price only-no online services)	25%	\$0

(continued)

CONTRACTOR: ATLANTIC COAST MARKETING, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
B. LIBRARY BINDING Discount per copy	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
C. PAPERBACKS, QUALITY Discount per copy	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	5-30%	5-30%	5-30%	5.30%	5-30%	5-30%	\$0
E. PREBOUND HARDBACKS Discount per copy	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

CONTRACTOR: ATLANTIC COAST MARKETING, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0
B. LIBRARY BINDING Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0
C. PAPERBACKS, QUALITY Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0
E. PREBOUND HARDBACKS Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

CONTRACTOR: ATLANTIC COAST MARKETING, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
2. Audio Visual Materials	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
3. Books on Tape/CD Abridged	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
4. Books on Tape/CD Unabridged	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
5. Books on DVD (Digital Files)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
6. CD-ROM (fixed price only-no online services)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
7. CDs (music, audio, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
8. Encyclopedias	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
9. Laser Disc	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
10. Maps, Globes, Atlases, Charts	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
11. Microcomputer Software (educational)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

CONTRACTOR: ATLANTIC COAST MARKETING, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 14</u> Repair Manuals	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
2. Audio Visual Materials	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
3. Books on Tape/CD Abridged	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
4. Books on Tape/CD Unabridged	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
5. Books on DVD (Digital Files)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
6. CD-ROM (fixed price only-no online services)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
7. CDs (music, audio, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
8. Encyclopedias	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
9. Laser Disc	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
10. Maps, Globes, Atlases, Charts	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
11. Microcomputer Software (educational)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

CONTRACTOR: ATLANTIC COAST MARKETING, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
14. Video Tapes (feature film, educational, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
15. DVD's	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
16. Video Games	5-20%	NA	NA	NA	NA	NA	\$0

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit					
15. DVD's	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

CONTRACTOR: AUDIO BOOK SERVICES, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
1. * Audio Cassettes (music, educational, etc.)	35%	10%	\$0
3. Books on Tape/CD Abridged	42%	16%	\$0
4. Books on Tape/CD Unabridged	42%	16%	\$0
6. CD-ROM (fixed price only-no online services)	10%	0%	\$0
7. CDs (music, audio, etc.)	25%	0%	\$0

* This format is virtually obsolete.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
15. DVD's (movies)	25%	0%	\$0

(continued)

CONTRACTOR: AVANTI ENTERPRISES, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*
B. LIBRARY BINDING							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*
C. PAPERBACKS, QUALITY							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*
D. PAPERBACKS, MASS MARKET							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*
E. PREBOUND HARDBACKS							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*

*Net Handling Charge of \$10.00 for books not discounted by publisher. Contact Contractor for details.

(continued)

CONTRACTOR: AVANTI ENTERPRISES, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING							
Discount per copy	5%	10%	12%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	15%	5%	5%	0%	\$0*
B. LIBRARY BINDING							
Discount per copy	5%	10%	12.0%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	15%	5%	5%	0%	\$0*
C. PAPERBACKS, QUALITY							
Discount per copy	5%	10%	12%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	15%	5%	5%	0%	\$0*
D. PAPERBACKS, MASS MARKET							
Discount per copy	5%	10%	12%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	15%	5%	5%	0%	\$0*
E. PREBOUND HARDBACKS							
Discount per copy	5%	10%	12%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	10%	5%	5%	0%	\$0*

*Net Handling Charge of \$10.00 for books not discounted by publisher. Contact Contractor for details.

(continued)

CONTRACTOR: AVANTI ENTERPRISES, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5%	5%	5%	5%	0%	5%	\$0*
2. Audio Visual Materials	5%	5%	5%	5%	0%	5%	\$0*
3. Books on Tape/CD Abridged	5%	5%	5%	5%	0%	5%	\$0*
4. Books on Tape/CD Unabridged	5%	5%	5%	5%	0%	5%	\$0*
5. Books on DVD (Digital Files)	5%	5%	5%	5%	0%	5%	\$0*
6. CD-ROM (fixed price only-no online services)	5%	5%	5%	5%	0%	5%	\$0*
7. CDs (music, audio, etc.)	5%	5%	5%	5%	0%	5%	\$0*
8. Encyclopedias	0%	0%	0%	0%	0%	0%	\$0*
9. Laser Disc	5%	5%	5%	5%	0%	5%	\$0*
10. Maps, Globes, Atlases, Charts	5%	5%	5%	5%	0%	5%	\$0*
11. Microcomputer Software (educational)	0%	0%	0%	0%	0%	0%	\$0*

*Net Handling Charge of \$10.00 for products not discounted by publisher. Contact Contractor for details.

(continued)

CONTRACTOR: AVANTI ENTERPRISES, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5%	5%	5%	5%	0%	5%	\$0*
2. Audio Visual Materials	5%	5%	5%	5%	0%	5%	\$0*
3. Books on Tape/CD Abridged	5%	5%	5%	5%	0%	5%	\$0*
4. Books on Tape/CD Unabridged	5%	5%	5%	5%	0%	5%	\$0*
5. Books on DVD (Digital Files)	5%	5%	5%	5%	0%	5%	\$0*
6. CD-ROM (fixed price only-no online services)	5%	5%	5%	5%	0%	5%	\$0*
7. CDs (music, audio, etc.)	5%	5%	5%	5%	0%	5%	\$0*
8. Encyclopedias	0%	0%	0%	0%	0%	0%	\$0*
9. Laser Disc	5%	5%	5%	5%	0%	5%	\$0*
10. Maps, Globes, Atlases, Charts	5%	5%	5%	5%	0%	5%	\$0*
11. Microcomputer Software (educational)	0%	0%	0%	0%	0%	0%	\$0*

*Net Handling Charge of \$10.00 for products not discounted by publisher. Contact Contractor for details.

(continued)

CONTRACTOR: AVANTI ENTERPRISES, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	5%	5%	5%	5%	0%	5%	\$0*
13. Slides	5%	5%	5%	5%	0%	5%	\$0*
14. Video Tapes (feature film, educational, etc.)	5%	5%	5%	5%	0%	5%	\$0*
15. DVD's	5%	5%	5%	5%	0%	5%	\$0*
16. Video Games	5%	5%	5%	5%	0%	5%	\$0*
17. Sheet Music	5%	5%	5%	5%	0%	5%	\$0*
18. Musical Scores	5%	5%	5%	5%	0%	5%	\$0*

*Net Handling Charge of \$10.00 for products not discounted by publisher. Contact Contractor for details.

(continued)

CONTRACTOR: AVANTI ENTERPRISES, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	5%	5%	5%	2%	0%	0%	\$0*
13. Slides	5%	5%	5%	2%	0%	0%	\$0*
14. Video Tapes (feature film, educational, etc.)	5%	5%	5%	2%	0%	0%	\$0*
15. DVD's	5%	5%	5%	2%	0%	0%	\$0*
16. Video Games	5%	5%	5%	2%	0%	0%	\$0*
17. Sheet Music	5%	5%	5%	2%	0%	0%	\$0*
18. Musical Scores	5%	5%	5%	2%	0%	0%	\$0*

*Net Handling Charge of \$10.00 for products not discounted by publisher. Contact Contractor for details.

(continued)

CONTRACTOR: BEARPORT PUBLISHING COMPANY, INC.

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7</u> Net Handling Charge
B. LIBRARY BINDING		
Discount per copy	25%	\$0
Volume Pricing-Price Breaks for Single Title: 100 or more copies	30%	\$0

G. SERVICES	<u>Charge</u>	<u>Services-Specify</u>
2. Catalog Kits	\$1.00 attached \$.65/each unattached	\$0 on orders of \$350.00 or more
3. Cataloging and Processing (including shelf ready books) Barcode, spine label	\$.65/each attached \$.30/each unattached	\$0 on orders of \$350.00 or more
3. Machine Readable Cataloging (MARC) Records Per Order	\$12.00	\$0 on orders of \$350.00 or more

	<u>Charge</u>	<u>Services-Specify</u>
6. Bibliographic Records	\$12.00/order	\$0 on orders of \$350 or more
7. Security Tape	\$.30/book	\$0 on orders of \$350 or more
8. Bar Codes	\$0.15/each attached \$0.15/each unattached	\$0 on orders of \$350 or more
9. Other-Bidder to list: Accelerated reader labels Reading counts labels	\$0.50/each attached \$0.50/each unattached	\$0 on orders of \$350 or more

(continued)

CONTRACTOR: BENCHMARK EDUCATION COMPANY LLC

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
B. LIBRARY BINDING*		
Discount per copy	0%	\$0
Volume Pricing-Price Breaks for Single Title: 100 or more copies	3-15%	\$0

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS		
Discount for single unit		
4. Books on Tape/CD Unabridged (E-books)	0%	\$0
7. CDs (audio)	0%	\$0

(continued)

CONTRACTOR: BENCHMARK EDUCATION COMPANY LLC

	<u>Charge</u>	<u>Details</u>
G. SERVICES		
4. Rebinding of Paperbacks per book	\$6.25	

In addition, Benchmark will charge a total fee of \$4.95 per item to provide all of the following services (including MARC records)

Library and reference books

Shelf list Cards

Borrowing Card Pocket with ownership

Information and date du ship Borrower's Card.

Two barcodes with Protectors

Spine label with Protectors

Mylar Cover (for books with dust jackets, theft protection strips)

(continued)

CONTRACTOR: BLACKSTONE AUDIO, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	50%	50%	50%	50%	50%	50%	\$0
2. Audio Visual Materials	50%	50%	50%	50%	50%	50%	\$0
3. Books on Tape/CD Abridged	50%	50%	50%	50%	50%	50%	\$0
4. Books on Tape/CD Unabridged	50%	50%	50%	50%	50%	50%	\$0
7. CDs (music, audio, etc.)	50%	50%	50%	50%	50%	50%	\$0

(continued)

CONTRACTOR: BLACKSTONE AUDIO, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	50%	50%	50%	50%	50%	50%	\$0
3. Books on Tape/CD Abridged	50%	50%	50%	50%	50%	50%	\$0
4. Books on Tape/CD Unabridged	50%	50%	50%	50%	50%	50%	\$0
7. CDs (music, audio, etc.)	50%	50%	50%	50%	50%	50%	\$0

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
19. Playaway MP3 CD	30%	30%	30%	30%	30%	30%	\$0
	50%	50%	50%	50%	50%	50%	\$0

(continued)

CONTRACTOR: BLACKSTONE AUDIO, INC.

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>	
G. SERVICES						
1. Catalog Kits	\$0			7. Security Tape	\$2.50	price per CD/MP3 case
2. Cataloging and Processing (including shelf ready books)	\$0	digital processing		8. Bar Codes	\$0	\$0 with processing
3. Machine Readable Cataloging (MARC) Records	\$0	downloadable MARC records/ order				
5. Customized Reports	\$0	invoice/order reports				

(continued)

CONTRACTOR: BOOK WHOLESALERS, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	40-42% *	0-15%	0-15%	0-15%	0-15%	\$0*****
B. LIBRARY BINDING Discount per copy	15%	15% ***	0-15%	0-15%	0-15%	\$0*****
C. PAPERBACKS, QUALITY Discount per copy	35-42% **	0-15%	0-15%	0-15%	0-15%	\$0*****
D. PAPERBACKS, MASS MARKET Discount per copy	35-42% **	NA	NA	NA	NA	\$0*****
E. PREBOUND HARDBACKS Discount per copy	20% ****	20% ****	20% ****	20% ****	20% ****	\$0*****

*Hard cover books including trade, large print and graphic novels are available for purchase.

**Graphic novels and large print are included for purchase.

***Big books, novelty books, story sacks, and tag readers may be purchased in this category.

****Prebound Hardbacks are reinforced bound or Follett bound platinum.

*****On a consistent basis, less than 1/2 of 1% of the items that contractor provides require a net handling fee. This fee only applies when the contractor is extended little or no discount from the publisher. Should the Library purchase items that require a net handling fee, it will be at a cost of \$5.95 (1 copy), \$8.95 (2 copies), or \$10.95 (3 or more copies) per title. The net handling fee will be determined on a case-by-case basis, when contractor receive the item(s) from the publisher. Contract users are advised to contact contractor before placing their purchase order to determine if a net handling fee applies.

(continued)

CONTRACTOR: BOOK WHOLESALERS, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	40-42%	NA	0-15%	0-40%	\$0*
B. LIBRARY BINDING Discount per copy	15%	NA	0-15%	0-15%	\$0*
C. PAPERBACKS, QUALITY Discount per copy	30-42%	NA	0-15%	0-30%	\$0*
D. PAPERBACKS, MASS MARKET Discount per copy	30-42%	NA	0-15%	NA	\$0*
E. PREBOUND HARDBACKS Discount per copy	20%	20%	20%	20%	\$0*

*On a consistent basis, less than ½ of 1% of the items that contractor provides require a net handling fee. This fee only applies when the contractor is extended little or no discount from the publisher. Should the Library purchase items that require a net handling fee, it will be at a cost of \$5.95 (1 copy), \$8.95 (2 copies), or \$10.95 (3 or more copies) per title. The net handling fee will be determined on a case-by-case basis, when contractor receive the item(s) from the publisher. Contract users are advised to contact contractor before placing their purchase order to determine if a net handling fee applies.

(continued)

CONTRACTOR: BOOK WHOLESALERS, INC.

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	0-25%	\$0*
2. Audio Visual Materials	0-25%	\$0*
3. Books on Tape/CD Abridged	25%	\$0*
4. Books on Tape/CD Unabridged	25%	\$0*
5. Books on DVD (Digital Files)	0-25%	\$0*
7. CDs (music, audio, etc.)	25%	\$0*

*On a consistent basis, less than ½ of 1% of the items that contractor provides require a net handling fee. This fee only applies when the contractor is extended little or no discount from the publisher. Should the Library purchase items that require a net handling fee, it will be at a cost of \$5.95 (1 copy), \$8.95 (2 copies), or \$10.95 (3 or more copies) per title. The net handling fee will be determined on a case-by-case basis, when contractor receive the item(s) from the publisher. Contract users are advised to contact contractor before placing their purchase order to determine if a net handling fee applies.

(continued)

CONTRACTOR: BOOK WHOLESALERS, INC.

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
14. Video Tapes (feature film, educational, etc.)	0-25%	\$0*
15. DVD's	0-25%	\$0*
19. Other (please specify)		
Playaways	15%	\$0*
eBooks	0%	\$0*
Interactive eBooks	0%	\$0*
Flip Videos	10%	\$0*

*On a consistent basis, less than ½ of 1% of the items that contractor provides require a net handling fee. This fee only applies when the contractor is extended little or no discount from the publisher. Should the Library purchase items that require a net handling fee, it will be at a cost of \$5.95 (1 copy), \$8.95 (2 copies), or \$10.95 (3 or more copies) per title. The net handling fee will be determined on a case-by-case basis, when contractor receive the item(s) from the publisher. Contract users are advised to contact contractor before placing their purchase order to determine if a net handling fee applies.

(continued)

CONTRACTOR: BOOK WHOLESALERS, INC.

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
2. Cataloging and Processing including shelf ready books)	\$1.30	attach mylar covers , spine label, barcode book pocket, marc records & label protector over exposed label	6. Bibliographic Records	\$0.25	non-customized
3. Machine Readable Cataloging (MARC Records)	\$0.25	base record – no customization	7. Security Tape	\$0.35	3M theft detection
4. Rebinding of Paperbacks	\$1.90 \$1.10 \$0.85 \$4.95	kapco spine tape (inside) spine tape (outside) paperback into hardcover	8. Bar Codes	\$0.20	
5. Customized Reports	\$0	order management available on website: www.titletales.com			

(continued)

CONTRACTOR: BOOKS 4 MY CHILDREN.COM.INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING							
Discount per copy	25%	15%	5-20%	5-15%	5-15%	5-15%	\$0
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	25%	15%	5-20%	5-15%	5-15%	5-15%	\$0
10+ copies	28%	15%	5-20%	5-15%	5-15%	5-15%	\$0
B. LIBRARY BINDING							
Discount per copy	15%	15%	5-20%	5-15%	5-15%	5-15%	\$0
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	15%	15%	5-20%	5-15%	5-15%	5-15%	\$0
10+ copies	18%	15%	5-20%	5-15%	5-15%	5-15%	\$0
C. PAPERBACKS, QUALITY							
Discount per copy	25%	15%	5-20%	5-15%	5-15%	5-15%	\$0
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	25%	15%	5-20%	5-15%	5-15%	5-15%	\$0
10+ copies	28%	15%	5-20%	5-15%	5-15%	5-15%	\$0
D. PAPERBACKS, MASS MARKET							
Discount per copy	25%	15%	5-20%	5-15%	5-15%	5-15%	\$0
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	25%	15%	5-20%	5-15%	5-15%	5-15%	\$0
10+ copies	30%	20%	5-20%	5-15%	5-15%	5-15%	\$0
E. PREBOUND HARDBACKS							
Discount per copy	5-25%	15%	5-20%	5-15%	5-15%	5-15%	\$0
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	5-25%	15%	5-20%	5-15%	5-15%	5-15%	\$0
10+ copies	5-30%	15%	5-20%	5-15%	5-15%	5-15%	\$0

(continued)

CONTRACTOR: BOOKS 4 MY CHILDREN.COM.INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING					
Discount per copy	5-15%	5-20%	5-20%	5-10%	\$0
Volume Pricing-Price Breaks for Single Title:					
1-9 copies	5-15%	5-20%	5-20%	5-10%	\$0
10+ copies	5-15%	5-20%	5-20%	5-10%	\$0
B. LIBRARY BINDING					
Discount per copy	5-15%	5-20%	5-20%	5-10%	\$0
Volume Pricing-Price Breaks for Single Title:					
1-9 copies	5-15%	5-20%	5-20%	5-10%	\$0
10+ copies	5-15%	5-20%	5-20%	5-10%	\$0
C. PAPERBACKS, QUALITY					
Discount per copy	5-15%	5-20%	5-20%	5-10%	\$0
Volume Pricing-Price Breaks for Single Title:					
1-9 copies	5-15%	5-20%	5-20%	5-10%	\$0
10+ copies	5-15%	5-20%	5-20%	5-10%	\$0
D. PAPERBACKS, MASS MARKET					
Discount per copy	5-15%	5-20%	5-20%	5-10%	\$0
Volume Pricing-Price Breaks for Single Title:					
1-9 copies	5-15%	5-20%	5-20%	5-10%	\$0
10+ copies	5-15%	5-20%	5-20%	5-10%	\$0
E. PREBOUND HARDBACKS					
Discount per copy	5-15%	5-20%	5-20%	5-10%	\$0
Volume Pricing-Price Breaks for Single Title:					
1-9 copies	5-15%	5-20%	5-20%	5-10%	\$0
10+ copies	5-15%	5-20%	5-20%	5-10%	\$0

(continued)

CONTRACTOR: BOOKS 4 MY CHILDREN.COM. INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	20%	15%	15%	5-15%	5-15%	5-15%	\$0
2. Audio Visual Materials	20%	15%	5-15%	5-15%	5-15%	5-15%	\$0
3. Books on Tape/CD Abridged	20%	15%	5-15%	5-15%	5-15%	5-15%	\$0
4. Books on Tape/CD Unabridged	20%	15%	5-15%	5-15%	5-15%	5-15%	\$0
5. Books on DVD (Digital Files)	5-15%	5-15%	5-15%	5-15%	5-15%	5-15%	\$0
6. CD-ROM (fixed price only-no online services)	5-20%	5-20%	5-15%	5-15%	5-15%	5-15%	\$0
7. CDs (music, audio, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
8. Encyclopedias	5-20%	5-15%	5-15%	5-15%	5-15%	5-15%	\$0
10. Maps, Globes, Atlases, Charts	10-30%	10-30%	5-15%	5-15%	5-15%	5-15%	\$0
11. Microcomputer Software (educational)	5-20%	5-15%	5-15%	5-15%	5-15%	5-15%	\$0

(continued)

CONTRACTOR: BOOKS 4 MY CHILDREN.COM.INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit					
1. Audio Cassettes (music, educational, etc.)	5-15%	5-20%	5-20%	5-10%	\$0
2. Audio Visual Materials	5-15%	5-20%	5-20%	5-10%	\$0
3. Books on Tape/CD Abridged	5-15%	5-20%	5-20%	5-10%	\$0
4. Books on Tape/CD Unabridged	5-15%	5-20%	5-20%	5-10%	\$0
5. Books on DVD (Digital Files)	5-15%	5-15%	5-15%	5-15%	\$0
6. CD-ROM (fixed price only-no online services)	5-15%	5-15%	5-15%	5-15%	\$0
7. CDs (music, audio, etc.)	5-20%	5-20%	5-20%	5-20%	\$0
8. Encyclopedias	5-20%	5-20%	5-15%	5-15%	\$0
10. Maps, Globes, Atlases, Charts	5-20%	5-20%	5-20%	5-10%	\$0
11. Microcomputer Software (educational)	5-20%	5-15%	5-15%	5-15%	\$0

(continued)

CONTRACTOR: BOOKS 4 MY CHILDREN.COM. INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
14. Video Tapes (feature film, educational, etc.)	10-25%	10-25%	10-25%	10-25%	10-25%	10-25%	\$0
15. DVD's	10-25%	10-25%	10-25%	10-25%	10-25%	10-25%	\$0
16. Video Games	5%	5%	5%	5%	NA	NA	\$0

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit					
14. Video Tapes (feature film, educational, etc.)	10-25%	10-25%	10-25%	10-25%	\$0
15. DVD's	10-25%	10-25%	10-25%	10-25%	\$0

(continued)

CONTRACTOR: BUSCA, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
B. LIBRARY BINDING							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-21%	0-21%	0-201	0-21%	0-21%	0-21%	\$0*
C. PAPERBACKS, QUALITY							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
D. PAPERBACKS, MASS MARKET							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0
E. PREBOUND HARDBACKS							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*

*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

CONTRACTOR: BUSCA, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other: Medical	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
B. LIBRARY BINDING								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
C. PAPERBACKS, QUALITY								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
D. PAPERBACKS, MASS MARKET								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0
E. PREBOUND HARDBACKS								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*

*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

CONTRACTOR: BUSCA, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
2. Audio Visual Materials	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
3. Books on Tape/CD Abridged	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
4. Books on Tape/CD Unabridged	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
5. Books on DVD (Digital Files)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
6. CD-ROM (fixed price only-no online services)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
7. CDs (music, audio, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
8. Encyclopedias	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
9. Laser Disc	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
10. Maps, Globes, Atlases, Charts	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
11. Microcomputer Software (educational)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*

*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

CONTRACTOR: BUSCA, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other: Medical	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit								
1. Audio Cassettes (music, educational, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
2. Audio Visual Materials	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
3. Books on Tape/CD Abridged	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
4. Books on Tape/CD Unabridged	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
5. Books on DVD (Digital Files)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
6. CD-ROM (fixed price only-no online services)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
7. CDs (music, audio, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
8. Encyclopedias	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
9. Laser Disc	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
10. Maps, Globes, Atlases, Charts	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
11. Microcomputer Software (educational)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*

*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

CONTRACTOR: BUSCA, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
13. Slides	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
14. Video Tapes (feature film, educational, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
15. DVD's	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
16. Video Games	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
17. Sheet Music	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
18. Musical Scores	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
19. Ebrary e-books	1%	1%	1%	1%	1%	1%	\$0*

*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

CONTRACTOR: BUSCA, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Medical	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit								
12. Microform (Microfiche and microfilm)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
13. Slides	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
14. Video Tapes (feature film, educational, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
15. DVD's	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
16. Video Games	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
17. Sheet Music	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
18. Musical Scores	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
19. Ebrary e-books	1%	1%	1%	1%	1%	1%	1%	\$0*

*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, the \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

CONTRACTOR: CHILDRENS PLUS, INC.

IN PRINT PUBLICATIONS

	<u>Item 1 Trade</u>	<u>Item 7 - Net Handling Charge</u>
A. CLOTH BINDING Discount per copy	0-30%	\$0
B. LIBRARY BINDING Discount per copy	0-30%	\$0
E. PREBOUND HARDBACKS Discount per copy	25%	\$0

	<u>Charge</u>	<u>Services-Specify</u>
1. Catalog Kits	\$0	
2. Cataloging and Processing including shelf ready books)	\$0.59 (attached) \$0 (unattached)	
3. Machine Readable Cataloging (MARC Records)	\$0	
4. Rebinding of Paperbacks	\$0	
5. Customized Reports	\$0	

	<u>Charge</u>	<u>Services-Specify</u>
6. Bibliographic Records	\$0	
7. Security Tape	\$0.44 (attached) \$0.25 (unattached)	
8. Bar Codes	\$0	

(continued)

CONTRACTOR: CHIP TAYLOR COMMUNICATIONS, LLC.

	<u>Item 5 Law</u>	<u>Item 7 - Net Handling Charge</u>
F. NON-PRINT AND OTHERS Discount for single unit		
14. Video Tapes (feature film, educational, etc.)	40%*	\$0
15. DVD's	40%**	\$0

*All video tapes have a list price of \$165.65; net contract price is \$99.39.

** All DVD's have a list price of \$166.65; net contract price is \$99.99.

(continued)

CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0
B. LIBRARY BINDING							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0
C. PAPERBACKS, QUALITY							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0
D. PAPERBACKS, MASS MARKET							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0
E. PREBOUND HARDBACKS							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0

(continued)

CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0
B. LIBRARY BINDING							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0
C. PAPERBACKS, QUALITY							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0
D. PAPERBACKS, MASS MARKET							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0
E. PREBOUND HARDBACKS							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0

(continued)

CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
2. Audio Visual Materials	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
3. Books on Tape/CD Abridged	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
4. Books on Tape/CD Unabridged	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
5. Books on DVD (Digital Files)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
6. CD-ROM (fixed price only-no online services)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
7. CDs (music, audio, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
8. Encyclopedias	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
9. Laser Disc	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
10. Maps, Globes, Atlases, Charts	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
11. Microcomputer Software (educational)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0

(continued)

CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
2. Audio Visual Materials	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
3. Books on Tape/CD Abridged	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
4. Books on Tape/CD Unabridged	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
5. Books on DVD (Digital Files)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
6. CD-ROM (fixed price only-no online services)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
7. CDs (music, audio, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
8. Encyclopedias	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
9. Laser Disc	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
10. Maps, Globes, Atlases, Charts	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
11. Microcomputer Software (educational)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0

(continued)

CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
13. Slides	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
14. Video Tapes (feature film, educational, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
15. DVD's	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
16. Video Games	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
17. Sheet Music	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
18. Musical Scores	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0

(continued)

CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
13. Slides	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
14. Video Tapes (feature film, educational, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
15. DVD's	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
16. Video Games	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
17. Sheet Music	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
18. Musical Scores	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0

(continued)

CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.

	<u>Charge</u>	<u>Services-Specify</u>	
G. SERVICES			
5. Customized Reports	\$0		

(continued)

CONTRACTOR: CRYSTAL PRODUCTIONS CO.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING		
Discount per copy	20%	\$0
Volume Pricing-Price Breaks for Single Title:		
2-10 copies	25%	\$0
11+ copies	28%	\$0
B. LIBRARY BINDING		
Discount per copy	20%	\$0
Volume Pricing-Price Breaks for Single Title:		
2-10 copies	25%	\$0
11+ copies	28%	\$0
C. PAPERBACKS, QUALITY		
Discount per copy	20%	\$0
Volume Pricing-Price Breaks for Single Title:		
2-10 copies	25%	\$0
11+ copies	28%	\$0
D. PAPERBACKS, MASS MARKET		
Discount per copy	20%	\$0
Volume Pricing-Price Breaks for Single Title:		
2-10 copies	25%	\$0
11+ copies	28%	\$0
E. PREBOUND HARDBACKS		
Discount per copy	20%	\$0
Volume Pricing-Price Breaks for Single Title:		
2-10 copies	25%	\$0
11+ copies	28%	\$0

(continued)

CONTRACTOR: CRYSTAL PRODUCTIONS CO.

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	20%	\$0
5. Books on DVD (Digital Files)	20%	\$0
6. CD-ROM (fixed price only-no online services)	20%	\$0
7. CDs (music, audio, etc.)	20%	\$0

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
13. Slides	20%	\$0
14. Video Tapes (feature film, educational, etc.)	20%	\$0
15. DVD's	20%	\$0
19. Posters, Prints, Stamps	20%	\$0

(continued)

CONTRACTOR: ENSLOW PUBLISHERS, INC.

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	25%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	\$0

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
7. CDs (music, audio, etc.)	25%	\$0

(continued)

CONTRACTOR: ENSLOW PUBLISHERS, INC.

G. SERVICES					
	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
1. Catalog Kits – “Card Kits”	\$0.95 unattached/ \$1.40 attached	It includes book pockets, borrower’s card, catalog cards, main entry cards shelf list card and pine label. Charge is per book.	7. Security Tape	\$0.60 attached \$0.45 unattached	All charges are per book.
2. Cataloging and Processing (including shelf ready books)	\$0.25 unattached \$0.55 attached	spine labels spine labels	8. Bar Codes	\$0.60 attached \$0.30 unattached	All charges are per book.
	\$0.50 unattached \$0.80 attached	spine labels and book pockets spine labels and book pockets <u>All charges are per book.</u>			
3. Machine Readable Cataloging (MARC) Records	\$22.00/order \$22.00/order \$22.00/order	downloadable or e-mail cd rom 3 ½ inch floppy diskette	9. “PR” or property labels	\$0.55 a attached \$0.30 unattached \$0.20 \$0.30 \$0.30	
			borrowers card main entry card shelf list card		

(continued)

CONTRACTOR: GREENWOOD PUBLISHING D/B/A HEINEMANN

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
C. PAPERBACKS, QUALITY Discount per copy	14%	14%	\$0

IN PRINT PUBLICATIONS

	<u>Item 14</u> Teacher Resource	<u>Item 15</u> Net Handling Charge
C. PAPERBACKS, QUALITY Discount per copy	14%	\$0

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	14%	\$0

(continued)

CONTRACTOR: GREENWOOD PUBLISHING D/B/A HEINEMANN

	<u>Item 14</u> Staff Development	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	14%	\$0

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
15. DVD's	14%	\$0

	<u>Item 14</u> Staff Development	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
15. DVD's	14%	\$0

(continued)

CONTRACTOR: HOBERMAN COLLECTION (USA), INC. D/B/A THE CHAPTERS GROUP

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING		
Discount per copy	0%	\$0
Volume Pricing-Price Breaks for Single Title:		
10 to 249 copies	35%	\$0
250 copies or more	40%	\$0
C. PAPERBACKS, QUALITY		
Discount per copy	0%	\$0
Volume Pricing-Price Breaks for Single Title:		
10 to 249 copies	35%	\$0
250 copies or more	40%	\$0
D. PAPERBACKS, MASS MARKET		
Discount per copy	0%	\$0
Volume Pricing-Price Breaks for Single Title:		
10 to 249 copies	35%	\$0
250 copies or more	40%	\$0

	<u>Item 1</u> Trade	<u>Item 7</u> Net Handling Charge
F. NON-PRINT AND OTHERS		
19. Dictionaries		
Discount per copy	0%	\$0
Volume Pricing- Price Breaks for Single Title:		
10 to 249 copies	35%	\$0
250 copies or more	40%	\$0
19. Atlases		
Discount per copy	0%	\$0
Volume Pricing- Price Breaks for Single Title:		
10 to 249 copies	35%	\$0
250 copies or more	40%	\$0

(continued)

CONTRACTOR: JEFECO SALES, INC. D/B/A APPLE BOOKS

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	0-35%*	\$0
B. LIBRARY BINDING Discount per copy	0-35%*	\$0
C. PAPERBACKS, QUALITY Discount per copy	0-35%*	\$0

*The catalog "Your Price" is the net price paid after the above range of discounts is taken off the catalog "List Price".

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	0-35%*	\$0
B. LIBRARY BINDING Discount per copy	0-35%*	\$0

*The catalog "Your Price" is the net price paid after the above range of discounts is taken off the catalog "List Price".

(continued)

CONTRACTOR: JEFECO SALES, INC. D/B/A APPLE BOOKS

<u>Charge</u>	<u>Services-Specify</u>	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES			
1. Catalog Kits	\$0.70	6. Bibliographic Records	\$0 included with MARC records
2. Cataloging and Processing 9(including shelf ready books)	\$0.75	7. Security Tape	\$0.39 unattached \$0.49 attached
3. Machine Readable Cataloging (MARC) Records	\$12.00	8. Bar Codes	\$0.10 additional barcode (1 barcode is included in item 2)
5. Customized Reports	\$0	9. Other-Bidder to list:	\$0.20 shelf lift card \$0.20 spine label \$0.20 book pocket

(continued)

CONTRACTOR: MARSHALL CAVENDISH CORPORATION

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	31%	\$0

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
B. LIBRARY BINDING Discount per copy	31%	\$0

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
8. Encyclopedias	31%	\$0

(continued)

CONTRACTOR: MARSHALL CAVENDISH CORPORATION

	<u>Item 8 Reference/ Encyclopedias</u>	<u>Item 15 Net Handling Charge</u>
F. NON-PRINT AND OTHERS Discount for single unit		
8. Encyclopedias	31%	\$0

G. SERVICES	<u>Charge</u>	<u>Services-Specify</u>
1. Catalog Kits	\$0.80/title	
2. Cataloging and Processing (including shelf ready books)	\$1.50/title	
3. Machine Readable Cataloging (MARC) Records	\$13.00 per order	

	<u>Charge</u>	<u>Services-Specify</u>
6. Bibliographic Records	\$3.00/order	
7. Security Tape	\$0.40 \$0.30	attached unattached
8. Bar Codes	\$0.20 each	

(continued)

CONTRACTOR: MATTHEW BENDER & COMPANY, INC. D/B/A LEXISNEXIS MATTHEW BENDER

IN PRINT PUBLICATIONS

	<u>Item 5 Law</u>	<u>Item 7 - Net Handling Charge</u>
A. CLOTH BINDING Discount per copy	1-30%*	\$0
B. LIBRARY BINDING Discount per copy	1-30%*	\$0
C. PAPERBACKS, QUALITY Discount per copy	1-30%*	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	1-30%*	\$0
E. PREBOUND HARDBACKS Discount per copy	1-30%*	\$0

DISCOUNTS BASED ON QUANTITY OF BOOKS PURCHASED OF SAME TITLE:

5-15 copies	5%
16-30 copies	10%
31-50 copies	15%
51-75 copies	20%
76-100 copies	25%
101+ copies	30%

	<u>Item 5 Law</u>	<u>Item 7 - Net Handling Charge</u>
F. NON-PRINT AND OTHERS Discount for single unit		
6. CD-ROM (fixed price only-no online services)	1-30%	\$0
15. DVD's	1-30%	\$0
19. Other (please specify) Flash Drive	1-30%	\$0

(continued)

CONTRACTOR: NORWOOD HOUSE PRESS

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	35%	\$0

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
B. LIBRARY BINDING Discount per copy	35%	\$0

G. SERVICES	<u>Charge</u>	<u>Services-Specify</u>
1. Catalog Kits	\$0.99 OR \$0 for orders over \$350.00	
2. Cataloging and Processing (including shelf ready books)	\$15.00 per order OR \$0 for orders over \$350.00	
3. Machine Readable Cataloging (MARC) Records Per Order		

	<u>Charge</u>	<u>Services-Specify</u>
6. Bibliographic Records	\$15 per order OR \$0 for orders over \$350.00	
7. Security Tape	\$.50 each	
8. Bar Codes	\$0.20 each	

(continued)

CONTRACTOR: OTTO HARRASSOWITZ GmbH & CO. KG D/B/A HARRASSOWITZ

IN PRINT PUBLICATIONS

	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	0%	\$0
B. LIBRARY BINDING Discount per copy	0%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	0%	\$0
E. PREBOUND HARDBACKS Discount per copy	0%	\$0

(continued)

CONTRACTOR: OTTO HARRASSOWITZ GmbH & CO. KG D/B/A HARRASSOWITZ

	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	0%	\$0
2. Audio Visual Materials	0%	\$0
3. Books on Tape/CD Abridged	0%	\$0
4. Books on Tape/CD Unabridged	0%	\$0
5. Books on DVD (Digital Files)	0%	\$0
6. CD-ROM (fixed price only-no online services)	0%	\$0
7. CDs (music, audio, etc.)	0%	\$0
8. Encyclopedias	0%	\$0
9. Laser Disc	0%	\$0
10. Maps, Globes, Atlases, Charts	0%	\$0
11. Microcomputer Software (educational)	0%	\$0

(continued)

CONTRACTOR: OTTO HARRASSOWITZ GmbH & CO. KG D/B/A HARRASSOWITZ

	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
12. Microform (Microfiche and microfilm)	0%	\$0
13. Slides	0%	\$0
14. Video Tapes (feature film, educational, etc.)	0%	\$0
15. DVD's	0%	\$0
16. Video Games	0%	\$0
17. Sheet Music	0%	\$0
18. Musical Scores	0%	\$0

	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES		
3. Machine Readable Cataloging (MARC) Records	\$0	brief MARC records without classification and subject headings for order records
5. Customized Reports	\$0	standard reports only

(continued)

CONTRACTOR: OWL BOOK DISTRIBUTORS INC.

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7</u> Net Handling Charge
A. CLOTH BINDING		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	25%	\$0
10+ copies	30%	\$0
B. LIBRARY BINDING		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	20%	\$0
10+ copies	30%	\$0
C. PAPERBACKS, QUALITY		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	30%	\$0
10+ copies	35%	\$0
D. PAPERBACKS, MASS MARKET		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	30%	\$0
10+ copies	35%	\$0
E. PREBOUND HARDBACKS		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	25%	\$0
10+ copies	30%	\$0

(continued)

CONTRACTOR: OWL BOOK DISTRIBUTORS INC.

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	20%	\$0
3. Books on Tape/CD Abridged	20%	\$0
4. Books on Tape/CD Unabridged	20%	\$0
7. CDs (music, audio, etc.)	20%	\$0

(continued)

CONTRACTOR: OXFORD UNIVERSITY PRESS

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Net Handling Charge
A. CLOTH BINDING							
Discount per copy	20%	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:							
11-20 copies	25%	25%	25%	25%	25%	25%	\$0
21+copies	30-50%	30-50%	30-50%	30-50%	30-50%	30-50%	\$0
B. LIBRARY BINDING							
Discount per copy	20%	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:							
11-30 copies	25%	25%	25%	25%	25%	25%	\$0
31+copies	30-50%	30-50%	30-50%	30-50%	30-50%	30-50%	\$0
C. PAPERBACKS, QUALITY							
Discount per copy	20%	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:							
11-30 copies	25%	25%	25%	25%	25%	25%	\$0
31+copies	30-50%	30-50%	30-50%	30-50%	30-50%	30-50%	\$0
D. PAPERBACKS, MASS MARKET							
Discount per copy	20%	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:							
11-30 copies	25%	25%	25%	25%	25%	25%	\$0
31+copies	30-50%	30-50%	30-50%	30-50%	30-50%	30-50%	\$0
E. PREBOUND HARDBACKS							
Discount per copy	20%	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:							
11-20 copies	25%	25%	25%	25%	25%	25%	\$0
21+copies	30-50%	30-50%	30-50%	30-50%	30-50%	30-50%	\$0

(continued)

CONTRACTOR: OXFORD UNIVERSITY PRESS

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 12</u> Foreign Publications	<u>Item 14</u> Distributed Titles	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING						
Discount per copy	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:						
11-20 copies	25%	25%	25%	25%	25%	\$0
21+ copies	30%	30%	30%	30%	30%	\$0
B. LIBRARY BINDING						
Discount per copy	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:						
11-20 copies	25%	25%	25%	25%	25%	\$0
21+copies	30%	30%	30%	30%	30%	\$0
C. PAPERBACKS, QUALITY						
Discount per copy	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:						
11-20 copies	25%	25%	25%	25%	25%	\$0
21+copies	30%	30%	30%	30%	30%	\$0
D. PAPERBACKS, MASS MARKET						
Discount per copy	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:						
11-20 copies	25%	25%	25%	25%	25%	\$0
21+copies	30%	30%	30%	30%	30%	\$0
E. PREBOUND HARDBACKS						
Discount per copy	20%	20%	20%	20%	20%	\$0
Volume Pricing-Price Breaks for Single Title:						
11-20 copies	25%	25%	25%	25%	25%	\$0
21+copies	30%	30%	30%	30%	30%	\$0

(continued)

CONTRACTOR: PEARSON EDUCATION, INC. D/B/A PEARSON PRENTICE HALL, PEARSON SCOTT FORESMAN

IN PRINT PUBLICATIONS

	<u>Item 6</u> Text Books	<u>Item 7 Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	0%*	\$0
E. PREBOUND HARDBACKS (Case bound) Discount per copy	0%*	\$0

*The 0% discount already reflects a 25% educational discount as shown in contractor's catalog.

(continued)

CONTRACTOR: PEARSON EDUCATION, INC. D/B/A PRENTICE HALL SCOTT FORESMAN

	<u>Item 6</u> Textbooks	<u>Item 7 Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
4. Books on Tape/CD Unabridged	0% *	\$0
5. Books on DVD (Digital Files)	0% *	\$0
11. Microcomputer Software (educational)	0% *	\$0
15. DVD's	0% *	\$0

*The 0% discount already reflects a 25% educational discount as shown in contractor's catalog

(continued)

CONTRACTOR: PEARSON EDUCATION, INC. D/B/A PRENTICE HALL SCOTT FORESMAN

	<u>Charge</u>	<u>Details</u>	
G. SERVICES			
8. Bar Codes Provided per book @	\$0.35	to apply	

(continued)

CONTRACTOR: SKYLIGHT SOFTWARE, INC. D/B/A SKYLIGHT PUBLISHING

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	NA	NA	NA	NA	12%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	0%	0%	0%	NA	\$0
Volume Pricing-Price Breaks for Single Title: 12 copies	12%	12%	12%	12%	NA	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	0%	0%	0%	0%	NA	\$0
Volume Pricing-Price Breaks for Single Title: 12 copies	12%	12%	12%	12%	NA	\$0

(continued)

CONTRACTOR: SKYLIGHT SOFTWARE, INC. D/B/A SKYLIGHT PUBLISHING

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	NA	NA	0-10%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	0%	NA	\$0
Volume Pricing-Price Breaks for Single Title: 12 copies	12%	12%	NA	\$0

(continued)

CONTRACTOR: SWIFT MARKETING, INC. D/B/A SWIFT MARKETING, KITOV DIVISION

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING							
Discount per copy	33%	10%	5%	5%	0-10%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
20-99 copies	34%	10%	10%	10%	0-10%	5%	\$0*
100+ copies	35%	12%	10%	10%	0-10%	10%	\$0*
B. LIBRARY BINDING							
Discount per copy	10%	0%	20%	20%	0-10%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
20-99 copies	11%	5%	21%	21%	0-10%	5%	\$0*
100+ copies	12%	5%	22%	22%	0-10%	5%	\$0*
C. PAPERBACKS, QUALITY							
Discount per copy	10%	10%	10%	10%	0-10%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
20-99copies	15%	10%	10%	10%	0-10%	0%	\$0*
100+ copies	16%	10%	10%	10%	0-10%	0%	\$0*
D. PAPERBACKS, MASS MARKET							
Discount per copy	5%	5%	20%	20%	0-10%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
20-99 copies	11%	10%	10%	10%	0-10%	0%	\$0*
100+ copies	12%	10%	10%	10%	0-10%	0%	\$0*
E. PREBOUND HARDBACKS							
Discount per copy	10%	0%	20%	20%	0-10%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
20-99copies	11%	0%	20%	20%	0-10%	0%	\$0*
100+ copies	12%	0%	21%	21%	0-10%	0%	\$0*

*Net Handling is \$8.00 if product is "special order" or where contractor receives no discount from publisher.

(continued)

CONTRACTOR: SWIFT MARKETING, INC. D/B/A SWIFT MARKETING, KITOV DIVISION

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other:	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING								
Discount per copy	0-10%	0-15%	0-15%	0-15%	0-15%	0-10%	0-10%	\$0*
Volume Pricing-Price Breaks for Single Title:								
20-99 copies	0-10%	0-15%	0-15%	0-15%	0-15%	0-10%	0-10%	\$0*
100+ copies	0-10%	0-15%	0-15%	0-15%	0-15%	0-10%	0-10%	\$0*
B. LIBRARY BINDING								
Discount per copy	0-20%	0-20%	0-20%	20%	0%	0-10%	0-10%	\$0*
Volume Pricing-Price Breaks for Single Title:								
20-99 copies	0-20%	0-20%	0-20%	0-20%	0-20%	0-10%	0-10%	\$0*
100+ copies	0-20%	0-20%	0-20%	0-20%	0-20%	0-10%	0-10%	\$0*
C. PAPERBACKS, QUALITY								
Discount per copy	0-20%	0-15%	0-15%	0-15%	0-15%	0-10%	0-10%	\$0*
Volume Pricing-Price Breaks for Single Title:								
20-99 copies	0-20%	0-15%	0-15%	0-15%	0-15%	0-10%	0-10%	\$0*
100+ copies	0-20%	0-25%	0-15%	0-15%	0-15%	0-10%	0-10%	\$0*
D. PAPERBACKS, MASS MARKET								
Discount per copy	0-25%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
Volume Pricing-Price Breaks for Single Title:								
20-99 copies	10%	10%	10%	10%	10%	0-10%	0-10%	\$0*
100+ copies	10%	10%	10%	10%	10%	0-10%	0-10%	\$0*
E. PREBOUND HARDBACKS								
Discount per copy	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
Volume Pricing-Price Breaks for Single Title:								
20-99 copies	10%	10%	10%	10%	10%	0-10%	0-10%	\$0*
100+ copies	10%	10%	10%	10%	10%	0-10%	0-10%	\$0*

*Net Handling is \$8.00 if product is "special order" or where contractor receives no discount from publisher.

(continued)

CONTRACTOR: SWIFT MARKETING, INC. D/B/A SWIFT MARKETING, KITOV DIVISION

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	10-25%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
2. Audio Visual Materials	10-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
3. Books on Tape/CD Abridged	10-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
4. Books on Tape/CD Unabridged	10-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
5. Books on DVD (Digital Files)	10-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
6. CD-ROM (fixed price only-no online services)	0-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
7. CDs (music, audio, etc.)	0-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
8. Encyclopedias	0-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
9. Laser Disc	0-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
10. Maps, Globes, Atlases, Charts	0-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
11. Microcomputer Software (educational)	0-20%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*

*Net Handling is \$8.00 if product is "special order" or where contractor receives no discount from publisher.

(continued)

CONTRACTOR: SWIFT MARKETING, INC. D/B/A SWIFT MARKETING, KITOV DIVISION

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other:	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit								
1. Audio Cassettes (music, educational, etc.)	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
2. Audio Visual Materials	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
3. Books on Tape/CD Abridged	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
4. Books on Tape/CD Unabridged	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
5. Books on DVD (Digital Files)	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
6. CD-ROM (fixed price only-no online services)	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
7. CDs (music, audio, etc.)	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
8. Encyclopedias	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
9. Laser Disc	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
10. Maps, Globes, Atlases, Charts	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
11. Microcomputer Software (educational)	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*

*Net Handling is \$8.00 if product is "special order" or where contractor receives no discount from publisher.

(continued)

CONTRACTOR: SWIFT MARKETING, INC. D/B/A SWIFT MARKETING, KITOV DIVISION

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
13. Slides	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
14. Video Tapes (feature film, educational, etc.)	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
15. DVD's	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
16. Video Games	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
17. Sheet Music	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*
18. Musical Scores	0-10%	0-10%	0-10%	0-10%	0-10%	0-10%	\$0*

*Net Handling is \$8.00 if product is "special order" or where contractor receives no discount from publisher.

(continued)

CONTRACTOR: SWIFT MARKETING, INC. D/B/A SWIFT MARKETING, KITOV DIVISION

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other:	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit								
12. Microform (Microfiche and microfilm)	0-10%	0-10%	0-10%	0-10%	0-20%	0-10%	0-10%	\$0*
13. Slides	0-10%	0-10%	0-10%	0-10%	0-20%	0-10%	0-10%	\$0*
14. Video Tapes (feature film, educational, etc.)	0-10%	0-10%	0-10%	0-10%	0-20%	0-10%	0-10%	\$0*
15. DVD's	0-10%	0-10%	0-10%	0-10%	0-20%	0-10%	0-10%	\$0*
16. Video Games	0-10%	0-10%	0-10%	0-10%	0-20%	0-10%	0-10%	\$0*
17. Sheet Music	0-10%	0-10%	0-10%	0-10%	0-20%	0-10%	0-10%	\$0*
18. Musical Scores	0-10%	0-10%	0-10%	0-10%	0-20%	0-10%	0-10%	\$0*

*Net Handling is \$8.00 if product is "special order" or where contractor receives no discount from publisher.

(continued)

CONTRACTOR: SWIFT MARKETING, INC. D/B/A SWIFT MARKETING, KITOV DIVISION

<u>Charge</u>			<u>Services-Specify</u>		
G. SERVICES					
1. Catalog Kits	\$2.98	4 main entry & tracking label & circulation card pocket, date, due slip	6. Bibliographic Records	\$2.00	machine readable
2. Cataloging and Processing (including shelf ready books)	\$6.25	Glue mylar jacket	7. Security Tape	\$1.50	security tape
3. Machine Readable Cataloging (MARC) Records	\$7.95	disc cartridges up upgrade	8. Bar Codes	\$1.00	
4. Rebinding of Paperbacks					
Vinn Bind	\$6.50	paper rebinding			
Demco	\$7.50	paper rebinding			
Tex bind	\$7.50	paper rebinding			
5. Customized Reports	\$8.00	library reports			

(continued)

CONTRACTOR: TEXTBOOK BROKERS INC. D/BA K12SAVINGS.COM

IN PRINT PUBLICATIONS

	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING		
Discount per copy	44-90%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-100 copies	44-90%	
101+ copies	48-90%	\$0
B. LIBRARY BINDING		
Discount per copy	44-90%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-100 copies	44-90%	
101+ copies	48-90%	\$0
C. PAPERBACKS, QUALITY		
Discount per copy	44%-90%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-100 copies	44-90% %	\$0
101+ copies	48-90%	
E. PREBOUND HARDBACKS		
Discount per copy	44-90% %	\$0
Volume Pricing-Price Breaks for Single Title:		
1-100 copies	44-90%	
101+ copies	48-90%	\$0

(continued)

CONTRACTOR: TEXTBOOK WAREHOUSE

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	35%	NA	50%	\$0
B. LIBRARY BINDING Discount per copy	35%	NA	NA	\$0
C. PAPERBACKS, QUALITY Discount per copy	38%	15%	NA	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	38%	NA	NA	\$0
E. PREBOUND HARDBACKS Discount per copy	38%	NA	NA	\$0

(continued)

CONTRACTOR: TEXTBOOK WAREHOUSE

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	35%	50%	\$0
C. PAPERBACKS, QUALITY Discount per copy	35%	50%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	35%	50%	\$0
E. PREBOUND HARDBACKS Discount per copy	35%	50%	\$0

(continued)

CONTRACTOR: TEXTBOOK WAREHOUSE

	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES		
4. Rebinding of Paperbacks	\$4.50 each	rebinding service

(continued)

CONTRACTOR: THE CREATIVE COMPANY

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	40%	40%	\$0
B. LIBRARY BINDING Discount per copy	40%	40%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	0%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	0%	0%	\$0

(continued)

CONTRACTOR: THE CREATIVE COMPANY

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>	
G. SERVICES						
1. Catalog Kits	\$0	card set, shelf list cards, date due cards, book pocket & label, spine label		6. Bibliographic Records	\$0	MARC records
2. Cataloging and Processing (including shelf ready books)	\$0	MARC records, 1 barcode protector, 1 spine label & protector		7. Security Tape	\$1.00-\$2.00 /book	per book depending on type: 3M tattle tape, checkpoint, RFID
3. Machine Readable Cataloging (MARC) Records	\$0	MARC records for up to 600 records, video cd/web download		8. Bar Codes	\$0	made to specifications

(continued)

CONTRACTOR: THE EMERY-PRATT COMPANY

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	38%	12-38%	2-12%	2-12%	2-12%	2-12%	\$0
B. LIBRARY BINDING Discount per copy	38%	12-38%	2-12%	2-12%	2-12%	2-12%	\$0
C. PAPERBACKS, QUALITY Discount per copy	12-38%	12-38%	2-12%	2-12%	2-12%	2-12%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	12-38%	12-38%	2-12%	2-12%	2-12%	2-12%	\$0
E. PREBOUND HARDBACKS Discount per copy	38%	12-38%	2-12%	2-12%	2-12%	2-12%	\$0

(continued)

CONTRACTOR: THE EMERY-PRATT COMPANY

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	2-12%	2-12%	2-12%	2-12%	2%	2%	\$0
B. LIBRARY BINDING Discount per copy	2-12%	2-12%	2-12%	2-12%	2%	2%	\$0
C. PAPERBACKS, QUALITY Discount per copy	2-12%	2-12%	2-12%	2-12%	2%	2%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	2-12%	2-12%	2-12%	2-12%	2%	2%	\$0
E. PREBOUND HARDBACKS Discount per copy	2-12%	2-12%	2-12%	2-12%	2%	2%	\$0

(continued)

CONTRACTOR: THE EMERY-PRATT COMPANY

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
2. Audio Visual Materials	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
3. Books on Tape/CD Abridged	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
4. Books on Tape/CD Unabridged	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
5. Books on DVD (Digital Files)	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
6. CD-ROM (fixed price only-no online services)	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
7. CDs (music, audio, etc.)	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
8. Encyclopedias	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
9. Laser Disc	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
10. Maps, Globes, Atlases, Charts	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
11. Microcomputer Software (educational)	2-38%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0

(continued)

CONTRACTOR: THE EMERY-PRATT COMPANY

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit						
1. Audio Cassettes (music, educational, etc.)	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
2. Audio Visual Materials	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
3. Books on Tape/CD Abridged	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
4. Books on Tape/CD Unabridged	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
5. Books on DVD (Digital Files)	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
6. CD-ROM (fixed price only-no online services)	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
7. CDs (music, audio, etc.)	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
8. Encyclopedias	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
9. Laser Disc	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
10. Maps, Globes, Atlases, Charts	2-38%	2-12%	2-12%	2-12%	2-12%	\$0
11. Microcomputer Software (educational)	2-38%	2-12%	2-12%	2-12%	2-12%	\$0

(continued)

CONTRACTOR: THE EMERY-PRATT COMPANY

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
13. Slides	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
14. Video Tapes (feature film, educational, etc.)	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
15. DVD's	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
17. Sheet Music	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
18. Musical Scores	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0

(continued)

CONTRACTOR: THE EMERY-PRATT COMPANY

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
13. Slides	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
14. Video Tapes (feature film, educational, etc.)	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
15. DVD's	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
17. Sheet Music	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0
18. Musical Scores	2-12%	2-12%	2-12%	2-12%	2-12%	2-12%	\$0

(continued)

CONTRACTOR: THE EMERY-PRATT COMPANY

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES					
4. Cataloging and Processing (including shelf ready books)			6. Bibliographic Records	\$0	
Spine Labels	\$0.66	provided by cataloger	7. Security Tape	\$0.40	stripsor tags
Jackets	\$0.60		8. Bar Codes		
3. Machine Readable Cataloging (MARC) Records	\$0.66	Pre-printed labels for book pocket, spine & circulation card.	Provided by customer	\$0.10	
4. Rebinding of Paperbacks			Provided by customer	\$0.10	
Vinabind	\$5.26		9. Hand stamping	\$0.10	per location
Textmount	\$5.97		embossing	\$0.10	per location
Easy Cover II	\$2.15		protective label	\$0.10	per location
5. Customized Reports	\$0				

(continued)

CONTRACTOR: THE LEARNING CONNECTION COMPANY

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING				
Discount per copy	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:				
250 copies	1%	1%	1%	\$0
500 copies	2%	2%	2%	\$0
C. PAPERBACKS, QUALITY				
Discount per copy	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:				
250-copies	1%	1%	1%	\$0
500 copies	2%	2%	2%	\$0
D. PAPERBACKS, MASS MARKET				
Discount per copy	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:				
250 copies	1%	1%	1%	\$0
500 copies	2%	2%	2%	\$0

(continued)

CONTRACTOR: THE LEARNING CONNECTION COMPANY

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 12</u> Foreign Publications	<u>Item 14</u> Class Libraries	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING					
Discount per copy	0%	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:					
250 copies	1%	1%	1%	1%	\$0
500 copies	2%	2%	2%	2%	\$0
C. PAPERBACKS, QUALITY					
Discount per copy	0%	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:					
250 copies	1%	1%	1%	1%	\$0
500 copies	2%	2%	2%	2%	\$0
D. PAPERBACKS, MASS MARKET					
Discount per copy	0%	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:					
250-copies	1%	1%	1%	1%	\$0
500 copies	2%	2%	2%	2%	\$0

(continued)

CONTRACTOR: THE LEARNING CONNECTION COMPANY

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
1. Audio Cassettes (music, educational, etc.)	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0
3. Books on Tape/CD Unabridged	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0
5. Books on DVD (Digital Files)	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0
6. CD-ROM (fixed price only-no online services)	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0
10. Maps, Globes, Atlases, Charts	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0

(continued)

CONTRACTOR: THE LEARNING CONNECTION COMPANY

	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
4. Books on Tape/CD Unabridged	0%	\$0
250 copies	1%	\$0
500 copies	2%	\$0
6. CD-ROM (fixed price only-no online services)	0%	\$0
250 copies	1%	\$0
500 copies	2%	\$0

(continued)

CONTRACTOR: THE LEARNING CONNECTION COMPANY

	<u>Charge</u>	<u>Services-Specify</u>
9. Request for customized libraries and collections and assemblies of items in the catalog are available.	\$0	
Teacher Parent Guides	\$0	

(continued)

CONTRACTOR: THOMAS S. KLISE COMPANY D/B/A THOMAS KLISE / CRIMSON MULTI MEDIA

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	5%	\$0
5. Books on DVD (Digital Files)	2%	\$0
6. CD-ROM (fixed price only-no online services)	5%	\$0
11. Microcomputer Software (educational)	5%	\$0

(continued)

CONTRACTOR: THOMAS S. KLISE COMPANY D/B/A THOMAS KLISE / CRIMSON MULTI MEDIA

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	5%	\$0
6. CD-ROM (fixed price only-no online services)	5%	\$0
11. Microcomputer Software (educational)	5%	\$0

(continued)

CONTRACTOR: THOMAS S. KLISE COMPANY D/B/A THOMAS KLISE / CRIMSON MULTI MEDIA

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
15. DVD's	5%	5%	\$0
16. Video Games	2%	2%	\$0

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
15. DVD's	5%	\$0
16. Video Games	2%	\$0

(continued)

CONTRACTOR: WORLD BOOK, INC.

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15 - Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	3-12%	\$0

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
8. Encyclopedias	9%	\$0
10. Map, Globes, Atlases, Charts 1 copy	8%	\$0
Illustrated Atlases 25 or more copies	15%	\$0

(continued)

CONTRACTOR: WORLD BOOK, INC.

<u>Charge</u>	<u>Services-Specify</u>	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES			
1. Catalog Kits	\$15.50 + \$0.30/book Basic unattached	Basic Unattached	
	\$15.50+ \$0.55/book	Premium Unattached	
2. Cataloging and Processing (including shelf ready books) Barcode, spine label	\$1.35/book \$1.50/book unattached	Basic Attached Premium attached	6. Bibliographic Records
			\$12.00/book Unattached
3. Machine Readable Cataloging (MARC) Records Per Order	\$17.00 \$15.50	MARC Records only MARC Records w/ kit	7. Security Tape
			\$0.30/book
			8. Bar Codes
			\$0.15/each attached \$0.15/each unattached
			9. Other-Bidder to list: Accelerated reader labels Reading counts labels
			\$0.50/each attached \$0.50/each unattached

(continued)

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

CONTRACT BILLINGS AND PAYMENTS:

a. Billings. Contractor and the dealers/distributors/resellers designated by the Contractor, if any, shall provide complete and accurate billing invoices to each Authorized User in order to receive payment. Billing invoices submitted to an Authorized User must contain all information required by the Contract and the State Comptroller or other appropriate fiscal officer. Submission of an invoice and payment thereof shall not preclude the Commissioner from requesting reimbursement or demanding a price adjustment in any case where the Product delivered is found to deviate from the terms and conditions of the Contract or where the billing was inaccurate.

Contractor shall provide, upon request of the Commissioner, any and all information necessary to verify the accuracy of the billings. Such information shall be provided in the format requested by the

Commissioner and in a media commercially available from the Contractor. The Commissioner may direct the Contractor to provide the information to the State Comptroller or to any Authorized User of the Contract.

b. Payment of Contract purchases made by an Authorized User when the State Comptroller is responsible for issuing such payment. The Authorized User and Contractor agree that payments for invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the Commissioner, in the Commissioner's sole discretion, due to extenuating circumstances. Such electronic payments shall be made in accordance with ordinary State procedures and practices. The Contractor shall comply with the State Comptroller's procedures to authorize electronic payments. Authorization forms are available at the State Comptroller website at www.osc.state.ny.us, by e-mail at epunit@osc.state.ny.us, or by telephone at 518-474-4032. Contractor acknowledges that it will not receive payment on any invoices submitted under this Contract that are payable by the State Comptroller if it does not comply with the State Comptroller's electronic payment procedures, except where the Commissioner has expressly authorized payment by paper check as set forth above.

c. Payment of Contract purchases made by an Authorized User when the State Comptroller is not responsible for issuing such payment. The Authorized User and Contractor agree that payments for such Contract purchases shall be billed directly by Contractor on invoices/vouchers, together with complete and accurate supporting documentation as required by the Authorized User. Such payments shall be as mandated by the appropriate governing law from the receipt of a proper invoice. Such Authorized User and Contractor are strongly encouraged to establish electronic payments.

DEBRIEFING:

A bidder will be accorded fair and equal treatment with respect to its opportunity for debriefing. Prior to contract award, OGS shall, upon request, provide a debriefing which would be limited to review of that bidder's proposal or bid.

After contract award, OGS shall, upon request, provide a debriefing to any unsuccessful bidder that responded to the solicitation, regarding the reason that the proposal or bid submitted by such bidder was not selected for a contract award. The post-award debriefing should be requested in writing within 30 days of posting of the contract award on the OGS website.

(continued)

DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this Invitation for Bids or through the OGS website (www.ogs.ny.gov).

PROCUREMENT LOBBYING TERMINATION:

OGS reserves the right to terminate this contract in the event it is found that the certification filed by the Offerer/bidder in accordance with New York State Finance Law §139-k was intentionally false or intentionally incomplete. Upon such finding, OGS may exercise its termination right by providing written notification to the Offerer/bidder in accordance with the written notification terms of this contract.

MERCURY-ADDED CONSUMER PRODUCTS:

Offerers are advised that effective January 1, 2005, Article 27, Title 21 of the Environmental Conservation Law bans the sale or distribution free of charge of fever thermometers containing mercury except by prescription written by a physician and bans the sale or distribution free of charge of elemental mercury other than for medical pre-encapsulated dental amalgam, research, or manufacturing purposes due to the hazardous waste concerns of mercury. The law further states that effective July 12, 2005, manufacturers are required to label mercury-added consumer products that are sold or offered for sale in New York State by a distributor or retailer. The label is intended to inform consumers of the presence of mercury in such products and of the proper disposal or recycling of mercury-added consumer products. Offerers are encouraged to contact the Department of Environmental Conservation, Bureau of Solid Waste, Reduction & Recycling at (518) 402-8705 or the Bureau of Hazardous Waste Regulation at 1-800-462-6553 for questions relating to the law. Offerers may also visit the Department's web site for additional information: <http://www.dec.ny.gov/chemical/8512.html>

CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES

In accordance with Article 15-A of the New York State Executive Law (Participation by Minority Group Members and Women with Respect to State Contracts) and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the Offerer/Contractor agrees to be bound by the following to promote equality of economic opportunities for minority group members and women, and the facilitation of minority and women-owned business enterprise participation on all covered OGS contracts.

a. Equal Employment Opportunity Requirements

By submission of a bid or proposal in response to this solicitation, the Offerer agrees with all of the terms and conditions of Appendix A including Clause 12 - Equal Employment Opportunities for Minorities and Women. The contractor is required to ensure that the provisions of Appendix A clause 12 – Equal Employment Opportunities for minorities and women, are included in every subcontract in such a manner that the requirements of these provisions will be binding upon each subcontractor as to work in connection with the State contract.

b. Participation Opportunities for New York State Certified Minorities and Women-Owned Businesses

Authorized Users are encouraged to make every good faith effort to promote and assist the participation of New York State Certified Minority and Women-owned Business Enterprises (M/WBE) as subcontractors and suppliers on this contract for the provision of services and materials. To locate New York State Certified M/WBEs, the directory of Certified Businesses can be viewed at: http://www.empire.state.ny.us/Small_and_Growing_Businesses/mwbe.asp

(continued)

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (<http://www.ogs.ny.gov/purchase/snt/othersuse.asp>). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

EXTENSION OF USE:

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made no later than 90 calendar days after receipt of purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

ESTIMATED QUANTITIES:

Each contract shall be for the quantities or dollar values actually ordered during the contract period. Authorized Users will be encouraged to purchase from contractors who offer the supplies, services, and pricing that best meet their needs in the most practical and economical manner. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

CONTRACT PERIOD AND RENEWALS:

It is the intention of the State to enter into a contract for the term as stated herein.

Discounts are firm for the entire period of the contract, Prices quoted for monetary amounts as defined in the Price clause are firm for the first year of the contract but may be adjusted annually thereafter in accordance with the Price clause. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of the contract award. Price decreases or discount increases are permitted at any time.

CANCELLATION FOR CONVENIENCE:

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

(continued)

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

PERIODIC RECRUITMENT:

Additional vendors may be considered for a contract beginning in the second year of the contract and at one year intervals thereafter. The State intends to reissue the bid for a period of one month annually for this purpose and will formally announce when the bid is reissued.

Vendors shall be required to submit this original bid document which may include an addendum containing additional applicable statutory requirements currently in effect at the time of the new bid solicitation. Bidders are advised to review the "Qualification of Bidders" clause before submitting a bid under periodic recruitment to ensure they can meet all bid requirements. Under periodic recruitment, the bidder must provide copies of purchase orders totaling a minimum of \$100,000.00 in verifiable book sales for the 12 month period preceding the submission of this Invitation for Bids from New York public schools, New York public libraries, State University of New York, City University of New York New York State Agencies or others authorized by New York State law to purchase from this contract. Once awarded a contract, a vendor may not resubmit a bid for future consideration. In addition, if a bid is rejected under periodic recruitment, a bidder cannot reapply for a future contract until the next periodic recruitment period. For bids that are awarded under periodic recruitment, the contract term will commence upon award and terminate on the current end date of the contract unless an extension is mutually agreed upon between the Procurement Services Group and the contractor.

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$75,000.00.

PRICE SHEETS AND CATALOGS:

Contractor is required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to Authorized Users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist Authorized Users in the use of catalogs and price lists.

(continued)

OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Guidelines section "OGS or Less Purchases" for complete procedural and reporting requirements.

<http://www.ogs.ny.gov/procurecounc/pdfdoc/guidelines.pdf>

DIESEL EMISSION REDUCTION ACT OF 2006 (NEW REQUIREMENT OF LAW):

On February 12, 2007 the Diesel Emissions Reduction Act took effect as law (the "Law"). Pursuant to new §19-0323 of the N.Y. Environmental Conservation Law ("NYECL") it is now a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology ("BART") and ultra low sulfur diesel fuel ("ULSD"). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities. They need to be operated exclusively on ULSD by February 12, 2007.

It also requires that such vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

As a contract vendor the Law may be applicable to vehicles used by contract vendors "on behalf of" State agencies and public authorities. Thirty-three percent (33%) of affected vehicles must have BART by December 31, 2008, sixty-six percent (66%) by December 31, 2009 and one-hundred percent (100%) by December 31, 2010. The Law provides a list of exempted vehicles. Regulations currently being drafted will provide further guidance as to the effects of the Law on contract vendors using heavy duty diesel vehicles on behalf of the State. The Law also permits waivers of ULSD and BART under limited circumstances at the discretion of the Commissioner of Environmental Conservation. The Law will also require reporting from State agencies and from contract vendors in affected contracts.

Therefore, the bidder hereby certifies and warrants that all heavy duty vehicles, as defined in NYECL §19-0323, to be used under this contract, will comply with the specifications and provisions of NYECL §19-0323, and any regulations promulgated pursuant thereto, which requires the use of BART and ULSD, unless specifically waived by NYSDEC. Qualification and application for a waiver under this Law will be the responsibility of the bidder.

(continued)

PERFORMANCE REQUIREMENTS

ORDERING:

Contractor shall be capable of accepting orders manually, via facsimile, and, as an option, via the Internet or a personal computer based online electronic access system. Contractors offering electronic access ordering systems must have the online computer capability of receiving orders from locations throughout the state. The order entry system shall allow Authorized Users to enter orders and shall have full order inquiring capabilities. All orders (manual, fax, electronic) shall reference requisition and/or purchase order number as required.

If offering an electronic access ordering system, the contractor represents and warrants that it is the sole owner of the software product used for its ordering system, or, if not the owner, has received all proper authorizations from the owner to license the software product, and has the full right and power to grant the rights contained in this award and as described further in Appendix B. The contractor further warrants and represents that the software product is of original development, and/or that the package and its use will not violate or infringe upon any patent, copyright, trade secret or other property right of any other person/company.

Contractor shall defend, indemnify and save New York State wholly harmless from all costs, liability, and damages including attorney fees incurred by New York State as a result of claims by a third party that New York State use of such data, information, and software infringes the rights of such third party. New York State shall promptly notify bidder in the event New York State learns of such claim by a third party.

The electronic ordering system shall be capable of processing, controlling, documenting, and reporting on the following minimum data elements:

- Vendor Name and Address
- Agency / Facility / Political Subdivision, etc.
- Contract Number
- Purchase Order/Requisition Numbers
- Contact (individual placing order)
- Stock Number, Manufacturer, Description
- Unit Cost, Unit of Measure
- Extended and Total Amounts

If offering an electronic access ordering system, the contractor shall provide software (excluding communication software) and training guides/manuals (instruction sheets) at no additional cost to all Authorized Users capable of placing orders electronically. Samples of software and training guides/manuals (instruction sheets) may be required. If requested, contractor must demonstrate its system at a Capital District area location designated by the State.

The contractor shall provide toll-free telephone support/assistance at no extra charge to all Authorized Users interested in ordering electronically.

INTERNET WEBSITES:

The State encourages contractors to provide a designated NYS contract website for end users direct access. This website will be listed under the Contractor information. The website will be the responsibility of the contractor to maintain and keep updated. Changes in product line or pricing must be approved by the Procurement Services Group in accordance with any terms included in the bid prior to addition to the website. Hard copy catalog and price lists, either in paper format or electronic format, must be available to all end users who either do not have web access or prefer the optional format.

BACKORDERING:

Backordering shall be permissible only when authorized by the ordering agency. Contractor must complete orders within the guaranteed delivery period offered.

(continued)

PERFORMANCE REQUIREMENTS (Cont'd)

LABELING:

Number of packages in a single shipment must be marked on outside of each carton. Purchase order numbers, where required by the ordering agency, must appear on the outside of each carton delivered.

SUBSTITUTIONS:

Substitutions and/or additions of titles or editions shall not be permitted without written authorization from the ordering agency. All unauthorized substitutions and/or additions shall be returned to the contractor at the contractor's expense.

Contractor shall be expected to furnish the total number of copies of any one individual title in one shipment and to fill orders for multi-volume sets in one shipment.

RETURNS:

Defective books (in binding, pagination, or otherwise) and other library materials shall be returned at the contractor's expense. The customer agency shall not assume responsibility for losses in transit.

PACKING SLIPS AND INVOICES:

A legible packing slip, invoice, and/or purchase order copy must accompany each shipment. Carton containing packing slip and/or invoice must be so marked. Titles of books on invoices must be listed as shown on the original order. List prices, percentage discount or monetary charge, and net price of each book must also be listed on the invoice or statement. Any additional charge for net publications over and above the publisher's list price must be enumerated separately on the invoice. Shipping charges for foreign book shipments must be stated separately on the invoice. All other library materials must also be listed as shown on the original order and include list prices, percentage discount or monetary charge, and net price of each item.

Original invoices must follow the billing instructions contained in the purchase order.

Cost centers or branch offices within an agency may require separate invoicing as specified by each agency. The contractor's billing system shall be flexible enough to meet the needs of varying accounting systems in use by different Authorized Users.

STATUS REPORT:

A statement in each shipment must be provided to include a listing of unavailable products and/or a listing of titles out of print (OP), titles out of stock indefinitely (OI), titles out of stock temporarily (OS) and titles not to be supplied for other reasons.

CANCELLATION OF PURCHASE ORDERS:

Cancellation of orders in part or whole for unavailable materials or for "out of stock," "out of print," and "not yet published" publications shall be made by means of appropriate notations and adjustments on orders returned by contractor to the using agency. Contractors shall make no shipments of canceled materials except on the basis of a new order. Titles not supplied by the contractor may be purchased from any other contract source.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish a report electronically in Microsoft Excel (Office 03) or lower format containing both state agency and authorized non-state agency contract purchases by the fifteenth of the month following the end of each six month period. All sales must be totaled by contractor. In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://205.232.252.35/>.

(continued)

PERFORMANCE REQUIREMENTS (Cont'd)

REPORT OF CONTRACT PURCHASES: (Cont'd)

A separate report shall be provided in the following format for each authorized distribution channel. The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

<u>Item/ SubItem Number</u>	<u>Product or Catalog Number</u>	<u>Product/ Service Description</u>	<u>Total Quantity Shipped to State Agencies</u>	<u>Total Quantity Shipped to Authorized Non-State Agencies</u>	<u>Total \$ Value</u>
					\$
				Grand Total	\$

The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

(continued)